# Supplementary Financial Information

For the Quarter Ended - October 31, 2017

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This report is unaudited and all amounts are in millions of Canadian dollars, unless otherwise indicated.



#### Use of this Document

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of BMO Financial Group (the bank). This information should be used in conjunction with the bank's Q4 2017 Report to Shareholders and the 2017 Annual Report.

Additional financial information is also available in the Q4 2017 Investor Presentation as well as the Conference Call Webcast which can be accessed at our website at www.bmo.com/investorrelations.

This report is unaudited and all amounts are in millions of Canadian dollars, unless indicated otherwise.

Items indicated N.A. were not available. Items indicated n.a. were not applicable.

#### Accounting Framework

We report our financial results under International Financial Reporting Standards (IFRS) as adopted by the International Accounting Standards Board (IASB). We use the terms IFRS and Generally Accepted Accounting Principles (GAAP) interchangeably.

Results and measures in both the Management's Discussion and Analysis (MD&A) and this document are presented on an IFRS basis. They are also presented on an adjusted basis that excludes the impact of certain items. Management assesses performance on both a GAAP basis and an adjusted basis and considers both bases to be useful in assessing underlying, ongoing business performance. Some metrics such as revenue, revenue growth, operating leverage and efficiency ratio have been presented based on revenue net of insurance claims, commissions and changes in policy benefit liabilities (CCPB). Users may find this presentation to be more useful as it reduces the variability in results associated with insurance. Insurance revenue can experience variability arising from fluctuations in fair value of insurance assets which are largely offset by the fair value changes of policy benefit liabilities reflected in CCPB. For additional discussion of CCPB, see the 2017 MD&A. Adjusted results and measures are non-GAAP and are detailed in the Non-GAAP Measures section in the MD&A of the bank's Fourth Quarter 2017 Earnings Release and 2017 MD&A. For additional information about non-GAAP adjusted results and measures from prior periods included in this document, please refer to the applicable period's Report to Shareholders.

Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than GAAP do not have standardized meanings under GAAP and are unlikely to be comparable to similar measures used by other companies.

### **Adjusted Results**

Adjusted results exclude the following items:

Total	(117)	21	(64)	(59)	(68)	(67)	(252)	(150)	(63)	(219)	(537)	(365
(Increase) / decrease in collective allowance	-	76	-	_	_	_	-		-	76	-	
Restructuring costs	(59)	-	-	-	-	-	(188)	-	-	(59)	(188)	(149
Cumulative accounting adjustment	-	-	-	-	-	-	-	(85)	-	-	(85)	
Acquisition integration costs	(24)	(20)	(21)	(22)	(31)	(27)	(24)	(22)	(20)	(87)	(104)	(53
Amortization of acquisition-related intangible assets	(34)	(35)	(43)	(37)	(37)	(40)	(40)	(43)	(43)	(149)	(160)	(163
(Canadian \$ in millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Adjusting Items (Pre tax)	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fisca

Total	(82)	13	(47)	(42)	(50)	(50)	(179)	(110)	(50)	(158)	(389)	(276)
(Increase) / decrease in collective allowance	-	54	-	-	-	-	-	-	-	54	1	-
Restructuring costs	(41)	-	-	-	-	-	(132)	-	-	(41)	(132)	(106)
Cumulative accounting adjustment	-	-	-	-	-	-	-	(62)	-	-	(62)	-
Acquisition integration costs	(15)	(13)	(13)	(14)	(21)	(19)	(16)	(15)	(17)	(55)	(71)	(43)
Amortization of acquisition-related intangible assets	(26)	(28)	(34)	(28)	(29)	(31)	(31)	(33)	(33)	(116)	(124)	(127)
(Canadian \$ in millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Adjusting Items (After tax)	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal

#### Taxable Equivalent Basis

BMO analyzes consolidated revenues on a reported basis. However, like many banks, BMO analyzes revenue of operating groups and ratios computed using revenue on a taxable equivalent basis (teb). Revenue and the provision for income taxes are increased on tax-exempt securities to an equivalent before-tax basis to facilitate comparisons of income between taxable and tax-exempt sources. The effective income tax rate is also analyzed on a teb for consistency of approach. The offset to the group teb adjustments. mostly in BMO Capital Markets, is reflected in Corporate Services.

## Changes

Periodically, certain business lines or units within business lines are transferred between client groups and corporate support groups to more closely align BMO's organizational structure with its strategic priorities. In addition, revenue and expense allocations are updated to more accurately align with current experience. Results for prior periods are restated to conform to the presentation.

In addition, certain reclassifications that do not impact the bank's reported and adjusted net income have been reflected, including changes in group allocations.

Corporate Services results prior to 2016 reflected certain items in respect of the 2011 purchased loan portfolio, including recognition of the reduction in the credit mark that is reflected in net interest income over the term of the purchased loans and provisions and recoveries of credit losses on the purchased portfolio. Beginning in the first quarter of 2016, the reduction in the credit mark that is reflected in net interest income and the provision for credit losses on the purchased performing portfolio are being recognized in U.S. P&C, consistent with the accounting for the acquisition of BMO TF, and given that these amounts have reduced substantially in size. Results for prior periods have not been reclassified. Recoveries or provisions on the purchased credit impaired loan portfolio acquired in 2011 continue to be recognized in Corporate Services. Purchased loan accounting impacts related to BMO TF are recognized in U.S. P&C.

Also effective in the first quarter of 2016, income from equity investments has been reclassified from net interest income to non-interest revenue in Canadian P&C, Wealth Management and Corporate Services. Results for prior periods have been reclassified. Restructuring costs and acquisition and integration costs that impact more than one operating group are also included in Corporate Services.

For institutions using advanced approaches for credit risk or operational risk, there is a Basel I Capital Floor as prescribed in OSFI's CAR Guideline. In calculating regulatory capital ratios, there is a requirement to increase RWA when an amount calculated under the Basel I rules (covering both RWA and capital deductions) is higher than a similar calculation under the risk-sensitive Basel III rules. During the fourth quarter of 2016, certain capital ratios and RWA were amended for Q3 2016, Q2 2016 and Q1 2016. RWA was also amended for Q4 2015.

Users may provide their comments and suggestions on the Supplementary Financial Information document by contacting Christine Viau at (416) 867-6956 or christine viau @bmo.com

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FINANCIAL HIGHLIGHTS	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal 2016	Fiscal 2015
(\$ millions except as noted) Income Statement Information	#	Q4	ųз	QZ	QI	Q4	ųз	QZ	QI	Q4	2017	2010	2013
Total revenue	1	5,655	5,459	5,741	5,405	5,278	5,633	5,101	5,075	4,982	22,260	21,087	19,389
Provision for credit losses (PCL)	2	208	134	259	173	174	257	201	183	128	774	815	612
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)	3	573	253	708	4	79	691	407	366	265	1,538	1,543	1,254
Non-interest expense	4	3,369	3,278	3,276	3,379	3,323	3,092	3,312	3,270	3,093	13,302	12,997	12,182
Provision for income taxes	5	278	407	250	361	357	348	208	188	282	1,296	1,101	936
Net income	6	1,227	1,387	1,248	1,488	1,345	1,245	973	1,068	1,214	5,350	4,631	4,405
Adjusted net income	7	1,309	1,367	1,246	1,530	1,345	1,245	1,152	1,178		5,508	5,020	4,403
.,	8	1,309	1,374	1,295	1,550	1,393	1,295	1,152	1,176	1,264	2,506	9	35
Non-controlling interest in subsidiaries Net income attributable to Bank shareholders	9	1,227	1,387	1,247	1,487	1,344	1,245	973	1,060	1,206	5,348	4,622	4,370
Reported Profitability Measures													
Basic earnings per share	10	\$1.82	\$2.05	\$1.85	\$2.23	\$2.03	\$1.87	\$1.46	\$1.59	\$1.83	\$7.95	\$6.94	\$6.59
Diluted earnings per share	11	\$1.81	\$2.05	\$1.84	\$2.22	\$2.02	\$1.86	\$1.45	\$1.58	\$1.83	\$7.92	\$6.92	\$6.57
Return on common equity	12	12.1 %	13.4 %	12.6 %	14.9 %	13.8 %	13.0 %	10.1 %	10.9 %	12.9 %	13.3 %	12.1 %	12.5 %
Return on tangible common equity	13	14.8 %	16.5 %	15.7 %	18.5 %	17.2 %	16.3 %	12.8 %	14.0 %	16.3 %	16.3 %	15.3 %	15.8 %
Return on average assets	14	0.68 %	0.76 %	0.70 %	0.81 %	0.75 %	0.70 %	0.57 %	0.59 %	0.70 %	0.74 %	0.65 %	0.66 %
Return on average risk-weighted assets	15	1.82 %	2.05 %	1.91 %	2.17 %	1.92 %	1.81 %	1.47 %	1.62 %	1.96 %	1.99 %	1.71 %	1.84 %
Net interest margin on average earning assets	16	1.57 %	1.55 %	1.52 %	1.55 %	1.57 %	1.58 %	1.61 %	1.58 %	1.53 %	1.55 %	1.59 %	1.51 %
excluding trading NII and trading assets	17	1.91 %	1.90 %	1.84 %	1.85 %	1.87 %	1.87 %	1.87 %	1.82 %	1.80 %	1.87 %	1.86 %	1.83 %
Efficiency ratio	18	59.6 %	60.0 %	57.1 %	62.5 %	63.0 %	54.9 %	64.9 %	64.4 %	62.1 %	59.8 %	61.6 %	62.8 %
Efficiency ratio, net of CCPB	19	66.3 %	63.0 %	65.1 %	62.6 %	63.9 %	62.6 %	70.6 %	69.4 %	65.6 %	64.2 %	66.5 %	67.2 %
PCL-to-average net loans and acceptances	20	0.22 %	0.14 %	0.28 %	0.19 %	0.19 %	0.29 %	0.23 %	0.21 %	0.15 %	0.21 %	0.23 %	0.19 %
Effective tax rate	21	18.50 %	22.69 %	16.69 %	19.51 %	20.95 %	21.86 %	17.57 %	14.98 %	18.83 %	19.51 %	19.20 %	17.52 %
Effective tax rate (teb)	22	27.07 %	25.25 %	27.00 %	24.32 %	26.29 %	26.73 %	25.18 %	24.59 %	24.88 %	25.84 %	25.80 %	24.89 %
Adjusted Profitability Measures (1) Basic earnings per share	23	\$1.95	\$2.03	\$1.92	\$2.29	\$2.11	\$1.95	\$1.73	\$1.76	\$1.91	\$8.19	\$7.55	\$7.02
	23	\$1.95	\$2.03 \$2.03	\$1.92 \$1.92	\$2.29 \$2.28	\$2.11	\$1.95 \$1.94		\$1.76 \$1.75	\$1.91	\$8.19		\$7.02 \$7.00
Diluted earnings per share Return on common equity	25	12.9 %	پور 13.3 %	13.1 %	φ2.20 15.3 %	φ2.10 14.4 %	13.5 %	\$1.73 12.1 %	12.1 %	13.5 %	13.7 %	\$7.52 13.1 %	13.3 %
Return on common equity	26	15.5 %	16.0 %	15.1 %	18.6 %	17.5 %	16.6 %	14.8 %	15.0 %	16.6 %	16.5 %	16.1 %	16.4 %
Return on average assets	27	0.73 %	0.75 %	0.73 %	0.84 %	0.78 %	0.73 %	0.67 %	0.65 %	0.73 %	0.76 %	0.71 %	0.70 %
Efficiency ratio	28	57.5 %	59.0 %	55.9 %	61.4 %	61.7 %	53.7 %	60.0 %	62.1 %	60.8 %	58.4 %	59.2 %	60.9 %
Efficiency ratio, net of CCPB	29	64.0 %	61.9 %	63.8 %	61.5 %	62.6 %	61.2 %	65.2 %	66.8 %	64.2 %	62.8 %	63.9 %	65.2 %
PCL-to-average net loans and acceptances	30	0.22 %	0.22 %	0.28 %	0.19 %	0.19 %	0.29 %	0.23 %	0.21 %	0.15 %	0.23 %	0.23 %	0.19 %
Effective tax rate	31	19.29 %	22.55 %	17.12 %	19.76 %	21.18 %	22.00 %	19.59 %	16.21 %	18.89 %	19.78 %	19.92 %	17.97 %
Effective tax rate (teb)	32	27.23 %	25.15 %	27.00 %	24.41 %	26.32 %	26.69 %	25.81 %	24.77 %	24.71 %	25.90 %	25.94 %	24.87 %
Growth Rates													
Diluted earnings per share growth	33	(10.3)%	9.8 %	27.0 %	40.2 %	10.4 %	3.3 %	(2.7)%	8.2 %	17.3 %	14.5 %	5.3 %	2.5 %
Diluted adjusted earnings per share growth	34	(7.6)%	4.4 %	10.8 %	30.3 %	10.5 %	4.3 %	1.2 %	14.4 %	16.6 %	8.5 %	7.4 %	6.2 %
Operating leverage	35	5.8 %	(9.1)%	13.6 %	3.2 %	(1.5)%	12.6 %	6.2 %	(8.4)%	0.3 %	3.3 %	2.1 %	(5.1)%
Operating leverage, net of CCPB	36	(3.6)%	(0.7)%	8.3 %	11.4 %	2.8 %	3.2 %	(2.2)%	0.5 %	1.6 %	3.7 %	1.1 %	(3.0)%
Adjusted operating leverage, net of CCPB	37	(2.1)%	(1.2)%	2.3 %	9.1 %	2.9 %	3.8 %	(0.8)%	2.8 %	1.8 %	1.9 %	2.1 %	(1.3)%
Revenue growth	38	7.2 %	(3.1)%	12.5 %	6.5 %	5.9 %	16.7 %	12.7 %	0.4 %	7.4 %	5.6 %	8.8 %	6.4 %
Revenue growth, net of CCPB	39	(2.2)%	5.3 %	7.2 %	14.7 %	10.2 %	7.3 %	4.3 %	9.3 %	8.7 %	6.0 %	7.8 %	8.5 %
Adjusted revenue growth, net of CCPB	40	(2.2)%	5.3 %	7.2 %	12.7 %	10.2 %	7.3 %	4.3 %	11.3 %	8.7 %	5.6 %	8.2 %	8.5 %
Non-interest expense growth	41	1.4 %	6.0 %	(1.1)%	3.3 %	7.4 %	4.1 %	6.5 %	8.8 %	7.1 %	2.3 %	6.7 %	11.5 %
Adjusted non-interest expense growth	42	(0.1)%	6.5 %	4.9 %	3.6 %	7.3 %	3.5 %	5.1 %	8.5 %	6.9 %	3.7 %	6.1 %	9.8 %
Net income growth Adjusted net income growth	43 44	(8.8)% (6.2)%	11.4 % 6.1 %	28.2 % 12.3 %	39.4 % 29.9 %	10.8 % 10.3 %	4.5 % 5.3 %	(2.6)% 0.5 %	6.8 % 13.2 %	13.5 % 13.9 %	15.5 % 9.7 %	5.1 % 7.2 %	1.7 % 5.1 %
Balance Sheet Information													
Total assets	45	709,580	708,617	718,943	692,384	687,935	691,682	681,458	699,293	641,881	709,580	687,935	641,881
Average assets	46	715,806	723,508	710,943	725,784	712,975	702,839	698,744	714,029	682,451	722,626	707,122	664,391
		642,549	646,612	650,591	647,569	631,389	622,754	611,606	624,938	597,483	646,799	622,732	579,471
Average earning assets	47			373,861	370,151	367,462	360,046	353,382	349,847	332,267	373,946	357,708	320,081
Average earning assets Average loans and acceptances	47 48		3/3.413				468,181	455,035	472,899	454,743	483,919	468,723	435,468
Average loans and acceptances	48	376,354	375,415 482,283		486.610	4/8.4/9			,	,			
Average loans and acceptances Average deposits	48 49	376,354 477,634	482,283	489,325	486,610 38.393	478,479 37.660		37.632	37,140	36.105	38.962	36.997	34.135
Average loans and acceptances Average deposits Average common shareholders' equity	48 49 50	376,354 477,634 38,765	482,283 39,545	489,325 39,149	38,393	37,660	36,858	37,632 2.196	37,140 2.158	36,105 1.959	38,962 2,174	36,997 2.332	34,135 1.959
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2)	48 49 50 51	376,354 477,634 38,765 2,174	482,283 39,545 2,109	489,325 39,149 2,399	38,393 2,196	37,660 2,332	36,858 2,307	2,196	2,158	1,959	2,174	2,332	1,959
Average loans and acceptances Average deposits Average common shareholders' equity	48 49 50	376,354 477,634 38,765	482,283 39,545	489,325 39,149	38,393	37,660	36,858						1,959 27.8 %
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2) Cash and securities-to-total assets ratio	48 49 50 51 52	376,354 477,634 38,765 2,174 28.5 %	482,283 39,545 2,109 27.8 %	489,325 39,149 2,399 27.7 %	38,393 2,196 27.7 %	37,660 2,332 27.1 %	36,858 2,307 27.3 %	2,196 26.7 %	2,158 26.4 %	1,959 27.8 %	2,174 28.5 %	2,332 27.1 %	1,959 27.8 %
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2) Cash and securities-to-total assets ratio GIL-to-gross loans and acceptances (2) Capital Measures	48 49 50 51 52 53	376,354 477,634 38,765 2,174 28.5 % 0.57 %	482,283 39,545 2,109 27.8 % 0.56 %	489,325 39,149 2,399 27.7 % 0.63 %	38,393 2,196 27.7 %	37,660 2,332 27.1 %	36,858 2,307 27.3 %	2,196 26.7 % 0.62 %	2,158 26.4 %	1,959 27.8 %	2,174 28.5 % 0.57 %	2,332 27.1 %	1,959 27.8 % 0.58 %
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2) Cash and securities-to-total assets ratio GIL-to-gross loans and acceptances (2)	48 49 50 51 52	376,354 477,634 38,765 2,174 28.5 %	482,283 39,545 2,109 27.8 %	489,325 39,149 2,399 27.7 %	38,393 2,196 27.7 % 0.60 %	37,660 2,332 27.1 % 0.62 %	36,858 2,307 27.3 % 0.63 %	2,196 26.7 %	2,158 26.4 % 0.60 %	1,959 27.8 % 0.58 %	2,174 28.5 %	2,332 27.1 % 0.62 %	1,959 27.8 % 0.58 %
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2) Cash and securities-to-total assets ratio GIL-to-gross loans and acceptances (2)  Capital Measures Common Equity Tier 1 Ratio	48 49 50 51 52 53	376,354 477,634 38,765 2,174 28.5 % 0.57 %	482,283 39,545 2,109 27.8 % 0.56 %	489,325 39,149 2,399 27.7 % 0.63 %	38,393 2,196 27.7 % 0.60 %	37,660 2,332 27.1 % 0.62 %	36,858 2,307 27.3 % 0.63 %	2,196 26.7 % 0.62 %	2,158 26.4 % 0.60 %	1,959 27.8 % 0.58 %	2,174 28.5 % 0.57 %	2,332 27.1 % 0.62 %	
Average loans and acceptances Average deposits Average common shareholders' equity Gross impaired loans (GIL) and acceptances (2) Cash and securities-to-total assets ratio GIL-to-gross loans and acceptances (2)  Capital Measures Common Equity Tier 1 Ratio Tier 1 capital ratio - Basel III	48 49 50 51 52 53 54 55	376,354 477,634 38,765 2,174 28.5 % 0.57 %	482,283 39,545 2,109 27.8 % 0.56 %	489,325 39,149 2,399 27.7 % 0.63 %	38,393 2,196 27.7 % 0.60 %	37,660 2,332 27.1 % 0.62 % 10.1 % 11.6 %	36,858 2,307 27.3 % 0.63 %	2,196 26.7 % 0.62 % 9.7 % 11.0 %	2,158 26.4 % 0.60 % 10.0 % 11.3 %	1,959 27.8 % 0.58 % 10.7 % 12.3 %	2,174 28.5 % 0.57 % 11.4 % 13.0 %	2,332 27.1 % 0.62 % 10.1 % 11.6 %	1,959 27.8 % 0.58 % 10.7 % 12.3 %

Leverage ratio 58 4.4 % 4.4 % 4 (1) Adjusted Results are non-GAAP financial measures. See "Accounting Framework" section on page 1 for further information. (2) GIL excludes Purchased Credit Impaired Loans.

Final Country   Final Count														
Final Principle   Final Prin												m (c) (A)		
Name   Continue   Co	FINANCIAL LUCIU ICUTS CONTINUED											BMO —	inancial	Group
Dividend Information	FINANCIAL HIGHLIGHTS CONTINUED	LINE	2047	2047	2047	2047	2046	204.0	2046	2046	204.5	Figural	Figural	Figural
Dividend Information														
Dividend sclarited per share	(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Dividends paid per share   2   80.99   80.88	Dividend Information													
Common dividends	Dividends declared per share	1	\$0.90	\$0.90	\$0.88	\$0.88	\$0.86	\$0.86	\$0.84	\$0.84	\$0.82	\$3.56	\$3.40	\$3.24
Preferred dividends	Dividends paid per share	2	\$0.90	\$0.88	\$0.88	\$0.86	\$0.86	\$0.84	\$0.84	\$0.82	\$0.82	\$3.52	\$3.36	\$3.20
Dividency yield   5	Common dividends	3	583	584	575	570	555	555	541	540	527	2,312	2,191	2,087
Dividend payout ratio (1)	Preferred dividends	4	48	49	42	45	34	40	35	41	30	184	150	117
Agiusted dividend payout ratio (2)	Dividend yield	5	3.64 %	3.81 %	3.64 %	3.58 %	4.03 %	4.11 %	4.11 %	4.47 %	4.31 %	3.60 %	3.98 %	4.26 %
Share Information  Share price: high	Dividend payout ratio (1)	6	49.5 %	43.8 %	47.6 %	39.5 %	42.4 %	46.0 %	57.5 %	52.8 %	44.8 %	44.8 %	49.0 %	49.2 %
Share price: high   8   \$100.32   \$97.42   \$104.15   \$101.15   \$87.92   \$85.50   \$82.56   \$80.05   \$73.50   \$104.15   \$87.92   \$88.63   \$100   \$98.88   \$90.13   \$9	Adjusted dividend payout ratio (2)	7	46.2 %	44.3 %	45.8 %	38.4 %	40.8 %	44.1 %	48.6 %	47.7 %	42.9 %	43.5 %	45.0 %	46.2 %
Share price: high   8   \$100.32   \$97.42   \$104.16   \$101.15   \$87.92   \$85.50   \$82.56   \$80.05   \$78.50   \$104.15   \$87.92   \$88.63   \$104.15   \$87.92   \$88.63   \$104.15	Shara Information													
low   9   \$88.63   \$90.13   \$96.10   \$83.58   \$81.62   \$79.82   \$86.85   \$89.39   \$84.01   \$83.58   \$86.85   \$86.05   \$86.01   \$80.83   \$85.36   \$85.36   \$85.30   \$83.70   \$81.74   \$75.22   \$75.04   \$88.83   \$85.36   \$85.36   \$85.30   \$85.70   \$81.74   \$75.22   \$75.04   \$86.85   \$86.85   \$86.01   \$80.81   \$85.95		0	\$100.33	\$07.42	\$104.15	¢101 15	\$27.02	\$25 50	\$82 F6	\$80.05	\$79.50	\$104.15	\$87.02	\$84.30
Close		-												
Book value per share   11			·											
Number of common shares outstanding: end of period 12   647.8   648.7   648.7   645.8   644.9   643.6   643.3   642.6   646.8   646.8   647.8   642.8   645.8   642.8   646.8   646.9   644.9												·		
average basic average basic average basic average basic average diluted 14 653 653 653 653 653 653 653 653 653 653	·		·									·		
Additional Bank Information   Surfage diluted   14   650.3   665.7   665.6   650.3   664.7   646.6   645.3   644.9   644.2   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.122   48.862   64.024   55.123   47.024   64.024   55.122   48.862   64.024   55.122   48.662   64.024   55.122   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54.022   54	• .													
Total market value of common shares  15 64,024 61,340 63,032 63,873 55,122 53,975 52,604 48,386 48,862 64,024 55,122 48,862 Price-to-book value ratio  16 1,60 1,59 1,55 1,65 1,43 1,44 1,47 1,26 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,60 1,43 1,35 1,40 1,40 1,40 1,40 1,40 1,40 1,40 1,40														
Market-to-book value ratio       16       1.60       1.59       1.55       1.65       1.43       1.44       1.47       1.26       1.35       1.60       1.43       1.35       1.65       1.25       1.16       1.22       1.21       1.12       1.16       1.25       1.23       1.12       1.12       1.16       1.25       1.23       1.12       1.16       1.25       1.23       1.12       1.16       1.25       1.23       1.12       1.16       1.25       1.23       1.12       1.16       1.25       1.10       1.20       1.20       1.20       1.20											-			
Price-to-earnings multiple					,	,	,	,	,					
Total shareholder return: twelve month three-year average 19 10.9 % 17.3 % 22.9 % 36.3 % 17.0 % 19.8 % 8.3 % 7.6 % (3.0) % 10.9 % 10.9 % 10.9 % 10.9 % 10.9 % 10.9 % 10.9 % 10.9 % 10.0 % 10.6 % 10.6 % 10.6 % 10.6 % 10.6 % 10.6 % 10.9 % 9.9 % 10.9 %														
Additional Bank Information  Number of full-time equivalent employees: Canada United States 21 14,071 14,334 14,350 14,398 14,147 14,263 14,443 14,580 14,316 14,071 14,147 14,316 14,071 14,348 14,444 14,226 14,485 14,444 14,226 14,485 14,444 14,226 14,485 14,444 14,226 14,388 14,485 14,444 14,226 14,445 14,368 14,369 14,36														
Additional Bank Information  Number of full-time equivalent employees: Canada 20 29,647 30,354 29,945 29,932 29,643 30,379 30,330 30,800 30,669 United States 21 14,071 14,334 14,350 14,339 14,147 14,263 14,443 14,580 14,316 14,071 14,147 14,316 Other 22 1,482 1,485 1,470 1,458 1,444 1,422 1,393 14,02 1,368 14,02 1,368 14,02 1,368 14,02 1,368 14,02 1,368 14,02 1,368 14,02 1,368 14,071 14,147 14,316 1,482 1,444 1,368 14,064 46,166 46,782 46,353 45,200 45,234 46,064 46,166 46,782 46,353 45,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 45,234 46,363 46,200 46,120 46,														
Number of full-time equivalent employees: Canada United States 21 14,071 14,334 14,350 14,339 14,147 14,263 14,443 14,580 14,316 14,471 14,263 14,443 14,580 14,316 14,471 14,263 14,443 14,580 14,316 14,471 14,263 14,443 14,580 14,316 14,471 14,263 14,443 14,580 14,316 14,471 14,316 14,471 14,316 14,316 14,471 14,316											-	<u> </u>		
United States 21 14,071 14,334 14,350 14,339 14,147 14,263 14,443 14,580 14,316 Other 22 1,482 1,485 1,470 14,580 14,316 14,022 1,393 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,368 1,402 1,404 1,368 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,402 1,368 1,402 1,40														
Other 22 1,482 1,485 1,470 1,458 1,444 1,422 1,393 1,402 1,368			,	,	- ,	- ,	-,	,	,	,	,	- , -	-,	
Number of bank branches: Canada			,				,	,	,	,			,	,
Number of bank branches: Canada 24 926 937 938 941 942 942 940 940 939 United States 25 573 572 578 578 578 576 580 594 594 592 573 576 592 Cher 26 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4				,		,	,		,	, -			,	
United States 25 573 572 578 578 576 580 594 594 592 0ther 26 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4				,	,	,	,	,	,	,			,	
Other         26         4 <td></td>														
Total 27 1,503 1,513 1,520 1,523 1,522 1,526 1,538 1,538 1,535 1,503 1,522 1,535 Number of automated banking machines: Canada 28 3,315 3,305 3,281 3,269 3,285 3,415 3,421 3,440 3,442 3,315 3,285 3,442 United States 29 1,416 1,406 1,391 1,388 1,314 1,313 1,325 1,323 1,319 1,416 1,314 1,319 Total 30 4,731 4,711 4,672 4,657 4,599 4,728 4,746 4,763 4,761 4,731 4,599 4,761 Credit rating: DBRS (3) 31 AA														
Number of automated banking machines: Canada 28 3,315 3,305 3,281 3,269 3,285 3,415 3,421 3,440 3,442 United States 29 1,416 1,406 1,391 1,388 1,314 1,313 1,325 1,323 1,319 1,416 1,314 1,319 Total 30 4,731 4,711 4,672 4,657 4,599 4,728 4,746 4,763 4,761 4,731 4,599 4,761 Credit rating: DBRS (3) 31 AA		-		=	-				-	•				
United States 29 1,416 1,406 1,391 1,388 1,314 1,313 1,325 1,323 1,319 Total 30 4,731 4,711 4,672 4,657 4,599 4,728 4,746 4,763 4,761 4,731 4,599 4,761 AAA AA A				,	,	,	,		,	,			,	
Total 30 4,731 4,711 4,672 4,657 4,599 4,728 4,746 4,763 4,761 4,731 4,599 4,761 Credit rating: DBRS (3) 31 AA				-,	,	-,	-,	-, -	- ,	-, -	- ,		,	
Credit rating: DBRS (3)         31         AA			,	,	,	,	,	,	,	,			,	
Fitch 32 AA- AA- AA- AA- AA- AA- AA- AA- AA- AA			, -	,	, -	,	,		, -	,	,		,	
Moody's (3) (4)         33         A1         A1         Aa3         Aa4         Aa4 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>														
Standard and Poor's         34         A+         A+ <td></td> <td>-</td> <td></td>		-												
Other Statistical Information         Prime rate: average Canadian average U.S.       35       3.10 %       2.75 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.70 %       2.81 %       2.70 %       2.84 %         average U.S.       36       4.25 %       4.13 %       3.88 %       3.63 %       3.50 %       3.50 %       3.37 %       3.25 %       3.97 %       3.47 %       3.25 %         Exchange rate: as at Cdn/U.S. dollar       37       1.2895       1.2453       1.3650       1.3012       1.3411       1.3056       1.2548       1.4006       1.3075       1.2895       1.3411       1.3075														
Prime rate: average Canadian average U.S.       35       3.10 % 2.75 % 2.70 % 2	Standard and Poor's	34	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+
average U.S. 36   4.25 %   4.13 %   3.88 %   3.63 %   3.50 %   3.50 %   3.50 %   3.37 %   3.25 %   3.97 %   3.47 %   3.25 %   Exchange rate: as at Cdn/U.S. dollar   37   1.2895   1.2453   1.3650   1.3012   1.3411   1.3056   1.2548   1.4006   1.3075   1.2895   1.3411   1.3075	Other Statistical Information													
Exchange rate: as at Cdn/U.S. dollar 37   1.2895   1.2453   1.3650   1.3012   1.3411   1.3056   1.2548   1.4006   1.3075   1.2895   1.3411   1.3075	Prime rate: average Canadian	35	3.10 %	2.75 %	2.70 %	2.70 %	2.70 %	2.70 %	2.70 %	2.70 %	2.70 %	2.81 %	2.70 %	2.84 %
Exchange rate: as at Cdn/U.S. dollar 37   1.2895   1.2453   1.3650   1.3012   1.3411   1.3056   1.2548   1.4006   1.3075   1.2895   1.3411   1.3075	average U.S.			4.13 %	3.88 %	3.63 %	3.50 %	3.50 %	3.50 %	3.37 %	3.25 %	3.97 %	3.47 %	3.25 %
l average Cdn/U.S. dollar 38   1.2621   1.2974 1.3412 1.3288 1.3216 1.3029 1.3016 1.3737 1.3191   1.3071 1.3251 1.2550	Exchange rate: as at Cdn/U.S. dollar	37	1.2895	1.2453	1.3650	1.3012	1.3411	1.3056	1.2548	1.4006	1.3075	1.2895	1.3411	
10011 10001	average Cdn/U.S. dollar	38	1.2621	1.2974	1.3412	1.3288	1.3216	1.3029	1.3016	1.3737	1.3191	1.3071	1.3251	1.2550

<sup>(1)</sup> Dividend payout ratio equals dividends declared per share divided by basic earnings per share.

<sup>(2)</sup> Adjusted dividend payout ratio equals dividends declared per share divided by adjusted basic earnings per share.

<sup>(3)</sup> Moody's and DBRS have a negative outlook pending further details on the government's approach to implement a bail-in regime for Canada's domestic systemically important banks.

<sup>(4)</sup> On May 10, 2017, Moody's downgraded certain ratings of six Canadian banks, including BMO, reflecting a change in Moody's assessment of Canada's Macro Profile to "Strong +" from "Very Strong -". The Macro Profile change reflects Moody's expectation of a more challenging operating environment for banks in Canada.

