Fixed Income Investor Presentation

July 2018



Forward looking statements & non-GAAP measures

Caution Regarding Forward-Looking Statements

Bank of Montreal's public communications often include written or oral forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission, or in other communications. All such statements are made pursuant to the "safe harbor" provisions of, and are intended to be forward-looking statements under, the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for fiscal 2018 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price, and the results of or outlook for our operations or for the Canadian, U.S. and international economies. Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "goal", "target", "may" and "could".

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, both general and specific in nature. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct, and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements, as a number of factors – many of which are beyond our control and the effects of which can be difficult to predict – could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate; weak, volatile or illiquid capital and/or credit markets; interest rate and currency value fluctuations; changes in monetary, fiscal, or economic policy and tax legislation and interpretation; the level of competition in the geographic and business areas in which we operate; changes in laws or in supervisory expectations or requirements, including capital, interest rate and liquidity requirements and guidance, and the effect of such changes on funding costs; judicial or regulatory proceedings; the accuracy and completeness of the information we obtain with respect to our customers and counterparties; our ability to execute our strategic plans and to complete and integrate acquisitions, including obtaining regulatory approvals; critical accounting estimates and the effect of changes to accounting standards, rules and interpretations on these estimates; operational and infrastructure risks; changes to our credit ratings; political conditions, including changes relating to or affecting economic or trade matters; global capital markets activities; the possible effects on our business of war or terrorist activities; outbreaks of disease or illness that affect local, national or international economies; natural disasters and disruptions to public infrastructure, such as transportation, communications, power or water supply; technological changes; information and cyber security, including the threat of hacking, identity theft and corporate espionage, as well as the possibility of denial of service resulting from efforts targeted at causing system failure and service disruption; and our ability to anticipate and effectively manage risks arising from all of the foreoging factors.

We caution that the foregoing list is not exhaustive of all possible factors. Other factors and risks could adversely affect our results. For more information, please see the discussion in the Risks That May Affect Future Results section on page 79 of BMO's 2017 Annual MD&A, the sections related to credit and counterparty, market, insurance, liquidity and funding, operational, model, legal and regulatory, business, strategic, environmental and social, and reputation risk, which begin on page 86 of BMO's 2017 Annual MD&A, the discussion in the Critical Accounting Estimates – Income Taxes and Deferred Tax Assets section on page 114 of BMO's 2017 Annual MD&A, and the Risk Management section in BMO's Second Quarter 2018 Report to Shareholders, all of which outline certain key factors and risks that may affect Bank of Montreal's future results. Investors and others should carefully consider these factors and risks, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Bank of Montreal does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented, as well as our strategic priorities and objectives, and may not be appropriate for other purposes.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2017 Annual MD&A under the heading "Economic Developments and Outlook", as updated by the Economic Review and Outlook section set forth in BMO's Second Quarter 2018 Report to Shareholders. Assumptions about the performance of the Canadian and U.S. economies, as well as overall market conditions and their combined effect on our business, are material factors we consider when determining our strategic priorities, objectives and expectations for our business. In determining our expectations for economic growth, both broadly and in the financial services sector, we primarily consider historical economic data provided by governments, historical relationships between economic and financial variables, and the risks to the domestic and global economy. See the Economic Review and Outlook section of our Second Quarter 2018 Report to Shareholders.

Non-GAAP Measures

Bank of Montreal uses both GAAP and non-GAAP measures to assess performance. Readers are cautioned that earnings and other measures adjusted to a basis other than GAAP do not have standardized meanings under GAAP and are unlikely to be comparable to similar measures used by other companies. Reconciliations of GAAP to non-GAAP measures as well as the rationale for their use can be found on page 5 of BMO's Second Quarter 2018 Report to Shareholders and on page 29 of BMO's 2017 Annual Report all of which are available on our website at www.bmo.com/investorrelations.

Examples of non-GAAP amounts or measures include: efficiency and leverage ratios; revenue and other measures presented on a taxable equivalent basis (teb); amounts presented net of applicable taxes; results and measures that exclude the impact of Canadian/U.S. dollar exchange rate movements, adjusted net income, revenues, non-interest expenses, earnings per share, effective tax rate, ROE, efficiency ratio, pre-provision pre-tax earnings, and other adjusted measures which exclude the impact of certain items such as, acquisition integration costs, amortization of acquisition-related intangible assets, decrease (increase) in collective allowance for credit losses, restructuring costs and revaluation of U.S. net deferred tax asset as a result of U.S. tax reform.

Bank of Montreal provides supplemental information on combined business segments to facilitate comparisons to peers.



BMO Financial Group

8th largest bank in North America¹ with an attractive and diversified business mix

Who we are

- Established in 1817, Canada's first bank
- In Canada: a full service, universal bank across all of the major product lines - banking, wealth management and capital markets
- In the U.S.: banking and wealth management largely in the Midwest, with a mid-cap focused strategy in Capital Markets
- In International markets: select presence, including Europe and Asia
- Key numbers (as at April 30, 2018):

Assets: \$744 billionDeposits: \$491 billionEmployees: ~45,000

Branches: 1,499

- ABMs: 4,750

Q2'18 Results *	Adjusted ²	Reported
Net Revenue (\$B) ³	5.3	5.3
Net Income (\$B)	1.5	1.2
EPS (\$)	2.20	1.86
ROE (%)	14.9	12.6
Common Equity Tier 1 Ratio (%)		11.3

Other Information (as at June 30, 2018)								
Annual Dividend Declared (per share)	\$3.84							
Dividend Yield ⁴	3.8%							
Market Capitalization	\$65.1 billion							
Exchange Listings	TSX, NYSE (Ticker: BMO)							
Share Price:								
TSX	C\$101.62							
NYSE	US\$77.26							

⁴ Annualized based on Q3'18 declared dividend of \$0.96 per share



^{*} All amounts in this presentation in Canadian dollars unless otherwise noted

¹ As measured by assets as at April 30, 2018; ranking published by Bloomberg

² Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders

³ For purposes of this slide net revenue is net of insurance claims, commissions and changes in policy benefit liabilities (CCPB). Reported gross revenue was \$5.6B

Reasons to Invest

- Strong, diversified businesses that continue to deliver robust earnings growth and long-term value for shareholders:
 - Large North American commercial banking business with advantaged market share
 - Well-established, highly profitable core banking business in Canada
 - Diversified U.S. operations well positioned to benefit from growth opportunities
 - Award-winning wealth franchise with an active presence in markets across Canada, the United States, Europe and Asia
 - Competitively advantaged Canadian and growing mid-cap focused U.S. capital markets business

