



HEALTHCARE SUITE
OF BMO® FINANCING SOLUTIONS
bmo.com/professionals



Realize *your vision* with our best-in-class healthcare banking expertise and financing solutions for optometrists.

For the past 25 years, BMO Bank of Montreal has been providing customized financing solutions to optometrists across Canada. Whether you are an established owner of multiple locations or soon to acquire your first practice, our healthcare banking specialists can deliver the financial solutions that you require. We have a dedicated healthcare banking team that focuses on the specialized needs of optometry practices.

Leveraging industry knowledge to bring expert advice to you.

Managing a successful practice means focusing on your patients' well-being, and finding innovative financial solutions to keep your business operations running smoothly.

At BMO we have established a team of healthcare banking specialists who understand the unique requirements of the healthcare industry, and can help improve your practice's cash flow profitability.

BMO also provides financing and cash flow solutions to many other healthcare professionals and medical practices, including:

- Dentists
- Pharmacists
- Veterinarians
- Chiropractors
- Specialized Medical Clinics
- Healthcare/Medical Office Real Estate
- Other Healthcare Professionals

For more information please contact:

Director of National Industry Programs
Toll-free line: 1-877-629-6262
National.IndustryPrograms@bmo.com

Business Acquisition Financing¹

You have decided to buy an established clinic. We can tailor a financing solution that recognizes the market value of your business, rather than just its physical assets. We work closely with your key business relationships and advisors to ensure the smooth completion of your purchase.

Leasehold/Equipment Financing¹

Whenever you need access to cash to upgrade or replace equipment, furniture, fixtures or leaseholds for your practice, we have capital financing available to help make these purchases possible.

Operating Financing¹

Borrow exactly what you need for your inventory needs and operating expenses, when you need it. Simply write cheques or make online payments to draw down the operating loan up to a pre-determined limit. Conversely, deposits are automatically credited to your outstanding loan.

Real Estate Financing¹

The growth of your practice may require you to purchase land or buildings, start new construction, or make major renovations to your premises. Our specialized financing can help you acquire new property or expand existing premises to suit your needs.

Optimizing Your Cash Flow

Effectively managing your revenue cycle is the key to operating a successful optometrist practice. By putting receivables and payments (including point of sale) to work more quickly we can help you make your cash work harder for you.

Realize your cash flow goals with our best-in-class health care banking expertise and *treasury & payment solutions* for Optometrists.

For more than 25 years, BMO Bank of Montreal has been providing customized treasury and payment solutions to optometrists across Canada. We understand the changing dynamics of your industry and we apply that knowledge to the services that can help your practice run more efficiently, control costs and provide a better customer experience. Whether you are an established owner of multiple locations or soon to acquire your first practice, our health care treasury and payment specialists have the expertise to focus on and deliver the financial solutions that you require.

Optimizing Your Cash Flow

Effectively managing your revenue cycle is the key to operating a successful practice. By getting receivables and payments (including point of sale) to work more quickly, we can help your cash work harder for you.

Account Information and Control

Maintaining an accurate view of your cash position is critical when making business decisions. BMO's Online Banking for Business platform gives you control of your cash flow and access to your business accounts, investments, loans and corporate credit card accounts. You can process transactions securely from anywhere, 24 hours a day, seven days a week¹.

Receivables Processing

Converting sales into cash quickly means those funds can be put to work for your practice sooner, strengthening your business. Reducing administration and errors through automated collection of payments allows you to quickly collect funds from your customers. You can increase retail sales and improve your cash flow by offering additional payment options that meet the unique needs of your customers.

Payables Processing

Sending timely, accurate high value payments to suppliers and creditors is a vital part of the optometry business. Our electronic capabilities can quickly and securely transfer funds to your payee accounts domestically and internationally. Our electronic employee processing options give employees access to their payroll funds immediately while reducing the risk of cheque fraud and additional cheque expenses.

Card Processing

Improving your cash flow can easily be achieved by offering card payment options. We can help set up point-of-sale solutions to give your customers convenient debit and credit payment options. Our corporate card services allow you ease of purchasing and an additional 30-day payment period to keep your money active longer.



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Leveraging industry knowledge to bring expert advice to you.

At BMO, we have established a team of banking specialists who understand the unique requirements of the health care industry, and can help improve your practice's cash flow profitability by offering health care focused treasury and payment solutions.

BMO also provides financing and cash flow solutions to many other health care professionals and medical practices including:

- Dentists
- Pharmacies
- Veterinarians
- Chiropractors
- Other Health Care Professionals

For more information please contact:

Director Treasury & Payment Programs

TPS.IndustryPrograms@bmo.com

¹ Subject to interruptions in online systems or in power supply or any other factor or event beyond the control of Bank of Montreal.
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