TOTAL BANK CONSOLIDATED SUMMARY INCOME STATEMENTS											вмо 🖀	Financial	Group
AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Not between the const	4	0.505	0.500	0.400	0.500	0.400	0.474	0.400	0.400	0.044	40.007	0.070	0.700
Net interest income Non-interest revenue	1 2	2,535 3,120	2,533 2,926	2,409 3,332	2,530 2,875	2,498 2,780	2,474 3,159	2,420 2,681	2,480 2,595	2,311 2,671	10,007 12,253	9,872 11,215	8,763 10,626
Total revenue	3	5,655	5,459	5,741	5.405	5,278	5,633	5,101	5,075	4,982	22,260	21,087	19,389
Provision for credit losses	4	208	134	259	173	174	257	201	183	128	774	815	612
Net interest income and non-interest revenue, net of PCL	5	5,447	5,325	5,482	5,232	5,104	5,376	4,900	4,892	4,854	21,486	20,272	18,777
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)	6	573	253	708	4	79	691	407	366	265	1,538	1,543	1,254
Non-interest expense	7	3,369	3,278	3,276	3,379	3,323	3,092	3,312	3,270	3,093	13,302	12,997	12,182
Income before taxes	8 9	1,505	1,794 407	1,498	1,849	1,702	1,593	1,181	1,256	1,496	6,646	5,732	5,341
Provision for income taxes  Net income	10	278 1,227	1,387	250 1,248	361 1,488	357 1,345	348 1,245	208 973	188 1.068	282 1,214	1,296 5,350	1,101 4,631	936 4,405
Non-controlling interest in subsidiaries	11	- 1,227	-	1,240	1,400	1,543	1,245	-	8	8	2,550	9	35
Net income attributable to Bank shareholders	12	1,227	1,387	1,247	1,487	1,344	1,245	973	1,060	1,206	5,348	4,622	4,370
Adjusted net income	13	1,309	1,374	1,295	1,530	1,395	1,295	1,152	1,178	1,264	5,508	5,020	4,681
Revenue, net of CCPB	14	5,082	5,206	5,033	5,401	5,199	4,942	4,694	4,709	4,717	20,722	19,544	18,135
Adjusted revenue Adjusted revenue, net of CCPB	15 16	5,655 5,082	5,459 5,206	5,741 5,033	5,405 5,401	5,278 5,199	5,633 4,942	5,101 4,694	5,159 4,793	4,984 4,719	22,260 20,722	21,171 19,628	19,391 18,137
Adjusted revenue growth, net of CCPB	17	(2.2)%	5.3 %	7.2 %	12.7 %	10.2 %	7.3 %	4.3 %	11.3 %	8.7 %	5.6 %	8.2 %	8.5 %
Adjusted non-interest expense	18	3,252	3,223	3,212	3,320	3,255	3,025	3,060	3,204	3,032	13,007	12,544	11,819
Adjusted non-interest expense growth	19	(0.1)%	6.5 %	4.9 %	3.6 %	7.3 %	3.5 %	5.1 %	8.5 %	6.9 %	3.7 %	6.1 %	9.8 %
Adjusted provision for credit losses	20	208	210	259	173	174	257	201	183	128	850	815	612
U.S. Segment Information (\$CAD equivalent)													
Net interest income	21	982	995	982	1,022	996	986	978	984	848	3,981	3,944	3,182
Non-interest revenue	22	797	791	823	742	848	730	608	717	767	3,153	2,903	2,720
Total revenue	23	1,779	1,786	1,805	1,764	1,844	1,716	1,586	1,701	1,615	7,134	6,847	5,902
Provision for (recovery of) credit losses	24 25	86 1,693	1,720	111 1,694	39 1,725	87 1,757	77 1,639	55 1,531	(15) 1,716	(31)	302 6,832	204 6,643	52
Net interest income and non-interest revenue, net of PCL Non-interest expense	25 26	1,093	1,720	1,094	1,725	1,757	1,039	1,298	1,716	1,646 1,234	5,183	5,093	5,850 4,660
Income before taxes	27	397	434	390	428	453	423	233	441	412	1,649	1,550	1,190
Provision for income taxes	28	99	97	94	104	127	117	51	114	102	394	409	240
Net income	29	298	337	296	324	326	306	182	327	310	1,255	1,141	950
Adjusted net income	30 31	346 1.62 %	352 1.61 %	325 1.62 %	340 1.65 %	372 1.64 %	332 1.68 %	251 1.75 %	313 1.62 %	305 1.48 %	1,363 1.63 %	1,268 1.67 %	1,026 1.51 %
Adjusted net interest margin on average earning assets Adjusted revenue	32	1,779	1,786	1,805	1,764	1,844	1,716	1,75 %	1,701	1,615	7,134	6,847	5,902
Adjusted non-interest expense	33	1,235	1,246	1,263	1,254	1,261	1,177	1,191	1,240	1,203	4,998	4,869	4,501
Adjusted provision for credit losses	34	73	86	111	58	62	77	55	46	16	328	240	114
Average assets	35	258,080	264,214	268,629	267,105	264,514	256,660	252,104	266,621	250,510	264,473	260,018	234,475
Average earning assets	36 37	239,915	244,681	247,806	246,274	241,547	233,551	227,821	241,449	227,197	244,643	236,137	211,040
Average net loans and acceptances Average deposits	37 38	113,323 161,333	113,056 162,346	115,531 165,440	115,624 160,462	117,642 164,781	114,888 165,517	113,172 159,873	112,045 178,111	98,932 169,435	114,374 162,370	114,444 167,110	91,630 159,611
/ Workingto deposito	00	101,000	102,040	100,110	100,402	104,701	100,011	100,070	170,111	100,400	102,070	107,110	100,011
\$USD Equivalent													
Net interest income	39	779	767	732	769	753	757	752	715	643	3,047	2,977	2,537
Non-interest revenue	40 41	631	610 1,377	613	559	642	560	464	522 1,237	581 1,224	2,413	2,188	2,164
Total revenue Provision for (recovery of) credit losses	41 42	1,410 68	1,377 49	1,345 84	1,328 28	1,395 66	1,317 59	1,216 41	1,237	1,224	5,460 229	5,165 156	4,701 41
Net interest income and non-interest revenue, net of PCL	43	1,342	1,328	1,261	1,300	1,329	1,258	1,175	1,247	1,248	5,231	5,009	4,660
Non-interest expense	44	1,026	991	972	977	987	933	998	928	936	3,966	3,846	3,718
Income before taxes	45	316	337	289	323	342	325	177	319	312	1,265	1,163	942
Provision for income taxes	46 47	80 236	77 260	67 222	79 244	95 247	90 235	40 137	82 237	77 235	303 962	307 856	187 755
Net income Adjusted net income	48	274	271	243	256	281	256	191	227	235	1,044	955	816
Revenue growth	49	1.0 %	4.5 %	10.6 %	7.4 %	14.0 %	13.8 %	5.4 %	6.0 %	8.8 %	5.7 %	9.9 %	(0.6)%
Adjusted revenue	50	1,410	1,377	1,345	1,328	1,395	1,317	1,216	1,237	1,224	5,460	5,165	4,701
Adjusted revenue growth	51	1.0 %	4.5 %	10.6 %	7.4 %	14.0 %	13.8 %	5.4 %	6.0 %	8.8 %	5.7 %	9.9 %	(0.6)%
Non-interest expense growth	52	4.0 %	6.2 %	(2.6)%	5.2 %	5.4 %	3.1 %	7.1 %	(1.7)%	(3.5)%	3.1 %	3.5 %	(0.6)%
Adjusted non-interest expense Adjusted non-interest expense growth	53 54	978 2.6 %	960 6.3 %	941 3.0 %	945 4.6 %	954 4.6 %	903 2.0 %	913 5.0 %	903 (2.2)%	912 (3.6)%	3,824 4.1 %	3,673 2.3 %	3,591 (1.4)%
Operating leverage	54 55	(3.0)%	(1.7)%	13.2 %	2.2 %	8.6 %	10.7 %	(1.7)%	7.7 %	12.3 %	2.6 %	2.3 % 6.4 %	0.0 %
Adjusted operating leverage	56	(1.6)%	(1.8)%	7.6 %	2.8 %	9.4 %	11.8 %	0.4 %	8.2 %	12.4 %	1.6 %	7.6 %	0.8 %
Adjusted provision for credit losses	57	58	65	84	43	47	59	41	34	11	250	181	90
Average assets	58	204,549	203,635	200,296	201,005	200,193	196,994	193,765	194,088	189,912	202,388	196,273	186,741
Average part leans and acceptances	59	190,151	188,584	184,772	185,327	182,813	179,256	175,126	175,782	172,236	187,229	178,262	168,049
Average net loans and acceptances Average deposits	60 61	89,795 127,849	87,167 125,185	86,135 123,344	87,007 120,791	89,011 124,714	88,177 127,037	86,980 122,947	81,492 129,717	75,004 128,464	87,537 124,300	86,412 126,121	72,968 127,197
, wordge deposits	UI	121,043	120,100	120,044	120,131	147,114	121,001	144,341	140,111	120,404	124,000	120,121	121,131

TOTAL PERSONAL & COMMERCIAL BANKING										1	вмо 👛 і	Financial	Group
SUMMARY INCOME STATEMENT AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Net interest income (teb)	1	2,278	2,243	2,136	2,212	2,200	2,163	2,101	2,134	1,991	8,869	8,598	7,651
Non-interest revenue	2	787	805	752	904	803	776	718	731	676	3,248	3,028	2,620
Total revenue (teb)	3	3,065	3,048	2,888	3,116	3,003	2,939	2,819	2,865	2,667	12,117	11,626	10,271
Provision for credit losses	4	200	204	218	178	189	227	178	205	154	800	799	615
Net interest and non-interest revenue (teb), net of PCL	5	2,865	2,844	2,670	2,938	2,814	2,712	2,641	2,660	2,513	11,317	10,827	9,656
Non-interest expense	6	1,637	1,653	1,612	1,640	1,625	1,573	1,569	1,603	1,491	6,542	6,370	5,734
Income before taxes	7	1,228	1,191	1,058	1,298	1,189	1,139	1,072	1,057	1,022	4,775	4,457	3,922
Provision for income taxes (teb)	8	324	299	279	295	313	301	279	277	252	1,197	1,170	982
Net income	9	904	892	779	1,003	876	838	793	780	770	3,578	3,287	2,940
Adjusted net income	10	916	904	791	1,016	889	851	805	794	785	3,627	3,339	2,997
Return on equity (1)	11	17.3 %	16.9 %	14.9 %	18.3 %	16.8 %	16.1 %	15.6 %	15.1 %	16.5 %	16.9 %	15.9 %	16.2 %
Adjusted return on equity (1)	12	17.5 %	17.1 %	15.2 %	18.5 %	17.1 %	16.4 %	15.9 %	15.3 %	16.8 %	17.1 %	16.2 %	16.5 %
Net interest margin on average earning assets (teb)	13	2.96 %	2.93 %	2.88 %	2.89 %	2.88 %	2.88 %	2.91 %	2.91 %	2.84 %	2.92 %	2.89 %	2.82 %
Revenue growth	14	2.1 %	3.7 %	2.5 %	8.8 %	12.5 %	12.1 %	13.2 %	15.0 %	8.5 %	4.2 %	13.2 %	7.4 %
Non-interest expense growth	15	0.7 %	5.1 %	2.8 %	2.3 %	9.0 %	8.3 %	12.6 %	14.7 %	10.5 %	2.7 %	11.1 %	8.9 %
Adjusted non-interest expense	16	1,621	1,636	1,596	1,623	1,607	1,556	1,552	1,584	1,471	6,476	6,299	5,661
Adjusted non-interest expense growth	17	0.8 %	5.2 %	2.8 %	2.4 %	9.2 %	8.4 %	12.8 %	14.9 %	10.5 %	2.8 %	11.3 %	9.1 %
Efficiency ratio (teb)	18	53.4 %	54.2 %	55.8 %	52.6 %	54.1 %	53.5 %	55.7 %	56.0 %	55.9 %	54.0 %	54.8 %	55.8 %
Adjusted efficiency ratio (teb)	19	52.9 %	53.7 %	55.2 %	52.1 %	53.5 %	52.9 %	55.0 %	55.3 %	55.2 %	53.4 %	54.2 %	55.1 %
Operating leverage	20	1.4 %	(1.4)%	(0.3)%	6.5 %	3.5 %	3.8 %	0.6 %	0.3 %	(2.0)%	1.5 %	2.1 %	(1.5)%
Adjusted operating leverage	21	1.3 %	(1.5)%	(0.3)%	6.4 %	3.3 %	3.7 %	0.4 %	0.1 %	(2.0)%	1.4 %	1.9 %	(1.7)%
Net income growth	22	3.2 %	6.4 %	(1.8)%	28.6 %	13.7 %	7.5 %	14.1 %	12.1 %	11.0 %	8.8 %	11.8 %	10.2 %
Adjusted net income growth	23	3.0 %	6.2 %	(1.8)%	28.0 %	13.2 %	7.3 %	13.7 %	11.8 %	10.9 %	8.6 %	11.4 %	10.0 %
Average common equity (1)	24	20.427	20,567	20,968	21,439	20,290	20,295	20,213	20,167	18,225	20,849	20,241	17,862
Average assets	25	323,943	321,333	321,036	320,765	321,337	315,695	310,358	308,595	293,483	321,775	314,016	286,163
Average earning assets	26	305,726	303,524	303,819	303,158	303,882	298,455	293,832	292,020	278,469	304,059	297,065	271,551
Average net loans and acceptances	27	309,165	305,971	305,287	304,030	303,865	297,932	293,442	290,956	277,120	306,120	296,565	269,683
Average deposits	28	236,309	238,998	239,063	239,326	235,399	230,418	225,475	228,660	219,187	238,419	230,013	210,799
Number of full-time equivalent employees	29	21,676	22,547	22,474	22,423	21,858	22,294	22,699	23,276	23,319	21,676	21,858	23,319

<sup>(1)</sup> Operating groups have been allocated capital at a higher level in 2017, 2016 and 2015.

CANADIAN P&C										В	мо (≌) в	inancial	Group
SUMMARY INCOME													
STATEMENT AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
(© Hillions except as noted)	"	٠,	43	42	۷.	ж	43	Q.L	۷.	4.7	2017	2010	2010
Net interest income (teb)	1	1,371	1,334	1,254	1,303	1,299	1,285	1,222	1,254	1,238	5,262	5.060	4.806
Non-interest revenue	2	515	521	470	676	503	485	450	471	470	2.182	1.909	1.833
Total revenue (teb)	3	1,886	1,855	1,724	1,979	1,802	1,770	1,672	1,725	1,708	7,444	6,969	6,639
Provision for credit losses	4	134	125	128	118	123	152	127	140	112	505	542	496
Net interest and non-interest revenue (teb), net of PCL	5	1,752	1,730	1,596	1,861	1,679	1,618	1,545	1,585	1,596	6,939	6,427	6,143
Non-interest expense	6	913	904	882	901	886	864	842	872	848	3,600	3,464	3,342
Income before taxes	7	839	826	714	960	793	754	703	713	748	3,339	2,963	2,801
Provision for income taxes (teb)	8	215	212	183	217	205	194	178	184	188	827	761	698
Net income	9	624	614	531	743	588	560	525	529	560	2,512	2,202	2,103
Adjusted net income	10	625	615	531	744	588	561	525	530	561	2,515	2,204	2,107
Net interest margin on average earning assets (teb)	11	2.59 %	2.54 %	2.49 %	2.51 %	2.53 %	2.55 %	2.51 %	2.55 %	2.55 %	2.53 %	2.54 %	2.54 %
Revenue growth	12	4.7 %	4.8 %	3.2 %	14.7 %	5.4 %	4.3 %	4.1 %	6.0 %	3.4 %	6.8 %	5.0 %	3.7 %
Non-interest expense growth	13	3.0 %	4.7 %	4.8 %	3.2 %	4.5 %	2.2 %	3.5 %	4.4 %	3.4 %	3.9 %	3.7 %	4.9 %
Adjusted non-interest expense	14	913	903	882	900	885	863	842	871	846	3,598	3,461	3,337
Adjusted non-interest expense growth	15	3.0 %	4.7 %	4.8 %	3.2 %	4.6 %	2.2 %	3.6 %	4.4 %	3.3 %	3.9 %	3.7 %	4.9 %
Efficiency ratio (teb)	16	48.4 %	48.7 %	51.1 %	45.5 %	49.2 %	48.8 %	50.4 %	50.6 %	49.6 %	48.4 %	49.7 %	50.3 %
Adjusted efficiency ratio (teb)	17	48.4 %	48.7 %	51.1 %	45.5 %	49.1 %	48.8 %	50.3 %	50.5 %	49.5 %	48.3 %	49.7 %	50.3 %
Operating leverage	18	1.7 %	0.1 %	(1.6)%	11.5 %	0.9 %	2.1 %	0.6 %	1.6 %	0.0 %	2.9 %	1.3 %	(1.2)%
Adjusted operating leverage	19	1.7 %	0.1 %	(1.6)%	11.5 %	0.8 %	2.1 %	0.5 %	1.6 %	0.1 %	2.9 %	1.3 %	(1.2)%
Net income growth	20	6.1 %	9.4 %	1.2 %	40.5 %	5.0 %	1.1 %	8.0 %	5.4 %	6.7 %	14.0 %	4.7 %	4.5 %
Adjusted net income growth	21	6.1 %	9.4 %	1.2 %	40.4 %	4.8 %	1.1 %	7.9 %	5.3 %	6.7 %	14.0 %	4.6 %	4.5 %
Average assets	22	220,852	218,830	216,105	214,900	212,898	209,473	205,797	203,856	200,265	217,685	208,018	197,209
Average earning assets	23	210,110	208,682	206,757	205,676	203,876	200,709	197,598	195,880	192,591	207,815	199,527	189,505
Average net loans and acceptances: Residential mortgages	24	100,238	99,153	98,327	98,409	97,422	94,962	93,425	93,289	92,174	99,038	94,782	90,192
Consumer instalment and other personal	25	45,281	44,946	44,687	44,744	44,470	44,196	43,949	43,936	43,653	44,916	44,139	43,491
Credit cards (1)	26	8,857	8,854	8,610	8,800	8,716	8,680	8,390	8,687	8,611	8,782	8,619	8,584
Businesses and governments	27	64,533	63,925	62,515	60,739	60,107	59,402	57,833	55,744	53,868	62,931	58,273	52,916
Total average net loans and acceptances	28	218,909	216,878	214,139	212,692	210,715	207,240	203,597	201,656	198,306	215,667	205,813	195,183
Average deposits: Individual	29	98,115	98,328	96,698	95,000	93,223	91,536	89,708	87,607	85,349	97,038	90,523	84,083
Businesses and governments	30	56,220	55,774	54,660	55,136	52,766	51,390	50,404	51,849	50,064	55,454	51,609	48,684
Total average deposits	31	154,335	154,102	151,358	150,136	145,989	142,926	140,112	139,456	135,413	152,492	142,132	132,767
Number of full-time equivalent employees	32	14,554	15,155	15,069	15,094	14,803	15,125	15,373	15,866	15,713	14,554	14,803	15,713

<sup>(1)</sup> Credit Cards include retail and commercial cards.

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U.S. P&C										18	BMO (≌)°F	inancial (	Group
SUMMARY INCOME													
STATEMENT AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fisca
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
(4 millions shoopt as noted)	<u>"</u>												
Net interest income (teb)	1	907	909	882	909	901	878	879	880	753	3,607	3,538	2,845
Non-interest revenue	2	272	284	282	228	300	291	268	260	206	1,066	1,119	787
Total revenue (teb)	3	1.179	1,193	1,164	1,137	1,201	1,169	1,147	1,140	959	4,673	4,657	3,632
Provision for credit losses	4	66	79	90	60	66	75	<sup>′</sup> 51	65	42	295	257	119
Net interest and non-interest revenue (teb), net of PCL	5	1,113	1,114	1,074	1,077	1,135	1,094	1,096	1,075	917	4,378	4,400	3,513
Non-interest expense	6	724	749	730	739	739	709	727	731	643	2,942	2,906	2,392
Income before taxes	7	389	365	344	338	396	385	369	344	274	1,436	1,494	1,121
Provision for income taxes (teb)	8	109	87	96	78	108	107	101	93	64	370	409	284
Net income	9	280	278	248	260	288	278	268	251	210	1.066	1.085	837
Adjusted net income	10	291	289	260	272	301	290	280	264	224	1,112	1,135	890
Average assets	11	103,091	102,503	104,931	105,865	108,439	106,222	104,561	104,739	93,218	104,090	105,998	88,954
Average earning assets	12	95,616	94,842	97,062	97,482	100,006	97,746	96,234	96,140	85,878	96,244	97,538	82,046
Average net loans and acceptances (1)	13	90,256	89,093	91,148	91,338	93,150	90,692	89,845	89,300	78,814	90,453	90,752	74,500
Average deposits	14	81,974	84,896	87,705	89,190	89,410	87,492	85,363	89,204	83,774	85,927	87,881	78,032
Number of full-time equivalent employees	15	7,122	7,392	7,405	7,329	7,055	7,169	7,326	7,410	7,606	7,122	7,055	7,606
	•	•	,	,	,	,	•	•	•		,	•	
\$USD Equivalent													
Net interest income (teb)	16	719	701	657	684	682	674	676	639	571	2,761	2,671	2,267
Non-interest revenue	17	216	219	210	172	227	223	206	189	156	817	845	627
Total revenue (teb)	18	935	920	867	856	909	897	882	828	727	3,578	3,516	2,894
Provision for credit losses	19	53	59	68	45	50	58	39	47	33	225	194	95
Net interest and non-interest revenue (teb), net of PCL	20	882	861	799	811	859	839	843	781	694	3,353	3,322	2,799
Non-interest expense	21	574	577	545	556	559	544	559	531	488	2,252	2,193	1,906
Income before taxes	22	308	284	254	255	300	295	284	250	206	1,101	1,129	893
Provision for income taxes (teb)	23	86	70	69	59	83	82	77	68	47	284	310	226
Net income	24	222	214	185	196	217	213	207	182	159	817	819	667
Adjusted net income	25	231	223	194	205	226	222	217	191	169	853	856	709
Net interest margin on average earning assets (teb)	26	3.77 %	3.80 %	3.73 %	3.70 %	3.58 %	3.57 %	3.71 %	3.64 %	3.48 %	3.75 %	3.63 %	3.47 %
Revenue growth	27	2.9 %	2.4 %	(1.6)%	3.4 %	24.9 %	23.1 %	23.6 %	14.3 %	0.3 %	1.8 %	21.5 %	0.3 %
Non-interest expense growth	28	2.6 %	6.1 %	(2.5)%	4.7 %	14.7 %	13.5 %	19.5 %	12.7 %	2.2 %	2.7 %	15.1 %	0.2 %
Adjusted non-interest expense	29	561	565	533	544	546	531	546	518	475	2,203	2,141	1,851
Adjusted non-interest expense growth	30	2.8 %	6.4 %	(2.4)%	5.0 %	15.3 %	14.1 %	20.3 %	13.4 %	2.9 %	2.9 %	15.7 %	0.8 %
Efficiency ratio (teb)	31	61.4 %	62.8 %	62.8 %	65.0 %	61.6 %	60.6 %	63.4 %	64.2 %	67.1 %	62.9 %	62.4 %	65.9 %
Adjusted efficiency ratio (teb)	32	60.1 %	61.5 %	61.4 %	63.6 %	60.1 %	59.2 %	61.9 %	62.6 %	65.2 %	61.6 %	60.9 %	63.9 %
Operating leverage	33	0.3 %	(3.7)%	0.9 %	(1.3)%	10.2 %	9.6 %	4.1 %	1.6 %	(1.9)%	(0.9)%	6.4 %	0.1 %
Adjusted operating leverage	34	0.1 %	(4.0)%	0.8 %	(1.6)%	9.6 %	9.0 %	3.3 %	0.9 %	(2.6)%	(1.1)%	5.8 %	(0.5)%
Net income growth	35	1.9 %	0.7 %	(10.5)%	7.6 %	36.6 %	20.7 %	22.3 %	12.2 %	4.8 %	(0.3)%	22.9 %	11.3 %
Adjusted net income growth	36	1.6 %	0.4 %	(10.2)%	7.0 %	33.7 %	18.9 %	20.5 %	10.6 %	3.7 %	(0.5)%	20.8 %	9.7 %
Average assets	37	81,680	79,030	78,230	79,660	82,048	81,528	80,356	76,168	70,673	79,661	80,023	70,884
Average earning assets	38	75,758	73,130	72,363	73,349	75,666	75,021	73,957	69,917	65,107	73,661	73,639	65,383
Average net loans and acceptances: Personal	39	17,695	17,718	17,935	18,627	20,552	20,985	21,571	22,337	23,266	17,994	21,360	23,861
Commercial	40	53,817	50,982	50,019	50,099	49,926	48,622	47,477	42,600	36,486	51,239	47,154	35,492
Total average net loans and acceptances (1)	41	71,512	68,700	67,954	68,726	70,478	69,607	69,048	64,937	59,752	69,233	68,514	59,353
Average deposits: Personal	42	42,788	42,153	42,308	42,309	41,614	40,854	40,065	38,950	37,482	42,390	40,373	37,364
Commercial	43	22,164	23,271	23,088	24,804	26,046	26,301	25,543	25,981	26,029	23,334	25,970	24,788
Total average deposits	44	64,952	65,424	65,396	67,113	67,660	67,155	65,608					62,152

Total average deposits
(1) Excludes purchased credit impaired loans.

BMO WEALTH MANAGEMENT SUMMARY INCOME										E	вмо 👛 г	inancial	Group
STATEMENT AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Net interest income (teb)	1	189	175	169	167	162	154	149	149	148	700	614	565
Non-interest revenue	2	1,490	1,262	1,695	1,045	1,120	1,618	1,248	1,288	1,309	5,492	5,274	5,198
Total revenue (teb)	3	1,679	1,437	1,864	1,212	1,282	1,772	1,397	1,437	1,457	6,192	5,888	5,763
Provision for (recovery of) credit losses	4	-	5	1	2	1	4	2	2	1	8	9	7
Net interest and non-interest revenue (teb), net of PCL	5	1,679	1,432	1,863	1,210	1,281	1,768	1,395	1,435	1,456	6,184	5,879	5,756
Insurance claims, commissions and changes in policy benefit liabilities (CCPB)  Non-interest expense	6 7	573 840	253 832	708 821	4 854	79 833	691 810	407 816	366 878	265 854	1,538 3,347	1,543 3,337	1,254 3,358
Income before taxes	8	266	347	334	352	369	267	172	191	337	1,299	999	1,144
Provision for income taxes (teb)	9	94	83	83	86	90	66	38	44	94	346	238	295
Net income	10	172	264	251	266	279	201	134	147	243	953	761	849
Traditional Wealth businesses net income	11	189	188	178	162	201	147	66	125	186	717	539	609
Insurance net income	12	(17)	76	73	104	78	54	68	22	57	236	222	240
Non-controlling interest in subsidiaries	13	- 470	-	1	1	1	-	-	1	4	2	2	5
Net income attributable to Bank shareholders Adjusted net income	14 15	172 186	264 279	250 272	265 281	278 302	201 227	134 158	146 175	239 271	951 1,018	759 862	844 954
Traditional Wealth businesses net income	16	203	279	272 199	177	302 224	173	90	175	211	782	862 640	954 714
Insurance net income	17	(17)	76	73	104	78	54	68	22	57	236	222	240
Return on equity (1)	18	11.4 %	17.6 %	17.0 %	16.8 %	18.1 %	13.2 %	8.9 %	9.4 %	16.1 %	15.7 %	12.4 %	14.8 %
Adjusted return on equity (1)	19	12.3 %	18.5 %	18.4 %	17.8 %	19.6 %	15.0 %	10.4 %	11.3 %	18.0 %	16.8 %	14.1 %	16.6 %
Revenue growth	20	31.1 %	(18.9)%	33.4 %	(15.7)%	(12.0)%	32.6 %	17.6 %	(19.3)%	4.1 %	5.2 %	2.2 %	8.0 %
Revenue, net of CCPB	21	1,106	1,184	1,156	1,208	1,203	1,081	990	1,071	1,192	4,654	4,345	4,509
Revenue growth, net of CCPB	22	(8.0)%	9.5 %	16.7 %	12.8 %	0.9 %	(3.3)%	(14.9)%	3.5 %	8.4 %	7.1 %	(3.6)%	17.6 %
Non-interest expense growth Adjusted non-interest expense	23 24	0.9 % 822	2.6 % 815	0.6 % 795	(2.7)% 835	(2.5)% 804	(3.5)% 778	(2.4)% 787	5.9 % 842	4.6 % 819	0.3 % 3,267	(0.6)% 3,211	18.2 % 3,224
Adjusted non-interest expense growth	25	2.3 %	4.5 %	1.0 %	(0.7)%	(1.8)%	(3.8)%	(1.9)%	6.0 %	4.5 %	1.8 %	(0.4)%	16.8 %
Efficiency ratio (teb), net of CCPB	26	75.9 %	70.3 %	71.1 %	70.7 %	69.2 %	75.0 %	82.4 %	81.9 %	71.6 %	71.9 %	76.8 %	74.5 %
Adjusted efficiency ratio (teb), net of CCPB	27	74.3 %	68.8 %	68.8 %	69.1 %	66.8 %	72.0 %	79.5 %	78.5 %	68.7 %	70.2 %	73.9 %	71.5 %
Operating leverage	28	30.2 %	(21.5)%	32.8 %	(13.0)%	(9.5)%	36.1 %	20.0 %	(25.2)%	(0.5)%	4.9 %	2.8 %	(10.2)%
Operating leverage, net of CCPB	29	(8.9)%	6.9 %	16.1 %	15.5 %	3.4 %	0.2 %	(12.5)%	(2.4)%	3.8 %	6.8 %	(3.0)%	(0.6)%
Adjusted operating leverage, net of CCPB	30	(10.3)%	5.0 %	15.7 %	13.5 %	2.7 %	0.5 %	(13.0)%	(2.5)%	3.9 %	5.3 %	(3.2)%	0.8 %
Net income growth Adjusted net income growth	31 32	(38.3)% (38.1)%	31.6 % 22.7 %	86.5 % 72.4 %	80.7 % 60.0 %	15.0 % 11.4 %	(4.0)% (2.0)%	(43.8)% (40.9)%	(6.9)% (4.9)%	8.2 % 8.1 %	25.2 % 18.1 %	(10.3)% (9.6)%	9.0 % 13.3 %
Average common equity (1)	33	5,964	5,954	5,995	6,244	6,078	6,011	6,079	6,144	5,864	6,040	6,078	5,688
Average assets	34	33,284	33,003	32,459	31,500	31,380	30,598	30,028	30,548	30,152	32,562	30,642	29.147
Average net loans and acceptances	35	18,533	18,323	17,932	17,459	16,952	16,598	16,064	16,206	15,374	18,063	16,458	14,550
Average deposits	36	33,281	33,778	33,919	32,197	30,905	30,189	29,713	28,911	28,030	33,289	29,931	27,377
Assets under administration (2)	37	359,773	465,213	490,344	463,747	469,694	461,508	439,679	469,458	465,742	359,773	469,694	465,742
Assets under management	38	429,448	413,210	430,001	401,560	405,695	401,519	376,923	394,165	397,959	429,448	405,695	397,959
Number of full-time equivalent employees	39	6,320	6,340	6,249	6,263	6,282	6,414	6,394	6,464	6,506	6,320	6,282	6,506
U.S. Segment Information (\$CAD equivalent)													
Total revenue (teb)	40	210	215	214	209	260	216	123	241	329	848	840	1,016
Provision for (recovery of) credit losses	41	-	4	-	-	-	3	1	1	2	4	5	3
Net interest and non-interest revenue (teb), net of PCL	42	210	211	214	209	260	213	122	240	327	844	835	1,013
Non-interest expense	43 44	174 36	176 35	180 34	180 29	184 76	182 31	189 (67)	207 33	212 115	710 134	762 73	818 195
Income (loss) before taxes Provision for (recovery of) income taxes (teb)	44 45	10	35 7	34 8	29 7	76 21	9	(19)	33 6	46	32	73 17	195
Net income (loss)	46	26	28	26	22	55	22	(48)	27	69	102	56	127
Adjusted net income (loss)	47	30	32	30	26	60	26	(43)	32	75	118	75	150
											_		
\$USD Equivalent	40 1	00 1	^7	25	25	2.4				0.1	110	105	
Net interest income (teb)	48 49	39 120	37 128	35 124	35 123	34 162	33 132	33 59	35 141	34 214	146 504	135 494	141 665
Non-interest revenue Total revenue (teb)	49 50	129 168	128 165	124 159	123 158	162 196	132 165	92	141 176	248	650	494 629	665 806
Provision for credit losses	51	-	4	-	-	-	2	1	170	1	4	4	2
Net interest and non-interest revenue (teb), net of PCL	52	168	161	159	158	196	163	91	175	247	646	625	804
Non-interest expense	53	137	137	133	136	139	140	145	151	160	543	575	652
Income (loss) before taxes	54	31	24	26	22	57	23	(54)	24	87	103	50	152
Provision for (recovery of) income taxes (teb)  Net income (loss)	55 56	11	2	7	5	16	6	(15)	4 20	35	25	11	53
Net income (loss) Adjusted net income (loss)	56 57	20 23	22 25	19 22	17 20	41 45	17 21	(39)	20	52 57	78 90	39 54	99 118
Revenue growth	58	(14.9)%	0.1 %	74.3 %	(10.7)%	(21.3)%	(12.1)%	(50.2)%	(5.0)%	37.2 %	3.2%	(22.0)%	11.9%
Non-interest expense growth	59	(1.4)%	(2.8)%	(7.7)%	(10.0)%	(13.3)%	(12.1)%	(11.1)%	(10.6)%	(18.0)%	(5.6)%	(11.9)%	(0.8)%
Average net loans and acceptances	60	3,355	3,345	3,283	3,217	3,207	3,293	3,151	3,147	3,049	3,300	3,200	2,965
Average deposits	61	5,882	5,820	5,767	5,660	5,484	5,445	5,659	5,820	5,757	5,783	5,602	6,010

Average deposits 61 5,882 5,820 (1) Operating groups have been allocated capital at a higher level in 2017, 2016 and 2015. (2) We have certain assets under management that are also administered by us and included in assets under administration.

BMO CAPITAL MARKETS SUMMARY INCOME											вмо 🕮 н	Financial	Group
STATEMENT AND HIGHLIGHTS	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Net interest income (teb)	1	329	234	377	348	339	351	371	422	357	1,288	1,483	1,307
Non-interest revenue	2	800	833	823	880	840	731	691	593	572	3,336	2,855	2,528
Total revenue (teb)	3	1,129	1,067	1,200	1,228	1,179	1,082	1,062	1,015	929	4,624	4,338	3,835
Provision for (recovery of) credit losses	4	4	(2)	46	(4)	(8)	37	44	8	(2)	44	81	26
Net interest and non-interest revenue (teb), net of PCL	5	1,125	1,069	1,154	1,232	1,187	1,045	1,018	1,007	931	4,580	4,257	3,809
Non-interest expense	6	679	691	686	722	660	621	632	661	622	2,778	2,574	2,480
Income before taxes	7	446	378	468	510	527	424	386	346	309	1,802	1,683	1,329
Provision for income taxes (teb)	8	120	86	147	134	135	107	99	89	73	487	430	320
Net income	9	326	292	321	376	392	317	287	257	236	1,315	1,253	1,009
Adjusted net income	10	326	293	322	376	392	318	287	257	237	1,317	1,254	1,011
Return on equity (1)	11	16.2 %	13.7 %	15.8 %	17.7 %	20.5 %	16.0 %	14.5 %	13.1 %	12.3 %	15.8 %	16.0 %	14.5 %
Net interest margin on average earning assets (teb)	12	0.50 %	0.35 %	0.57 %	0.51 %	0.53 %	0.55 %	0.60 %	0.65 %	0.58 %	0.48 %	0.58 %	0.55 %
Revenue growth	13	(4.3)%	(1.3)%	13.0 % 8.4 %	20.9 % 9.3 %	26.8 %	9.0 %	6.2 % 2.9 %	11.2 % 6.3 %	14.9 % 8.7 %	6.6 % 7.9 %	13.1 % 3.8 %	3.3 % 5.5 %
Non-interest expense growth	14	2.9 %	11.3 %			6.1 %	(0.1)%		6.3 % 65.1 %				
Efficiency ratio (teb)	15 16	60.2 %	64.7 % (12.6)%	57.1 % 4.6 %	58.8 % 11.6 %	56.0 % 20.7 %	57.4 % 9.1 %	59.5 % 3.3 %	4.9 %	67.0 % 6.2 %	60.1 % (1.3)%	59.3 % 9.3 %	64.7 % (2.2)%
Operating leverage Net income growth	17	(7.2)% (16.9)%	(7.8)%	12.0 %	46.3 %	66.1 %	18.5 %	(1.1)%	18.9 %	23.9 %	5.0 %	9.5 % 24.1 %	(6.0)%
Adjusted net income growth	18	(16.9)%	(7.8)%	12.0 %	46.4 %	65.8 %	18.4 %	(1.1)%	18.9 %	23.9 %	5.1 %	24.1 %	(5.9)%
Average common equity (1)	19	7,590	8,019	7,933	8,060	7,282	7,432	7,548	7,290	7,144	7,900	7,387	6,536
Average assets	20	297,526	307,265	308,914	311,654	299,085	300,601	303,805	312,625	296,370	306,319	304,031	290,672
Average earning assets	21	259,583	267,224	271,298	269,751	253,963	254,093	251,553	257,807	244,439	266,928	254,370	238,835
Average net loans and acceptances	22	50,217	52,745	52,239	50,257	48,117	46,943	45,313	44,043	41,104	51,358	46,109	37,113
Average deposits	23	141,662	144,768	152,543	150,424	151,507	149,099	143,560	155,964	147,493	147,306	150,068	141,038
Number of full-time equivalent employees	24	2,502	2,484	2,393	2,375	2,353	2,328	2,208	2,182	2,183	2,502	2,353	2,183
U.S. Segment Information (\$CAD equivalent)	0.5				101				200	054	4 ===	1 = 1 =	4 0 4 =
Total revenue (teb)	25	431	411	454	461	422	367	360	366	351	1,757	1,515	1,347
Provision for (recovery of) credit losses	26	4	(1)	27	1	5	10	25	12	(3)	31	52	28
Net interest and non-interest revenue (teb), net of PCL	27	427	412	427	460	417	357	335	354	354	1,726	1,463	1,319
Non-interest expense	28	293	317	300	301	294	269	281	295	300	1,211	1,139	1,113
Income before taxes	29	134	95	127	159	123	88	54	59	54	515	324	206
Provision for income taxes (teb)	30 31	41 93	23 72	35 92	43 116	31 92	23 65	12 42	15 44	8 46	142 373	81 243	48 158
Net income	31	93	12	92	116	92	05	42	44	46	3/3	243	158
\$USD Equivalent													
Net interest income (teb)	32	70	67	79	96	85	99	100	98	88	312	382	308
Non-interest revenue	33	270	250	260	251	235	182	176	169	179	1,031	762	766
Total revenue (teb)	34	340	317	339	347	320	281	276	267	267	1,343	1,144	1,074
Provision for (recovery of) credit losses	35	3	(1)	21	0	4	8	18	9	(2)	23	39	23
Net interest and non-interest revenue (teb), net of PCL	36	337	318	318	347	316	273	258	258	269	1,320	1,105	1,051
Non-interest expense	37	232	244	224	227	223	207	215	215	227	927	860	887
Income before taxes	38	105	74	94	120	93	66	43	43	42	393	245	164
Provision for income taxes (teb)	39	31	19	26	32	23	16	11	11	7	108	61	38
Net income	40	74	55	68	88	70	50	32	32	35	285	184	126
Revenue growth	41	6.6 %	12.9 %	22.5 %	30.3 %	19.9 %	8.5 %	(4.6)%	3.1 %	5.4 %	17.5 %	6.5 %	(7.0)%
Non-interest expense growth	42	4.3 %	18.1 %	3.9 %	5.6 %	(1.9)%	(6.7)%	(1.8)%	(1.8)%	6.8 %	7.9 %	(3.1)%	(0.1)%
Average assets	43	95,224	95,292	92,138	90,682	87,654	85,394	85,229	86,589	86,110	93,344	86,222	85,459
Average earning assets	44	90,448	90,347	86,830	84,871	80,739	78,141	77,247	78,658	78,185	88,135	78,704	76,565
Average net loans and acceptances	45	15,504	15,703	15,443	15,553	15,768	15,615	15,143	13,749	12,603	15,551	15,068	11,034
Average deposits  (1) Operating groups have been allocated capital at a h	46	56,683	53,824	51,948	47,412	50,614	53,291	50,112	55,769	55,134	52,471	52,459	55,942

<sup>(1)</sup> Operating groups have been allocated capital at a higher level in 2017, 2016 and 2015.