- Well-capitalized with an attractive dividend yield
- Efficiency-focused, enabled by technology innovation, simplification, process enhancement and increased digitalization across channels
- Customer-centric operating model guided by a disciplined loyalty measurement program
- Adherence to the highest standards of corporate governance, including sustainability principles that ensure we consider social, economic and environmental impacts as we pursue sustainable growth

Our priorities are clear

Our strategic framework outlines the basic principles that sustain our growth

Our Strategic Priorities

The clearly defined statements of purpose that guide the bank's long-term decision making as we deliver on our vision

Achieve industry-leading **customer loyalty** by delivering on our brand promise

Enhance **productivity** to drive performance and shareholder value

Accelerate deployment of **digital technology** to transform our business

Leverage our consolidated **North American platform** and expand strategically in select global markets to deliver growth

Ensure our strength in **risk management** underpins everything we do for our customers

Sustainability Principles

The guidelines we follow as a responsibly managed bank consider social, economic and environmental impacts as we pursue sustainable growth

Social change

Helping people adapt and thrive by embracing diversity and tailoring our products and services to meet changing expectations

Financial resilience

Working with our customers to achieve their goals, and providing guidance and support to underserved communities

Community-building

Fostering social and economic well-being in the places where we live, work and give back

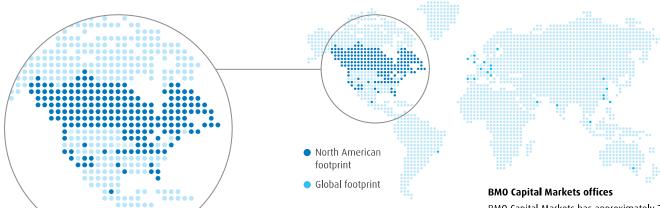
Environmental impact

Reducing our environmental footprint while considering the impacts of our business



BMO's Strategic Footprint

BMO's strategic footprint spans strong regional economies. Our three operating groups (Personal and Commercial Banking, BMO Capital Markets and BMO Wealth Management) serve individuals, businesses, governments and corporate customers across Canada and the United States with a focus on six U.S. Midwest states – Illinois, Indiana, Wisconsin, Minnesota, Missouri and Kansas. Our significant presence in North America is bolstered by operations in select global markets in Europe, Asia, the Middle East and South America, allowing us to provide all our customers with access to economies and markets around the world.



personal and commercial arm, BMO Bank of Montreal. We also serve customers through BMO Capital Markets and our wealth management businesses.

We serve eight million customers across Canada through our Canadian

United States

Canada

Personal and Commercial Banking and Wealth Management footprint

Arizona Florida Illinois Indiana Kansas Minnesota Missouri Wisconsin

Additional Wealth Management locations

Denver, CO Palo Alto, CA Portland, OR Rockford, IL Salt Lake City, UT West Palm Beach, FL

Additional Commercial **Banking locations**

Atlanta, GA Columbus, OH Dallas, TX Irvine, CA Irving, TX Rancho Cordova, CA San Francisco, CA Seattle, WA Washington, DC

Europe and Middle East Wealth Management

Abu Dhabi Amsterdam Edinburgh Frankfurt Geneva Lisbon London Madrid Milan Paris Stockholm Zurich

Asia-Pacific Wealth Management

Hong Kong Melbourne Singapore

BMO Capital Markets has approximately 2,500 professionals in 30 locations around the world.

Canada

Calgary, AB Montreal, QC Toronto, ON Vancouver, BC

United States

Atlanta, GA Boston, MA Chicago, IL Denver, CO Houston, TX Milwaukee, WI Minneapolis, MN New York, NY San Francisco, CA Seattle, WA Washington, DC

Global

Abu Dhabi Beijing Dublin Guangzhou Hong Kong London Melbourne Mexico City Mumbai Paris Rio de Janeiro Shanghai Singapore Taipei Zurich

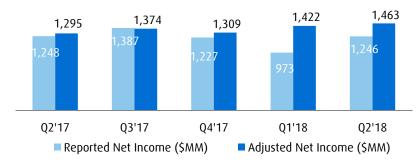
Q2 2018 - Financial Highlights

Strong performance with double digit NIAT growth in P&C businesses and Wealth

- Reported EPS \$1.86 and net income \$1.28
- Adjusted¹ EPS \$2.20, up 15% Y/Y; adjusted¹ net income \$1.5B, up 13%
 - Strong P&C businesses and Traditional Wealth
 - U.S. Segment adjusted¹ net income up 41% Y/Y
- Net revenue² of \$5.3B, up 5% Y/Y, up 7% ex weaker US dollar
- Adjusted¹ expenses up 2% Y/Y, up 3% ex weaker US dollar (reported expenses up 8%)
- Adjusted¹ operating leverage² 3.5% (reported (3.5)%)
- Total PCL of \$160MM, down \$91MM Y/Y
 - PCL on impaired loans of \$172MM, down \$79MM Y/Y
 - Reduction in allowance on performing loans of \$12MM
- Adjusted¹ ROE 14.9% (reported 12.6%)
- Adjusted¹ ROTCE³ 18.0% (reported 15.6%)
- Reported Q2 results include restructuring charge of \$192MM after-tax (\$260MM pre-tax)

	ı	Reported	j	Adjusted ¹			
(\$MM)	Q2 18	Q1 18	Q2 17	Q2 18	Q1 18	Q2 17	
Net Revenue ²	5,285	5,317	5,033	5,285	5,317	5,033	
PCL on impaired loans	172	174	na	172	174	na	
PCL on performing loans	(12)	(33)	na	(12)	(33)	na	
Total PCL	160	141	251	160	141	251	
Expense	3,562	3,441	3,284	3,269	3,409	3,220	
Net Income	1,246	973	1,248	1,463	1,422	1,295	
Diluted EPS (\$)	1.86	1.43	1.84	2.20	2.12	1.92	
ROE (%)	12.6	9.4	12.6	14.9	13.9	13.1	
ROTCE ³ (%)	15.6	11.5	15.7	18.0	16.7	15.9	
CET1 Ratio (%)	11.3	11.1	11.3				

