

BMO Student Internship Program - US

Turn your potential into performance.

Who we are looking for:

- Full time post-secondary students returning to school in the fall
- All levels of community college and university are eligible to apply

Key dates in the US:

January 14-20: Students apply online
Late-January: Resume screening
Early February: First-round interviews
Late February: Second-round interviews and offers

How to apply:

1. Apply online by searching 'Student Internship Program' through a keyword search on our job search engine.
2. Students can apply to one or more work streams based on interests, skills and qualifications. (Stream information can be found on the reverse.)*
3. Students who are selected from the resume review will be provided the specific roles available within the streams and may rank up to four top choices to discuss in a first-round interview with a recruiter.
4. Students who are selected for second-round interviews will interview with a hiring manager.

Due to the competitive nature of the program, only qualified applicants will be contacted.

* Capital Markets recruits through a separate process. Check with your career centre for application dates.

BMO Financial Group was established in 1817. Headquartered in Canada, we serve more than 12 million personal, commercial, corporate and institutional customers in North America and internationally. We are a highly diversified financial services organization, with total assets of \$526 billion as of April 30, 2012, and more than 46,000 employees.

BMO Student Internship Program: a formal summer program designed for post-secondary students who are interested in a career in financial services. This program is designed to provide students with a dynamic working environment, networking, and career growth opportunities. To be eligible you must be returning to school in September 2013.

Program Design:

- This program provides students with a full day orientation, learning seminars across all business groups, participation in centrally managed events, career workshops, mentorship opportunities and networking sessions
 - Development workshops and information sessions provide you with career development advice from experts and senior professionals across the organization
 - Mentorship program allows you to gain insight from a full-time BMO employee
 - Networking opportunities connect you with other students and BMO employees from all areas of our company
- Students who successfully complete the internship program have the opportunity to be re-hired the following summer or for full-time roles upon graduation

What we have to offer:

- Develop your knowledge of the organization, lines of business and the wide variety of products and services offered at BMO Financial Group
- Gain valuable work experience in a collaborative, supportive environment
- Roles are available in:
 - Private Banking
 - Personal and Commercial Banking
 - Corporate Areas
 - Technology and Operations
 - Capital Markets

Stream	Customer Sales & Service	Financial Modelling & Analysis	HR, Marketing & Communications	Business Technology & Programming	Consulting, Project Management & Product Development	Capital Markets <small>* recruits separately. Check with your career centre for application dates.</small>
What it is	This stream is dedicated to helping individuals and small-to-medium sized businesses find products and services that meet their lending, cash management, investment, or other banking needs. Students will develop relationships directly with customers.	This stream is for students who have a passion for investments, financial markets and products, or economics. It is designed to prepare students for a career doing quantitative analysis in investing, risk management, audit or finance.	This stream prepares students for a career in Marketing, Change Management, Human Resources, or Communications. Students will work with various internal and external groups to support a specific business or a project that spans the organization.	This stream prepares students for a career in information technology or technology strategy and planning within the financial services industry. Areas of focus may include network design, quality assurance testing, or strategic technological planning.	This stream enhances research, analysis and project coordination skills, leading to a career in change management, consulting, operations, project management, business development or law. Students will assist in strategic planning by gathering information and making recommendations.	Investment & Corporate Banking Analysts & Associates manage key aspects of client transactions within specific product or coverage groups. Trading Products Analysts & Associates gain exposure to a wide variety of products and services on one of our trading floor desks.
A typical workday	<ul style="list-style-type: none"> Learn about BMO's products and services and how to present them to customers Shadow a full-time employee and attend client meetings or calls Get an introduction to the critical front-line customer experience that is at the heart of our banking business 	<ul style="list-style-type: none"> Use Excel and Access to perform analysis and conduct research Create statistical models to capture and present quantitative data Generate reports and prepare presentations to assist senior managers in determining the Bank's financial strategy 	<ul style="list-style-type: none"> Prepare memos, PowerPoint presentations, and training materials Conduct research into best practices in recruitment, branding, leadership, or change management Plan and execute events with multiple internal and external stakeholders 	<ul style="list-style-type: none"> Configure, design, test and/or analyze security for a Bank system, network or tool Learn to communicate technological needs and processes effectively in a financial services setting Interact with client groups across many different areas of the Bank 	<ul style="list-style-type: none"> Coordinate the activities of multiple stakeholders through communications, project plans, training materials, sales reports, and/or meetings Work with partners across the company to enhance your liaison capabilities Research and assess strategic processes 	<ul style="list-style-type: none"> Prepare pitch books to support your sector's business development initiatives Participate in client meetings with senior management Gain exposure to a number of industries and financial products Conduct market research and analysis
What we're looking for in applicants	<ul style="list-style-type: none"> Passion for delivering great customer experiences Expert listeners and skilled communicators who enjoy working with people Ability to provide proactive, professional and knowledgeable banking solutions to our customers 	<ul style="list-style-type: none"> Experience with quantitative analysis, research and/or statistical modelling Strong attention to detail and sound analytical ability Excellent computer skills, including advanced knowledge of programming languages for some roles 	<ul style="list-style-type: none"> Highly collaborative and relationship-oriented people who enjoy working with others Ability to work in a fast-paced environment and multitask to stay organized Exceptional communication and problem-solving skills 	<ul style="list-style-type: none"> Highly analytical and able to solve problems creatively and innovatively Strong communication skills Excellent computer skills, including advanced knowledge of programming languages for some roles (e.g. QL, ASP, Java, VB, .Net) 	<ul style="list-style-type: none"> Ability to research, synthesize information, identify key messages, and develop plans Very strong communication skills including ability to listen, negotiate and resolve conflicts Ability to organize and prioritize multiple projects 	<ul style="list-style-type: none"> Highly motivated with excellent interpersonal skills Strong work ethic and a high degree of integrity Exceptional leadership in community, athletic and extracurricular activities Strong research and analytical skills
Major or program	Commerce; Finance; Economics; Accounting; Business Administration/Management; Arts/Humanities; Social Sciences; Sciences	Finance; Economics; Investment Management; Commerce; Accounting; Math; Statistics; Engineering; Physics	HR; Marketing; Arts/Humanities/Social Sciences (including communications); Business Administration/Management	Engineering; Computer Science; Finance/Commerce; IT Management	Research and communications-oriented Humanities, Social Sciences or Sciences; Engineering; Finance; Economics; Law	Undergraduate (Analyst role) or Graduate (Associate role) degree in a business, engineering or math related discipline is preferred