CORPORATE SERVICES, INCLUDING TECHNOLOGY AN SUMMARY INCOME	D OPER	RATIONS								F	вмо 🔷 г	inancial C	Froup
STATEMENT AND HIGHLIGHTS (\$ millions except as noted)	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal 2016	Fisca 2015
Net interest income (teb) before Group teb offset	1	(85)	(57)	(61)	(80)	(79)	(88)	(81)	(65)	(65)	(283)	(313)	(236
Group teb offset (1)	2	(176)	(62)	(212)	(117)	(124)	(106)	(120)	(160)	(120)	(567)	(510)	(524
Net interest income	3	(261)	(119)	(273)	(197)	(203)	(194)	(201)	(225)	(185)	(850)	(823)	(760
Non-interest revenue	4	43	26	62	46	17	34	24	(17)	114	177	58	280
Total revenue	5	(218)	(93)	(211)	(151)	(186)	(160)	(177)	(242)	(71)	(673)	(765)	(480
Provision for (recovery of) credit losses  Net interest and non-interest revenue, net of PCL	<u>6</u> 7	(222)	(73) (20)	(6) (205)	(3) (148)	(8)	(11) (149)	(23) (154)	(32)	(25) (46)	(78) (595)	(74) (691)	(36
Non-interest and non-interest revenue, her or FGE	8	213	102	157	163	205	88	295	128	126	635	716	610
Loss before taxes	9	(435)	(122)	(362)	(311)	(383)	(237)	(449)	(338)	(172)	(1,230)	(1,407)	(1,054
Provision for (recovery of) income taxes (teb) before Group teb offset	10	(84)	1	(47)	(37)	(57)	(20)	(88)	(62)	(17)	(167)	(227)	(1,03
Group teb offset (1)	11	(176)	(62)	(212)	(117)	(124)	(106)	(120)	(160)	(120)	(567)	(510)	(524
Recovery of income taxes	12	(260)	(61)	(259)	(154)	(181)	(126)	(208)	(222)	(137)	(734)	(737)	(66
Net loss	13	(175)	(61)	(103)	(157)	(202)	(111)	(241)	(116)	(35)	(496)	(670)	(39
Non-controlling interest in subsidiaries	14	-	-	-	-	-	-	-	7	4	-	7	3
Net loss attributable to Bank shareholders	15	(175)	(61)	(103)	(157)	(202)	(111)	(241)	(123)	(39)	(496)	(677)	(42
Adjusted net loss	16	(119)	(102)	(90)	(143)	(188)	(101)	(98)	(48)	(29)	(454)	(435)	(28
Adjusted revenue	17	(218)	(93)	(211)	(151)	(186)	(160)	(177)	(158)	(69)	(673)	(681)	(47
Adjusted non-interest expense	18	`130 <sup>′</sup>	82	`136 <sup>′</sup>	141	184	71	` 89	117	121	489	461	`45
Adjusted provision for (recovery of) credit losses	19	4	3	(6)	(3)	(8)	(11)	(23)	(32)	(25)	(2)	(74)	(3
Average common equity (2)	20	4,784	5,005	4,253	2,650	4,010	3,120	3,792	3,539	4,872	4,173	3,291	4,04
Average assets	21	61,053	61,907	63,091	61,865	61,173	55,945	54,553	62,261	62,446	61,970	58,433	58,40
Average earning assets	22	48,486	47,420	47,628	47,606	46,736	44,224	40,989	49,556	49,845	47,786	45,399	45,30
Average deposits	23	66,382	64,739	63,800	64,663	60,668	58,475	56,287	59,364	60,033	64,905	58,711	56,25
Number of full-time equivalent employees	24	14,702	14,802	14,649	14,668	14,741	15,028	14,865	14,860	14,345	14,702	14,741	14,34
U.S. Segment Information (\$CAD equivalent)													
Total revenue	25	(41)	(33)	(27)	(43)	(39)	(36)	(44)	(46)	(24)	(144)	(165)	(93
Provision for (recovery of) credit losses	26	16	(16)	(6)	(22)	16	(11)	(22)	(93)	(72)	(28)	(110)	(98
Net interest and non-interest revenue, net of PCL	27	(57)	(17)	(21)	(21)	(55)	(25)	(22)	47	48	(116)	(55)	(00
Non-interest expense	28	105	44	94	77	87	56	101	42	79	320	286	33
Income (loss) before taxes	29	(162)	(61)	(115)	(98)	(142)	(81)	(123)	5	(31)	(436)	(341)	(33)
Provision for (recovery of) income taxes (teb) before Group teb offset	30	(41)	(1)	(25)	(5)	(16)	(6)	(27)	18	(1)	(72)	(31)	(10
Group teb offset (1)	31	(20)	(19)	(20)	(19)	(17)	(16)	(16)	(18)	(15)	(78)	(67)	(5
Recovery of income taxes	32	(61)	(20)	(45)	(24)	(33)	(22)	(43)	(.0)	(16)	(150)	(98)	(16
Net income (loss)	33	(101)	(41)	(70)	(74)	(109)	(59)	(80)	5	(15)	(286)	(243)	(17)
Non-controlling interest in subsidiaries	34	(.0.)	(,	-	(,	(.00)	-	-	-	(.5)	(200)	(2.5)	(
Net income (loss) attributable to Bank shareholders	35	(101)	(41)	(70)	(74)	(109)	(59)	(80)	5	(15)	(286)	(243)	(17:
Adjusted net loss	36	(68)	(42)	(58)	(74)	(81)	(50)	(28)	(27)	(41)	(242)	(186)	(17
Adjusted revenue	37	(41)	(33)	(27)	(43)	(39)	(36)	(44)	(46)	(24)	(144)	(165)	(9
Adjusted non-interest expense	38	`65 <sup>°</sup>	`26 <sup>´</sup>	`76 <sup>′</sup>	`57 <sup>′</sup>	`68 <sup>′</sup>	`41´	`18 <sup>′</sup>	`32 <sup>′</sup>	`75 <sup>′</sup>	224	`159 <sup>´</sup>	28
Adjusted provision for (recovery of) credit losses	39	3	4	(6)	(3)	(9)	(11)	(22)	(32)	(25)	(2)	(74)	(3
\$USD Equivalent													
Net interest income (teb) before Group teb offset	40	(33)	(23)	(24)	(32)	(35)	(36)	(45)	(44)	(39)	(112)	(160)	(13
Group teb offset (1)	40	(16)	(15)	(15)	(32)	(13)	(13)	( <del>4</del> 5) (12)	(13)	(11)	(60)		(4-
1 (7		\ /		. ,	. ,	. ,	. ,	. ,				(51)	
Net interest income	42 43	(49)	(38)	(39)	(46)	(48)	(49)	(57)	(57)	(50)	(172) 61	(211)	(17:
Non-interest revenue	43 44	16	13	(20)	13	(30)	23	23	23	(19)		(124)	10
Total revenue	44 45	(33) 12	(25) (13)	(20)	(33) (17)	(30) 12	(26) (9)	(34) (17)	(34) (67)	(18)	(111)	(124) (81)	(7: (7:
Provision for (recovery of) credit losses  Net interest and non-interest revenue, net of PCL	45	(45)	(13)	(5) (15)	(17)	(42)	(17)	(17)	33	(56) 38	(23)	(43)	(/
Net interest and non-interest revenue, net of PCL Non-interest expense		`'	`'	`'	`'	`'	`'	`′			2 ′	2	
ncome (loss) before taxes	47	(128)	(45)	(85)	(74)	(108)	(59)	(96)	31 2	(23)	(332)	(261)	(26
Provision for (recovery of) income taxes (teb) before Group teb offset	46 49	(32)	( <del>4</del> 5)	(20)	(3)	(106)	(1)	(21)	12	(1)	(54)	(24)	(20
Group teb offset (1)	50	(16)	(15)	(15)	(14)	(14)	(13)	(12)	(13)	(11)	(60)	(2 <del>4</del> ) (51)	(4
Recovery of income taxes	51	(48)	(14)	(35)	(14)	(27)	(14)	(33)	(13)	(11)	(114)	(75)	(13
Net income (loss)	51 52	(80)	(31)	(50)	(17)	(81)	(14) (45)	(63)	3	(12)	(218)	(75) (186)	(13
Non-controlling interest in subsidiaries	53	(60)	(31)	(50)	(57)	(01)	(40)	(03)	J	(11)	(210)	(100)	(13
Net income (loss) attributable to Bank shareholders	54	(80)	(31)	(50)	(57)	(81)	(45)	(63)	3	(11)	(218)	(186)	(13
Adjusted net loss	55	(54)	(33)	(41)	(57)	(61)	(37)	(22)	(20)	(30)	(185)	(140)	(13
Adjusted riet loss Adjusted revenue	56	(33)	(25)	(20)	(33)	(30)	(26)	(34)	(34)	(18)	(111)	(124)	(13
Adjusted non-interest expense	57	52	19	56	43	52	30	13	24	58	170	119	22
Adjusted provision for (recovery of) credit losses	57 58	2	3	(5)	(2)	(7)	(9)	(17)	(23)	(21)	(2)	(56)	(3
Average assets	59	23,735	25,393	26,069	26,837	26,491	25,975	24,171	27,314	29,216	25,504	25,997	26,50
Average earning assets	60	20,547	21,721	22,251	23,829	23,003	22,592	20,476	23,775	25,639	22,085	22,473	22,85
		20,017	-1,1-1	,	20,020	20,000	22,002	20,170	_0,,,,	_0,000		, ,, ,	,00

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Average earning assets 60 20,547
(1) See Notes to Users: Taxable Equivalent Basis on page 1.
(2) Operating groups have been allocated capital at a higher level in 2017, 2016 and 2015.

NON-INTEREST REVENUE AND										В	мо 🌥 ̂ ғ	inancial (	Group
TRADING REVENUE	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Non-Interest Revenue													
Securities commissions and fees	1	234	240	244	251	239	229	229	227	227	969	924	901
Deposit and payment service charges	2	298	301	291	297	298	285	278	280	280	1,187	1,141	1,077
Trading revenue	3	302	376	266	408	310	332	323	227	206	1,352	1.192	987
Lending fees	4	230	238	226	223	213	221	214	211	191	917	859	737
Card fees	5	116	114	83	102	122	127	104	108	126	415	461	460
Investment management and custodial fees	6	416	404	402	400	404	380	381	391	384	1,622	1,556	1,552
Mutual fund revenue	7	354	360	351	346	341	340	337	346	349	1,411	1,364	1,377
Underwriting and advisory fees	8	251	226	311	248	279	198	177	166	146	1,036	820	706
Securities gains, other than trading	9	41	43	56	31	36	190	6	36	12	171	84	171
	10	60	43 29	68	34	48	37	17	60	31	191	162	171
Foreign exchange, other than trading	10			844	196			543	443	388	2,070		1,762
Insurance revenue		629	401 58	38		233 94	804					2,023 140	
Investments in associates and joint ventures	12	47			243 96		50 450	(63)	59 41	56 275	386 526		207
Other Trial New York Province	13 14	3.120	136 2.926	152 3.332	2.875	163 2.780	150 3.159	135 2.681	2,595	2,671	12,253	489 11.215	517 10.626
Total Non-Interest Revenue			, , ,	- /	,	,	-,	,					-,
Total Non-Interest Revenue, net of CCPB	15	2,547	2,673	2,624	2,871	2,701	2,468	2,274	2,229	2,406	10,715	9,672	9,372
Total Adjusted Non-Interest Revenue (3)	16	3,120	2,926	3,332	2,875	2,780	3,159	2,681	2,679	2,672	12,253	11,299	10,627
Total Adjusted Non-Interest Revenue, net of CCPB (3)	17	2,547	2,673	2,624	2,871	2,701	2,468	2,274	2,313	2,407	10,715	9,756	9,373
Insurance revenue, net of CCPB	18	56	148	136	192	154	113	136	77	123	532	480	508
Non-interest revenue-to-total revenue, net of CCPB	19	50.1 %	51.3 %	52.1 %	53.2 %	52.0 %	49.9 %	48.4 %	47.3 %	51.0 %	51.7 %	49.5 %	51.7 %
Interest and Non-Interest Trading Revenue (teb) (1)	20	99	105	108	168	135	199	197	132	111	480	663	422
Foreign exchange	21	93	92	79	105	85	78	83	103	99	369	349	364
Equities	22	185	124	214	204	167	130	163	169	115	727	629	638
Commodities	23	17	30	16	21	20	19	12	15	11	84	66	56
Other (2)	24	13	21	4	9	3	9	9	4	8	47	25	6
Total (teb)	25	407	372	421	507	410	435	464	423	344	1.707	1.732	1.486
Teb offset	26	157	42	191	98	106	89	104	142	106	488	441	467
Total trading revenue	27	250	330	230	409	304	346	360	281	238	1,219	1,291	1,019
Reported as:													
Net interest income	28	105	(4)	155	99	100	103	141	196	138	355	540	499
Non-interest revenue - trading revenue	29	302	376	266	408	310	332	323	227	206	1.352	1.192	987
Total (teb)	30	407	370	421	507	410	435	464	423	344	1,707	1,732	1,486
Teb offset	31	157	42	191	98	106	89	104	142	106	488	441	467
Reported total trading revenue	32	250	330	230	409	304	346	360	281	238	1,219	1.291	1,019
Interported total trading revenue	32	200	330	200	703	304	5-0	300	201	200	1,219	1,201	1,019
Adjusted non-interest revenue - trading revenue	33	302	376	266	408	310	332	323	227	206	1,352	1.192	987
Adjusted total trading revenue	34	250	330	230	409	304	346	360	281	238	1,219	1,192	1,019
Aujustou totai traumy revenue	34	200	330	200	+∪∂	JU <del>-1</del>	J <del>-1</del> U	300	201	200	1,219	1,201	1,019

<sup>(1)</sup> Trading revenues presented on a tax equivalent basis.

Trading revenues include interest and other income earned on trading securities and other cash instruments held in trading portfolios, less internal and external funding costs associated with trading-related derivatives and cash instruments, and realized and unrealized gains and losses on trading securities, other cash instruments, derivatives and foreign exchange activities.

Interest rates includes Canadian and other government securities, corporate debt instruments and interest rate derivatives.

Foreign exchange includes foreign exchange spot and foreign exchange derivatives contracts from our wholesale banking business.

Equities includes institutional equities and equity derivatives.

Other includes managed futures, credit investment management, Harris trading and global distribution loan trading and sales.

<sup>(2)</sup> Includes the impact of run-off structured credit activities and hedging exposures in our structural balance sheet.

<sup>(3)</sup> Adjusted non-interest revenue excludes a cumulative accounting adjustment in the amount of \$85 million pre-tax recognized in Q1 2016 in other non-interest revenue related to foreign currency translation, largely impacting prior periods.

Adjusted Non-Interest Expense (1)	1,034 574 234 1,842 116 57 10 445 628 127	2017 Q3 1,014 579 271 1,864 125 63 9 408 605 117	954 548 276 1,778 128 93 10 420 651 122	993 685 305 1,983 125 69 10 403 607 119	974 581 252 1,807 124 99 9 420 652	970 532 265 1,767 119 71 11 379	2016 Q2 1,134 554 216 1,904 120 103 11 371	1,004 611 289 1,904	986 490 245 1,721 120 102 8	3,995 2,386 1,086 7,467 494 282	4,082 2,278 1,022 7,382 486 337	2,102 1,069 7,081 462
Reported Non-Interest Expense  Employee compensation Salaries Performance based compensation Employee benefits 3 Total employee compensation Premises and equipment Rental of real estate Premises, furniture and fixtures Property taxes Computer and equipment 8 Total premises and equipment 9 Amortization of intangible assets Communications 11 Business and capital taxes Professional fees Travel and business development 14 Other Total other expenses Reported non-interest expense 17  Adjusted Non-Interest Expense (1) Employee compensation Salaries	1,034 574 234 1,842 116 57 10 445 628 127	1,014 579 271 1,864 125 63 9 408 605	954 548 276 1,778 128 93 10 420 651	993 685 305 1,983 125 69 10 403 607	974 581 252 1,807 124 99 9	970 532 265 1,767 119 71 11 379	1,134 554 216 1,904 120 103 11	1,004 611 289 1,904 123 64 11	986 490 245 1,721 120 102 8	3,995 2,386 1,086 7,467 494 282	4,082 2,278 1,022 7,382 486	3,910 2,102 1,069 7,081
Employee compensation         1           Salaries         1           Performance based compensation         2           Employee benefits         3           Total employee compensation         4           Premises and equipment         8           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         8           Salaries         18	574 234 1,842 116 57 10 445 628 127 69 10	579 271 1,864 125 63 9 408 605 117	548 276 1,778 128 93 10 420 651	685 305 1,983 125 69 10 403 607	581 252 1,807 124 99 9 420	532 265 1,767 119 71 11 379	554 216 1,904 120 103 11	611 289 1,904 123 64 11	490 245 1,721 120 102 8	2,386 1,086 7,467 494 282	2,278 1,022 7,382 486	1,069 7,081 462
Employee compensation         1           Salaries         1           Performance based compensation         2           Employee benefits         3           Total employee compensation         4           Premises and equipment         8           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         8           Salaries         18	574 234 1,842 116 57 10 445 628 127 69 10	579 271 1,864 125 63 9 408 605 117	548 276 1,778 128 93 10 420 651	685 305 1,983 125 69 10 403 607	581 252 1,807 124 99 9 420	532 265 1,767 119 71 11 379	554 216 1,904 120 103 11	611 289 1,904 123 64 11	490 245 1,721 120 102 8	2,386 1,086 7,467 494 282	2,278 1,022 7,382 486	2,102 1,069 7,081
Salaries         1           Performance based compensation         2           Employee benefits         3           Total employee compensation         4           Premises and equipment         8           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	574 234 1,842 116 57 10 445 628 127 69 10	579 271 1,864 125 63 9 408 605 117	548 276 1,778 128 93 10 420 651	685 305 1,983 125 69 10 403 607	581 252 1,807 124 99 9 420	532 265 1,767 119 71 11 379	554 216 1,904 120 103 11	611 289 1,904 123 64 11	490 245 1,721 120 102 8	2,386 1,086 7,467 494 282	2,278 1,022 7,382 486	2,102 1,069 7,081 462
Performance based compensation         2           Employee benefits         3           Total employee compensation         4           Premises and equipment         8           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	574 234 1,842 116 57 10 445 628 127 69 10	579 271 1,864 125 63 9 408 605 117	548 276 1,778 128 93 10 420 651	685 305 1,983 125 69 10 403 607	581 252 1,807 124 99 9 420	532 265 1,767 119 71 11 379	554 216 1,904 120 103 11	611 289 1,904 123 64 11	490 245 1,721 120 102 8	2,386 1,086 7,467 494 282	2,278 1,022 7,382 486	2,102 1,069 7,081 462
Employee benefits         3           Total employee compensation         4           Premises and equipment         5           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	234 1,842 116 57 10 445 628 127 69 10	271 1,864 125 63 9 408 605 117	276 1,778 128 93 10 420 651	305 1,983 125 69 10 403 607	252 1,807 124 99 9 420	265 1,767 119 71 11 379	216 1,904 120 103 11	289 1,904 123 64 11	245 1,721 120 102 8	1,086 7,467 494 282	1,022 7,382 486	1,069 7,081 462
Total employee compensation         4           Premises and equipment         5           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	1,842 116 57 10 445 628 127 69 10	1,864  125 63 9 408 605 117	1,778 128 93 10 420 651	1,983 125 69 10 403 607	1,807 124 99 9 420	1,767 119 71 11 379	1,904 120 103 11	1,904 123 64 11	1,721 120 102 8	7,467 494 282	7,382 486	7,081 462
Premises and equipment         5           Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         Communications         11           Business and capital taxes         12           Professional fees         13         Travel and business development           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	116 57 10 445 628 127 69 10	125 63 9 408 605 117	128 93 10 420 651	125 69 10 403 607	124 99 9 420	119 71 11 379	120 103 11	123 64 11	120 102 8	494 282	486	462
Rental of real estate         5           Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         2           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         8           Salaries         18	57 10 445 628 127 69 10	63 9 408 605 117	93 10 420 651	69 10 403 607	99 9 420	71 11 379	103 11	64 11	102 8	282		
Premises, furniture and fixtures         6           Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         Communications           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	57 10 445 628 127 69 10	63 9 408 605 117	93 10 420 651	69 10 403 607	99 9 420	71 11 379	103 11	64 11	102 8	282		
Property taxes         7           Computer and equipment         8           Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         Communications           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         Salaries	10 445 628 127 69 10	9 408 605 117	10 420 651	10 403 607	9 420	11 379	11	11	8		.5.7 /	
Computer and equipment   8     Total premises and equipment   9     Amortization of intangible assets   10     Other expenses   Communications   11     Business and capital taxes   12     Professional fees   13     Travel and business development   14     Other   15     Total other expenses   16     Reported non-interest expense   17      Adjusted Non-Interest Expense (1)     Employee compensation   Salaries   18	445 628 127 69 10	408 605 117 74	420 651	403 607	420	379			•			287
Total premises and equipment         9           Amortization of intangible assets         10           Other expenses         10           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation Salaries         18	628 127 69 10	605 117 74	651	607			271			39	42	39
Amortization of intangible assets       10         Other expenses       11         Communications       11         Business and capital taxes       12         Professional fees       13         Travel and business development       14         Other       15         Total other expenses       16         Reported non-interest expense       17    Adjusted Non-Interest Expense (1) Employee compensation Salaries 18	127 69 10	117 74			652			358	355	1,676	1,528	1,349
Other expenses         11           Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation         18	69 10	74	122	119		580	605	556	585	2,491	2,393	2,137
Communications         11           Business and capital taxes         12           Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation Salaries         18	10				111	112	110	111	110	485	444	411
Business and capital taxes       12         Professional fees       13         Travel and business development       14         Other       15         Total other expenses       16         Reported non-interest expense       17         Adjusted Non-Interest Expense (1)         Employee compensation       3         Salaries       18	10											
Professional fees         13           Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation Salaries         18	_		74	69	71	69	80	74	80	286	294	314
Travel and business development         14           Other         15           Total other expenses         16           Reported non-interest expense         17           Adjusted Non-Interest Expense (1)           Employee compensation Salaries         18		9	8	11	9	7	12	14	13	38	42	45
Other 15 Total other expenses 16 Reported non-interest expense 17  Adjusted Non-Interest Expense (1) Employee compensation Salaries 18	172	139	128	124	139	121	125	138	153	563	523	595
Total other expenses 16 Reported non-interest expense 17  Adjusted Non-Interest Expense (1)  Employee compensation Salaries 18	183	170	179	161	189	146	161	150	177	693	646	605
Adjusted Non-Interest expense 17  Adjusted Non-Interest Expense (1)  Employee compensation Salaries 18	338	300	336	305	345	290	315	323	254	1,279	1,273	994
Adjusted Non-Interest Expense (1) Employee compensation Salaries 18	772	692	725	670	753	633	693	699	677	2,859	2,778	2,553
Employee compensation Salaries 18	3,369	3,278	3,276	3,379	3,323	3,092	3,312	3,270	3,093	13,302	12,997	12,182
Employee compensation Salaries 18												
Salaries 18												
	971	1,011	950	989	970	965	941	1,001	983	3,921	3,877	3,767
	573	578	547	683	573	525	545	605	487	2,381	2,248	2,087
Employee benefits 20	234	271	276	305	250	262	216	289	244	1.086	1,017	1,068
Total employee compensation 21	1.778	1.860	1.773	1,977	1,793	1.752	1.702	1,895	1.714	7.388	7,142	6,922
Premises and equipment	1,7.75	1,000	1,110	1,011	1,700	1,102	1,102	1,000	.,,	7,000		
Rental of real estate 22	116	125	128	125	124	119	120	123	120	494	486	462
Premises, furniture and fixtures 23	57	63	93	69	99	71	103	64	102	282	337	287
Property taxes 24	10	9	10	10	9	11	11	11	8	39	42	39
Computer and equipment 25	428	394	405	388	405	370	365	352	351	1,615	1,492	1,342
Total premises and equipment 26	611	591	636	592	637	571	599	550	581	2,430	2,357	2,130
Amortization of intangible assets 27	93	82	79	82	74	72	70	68	67	336	284	248
Other expenses	33	02	7.5	02	, ,	12	70	00	0,	330	207	2-70
Communications 28	69	74	74	69	71	69	80	74	80	286	294	314
Business and capital taxes 29	10	9	8	11	9	7	12	14	13	38	42	45
Professional fees 30	172	138	127	124	138	120	124	132	149	561	514	588
Travel and business development 31	183	170	179	161	189	145	160	149	174	693	643	599
Other 32		299	336	304	344	289	313	322	254		1,268	973
	226	299 690	724	669	751	630	689	<u>322</u> 691	670	1,275		2,519
Total other expenses 33  Total adjusted non-interest expense 34	336 770	3,223	3.212	3,320	3,255	3.025	3.060	3,204	3.032	2,853 13.007	2,761 12,544	2,519

<sup>(1)</sup> Adjusted non-interest expense excludes acquisition-related costs (including integration of the acquired business), restructuring costs and amortization of acquisition-related intangible assets.

										ВМО	Financial	Group
BALANCE SHEET (\$ millions)	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	INC/(D VS LAST	
As At Balances	"	Q.T	40	42	<u> </u>	<b>4</b>	40	Q.2	Q.	~~	VO EAOT	r = AIX
Cash and Cash Equivalents	1	32,599	32,574	35,528	34,079	31,653	37,748	36,111	38,961	40,295	946	3.0 %
Interest Bearing Deposits with Banks	2	6,490	5,907	6,360	5,888	4,449	6,486	7,386	7,433	7,382	2,041	45.9 %
Securities	3	163,198	158,646	157,045	151,779	149,985	144,355	138,196	138,501	130,918	13,213	8.8 %
Securities Borrowed or Purchased Under Resale Agreements	4	75,047	73,928	80,951	78,753	66,646	76,112	81,890	83,603	68,066	8,401	12.6 %
Loans	_	445.050	440.000	440.000	440,400	440.077	400.000	400.044	407.000	105.010	0.004	0.7.0/
Residential mortgages	5	115,258	113,983	112,989	112,469	112,277	109,692	106,641	107,026	105,918	2,981	2.7 %
Non-residential mortgages	6 7	11,744	11,198	11,500	11,162	11,376	10,910	10,688	11,147	10,981	368	3.2 %
Consumer instalment and other personal	-	61,944	61,508	61,887	61,481	64,680	64,242	63,831	65,886	65,598	(2,736)	(4.2)%
Credit cards	8 9	8,071 166.488	8,076	8,004 175.132	7,888 162,256	8,101 164,221	8,023 161.424	7,918 154,504	7,896 154,994	7,980 134.095	(30)	(0.4)%
Businesses and governments	10	363,505	168,429 363.194	369.512	355,256	360,655	354.291	343,582	346.949	324,572	2,267 2.850	1.4 % 0.8 %
Allowance for credit losses	11	(1,833)	(1,822)	(1,937)	333,236 (1,868)	(1,925)	(1,993)	(1,894)	(1,951)	(1,855)	2,850	4.7 %
Total net loans	12	361,672	361,372	367,575	353,388	358,730	352,298	341,688	344,998	322,717	2,942	0.8 %
Other Assets	12	301,072	301,372	307,373	333,366	330,730	332,290	341,000	344,990	322,717	2,942	0.6 /6
Derivative instruments	13	28.951	35.003	31.943	30,161	39.183	39.194	40,585	49,233	38.238	(10,232)	(26.1)%
Customers' liability under acceptances	14	16,546	14,599	13,773	13,588	13,021	11,835	12,091	11,345	11,307	3,525	27.1 %
Premises and equipment	15	2,033	1,968	2.067	2,062	2,147	2,257	2,230	2,339	2,285	(114)	(5.3)%
Goodwill	16	6,244	6,041	6,556	6,235	6,381	6,250	6,149	6,787	6,069	(137)	(2.1)%
Intangible assets	17	2,159	2,125	2,207	2,151	2,178	2,178	2,178	2,306	2,208	(19)	(0.9)%
Other	18	14,641	16,454	14,938	14,300	13,562	12,969	12,954	13,787	12,396	1,079	8.0 %
Total Assets	19	709,580	708,617	718,943	692,384	687,935	691,682	681,458	699,293	641,881	21,645	3.1 %
Total / todato		7 00,000	700,017	7 10,0 10	002,001	001,000	001,002	001,100	000,200	011,001	21,010	0.1 70
Deposits												
Banks	20	31.107	30.860	33.342	30.605	34,271	35.336	35.132	36.255	32.609	(3,164)	(9.2)%
Businesses and governments	21	284,070	277,556	284,184	282.500	276,214	272,589	255,026	278,467	258,144	7,856	2.8 %
Individuals	22	168,311	164,695	170,686	163,844	162,887	159,921	154,635	156,114	147,416	5,424	3.3 %
Total deposits	23	483,488	473,111	488,212	476,949	473,372	467,846	444,793	470,836	438,169	10,116	2.1 %
Other Liabilities		ĺ	•	•	,	,	,	,	•	,	,	
Derivative instruments	24	27,804	37,228	32,025	31,770	38,227	38,890	45,979	52,619	42,639	(10,423)	(27.3)%
Acceptances	25	16,546	14,599	13,773	13,588	13,021	11,835	12,091	11,345	11,307	3,525	27.1 %
Securities sold but not yet purchased	26	25,163	26,311	24,018	21,965	25,106	27,092	27,071	24,208	21,226	57	0.2 %
Securities lent or sold under repurchase agreements	27	55,119	61,517	62,036	53,500	40,718	50,370	59,193	49,670	39,891	14,401	35.4 %
Securitization and structured entities' liabilities	28	23,054	21,689	22,262	21,794	22,377	22,560	22,306	21,289	21,673	677	3.0 %
Other	29	29,023	26,165	27,386	25,967	28,347	27,924	26,350	22,452	22,647	676	2.4 %
Subordinated Debt	30	5,029	5,063	4,318	4,370	4,439	4,461	4,643	5,250	4,416	590	13.3 %
Share Capital												
Preferred shares	31	4,240	4,240	4,340	3,840	3,840	3,240	3,240	3,240	3,240	400	10.4 %
Common shares	32	13,032	13,044	13,072	12,791	12,539	12,463	12,370	12,352	12,313	493	3.9 %
Contributed surplus	33	307	305	307	303	294	294	298	298	299	13	4.1 %
Retained earnings	34	23,709	23,183	22,703	22,077	21,205	20,456	19,806	19,409	18,930	2,504	11.8 %
Accumulated other comprehensive income	35	3,066	2,162	4,491	3,446	4,426	4,224	3,287	6,286	4,640	(1,360)	(30.7)%
Total shareholders' equity	36	44,354	42,934	44,913	42,457	42,304	40,677	39,001	41,585	39,422	2,050	4.8 %
Non-controlling interest in subsidiaries	37	-	-	-	24	24	27	31	39	491	(24)	(99.9)%
Total Liabilities and Equity	38	709,580	708,617	718,943	692,384	687,935	691,682	681,458	699,293	641,881	21,645	3.1 %

											RMO 🕿	Financi	al Group
											DATE	Himanic	аг Огоир
BALANCE SHEET	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	INC/
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	(DEC)
Average Daily Balances		· ·											
Cash Resources	1	42,196	40,562	40,448	41,096	44,889	44,972	41,576	53,655	60,000	41,081	46,196	(11.1)%
Securities	2	159,842	161,713	160,309	158,051	148,254	145,077	137,162	137,079	135,049	159,976	141,919	12.7 %
Securities Borrowed or Purchased Under Resale Agreements	3	81,735	84,495	90,537	92,516	83,736	85,339	90,962	96,466	81,792	87,294	89,116	(2.0)%
Loans													
Residential mortgages	4	114,558	113,271	112,529	112,326	110,942	108,077	106,404	106,692	105,376	113,177	108,038	4.8 %
Non-residential mortgages	5	11,372	11,230	11,274	11,216	11,084	10,803	10,841	11,083	10,841	11,273	10,954	2.9 %
Consumer instalment and other personal	6	61,652	61,610	61,657	62,369	64,383	64,221	64,406	66,106	65,731	61,823	64,781	(4.6)%
Credit cards	7	8,093	8,083	7,893	8,170	8,089	8,061	7,787	8,147	8,052	8,061	8,022	0.5 %
Businesses and governments	8	166,163	168,415	168,435	164,795	162,487	158,784	154,620	148,343	133,082	166,940	156,066	7.0 %
	9	361,838	362,609	361,788	358,876	356,985	349,946	344,058	340,371	323,082	361,274	347,861	3.9 %
Allowance for credit losses	10	(1,798)	(1,889)	(1,907)	(1,978)	(1,997)	(1,960)	(1,956)	(1,958)	(1,855)	(1,893)	(1,968)	3.8 %
Total net loans	11	360,040	360,720	359,881	356,898	354,988	347,986	342,102	338,413	321,227	359,381	345,893	3.9 %
Other Assets													
Derivative instruments	12	30,752	34,315	30,302	35,606	39,445	40,771	46,756	49,314	46,553	32,764	44,057	(25.6)%
Customers' liability under acceptances	13	16,314	14,695	13,980	13,253	12,474	12,060	11,280	11,434	11,040	14,565	11,815	23.3 %
Other	14	24,927	27,008	30,043	28,364	29,189	26,634	28,906	27,668	26,790	27,565	28,126	(2.0)%
Total Assets	15	715,806	723,508	725,500	725,784	712,975	702,839	698,744	714,029	682,451	722,626	707,122	2.2 %
Deposits													
Banks	16	31,140	32,047	33,805	34,932	35,935	36,716	36,359	36,540	36,367	32,975	36,388	(9.4)%
Businesses and governments	17	281,402	283,703	288,515	288,476	282,131	274,958	264,989	285,073	273,519	285,499	276,852	3.1 %
Individuals	18	165,092	166,533	167,005	163,202	160,413	156,507	153,687	151,286	144,857	165,445	155,483	6.4 %
Total deposits	19	477,634	482,283	489,325	486,610	478,479	468,181	455,035	472,899	454,743	483,919	468,723	3.2 %
Other Liabilities	19	477,034	402,203	409,323	400,010	470,479	400,101	455,055	472,099	434,743	400,919	400,723	J.Z /0
Derivative instruments	20	30,897	34,656	31,411	36,892	38,850	42,311	52,156	52,529	49,100	33,481	46,430	(27.9)%
Acceptances	21	16,314	14,695	13,980	13,253	12,474	12,060	11,280	11,434	11,040	14,565	11,815	23.3 %
Securities sold but not yet purchased	22	25.636	26.903	27.304	27.960	28.119	27,974	26.767	24.632	25.629	26,948	26,874	0.3 %
	23	67,141	67,079	66,986	64,835	59,162	58.832	62,971	62,818	53.151	66,506	60.935	9.1 %
Securities lent or sold under repurchase agreements Securitization and structured entities' liabilities	23 24	21.875	22.045	22.110	22,115	22,254	21.486	21.407	21.491	22,507	22,036	21.661	1.7 %
Other	24 25	28.261	22,045 27.586	26,753	27,460	22,254 28.185	26,734	23,033	22,709	22,507	27,521	25,429	8.2 %
Other Subordinated Debt	25 26	5.043	4.602	4,330	4,405	28,185 4,456	26,734 5,138	23,033 5,195	4,816	4,425	4,597	4,900	(6.2)%
	-	- ,	,		,				,			,	(6.2)% 6.9 %
Shareholders' equity	27 28	43,005	43,659	43,287	42,233	40,972	40,098	40,872	40,380	38,849 477	43,044 9	40,255	
Non-controlling interest in subsidiaries		745.000	700 500	725 500	21	24	25	28	321			100	(91.2)%
Total Liabilities and Equity	29	715,806	723,508	725,500	725,784	712,975	702,839	698,744	714,029	682,451	722,626	707,122	2.2 %

										В	мо 🕮 гі	nancial C	Group
STATEMENT OF COMPREHENSIVE INCOME (\$ millions)	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal	Fiscal 2015
Net Income	1	1,227	1.387	1.248	1.488	1.345	1.245	973	1.068	1,214	5,350	4.631	4.405
Other Comprehensive Income (Loss), net of taxes	'	1,221	1,507	1,240	1,400	1,040	1,240	973	1,000	1,214	3,330	4,031	4,403
Items that may be subsequently reclassified to net income													
Net change in unrealized gains (losses) on available-for-sale securities													
Unrealized gains (losses) on available-for-sale securities arising during the period	2	27	9	155	(96)	(31)	103	85	(6)	(164)	95	151	(166)
Reclassification to earnings of (gains) in the period	3	(17)	(28)	(37)	(5)	(6)	(2)	(3)	(17)	(2)	(87)	(28)	(65)
	4	10	(19)	118	(101)	(37)	101	82	(23)	(166)	8	123	(231)
Net change in unrealized gains (losses) on cash flow hedges													
Gains (losses) on cash flow hedges arising during the period	5	(27)	(369)	(41)	(402)	(248)	242	(289)	269	47	(839)	(26)	528
Reclassification to earnings of (gains) losses on cash flow hedges	6	36	3	11	11	11	8	5	(14)	(10)	61	10	(57)
	7	9	(366)	(30)	(391)	(237)	250	(284)	255	37	(778)	(16)	471
Net gains (losses) on translation of net foreign operations													
Unrealized gains (losses) on translation of net foreign operations	8	952	(2,410)	1,355	(782)	579	812	(2,801)	1,623	(35)	(885)	213	3,187
Unrealized gains (losses) on hedges of net foreign operations	9	(138)	252	(187)	96	(90)	(98)	353	(124)	(58)	23	41	(482)
	10	814	(2,158)	1,168	(686)	489	714	(2,448)	1,499	(93)	(862)	254	2,705
Items that will not be reclassified to net income													
Gains (losses) on remeasurement of pension and other employee future benefit plans	11	103	172	(96)	241	28	(128)	(153)	(169)	108	420	(422)	200
Gains (losses) on remeasurement of own credit risk on financial liabilities designated at fair value	12	(32)	42	(115)	(43)	(41)		(196)	84	73	(148)	(153)	120
	13	71	214	(211)	198	(13)	(128)	(349)	(85)	181	272	(575)	320
Other Comprehensive Income (Loss), net of taxes	14	904	(2,329)	1,045	(980)	202	937	(2,999)	1,646	(41)	(1,360)	(214)	3,265
Total Comprehensive Income (Loss)	15	2,131	(942)	2,293	508	1,547	2,182	(2,026)	2,714	1,173	3,990	4,417	7,670
Attributable to:	40	0.404	(0.40)	0.000	507	4.540	0.400	(0.000)	0.700	4 405	0.000	4 400	7.005
Bank shareholders	16	2,131	(942)	2,292	507	1,546	2,182	(2,026)	2,706	1,165	3,988	4,408	7,635
Non-controlling interest in subsidiaries	17	- 0.404	- (0.40)	1 202	1	1 - 1 - 1	0.400		0.744	4 472		9	35
Total Comprehensive Income (Loss)	18	2,131	(942)	2,293	508	1,547	2,182	(2,026)	2,714	1,173	3,990	4,417	7,670