Net Income¹ Trends



¹ Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders

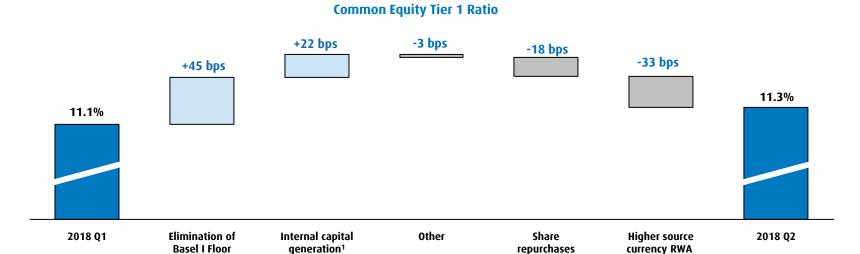
³ Adjusted Return on tangible common equity (ROTCE) = (Annualized Adjusted Net Income avail. to Common Shareholders) / (Average Common shareholders equity less Goodwill and acquisition-related intangibles net of associated deferred tax liabilities). Numerator for Reported ROTCE is Annualized Reported Net Income avail. to Common Shareholders less after-tax amortization of acquisition-related intangibles na – not applicable



² Net revenue is net of insurance claims, commissions and changes in policy benefit liabilities (CCPB). Operating leverage based on net revenue. Reported gross revenue: Q2'18 \$5,617MM; Q1'18 \$5,678MM; Q2'17 \$5,741MM

Strong Capital Position

Well capitalized with CET1 Ratio at 11.3%



Basis points may not add due to rounding.

- Q2'18 CET1 Ratio of 11.3%, up from 11.1% at Q1'18:
 - Elimination of the Basel I floor
 - Internal capital generation including ~7 bps impact from restructuring charge

Partially offset by:

- Higher RWA primarily from business growth
- 5 million common shares repurchased during the quarter (13 million shares, or ~2% of outstanding, repurchased in past year)
- The impact of FX movements on the CET1 Ratio largely offset
- Common share dividend increased by 3 cents
 - Attractive dividend yield of ~4%; dividend increased ~7% from a year ago
- ~65% of adjusted² net income returned to shareholders over the last year
- 1 Internal capital generation represents retained earnings growth
- 2 Adjusted measures are non-GAAP measures, see slide 2 for more information



Economic & Housing Overview



Economic Outlook and Indicators¹

	Canada			United States			Eurozone		
Economic Indicators (%) ^{1, 2}	2017	2018E ²	2019E ²	2017	2018E ²	2019E ²	2017	2018E ²	2019E ²
GDP Growth	3.0	1.9	1.8	2.3	2.8	2.5	2.4	2.2	1.8
Inflation	1.6	2.2	2.1	2.1	2.5	2.2	1.5	1.7	1.9
Interest Rate (3mth Tbills)	0.69	1.40	2.00	0.95	1.95	2.65	(0.37)	(0.36)	(0.23)
Unemployment Rate	6.3	5.7	5.5	4.4	3.8	3.5	9.1	8.5	8.7
Current Account Balance / GDP ³	(2.9)	(3.1)	(2.8)	(2.3)	(2.4)	(2.5)	4.0	4.0	3.9
Budget Surplus / GDP ³	(0.9)	(0.8)	(0.8)	(3.5)	(4.0)	(4.6)	(0.9)	(0.6)	(0.4)

Canada

- Canada's economy is expected to slow to a 1.9% pace this year after the strongest annual growth in six years
- The unemployment rate is at four-decade lows and is expected to decline to 5.5% by year-end
- The Bank of Canada is expected to raise policy rates two more times in 2018
- A repeal of NAFTA would slow Canadian GDP growth moderately, while reducing long-run growth prospects

United States

- Economic growth is projected to strengthen to 2.8% in 2018 due to fiscal stimulus and a sustained upswing in business investment
- The unemployment rate is expected to fall to 3.7% by year-end, the lowest in 17 years
- The Federal Reserve will likely raise policy rates two more times in 2018
- A repeal of NAFTA would slow the U.S. economy modestly, while undercutting business competitiveness and productivity growth

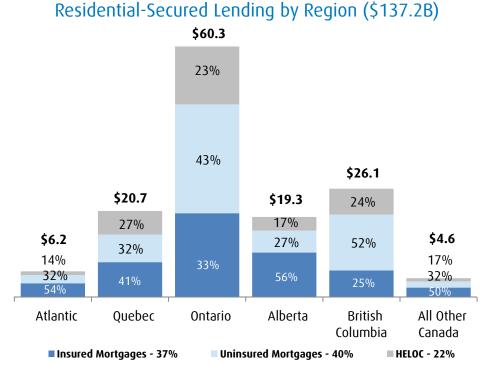
³ Eurozone estimates provided by OECD



¹ This slide contains forward looking statements. See caution on slide 2

² Data is annual average. Estimates as of June 30, 2018

Canadian Residential-Secured Lending

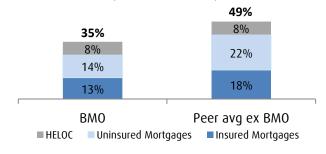


•	Underweight exposure to uninsured real-estate secured loans
	representing a modest 22% of total loans, below peer average
	of ~30%, with strong credit quality

- Canadian P&C consumer lending contributes <15% of total bank net revenue
- Residential mortgage portfolio of \$106.4B, 48% insured, LTV on the uninsured portfolio of 54%
 - 70% of the mortgage portfolio has an effective remaining amortization of 25 years or less
 - 90 day delinquency rate remains good at 19 bps; loss rates for the trailing 4 quarter period were less than 1 bp
- HELOC portfolio of \$30.8B outstanding of which 53% is amortizing; LTV¹ of 45%
- Condo portfolio is \$17.6B with 37% insured
- GTA and GVA portfolios demonstrate better LTV, delinquency rates and bureau scores compared to the national average

Avg. LTV Uninsured	Atlantic	Quebec	Ontario	Alberta	British Columbia	All Other Canada	Total Canada
Mortgage							
- Portfolio	58%	60%	55%	61%	45%	55%	54%
- Origination	72%	72%	67%	72%	63%	72%	68%
HELOC - Origination	63%	70%	57%	62%	52%	60%	58%

Canadian Residential Portfolio (% of Total Loans)



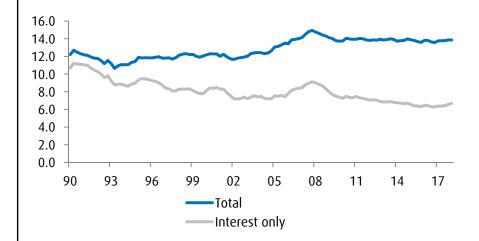
1 LTV is the ratio of outstanding mortgage balance to the original property value indexed using Teranet data. Portfolio LTV is the combination of each individual mortgage LTV weighted by the mortgage balance



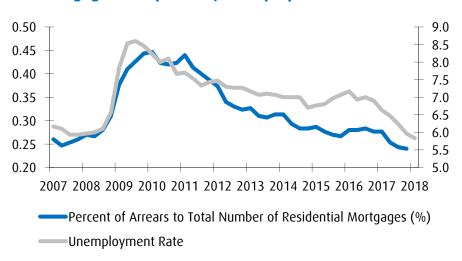
Canada's housing market has slowed

- Rising interest rates, tougher mortgage rules and provincial policy measures have slowed the housing market
- The high-priced detached property markets in Toronto and Vancouver have taken the brunt of the impact, though the condo market remains strong due to steady demand by international migrants and millennials
- We expect real estate markets across the rest of the country to slow but remain healthy, with modestly rising prices
- Mortgage arrears remain near record lows, despite some upturn in Alberta and Saskatchewan
- The household debt-to-income ratio remains elevated but the rate of increase has slowed
- Debt servicing ratio has remained fairly stable since 2010

Debt Service Ratio



Mortgage Delinquencies/Unemployment



Source: BMO CM Economics and Canadian Bankers' Association as of June 30, 2018 This slide contains forward looking statements. See caution on slide 2

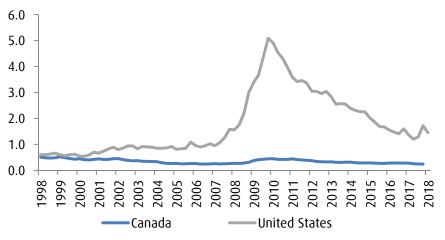


Structure of the Canadian residential mortgage market with comparisons to the U.S.

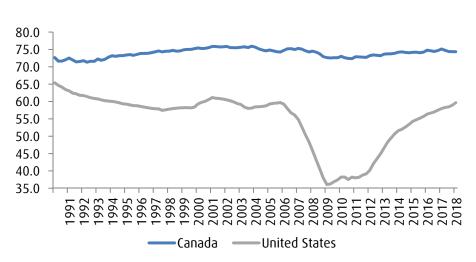
- Conservative lending practices, strong underwriting and documentation discipline have led to low delinquency rates
 - Over the last 30 years, Canada's 90-day residential mortgage delinquency rate has never exceeded 0.7% vs. the U.S. peak rate of 5.0% in early 2010
- Mandatory government-backed insurance for high loan to value (LTV >80%) mortgages covering the full balance
- Government regulation including progressive tightening of mortgage rules to promote a healthy housing market
- Shorter term mortgages (avg. 5 years), renewable and re-priced at maturity, compared to 30 years in the US market
- No mortgage interest deductibility for income tax purposes (reduces incentive to take on higher levels of debt)
- In Canada mortgages are held on balance sheet; in the U.S. they may be sold or securitized in the U.S. market
- Recourse back to the borrower in most provinces
- Prepayment penalties borne by the borrower whereas U.S. mortgages may be prepaid without penalty



Arrears to Total Number of Residential Mortgages (%)



Equity Ownership (%)



Source: BMO CM Economics and Canadian Bankers' Association as of June 30, 2018 This slide contains forward looking statements. See caution on slide 2



Recent mortgage policy developments in Canada

October 2017 – Revisions to OSFI Guideline B-20 - Residential Mortgage Underwriting Practices and Procedures (effective January 1, 2018)

- Strengthens expectations in a number of key areas in the residential mortgage underwriting process including:
 - Requiring a qualifying stress rate for all uninsured mortgages that is the higher of the contract rate plus 2% or the 5-year Bank of Canada benchmark rate
 - Enhancing loan-to-value (LTV) measurement and limits so they will be dynamic and responsive to risk
 - Requirements to review and manage the authorized amount of a HELOC where a material decline in the property value has occurred and/or borrower's financial condition has changed materially

April 2017 - Ontario Fair Housing Plan

- The Province announced a suite of 16 measures to attempt to address home price growth and stretched housing affordability, including:
 - Non-resident speculation tax of 15% applied to property purchases in a defined geographical boundary of Ontario
 - Rent control expanded to all buildings rent increases limited to Ontario's inflation-based guidance, to a maximum of 2.5%
 - Vacancy tax allowed to be applied by individual municipalities
 - Increased availability of existing provincial lands for housing but no changes to Greenbelt

October 2016 - Federal Housing Policy Announcement

- Standardized eligibility criteria for high- and low-ratio insured mortgages, including using a qualifying rate greater of the contract mortgage rate or the Bank of Canada's conventional 5-year fixed posted rate
- · Improve tax fairness by closing loopholes surrounding the capital gains tax exemption on the sale of a principal residence

August 2016 - Vancouver Foreign National Property Transfer Tax

- Property transfer tax of 15% applied in Metro Vancouver to foreign nationals or foreign-controlled corporations;
 - February 21, 2018: Increase in the foreign buyers' tax from 15% to 20%
- Provided the city the legislative authority to implement and administer a tax on vacant homes

December 2015 - Federal Housing Policy Announcement

- Coordinated announcements by the Department of Finance, OSFI and CMHC consistent with the goal of cooling the housing market
- Increase to minimum down payment for new insured mortgages from 5% to 10% for the portion of house price above \$500,000 but less than \$1,000,000
- Increase in guarantee fees for CMHC-sponsored securitization programs
- Introduced risk-sensitive capital floors tied to increases in local property prices prospectively implemented November 1, 2016



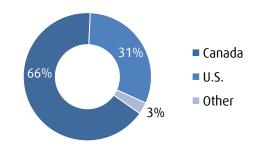
Loan Portfolio Overview



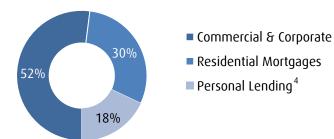
Our loans are well diversified by geography and industry