OTATEMENT OF CHANGES IN FOLUTY													
STATEMENT OF CHANGES IN EQUITY (\$ millions)	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal 2016	Fiscal 2015
(\$ IIIIIIOIIS)	n n	44	d2	WZ	Q I	44	чs	WZ	QΊ	44	2017	2010	2013
Preferred Shares													
Balance at beginning of period	1	4,240	4,340	3,840	3,840	3,240	3,240	3,240	3,240	2,640	3,840	3,240	3,040
Issued during the period	2	-	400	500	-	600	-	-	-	600	900	600	950
Redeemed during the period Balance at End of Period	3 4	4,240	(500) 4,240	4,340	3,840	3,840	3,240	3,240	3,240	3,240	(500) 4,240	3,840	(750) 3,240
Dalatice at Eliu di Pelidu	4	4,240	4,240	4,340	3,040	3,040	3,240	3,240	3,240	3,240	4,240	3,040	3,240
Common Shares													
Balance at beginning of period	5	13,044	13,072	12,791	12,539	12,463	12,370	12,352	12,313	12,296	12,539	12,313	12,357
Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan	6	-	47	215	186	45	45	· -	-	1	448	90	58
Issued under the Stock Option Plan	7	9	5	66	66	31	48	18	39	16	146	136	51
Repurchased for cancellation	8	(21)	(80)	-	-	-	-	-	-	-	(101)	-	(153)
Balance at End of Period	9	13,032	13,044	13,072	12,791	12,539	12,463	12,370	12,352	12,313	13,032	12,539	12,313
Contributed Surplus													
Balance at beginning of period	10	305	307	303	294	294	298	298	299	302	294	299	304
Stock option expense/exercised	11	2	(2)	(3)	9	(8)	(4)	-	(2)	(1)	6	(14)	-
Other	12	_	-	7	-	8	-	-	1	(2)	7	9	(5)
Balance at End of Period	13	307	305	307	303	294	294	298	298	299	307	294	299
										1			
Retained Earnings		00.100	00 =00	00.5==	04 00=	00 :==	40.000	40 :00	40.000	40.00	0	40.000	47.00-
Balance at beginning of period	14	23,183	22,703	22,077	21,205	20,456	19,806	19,409	18,930	18,281	21,205	18,930	17,237
Net income attributable to bank shareholders Dividends - Preferred shares	15 16	1,227 (48)	1,387 (49)	1,247 (42)	1,487 (45)	1,344 (34)	1,245 (40)	973 (35)	1,060 (41)	1,206 (30)	5,348 (184)	4,622 (150)	4,370 (117)
- Common shares	17	(583)	(584)	(575)	(570)	(555)	(555)	(541)	(540)	(527)	(2,312)	(2,191)	(2,087)
Preferred shares redeemed during the period	18	(000)	-	-	(0.0)	-	-	-	(0.0)	(02.7)	(2,0.2)	(=,,	(3)
Common shares repurchased for cancellation	19	(70)	(269)	-	-	-	-	-	-	-	(339)	-	(465)
Share issue expense	20	-	(5)	(4)	-	(6)	-	-	-	-	(9)	(6)	(5)
Balance at End of Period	21	23,709	23,183	22,703	22,077	21,205	20,456	19,806	19,409	18,930	23,709	21,205	18,930
Assumulated Other Comprehensive Income (Loca) on Available for Cale Cognition not of tayon													
Accumulated Other Comprehensive Income (Loss) on Available-for-Sale Securities, net of taxes Balance at beginning of period	22	46	65	(53)	48	85	(16)	(98)	(75)	91	48	(75)	156
Unrealized gains (losses) on available-for-sale securities arising during the period	23	27	9	155	(96)	(31)	103	(96) 85	(6)	(164)	95	151	(166)
Reclassification to earnings of (gains) in the period	24	(17)	(28)	(37)	(5)	(6)	(2)	(3)	(17)		(87)	(28)	(65)
Balance at End of Period	25	56	46	65	(53)	48	85	(16)	(98)	(2) (75)	56	48	(75)
Accumulated Other Comprehensive Income (Loss) on Cash Flow Hedges, net of taxes													
Balance at beginning of period	26 27	(191)	175	205	596	833 (248)	583	867	612 269	575 47	596 (839)	612	141
Gains (losses) on cash flow hedges arising during the period Reclassification to earnings of (gains) losses in the period	28	(27) 36	(369) 3	(41) 11	(402) 11	(246)	242 8	(289) 5	(14)	(10)	(639)	(26) 10	528 (57)
Balance at End of Period	29	(182)	(191)	175	205	596	833	583	867	612	(182)	596	612
Submodule End of Fortout	20	(102)	(101)	110	200	000	000	000	001	012	(102)	000	- 012
Accumulated Other Comprehensive Income on Translation of Net Foreign Operations, net of taxes													
Balance at beginning of period	30	2,651	4,809	3,641	4,327	3,838	3,124	5,572	4,073	4,166	4,327	4,073	1,368
Unrealized gains (losses) on translation of net foreign operations	31	952	(2,410)	1,355	(782)	579	812	(2,801)	1,623	(35)	(885)	213	3,187
Unrealized gains (losses) on hedges of net foreign operations	32	(138)	252	(187)	96	(90)	(98)	353	(124)	(58)	23	41	(482)
Balance at End of Period	33	3,465	2,651	4,809	3,641	4,327	3,838	3,124	5,572	4,073	3,465	4,327	4,073
Accumulated Other Comprehensive (Loss) on Pension and Other Employee Future Benefit Plans, net of taxes													
Balance at beginning of period	34	(195)	(367)	(271)	(512)	(540)	(412)	(259)	(90)	(198)	(512)	(90)	(290)
Gains (losses) on remeasurement of pension and other employee future benefit plans	35	103	172	`(96)	241	28	(128)	(153)	(169)	108	420	(422)	200
Balance at End of Period	36	(92)	(195)	(367)	(271)	(512)	(540)	(412)	(259)	(90)	(92)	(512)	(90)
										1			
Accumulated Other Comprehensive Income (Loss) on Own Credit Risk on Financial Liabilities Designated													
at Fair Value, net of taxes Balance at beginning of period	37	(140)	(101)	(76)	(22)	0	0	204	120	47	(22)	120	
Gains (losses) on remeasurement of own credit risk on financial liabilities designated at fair value	37 38	(149) (32)	(191) 42	(76) (115)	(33) (43)	8 (41)	0	204 (196)	120 84	73	(33) (148)	120 (153)	120
Balance at End of Period	39	(181)	(149)	(191)	(76)	(33)	8	(190)	204	120	(181)	(33)	120
Total Accumulated Other Comprehensive Income	40	3,066	2,162	4,491	3,446	4,426	4,224	3,287	6,286	4,640	3,066	4,426	4,640
Total Shareholders' Equity	41	44,354	42,934	44,913	42,457	42,304	40,677	39,001	41,585	39,422	44,354	42,304	39,422
Non-controlling Interest in Subsidiaries													
Balance at beginning of period	42	-	-	24	24	27	31	39	491	484	24	491	1,091
Net income attributable to non-controlling interest	43	-	-	1	1	1	-	-	8	8	2	9	35
Dividends to non-controlling interest Redemption/purchase of non-controlling interest	44 45	-	-	(OE)	-	-	-	-	(10)	-	(25)	(10)	(37)
Redemption/purchase of non-controlling interest Other	45 46	-	-	(25)	(1)	(4)	(4)	(8)	(450)	(1)	(25) (1)	(450) (16)	(600) 2
Balance at End of Period	46				24	24	27	31	39	491	(1)	24	491
Total Equity	48	44,354	42,934	44,913	42,481	42,328	40,704	39,032	41,624	39,913	44,354	42,328	39,913
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												BN	10 🕮 1	Financial	l Group
GOODWILL AND INTANGIBLE ASSETS	LINE	November 1	۸dd	itions/Purc	hases (1)			Amortiza	tion		0	ther: Includ	os EV (2)		October 31
(\$ millions)	#	2016	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2017
Intangible Assets															
Customer relationships	1	306	-	-	-	(11)	(17)	(18)	(16)	(17)	(7)	16	(22)	9	223
Core deposit intangibles	2	233	-	-	-	-	(15)	(14)	(14)	(13)	(6)	10	(18)	6	169
Branch distribution networks	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Purchased software	4	93	5	3	3	11	(8)	(8)	(8)	(7)	-	1	(2)	(2)	81
Developed software - amortized	5	767	112	87	84	252	(74)	(71)	(75)	(85)	6	143	(23)	(126)	997
Software under development	6	476	(8)	-	28	(87)	-	-	-	-	(12)	(104)	4	101	398
Other	7	303	1	4	(2)	(3)	(5)	(11)	(4)	(5)	1	18	(17)	11	291
Total Intangible Assets	8	2,178	110	94	113	162	(119)	(122)	(117)	(127)	(18)	84	(78)	(1)	2,159
Total Goodwill	9	6,381	-	-	-	(4)	-	-	-	-	(146)	321	(515)	207	6,244

(1) Net additions/purchases include intangible assets acquired through acquisitions and assets acquired through the normal course of operations.

(2) Other changes in goodwill, purchase accounting adjustments and certain other reclassifications.

UNREALIZED GAINS (LOSSES)		Fair Va	lue				Uı	nrealized G	ains (Losse	es)		
ON AVAILABLE-FOR-SALE SECURITIES		2017	2017	2017	2017	2017	2017	2016	2016	2016	2016	2015
(\$ millions)		Q4	Q3	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Available-For-Sale Securities												
Canadian governments	10	12,807	14,066	(18)	(56)	89	(6)	165	245	130	163	99
U.S. governments	11	18,365	15,536	(174)	(56)	(95)	(248)	64	229	124	124	63
Mortgage-backed securities - Canada (3)	12	2,455	2,791	(2)	(9)	17	10	34	20	9	26	10
- U.S.	13	10,761	10,354	(141)	(95)	(109)	(139)	24	94	44	44	23
Corporate debt	14	4,525	5,634	11	9	35	6	73	127	76	67	46
Corporate equity	15	1,604	1,497	105	100	111	92	86	88	74	84	65
Other governments	16	3,558	3,923	(9)	(6)	(2)	(14)	13	26	13	15	8
Total	17	54,075	53,801	(228)	(113)	46	(299)	459	829	470	523	314

(3) These amounts are supported by insured mortgages.

ASSETS UNDER ADMINISTRATION										
AND MANAGEMENT		2017	2017	2017	2017	2016	2016	2016	2016	2015
(\$ millions)		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Assets Under Administration (4)										
Institutional (5)	18	286,401	387,781	417,265	413,660	414,252	413,497	355,013	401,821	380,038
Personal	19	217,757	203,842	215,198	207,277	208,495	204,856	197,770	200,959	202,705
Mutual Funds	20	33,635	32,391	33,560	31,821	31,834	31,900	30,089	31,201	32,360
Total	21	537,793	624,014	666,023	652,758	654,581	650,253	582,872	633,981	615,103
Assets Under Management										
Institutional	22	160,626	154,132	164,936	155,992	163,720	163,431	150,208	159,034	163,508
Personal	23	138,842	135,405	140,212	130,158	127,193	124,038	117,181	124,156	122,734
Mutual Funds	24	129,980	123,673	124,853	115,410	114,782	114,050	109,534	110,975	111,726
Total	25	429,448	413,210	430,001	401,560	405,695	401,519	376,923	394,165	397,968

(4) We have certain assets under management that are also administered by us and included in assets under administration.

(5) Amounts include securitized residential mortgages, including replacement pools, securitized real estate secured lines of credit and securitized credit cards.

DEBT ISSUED BY BANK SPONSORED VEHICLES FOR THIRI	PARTY	ASSETS									вмо 🕿	Financia	d Group
			Q4 2017			Q3 2017			Q2 2017			Q1 2017	
	LINE	Canadian	us										
(\$ millions except as noted)	#	Conduits (1)	Conduit (2)	Total									
Auto loans/leases	1	2,149	1,882	4,031	2,407	2,178	4,585	1,971	2,303	4,274	1,850	1,437	3,287
Credit card receivables	2	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (insured)	3	1,024	-	1,024	1,219	-	1,219	1,390	-	1,390	1,611	-	1,611
Residential mortgages (uninsured)	4	430	-	430	383	-	383	207	-	207	203	-	203
Commercial mortgages (uninsured)	5	-	16	16	-	15	15	-	24	24	-	23	23
Commercial mortgages (insured)	6	54	-	54	63	-	63	65	-	65	86	-	86
Equipment loans/leases	7	97	441	538	320	368	688	194	385	579	394	348	742
Trade receivables	8	-	234	234	-	257	257	-	288	288	-	400	400
Corporate loans	9	-	158	158	-	290	290	-	362	362	-	397	397
Daily auto rental	10	192	215	407	350	381	731	175	365	540	120	300	420
Floorplan finance receivables	11	294	316	610	289	284	573	178	314	492	288	317	605
Collateralized debt obligations	12	-	-	-	-	-	-	-	7	7	-	12	12
Other pool type	13	250	36	286	250	137	387	250	130	380	250	306	556
Student loans	14	-	683	683	-	370	370	-	539	539	-	534	534
Total	15	4,490	3,981	8,471	5,281	4,280	9,561	4,430	4,717	9,147	4,802	4,074	8,876

(1) Canadian Conduit totals include amounts pertaining to a conduit that has been directly funded by the Bank (\$725.6 million as at Q4, 2017, \$749.5 million as at Q3, 2017, \$652.7 million as at Q1, 2017, and \$585.2 million as at Q1, 2017. External Credit Assessment Institutions used to rate the

Asset Backed Commercial Paper of the market funded conduits in Canada are DBRS and Moody's.

(2) US Conduit totals include amounts that have been directly funded by the Bank (\$24.3 million as at Q4, 2017, \$24.1 million as at Q2, 2017, and \$45.2 million as at Q1, 2017). External Credit Assessment Institutions used to rate the Asset Backed Commercial Paper of the market funded conduit in the US are S&P and Moody's.

AGGREGATE AMOUNT OF SECURITIZATION EXPOSURES RETAI	NED C	OR PURCHASE	ED BY EXPOSU	RE TYPE													
			Q4 20	017			Q3 2	017			Q2 2	017			Q1 2	2017	
		Undrawn Committed Facilities and Notional	Drawn Loan Facilities and Securities	First Loss		Undrawn Committed Facilities and Notional	Drawn Loan Facilities and Securities	First Loss		Undrawn Committed Facilities and Notional	Drawn Loan Facilities and Securities	First Loss		Undrawn Committed Facilities and Notional	Drawn Loan Facilities and Securities	First Loss	
(\$ millions except as noted)		Amounts	Held (3)	Positions (4)	Total	Amounts	Held (3)	Positions (4)	Total	Amounts	Held (3)	Positions (4)	Total	Amounts	Held (3)	Positions (4)	Total
Bank Assets		Amounts	ricia (5)	1 031110113 (4)	rotai	Amounts	ricia (5)	r ositions (4)	rotar	Amounts	ricia (5)	r ositions (4)	rotar	Amounts	ricia (5)	r ositions (4)	Total
Auto loans/leases	16	_	2,657	_	2,657	_	3,009		3,009	_	1,533	_	1,533	-	1.802	_	1,802
Corporate loans	17	1,690	2,218	_	3,908	1.132	1.440		2.572	267	139	-	406	241	147	_	388
Credit card receivables (5)	18	-	2.255	_	2,255		2,255		2,255	-	2,182	_	2,182		2,255	-	2,25
Residential mortgages (uninsured) (6)	19	-	1.649	_	1.649	-	1.738		1.738	-	1.871	-	1.871	-	-,	-	
Home equity lines of credit (7)	20	-	2,530	-	2,530	-	2,520	-	2,520	-	2,520	-	2,520	-	2,520	-	2,520
Total Bank Assets	21	1,690	11,309	-	12,999	1,132	10,962		12,094	267	8,245	-	8,512	241	6,724	-	6,965
Third Party Assets (8)		·															
Auto loans/leases	22	3,988	2,624	-	6,612	3,101	3,033	-	6,134	3,475	3,378	-	6,853	3,316	2,820	-	6,136
Credit card receivables	23	318	198	-	516	291	207		498	262	284	-	546	144	376	-	520
Residential mortgages (insured)	24	1,303	-	-	1,303	1,390	-	-	1,390	2,040	-	-	2,040	2,040	-	-	2,040
Residential mortgages (uninsured)	25	843	-	-	843	843	-	-	843	510	-	-	510	255	-	-	25
Commercial mortgages (uninsured)	26	-	-	-	-	-	-	-	-	107	7	-	114	98	12	-	110
Commercial mortgages (insured)	27	-	-	-	-	-	-		-	-	-	-	-	-		-	
Equipment loans/leases	28	762	557	-	1,319	789	497		1,286	803	557	-	1,360	825	752	-	1,57
Trade receivables	29	48	327	-	375	43	376	-	419	47	412	-	459	135	502	-	637
Corporate loans	30	149	222	-	371	117	133	-	250	159	127	-	286	211	307	-	518
Daily auto rental	31	635	230	-	865	453	395	-	848	489	380	-	869	418	315	-	733
Floorplan finance receivables	32	755	721	-	1,476	828	662	-	1,490	887	701	-	1,588	829	706	-	1,535
Collateralized debt obligations	33	64	-	-	64	-	-		-	-	-	-	-	-		-	
Other pool type	34	710	239	-	949	358	712	-	1,070	384	918	-	1,302	389	488	-	877
Student loans	35	824	683	-	1,507	1,076	370	-	1,446	1,062	539	-	1,601	993	534	-	1,527
Credit protection vehicle	36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Trading securities reclassified to AFS	37	-	2	-	2	-	3	-	3	-	3	-	3	-	3	-	3
Total Third Party Assets	38	10,399	5,803	-	16,202	9,289	6,388	-	15,677	10,225	7,306	-	17,531	9,653	6,815	-	16,468
Total	39	12.089	17.112		29 201	10.421	17.350		27.771	10.492	15.551		26.043	9.894	13.539		23 433

| Total 39 | 12,089 | (3) External Credit Assessment Institutions (ECAIs) used for securitization notes are Fitch, S&P, Moody's & DBRS.

(4) First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

(5) The credit card receivable securities held from Bank asset securitizations represent the Bank's interest in investment grade notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Capital Framework is applied.

(6) The residential mortgage backed securities held from Bank asset securitizations represent the Bank's interest in investment grade notes issued by Bicentennial Trust. The Securitization Capital Framework is applied.

(7) The HELOC securities held from Bank asset securitizations represent the Bank's interest in investment grade notes issued by Fortified Trust. The Securitization Capital Framework is applied.

(8) Third party asset securifizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

# AGGREGATE AMOUNT OF RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE (1)

			Q4:	2017			Q3	2017			Q2	2017			Q1 :	2017	
		Undrawn Committed Facilities and	Drawn Loan Facilities and			Undrawn Committed Facilities and	Drawn Loan Facilities and			Undrawn Committed Facilities and	Drawn Loan Facilities and			Undrawn Committed Facilities and	Drawn Loan Facilities and		
	LINE	Notional	Securities	First Loss													
(\$ millions except as noted)	#	Amounts (2)	Held (3)	Positions (4)	Total	Amounts (2)	Held (3)	Positions (4)	Total	Amounts (2)	Held (3)	Positions (4)	Total	Amounts (2)	Held (3)	Positions (4)	Total
Bank Assets																	
Credit card receivables (5)	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- 1
Residential mortgages (uninsured)	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Bank Assets	3	-	-	-	-	-	-	-	-	-		-	-	-	-	-	- '
Third Party Assets (6)		· ·															
Auto loans/leases	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- "
Credit card receivables	5	-	-	-	-	-	-	-	-	-		-	-	-	-	-	- '
Residential mortgages (insured)	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- "
Residential mortgages (uninsured)	7	-	-	-	-	-	-	-	-	-		-	-	-	-	-	- '
Commercial mortgages	8	-	-	-	-	-	-	-		-		-	-	-	-	-	- "
Personal line of credit	9	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-
Equipment loans/leases	10	-	-	-	-	-	-	-		-		-	-	-	-	-	-
Trade receivables	11	-	-	-	-	-	-	-		-		-	-	-	-	-	- "
Corporate loans	12	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-
Daily auto rental	13	-	-	-	-	-	-	-		-		-	-	-	-	-	-
Floorplan finance receivables	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- '
Other pool type	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- "
Student loans	17	-	-	-	-	-	-	-	-	-		-	-	-	-	-	- "
SIV assets (financial institutions debt and securitized assets)	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- "
Credit protection vehicle (7)	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- '
Trading securities reclassified to AFS	20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- "
Montreal Accord Assets	21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- '
Total Third Party Assets	22		-	-	-	-	-	-		-		-	-		-	-	-
T-t-l								1		1							

<sup>(1)</sup> No credit risk mitigations are applied to resecuritization exposures.

<sup>(2)</sup> ECAIs used for securitizations liquidity facility ratings are S&P, Moody's and Fitch.

<sup>(3)</sup> ECAIs used for securitization notes are S&P & Moody's.

<sup>(4)</sup> First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

<sup>(5)</sup> The credit card receivable securities held from Bank asset securitizations represent the Bank's seller's interest in investment grade subordinated notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Framework is applied.

<sup>(6)</sup> Third party asset securitizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

(7) Amounts reported for credit protection vehicle assets under Undrawn Committed Facilities and Notional Amounts represent aggregate notional amounts of the credit default swap exposures and do not represent committed funding obligations.

CREDIT RISK FINANCIAL MEASURES (1)										BM	IO 👛 Fir	nancial G	Froup
	LINE #	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal 2016	Fisca 201
Diversification Ratios													
Gross Loans And Acceptances													
Consumer	1	48.7 %	48.6 %	47.7 %	49.3 %	49.5 %	49.7 %	50.2 %	50.5 %	53.4 %			
Businesses and governments	2	51.3 %	51.4 %	52.3 %	50.7 %	50.5 %	50.3 %	49.8 %	49.5 %	46.6 %			
Canada	3	66.2 %	65.8 %	64.4 %	65.5 %	64.5 %	64.9 %	64.9 %	63.7 %	66.6 %			
United States	4	30.4 %	30.8 %	32.1 %	30.9 %	32.6 %	32.2 %	32.0 %	33.5 %	30.1 %			
Other Countries	5	3.4 %	3.4 %	3.5 %	3.6 %	2.9 %	2.9 %	3.1 %	2.8 %	3.3 %			
Net Loans And Acceptances (2)													
Consumer	6	48.8 %	48.6 %	47.7 %	49.3 %	49.5 %	49.7 %	50.2 %	50.5 %	53.5 %			
Businesses and governments	7	51.2 %	51.4 %	52.3 %	50.7 %	50.5 %	50.3 %	49.8 %	49.5 %	46.5 %			
Canada	8	66.2 %	65.9 %	64.5 %	65.6 %	64.6 %	64.9 %	65.0 %	63.8 %	66.7 %			
United States	9	30.4 %	30.7 %	32.0 %	30.8 %	32.5 %	32.1 %	31.9 %	33.4 %	30.0 %			
Other Countries	10	3.4 %	3.4 %	3.5 %	3.6 %	2.9 %	3.0 %	3.1 %	2.8 %	3.3 %			
Coverage Ratios													
Specific Allowance for Credit Losses (ACL)-to-Gross Impaired Loans and Acceptances (GIL)	ı	ı								1			
Total	11	18.1 %	19.8 %	17.5 %	17.6 %	17.4 %	21.2 %	18.6 %	18.3 %	18.2 %	18.1 %	17.4 %	18.2 %
Consumer	12	17.8 %	17.6 %	16.9 %	15.6 %	16.6 %	17.6 %	18.2 %	16.9 %	16.5 %	17.8 %	16.6 %	16.5 %
Businesses and governments	13	18.3 %	21.4 %	18.0 %	19.0 %	17.9 %	23.7 %	18.9 %	19.4 %	19.8 %	18.3 %	17.9 %	19.8 %
											10.0		
Net write-offs-to-average loans and acceptances (Annualized) (2)	14	0.18 %	0.19 %	0.22 %	0.18 %	0.27 %	0.19 %	0.16 %	0.16 %	0.14 %	0.19 %	0.20 %	0.19 %
Condition Ratios													
GIL-to-Gross Loans and Acceptances	15	0.57 %	0.56 %	0.63 %	0.60 %	0.62 %	0.63 %	0.62 %	0.60 %	0.58 %			
GIL-to-Equity and Allowance for Credit Losses	16	4.69 %	4.70 %	5.10 %	4.93 %	5.25 %	5.38 %	5.35 %	4.93 %	4.67 %			
Net Impaired Loans and Acceptances (NIL)-to-Net							/		/				
Loans and Acceptances (2) (3)	17	0.47 %	0.45 %	0.52 %	0.49 %	0.52 %	0.50 %	0.51 %	0.50 %	0.48 %			
NIL-to-segmented Net Loans and Acceptances (2) (3)	18	0.40 %	0.40 %	0.45 %	0.44 %	0.42 %	0.42 %	0.42 %	0.46 %	0.43 %			
Consumer Businesses and governments	19	0.40 %	0.40 %	0.45 %	0.44 %	0.42 %	0.42 %	0.42 %	0.46 %	0.43 %			
Canada	20	0.54 %	0.49 %	0.56 %	0.54 %	0.61 %	0.38 %	0.59 %	0.33 %	0.54 %			
United States	21	1.06 %	1.02 %	1.18 %	1.16 %	1.13 %	1.10 %	1.10 %	0.26 %	1.10 %			
Other Countries	22	0.23 %	0.22 %	0.25 %	0.01 %	0.01 %	0.02 %	0.01 %	0.99 %	0.04 %			
Consumer Loans (Canada)	- <b>-</b> I	1.20 /0		2.20 /0				/ / /		2.2.70			
90 Days & Over Delinquency Ratios													
Consumer instalment and other personal	23	0.39 %	0.38 %	0.38 %	0.38 %	0.36 %	0.36 %	0.36 %	0.36 %	0.34 %			
Credit Cards (4)	24	1.03 %	1.07 %	1.11 %	1.04 %	0.92 %	0.91 %	1.01 %	1.10 %	0.97 %			
Mortgages	25	0.20 %	0.20 %	0.23 %	0.24 %	0.24 %	0.22 %	0.24 %	0.28 %	0.26 %			
Total Consumer	26	0.30 %	0.30 %	0.32 %	0.32 %	0.31 %	0.30 %	0.32 %	0.34 %	0.32 %			
Consumer Loans (U.S.)													
90 Days & Over Delinquency Ratios													
Consumer instalment and other personal	27	1.69 %	1.76 %	1.75 %	1.90 %	1.49 %	1.41 %	1.36 %	1.39 %	1.19 %			
Credit Cards (4)	28	1.15 %	1.10 %	0.92 %	1.04 %	1.09 %	1.01 %	0.90 %	1.11 %	1.16 %			
Mortgages	29	0.80 %	0.94 %	1.01 %	1.05 %	0.94 %	1.05 %	1.02 %	1.11 %	1.11 %			
Total Consumer	30	1.27 %	1.38 %	1.40 %	1.51 %	1.27 %	1.27 %	1.22 %	1.29 %	1.16 %			
Consumer Loans (Consolidated)													
90 Days & Over Delinquency Ratios	0.4	0.00.01	0.00.01	0.00.0/	2 2 4 2 4	0.04.0/	0.50.0/	0.50.0/	0.00.0/	0.55.01			
Consumer instalment and other personal	31	0.60 %	0.60 %	0.62 %	0.64 %	0.61 %	0.59 %	0.58 %	0.62 %	0.55 %			
Credit Cards (4)	32 33	1.03 % 0.25 %	1.07 % 0.26 %	1.10 % 0.29 %	1.04 % 0.30 %	0.93 % 0.29 %	0.92 % 0.29 %	1.00 % 0.30 %	1.10 % 0.35 %	0.99 % 0.33 %			
Mortgages Total Consumer	33	0.25 %	0.26 % 0.41 %	0.29 % 0.44 %	0.30 % 0.45 %	0.29 % 0.43 %	0.29 % 0.42 %	0.30 % 0.43 %	0.35 % 0.48 %	0.33 %			
(1) Segmented credit information by geographic area is based upon the country of ultimate ris		U. <del>4</del> U %	U. <del>4</del> I /0	U. <del>44</del> /0	0.40 /0	0.43 /0	U.42 /0	0.43 /0	U. <del>4</del> 0 /0	U. <del>44</del> /0			

<sup>(1)</sup> Segmented credit information by geographic area is based upon the country of ultimate risk.

<sup>(2)</sup> Aggregate Net Loans and Acceptances balances are net of collective allowances, and all specific allowances excluding those related to off-balance sheet instruments and undrawn commitments. The Consumer and Businesses and governments Net Loans and Acceptances balances are stated net of specific allowances (excluding those related to off-balance sheet instruments and undrawn commitments) only.

<sup>(3)</sup> Net Impaired Loan balances are net of specific allowances, excluding off-balance sheet instruments and undrawn commitments.

<sup>(4)</sup> Excludes small business and Corporate credit cards.

PROVISION FOR CREDIT LOSSES (PCL)											вмо 🕿 в	inancial (	Group
SEGMENTED INFORMATION (1) (2)	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
(\$ minoria akaapi da nataa)													_0.0
Performance Ratios (Annualized)													
PCL-to-average net loans and acceptances	1	0.22 %	0.14 %	0.28 %	0.19 %	0.19 %	0.29 %	0.23 %	0.21 %	0.15 %	0.21 %	0.23 %	0.19 %
PCL-to-segmented average net loans and													
acceptances													
Consumer	2	0.36 %	0.21 %	0.25 %	0.26 %	0.11 %	0.20 %	0.17 %	0.35 %	0.38 %	0.27 %	0.21 %	0.30 %
Businesses and Governments	3	0.09 %	0.08 %	0.31 %	0.12 %	0.27 %	0.37 %	0.29 %	0.06 %	(0.11)%	0.15 %	0.25 %	0.05 %
Canada	4	0.20 %	0.11 %	0.21 %	0.22 %	0.13 %	0.29 %	0.24 %	0.35 %	0.29 %	0.19 %	0.25 %	0.26 %
United States	5	0.29 %	0.22 %	0.38 %	0.13 %	0.32 %	0.30 %	0.23 %	(0.05)%	(0.12)%	0.26 %	0.20 %	0.06 %
Other Countries	6	0.03 %	0.00 %	0.61 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.16 %	0.00 %	(0.01)%
Specific PCL-to-average net loans and acceptances	7	0.22 %	0.22 %	0.28 %	0.19 %	0.19 %	0.29 %	0.23 %	0.21 %	0.15 %	0.23 %	0.23 %	0.19 %
Provision for Credit Losses by Country													
Canada	8	123	68	128	134	80	170	135	198	159	453	583	561
United States	9	84	66	111	39	94	87	66	(15)	(31)	300	232	52
Other Countries	10	1	-	20	-	-	-	-	-	-	21	-	(1)
Total Provision For Credit Losses	11	208	134	259	173	174	257	201	183	128	774	815	612
Specific Provision for Credit Losses by Country													
Canada	12	136	124	128	115	105	170	135	137	112	503	547	499
United States	13	71	86	111	58	69	87	66	46	16	326	268	114
Other Countries	14	1	-	20	-	-	-	-	_	-	21	-	(1)
Total Specific Provision for Credit Losses	15	208	210	259	173	174	257	201	183	128	850	815	612
Interest Income on Impaired Loans													
Total	16	15	21	16	23	17	21	21	15	28	75	74	91
	•										-		

PROVISION FOR CREDIT LOSSES SEGMENTED INFORMATION (2)		2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal
(\$ millions)		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015	2017	2016
Provision by Product and Industry															
Consumer															
Residential mortgages	17	(4)	6	2	7	(3)	8	9	10	(29)	11	24	11	1.3%	2.9 %
Credit cards	18	59	70	68	58	58	67	68	71	66	255	264	272	30.0%	32.4 %
Consumer instalment and other personal	19	59	49	65	59	53	51	64	78	43	232	246	225	27.3%	30.2 %
Total Consumer	20	114	125	135	124	108	126	141	159	80	498	534	508	58.6%	65.5 %
										7.					
Businesses and Governments															
Commercial real estate	21	5	(5)	(2)	(2)	(5)	(2)	(2)	(7)	(4)	(4)	(16)	(37)	(0.5)%	(2.0)%
Construction (non-real estate)	22	(3)	13	11	4	3	4	2	6	1	25	15	` -	2.9%	1.8 %
Retail trade	23	14	12	(1)	4	2	1	2	8	6	29	13	8	3.4%	1.6 %
Wholesale trade	24	13	3	12	(4)	2	2	8	(1)	5	24	11	19	2.8%	1.3 %
Agriculture	25	1	8	17	5	10	27	4	15	(5)	31	56	3	3.6%	6.9 %
Communications	26	(1)	-	-	-	-	4	(2)	-	4	(1)	2	13	(0.1)%	0.2 %
Manufacturing	27	9	5	2	12	10	13	10	(4)	28	28	29	67	3.3%	3.6 %
Mining	28	-	-	-	-	3	-	17	-	3	-	20	2	0.0%	2.5 %
Oil and Gas	29	2	2	16	(11)	(6)	58	31	22	1	9	105	25	1.1%	12.9 %
Transportation	30	25	31	29	23	30	14	9	3	3	108	56	(4)	12.7%	6.9 %
Utilities	31	-	-	-	-	-	-	3	-	-	-	3	-	0.0%	0.4 %
Forest Products	32	-	-	-	-	-	(1)	-	-	-	-	(1)	-	0.0%	(0.1)%
Service industries	33	21	16	47	18	19	7	-	(5)	-	102	21	(29)	12.0%	2.6 %
Financial	34	-	(1)	2	(4)	2	3	(8)	(4)	3	(3)	(7)	8	(0.4)%	(0.9)%
Governments	35	-	`-	-	-	-	-	-	`-	-	-	`-	(2)	`0.Ó%	0.0 %
Other	36	8	1	(9)	4	(4)	1	(14)	(9)	3	4	(26)	31	0.5%	(3.2)%
Total Businesses and Governments	37	94	85	124	49	66	131	60	24	48	352	281	104	41.4%	34.5 %
Total appairie province for credit leader	20	200	240	250	470	174	257	201	100	100	950	045	640	100.00/	100.0.0
Total specific provision for credit losses	38	208	210	259	173	174	257	201	183	128	850	815	612	100.0%	100.0 %
Collective provision	39	- 200	(76)	250	170	174	- 257	- 201	100	100	(76)	- 015	- 610		
Total Provision for Credit Losses	40	208	134	259	173	174	257	201	183	128	774	815	612		

Fiscal 2015

1.8 %

44.4 % 36.8 % 83.0 %

(6.0)% 0.0 % 1.3 %

3.1 %

0.5 %

2.1 % 10.9 %

0.3 % 4.1 % (0.7)% 0.0 %

0.0 % (4.7)% 1.3 % (0.3)%

5.1 % 17.0 %

100.0 %

<sup>(2)</sup> Provision for credit losses excludes securities borrowed or purchased under resale agreements.