Gross Loans & Acceptances By Industry (\$B, as at Q2 18)	Canada & Other ¹	U.S.	Total	% of Total
Residential Mortgages	106.4	11.4	117.8	31%
Consumer Instalment and Other Personal	52.1	9.6	61.7	16%
Cards	7.7	0.5	8.2	2%
Total Consumer	166.2	21.5	187.7	49%
Service Industries	16.3	19.7	36.0	9%
Financial	14.2	15.5	29.7	8%
Commercial Real Estate	17.7	10.8	28.5	7%
Manufacturing	6.7	15.0	21.7	6%
Retail Trade	12.0	8.2	20.2	5%
Wholesale Trade	4.6	8.1	12.7	3%
Agriculture	9.3	2.3	11.6	3%
Transportation	2.4	8.2	10.6	3%
Oil & Gas	5.2	2.9	8.1	2%
Other Business and Government ²	11.0	9.1	20.1	5%
Total Business and Government	99.4	99.8	199.2	51%
Total Gross Loans & Acceptances	265.6	121.3	386.9	100%

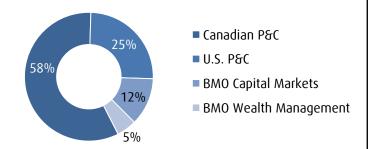




Loans by Product³



Loans by Operating Group⁵



⁵ Average gross loans and acceptances as of Q2'18



¹ Total Businesses and Governments includes ~\$10.3B from Other Countries

² Other Business and Government includes all industry segments that are each <2% of total loans

³ Gross loans and acceptances as of April 30, 2018

^{4.} Including card

Gross Impaired Loans (GIL) and Formations

By Industry	F	ormations		Gross Impaired Loans			
(\$MM, as at Q2 18)	Canada & Other	U.S.	Total	Canada & Other ¹	U.S.	Total	
Consumer	218	62	280	470	478	948	
Service Industries	4	11	15	49	214	263	
Agriculture	37	38	75	79	177	256	
Oil & Gas	0	108	108	66	108	174	
Transportation	0	29	29	4	152	156	
Wholesale Trade	0	14	14	13	60	73	
Manufacturing	1	1	2	26	41	67	
Financial	0	39	39	13	41	54	
Commercial Real Estate	3	1	4	35	15	50	
Construction (non-real estate)	3	4	7	15	31	46	
Retail Trade	1	3	4	13	22	35	
Other Business and Government ²	0	1	1	4	26	30	
Total Business and Government	49	249	298	317	887	1,204	
Total Bank	267	311	578	787	1,365	2,152	

• GIL ratio 56 bps, down 1 bp Q/Q

Formations (\$MM)



Gross Impaired Loans (\$MM)³



¹ Total Business and Government includes ~\$41MM GIL from Other Countries

² Other Business and Government includes industry segments that are each <1% of total GIL

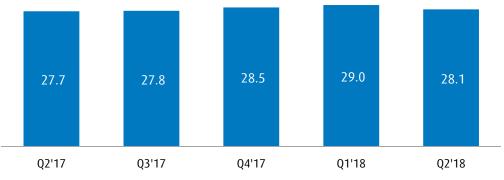
³ GIL prior periods have been restated to conform with the current period's presentation

Liquidity & Wholesale Funding Mix



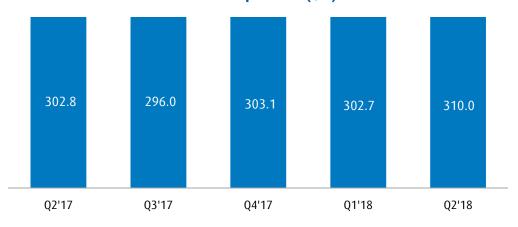
Liquidity and Funding Strategy

Cash and Securities to Total Assets Ratio (%)



 BMO's Cash and Securities to Total Assets Ratio reflects a strong and stable liquidity position

Customer Deposits¹ (\$B)



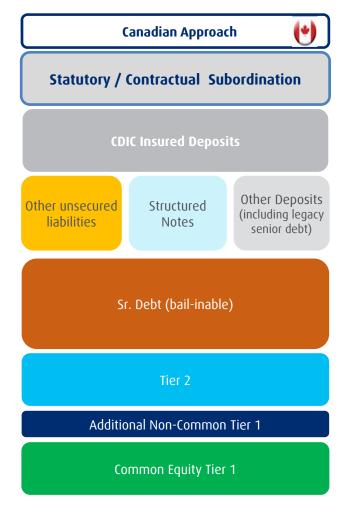
BMO's large base of customer deposits, along with our strong capital base, reduces reliance on wholesale funding

¹ Customer deposits are operating and savings deposits, including term investment certificates and retail structured deposits, primarily sourced through our retail, commercial, wealth and corporate banking businesses. Prior period numbers have been restated to conform with the current period's presentation.



Canadian Bail-in Regime

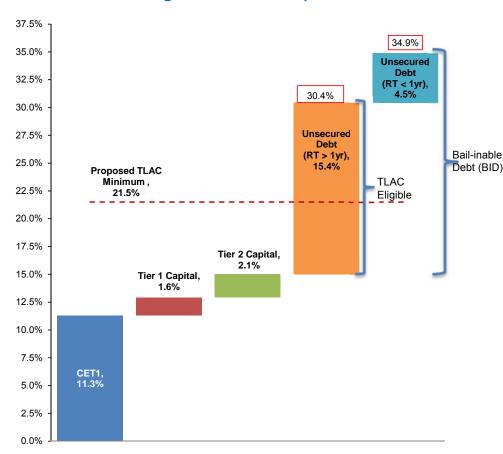
- Canadian bail-in regime will be effective starting September 23, 2018 (implementation date)
- Senior unsecured debt that is issued after the implementation date will be subject to conversion in a resolution scenario
 - Bail-in eligible debt includes senior unsecured debt issued by the parent bank with an original term >400 days and marketable (with a CUSIP/ISIN)
- Key exclusions are Covered bonds, structured notes, derivatives and consumer deposits
- Bail-in eligible debt will be issued under existing programs (US MTN, EMTN, AMTN etc.) governed by local laws, with the exception of bail-in conversion requirements which will be governed by Canadian law
- Bail-in eligible debt has a statutory conversion feature that provides the Canada Deposit Insurance Corporation (CDIC) the power to trigger conversion of bail-in securities into common shares of the bank (no write-down provision)
- The statutory conversion supplements the existing Non-Viable Contingent Capital (NVCC) regime which contractually requires the conversion of subordinated debt and preferred equity into common equity upon the occurrence of certain trigger events
- The notional amount of bail-in securities to be converted and the corresponding number of common shares issued in a resolution scenario will be determined by CDIC at the time of conversion (unlike NVCC securities, where the calculation for the number of shares issued is already defined). Any outstanding NVCC capital must be converted, in full, prior to conversion of bail-in securities
- Conversion maintains the creditor hierarchy (no creditor worse off principle is respected)



Manageable TLAC¹ Requirements and no incremental funding

- Canadian D-SIBs will be expected to maintain a minimum TLAC ratio by November 1, 2021
 - Minimum of 21.5% of RWA and 6.75% of Leverage exposure ¹
- TLAC eligible securities will have a minimum remaining term of 365 days
- No incremental funding required to meet the TLAC obligations
- BMO will only be issuing one class of medium and long term senior debt that will over time replace the legacy senior debt outstanding
- Similar to US TLAC securities, Canadian bail-in securities
 will retain the clause regarding acceleration of payments,
 subject to a minimum 30-business-day cure period, in
 case of events of default relating to non-payment of
 scheduled principal and/or interest
- TLAC eligible debt will be issued at the parent bank operating company level whereas US FIs issue TLAC debt at the holding company level

Funding Profile as at April 30, 2018

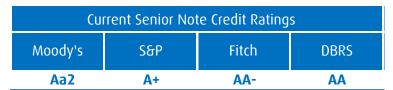


1. The target TLAC ratios are based on the guidance provided during consultation and are yet to be finalized by OSFI, constitute forward looking statements and are estimates only. Results may differ once OSFI releases the final TLAC minimum requirements. See the caution on slide 2

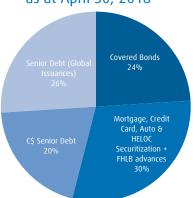


Diversified Wholesale Term Funding Program

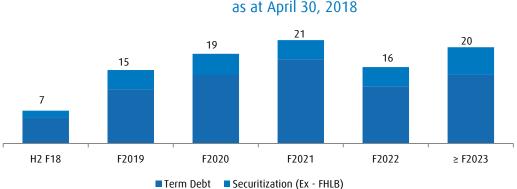
- BMO's wholesale funding principles seek to match the term of assets with the term of funding. Loans for example are funded with customer deposits and capital, with any difference funded with longer-term wholesale funding
- BMO has a well diversified wholesale funding platform across markets, products, terms, currencies and maturities
- We don't expect a material change to BMO's funding strategy following the implementation of the bail-in regime
- Rating agencies are in the process of reviewing the ratings that will be assigned to both new senior debt and legacy senior debt. We understand ratings will be communicated to the market prior to the bail-in implementation date











- 1. Wholesale capital market term funding primarily includes non-structured funding for terms greater than or equal to two years and term ABS. Excludes capital issuances
- 2 BMO term debt maturities includes term unsecured and Covered Bonds

Diversified Wholesale Funding Platform

Programs provide BMO with diversification and cost effective funding

Canada¹

- Canadian MTN Shelf (C\$8B)
- Fortified Trust (C\$5B)
- Other Securitization (RMBS, Canada Mortgage Bonds, Mortgage Backed Securities)

U.S.¹

- SEC Registered U.S. Shelf (US\$25B)
- Global Registered Covered Bond Program (US\$21B)²
- Securitization (Credit cards, Auto)

Europe, Australia & Asia¹

- Note Issuance Programme (US\$20B)
- Australian MTN Programme (A\$5B)
- Global Registered Covered Bond Program (US\$21B)²

Recent Notable Transactions

- C\$1.25 billion 10-yr Fixed Rate Senior Unsecured Notes at 3.19%
- C\$2 billion 5-yr Floating Rate Covered Bond
- US\$2.25 billion 3-yr Fixed and Floating Rate Senior Unsecured Notes
- US\$634.9 million Master Credit Card Trust II Notes
- US\$573.4 million CPART Auto Securitization
- US\$1.25 billion 15nc10 Subordinated Notes at 3.803%
- EUR€0.5 billion 4-yr Floating Rate Senior Unsecured Notes
- GBP£0.3 billion Fixed Rate Senior Unsecured Notes at 1.625%
- GBP£0.4 billion 5-yr Floating Rate Covered Bond
- AUD\$0.8 billion 5-yr Fixed and Floating Rate Senior Unsecured Notes
- 1 Indicated dollar amounts beside each wholesale funding program denotes program issuance capacity limits
- 2 The program allows for issuance in both Europe and the US

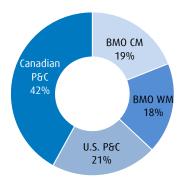


Appendix



Diversified by businesses, customer segments and geographies

Adjusted Net Income by Operating Group – LTM¹



Adjusted Net Income by Geography – LTM¹



Canadian P&C

- Full range of financial products and services to eight million customers
- Here to help customers make the right financial decisions as they do business seamlessly across channels: getting advice from employees at their place of business, in over 900 branches, on their mobile devices, online, over the telephone, and at over 3,300 ATMs across the country
- Leading commercial banking business, as evidenced by BMO's number two ranking in Canadian market share for business loans up to \$25 million

U.S. P&C

- Strong and well-established position in the U.S. Midwest, BMO Harris Bank offers a broad range of financial services to more than two million customers
- Personal banking team serves retail and small to midsized business customers seamlessly through an over 570-branch network, dedicated contact centres, digital banking platforms and nationwide fee-free access to over 40,000 automated teller machines
- Commercial banking team provides a combination of sector expertise, local knowledge and a breadth of products and services, working as a trusted advisor to our clients to meet all of their financial needs

BMO Wealth Management

- Globally significant asset manager with broad distribution capabilities in North America, Europe, the Middle East and Africa (EMEA) and Asia
- Full range of client segments from mainstream to ultra-high net worth, and institutional
- Broad offering of wealth management products and services, including insurance

BMO Capital Markets

- North American-based financial services provider offering a complete range of products and services to corporate, institutional and government clients
- \cdot ~2,500 professionals in 30 locations around the world, including 16 offices in North America
- U.S. Mid-cap strategy focused in select strategic sectors where we have expertise and in-depth industry knowledge