WRITE-OFFS BY INDUSTRY										1	вмо 👛 г	inancial G	Froup
	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Consumer Write-Offs	1	170	170	167	174	161	170	173	182	195	681	686	753
Businesses and Governments													
Commercial real estate	2	3	-	1	1	4	2	1	2	2	5	9	24
Construction (non-real estate)	3	1	1	10	4	11	-	1	6	1	16	18	8
Retail trade	4	15	1	2	1	4	1	6	6	13	19	17	22
Wholesale trade	5	6	1	7	2	5	1	1	3	9	16	10	26
Agriculture	6	10	9	9	3	28	1	3	4	5	31	36	15
Communications	7	-	-	-	-	-	3	-	6	4	-	9	4
Manufacturing	8	1	3	2	4	12	10	9	8	4	10	39	69
Mining	9	1	-	-	-	4	17	-	-	3	1	21	10
Oil and Gas	10	-	5	-	1	35	9	13	-	1	6	57	26
Transportation	11	22	33	22	24	25	14	14	2	-	101	55	1
Utilities	12	-	-	-	-	-	-	-	-	-	-	-	-
Forest Products	13	-	1	-	-	-	-	-	-	1	1	-	8
Service industries	14	4	12	45	14	28	4	15	5	11	75	52	45
Financial	15	-	3	2	-	4	-	3	-	-	5	7	4
Governments	16	-	-	-	-	_	-	-	-	-	-	-	-
Other	17	3	3	5	4	7	6	11	7	12	15	31	50
Total Businesses and Governments	18	66	72	105	58	167	68	77	49	66	301	361	312
Total Write-Offs	19	236	242	272	232	328	238	250	231	261	982	1,047	1,065

WRITE-OFFS BY GEOGRAPHIC REGION (1)													
		2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions)		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Canada	20	152	142	145	132	185	145	139	152	138	571	621	664
United States	21	83	100	127	100	143	93	111	79	123	410	426	400
Other Countries	22	1	-	-	-	_	_	-	-	-	1	-	1
Total	23	236	242	272	232	328	238	250	231	261	982	1,047	1,065

ROSS LOANS AND ACCEPTANCES								В	мо (≌)	Financial	Group
Y PRODUCT AND INDUSTRY	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	М
millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	C
onsumer											
Residential mortgages	1	115,258	113,983	112,989	112,469	112,277	109,692	106,641	107,026	105,918	30.3
Credit cards	2	8,071	8,076	8,004	7,888	8,101	8,023	7,918	7,896	7,980	2.1
Consumer instalment and other personal	3	61,944	61,508	61,887	61,481	64,680	64,242	63,831	65,886	65,598	16.3
otal Consumer	4	185,273	183,567	182,880	181,838	185,058	181,957	178,390	180,808	179,496	48.7
usinesses and Governments, excluding											
Securities Borrowed or Purchased under Resale Agreements											
Commercial real estate	5	26,494	25,127	25,040	24,199	24,127	23,798	22,979	22,098	20,614	7.0
Construction (non-real estate)	6	3,930	4,042	3,931	3,568	3,567	3,571	3,601	3,443	3,552	1.0
Retail trade	7	18,510	18,348	19,339	17,849	16,871	16,184	16,753	17,024	14,119	4.9
Automotive	8	11,439	11,909	12,686	11,649	10,926	10,484	10,973	11,602	9,029	3.0
Food and beverage	9	1,578	1,543	1,552	1,551	1,263	1,305	1,265	1,290	1,133	0.4
Other	10	5,493	4,896	5,101	4,649	4,682	4,395	4,515	4,132	3,957	1.5
Wholesale trade	11	11,629	11,341	12,012	11,200	12,188	11,818	10,793	11,196	10,262	3.1
Agriculture	12	899	797	1,067	1,070	916	661	731	696	763	0.2
Automotive	13	2,715	2,642	2,768	2,532	2,670	2,842	1,658	1,593	718	0.7
Food and beverage	14	2,159	2,043	2,230	2,212	2,581	2,453	2,229	2,349	2,192	0.0
Construction and industrial	15	2,359	2,427	2,473	2,240	2,831	2,778	2,722	2,669	2,796	0.0
Other	16	3,497	3,432	3,474	3,146	3,190	3,084	3,453	3,889	3,793	1.0
Agriculture	17	11,125	11,177	11,195	10,870	10,970	10,878	10,498	10,596	9,897	2.9
Communications	18	625	690	774	862	896	837	756	870	824	0.2
Other communications	19	443	527	551	505	565	521	358	373	384	0.
Cable	20	33	11	63	200	181	163	220	287	264	0.
Broadcasting	21	149	152	160	157	150	153	178	210	176	0.0
Manufacturing	22	20,121	19,226	20,652	18,574	18,725	18,536	17,437	17,913	16,225	5.3
Industrial products	23	6,641	6,350	7,057	6,776	6,340	6,635	6,188	6,463	6,290	1.
Consumer products	24	7,865	7,363	8,031	7,140	7,798	7,433	7,197	6,414	6,020	2.
Automotive	25	1,500	1,534	1,289	1,095	971	806	696	1,406	528	0.4
Other manufacturing	26	4,115	3,979	4,275	3,563	3,616	3,662	3,356	3,630	3,387	1.
Mining	27	1,344	1,441	1,535	1,361	1,863	1,501	1,624	1,851	1,310	0.4
Oil and Gas	28	8,208	7,501	7,046	6,960	7,975	7,564	7,264	7,379	6,669	2.2
Transportation	29	10,509	10,132	10,787	10,196	10,703	10,433	9,892	10,680	3,740	2.8
Utilities	30	2,892	2,754	2,978	2,529	2,695	2,848	2,560	2,588	1,984	0.8
Electric power generation	31	2,092	2,734	2,208	1,875	2,093	2,040	2,055	1,827	1,452	0.0
Gas, water and other	32	725	752	2,206 770	654	583	2,297 551	2,055 505	761	532	0.0
Forest products	33	836	792	809	830	890	858	890	977	861	0.2
Service industries	34	34,106	36,001	36,873	34,249	35,531	34,596	32,200	31,709	28,417	9.0
	34 35	· ·	,							-	9.0
Automotive lease and rental	36	2,459	3,747	3,890	3,005	4,328	4,505	4,020	3,181	2,194	
Educational		2,137	2,122	2,099	1,848	2,035	2,105	2,023	2,201	2,077	0.
Health care	37	8,625	9,667	8,858	8,662	8,301	7,590	7,154	7,283	6,312	2.
Business and professional services	38	7,599	7,256	8,234	7,504	7,590	7,316	6,821	7,313	6,246	2.
Hospitality and recreation	39	7,077	6,850	6,718	6,398	6,155	5,299	5,050	5,063	4,750	1.9
Other	40	6,209	6,359	7,074	6,832	7,122	7,781	7,132	6,668	6,838	1.0
Financial	41	39,084	39,608	40,597	37,442	35,987	32,472	34,432	32,846	31,223	10.3
Governments	42	1,541	1,448	1,473	1,311	1,394	1,611	1,772	1,971	1,874	0.4
Other	43	3,824	4,598	5,364	5,006	4,236	6,664	3,832	4,345	4,812	1.0
otal Businesses and Governments	44	194,778	194,226	200,405	187,006	188,618	184,169	177,283	177,486	156,383	51.3

ALLOWANCES FOR CREDIT LOSSES								BM	ю 🗠 г	inancial	Group
BY PRODUCT AND INDUSTRY (1)	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	MIX
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4
Specific Allowances											
Consumer											
Residential mortgages	1	24	29	30	31	33	36	35	38	38	1.2 %
Credit cards	2	-	-	-	-	-	-	-	-	- 140	0.0 %
Consumer instalment and other personal	3	136	129	135	117	123	126	131	132	113	6.9 %
Total Consumer	4	160	158	165	148	156	162	166	170	151	8.1 %
Businesses and Governments, excluding Securities Borrowed or Purchased under Resale Agreements											
Commercial real estate	5	15	10	9	13	13	13	16	16	17	0.8 %
Construction (non-real estate)	6	14	17	5	3	4	11	8	7	8	0.7 %
Retail trade	7	14	18	7	11	12	13	16	14	23	0.7 %
Wholesale trade	8	17	29	33	30	31	23	21	15	19	0.9 %
Agriculture	9	11	22	27	19	19	37	12	10	6	0.6 %
Communications	10	-	-	-	-	1	1	1	9	9	0.0 %
Manufacturing	11	51	42	42	42	36	38	33	38	38	2.6 %
Industrial products	12	24	14	13	14	5	4	13	8	6	1.2 %
Consumer products	13	7	8	8	8	9	11	10	9	14	0.4 %
Automotive	14	-	-	-	-	-	-	1	2	2	0.0 %
Other manufacturing	15	20	20	21	20	22	23	9	19	16	1.0 %
Mining	16	-	1	1	1	1	1	17	1	1	0.0 %
Oil and Gas	17	42	39	46	30	45	88	40	24	2	2.1 %
Transportation	18	13	12	18	8	9	5	3	7	5	0.7 %
Utilities	19	2	3	3	3	3	3	3	-	-	0.1 %
Forest products	20	1 51	1 49	- 58	1 50	1 50	2 47	2 36	2 56	2 33	0.1 %
Service industries	21 22	51	49		50	50	47	30	50	33	2.6 %
Automotive lease and rental	23	6	- 5	- 6	- 10	6	9	2	9	-	0.0 % 0.3 %
Educational Health care	23	2	4	2	13 1	1	9 1	1	9 5	1	0.3 %
Business and professional services	25	18	9	7	2	3	5	4	3	2	0.1 %
Hospitality and recreation	26	17	9	12	3	3	3	2	2	2	0.9 %
Other	27	8	22	31	31	37	29	27	37	28	0.4 %
Financial	28	2	2	7	7	10	11	6	16	3	0.1 %
Governments	29	-	-	-	-	-		-	-	-	0.0 %
Other	30	_	14	_	20	14	35	29	9	40	0.0 %
Total Businesses and Governments	31	233	259	256	238	249	328	243	224	206	11.8 %
Total Specific Allowances	32	393	417	421	386	405	490	409	394	357	19.9 %
Collective allowance (2)	33	1,576	1,551	1,696	1,659	1,682	1,662	1,633	1,717	1,660	80.1 %
Total Allowance for Credit Losses (2)	34	1,969	1,968	2,117	2,045	2,087	2,152	2,042	2,111	2,017	100.0 %

<sup>(1)</sup> Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities.
(2) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

NET LOANS AND ACCEPTANCES								1	вмю 🜥	Financia	ıl Group
BY PRODUCT AND INDUSTRY	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	MIX
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4
[a											
Consumer	1	115 004	113,954	112.050	110 120	112,244	100.656	106,606	106,988	105,880	30.5 %
Residential mortgages Credit cards	2	115,234 8,071	8,076	112,959 8,004	112,438 7,888	8,101	109,656 8,023	7,918	7,896	7,980	2.1 %
Consumer instalment and other personal	3	61,808	61,379	61,752	61,364	64,557	64,116	63,700	65,754	65,485	16.4 %
Total Consumer	4	185,113	183,409	182,715	181,690	184,902	181,795	178,224	180,638	179,345	49.0 %
Businesses and Governments, excluding											
Securities Borrowed or Purchased under Resale Agreements											
Commercial real estate	5	26.479	25.117	25.031	24.186	24,114	23,785	22,963	22.082	20,597	7.0 %
Construction (non-real estate)	6	3.916	4,025	3.926	3,565	3,563	3,560	3,593	3,436	3.544	1.0 %
Retail trade	7	18,496	18,330	19,332	17,838	16,859	16,171	16,737	17,010	14,096	4.9 %
Wholesale trade	8	11.612	11,312	11.979	11,170	12.157	11.795	10,772	11.181	10,243	3.1 %
Agriculture	9	11,114	11.155	11,168	10,851	10,951	10,841	10,486	10,586	9,891	2.9 %
Communications	10	625	690	774	862	895	836	755	861	815	0.2 %
Manufacturing	11	20,070	19,184	20,610	18,532	18,689	18,498	17,404	17,875	16,187	5.3 %
Industrial products	12	6,617	6,336	7,044	6,762	6,335	6,631	6,175	6,455	6,284	1.8 %
Consumer products	13	7,858	7,355	8,023	7,132	7,789	7,422	7,187	6,405	6,006	2.1 %
Automotive	14	1,500	1,534	1,289	1,095	971	806	695	1,404	526	0.4 %
Other manufacturing	15	4,095	3,959	4,254	3,543	3,594	3,639	3,347	3,611	3,371	1.0 %
Mining	16	1,344	1,440	1,534	1,360	1,862	1,500	1,607	1,850	1,309	0.4 %
Oil and Gas	17	8,166	7,462	7,000	6,930	7,930	7,476	7,224	7,355	6,667	2.2 %
Transportation	18	10,496	10,120	10,769	10,188	10,694	10,428	9,889	10,673	3,735	2.8 %
Utilities	19	2,890	2,751	2,975	2,526	2,692	2,845	2,557	2,588	1,984	0.8 %
Forest products	20	835	791	809	829	889	856	888	975	859	0.2 %
Service industries	21	34,055	35,952	36,815	34,199	35,481	34,549	32,164	31,653	28,384	9.0 %
Automotive lease and rental	22	2,459	3,747	3,890	3,005	4,328	4,505	4,020	3,181	2,194	0.7 %
Educational	23	2,131	2,117	2,093	1,835	2,029	2,096	2,021	2,192	2,077	0.6 %
Health care	24	8,623	9,663	8,856	8,661	8,300	7,589	7,153	7,278	6,311	2.3 %
Business and professional services	25	7,581	7,247	8,227	7,502	7,587	7,311	6,817	7,310	6,244	2.0 %
Hospitality and recreation	26	7,060	6,841	6,706	6,395	6,152	5,296	5,048	5,061	4,748	1.9 %
Other	27	6,201	6,337	7,043	6,801	7,085	7,752	7,105	6,631	6,810	1.5 %
Financial	28	39,082	39,606	40,590	37,435	35,977	32,461	34,426	32,830	31,220	10.3 %
Governments	29	1,541	1,448	1,473	1,311	1,394	1,611	1,772	1,971	1,874	0.4 %
Other	30	3,824	4,584	5,364	4,986	4,222	6,629	3,803	4,336	4,772	1.0 %
Total Businesses and Governments	31	194,545	193,967	200,149	186,768	188,369	183,841	177,040	177,262	156,177	51.5 %
Loans and Acceptances, Net of Specific Allowances	32	379,658	377,376	382,864	368,458	373,271	365,636	355,264	357,900	335,522	100.4 %
Collective allowance (1)	33	(1,576)	(1,551)	(1,696)	(1,659)	(1,682)	(1,662)	(1,633)	(1,717)	(1,660)	(0.4)%
Total Net Loans and Acceptances	34	378,082	375,825	381,168	366,799	371,589	363,974	353,631	356,183	333,862	100.0 %

<sup>(1)</sup> Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

GROSS IMPAIRED LOANS AND ACCEPTANCES								1	вмо 🕮	Financia	l Group
BY PRODUCT AND INDUSTRY (1)	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	GIL to Gross
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Loans
Consumer											
Residential mortgages	1	345	347	379	365	352	349	353	396	370	0.3 %
Consumer instalment and other personal	2	556	549	600	581	589	573	560	608	546	0.8 %
Total Consumer	3	901	896	979	946	941	922	913	1,004	916	0.5 %
Businesses and Governments, excluding											
Securities Borrowed or Purchased under Resale Agreements											
Commercial real estate	4	60	55	52	56	73	69	98	100	104	0.2 %
Construction (non-real estate)	5	53	38	38	41	49	62	59	99	91	1.3 %
Retail trade	6	50	48	25	23	25	30	30	55	78	0.3 %
Wholesale trade	7	114	95	119	68	82	47	41	47	66	1.0 %
Agriculture	8	249	268	303	257	240	224	165	182	135	2.2 %
Communications	9	-	-	_	-	2	2	4	22	22	0.0 %
Manufacturing	10	121	138	158	164	142	144	150	131	140	0.6 %
Industrial products	11	55	52	52	49	31	20	19	24	31	0.8 %
Consumer products	12	12	11	15	23	26	40	56	45	45	0.2 %
Automotive	13	_	-	_	_	_	1	6	7	6	0.0 %
Other manufacturing	14	54	75	91	92	85	83	69	55	58	1.3 %
Mining	15	1	2	2	2	3	40	40	44	4	0.1 %
Oil and Gas	16	187	199	281	327	453	421	410	162	102	2.3 %
Transportation	17	169	150	182	110	97	94	64	73	35	1.6 %
Utilities	18	6	6	5	5	15	12	12	11	14	0.2 %
Forest products	19	3	6	6	8	8	8	9	10	11	0.4 %
Service industries	20	232	184	213	149	132	137	111	153	140	0.7 %
Automotive lease and rental	21		-		-	-	-	1	1	1	0.0 %
Educational	22	20	20	17	25	25	32	32	32	26	0.9 %
Health care	23	46	32	35	34	16	17	18	23	17	0.5 %
Business and professional services	24	103	72	86	41	31	11	9	11	9	1.4 %
Hospitality and recreation	25	41	37	40	12	15	16	14	15	14	0.6 %
Other	26	22	23	35	37	45	61	37	71	73	0.4 %
Financial	27	4	4	8	13	49	52	57	51	51	0.0 %
Governments	28	3	3	5	5	6	6	3	4	-	0.2 %
Other	29	21	17	23	22	15	37	30	10	50	0.5 %
Total Businesses and Governments	30	1,273	1,213	1,420	1,250	1,391	1,385	1,283	1,154	1,043	0.7 %
Total Consolination of Language and Association	0.4	0.474	0.400	0.000	0.400	0.000	0.007	0.400	0.450	4.050	0.00
Total Gross Impaired Loans and Acceptances	31	2,174	2,109	2,399	2,196	2,332	2,307	2,196	2,158	1,959	0.6 %

<sup>(1)</sup> GIL excludes Purchased Credit Impaired Loans.

BY PRODUCT AND INDUSTRY (1)  LINE 2017 2017 2017 2016 2016 2016 2016 2015 (\$ millions)  # Q4 Q3 Q2 Q1 Q4	ancial Group	Financia	MO (A)	В								NET IMPAIRED LOANS AND ACCEPTANCES
Consumer   Residential mortgages	2015 NIL to Ne	2015	2016	2016	2016	2016	2017	2017	2017	2017	LINE	
Consumer Residential mortgages 1 321 318 349 334 319 313 318 358 332 Consumer instalment and other personal 2 420 420 465 464 468 447 429 476 433 Total Consumer instalment and other personal 2 420 465 464 468 447 429 476 433 Total Consumer 3 741 738 614 799 785 760 747 834 765 Businesses and Governments, excluding Securities Borrowed or Purchased under Resale Agreements  Commercial real estate 4 45 45 45 43 43 60 56 82 84 87 Construction (non-real estate) 5 39 21 33 38 45 561 51 92 83 Retail trade 6 6 36 30 18 12 13 17 14 41 55 Wholesale trade 7 7 97 66 86 38 36 51 24 20 32 47 Agriculture 8 8 238 246 276 238 221 187 153 172 129 Communications 9 1 1 3 3 13 13 Manufacturing 10 70 96 116 122 106 106 117 93 102 industrial products 111 31 38 39 35 26 16 6 16 22 Consumer products 111 31 38 39 35 26 16 6 16 22 Consumer products 111 31 3 1 1 5 5 5 4 4 Mining 15 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 1 2 39 23 43 30 Mining 15 1 1 1 1 1 1 1 2 39 23 43 30 Mining 16 14 35 155 99 82 99 71 107 Automotive 18 18 4 3 2 2 2 12 29 9 9 11 1 14 Forest products 19 2 2 5 6 7 7 7 6 7 6 7 8 9 9 Service Industries 20 181 135 155 99 82 90 75 97 107 Automotive tease and rental 21 1												
Residential mortgages				<b>~-</b>						~ .		(y millione)
Consumer instalment and other personal   2   420   420   465   464   466   447   429   476   433   765   761   747   834   765   761   747   834   765   761   747   834   765   761   747   834   765   761   747   834   765   7												
Securities Borrowed or Purchased under Resale Agreements   Securities Borrowed Under Resale Agreement Resale Agreement   Securities Borrowed Under Resale Agreement Resale A											-	
Businesses and Governments, excluding   Securities Borrowed or Purchased under Resale Agreements   Commercial real estate   Securities Borrowed or Purchased under Resale Agreements   Securities Borrowed Agreements   Securities												
Securities Borrowed or Purchased under Resale Agreements	765 0.4 9	765	834	747	760	785	798	814	738	741	3	Total Consumer
Commercial real estate												Businesses and Governments, excluding
Commercial real estate 4 4 5 45 45 43 43 60 56 82 84 87 Construction (non-real estate) 5 39 21 33 38 45 51 51 51 92 83 Retail trade 6 36 30 18 12 13 17 14 41 55 Wholesale trade 7 97 66 86 86 38 51 24 20 32 47 Agriculture 8 8 238 246 276 238 221 187 153 172 129 Communications 9 1 1 1 3 13 13 13 Manufacturing 10 70 96 116 122 106 106 117 93 102 Industrial products 11 31 38 39 35 26 16 6 6 16 25 Consumer products 11 31 38 39 35 26 16 6 6 16 25 Consumer products 12 5 3 7 15 17 29 46 36 31 Automotive 13 4 4 4 5 5 70 72 63 60 60 36 42 Mining 15 1 1 1 1 1 2 39 23 43 3 Oli and Gas 16 145 160 235 297 408 333 370 138 100 Transportation 17 156 138 164 102 88 89 61 66 30 Utilities 18 4 3 2 2 2 12 9 9 9 11 14 Forest products 19 2 5 6 7 7 7 6 7 8 9 Service industries 20 181 135 155 99 82 90 75 97 107 Automotive lease and rental 21 1 1 1 1 1 1 1 1 1												Securities Borrowed or Purchased under Resale Agreements
Retail trade         6         36         30         18         12         13         17         14         41         55           Wholesale trade         7         97         66         86         38         51         24         20         32         47           Agriculture         8         238         226         276         238         221         187         153         172         129           Communications         9         -         -         -         -         1         1         13         13         13         13           Manufacturing         10         70         96         116         122         106         106         117         93         102           Industrial products         11         31         39         35         26         16         6         16         16         25           Consumer products         12         5         3         7         15         17         29         46         36         31           Automotive         13         -         -         -         -         -         1         5         5         4           Othe	87 0.2 9	87	84	82	56	60	43	43	45	45	4	
Wholesale trade         7         97         66         86         38         51         24         20         32         47           Agriculture         8         238         246         276         238         221         187         153         172         129           Communications         9         -         -         -         -         -         1         1         1         3         133         13           Manufacturing         10         70         96         116         122         106         106         117         93         102           Industrial products         11         31         38         39         35         26         16         6         16         25           Consumer products         12         5         3         7         15         17         29         46         36         31           Automotive         13         -         -         -         -         -         -         1         5         5         4           Other manufacturing         14         34         35         70         72         63         60         60         36 <t< td=""><td>83 1.0 9</td><td>83</td><td>92</td><td>51</td><td>51</td><td>45</td><td>38</td><td>33</td><td>21</td><td>39</td><td>5</td><td>Construction (non-real estate)</td></t<>	83 1.0 9	83	92	51	51	45	38	33	21	39	5	Construction (non-real estate)
Agriculture         8         238         246         276         238         221         187         153         172         129           Communications         9         -         -         -         -         -         1         1         3         133         13           Manufacturing         10         70         96         116         122         16         106         117         93         102           Industrial products         11         31         38         39         35         26         16         6         16         25           Consumer products         12         5         3         7         15         17         29         46         36         31           Automotive         13         -         -         -         -         -         -         1         1         5         5         4           Other manufacturing         14         34         55         70         72         63         60         60         36         42           Mining         15         1         1         1         1         1         2         39         23         43	55 0.2 9	55	41	14	17	13	12	18	30	36	6	Retail trade
Communications         9         -         -         -         -         -         1         1         3         13         13         13           Manufacturing         10         70         96         116         122         106         106         117         93         102           Industrial products         11         31         38         39         35         26         16         6         16         25           Consumer products         12         5         3         7         15         17         29         46         36         31           Automotive         13         -         -         -         -         -         1         5         5         4           Other manufacturing         14         34         55         70         72         63         60         60         36         42           Wining         15         1         1         1         1         1         2         39         23         43         3         3         0il and Gas         16         145         160         235         297         408         333         370         138         100	47 0.8 9	47	32	20	24	51	38	86	66	97	7	Wholesale trade
Manufacturing         10         70         96         116         122         106         106         117         93         102           Industrial products         11         31         38         39         35         26         16         6         16         25           Consumer products         12         5         3         7         15         17         29         46         36         31           Automotive         13         -         -         -         -         -         -         1         1         5         5         4           Other manufacturing         14         34         55         70         72         63         60         60         36         42           Mining         15         1         1         1         1         2         39         23         43         3           Oil and Gas         16         145         160         235         297         408         333         370         138         100           Transportation         17         156         138         164         102         88         89         61         66         30	129 2.1 9	129	172	153	187	221	238	276	246	238	8	Agriculture
Industrial products	13 0.0 9	13	13	3	1	1	-	-	-	-	9	Communications
Industrial products	102 0.3 9	102	93	117	106	106	122	116	96	70	10	Manufacturing
Automotive			16	6	16	26	35	39	38	31	11	Industrial products
Automotive	31 0.1	31	36	46	29	17	15	7	3	5	12	Consumer products
Mining         15         1         1         1         1         1         2         39         23         43         3           Oil and Gas         16         145         160         235         297         408         333         370         138         100           Transportation         17         156         138         164         102         88         89         61         66         30           Utilities         18         4         3         2         2         12         9         9         11         14           Forest products         19         2         5         6         7         7         6         7         8         9           Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1	4 0.0	4	5	5	1	-	_	-	-	-		Automotive
Oil and Gas         16         145         160         235         297         408         333         370         138         100           Transportation         17         156         138         164         102         88         89         61         66         30           Utilities         18         4         3         2         2         12         9         9         11         14           Forest products         19         2         5         6         7         7         6         7         8         9           Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         -         1	42 0.8	42	36	60	60	63	72	70	55	34	14	Other manufacturing
Transportation         17         156         138         164         102         88         89         61         66         30           Utilities         18         4         3         2         2         12         9         9         11         14           Forest products         19         2         5         6         7         7         6         7         8         9           Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         -         1	3 0.1 9	3	43	23	39	2	1	1	1	1	15	Mining
Utilities         18         4         3         2         2         12         9         9         11         14           Forest products         19         2         5         6         7         7         6         7         8         9           Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         1         1         1         1           Educational         22         14         15         11         12         19         23         30         23         26           Health care         23         44         28         33         33         15         16         17         18         16           Business and professional services         24         85         63         79         39         28         6         5         8         7           Hospitality and recreation         25         24         28         28         9         12         13         12         13         12	100 1.8 9	100	138	370	333	408	297	235	160	145	16	Oil and Gas
Forest products         19         2         5         6         7         7         6         7         8         9           Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         -         1         1         1         1           Educational         22         14         15         11         12         19         23         30         23         26           Health care         23         44         28         33         33         15         16         17         18         16           Business and professional services         24         85         63         79         39         28         6         5         8         7           Hospitality and recreation         25         24         28         28         9         12         13         12         13         12           Other         26         14         1         4         6         8         32         10         34         45 </td <td>30 1.5 9</td> <td>30</td> <td>66</td> <td>61</td> <td>89</td> <td>88</td> <td>102</td> <td>164</td> <td>138</td> <td>156</td> <td>17</td> <td>Transportation</td>	30 1.5 9	30	66	61	89	88	102	164	138	156	17	Transportation
Service industries         20         181         135         155         99         82         90         75         97         107           Automotive lease and rental         21         -         -         -         -         -         -         -         1	14 0.1 9	14	11	9	9	12	2	2	3	4	18	Utilities
Automotive lease and rental 21 1 1 1 1 1	9 0.2 9	9	8	7	6	7	7	6	5	2	19	Forest products
Educational         22         14         15         11         12         19         23         30         23         26           Health care         23         44         28         33         33         15         16         17         18         16           Business and professional services         24         85         63         79         39         28         6         5         8         7           Hospitality and recreation         25         24         28         28         9         12         13         12         13         12           Other         26         14         1         4         6         8         32         10         34         45           Financial         27         2         2         1         6         39         41         51         35         48           Governments         28         3         3         5         5         6         6         3         4         -           Other         29         21         3         23         2         1         2         1         1         10	107 0.5 9	107	97	75	90	82	99	155	135	181	20	Service industries
Health care       23       44       28       33       33       15       16       17       18       16         Business and professional services       24       85       63       79       39       28       6       5       8       7         Hospitality and recreation       25       24       28       28       9       12       13       12       13       12         Other       26       14       1       4       6       8       32       10       34       45         Financial       27       2       2       1       6       39       41       51       35       48         Governments       28       3       3       5       5       6       6       3       4       -         Other       29       21       3       23       2       1       2       1       1       10		1	1	1	_	_	_	_	_	-	21	Automotive lease and rental
Business and professional services         24         85         63         79         39         28         6         5         8         7           Hospitality and recreation         25         24         28         28         9         12         13         12         13         12           Other         26         14         1         4         6         8         32         10         34         45           Financial         27         2         2         1         6         39         41         51         35         48           Governments         28         3         3         5         5         6         6         3         4         -           Other         29         21         3         23         2         1         2         1         1         10	26 0.7	26	23	30	23	19	12	11	15	14	22	Educational
Hospitality and recreation       25       24       28       28       9       12       13       12       13       12         Other       26       14       1       4       6       8       32       10       34       45         Financial       27       2       2       1       6       39       41       51       35       48         Governments       28       3       3       5       5       6       6       3       4       -         Other       29       21       3       23       2       1       2       1       1       10	16 0.5	16	18	17	16	15	33	33	28	44	23	Health care
Other         26         14         1         4         6         8         32         10         34         45           Financial         27         2         2         1         6         39         41         51         35         48           Governments         28         3         3         5         5         6         6         3         4         -           Other         29         21         3         23         2         1         2         1         1         10	7 1.1	7	8	5	6	28	39	79	63	85		Business and professional services
Other         26         14         1         4         6         8         32         10         34         45           Financial         27         2         2         1         6         39         41         51         35         48           Governments         28         3         3         5         5         6         6         3         4         -           Other         29         21         3         23         2         1         2         1         1         10	12 0.3	12	13	12	13	12	9	28	28	24	25	Hospitality and recreation
Governments         28         3         3         5         5         6         6         3         4         -           Other         29         21         3         23         2         1         2         1         1         10	45 0.2	45	34	10	32	8	6	4	1	14		
Other 29 21 3 23 2 1 2 1 1 10	48 0.0 9	48	35	51	41	39	6	1	2	2	27	Financial
	- 0.2 9	-	4	3	6	6	5	5	3	3	28	Governments
		10	1	1	2	1		23	3	21	29	Other
		837	930	1,040	1,057	1,142	1,012		954	1,040		Total Businesses and Governments
Total Net Impaired Loans and Acceptances (2) 31 1,781 1,692 1,978 1,810 1,927 1,817 1,787 1,764 1,602	,602 0.5 9	1 602	1 764	1 787	1 817	1 027	1 810	1 072	1 602	1 721	21	Total Net Impaired Loans and Acceptances (2)

<sup>(1)</sup> Net Impaired Loans exclude Purchased Credit Impaired Loans.

<sup>(2)</sup> Net Impaired Loan balances are net of specific allowances, excluding off-balance sheet instruments and undrawn commitments.

LOANS AND ACCEPTANCES									PMO	Financ	vial Crown
BY GEOGRAPHIC AREA (1)									вмо		cial Group
	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	MIX
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4
Gross Loans and Acceptances											
Canada	1	251,540	248,626	246,750	241,632	241,083	237,434	231,061	228,373	223,500	66.2 %
United States	2	115,723	116,271	123,079	114,033	121,822	117,925	113,688	119,951	101,198	30.4 %
Other Countries	3	12,788	12,896	13,456	13,179	10,771	10,767	10,924	9,970	11,181	3.4 %
Total Gross Loans and Acceptances	4	380,051	377,793	383,285	368,844	373,676	366,126	355,673	358,294	335,879	100.0 %
	1	,	•	•	•	•	•	•	•	· · · · · · · · · · · · · · · · · · ·	
Specific ACL (2)											
Canada	5	(212)	(222)	(197)	(168)	(173)	(209)	(167)	(145)	(145)	53.9 %
United States	6	(161)	(176)	(203)	(217)	(231)	(281)	(242)	(249)	(212)	41.0 %
Other Countries	7	(20)	(19)	(21)	(1)	(1)	-	-	-	-	5.1 %
Total Specific ACL	8	(393)	(417)	(421)	(386)	(405)	(490)	(409)	(394)	(357)	100.0 %
Net Loans and Acceptances											
Canada	9	251,328	248,404	246,553	241,464	240,910	237,225	230,894	228,228	223,355	66.5 %
United States	10	115,562	116,095	122,876	113,816	121,591	117,644	113,446	119,702	100,986	30.6 %
Other Countries	11	12,768	12,877	13,435	13,178	10,770	10,767	10,924	9,970	11,181	3.3 %
Total Loans and Acceptances,											
net of specific ACL	12	379,658	377,376	382,864	368,458	373,271	365,636	355,264	357,900	335,522	100.4 %
Collective ACL (3)											
Canada	13	(843)	(856)	(912)	(912)	(893)	(918)	(918)	(918)	(857)	(0.2)%
United States	14	(733)	(695)	(784)	(747)	(789)	(744)	(715)	(799)	(803)	(0.2)%
Total Net Loans and Acceptances	15	378,082	375,825	381,168	366,799	371,589	363,974	353,631	356,183	333,862	100.0 %
Gross Impaired Loans and Acceptances (4)											
Canada	16	747	713	707	673	736	743	718	729	641	34.4 %
United States	17	1,377	1,348	1,637	1,521	1,594	1,562	1,477	1,426	1,314	63.3 %
Other Countries	18	50	48	55	2	2	2	1,-777	3	4	2.3 %
Total Gross Impaired Loans and Acceptances	19	2,174	2,109	2,399	2,196	2,332	2,307	2,196	2,158	1,959	100.0 %
Total Gross Impaired Loans and Acceptances	13	2,177	2,103	2,333	2,130	2,002	2,307	2,130	2,100	1,959	100.0 70
Net Impaired Loans and Acceptances (4)											
Canada	20	535	491	510	505	563	534	551	584	496	30.0%
United States	21	1,216	1,172	1,434	1,304	1,363	1,281	1,235	1,177	1,102	68.3%
Other Countries	22	30	29	34	1	1	2	1	3	4	1.7%
Total Impaired Loans and Acceptances,											
net of specific ACL	23	1,781	1,692	1,978	1,810	1,927	1,817	1,787	1,764	1,602	100.0%
(4) 0		1 (1			-	-		-			

<sup>(1)</sup> Segmented credit information by geographic area is based upon the country of ultimate risk.

<sup>(2)</sup> Excludes specific ACL for Other Credit Instruments, which are included in Other Liabilities.

<sup>(3)</sup> Includes collective ACL related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

<sup>(4)</sup> GIL and NIL exclude Purchased Credit Impaired Loans.

CHANGES IN IMPAIRMENT ALLOWANCES										вм	10 🛎 Fir	nancial G	roup
FOR CREDIT LOSSES (ACL)	LINE	2017	2017	2017	2017	2016	2016	2016	2016	2015	Fiscal	Fiscal	Fiscal
(\$ millions)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2017	2016	2015
Impairment Allowances (Total ACL), beginning of period	1	1,993	2,145	2,073	2,114	2,182	2,073	2,146	2,052	2,053	2,114	2,052	1,966
Amounts written off	2	(236)	(242)	(272)	(232)	(328)	(238)	(250)	(231)	(261)	(982)	(1,047)	(1,065)
Recoveries of amounts written off in previous periods	3	71	61	64	69	80	69	107	87	144	265	343	456
Charge to income statement (PCL)	4	208	134	259	173	174	257	201	183	128	774	815	612
Foreign exchange and other movements	5	(40)	(105)	21	(51)	6	21	(131)	55	(12)	(175)	(49)	83
Total ACL, at end of period	6	1,996	1,993	2,145	2,073	2,114	2,182	2,073	2,146	2,052	1,996	2,114	2,052
Total ACL comprised of : Loans	7	1,833	1,822	1,937	1,868	1,925	1,993	1,894	1,951	1,855	1,833	1,925	1,855
Specific ACL for other credit instruments	8	27	25	28	28	27	30	31	35	35	27	27	35
Collective ACL for other credit instruments													
and undrawn commitments	9	136	146	180	177	162	159	148	160	162	136	162	162
Allocation of Recoveries of Amounts Written Off in Previous Pe		05.1	45				40		10		045	400	000
Consumer	10	65	45	54	51	56	43	47	43	99	215	189	262
Businesses and Governments	11	6	16	10	18	24	26	60	44	45	50	154	194
Allocation of Amounts Written Off by Market													
Consumer	12	170	170	167	174	161	170	173	182	195	681	686	753
Businesses and Governments	13	66	72	105	58	167	68	77	49	66	301	361	312

CHANGES IN IMPAIRED LOANS AND ACCEPTANCES (1) (\$ millions)		2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	Fiscal 2017	Fiscal 2016	Fiscal 2015
Total Impaired Loans and Acceptances													
GIL, beginning of period	14	2,109	2,399	2,196	2,332	2,307	2,196	2,158	1,959	2,165	2,332	1,959	2,048
Retail formations (2)	15	264	240	266	287	269	258	259	318	285	1,057	1,104	1,143
Retail reductions (3)	16	(178)	(245)	(159)	(193)	(167)	(164)	(266)	(137)	(409)	(775)	(734)	(911)
Businesses and governments formations	17	263	165	486	222	286	387	459	276	199	1,136	1,408	778
Businesses and governments reductions (3)	18	(137)	(300)	(211)	(305)	(113)	(217)	(253)	(116)	(103)	(953)	(699)	(395)
Net new additions (reductions) (2)	19	212	(140)	382	11	275	264	199	341	(28)	465	1,079	615
Retail write-offs (2)	20	(81)	(78)	(74)	(89)	(83)	(85)	(84)	(93)	(112)	(322)	(345)	(392)
Businesses and governments write-offs	21	(66)	(72)	(105)	(58)	(167)	(68)	(77)	(49)	(66)	(301)	(361)	(312)
Write-offs (2)	22	(147)	(150)	(179)	(147)	(250)	(153)	(161)	(142)	(178)	(623)	(706)	(704)
GIL, end of period	23	2,174	2,109	2,399	2,196	2,332	2,307	2,196	2,158	1,959	2,174	2,332	1,959
Specific ACL, beginning of period	24	417	421	386	405	490	409	394	357	337	405	357	374
Increase / (Decrease)	25	212	238	307	213	243	319	265	268	281	970	1,095	1,048
Amounts Written Off	26	(236)	(242)	(272)	(232)	(328)	(238)	(250)	(231)	(261)	(982)	(1,047)	(1,065)
Specific ACL, end of period (4)	27	393	417	421	386	405	490	409	394	357	393	405	357
NIL, beginning of period	28	1,692	1,978	1,810	1,927	1,817	1,787	1,764	1,602	1,828	1,927	1,602	1,674
Change in gross impaired loans	29	65	(290)	203	(136)	25	111	38	199	(206)	(158)	373	(89)
Change in specific ACL (4)	30	24	4	(35)	19	85	(81)	(15)	(37)	(20)	12	(48)	17
NIL, end of period	31	1,781	1,692	1,978	1,810	1,927	1,817	1,787	1,764	1,602	1,781	1,927	1,602

<sup>(1)</sup> GIL and NIL exclude Purchased Credit Impaired Loans.

<sup>(2)</sup> Excludes certain loans that are written off directly and not classified as new formations (Q4'17 \$89 million, Q3'17 \$92 million, Q2'17 \$93 million, Q1'17 \$85 million, Q4'16 \$78 million, Q3'16 \$85 million, Q2'16 \$89 million, Q1'16 \$89 million, and Q4'15 \$83 million).

<sup>(3)</sup> Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and offsets for consumer write-offs which have not been recognized in formations.

<sup>(4)</sup> Excludes specific ACL for Other Credit Instruments, which are included in Other Liabilities.