¹ Adjusted measures are non-GAAP measures, see slide 2 for more information. Reported net income by operating group (excludes Corporate Services), last twelve months (LTM): Canadian P&C 42%, U.S. P&C 21%, BMO WM 17%, BMO CM 20%. By geography (LTM): Canada 72%, U.S. 19%, Other 9%. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders



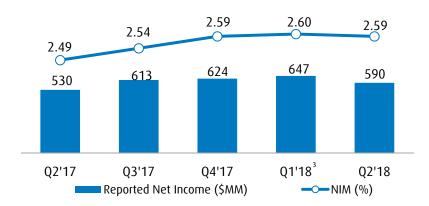
Canadian Personal & Commercial Banking

Good revenue growth and positive operating leverage

- Adjusted¹ and reported net income up 11% Y/Y
- Revenue up 8% Y/Y
 - Average loans up 4% Y/Y. Commercial² up 10%; personal² up 1%, reflecting participation choices
 - Average deposits up 4% Y/Y. Commercial up 9%; personal up 2% including 8% chequing growth
 - NIM up 10 bps Y/Y, down 1 bp Q/Q
- Expenses up 5% Y/Y
 - Continued investment, including on technology
- Adjusted¹ efficiency ratio of 50.3% (reported 50.4%)
- Adjusted¹ operating leverage of 2.4% (reported 2.5%)
- Total PCL up \$7MM Y/Y; up \$27MM Q/Q

		Reported		Adjusted ¹			
(\$MM)	Q2 18	Q1 18 ³	Q2 17	Q2 18	Q1 18 ³	Q2 17	
Revenue (teb)	1,859	1,933	1,724	1,859	1,933	1,724	
PCL on impaired loans	131	97	na	131	97	na	
PCL on performing loans	(3)	4	na	(3)	4	na	
Total PCL	128	101	121	128	101	121	
Expenses	936	966	888	935	966	888	
Net Income	590	647	530	591	647	530	

Net Income and NIM Trends



¹ Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders

² Personal loan growth excludes retail cards and commercial loan growth excludes corporate and small business cards

³ Q1'18 results include a gain related to the restructuring of Interac Corporation of \$39MM pre-tax (\$34MM after-tax) and a legal reserve expense na – not applicable

U.S. Personal & Commercial Banking

Continued momentum with strong revenue growth and positive operating leverage

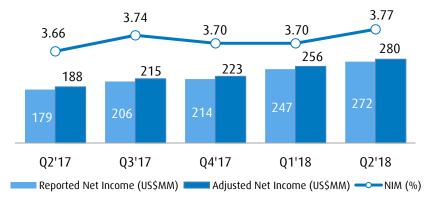
- Reported net income of \$348MM, up 46% Y/Y
- Adjusted¹ net income of \$359MM, up 43% Y/Y

Figures that follow are in U.S. dollars

- Adjusted¹ net income up 50% Y/Y (reported up 52% Y/Y)
- Revenue up 10% Y/Y, contributing to 22% growth in adjusted PPPT² (reported 23%)
 - Higher interest rates and strong loan and deposit growth
 - NIM up 11 bps Y/Y; 7 bps Q/Q
 - Average loans^{3,4} up 10% Y/Y and average deposits up 7%
- Expenses up 3% Y/Y
- Adjusted¹ efficiency ratio of 58.1% (reported 59.3%)
- Adjusted¹ operating leverage of 7.2% (reported 7.4%)
- Total PCL down \$25MM Y/Y; up \$5MM Q/Q
- Tax reform contributed ~\$25MM

	F	Reporte	d	Α	djusted	1
(US\$MM)	Q2 18	Q1 18	Q2 17	Q2 18	Q1 18	Q2 17
Revenue (teb)	947	941	858	947	941	858
PCL on impaired loans	51	62	na	51	62	na
PCL on performing loans	(9)	(25)	na	(9)	(25)	na
Total PCL	42	37	67	42	37	67
Expenses	562	573	545	551	561	533
Net Income	272	247	179	280	256	188

Net Income¹ and NIM Trends



¹ Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders

na - not applicable



² Pre-Provision, Pre-Tax income (PPPT) is the difference between revenue and expenses

³ Average loan growth rate referenced above excludes Wealth Management mortgage and off-balance sheet balances for U.S. P&C serviced mortgage portfolio; average loans up 9% including these balances

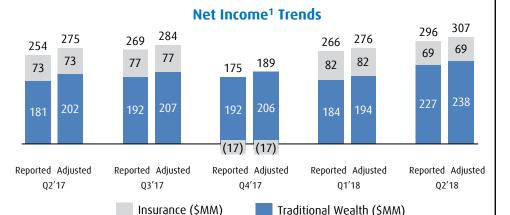
⁴ In Nov'17 we purchased a \$2.1B mortgage portfolio (Q2 average balance impact of \$2.0B)

BMO Wealth Management

Good growth in Traditional Wealth businesses

- Reported net income \$296MM
- Adjusted¹ net income \$307MM, up 12% Y/Y
 - Traditional Wealth up 18% Y/Y (reported up 26%)
 - Insurance results relatively unchanged
- Net revenue² up 8% Y/Y
 - Traditional Wealth revenue growth of 9%
- Adjusted¹ expenses up 6% Y/Y (reported up 4.5%)
 - Higher revenue-based costs and technology investments
- Adjusted¹ operating leverage 1.3% (reported 3.1%)
- AUM/AUA³
 - AUM up 2% Y/Y with improved equity markets
 - AUA down 21% Y/Y reflecting divestiture of a non-core business.
 Good growth Q/Q of 2%

		Reported		P	Adjusted	1
(\$MM)	Q2 18	Q1 18	Q2 17	Q2 18	Q1 18	Q2 17
Net Revenue ²	1,250	1,244	1,162	1,250	1,244	1,162
PCL on impaired loans	1	1	na	1	1	na
PCL on performing loans	(1)	(2)	na	(1)	(2)	na
Total PCL	-	(1)	1	-	(1)	1
Expenses	860	894	822	847	881	796
Net Income	296	266	254	307	276	275
Traditional Wealth NI	227	184	181	238	194	202
Insurance NI	69	82	73	69	82	73
AUM/AUA (\$B) ³	826	815	920	826	815	920