LOANS PAST DUE NOT IMPAIRED												вмо 🕮 і	Financial Group
(CDE\$ in millions, except as noted)	LINE		1 to 29 days			30 to 89 days			90 days or more			Total	
	#	Oct 31, 2017	Jul 31, 2017	Oct 31, 2016	Oct 31, 2017	Jul 31, 2017	Oct 31, 2016	Oct 31, 2017	Jul 31, 2017	Oct 31, 2016	Oct 31, 2017	Jul 31, 2017	Oct 31, 2016
Residential mortgages	1	649	696	668	438	448	451	19	20	33	1,106	1,164	1,152
Credit card, consumer loans	2	1,480	1,511	1,736	466	496	422	94	98	88	2,040	2,105	2,246
Businesses and governments loans	3	589	587	673	297	408	364	72	125	139	958	1,120	1,176
Total	4	2,718	2,794	3,077	1,201	1,352	1,237	185	243	260	4,104	4,389	4,574

RESIDENTIAL MORTGAGES											
	[		A	s at October 31, 201	7			A	s at October 31, 201	6	
(CDE \$ in millions, except as noted)			Outsta	ndings		New originations during the quarter		Outsta	ndings		New originations during the quarter
Region (1)		Insured (2)	Uninsured	Total	% of Total	Avg LTV (3) Uninsured	Insured (2)	Uninsured	Total	% of Total	Avg LTV (3) Uninsured
Atlantic	5	3,467	1,901	5,368	4.7%	73%	3,704	1,699	5,403	4.8%	72%
Quebec	6	8,781	6,307	15,088	13.1%	71%	9,211	5,683	14,894	13.3%	71%
Ontario	7	21,473	24,802	46,275	40.1%	67%	23,555	20,051	43,606	38.7%	67%
Alberta	8	11,003	5,131	16,134	14.0%	72%	11,466	4,775	16,241	14.5%	71%
British Columbia	9	6,886	13,077	19,963	17.3%	65%	7,497	12,053	19,550	17.4%	64%
All Other Canada	10	2,371	1,460	3,831	3.3%	73%	2,489	1,390	3,879	3.5%	71%
Total Canada	11	53,981	52,678	106,659	92.5%	68%	57,922	45,651	103,573	92.2%	67%
U.S.	12	22	8,577	8,599	7.5%	71%	36	8,668	8,704	7.8%	70%
Total	13	54,003	61,255	115,258	100.0%	68%	57,958	54,319	112,277	100.0%	68%

HOME EQUITY LINES OF CREDIT (HELC	DC) (4)										
			А	s at October 31, 201	17			Į.	As at October 31, 201	6	
(CDE \$ in millions, except as noted)			Port	folio		New originations during the quarter		Port	folio		New originations during the quarter
Region (1)		Outstandings	Authorizations	% of Outstandings	% of Authorizations	Average LTV (3)	Outstandings	Authorizations	% of Outstandings	% of Authorizations	Average LTV (3)
Atlantic	14	900	1,507	2.5%	2.2%	65%	913	1,494	2.6%	2.3%	62%
Quebec	15	5,678	10,398	16.0%	15.2%	69%	5,472	9,758	15.7%	14.8%	70%
Ontario	16	13,693	26,209	38.7%	38.3%	58%	12,647	24,109	36.2%	36.5%	60%
Alberta	17	3,337	6,455	9.4%	9.4%	61%	3,363	6,445	9.6%	9.8%	60%
British Columbia	18	6,186	11,450	17.4%	16.7%	54%	5,827	10,640	16.7%	16.1%	54%
All Other Canada	19	797	1,369	2.2%	2.0%	65%	834	1,430	2.4%	2.2%	62%
Total Canada	20	30,591	57,388	86.2%	83.8%	59%	29,056	53,876	83.2%	81.7%	60%
U.S.	21	4,911	11,055	13.8%	16.2%	67%	5,884	12,076	16.8%	18.3%	67%
Total	22	35,502	68,443	100.0%	100.0%	60%	34,940	65,952	100.0%	100.0%	62%

RESIDENTIAL MORTGAGES BY REMAINING	TERM OF AMOR	FIZATION (5)												
				s at October 31, 2017							s at October 31, 201			
(Based upon Outstandings CDE)				Amortization period							Amortization period			
	< 5 Years %	6-10 Years %	11-15 Years %	16-20 Years %	21-25 Years %	26-30 Years %	> 30 Years %	< 5 Years %	6-10 Years %	11-15 Years %	16-20 Years %	21-25 Years %	26-30 Years %	> 30 Years %
Canada 23	1.1%	4.2%	7.5%	15.2%	41.1%	27.0%	3.9%	1.2%	4.4%	8.1%	14.6%	41.2%	29.6%	0.9%
U.S. (6) 24	1.4%	4.9%	13.1%	15.4%	16.1%	48.7%	0.4%	1.2%	5.6%	9.5%	14.7%	20.3%	48.3%	0.4%
Total 25	1.2%	4.2%	7.9%	15.2%	39.3%	28.5%	3.7%	1.2%	4.5%	8.2%	14.6%	39.6%	31.1%	0.8%

(1) Region is based upon address of the property mortgaged.
(2) Portfolio insured mortgages are defined as mortgages that are individually or bulk insured through a credited insurer (i.e. CMHC, Genworth).
(3) Loan-to-Value (LTV) is based on the value of the property at mortgage origination and outstanding amount for mortgages, authorized amounts for HELOC's.
(4) HELOC includes revolving and non-revolving loans.
(5) Remaining amortization is based upon current balance, interest rate, customer payment amount, and frequency in Canada and contractual payment schedule in the US.
(6) Large proportion of U.S. based mortgages in the longer amortization band largely driven by modification programs for troubled borrowers and regulator initiated mortgage refinance program.

																BMO (≅) F	inancial Group
			As at Octo	ober 31, 2017			As at Ju	ly 31, 2017			As at Ap	ril 30, 2017			As at Janu	uary 31, 2017	
DERIVATIVE INSTRUMENTS (\$ millions)	LINE #	Notional Amount	Replacement Cost	Credit risk Equivalent	AIRB Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	AIRB Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	AIRB Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	AIRB Risk-weighted Assets (1)
( maiorio)		ranount	Jose	=quivalone	7.000.0 (1)	7 illiounic	Jose	=qarrarorit	1100010 (1)	7 mount	Coot	_quiraione	rissore (1)	rimount	0001	Equitations	7100010 (1)
Interest Rate Contracts																	
Over-the-counter			0.710				40.000								40.000	44.000	
Swaps	1	3,202,365	8,742	11,603		2,967,882	10,002	12,619		2,904,911	12,340	15,199		2,778,662	12,068	14,970	
Forward rate agreements	2	195,142	41 440	42		232,574	18	19		300,138	47	46		349,792	22 473	21	
Purchased options	3	29,107 37.247	440	381		29,079 39,448	417	408		31,646 42,278	457	425		26,812 38.982	4/3	469	
Written options	5	3,463,861	9.223	12.026	1.537	3.268.983	10.437	13.046	1.793	3,278,973	12.844	15.670	1.647	3.194.248	12.563	15.460	98
Evolungo tradad	3	3,403,001	9,223	12,020	1,557	3,200,963	10,437	13,040	1,793	3,216,913	12,044	15,070	1,047	3,194,240	12,303	15,400	90
Exchange traded Futures	6	89,053				105,423				118,898				114,064			
Purchased options	7	10,407	-	-		5,493	-	-		16,304	-	-		16,815	-	-	
Written options	8	9,284	-	-		5,493	-	-		15,684	-	-		17,833	-	-	
Witten options	9	108,744				116,543	-			150,886				148,712			
Total laters of Bata Contracts				40.000	4			- 40.010	4 =00			45.000	4			45.000	
Total Interest Rate Contracts  Foreign Exchange Contracts	10	3,572,605	9,223	12,026	1,537	3,385,526	10,437	13,046	1,793	3,429,859	12,844	15,670	1,647	3,342,960	12,563	15,460	98
Over-the-counter																	
Cross-currency swaps	11	85,586	3,727	8,345		82,155	3,683	8,053		88,494	4,217	8,833		86,367	3,802	8,346	
Cross-currency interest rate swaps (2)	12	434.210	8,157	17,210		425,271	12,487	21,297		402.812	7,528	16,285		391.188	7,668	16,056	
Forward foreign exchange contracts (2)	13	402,708	5,062	8,389		445,021	6,119	9,637		425,958	4,802	8,312		368,846	3,524	6,923	
Purchased options	14	23,812	250	420		21,376	370	527		24,461	260	414		25,791	248	438	
Written options	15	29,101	-	420		23,152	-	527		29,150	-			28,796	240	-	
TTTKOT OPTIONO	16	975,417	17,196	34,364	2,701	996,975	22,659	39,514	2,605	970,875	16,807	33,844	2,452	900,988	15,242	31,763	2,23
Exchange traded		0.0,	11,100	01,001	2,701	000,070	22,000	00,011	2,000	0.0,0.0	10,001	00,011	2,102	000,000	10,212	01,700	2,20
Futures	17	794	_	_		1,919	_	-		451	-	_		408	_	-	
Purchased options	18	6,001	_	_		2,284	_	-		5,987	-	_		3,959	_	-	
Written options	19	1,249	_	_		920	_	-		1.641	_	_		1,182	-	-	
	20	8.044	-	-		5,123	-	-		8,079	-	-		5,549	-	-	
Total Foreign Exchange Contracts	21	983,461	17,196	34,364	2,701	1,002,098	22,659	39,514	2,605	978,954	16,807	33,844	2,452	906,537	15,242	31,763	2,23
Commodity Contracts			,	- 1,001	_,,,,,	.,,	,	00,000	_,,,,,	0.0,00	,		_,,,,_		,	0.1,	
Over-the-counter																	
Swaps	22	18,713	726	2,971		15,781	594	2,456		15,285	684	2,458		14.377	784	2,436	
Purchased options	23	7,080	120	1,034		6,902	55	951		7,234	80	1,031		6,881	114	1,035	
Written options	24	4,905	-			4,756	-	-		5,220	-			4,937	-		
•	25	30,698	846	4,005	971	27,439	649	3,407	668	27,739	764	3,489	714	26,195	898	3,471	76
Exchange traded		-															
Futures	26	28,139	-	-		24,369	-	-		25,597	-	-		24,571	-	-	
Purchased options	27	5,031	-	-		5,195	-	-		5,814	-	-		5,753	-	-	
Written options	28 29	6,896	<u> </u>	-		6,936	=	-		7,823 39,234	-	-		7,673	= =	-	
		40,066		-		36,500				-		-		37,997			
Total Commodity Contracts	30	70,764	846	4,005	971	63,939	649	3,407	668	66,973	764	3,489	714	64,192	898	3,471	76
Equity Contracts	24	62 500	4 200	4.750		60 575	047	2.070		60.044	007	E 00.4		62.642	010	4.004	
Over-the-counter Exchange traded	31 32	63,528 14,253	1,322	4,750		60,575 9,017	817	3,979		68,341 8,883	967	5,234		63,613 7.895	912	4,964	
								<u>-</u>									
Total Equity Contracts	33	77,781	1,322	4,750	461	69,592	817	3,979	388	77,224	967	5,234	454	71,508	912	4,964	33
Credit Default Swaps																	
Over-the-counter	0.4	0.0=0				4.000		,		0				0.000	_		
Purchased (2)	34	2,658	-	46		4,206	1	187		2,735		82		2,822	3	81	
Written (2)	35	448	7	-		684	5			838	7	-		769	5		
Total Credit Default Swaps	36	3,106	7	46	27	4,890	6	187	177	3,573	7	82	34	3,591		81	3
Sub-total	37	4,707,717	28,594	55,191	5,697	4,526,045	34,568	60,133	5,631	4,556,583	31,389	58,319	5,301	4,388,788	29,623	55,739	4,35
Impact of master netting agreements	38	n.a.	(19,909)	(33,025)		n.a.	(25,590)	(38,562)		n.a.	(21,246)	(35,622)		n.a.	(21,865)	(34,689)	
Гotal	39	4.707.717	8.685	22.166	5,697	4,526,045	8.978	21.571	5.631	4.556.583	10.143	22.697	5,301	4.388.788	7.758	21.050	4.3

<sup>(1)</sup> Risk-weighted Assets are reported after the impact of master netting agreements and application of prescaling factor.

(2) Prior period numbers have been reclassified to conform with the current period's presentation.

DERIVATIVE INSTRUMENTS			t October 31, 20	17		at July 31, 2017	7		at April 30, 201	7		t January 31, 2	017		t October 31, 2	2016
Fair Value (\$ millions)	LINE #	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net
TRADING																
Interest Rate Contracts																
Swaps	1	8,390	(7,027)	1,363	9,681	(7,993)	1,688	11,915	(10,054)	1,861	11,661	(9,494)	2,167	16,678	(15,047)	1,631
Forward rate agreements	2	41	-	41	18	(13)	5	47	(1)	46	22	(11)	11	61	(2)	59
Futures	3	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1
Purchased options	4	444	-	444	421	-	421	462	-	462	478	-	478	555	-	555
Written options	5	-	(329)	(329)	-	(321)	(321)	-	(417)	(417)	-	(415)	(415)	-	(552)	(552
•	6	8,875	(7,356)	1,519	10,120	(8,327)	1,793	12,424	(10,472)	1,952	12,161	(9,920)	2,241	17,295	(15,601)	1,694
Foreign Exchange Contracts		•			-					•	•					
Cross-currency swaps (2)	7	2,687	(1,752)	935	2,616	(1,623)	993	3,869	(2,846)	1,023	3,231	(2,132)	1,099	3,962	(3,026)	936
Cross-currency interest rate swaps (2)	8	8,103	(9,051)	(948)	12,487	(14,614)	(2,127)	7,528	(10,595)	(3,067)	7,664	(10,335)	(2,671)	9,052	(10,996)	(1,944
Forward foreign exchange contracts (2)	9	4,954	(3,178)	1,776	5,958	(6,941)	(983)	4,660	(1,877)	2,783	3,293	(2,876)	417	4,905	(2,468)	2,437
Purchased options	10	267	-	267	406	-	406	295	-	295	281	-	281	411	-	411
Written options	11	_	(270)	(270)	_	(492)	(492)	_	(272)	(272)	_	(282)	(282)	_	(450)	(450
	12	16,011	(14,251)	1,760	21.467	(23,670)	(2,203)	16,352	(15,590)	762	14.469	(15,625)	(1,156)	18,330	(16,940)	1,390
Commodity Contracts		- 7	, , , ,	,		( - / - /	( , , , , ,	.,	( - / /		,	( - / /	( / /		( - / - /	,
Swaps	13	726	(717)	9	594	(810)	(216)	684	(677)	7	784	(584)	200	723	(647)	76
Purchased options	14	352	-	352	348	-	348	458	-	458	466	(1)	465	496	-	496
Written options	15	-	(357)	(357)	-	(447)	(447)	-	(492)	(492)	-	(415)	(415)	-	(524)	(524
Tritton optione	16	1.078	(1.074)	4	942	(1,257)	(315)	1.142	(1,169)	(27)	1.250	(1,000)	250	1.219	(1.171)	48
Equity Contracts	17	1,388	(3,386)	(1,998)	916	(2,200)	(1,284)	1,103	(2,285)	(1,182)	1,042	(2,664)	(1,622)	901	(2,388)	(1,487
Credit Default Swaps		.,	(0,000)	(1,000)		(=,==)	( - , = / )	.,	(=,===)	(1,142)	.,	(=,==,	(1,422)		(=,===)	(.,
Purchased (2)	18	_	(54)	(54)	1	(54)	(53)	_	(39)	(39)	3	(29)	(26)	15	(31)	(16
Written (2)	19	7	(1)	6	5	(1)	4	7	(00)	7	5	(20)	5	. 8	(1)	7
**************************************	20	7	(55)	(48)	6	(55)	(49)	7	(39)	(32)	8	(29)	(21)	23	(32)	(9
Total fair value - trading derivatives	21	27.359	(26,122)	1.237	33.451	(35,509)	(2.058)	31.028	(29.555)	1.473	28.930	(29.238)	(308)	37.768	(36.132)	1.636
Average fair value (1)	22	31.707	(31,311)	396	33,551	(33,494)	57	34,523	(35,139)	(616)	37.599	(39,092)	(1,493)	39,032	(41,226)	(2,194
HEDGING		01,707	(0.,0)	000	00,001	(00,101)	0.	01,020	(00,100)	(0.0)	07,000	(00,002)	(1,100)	00,002	(11,220)	(2,101
Interest Rate Contracts																
Cash flow hedges - swaps	23	78	(558)	(480)	75	(480)	(405)	136	(449)	(313)	120	(505)	(385)	442	(100)	342
Fair value hedges - swaps	24	274	(402)	(128)	246	(612)	(366)	289	(402)	(113)	287	(515)	(228)	327	(453)	(126
Total swaps	25	352	(960)	(608)	321	(1,092)	(771)	425	(851)	(426)	407	(1.020)	(613)	769	(553)	216
Foreign Exchange Contracts	20	002	(000)	(000)	021	(1,002)	(,,,)	420	(001)	(420)	407	(1,020)	(010)	700	(000)	210
Cash flow hedges - Forward foreign exchange contracts (2)	26	1.202	(722)	480	1.228	(627)	601	490	(1,615)	(1,125)	806	(1,512)	(706)	646	(1,539)	(893
Total foreign exchange contracts	27	1,202	(722)	480	1,228	(627)	601	490	(1,615)	(1,125)	806	(1,512)	(706)	646	(1,539)	(893
Equity Contracts		1,202	(122)	-30	1,220	(021)	551	730	(1,010)	(1,120)		(1,012)	(7.50)	040	(1,000)	(000)
Cash flow hedges - Equity contracts	28	38	_	38	3	_	3	_	(4)	(4)	18	_	18	_	(3)	(3
Total equity contracts	29	38		38	3		3		(4)	(4)	18		18		(3)	(3
Total fair value - hedging derivatives	30	1.592	(1,682)	(90)	1,552	(1,719)	(167)	915	(2,470)	(1,555)	1,231	(2,532)	(1,301)	1,415	(2,095)	(680
Average fair value (1)	31	1,392	(2,100)	(759)	1,532	(2,134)	(589)	1.690	(2,470)	(549)	2.072	(2,405)	(333)	2.255	(2,445)	(190
Total fair value	32	28,951	(27,804)	1,147	35,003	(37,228)	(2.225)	31,943	(32,025)	(82)	30,161	(31,770)	(1,609)	39,183	(38,227)	956
Less: Net impact of master netting agreements	33	(19,909)	19,909	1,14/	(25,590)	(37,228) 25.590	(∠,∠∠၁)	(21,246)		(82)	(21,865)	21.865	(1,009)	(27,538)	27.538	950
	34	9.042	(7.895)	1.147	9.413	(11.638)	(2.225)	10.697	(10,779)	(82)	8,296	(9.905)	(1,609)	11.645	(10,689)	956
Total	34	9,042	(7,895)	1,14/	9,413	(11,038)	(2,225)	10,097	(10,779)	(82)	შ,∠96	(9,905)	(1,009)	11,045	(10,089)	956

<sup>(1)</sup> Average fair value amounts are calculated using a five-quarter rolling average.
(2) Prior period numbers have been reclassified to conform with the current period's presentation.

#### BMO (A) Financial Group **OVER-THE-COUNTER DERIVATIVES (NOTIONAL AMOUNTS)** As at October 31, 2017 As at July 31, 2017 As at April 30, 2017 As at January 31, 2017 Centrally LINE Non-centrally Non-centrally Centrally Non-centrally Centrally Non-centrally Centrally cleared cleared Total cleared (Canadian \$ in millions) # cleared Total cleared cleared Total cleared cleared Total Interest Rate Contracts 2.723.188 3.202.365 503.992 2.463.890 2.967.882 2.369.400 2.904.911 540.690 2.237.972 2.778.662 Swaps 479.177 535.511 1 2 348.739 Forward rate agreements 1,442 193,700 195.142 982 231.592 232.574 1,152 298.986 300.138 1,053 349.792 3 29,107 29,107 29,079 29,079 31,646 31,646 26,812 26,812 Purchased options 42,278 Written options 4 37,247 37,247 39,448 39,448 42,278 38,982 38,982 Total interest rate contracts 5 546,973 2,916,888 3,463,861 573,501 2,695,482 3,268,983 610,587 2,668,386 3,278,973 607,537 2,586,711 3,194,248 Foreign Exchange Contracts 6 85.586 82,155 85,586 82.155 88,494 88.494 86,367 86,367 Cross-currency swaps Cross-currency interest rate swaps (1) 7 434.210 434.210 425.271 425.271 402.812 402.812 391.188 391.188 Forward foreign exchange contracts (1) 8 370,762 31,946 402,708 415,244 29,777 445,021 402,878 23,080 425,958 351,018 17,828 368,846 23,812 21,376 Purchased options 9 23,812 21,376 24,461 24,461 25,791 25,791 Written options 78 32 29.129 21 10 29.023 29.101 23.120 23.152 29.150 28.796 28.796 Total foreign exchange contracts 11 943,393 32,024 975,417 967,166 29,809 996,975 947,774 23,101 970,875 883,160 17,828 900,988 **Commodity Contracts** 12 Swaps 18,713 18,713 15,781 15,781 15,285 15,285 14,377 14,377 Purchased options 13 7,080 7,080 6,902 6,902 7,234 7,234 6,881 6,881 Written options 14 4,905 4,905 4,756 4,756 5,220 5,220 4,937 4,937 27,739 15 30,698 30.698 27,439 27,439 27,739 26,195 26,195 Total commodity contracts 16 63,528 60,575 60,575 68,341 68,341 **Equity Contracts** 63,528 63,613 63,613 Credit Default Swaps 17 1,034 880 970 2,822 Purchased 1,640 1,018 2,658 3,172 4,206 1,855 2,735 1,852 18 228 769 Written 114 334 448 459 225 684 610 838 697 72 Total credit default swaps 19 1,754 1,352 3,106 3,631 1,259 4,890 2,465 1,108 3,573 2,549 1,042 3,591 20 1,586,346 2,950,264 4.536.610 1.632.312 2,726,550 4,358,862 1,656,906 2,692,595 4,349,501 1,583,054 2,605,581 4,188,635 Total

<sup>(1)</sup> Prior period numbers have been reclassified to conform with the current period's presentation.

ASSET ENCUMBRANCE					0047						2017		
		On-Balance Sheet Assets	Other Cash & Securities Received	Q4 Encumb	2017 pered <i>(</i> 2 <i>)</i>	Net Unenc	umbered	On-Balance Sheet Assets	Other Cash & Securities Received		2017 pered <i>(2)</i>	Net Unenc	umbered
(\$ millions except as noted)	LINE #			Pledged as Collateral	Other Encumbered	Other Unencumbered (4)	Available as collateral (5)			Pledged as Collateral	Other Encumbered	Other Unencumbered (4)	Available as collateral (5)
Asset Liquidity													
Canadian Dollar Cash and Securities													
Cash and cash equivalents	1	7,420	-	-	-	3	7,417	7,013	-	-	-	3	7,010
Interest bearing deposits with banks	2	175	-	-	-	-	175	197	-	-	-	-	197
Securities and securities borrowed or purchased under resale agreement (1)													
Government debt	3	63,177	17,517	33,828	14,932	1,717	30,217	58,420	14,617	28,896	14,959	1,898	27,284
Mortgage-backed securities and collateralized mortgage obligations	4	5,869	137	1,231		9	4,766	5,679	123	1,380	2		4,420
Corporate debt	5	11,064	4,356	602	758	6,195	7,865	12,302	3,646	797	878	5,830	8,443
Corporate equity	6	34,325	4,008	17,993	1,887	1,230	17,223	32,112	4,758	16,649	1,509	1,163	17,549
Total securities and securities borrowed or purchased under resale agreement	7	114,435	26,018	53,654	17.577	9.151	60.071	108,513	23,144	47,722	17.348	8,891	57,696
Total Canadian dollar	8	122,030	26,018	53,654	17,577	9,154	67,663	115,723	23,144	47,722	17,348	8,894	64,903
U.S. Dollar and Other Currency Cash and Securities													
Cash and cash equivalents	9	25.179	_	_	1.435	_	23,744	25,561	_	_	1,500	8	24,053
Interest bearing deposits with banks	10	6.315	-	-		_	6.315	5.710	_	-		-	5.710
Securities and securities borrowed or purchased under resale agreement (1)		.,					-,-	-,					-,
Government debt	11	63.217	3,228	33,770	5.195	_	27,480	65.855	3,059	41,361	4.837	_	22,716
Mortgage-backed securities and collateralized mortgage obligations	12	16,533	446	2,989	-,	_	13,990	15.774	166	3,181	-,	_	12,759
Corporate debt	13	7.190	3.573	2,300	155	_	8.308	6.184	3,150	1.635	122	-	7.577
Corporate equity	14	36.870	17.004	16.397	3.314	541	33,622	36.248	15,197	16.299	4.006	528	30.612
Total securities and securities borrowed or purchased under resale agreement	15	123,810	24,251	55,456	8.664	541	83,400	124.061	21,572	62,476	8.965	528	73,664
Total U.S. dollar and other currency	16	155,304	24,251	55,456	10,099	541	113,459	155,332	21,572	62,476	10,465	536	103,427
NULA manteness has lead according (reported as leave at amortized acct) (2)	17	25,441			2.501		22.940	23,478			2.164		21.314
NHA mortgage-backed securities (reported as loans at amortized cost) (3)	18	302,775	50.269	100 110	30,177	9.695	204,062	294,533	44.716	110 100	2,164	9,430	189,644
Total Liquid Assets	18	302,775	50,269	109,110	30,177	9,695	204,062	294,533	44,716	110,198	29,977	9,430	189,644
Loans	19	336,231	-	63,438	393	207,624	64,776	337,894	-	58,055	389	213,671	65,779
Other assets	20	70,574	-	-	-	70,574	-	76,190	-	-	-	76,190	-
Total Loans and Other Assets	21	406,805	-	63,438	393	278,198	64,776	414,084	-	58,055	389	289,861	65,779
Total	22	709.580	50.269	172.548	30.570	287.893	268.838	708.617	44.716	168.253	30.366	299,291	255,423

NET UNENCUMBERED LIQUID ASSETS BY LEGAL ENTITY AND L	IQUID	ITY COVERAGE	RATIO							
		2017	2017	2017	2017	2016	2016	2016	2016	2015
(\$ millions except as noted)		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
BMO	23	161.034	150.574	156.518	154.006	146.014	145,466	131,462	143.111	130,498
BMO Harris Bank	24	33,238	29,271	33,663	35,371	34,413	32,721	31,871	39,523	37,605
Broker Dealers	25	19,485	19,229	19,512	18,599	17,295	18,725	19,466	19,354	20,360
Total Net Unencumbered Liquid Assets by Legal Entity	26	213,757	199,074	209,693	207,976	197,722	196,912	182,799	201,988	188,463
Liquidity Coverage Ratio (6)	27	152%	148%	136%	131%	131%	127%	123%	127%	130%

(1) Average securities balances are shown on page 14.

(2) Pledged as collateral refers to the portion of on-balance sheet assets and other cash and securities that is pledged through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks and requirements associated with participation in clearing houses and payment systems. Other encumbered assets include assets that are restricted for legal or other reasons, such as restricted cash and short sales.

(3) Under IFRS, NHA mortgage-backed securities that include mortgages owned by BMO as the underlying collateral are classified as loans. Unencumbered NHA mortgage-backed securities have liquidity value and are included as liquid assets under BMO's Liquidity and Funding Management Framework. This amount is shown as a separate line item, NHA mortgage-backed securities.

(4) Other unencumbered assets include select liquid asset holdings that management believes are not readily available to support BMO's liquidity requirements. These include cash and securities of \$9.7 billion as at October 31, 2017, (4) Other unercumbered assets include seed in fluid asset notionings that management believes are not readily available to support shorts requirements. These include dash and securities of \$9.7 billion as at October \$1, 20 which include securities held at BMO's insurance subsidiary, significant equity investments, and certain investments held at our merchant banking business. Other unencumbered assets also include mortgages and loans that may be securitized to access secured funding.

(5) Loans included as available as collateral expresent loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available for pledging as collateral do not include other sources of additional liquidity that may be realized from the loan portfolio, including incremental securitization, covered bond issuances and FHLB advances.

(6) Liquidity Coverage Ratio (LCR) calculated based on daily average balance beginning Q1 2017. LCR in prior periods is based on the average month-end values during the quarter.

DEPOSITS (\$ millions except as noted)		2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2	2016 Q1	2015 Q4	MIX Q4	INC/(DEC	C) EAR
Canadian Dollar Deposits													
Banks	28	4,925	5,915	8,335	7,694	8,950	7,757	8,515	9,292	10,668	1.0 %	(4,025)	(45.0)%
Businesses and governments	29	101,676	99,645	101,258	102,005	101,513	98,368	93,003	93,992	89,258	21.0 %	163	0.2 %
Individuals	30	109,694	109,812	110,795	107,602	105,808	105,018	102,792	100,719	97,077	22.7 %	3,886	3.7 %
Total	31	216,295	215,372	220,388	217,301	216,271	211,143	204,310	204,003	197,003	44.7 %	24	0.0 %
U.S. Dollar and Other Currency Deposits													
Banks	32	26,182	24,945	25,007	22,911	25,321	27,579	26,617	26,963	21,941	5.4 %	861	3.4 %
Businesses and governments	33	182,394	177,911	182,926	180,495	174,701	174,221	162,023	184,475	168,886	37.7 %	7,693	4.4 %
Individuals	34	58,617	54,883	59,891	56,242	57,079	54,903	51,843	55,395	50,339	12.2 %	1,538	2.7 %
Total	35	267,193	257,739	267,824	259,648	257,101	256,703	240,483	266,833	241,166	55.3 %	10,092	3.9 %
Total Deposits	36	483,488	473,111	488,212	476,949	473,372	467,846	444,793	470,836	438,169	100.0 %	10,116	2.1 %
Customer Denosits (7)	37	303.095	205 087	302 767	295 844	295 103	286 453	278 217	201 882	270 218			

Customer Deposits (7) 37 303,095 295,987 302,767 295,844 295,103 286,453 278,217 (7) Customer deposits are operating and savings deposits, including term investment certificates and retail structured deposits, primarily sourced through our retail, commercial, wealth and corporate banking businesses.

Prior period numbers have been restated to conform with the current period's presentation.

BASEL III REGULATORY CAPITAL (All-in basis) (1) (2)						ВМ	IO 🛎 Finan	icial Group
	Cross	2017 Q4	2017 Q3	2017 Q2	2017 Q1	2016 Q4	2016 Q3	2016 Q2
(\$ millions except as noted)  Common Equity Tier 1 Capital: instruments and reserves								
Directly issued qualifying common share capital plus related stock surplus     Retained earnings	a+b c	13,339 23,709	13,349 23,183	13,379 22,703	13,094 22,077	12,833 21,205	12,757 20,456	12,668 19,806
3 Accumulated other comprehensive income (and other reserves) 6 Common Equity Tier 1 Capital before regulatory adjustments	d	3,066 40.114	2,162 38,694	4,491 40,573	3,446 38,617	4,426 38,464	4,224 37,437	3,287 35,761
Common Equity Tier 1 Capital: regulatory adjustments								
7 Prudential valuation adjustments 8 Goodwill (net of related tax liability)	e+p1-f	107 6,085	103 5,896	99 6,397	109 6,094	110 6,240	118 6,121	122 6,036
9 Other intangibles other than mortgage-servicing rights (net of related tax liability) 10 Deferred tax assets excluding those arising from temporary differences (net of related tax liability)	g-h	1,800 1,405	1,777 1.313	1,844 1,456	1,778 1,372	1,800 1,443	1,801 1,273	1,788 1,306
11 Cash flow hedge reserve	i-j k	(182)	(191)	1,450	205	1,443 596	832	583
12 Shortfall of provisions to expected losses 14 Gains or losses due to changes in own credit risk on fair valued liabilities (4)	k1	(136)	(94)	(147)	(26)	- 5	- 52	- 84
15 Defined benefit pension fund net assets (net of related tax liability)	l-m	402	286	195	253	98	65	100
<ul> <li>Investments in own shares (if not already netted off paid-in capital on reported balance sheet)</li> <li>Amount exceeding the 15% threshold</li> </ul>	n	-	-	-	-	13	7	-
23 of which: significant investments in the common stock financials	h1	-	-	-	-	-	-	-
24 of which: mortgage servicing rights 25 of which: deferred tax assets arising from temporary differences	j1 i1	-	-	-	-	-	-	-
28 Total regulatory adjustments to Common Equity Tier 1 Capital		9,481	9,090	10,018	9,785	10,305	10,269	10,019
29 Common Equity Tier 1 Capital (CET1) Additional Tier 1 Capital: instruments		30,633	29,604	30,555	28,832	28,159	27,168	25,742
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus 33 Directly issued capital instruments subject to phase out from Additional Tier 1 (5)	01	3,650 1,040	3,650 1,040	3,250 1,040	2,750 1,540	2,750 1,540	2,150 1,540	2,150 1,540
Additional Tier 1 instruments (and CET1 instruments not otherwise included) issued by subsidiaries and held by third	р	1,040	1,040	1,040	1,540	1,540	1,540	1,540
parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out	s	-	-	-	-	-	2	6
36 Additional Tier 1 Capital before regulatory adjustments		4,690	4,690	4,290	4,290	4,290	3,692	3,696
Additional Tier 1 Capital: regulatory adjustments  Investments in own Additional Tier 1 instruments	n1	2		4	2			2
40 Significant investments in the capital of banking, financial and insurance entities that are						_		
outside the scope of regulatory consolidation, net of eligible short positions  41 Other deductions from Tier 1 Capital as determined by OSFI	t	213	213	213	213	213	213	213
41b of which: Valuation adjustment for less liquid positions		-	-	-	-	-	-	-
43 Total regulatory adjustments applied to Additional Tier 1 Capital 44 Additional Tier 1 Capital (AT1)		215 4,475	213 4,477	217 4,073	215 4,075	213 4,077	213 3,479	215 3,481
45 Tier 1 Capital (T1 = CET1 + AT1) Tier 2 Capital: instruments and provisions		35,108	34,081	34,628	32,907	32,236	30,647	29,223
Her 2 Capital: Instruments and provisions  46 Directly issued qualifying Tier 2 instruments plus related stock surplus	m1	3,976	4,011	3,258	3,207	3,266	3,282	2,023
47 Directly issued capital instruments subject to phase out from Tier 2 Capital Tier 2 Capital instruments (and CET1 and AT1 instruments not included) issued by subsidiaries and held by third	u	1,053	1,852	1,860	1,863	1,873	1,879	3,080
parties (amount allowed in group Tier 2 Capital)	v	-	-	-	-	-	-	-
49 of which: instruments issued by subsidiaries subject to phase out 50 Collective allowances	w	509	476	603	443	538	449	486
51 Tier 2 Capital before regulatory adjustments	w	5,538	6,339	5,721	5,513	5,677	5,610	5,589
Tier 2 Capital: regulatory adjustments  Investments in own Tier 2 instruments	q1		6		2	1		5
55 Significant investments in the capital of banking, financial and insurance entities that are				_				
outside the scope of regulatory consolidation, net of eligible short positions  Total regulatory adjustments to Tier 2 Capital	×	50 50	50 56	50 50	50 52	50 51	50 50	50 55
58 Tier 2 Capital (T2)		5,488	6,283	5,671	5,461	5,626	5,560	5,534
59 Total Capital (TC = T1 + T2) 60 Total Risk-Weighted Assets		40,596	40,364	40,299	38,368	37,862	36,207	34,757
60a Common Equity Tier 1 (CET 1) Capital RWA (6) (7) 60b Tier 1 Capital RWA (6) (7)		269,466 269,466	264,819 264,819	270,791 270,791	260,795 261.075	277,562 277,562	272,882 272.882	265,530 265,530
60c Total Capital RWA (6) (7)		269,466	264,819	270,791	261,075	277,562	272,882	265,530
Capital Ratios Common Equity Tier 1 ratio (as percentage of risk-weighted assets) (7)		11.4%	11.2%	11.3%	11.1%	10.1%	10.0%	9.7%
62 Tier 1 ratio (as percentage of risk-weighted assets) (7)		13.0%	12.9%	12.8%	12.6%	11.6%	11.2%	11.0%
<ul> <li>Total Capital ratio (as percentage of risk-weighted assets) (7)</li> <li>Buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-</li> </ul>		15.1%	15.2%	14.9%	14.7%	13.6%	13.3%	13.1%
SIB buffer requirement, expressed as a percentage of risk-weighted assets)		8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
65 of which: capital conservation buffer requirement 66 of which: bank specific countercyclical buffer requirement		3.5% 0.0%	3.5% 0.0%	3.5% 0.0%	3.5% 0.0%	3.5% n.a.	3.5% n.a.	3.5% n.a.
68 Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets)  OSFI all-in target		11.4%	11.2%	11.3%	11.1%	10.1%	10.0%	9.7%
69 Common Equity Tier 1 all-in target ratio		8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Amounts below the thresholds for deduction 72 Non-significant investments in the capital of other financials		359	325	274	259	292	233	243
73 Significant investments in the common stock of financials	y - z a1	1,481	1,461	1,422	1,337	1,325	1,529	1,473
74 Mortgage servicing rights (net of related tax liability) 75 Deferred tax assets arising from temporary differences (net of related tax liability)	b1 c1 - d1	48 1.952	46 1,913	49 2.122	47 1,985	47 2.043	43 2,204	43 2,174
Applicable caps on the inclusion of provisions in Tier 2	C1 - U1	1,932	1,913	2,122	1,305	2,043	2,204	2,114
76 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)		221	216	245	247	260	258	260
77 Cap on inclusion of provisions in Tier 2 under standardised approach		221	216	245	247	260	258	260
78 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap)		1,516	1,483	1.605	1,495	1.501	1.480	1.453
79 Cap on inclusion of provisions in Tier 2 under internal ratings-based approach		287	260	357	196	278	191	226
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)								
82 Current cap on AT1 instruments subject to phase out arrangements	e1 + f1	2,161	2,161	2,161	2,161	2,593	2,593	2,593
84 Current cap on T2 instruments subject to phase out arrangements	61+11	2,567	2,567	2,567	2,567	3,080	3,080	3,080
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)		-	-	-	-	-	-	240

(1) "All-in" regulatory capital assumes that all Basel III regulatory adjustments are applied effective January 1, 2013 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013 and continuing to January 1, 2022.
(2) Row numbering, as per OSF1 July 2013 advisory, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdictions. Banks are required to maintain the same row numbering per OSF1 advisory, however certain rows are removed because there are no values in such rows.
(3) Cross reference to Consolidated Balance Sheet under regulatory scope (page 36).
(4) For regulatory capital purposes only. Not included in consolidated balance sheet.
(5) \$450MM capital trust securities that are deconsolidated under IFRS but still qualify as Additional Tier 1 Capital are included in line 33.
(6) Under OSF15 Capital Adequacy Requirements (CAR) Quidlein, which governs advanced approaches, the bank calculates a Basel I Capital Floor and increases its risk-weighted assets to the extent such floor applies.
(7) During the fourth quarter of 2016, ratios and RWA were amended for Q3 2016 and Q2 2016.