¹ Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders

na - not applicable



² For purposes of this slide revenue is net of insurance claims, commissions and changes in policy benefit liabilities (CCPB). Gross revenue: Q2'18 \$1,582MM, Q1'18 \$1,605MM, Q2'17 \$1,870MM

 $^{^3\,}$ Y/Y AUM/AUA growth impacted by divestiture of non-strategic business \$138B CDE (\$107B USE) during Q4'17

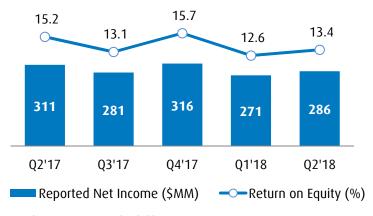
BMO Capital Markets

Net income down Y/Y

- Adjusted¹ and reported net income down from prior year reflecting market conditions
- Revenue down 12% Y/Y
- Expenses down 2% Y/Y
- PCL lower Y/Y with net recoveries in the current quarter
- Agreed to acquire KGS-Alpha Capital Markets; specializes in U.S. mortgage and asset-backed securities

	F	Reporte	d	Adjusted ¹			
(\$MM)	Q2 18	Q1 18	Q2 17	Q2 18	Q1 18	Q2 17	
Trading Products	622	650	675	622	650	675	
I&CB	419	432	511	419	432	511	
Revenue (teb)	1,041	1,082	1,186	1,041	1,082	1,186	
PCL on impaired loans	(16)	(1)	na	(16)	(1)	na	
PCL on performing loans	3	(4)	na	3	(4)	na	
Total PCL (recovery)	(13)	(5)	46	(13)	(5)	46	
Expenses	670	720	686	669	720	685	
Net Income	286	271	311	286	271	312	

Net Income and ROE Trends



1 Adjusted measures are non-GAAP measures, see slide 2 for more information. For details on adjustments refer to page 5 of BMO's Q2 Report to Shareholders na – not applicable



Provision for Credit Losses (PCL)

PCL By Operating Group (\$MM)	Q2 18	Q1 18	Q2 17 ¹
Consumer – Canadian P&C	118	91	99
Commercial – Canadian P&C	13	6	22
Canadian P&C	131	97	121
Consumer – U.S. P&C	15	21	30
Commercial – U.S. P&C	51	56	59
U.S. P&C	66	77	89
Wealth Management	1	1	1
Capital Markets	(16)	(1)	46
Corporate Services	(10)	-	(6)
PCL on Impaired Loans/Specific PCL ^{1,2}	172	174	251
PCL on Performing Loans ²	(12)	(33)	na
Collective Provision ²	na	na	-
Total PCL	160	141	251

^{1 2017} periods have been restated for Canadian and U.S. P&C to conform with the current period's presentation

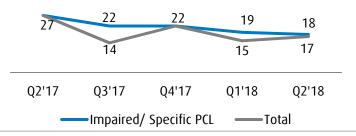
na – not applicable

Allowance for Credit Losses on Performing Loans reduced PCL by \$12 million, primarily due to an improved economic outlook





PCL^{1,2} in bps



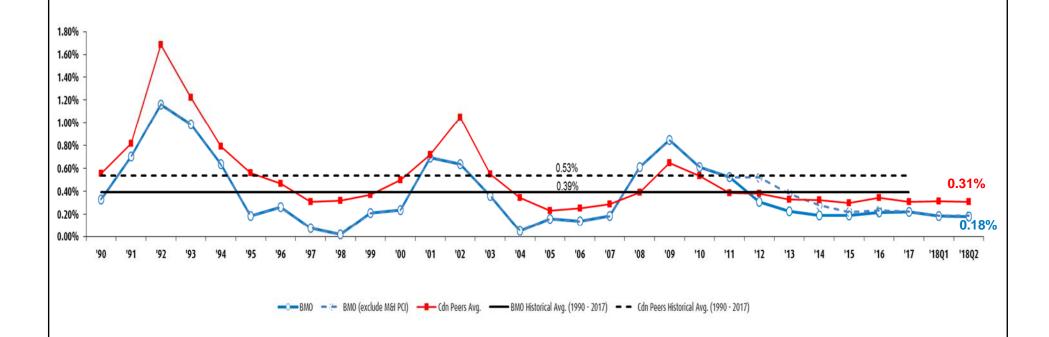
² Effective in the first quarter of 2018, the bank prospectively adopted IFRS 9. Under IFRS 9, we refer to the provision for credit losses on impaired loans and the provision for credit losses on performing loans. Prior periods have not been restated. Q2'17 presents the Specific PCL and Collective Provisions under IAS 39

Q2'18 PCL ratio on Impaired Loans at 18 bps, down 1 bp Q/Q

Provision for Credit Losses (PCL) on Impaired Loans

Strong credit performance reflective of our consistent approach to effective risk management

PCL on Impaired Loans as a % of Average Net Loans & Acceptances



- 1) BMO F2016 and F2017 PCL on impaired loans and average net loans & acceptances have been restated to conform with the current period's presentation
- 2) Effective Q1'12 PCL include the impact of IFRS accounting treatment and F2011 comparatives have been restated accordingly.
- 3) Peer ratios calculated using publicly disclosed provisions and average net loans & acceptances, and may differ slightly from their reported ratios. Canadian Competitors Weighted Average excludes BMO.
- 4) BMO and peer F2012 average net loans & acceptances have been restated to conform with the current period's presentation.
- 5) Effective in the first quarter of 2018, the bank prospectively adopted IFRS 9. Under IFRS 9, we refer to the provision for credit losses on impaired loans and the provision for credit losses on performing loans. Prior periods have not been restated



Corporate Governance

- Code of Conduct based on BMO's values, provides ethical guidance and expectations of behaviour for all directors, officers and employees
- Governance practices reflect emerging best practices and BMO meets or exceeds legal, regulatory, TSX, NYSE and Nasdaq requirements
- Director independence standards in place incorporating applicable definitions from the Bank Act (Canada), the Canadian Securities Administrators and the New York Stock Exchange
- Share ownership requirements ensure directors' and executives' compensation is aligned with shareholder interests
- Board Diversity Policy in place; 38.5% of independent directors are women
- Recipient of the Canadian Coalition for Good Governance's 2017 Governance Gavel Award for "Best Disclosure of Corporate Governance and Executive Compensation Practices"
- Recipient of the Governance Professionals of Canada 2017 Excellence in Governance Award for "Best Practices in Subsidiary Governance"

Investor Relations

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