### CONSOLIDATED BALANCE SHEET

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	LINE	Balance sheet as in Report to Shareholders	Under regulatory scope of consolidation (1)	Cross Reference (2)
(\$ millions except as noted)	#	Q4 2017	Q4 2017	
Assets				
Cash and Cash Equivalents	1	32.599	32.277	
Interest Bearing Deposits with Banks	2	6,490	6,484	
Securities	3	163,198	155,494	
Investments in own shares CET1 (if not already netted off paid-in capital on reported balance sheet)	4	,	,	n
Investments in own Additional Tier 1 instruments not derecognized for accounting purposes	5		2	n1
Investments in own Tier 2 instruments not derecognized for accounting purposes	6		-	q1
Non-significant investments in the capital of other financials below threshold (3)	7		24,774	v
Significant investments in deconsolidated subsidiaries and other financial institutions (4)	8		1.744	t+x+a1
Significant investments in capital of other financial institutions reflected in regulatory capital			*	
Amount exceeding the 15% threshold	9			h1
Significant investment in common stock of financials below threshold	10		441	
Goodwill embedded in significant investments	11		89	p1
Securities Borrowed or Purchased Under Resale Agreements	12	75,047	75,047	·
Loans				
Residential mortgages	13	115,258	115,258	
Consumer installment and other personal	14	61,944	61,944	
Credit cards	15	8,071	8,071	
Business and governments	16	178,232	178,057	
Allowance for credit losses	17	(1,833)	(1,833)	
Allowance reflected in Tier 2 regulatory capital	18		509	w
Shortfall of provisions to expected loss	19		-	k1
Fotal net loans and acceptances	20	361,672	361,497	
Other Assets				
Derivative instruments	21	28,951	28,948	
Customers' liability under acceptances	22	16,546	16,546	
Premises and equipment	23	2,033	1,880	
Goodwill	24	6,244	6,244	е
Intangible assets	25	2,159	2,159	g
Current tax assets	26	1,371	1,371	-
Deferred tax assets (5)	27	2.865	2.869	
Deferred tax assets excluding those arising from temporary differences	28	_,	1,692	i
Deferred tax assets arising from temporary differences	29		2.351	c1
of which Deferred tax assets arising from temporary differences below the threshold	30		2.351	0.
of which amount exceeding 15% threshold	31		2,001	i1
Other	-	10 405	0.504	- 11
	32	10,405	9,581	
Defined-benefit pension fund net assets	33		520	1
Mortgage servicing rights	34		48	
of which Mortgage servicing rights under the threshold	35		48	b1
of which amount exceeding the 15% threshold	36		-	j1
Total Assets	37	709,580	700,397	

(1) Balance sheet under regulatory scope does not include the following entities: BMO Life Insurance Company and BMO Reinsurance Limited. BMO Life Insurance Company (\$8,860 million assets and nominal equity) covers the development and marketing of individual and group life, accident and health insurance and annuity products in Canada. BMO Reinsurance Limited (\$3.23 million assets and nominal equity) covers the reinsurance of life, health and disability insurance risks as well as property & casualty insurance risks, including catastrophe risks. The business reinsured is written by insurers and reinsurers principally in North America and Europe.

(2) Cross Reference to Basel III Regulatory Capital (All-in basis) (page 35).

(3) Includes synthetic holdings of non-significant capital investments in banking, financial and insurance entities.

(4) Under Basel III, significant investments in financial services entities that are outside the scope of regulatory consolidation are deducted from a bank's capital using the corresponding deduction approach (e.g. investments in non-common Tier 1 are deducted from a bank's non-common Tier 1 capital) except that investments in common equity capital of a significant investment which represents less than 10% of the bank's CET1 are risk weighted at 250% and are not deducted provided the sum of such investments, deferred tax assets related to timing differences and mortgage servicing rights are less than 15% of the Bank's CET1. Goodwill embedded in significant investments is separated and is shown in the corresponding line below.

(5) Deferred tax assets and liabilities are presented on the balance sheet net by legal jurisdiction.

		Balance sheet as in Report to	Under regulatory scope of consolidation (1)	Cross Reference (2)
	LINE	Shareholders		(-)
(\$ millions except as noted)	#	Q4 2017	Q4 2017	
Liabilities and Equity	#			
Total Deposits	38	483,488	483,488	
Other Liabilities		100,100	100,100	
Derivative instruments	39	27.804	27,593	
Acceptances	40	16,546	16,546	
Securities sold but not yet purchased	41	25,163	25.163	
Non-significant investments in the capital of other financials	42	,	24.415	z
Securities lent or sold under repurchase agreement	43	55,119	55,119	
Securitization and structured entities' liabilities	44	23,054	23,054	
Current tax liabilities	45	125	125	
Deferred tax liabilities (5)	46	233	233	
related to goodwill	47		248	f
related to intangibles	48		359	h
related to deferred tax assets excluding those arising from temporary differences	49		287	j
related to defined-benefit pension fund net assets	50		118	m
related to deferred tax assets arising from temporary differences,				
excluding those realizable through net operating loss carryback	51		399	d1
Other	52	28,665	19,693	
of which: liabilities of subsidiaries, other than deposits	53		-	
Less: amount (of liabilities of subsidiaries) phased out	54		-	
Liabilities of subsidiaries after phase out	55	470 700	407.500	v
Total other liabilities	56	176,709	167,526	
Subordinated Debt		F 000	= 000	
Subordinated debt	57	5,029	5,029	
Qualifying subordinated debt	58 59		3,976	m1
Non qualifying subordinated debt	59 60		1,053	
of which redemption has been announced (in the last month of the quarter)			-	
Less: regulatory amortization	61			
Non qualifying subordinated debt subject to phase out	62		1,053	
Less: amount phased out	63		-	
Non qualifying subordinated debt after phase out	64		1,053	u
Equity				
Share capital	65	17,272	17,272	
Preferred shares				
Directly issued qualifying Additional Tier 1 instruments	66		3,650	01
Non-qualifying preferred shares for accounting purposes	67		-	
Non-qualifying preferred shares subject to phase out	68		590	
Less amount (of preferred shares) phased out	69		-	e1
Non qualifying preferred shares after phase out	70		590	р
Common shares				
Directly issued qualifying CET1	71		13,032	а
Contributed surplus	72	307	307	b
Retained earnings	73	23.709	23.709	c
Accumulated other comprehensive income	74	3.066	3.066	d
of which: Cash flow hedges	75	.,	(182)	k
Other AOCI	76		3,248	
Total shareholders' equity	77	44,354	44,354	
Non-controlling interests in subsidiaries	78	-		
of which portion allowed for inclusion into Tier 1 capital	79		_	
less amount phased out	80		_	f1
Other additional Tier 1 issued by subs after phase out	81		-	s
	82	44.354	44.354	-
Total equity				

#### BMO (A) Financial Group SUMMARY COMPARISON OF ACCOUNTING ASSETS VS. LEVERAGE RATIO EXPOSURE MEASURE (\$ millions except as noted) Q4 2017 Q3 2017 Q2 2017 Q1 2017 Item 1 Total consolidated assets as per published financial statements 709,580 708,617 718,943 692,384 (8,582) (7,970) 2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation (8,882)(8,583)3 Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure 4 Adjustments for derivative financial instruments (1,923)(9,873)(6,003)(4,779) 6,715 6,184 6,938 5 Adjustment for securities financing transactions (i.e. repo assets and similar secured lending) 6,111 6 Adjustment for off balance-sheet items (i.e. credit equivalent amounts of off-balance sheet exposures) 99,327 94,194 98,283 93,965 Other adjustments (9,286) (8.915) (6,284) (5,303) 8 Leverage Ratio Exposure (transitional basis) 795,531 781,624 802,468 775,235

### LEVERAGE RATIO COMMON DISCLOSURE

(\$ millions except as noted)

Leverage ratio framework

Item	Q4 2017	Q3 2017	Q2 2017	Q1 2017
On-balance sheet exposures				
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	596,701	591,108	600,684	579,336
2 (Asset amounts deducted in determining Basel III transitional Tier 1 capital)	(9,286)	(8,915)	(9,500)	(9,138)
3 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2)	587,415	582,193	591,184	570,198
Derivative exposures				
4 Replacement cost associated with all derivative transactions (i.e., net of eligible cash variation margin)	7,084	7,212	7,316	6,667
5 Add-on amounts for PFE associated with all derivative transactions	23,937	22,135	22,131	20,676
6 Gross up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework	-	-	-	-
7 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	(2,700)	(3,998)	(3,271)	(1,606)
8 (Exempted CCP-leg of client cleared trade exposures)	(1,294)	(224)	(236)	(356)
9 Adjusted effective notional amount of written credit derivatives	1,638	846	998	796
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	(1,638)	(846)	(998)	(796)
11 Total derivative exposures (sum of lines 4 to 10)	27,027	25,125	25,940	25,381
Securities financing transaction exposures				
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	86,037	81,498	87,120	82,711
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	(8,102)	(7,037)	(6,104)	(3,368)
14 Counterparty credit risk (CCR) exposure for SFT assets	3,827	5,651	6,045	6,348
15 Agent transaction exposures	-	-	-	-
16 Total securities financing transaction exposures (sum of lines 12 to 15)	81,762	80,112	87,061	85,691
Other off-balance sheet exposures				
17 Off-balance sheet exposure at gross notional amount	314,442	299,248	306,415	293,967
18 (Adjustments for conversion to credit equivalent amounts)	(215,115)	(205,054)	(208,132)	(200,002)
19 Off-balance sheet items (sum of lines 17 and 18)	99,327	94,194	98,283	93,965
Capital and Total Exposures - Transitional Basis				
20 Tier 1 capital	35,938	34,879	35,491	33,730
21 Total Exposures (sum of lines 3, 11, 16 and 19)	795,531	781,624	802,468	775,235
Leverage Ratios - Transitional Basis		·		
22 Basel III leverage ratio	4.5%	4.5%	4.4%	4.4%
All-in basis (Required by OSFI)				
23   Tier 1 capital – All-in basis	35,108	34,081	34,628	32,907
24 (Regulatory adjustments) (1)	(9,832)	(9,398)	(10,382)	(10,026)
25 Total Exposures (sum of lines 21 and 24, less the amount reported in line 2) – All-in basis (1)	794,985	781,141	801,586	774,347
6 Leverage ratio – All-in basis	4.4%	4.4%	4.3%	4.2%
20 Exercises ratio - Ameni states	7.770	7.770	4.0 /0	7.2 /0

<sup>(1)</sup> Prior period numbers have been restated to conform with the current period's presentation.

# RECONCILIATION OF RETAIL AND WHOLESALE DRAWN BALANCES TO BALANCE SHEET

BMO (A) Financial Group

(\$ millions except as noted)

					Q4 2017			
	LINE	AIRB Credit Risk			Standardized	Total Credit	Trading Book	
Description	#	Retail	Wholesale	Repo	Credit Risk	Risk	and other (1)	Balance Sheet
Cash and due from Banks	1	-	35,094	-	113	35,207	3,882	39,089
Securities	2	-	60,641	-	55	60,696	102,502	163,198
Assets Purchased under REPO	3	-	-	60,376	-	60,376	14,671	75,047
Loans	4	114,774	200,958	-	26,217	341,949	19,723	361,672
Customer Liability Under Acceptance	5	-	16,546	-	-	16,546	-	16,546
Derivatives	6	-	-	-	-	-	28,951	28,951
Other	7	=	6,582	=	983	7,565	17,512	25,077
	8	114,774	319,821	60,376	27,368	522,339	187,241	709,580

			Q4 2017	
		Total Credit Risk	Trading Book and other	Balance Sheet
Cash and due from Banks	9	35,207	3,882	39,089
Securities	10	60,696	102,502	163,198
Assets Purchased under REPO	11	60,376	14,671	75,047
Loans	12	341,949	19,723	361,672
Customer Liability Under Acceptance	13	16,546	-	16,546
Derivatives	14	-	28,951	28,951
Other	15	7,565	17,512	25,077
Total on balance sheet	16	522,339	187,241	709,580
Undrawn Commitments	17	126,360		
Other Off Balance Sheet	18	19,083		
Off Balance Sheet Derivatives	19	1,488		
Off Balance Sheet Repo	20	89,438		
Total Off Balance Sheet	21	236,369		
Total Credit Risk	22	758,708		

<sup>(1)</sup> Includes trading book assets, securitized assets and other assets such as non significant investments, goodwill, deferred tax assets and intangibles.

RISK-WEIGHTED ASSETS (RWA)															
				Bas	el III						Base	el III			
			Q4 2017					Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015
		Expo	sure at Default (E	EAD)		RWA		RWA							
	LINE	Standardized	Advanced		Standardized	Advanced									
(\$ millions except as noted)	#	approach	approach	Total	approach	approach	Total								
Credit Risk															
Wholesale															
Corporate including specialized lending	1	19,422	267,588	287,010	19,498	80,923	100,421	96,905	106,087	101,494	104,488	101,300	98,764	106,399	91,489
Corporate small and medium enterprises (SMEs)	2	-	67,900	67,900	-	35,246	35,246	34,882	35,953	35,155	33,755	33,878	33,731	33,834	31,954
Sovereign	3	148	100,800	100,948	77	1,550	1,627	1,771	1,909	2,234	1,976	1,959	1,788	1,822	1,765
Bank	4	314	78,573	78,887	314	5,578	5,892	6,266	5,318	4,877	4,486	4,312	4,455	3,940	3,902
Retail															
Residential mortgages excluding home equity line of credits (HELOCs)	5	1,865	100,940	102,805	970	7,014	7,984	7,816	8,302	7,874	8,115	8,360	8,177	8,706	8,427
HELOCs	6	306	40,895	41,201	217	5,209	5,426	5,565	5,940	5,830	6,135	7,641	7,648	8,374	7,889
Qualifying revolving retail (QRR)	7	-	34,826	34,826	-	5,465	5,465	5,605	5,406	5,080	5,110	4,604	4,571	4,660	4,569
Other retail (excl. SMEs)	8	2,292	31,873	34,165	1,510	9,748	11,258	10,904	11,601	11,070	11,934	10,997	10,879	11,221	11,053
Retail SMEs	9	6,854	4,112	10,966	5,231	2,351	7,582	7,551	7,864	7,547	7,696	7,574	7,436	7,195	1,968
Equity	10	-	2,205	2,205	-	1,626	1,626	1,472	1,580	1,460	1,403	1,363	1,325	1,331	1,369
Trading book	11	110	93,836	93,946	110	9,432	9,542	9,605	10,970	10,267	9,675	9,758	9,754	9,436	8,415
Securitization	12	-	29,201	29,201	-	2,476	2,476	2,273	2,169	1,911	1,878	2,277	2,362	2,549	2,456
Other credit risk assets - non-counterparty managed assets	13	-	22,052	22,052	-	15,631	15,631	16,560	15,735	15,558	16,197	16,478	16,291	16,902	16,255
Scaling factor for credit risk assets under AIRB (1)	14	-	-	-	-	9,648	9,648	9,466	10,049	9,588	9,651	9,508	9,319	9,628	8,874
Total Credit Risk	15	31,311	874,801	906,112	27,927	191,897	219,824	216,641	228,883	219,945	222,499	220,009	216,500	225,997	200,385
Market Risk (2)	16	-	-	-	1,868	6,580	8,448	8,314	7,957	9,529	8,962	9,438	10,165	9,519	10,262
Operational Risk (3)	17	-	-	-	5,355	27,418	32,773	32,470	31,860	31,321	30,502	29,787	29,519	29,527	28,538
Common Equity Tier 1 (CET 1) Capital Risk-Weighted Assets before Capital floor (4) (5)	18	31,311	874,801	906,112	35,150	225,895	261,045	257,425	268,700	260,795	261,963	259,234	256,184	265,043	239,185
Basel I Capital Floor (4)	19	-	-	-	-	8,421	8,421	7,394	2,091	-	15,599	13,648	9,346	3,028	504
Common Equity Tier 1 (CET 1) Capital Risk-Weighted Assets (6)	20				35,150	234,316	269,466	264,819	270,791	260,795	277,562	272,882	265,530	268,071	239,689
Tier 1 Capital Risk-Weighted Assets before CVA and Capital floor	21		-			225,895	261,045	257,425	268,700	260,795	261,963	259,234	256,184	265,043	239,185
Additional CVA adjustment, prescribed by OSFI, for Tier 1 Capital (7)	22	-	-	-	-	290	290	293	296	280	380	380	369	338	286
Basel I Capital Floor (4)	23	-			-	8,131	8,131	7,101	1,795	-	15,219	13,268	8,977	2,690	218
Tier 1 Capital Risk-Weighted Assets (6)	24				35,150	234,316	269,466	264,819	270,791	261,075	277,562	272,882	265,530	268,071	239,689
Total Capital Risk-Weighted Assets before CVA and Capital floor	25					225,895	261,045	257,425	268,700	260,795	261,963	259,234	256,184	265,043	239,185
Additional CVA adjustment, prescribed by OSFI, for Total Capital (7)	26	-	-	-	-	522	522	528	532	504	705	706	685	628	531
Basel I Capital Floor (4)	27	-	-	-	-	7,899	7,899	6,866	1,559	-	14,894	12,942	8,661	2,400	-
Total Capital Risk Weighted Assets (RWA) (6)	28		-		35,150	234,316	269,466	264,819	270,791	261,299	277,562	272,882	265,530	268,071	239,716

		Q4 2017									
				Total RWA			RWA Net				
RWA CVA PHASE-IN CALCULATION (7)				Before CVA	CVA phase-in	Adjustment for	CVA				
		CVA	OSFI Scalars	phase-in	Adjustments	Capital Floor	phase-in				
		(A)	(B)	(C)	(D)=A*(100%-B)	(E)	(F)=C-D+E				
Common Equity Tier 1 (CET 1) Capital RWA	29	5,800	72%	262,670	1,625	8,421	269,466				
Tier 1 Capital RWA	30	5,800	77%	262,670	1,335	8,131	269,466				
Total Capital RWA	31	5,800	81%	262,670	1,103	7,899	269,466				

TRANSITIONAL CAPITAL DISCLOSURE		2017	2017	2017	2017
		Q4	Q3	Q2	Q1
Transitional Basis - Basel III (8)					
Common Equity Tier 1 capital (CET1)	32	32,658	31,560	32,674	30,852
Tier 1 capital (T1 = CET1 + AT1)	33	35,938	34,879	35,491	33,730
Total capital (TC = T1 + T2)	34	41,436	41,174	41,171	39,201
Total risk-weighted assets (4) (6)	35	279,147	273,933	280,196	269,602
Common Equity Tier 1 ratio (as percentage of risk weighted assets) (6)	36	11.7%	11.5%	11.7%	11.4%
Tier 1 ratio (as percentage of risk weighted assets) (6)	37	12.9%	12.7%	12.7%	12.5%
Total capital ratio (as percentage of risk weighted assets) (6)	38	14.8%	15.0%	14.7%	14.5%

CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES	LINE	2017	2017	2017	2017
	#	Q4	Q3	Q2	Q1
Bank of Montreal Mortgage Corporation - Basel III					
Transitional Basis - Basel III (8)					
Common Equity Tier 1 ratio (6)	39	20.9%	21.7%	21.5%	21.7%
Tier 1 ratio (6)	40	20.9%	21.7%	21.5%	21.7%
Total capital ratio (6)	41	21.3%	22.2%	22.0%	22.1%
All-in Basis - Basel III (9)					
Common Equity Tier 1 ratio (6)	42	20.8%	21.7%	21.5%	21.6%
Tier 1 ratio (6)	43	20.8%	21.7%	21.5%	21.6%
Total capital ratio (6)	44	21.3%	22.2%	22.0%	22.1%
BMO Harris Bank N.A Basel I (10)					
Tier 1 ratio	45	13.0%	13.3%	13.2%	13.2%
Total capital ratio	46	14.2%	14.6%	14.6%	14.5%

- (1) The scaling factor is applied to the risk-weighted asset amounts for credit risk under the AIRB approach.
- (2) Standardized market risk is comprised of interest rate issuer risk.
- (2) Standardized market risk is comprised of interest rate issuer risk.

  (3) BMO uses the Advanced Measurement Approach (AMA), a risk sensitive model, along with the Standardized Approach under OSFI rules, to determine capital requirements for operational risk.

  (4) Under OSFI's Capital Adequacy Requirements (CAR) Guideline, which governs advanced approaches, the bank calculates a Capital Floor based on Basel I and may be required to increase its risk-weighted assets if the Capital Floor applies. The Basel I Capital Floor did apply in Q4 2017, Q3 2017, Q2 2016, Q3 2016, Q3 2016, Q1 2016 and Q4 2015.

  (5) In calculating the AIRB credit risk RWA for certain portfolios in BMO Financial Corp., a transitional flows based on the Standardized approach was applied until Q3 2015.

  (6) During the fourth quarter of 2016, ratios and RWA were amended for Q3 2016, Q2 2016, and Q1 2016. RWA was also amended for Q4 2015.

- (7) Commencing Q1 2014, a new CVA regulatory capital charge has been applied to derivatives. For Q3 2014, OSFI introduced a new three tier capital approach with different scalars for each tier. See above for calculation and scalars percentages. CET1 CVA phase-in factors are 64% in 2015, 64% in 2016 and 72% in 2017.
- (8) Transitional capital ratios assume that all Basel III regulatory capital adjustments are phased in from January 1, 2014 to January 1, 2018 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013 and continuing to January 1, 2022.
- (9) "All-in" capital ratios assume that all Basel III regulatory adjustments are applied effective January 1, 2013 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III relies will be phased out at a rate of 10% per year from January 1, 2013, continuing to January 1, 2022. OSFI required all institutions to have attained an "all-in" target Common Equity Tier 1 ratio of 7% by the first quarter of 2013, and "all-in" target Tier 1 and Total Capital ratios of 8.5% and 10.5%, respectively, by Q1 2014.

(10) Calculated using Basel I guidelines currently in effect for U.S. regulatory purposes and based on Harris N.A.'s calendar quarter-ends.

#### BMO (A) Financial Group COMMON EQUITY TIER 1 (CET 1) CAPITAL RISK-WEIGHTED ASSETS BY OPERATING GROUPS LINE 2017 2017 2017 2016 2016 2017 # Q4 Q3 Q2 Q1 Q4 Q3 (\$ millions except as noted) 160,839 168,788 166,274 163,926 Personal and Commercial Banking 165,005 163,604 Wealth Management 2 16,276 16,170 16,275 15,917 15,735 16,204 BMO Capital Markets 3 68.131 68.023 72,168 70.457 68.785 67.463 Corporate Services, including Technology and Operations, plus excess of Basel I Capital Floor RWA over Basel III RWA (1) Total Common Equity Tier 1 Capital Risk-Weighted Assets (1) 20,054 19,787 13,560 10,817 26,768 25,289 269,466 264,819 270,791 260,795 277,562 272,882

FLOW STATEMENT OF BASEL III REGULATORY CAPITAL							
		2017	2017				
\$ millions except as noted)		Q4	Q3	Q2	Q1	Q4	Q:
Common Equity Tier 1 Capital							
Opening Balance	6	29,604	30,555	28,832	28,159	27,168	25,742
New capital issues	7	9	52	281	252	76	93
Redeemed capital	8	(91)	(349)	-	-	-	-
Gross dividends (deduction)	9	(631)	(633)	(617)	(615)	(589)	(595
Profit for the quarter (attributable to shareholders of the parent company)	10	1,227	1,387	1,247	1,487	1,344	1,245
Removal of own credit spread (net of tax)	11	42	(53)	121	31	47	32
Movements in other comprehensive income			, ,				
- Currency Translation Differences	12	814	(2,158)	1,168	(686)	489	714
- Available-for-sale securities	13	10	(19)	118	(101)	(37)	101
– Other (2)	14	71	214	(211)	`198 <sup>°</sup>	(13)	(128
Goodwill and other intangible assets (deduction, net of related tax liability)	15	(212)	567	(368)	168	(120)	(98
Other, including regulatory adjustments and transitional arrangements		` '		` '		` 1	,
<ul> <li>Deferred tax assets that rely on future profitability (excluding those arising from temporary differences)</li> </ul>	16	(92)	143	(83)	71	(170)	33
- Prudential Valuation Adjustments	17	`(4)	(5)	`10 <sup>°</sup>	-	` 8	4
– Other (3)	18	(114)	(97)	57	(132)	(44)	25
Closing Balance	19	30,633	29,604	30,555	28,832	28,159	27,168
Other non-core Tier 1 (Additional Tier 1) Capital							
Opening Balance	20	4,477	4,073	4,075	4,077	3,479	3,481
New non-core tier 1 (Additional Tier 1) eligible capital issues	21	-	400	500	-	600	-
Redeemed capital  Other, including regulatory adjustments and transitional arrangements (4)	22 23	(2)	- 1	(500)	(2)	(2)	(2
Closing Balance	24	4,475	4,477	4,073	4,075	4,077	3,479
Total Tier 1 Capital	25	35,108	34,081	34,628	32,907	32,236	30,647
		·	,	,			
Tier 2 Capital							
Opening Balance	26	6,283	5,671	5,461	5,626	5,560	5,534
New Tier 2 eligible capital issues	27	-	850	-	-	-	1,250
Redeemed capital	28	(800)	-	-	-	-	(1,500
Amortization adjustments	29	-	-	-	-	-	-
Other, including regulatory adjustments and transitional arrangements (5)	30	5	(238)	210	(165)	66	276
Closing Balance	31	5,488	6,283	5,671	5,461	5,626	5,560
Total Regulatory Capital	32	40,596	40,364	40,299	38,368	37,862	36,207

<sup>(1)</sup> During the fourth quarter of 2016, RWA was amended for Q3 2016.

<sup>(2)</sup> Includes: AOCI on pension and other post-employment benefits and on own credit risk financial liabilities designated at fair value.

<sup>(3)</sup> Includes: Capital deductions for expected loss in excess of allowances, defined benefit pension assets (net of related deferred tax liability) and investment in own shares, changes in contributed surplus and threshold deductions.

<sup>(4)</sup> Includes: Corresponding deductions from Additional Tier 1 Capital and transitional arrangements (phased-out amount).

<sup>(5)</sup> Includes: Eligible allowances, transitional arrangements (phased-out amount) and corresponding deductions from Tier 2 Capital.

#### BMO (A) Financial Group CREDIT RISK RISK-WEIGHTED ASSETS (RWA) MOVEMENT BY KEY DRIVERS 2017 2017 2017 2017 2016 2016 Q4 Q3 Q2 Q1 Q4 Q3 Of which LINE counterparty credit Credit Risk risk (5) Credit Risk Credit Risk Credit Risk Credit Risk Credit Risk (\$ millions except as noted) # Opening Credit RWA, beginning of quarter 216,641 13,015 228,883 219,945 222,499 220,009 216,500 1 2 2,902 Book size (1) 735 50 1,816 314 2,590 1,445 3 (1,483)(278)(2,765)(740)780 (2,025)(1,547)Book quality (2) (1,005)(838)(1,052)Model updates (3) 4 (110)(104)147 Methodology and policy (4) 5 256 934 (469)(1,058)Acquisitions and disposals 6 Foreign exchange movements 7 90 (3,795)4,773 4,041 (10,544)6,680 3,446 Other 8 12,877 Closing Credit RWA, end of quarter 9 216,641 228,883 219,945 222,499 220,009

<sup>(5)</sup> Counterparty credit risk includes RWA for derivatives, repo-style transactions, trades cleared through central counterparties and CVA adjustment.

MARKET RISK RISK-WEIGHTED ASSETS (RWA) MOVEMENT BY KEY DRIVERS													
		2017	2017	2017	2017	2016	2016						
(\$ millions except as noted)		Q4	Q3	Q2	Q1	Q4	Q3						
Market Risk RWA, beginning of quarter	10	8,314	7,957	9,529	8,962	9,438	10,165						
Movement in risk levels (1)	11	152	350	(1,572)	1,096	447	(1,084)						
Model updates (2)	12	-	_	-	-	-	-						
Methodology and policy (3)	13	(18)	7	-	(529)	(923)	357						
Acquisition and disposals	14	` -	_	-	` -		-						
Foreign exchange movement and others	15	-	-	-	-	-	- 1						
Market Risk RWA, end of quarter	16	8,448	8,314	7,957	9,529	8,962	9,438						

<sup>(1)</sup> Movement in risk levels includes changes in exposures and market movements.

<sup>(1)</sup> Book size includes organic changes in book size and composition (including new business and maturing loans).

<sup>(2)</sup> Book quality captures the quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments.

<sup>(3)</sup> Model updates includes model implementation, change in model scope or any change to address model malfunctions.

<sup>(4)</sup> Methodology and policy includes methodology changes to the calculations driven by regulatory policy changes, such as new regulation.

<sup>(2)</sup> Model updates includes updates to risk models to reflect recent experience and changes in model scope.

<sup>(3)</sup> Methodology and policy includes changes to the calculations driven by regulatory guidance and/or policy changes.

EQUITY SECURITIES EXPOSURE AMOUNT (1)						вмо 🕮	Financial Group
(\$ millions except as noted)	LINE	2017	2017	2017	2017	2016	2016
	#	Q4	Q3	Q2	Q1	Q4	Q3
Equity investments used for capital gains (Merchant Banking)	1	529	503	525	497	464	463
Equity investments used for mutual fund seed capital	2	13	10	34	23	22	29
Equity used for other (including strategic investments)	3	1,663	1,527	1,650	1,583	1,636	1,571
Total Equity Exposure	4	2,205	2,040	2,209	2,103	2,122	2,063

<sup>(1)</sup> BMO's non-trading equity exposures are at a level that represents less than the 10% of the Bank's materiality threshold of the Bank's combined Tier 1 and Tier 2 Capital. As a result, the Bank uses OSFI-prescribed risk weights to calculate RWA on non-trading equity exposures.

6 millions except as noted)			Q4 2017			Q3 2017			Q2 2017			Q1 2017	
		Book	Market	Unrealized									
		Value	Value	Gain (Loss)									
Grandfathered													
Public	5	6	6	-	6	6	-	6	6	-	3	3	
Private													
Direct funds	6	124	124	-	119	119	-	117	117	-	116	116	
Indirect funds	7	29	29	-	30	30	-	33	33	-	38	38	
otal Grandfathered	8	159	159	-	155	155	-	156	156	-	157	157	
on-grandfathered													
Public	9	10	10	=	10	10	=	50	50	-	30	30	
Private													
Direct funds	10	249	249	=	245	245	=	277	277	-	264	264	
Indirect funds	11	436	436	=	419	419	=	422	422	-	396	396	
Other	12	1,351	1,040	(311)	1,211	910	(301)	1,304	995	(309)	1,256	952	(3
otal Non-grandfathered	13	2,046	1,735	(311)	1,885	1,584	(301)	2,053	1,744	(309)	1,946	1,642	(3
otal Equities	14	2,205	1,894	(311)	2,040	1,739	(301)	2,209	1,900	(309)	2,103	1,799	(3

<sup>(2)</sup> The schedule consists of corporate equity securities in the banking book only. Excluded are investments in deconsolidated subsidiaries and substantial investments, which are deducted (voluntarily in the case of merchant banking specialized financing entity investments) from capital for regulatory capital calculation purposes.

											В	MO 😩 Finar	ncial Group
EXPOSURE COVERED BY CREDIT RISK MITIGATION (1)			Q4 20	117			Q3 :	2017			Q2	2017	
(\$ millions except as noted)		Standard	dized	AIR	В	Standa	rdized	AIR	В	Standa	rdized	AIR	В
			Exposure		Exposure		Exposure		Exposure		Exposure		Exposure
			Amount		Amount		Amount		Amount		Amount		Amount
			Covered By		Covered By		Covered By		Covered By		Covered By		Covered By
			Guarantees		Guarantees		Guarantees		Guarantees		Guarantees		Guarantees
	LINE	Gross	Or Credit	Adjusted	Or Credit	Gross	Or Credit	Adjusted	Or Credit	Gross	Or Credit	Adjusted	Or Credit
	#	Exposure (2)	Derivatives	EAD	Derivatives	Exposure (2)	Derivatives	EAD	Derivatives	Exposure (2)	Derivatives	EAD	Derivatives
Corporate (incl specialized lending and SMEs treated as corporate)	1	19,422	-	337,182	26,006	19,618	-	337,130	25,797	20,997	-	333,905	28,260
Sovereign	2	148	-	153,164	52,899	118	-	146,424	53,214	109	-	152,616	55,278
Bank	3	314	-	79,129	3,260	308	-	90,800	3,626	339	-	56,362	4,801
Total Corporate, Sovereign and Bank	4	19,884	-	569,475	82,165	20,044	-	574,354	82,637	21,445	-	542,883	88,339
Residential mortgages excluding home equity line of credits (HELOCs)	5	1,865	33	48,575	-	1,975	34	47,185	-	2,332	40	43,921	-
HELOCs	6	306	-	40,895	-	323	-	40,237	-	382	496	39,696	-
Other retail excl. SMEs and QRR	7	2,292	401	29,624	-	2,205	443	28,644	-	2,389	-	30,334	-
Qualifying revolving retail	8	-	-	34,826	-	-	-	34,640	-	-	-	34,284	-
Retail SMEs	9	6,854	-	4,112	-	6,876	-	4,074	-	7,215	-	4,115	-
Total Retail	10	11,317	434	158,032	-	11,379	477	154,780	-	12,318	536	152,350	-
Total Bank Banking Book Portfolios	11	31,201	434	727,507	82,165	31,423	477	729,134	82,637	33,763	536	695,233	88,339

(1) Credit risk mitigants herein include only credit derivatives and guarantees. Includes \$54.6 billion NHA or other mortgage insurance guarantees.

Commercial collateral is reflected in the risk parameters (PDs, LODs) for AIRB exposures and risk weights for exposures under the Standardized approach. None of the Standardized exposures have eligible financial collateral.

(2) Gross exposure means gross of all allowances for credit loss.

CREDIT RISK EXPOSURE BY GEOGRAPHIC REGION (3)													
(\$ millions except as noted)			Q4 20	17			Q3 2	017			Q2	2017	
		Canada	U.S.	Other	Total	Canada	U.S.	Other	Total	Canada	U.S.	Other	Total
Corporate (incl specialized lending and SMEs treated as corporate)	12	162,961	178,342	13,607	354,910	156,456	187,192	11,502	355,150	148,425	194,897	9,858	353,180
Sovereign	13	39,691	51,675	9,582	100,948	33,439	50,647	9,804	93,890	32,150	53,869	12,048	98,067
Bank	14	15,193	33,415	30,279	78,887	16,765	45,661	28,003	90,429	11,394	24,546	20,103	56,043
Total Corporate, Sovereign and Bank	15	217,845	263,432	53,468	534,745	206,660	283,500	49,309	539,469	191,969	273,312	42,009	507,290
Residential mortgages excluding home equity line of credits (HELOCs)	16	94,498	8,307	-	102,805	93,691	8,093	-	101,784	91,966	8,913	-	100,879
HELOCs	17	33,913	7,288	-	41,201	33,410	7,150	-	40,560	32,179	7,899	-	40,078
Other retail excl. SMEs and QRR	18	28,540	5,251	374	34,165	28,428	4,450	276	33,154	28,281	6,579	275	35,135
Qualifying revolving retail	19	34,770	56	-	34,826	34,586	54	-	34,640	34,227	57	-	34,284
Retail SMEs	20	4,194	6,772	-	10,966	4,498	6,452	-	10,950	4,166	7,164	-	11,330
Total Retail	21	195,915	27,674	374	223,963	194,613	26,199	276	221,088	190,819	30,612	275	221,706
Total Bank	22	413,760	291,106	53,842	758,708	401,273	309,699	49,585	760,557	382,788	303,924	42,284	728,996

CREDIT RISK EXPOSURE BY INDUSTRY (3) (5 millions except as noted)				Q4 20 <sup>-</sup>	17					Q3 2	047			Q2 2017	Q1 2017
(3 minions except as noted)		Drawn	Commitments		Other Off Balance	Repo Style		Drawn	Commitments		Other Off Balance	Repo Style			
			(Undrawn) (4)	OTCs	Sheet Items	Transactions	Total		(Undrawn) (4)	OTCs	Sheet Items	Transactions	Total	Total	Total
Agriculture	23	10,709	1,842	-	17	-	12,568	10,758	1,719	-	16	-	12,493	12,392	11,995
Communications	24	612	964	-	295	-	1,871	638	887	-	285	-	1,810	2,025	2,079
Construction	25	3,870	2,622	-	1,127	-	7,619	4,041	2,444	-	1,082	-	7,567	7,869	7,448
Financial (5)	26	89,681	19,457	1,474	4,137	139,188	253,937	97,062	19,523	1,393	4,276	154,585	276,839	236,042	224,713
Government	27	36,829	2,243	-	682	10,626	50,380	35,631	2,265	-	725	7,487	46,108	44,337	41,724
Manufacturing	28	19,737	12,258	9	1,360	-	33,364	18,451	11,066	8	1,247	-	30,772	33,233	31,133
Mining	29	1,354	3,295	-	917	-	5,566	1,450	3,079	-	896	-	5,425	5,741	5,199
Other	30	8,917	298	3	1,052	-	10,270	6,712	113	-	434	-	7,259	6,280	7,315
Real estate	31	26,991	6,472	-	829	-	34,292	25,445	6,265	-	789	-	32,499	32,628	31,317
Retail trade	32	18,242	3,410	-	523	-	22,175	17,575	3,133	-	511	-	21,219	23,272	21,684
Service industries	33	34,723	11,207	1	2,831	-	48,762	33,443	10,505	2	2,629	-	46,579	50,790	47,385
Transportation	34	5,981	1,907	-	935	-	8,823	5,729	1,840	-	900	-	8,469	8,552	8,128
Utilities	35	3,338	4,344	-	2,213	-	9,895	3,240	4,226	-	2,013	-	9,479	9,922	9,513
Wholesale trade	36	11,440	4,675	1	481	-	16,597	10,835	4,119	-	391	-	15,345	16,573	15,604
Individual	37	180,612	43,223	-	127	-	223,962	178,589	42,372	-	127	-	221,088	221,765	220,543
Oil and Gas	38	8.185	7.706		1.496	-	17.387	7,380	7,576	_	1.542	-	16,498	16,404	15,699
Forest products	39	742	437		61	-	1,240	701	349		58	-	1,108	1,171	1,148
Total	40	461,963	126,360	1,488	19,083	149,814	758,708	457,680	121,481	1,403	17,921	162,072	760,557	728,996	702,627

(3) Credit exposure excluding Equity, Securitization, Trading Book and other assets such as non-significant investments, goodwill, deferred tax assets and intangibles.

(4) This includes credit exposures on committed undrawn amounts of loans, derived as estimated drawdown under the Advanced Internal Rating Based approach or by application of Credit Conversion Factors under the Standardized approach.

(5) Includes \$34.9 billion of deposits with Financial Institutions as at October 31, 2017 (\$35.0 billion as at July 31, 2017, \$39.0 billion as at April 30, 2017, and \$37.4 billion as at July 31, 2017).

#### BMO (A) Financial Group CREDIT RISK EXPOSURE BY MAJOR ASSET CLASS (1) (\$ millions except as noted) Q4 2017 Q3 2017 Q2 2017 Q1 2017 Other Off Other Off LINE Drawn Commitments (Undrawn) Balance Sheet Items Repo Style Drawn Commitments (Undrawn) Balance Sheet Items Repo Style Total Total Basel III Asset Classes Corporate (incl specialized lending and SMEs treated as corporate) 179.064 75.520 15.955 84.330 354.910 176.536 71.844 14.963 91.759 355.150 353,180 337.552 41 75,374 3,111 1,631 20,832 100,948 76,837 3,074 1,576 12,403 93,890 98,067 92,498 Sovereign Bank Total Corporate, Sovereign and Bank Exposure 26,912 281,350 44,652 149,814 1,355 1,403 1,255 17,794 56,043 507,290 52,024 482,074 4,506 1,447 1,370 78,887 25,718 4,191 57,910 90,429 83,137 534,745 79,109 Residential mortgages excluding home equity line of credits (HELOCs) 102,633 102,805 101,606 101,784 100,879 101,551 29,704 30,825 HELOCs 29,980 11,221 41,201 10,856 40,560 40,078 38,726 Other retail excl. SMEs and QRR 2,463 27.555 34,165 34,826 2,324 27,243 1,858 42,372 35.135 31.697 33.154 35.036 34,280 10,960 220,553 7.397 34.284 Qualifying revolving retail 7.271 34.640 9,032 1,898 36 127 9,057 35 127 10,950 11,330 221,706 Retail SMEs 10,966 Total Retail Exposures 10 11 223,963 Total Gross Credit Exposures 461,963 126,360 1,488 19,083 149,814 758,708 457,680 121,481 1,403 17,921 162,072 760,557 728,996 702,627

CREDIT RISK BY RESIDUAL CONTRACT MATURITY BREAK	DOV	VN													
(\$ millions except as noted)				Q4 2	2017					Q3 2	017			Q2 2017	Q1 2017
					Other Off						Other Off				
		Drawn	Commitments		Balance	Repo Style		Drawn	Commitments		Balance	Repo Style			
			(Undrawn)	OTCs	Sheet Items	Transactions	Total		(Undrawn)	OTCs	Sheet Items	Transactions	Total	Total	Total
Up to 1 year	12	150,094	74,373	20	12,840	149,765	387,092	151,565	70,134	20	12,076	162,057	395,852	351,885	328,433
1 to 5 years	13	250,030	47,368	1,016	6,097	49	304,560	248,170	46,860	893	5,713	15	301,651	311,737	311,960
Greater than 5 years	14	61,839	4,619	452	146	-	67,056	57,945	4,487	490	132	-	63,054	65,374	62,234
Total	15	461,963	126,360	1,488	19,083	149,814	758,708	457,680	121,481	1,403	17,921	162,072	760,557	728,996	702,627

PORTFOLIO BREAKDOWN BY BASEL APPROACHES													
(\$ millions except as noted)			Q4 2	2017			Q3 2	017			Q2 2	017	
		Standa	ırdized	All	RB	Standa	rdized	All	RB	Standa	rdized	AIR	В
			Credit		Credit		Credit		Credit		Credit		Credit
			Equivalent		Equivalent		Equivalent		Equivalent		Equivalent		Equivalent
		Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount
			on Undrawn		on Undrawn		on Undrawn		on Undrawn		on Undrawn		on Undrawn
Corporate (incl specialized lending and SMEs treated as corporate)	16	15,876	2,943	163,188	72,577	16,160	2,856	160,376	68,988	17,177	3,164	165,514	72,785
Sovereign	17	122	25	75,252	3,086	86	31	76,751	3,043	74	33	81,168	3,133
Bank	18	145	119	26,767	4,387	162	116	25,556	4,075	182	127	27,139	4,157
Total Corporate, Sovereign & Bank	19	16,143	3,087	265,207	80,050	16,408	3,003	262,683	76,106	17,433	3,324	273,821	80,075
Residential mortgages excluding home equity line of credits (HELOCs)	20	1,778	-	100,855	86	1,888	-	99,718	91	2,231		98,450	97
HELOCs	21	306	-	29,674	11,221	323	-	29,381	10,856	382	-	28,715	10,981
Other retail excl. SMEs and QRR	22	2,287	-	29,410	2,463	2,199	-	28,626	2,324	2,383	-	30,429	2,317
Qualifying revolving retail	23	-	-	7,271	27,555	-	-	7,397	27,243	-	-	7,048	27,236
Retail SMEs	24	6,854	-	2,178	1,898	6,876	-	2,181	1,858	7,215	_	2,213	1,867
Total Retail	25	11,225	-	169,388	43,223	11,286	-	167,303	42,372	12,211		166,855	42,498
Total Bank	26	27,368	3,087	434,595	123,273	27,694	3,003	429,986	118,478	29,644	3,324	440,676	122,573

(1) Credit exposure excluding Equity, Securitization, Trading Book and other.



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# CREDIT EXPOSURE OF PORTFOLIOS UNDER STANDARDIZED APPROACH BY RISK WEIGHT (1) (2)

(\$ millions)	LINE		Q4 2017						
Risk Weights	#	0%	20%	35%	50%	75%	100%	150%	Tota
Total Wholesale portfolios									
Corporate (incl SMEs treated as Corporate)	1	-	71	-	18	-	19,010	310	19,409
Sovereign	2	-	-	-	143	-	5	-	148
Bank	3	-	-	-	-	-	314	-	314
Total Wholesale portfolios	4	-	71	-	161	-	19,329	310	19,871
Total Retail portfolios									
Retail residential mortgages (including HELOCs)	5	-	33	1,117	-	927	94	-	2,171
Other retail	6	392	8	-	-	1,765	10	117	2,292
SME treated as retail	7	-	-	-	-	6,718	-	128	6,846
Total Retail portfolios	8	392	41	1,117	-	9,410	104	245	11,309
Total	9	392	112	1,117	161	9,410	19,433	555	31,180

					Q3 2	2017			
Risk Weights		0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios									
Corporate (incl SMEs treated as Corporate)	10	-	1,125	-	18	-	18,163	291	19,597
Sovereign	11	-	-	-	113	-	5	-	118
Bank	12	-	-	-	-	-	308	-	308
Total Wholesale portfolios	13	-	1,125	-	131	-	18,476	291	20,023
Total Retail portfolios									
Retail residential mortgages (including HELOCs)	14	-	34	1,167	-	995	102	-	2,298
Other retail	15	403	40	-	-	1,635	-	126	2,204
SME treated as retail	16	-	-	-	-	6,746	-	121	6,867
Total Retail portfolios	17	403	74	1,167	-	9,376	102	247	11,369
Total	18	403	1,199	1,167	131	9,376	18,578	538	31,392

					Q2 2	2017			
Risk Weights		0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios									
Corporate (incl SMEs treated as Corporate)	19	-	55	-	20	-	20,535	367	20,977
Sovereign	20	-	-	-	103	-	6	-	109
Bank	21	-	-	-	-	-	339	-	339
Total Wholesale portfolios	22	-	55	-	123	-	20,880	367	21,425
Total Retail portfolios									
Retail residential mortgages (including HELOCs)	23	-	40	1,366	-	1,190	118	-	2,714
Other retail	24	420	76	-	-	1,732	10	143	2,381
SME treated as retail	25	-	-	-	-	7,092	-	123	7,215
Total Retail portfolios	26	420	116	1,366	-	10,014	128	266	12,310
Total	27	420	171	1,366	123	10,014	21,008	633	33,735

					Q1 2	2017			
Risk Weights		0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios									
Corporate (incl SMEs treated as Corporate)	28	-	54	-	20	-	20,629	313	21,016
Sovereign	29	-	-	-	111	-	5	-	116
Bank	30	-	-	-	-	-	270	-	270
Total Wholesale portfolios	31	-	54		131		20,904	313	21,402
Total Retail portfolios									
Retail residential mortgages (including HELOCs)	32	-	41	1,385	-	1,208	108	-	2,742
Other retail	33	405	86	-	-	1,730	11	140	2,372
SME treated as retail	34	-	-	-	-	6,784	-	109	6,893
Total Retail portfolios	35	405	127	1,385	-	9,722	119	249	12,007
Total	36	405	181	1,385	131	9,722	21,023	562	33,409

					Q4 2	2016			
Risk Weights		0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios									
Corporate (incl SMEs treated as Corporate)	37	-	57	-	21	-	21,643	326	22,047
Sovereign	38	-	-	-	117	-	5	-	122
Bank	39	-	-	-	-	-	264	-	264
Total Wholesale portfolios	40		57	-	138	-	21,912	326	22,433
Total Retail portfolios									
Retail residential mortgages (including HELOCs)	41	-	44	1,540	-	1,334	106	-	3,024
Other retail	42	374	106	-	-	1,761	11	143	2,395
SME treated as retail	43	-	-	-	-	7,033	-	101	7,134
Total Retail portfolios	44	374	150	1,540	-	10,128	117	244	12,553
Total	45	374	207	1,540	138	10,128	22,029	570	34,986

<sup>(1)</sup> Exposure amounts are net of all allowances for credit losses. Exposures reflect the risk weights of the guarantors, where applicable. (2) Credit assessments by external credit rating agencies, including S&P and Moody's, are used to determine standardized risk weights based on guidelines issued by OSFI.

CORPORATE, SOVEREIGN AND BANK CREE	DIT EXPOSUI	RE BY RISK C	ATEGORY U	NDER AIRB A	APPROACH (	1)													ВМО	<b>△</b> Financ	ial Group
Corporate Sovereign Bank Exposures				Q4 2017					Q3 2017					Q2 2017					Q1 2017		
(\$ millions)			Total		To	tal		Total		To	tal		Total		To	tal		Total		To	otal
	LINE			Total	Exposure Weighted Average	Exposure Weighted Average Risk			Total		Exposure Weighted Average Risk			Total	Exposure Weighted Average	Exposure Weighted Average Risk			Total	Exposure Weighted Average	Exposure Weighted Average Risk
Risk Profile	#	Drawn	Undrawn	Exposure	LGD%	weight	Drawn	Undrawn	Exposure	LGD%	weight	Drawn	Undrawn	Exposure	LGD%	weight	Drawn	Undrawn	Exposure	LGD%	weight
Total investment grade	1	240,776	58,778	299,554	22.82%	15.54%	242,510	55,768	298,278	23.12%	15.40%	250,087	58,519	308,606	23.03%	15.46%	241,588	59,385	300,973	22.96%	15.53%
Non-investment grade	2	74,745	20,586	95,331	34.60%	64.41%	70,841	19,603	90,444	34.35%	65.47%	76,231	20,660	96,891	34.56%	66.55%	71,409	19,182	90,591	34.86%	67.38%
Watchlist	3	3,204	525	3,729	31.77%	119.13%	3,171	542	3,713	31.01%	118.83%	3,289	670	3,959	31.77%	122.93%	3,579	688	4,267	33.04%	127.46%
Default	4	1,096	161	1,257	40.95%	283.76%	1,091	193	1,284	40.24%	279.47%	1,251	226	1,477	39.22%	293.08%	1,020	168	1,188	37.63%	244.00%
	5	319,821	80,050	399,871			317,613	76,106	393,719			330,858	80,075	410,933			317,596	79,423	397,019		

Drawn 16,628 37,261	Total Undrawn 10,357	Q4 2017  Total Exposure	Tot Exposure Weighted Average LGD%	al Exposure Weighted Average Risk weight	Drawn	Total Undrawn	Q3 2017  Total  Exposure	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Drawn	Total	Q2 2017  Total Exposure	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Drawn	Total Undrawn	Q1 2017	Exposure Weighted Average	Exposure Weighter Average R
16,628 37,261	10,357	Exposure	Weighted Average	Weighted Average Risk	Drawn	Undrawn		Weighted Average	Weighted Average Risk	Drawn	Undrawn		Weighted Average	Weighted Average Risk	Drown	Undrawa		Weighted Average	Weighter Average R
37,261											Onarawn	Exposure	LOD/	weight	Diawii	Offdrawii	Exposure	LGD%	weight
37,261			00.000/	0.700/	44.005	0.000	04.044	04.070/	0.700/	44.040	40.440	04.700	05.450/	0.000/	40.000	0.000	00.700	04.000/	
	533	26,985 37,794	23.88% 16.93%	2.72% 4.88%	14,825 36.557	9,986 558	24,811 37.115	24.37% 16.65%	2.76% 4.86%	14,618 29,922	10,112 469	24,730 30,391	25.15% 14.28%	2.83% 3.93%	13,838 29,730	9,862 449	23,700 30,179	24.98% 13.70%	2.8
	147					336	11,362	19.05%					22.15%			189		21.36%	13.
10,734		10,881	19.93% 18.96%	15.81%	11,212	150		19.05%	14.99% 37.55%	13,623	195 171	13,818	20.06%	14.71% 40.70%	12,692		12,881 12,791	21.36% 19.73%	13. 40.
12,073	115	12,188		37.89%	12,423	127	12,550			12,885		13,056			12,626	165			
	154					125					130					141			164
588	1	589	35.70%	274.01%	594	1	595	36.42%	277.85%	662	1	663	37.63%	292.69%	656	1	657	37.06%	271
78 163	11 307	89 470			76 475	10 947	87 422			72 540	11 078	83 618			70 420	10.807	81 227		
,	,	)		,			7.1			, - , - ,									
					3,063	4,356		70.84%		2,964	4,401	7,365			2,935		7,355		11
			81.13%																52
	180		77.11%			175					168					162			153
67	9	76	61.72%	771.54%	65	9	74	61.55%	769.44%	56	9	65	60.57%	757.08%	51	8	59	60.56%	378
7,271	27,555	34,826			7,397	27,243	34,640			7,048	27,236	34,284			6,946	27,334	34,280		
									,					,					
1 440	1 350	2 700	41 63%	4 77%	1 260	1 201	2 551	12 72%	4 88%	1 246	1 200	2 536	43 27%	4 03%	1 172	1 256	2 428	43 12%	4
											1 386					1 371			9
																			34
		7 755				1,140	7 650				1,132	0.455	40 500/				9 500	40.15%	58
																			165
187	109	188	49.07%	555.19%	165	1	166	48.35%	538.10%	166	1	167	48.36%	532.92%	162	1	163	49.39%	275
29.340	4 361																		
	879 588 78,163 267 568 3.296 617 67 7,271 1,440 9,608 9,825 7,485 795 187	879 154 154 154 1588 1 1 78.163 11,307 15811 5.811 5.85 5.296 4,174 2,456 1,646 617 180 67 9 7,271 27.555 1,440 1,359 9,608 1,403 9,825 1,219 7,485 270 795 109	879 154 1,033 588 1 1 589 78,163 11,307 89,470 267 15,811 16,078 568 57,568 57,033 3,296 4,174 7,470 2,456 1,646 4,102 617 180 797 67 9 76 7,271 27,555 34,826 1,440 1,359 2,799 9,608 1,403 11,011 9,825 1,219 11,044 7,485 270 7,755 795 199 904	879 154 1,033 30,72% 588 1 1,589 35.70% 35.70% 78,163 11,307 89,470 267 15,811 16,078 74,31% 588 4,174 7,470 69,35% 3,286 4,174 7,470 69,35% 67 9 76 61,72% 7,271 27,555 34,826 2,799 41,63% 9,608 1,403 11,011 31,41% 9,825 1,219 11,044 64,19% 7,955 109 904 78,00%	879 154 1,033 30,72% 164,00% 588 1 1,033 30,72% 164,00% 588 1 1,033 35,70% 274,01% 78,163 11,307 89,470   267 15,811 16,078 74,31% 1,69% 588 36% 15,735 68,303 69,03% 4,57% 3,286 4,174 7,470 89,36% 11,28% 617 180 797 77,11% 157,85% 67 9 76 61,72% 771,54% 77,271 27,555 34,826   1,440 1,359 2,799 41,63% 4,77% 9,608 1,403 11,011 31,41% 8,96% 9,825 1,219 11,044 64,19% 36,10% 7,985 270 7,755 48,74% 58,52% 795 109 904 78,00% 154,42%	879 154 1,033 30,72% 164,00% 884 588 1 589 35.70% 274,01% 594 78,163 11,307 89,470 76,475 1267 15,811 16,078 74,31% 1.69% 296 588 5,735 6,303 69,03% 4.57% 605 3,286 4,174 7,470 69,36% 11,28% 3,063 2,456 1,646 4,102 81,13% 53,36% 12,272 67 9 76 61.72% 771,54% 65 7,271 27,555 34,826 77,271 27,555 34,826 77,271 27,555 12,129 11,044 64,19% 36,10% 9,661 7,485 270 7,755 48,74% 58,52% 7,386 7,386 7,386 7,386 7,386 7,386 7,386 7,99 9,904 10,000 14,000 11,011 31,41% 81,69% 9,257 9,825 1,219 11,044 64,19% 36,10% 9,661 7,485 270 7,755 48,74% 58,52% 7,386 7,386 795 109 904 78,00% 154,42% 7732	879         154         1,033         30,72%         164,00%         884         125           588         1         589         35,70%         274,01%         594         1           76,163         11,307         89,470         76,475         10,947           267         15,811         16,078         74,31%         1,69%         296         15,212           568         5,735         6,303         69,03%         4,57%         605         5,821           3,296         4,174         7,470         89,36%         11,28%         3,063         4,356           2,456         1,646         4,102         81,13%         55,86%         2,772         1,670           67         9         76         61.72%         771.54%         65         9           7,271         27,555         34,826         7,397         27,243           1,440         1,359         2,799         41,63%         4,77%         1,260         1,291           9,608         1,403         11,011         31,41%         8,96%         9,257         1,372           9,825         1,219         11,044         64,19%         36,10%         9,661         1,146	879         154         1,033         30,72%         164,00%         864         125         989           588         1         589         35,70%         274,01%         594         1         595           76,163         11,307         89,470         76,475         10,947         87,422           267         15,811         16,078         74,31%         1,69%         296         15,212         15,508           588         5,735         6,303         89,03%         4,57%         605         5,821         6,426           3,296         4,174         7,470         89,36%         11,28%         3,083         4,356         7,419           2,436         1,646         4,102         81,13%         55,98%         2,772         1,670         4,442           67         9         76         61.72%         771.54%         65         9         74           7,271         27,555         34,826         7,397         27,243         34,640           1,440         1,359         2,799         41,63%         4,77%         1,260         1,291         2,551           9,608         1,403         11,011         31,41%         64,19%	879         154         1,033         30,72%         164,00%         864         125         989         29,75%           588         1         689         35,70%         274,01%         594         1         595         38,42%           78,163         11,307         89,470         74,31%         4,57%         296         15,212         15,508         74,34%           568         5,735         6,303         89,03%         4,57%         605         5,821         6,426         69,91%           3,296         4,174         7,470         69,36%         11,22%         3,063         4,356         7,419         70,84%           2,466         1,646         4,102         81,13%         53,96%         2,772         1,670         4,442         82,03%           67         9         76         61,72%         771,154%         65         9         74         61,55%           7,271         27,555         34,826         7,397         27,243         34,640         15,55%           1,440         1,359         2,799         41,63%         4,77%         1,260         1,291         2,551         42,72%           9,625         1,291         1,146<	879         154         1,033         30,72%         164,00%         864         125         989         29,75%         157,45%           588         1         589         35,70%         274,01%         594         1         595         36,42%         277,85%           78,163         11,307         89,470         76,475         10,947         87,422         87,422           287         15,811         16,078         74,31%         1,69%         298         15,212         15,508         74,34%         1,69%           568         5,735         6,303         69,03%         4,57%         605         5,821         6,426         69,91%         4,72%           3,286         4,174         7,470         69,35%         11,23%         3,063         4,356         7,419         70,94%         11,72%           2,466         1,646         4,102         81,13%         53,96%         2,772         1,670         4,442         82,03%         53,54%           67         9         76         61,72%         771,154%         65         9         74         61,55%         769,44%           7,271         27,555         34,826         7,397         27,243	879 154 1,033 30,72% 164,00% 864 125 989 29,75% 157,45% 630   78,163 11,307 89,470 76,475 10,947 87,422 77,85% 662   78,163 11,307 89,470 76,475 10,947 87,422 77,85% 662   267 15,811 16,078 74,31% 1.69% 296 15,212 15,508 74,34% 1.69% 194   568 5,735 6,303 69,03% 4.57% 605 5,821 6,426 69,91% 4.72% 577   3,286 4,174 7,470 69,35% 11,28% 3,063 4,356 7,419 70,84% 11,72% 2,964   2,466 1,646 4,102 81,13% 53,96% 2,772 1,570 4,442 82,03% 53,54% 2,863   1617 180 797 77,11% 157,85% 566 175 771 76,46% 158,27% 574   67 9 76 61,72% 771,54% 65 9 74 61,55% 769,44% 56   7,271 27,555 34,826 7,399 41,63% 4,77% 1,260 1,291 2,551 42,72% 4,88% 1,246   9,608 1,403 11,011 31,41% 8,96% 9,257 1,372 10,629 31,58% 9,04% 9,965   1,440 1,359 2,799 41,63% 4,77% 1,260 1,291 2,551 42,72% 4,88% 1,246   9,608 1,403 11,011 31,41% 8,96% 9,257 1,372 10,629 31,58% 9,04% 9,965   9,825 1,219 11,044 64,19% 58,62% 7,386 273 7,659 49,13% 59,16% 8,169   7,955 109 994 78,00% 154,44% 5772 99 871 78,07% 154,81% 691	879 154 1,033 30,72% 164,00% 864 125 989 22,75% 157,45% 682 1  78,163 11,307 89,470 76,475 10,947 87,422 772,85% 662 1  78,163 11,307 89,470 76,475 10,947 87,422 772,85% 662 1  267 15,811 16,078 74,31% 1.69% 298 15,212 15,508 74,34% 1,69% 194 15,152 688 5,783 69,03% 4.57% 605 5,821 6,426 69,91% 4.72% 577 5,824 4,32% 4,174 7,470 69,35% 11,28% 3,063 4,356 7,419 70,84% 11,72% 2,964 4,401 2,466 1,646 4,102 81,13% 53,96% 2,772 1,670 4,442 82,03% 53,54% 2,883 1,882 67 9 76 61,72% 771,15% 65 9 74 61,55% 769,44% 56 9 74 61,55% 769,44% 56 9 7,271 27,555 34,826 77,99 41,63% 4,77% 1,870 1,260 1,291 2,551 42,72% 4,88% 1,246 1,290 9,688 1,403 11,011 31,41% 8,96% 9,257 1,372 10,629 31,58% 9,04% 9,095 1,366 9,825 1,219 11,044 64,19% 36,10% 9,661 1,376 1,376 59 44,13% 59,16% 1,220 7,555 12,9 11,011 31,41% 8,96% 9,257 1,372 10,629 31,58% 9,04% 9,095 1,362 9,825 1,219 11,014 64,19% 58,62% 7,386 273 7,659 49,13% 59,16% 8,169 286 795 109 994 78,00% 154,44% 58,25% 7,386 273 7,659 49,13% 59,16% 8,169 286 775 775 1,81% 691 89	879 154 1033 30,72% 164,00% 864 125 889 29,75% 157,45% 662 1 680 588 1 589 35.70% 274,01% 594 1 595 36,42% 277,85% 662 1 680 1 680 35.70% 274,01% 594 1 1,994 87,422 77,85% 662 1 680 1 680 378,130 1 1,007 89,470 76,475 10,947 87,422 72,540 11,078 83,618 267 15,811 16,078 74,31% 1,89% 296 15,212 15,508 74,34% 1,89% 194 15,152 15,346 568 5,735 6,303 69,03% 4,57% 605 5,821 6,426 69,91% 4,72% 577 5,824 6,401 3,286 4,174 7,470 69,38% 11,28% 3,063 4,356 7,419 70,84% 11,72% 2,984 4,401 7,365 2,466 1,646 4,102 81,13% 53,96% 2,772 1,870 4,442 62,03% 53,54% 2,883 1,882 4,386 175 771 76,46% 158,27% 574 168 742 67 9 76 61,72% 77,154% 65 9 74 61,55% 769,44% 56 9 65 7 8 65 7 8 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	879 154 1,033 30,72% 154,00% 864 125 989 22,75% 157,45% 630 130 980 30,44% 588 1 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 663 37,63% 78,163 11,307 89,470 76,475 10,947 87,422 772,55% 662 1 1 663 37,63% 78,163 11,307 89,470 76,475 10,947 87,422 772,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 74,32% 658 5,743 11,094 12,000 11,0	879 154 1,033 30,72% 154,00% 864 125 989 22,75% 157,45% 630 130 980 30,44% 162,59% 588 1 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 663 37,63% 292,69% 78,163 11,307 89,470 76,475 10,947 87,422 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 72,540 11,078 83,618 74,32% 11,09% 12,000 11,00	879 154 1,033 30,72% 154,00% 684 125 989 22,75% 157,745% 830 130 990 30,44% 162,59% 678 588 1 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 1 663 37,63% 292,69% 656 78,163 11,307 89,470 76,475 10,947 87,422 72,540 11,078 83,618 70,420 7	879 154 1,033 30,72% 154,00% 684 12 989 22,75% 157,745% 830 130 990 30,44% 162,59% 678 141 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 663 37,63% 292,69% 656 1 70,807 1 1,007 1	879 154 1,033 30,72% 154,00% 684 12 989 22,75% 157,45% 830 130 990 30,44% 162,59% 678 141 1,019 588 1 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 663 37,63% 292,69% 656 1 657 78,163 11,307 89,470 76,475 10,947 87,422 72,540 11,078 83,618 70,420 10,807 81,227 1 1,019 10,947 87,422 1 1,000 10,947 87,424 11,000 10,947 81,227 1 1,000 10,947 81,227	879 154 1,033 30,72% 164,00% 884 125 889 29,75% 157,45% 830 130 960 30,44% 162,59% 878 141 1,019 30,85% 588 1 589 35,70% 274,01% 594 1 595 36,42% 277,85% 662 1 683 37,63% 292,69% 666 1 657 37,06% 78,163 11,307 89,470 76,475 10,947 87,422 72,540 11,078 83,618 70,420 10,807 81,227 78,163 11,307 89,470 76,475 10,947 87,422 15,508 74,34% 1.69% 19,407 10,

<sup>(1)</sup> Figures are adjusted exposure at default amounts (Post Credit Risk Mitigation) and Risk Weights are prior to the application of the Basel I Capital Floor.

WHOLESALE CREDIT E	XPOSUR	E BY PORTFOLIO AN	ID RISK CATEGO	RY UNDER AIRB	APPROACH (1)	(2)							вмо 🛎	Financial	l Group
								Q4 2017					Q3 2017		
Risk Profile (\$ millions except as noted)	LINE #	BMO Rating	PD Range	Moody's Investors Service implied equivalent	Standard & Poor's implied equivalent	Exposure at Default	Average PD (%)	Exposure Weighted Average LGD%	RWA (3)	Exposure Weighted Average Risk weight	Exposure at Default	Average PD (%)	Exposure Weighted Average LGD%	RWA (3)	Exposure Weighted Average Risk weight
Investment Grade															
	1	I-1	≤0.02%	Aaa	AAA	57,973	0.01%	0.32%	37	0.06%	58,818	0.01%	0.33%	41	0.07%
	2	I-2	>0.02% to ≤0.03%	Aaa/ Aa1	AAA/AA+	12,815	0.03%	19.09%	954	7.44%	12,548	0.03%	22.22%	967	7.71%
	3	I-3	>0.03% to ≤0.07%	Aa2/Aa3	AA/AA-	31,447	0.05%	21.18%	3,667	11.66%	30,245	0.04%	24.77%	3,643	12.05%
	4	I-4	>0.07% to ≤0.11%	A1/A2/A3	A+/A/A-	29,686	0.08%	27.72%	4,137	13.94%	29,872	0.07%	26.91%	4,107	13.75%
	5	I-5	>0.11% to ≤0.19%	Baa1	BBB+	26,218	0.11%	33.67%	6,107	23.29%	29,346	0.12%	34.45%	7,053	24.04%
	6	I-6	>0.19% to ≤0.32%	Baa2	BBB	41,326	0.20%	34.91%	13,425	32.49%	38,406	0.21%	34.38%	12,567	32.72%
	7	I-7	>0.32% to ≤0.54%	Baa3	BBB-	45,475	0.33%	33.74%	17,743	39.02%	44,113	0.33%	33.23%	17,070	38.70%
	8					244,940			46,070		243,348			45,448	
Non-investment grade															
		S-1	>0.54% to ≤0.91%		BB+	45,050	0.65%	33.50%	24,362	54.08%	42,530	0.70%	33.62%	23,910	56.22%
	10	S-2	>0.91% to ≤1.54%		BB	29,934	1.02%	36.44%	21,054	70.33%	28,595	1.07%	35.95%	20,259	70.85%
	11	S-3	>1.54% to ≤2.74%		BB-	13,995	1.83%	35.07%	10,852	77.54%	13,602	1.92%	34.19%	10,537	77.47%
		S-4	>2.74% to ≤5.16%	B1	B+	6,352	2.75%	32.63%	5,138	80.88%	5,717	2.75%	32.06%	4,511	78.91%
	13					95,331			61,406		90,444			59,217	
Watchlist					L										
		P-1	>5.16% to ≤9.70%		В	1,972	6.04%	30.84%	1,955	99.21%	1,896	6.36%	28.83%	1,768	93.26%
	15	P-2	>9.70% to ≤18.23%		B-	1,609	13.78%	32.22%	2,213	137.55%	1,677	14.13%	33.12%	2,414	143.96%
	16 17	P-3	>18.23% to <100%	Caa1/Caa2/Caa3	CCC/CC	148 3.729	20.19%	39.18%	274	183.92%	140 3.713	21.52%	35.37%	230	164.15%
Default	1/					3,729			4,442		3,/13			4,412	
Delauit	10	T-1. D-1 to D-2	100%			1.257	100.00%	40.95%	3.571	283.76%	1.284	100.00%	40.24%	3.588	279.47%
	19	1-1, 0-1 10 0-2	10076			1,257	100.00%	40.95%	3,571	203./076	1,284	100.00%	40.24%	3,588	219.41%
Total	20					345.257			115,489		338.789			112.665	
Total	20					040,201			110,409		030,709			112,000	

<sup>(1)</sup> Figures are adjusted exposure at default amounts.

CREDIT QUALITY OF	AIRB EXPO	SURE - RETAIL PORT	TFOLIOS (1)																	
						Q4 20										00.0017				
																Q3 2017				
						Exposure	Exposure	Exposure			EL adjusted			Exposure	Exposure	Exposure	Exposure			EL adjuste
				Notional of	Exposure	weighted-	weighted-	weighted-			Average		Notional of	weighted-	weighted-	weighted-	weighted-			Average
Risk Profile				undrawn	weighted-	average PD	average	average risk		Expected	Risk weight		undrawn	average	average PD	average	average risk		Expected	Risk weig
(\$ millions except as noted		PD Range	EAD	commitments	average EAD %	(%)	LGD%	weight %	RWA (7)	Losses (EL)	% (2)	EAD	commitments	EAD %	(%)	LGD%	weight %	RWA (7)	Losses (EL)	% (2)
Canadian Residential Mo		IELOCs																		
Insured Drawn and Undr	rawn (3)																			
Exceptionally low		=<0.05%	49,104	-	100.00%	0.00%	22.55%	0.00%	-	-	0.00%	49,969	-	100.00%	0.00%	22.60%	0.00%	-	-	0.00
Very low	22	>0.05% to =<0.20%	2,599		100.00%	0.08%	30.90%	18.40%	478	1	18.70%	2,655	-	100.00%	0.08%	30.90%	18.63%	494	1	18.93
Low	23	>0.20% to =<0.75%	(8)	-	100.00%	0.75%	0.76%	0.78%	-	-	0.85%	95	-	100.00%	0.75%	0.77%	0.80%	1	-	0.87
Medium	24	>0.75% to =<7.0%			0.00%	0.00%	0.00%	0.00%	-	-	0.00%	-	-	0.00%	0.00%	0.00%	0.00%	-	-	0.00
High	25	>7.0% to =<99.9%	_		0.00%	0.00%	0.00%	0.00%	_	_	0.00%	_	_	0.00%	0.00%	0.00%	0.00%	_	_	0.00
Default	26	100%	3		100.00%	100.00%	25.26%	315.75%	10	-	315.75%	3	-	100.00%	100.00%	25.59%	319.84%	10	-	319.84
	27		51.698		100.00%	0.01%	22.97%	0.94%	488	1	0.96%	52.722	-	100.00%	0.01%	22.98%	0.96%	505	1	0.97
Uninsured Undrawn (4)			2.,500			2.2170		2.2170	.00		2.2270	,			2.2170		5.5370	200		3.07
Exceptionally low	28	=<0.05%	7,162	23,156	30.93%	0.04%	16.33%	1.93%	139	1	2.02%	6,894	22,474	30.68%	0.04%	16.26%	1.92%	133	1	2.01
Very low		>0.05% to =<0.20%	474	1.713		0.15%	17.80%	5.49%	26	1	5.81%	494	1,897	26.04%	0.15%	17.69%	5.58%	27	1 1	5.91
Low		>0.20% to =<0.75%	21	28	73.92%	0.61%	18.16%	16.32%	3	_	17.71%	19	25	74.18%	0.61%	18.23%	16.38%	21	_	17.78
Medium		>0.75% to =<7.0%	85	547	15.55%	1.28%	16.40%	22.79%	19	-	25.38%	98	614	15.95%	1.37%	16.32%	23.42%	23	-	26.16
High		>7.0% to =<99.9%	63	38		18.62%	15.90%	76.55%	5	-	113.84%	8	47	17.15%	21.49%	16.55%	84.16%	23	-	128.70
Default	33	100%	0	13		100.00%	20.21%	226.51%	3	-	226.51%	0	11	12.79%	100.00%	20.05%	214.34%	,	-	214.34
Delault	34	100%	7.749	25.495		0.09%	16.42%	2.51%	195	- 1	2.67%	7.514	25,068	29.98%	0.11%	16.36%	2.61%	196	- 1	2.79
Uninsured Drawn (5)	34		1,145	20,490	30.35 /6	0.0376	10.42 /0	2.51/0	193		2.07 /6	7,514	25,008	25.50 /0	0.11/6	10.30 /6	2.01/0	190	·	2.13
	35	=<0.05%	15,710			0.04%	16.33%	0.000/	324		2.16%	13,271			0.04%	16.71%	2.13%	282		2.22
Exceptionally low		=<0.05% >0.05% to =<0.20%	33,142				15.26%	2.06% 4.06%	1,347	1	4.29%	32,689			0.04%	14.99%	4.08%	1,332	6	4.30
Very low		>0.05% to =<0.20% >0.20% to =<0.75%				0.11%	15.26%			0	14.45%					14.99%	12.60%		9	
Low			9,496			0.60%		13.32%	1,265	8		9,857			0.61%			1,242		
Medium		>0.75% to =<7.0%	10,125			3.44%	14.61%	33.02%	3,343	47	38.81%	10,512			3.32%	14.72%	32.28%	3,394	47 17	37.85
High		>7.0% to =<99.9%	310			36.95%	14.84%	75.63%	234	16	140.40%	358			35.34%	14.88%	74.60%	267		134.93
Default		100%	152			100.00%	14.52%	157.07%	238	11	246.48%	148			100.00%	14.78%	157.41%	233	12	
	41		68,935			1.04%	15.38%	9.79%	6,751	89	11.42%	66,835			1.09%	15.18%	10.10%	6,750	92	11.81
Qualifying Revolving Cre	edit									1										
Exceptionally low		=<0.05%	16,077	29,662	53.72%	0.03%	74.31%	1.69%	271	4	1.98%	15,508	28,741	53.41%	0.03%	74.34%	1.69%	262	4	1.98
Very low		>0.05% to =<0.20%	6,303	8,452	69.88%	0.11%	69.03%	4.57%	288	5	5.54%	6,426	8,548	70.20%	0.11%	69.91%	4.72%	303	5	5.73
Low		>0.20% to =<0.75%	7,470	10,432	54.41%	0.33%	69.36%	11.28%	842	17	14.21%	7,419	10,672	54.01%	0.34%	70.84%	11.72%	870	18	
Medium		>0.75% to =<7.0%	4,102	2,224	87.65%	2.18%	81.13%	53.96%	2,214	74	76.47%	4,441	2,405	85.80%	2.12%	82.03%	53.54%	2,378	79	
High		>7.0% to =<99.9%	798	273		17.09%	77.11%	157.85%	1,259	101	315.76%	772	276	88.36%	17.70%	76.46%	158.27%	1,221	100	
Default		100%	76	23		100.00%	61.72%	771.54%	591	-	771.54%	74	22	84.90%	100.00%	61.55%	769.44%	572	-	769.44
	48		34,826	51,066	59.70%	0.97%	73.13%	15.69%	5,465	201	22.90%	34,640	50,664	59.66%	0.99%	73.78%	16.18%	5,606	206	23.60
Other Retail (6)																				
1						[ ]				1										
Exceptionally low		=<0.05%	9,816	8,509	71.27%	0.03%	43.21%	4.13%	406	1	4.30%	9,493	8,205	71.30%	0.03%	43.78%	4.16%	395	1	4.33
Very low		>0.05% to =<0.20%	15,197	2,174	95.52%	0.14%	31.04%	9.59%	1,458	7	10.13%	14,570	2,143	95.37%	0.14%	31.23%	9.66%	1,407	6	10.20
Low		>0.20% to =<0.75%	12,415	2,546	91.18%	0.41%	62.99%	35.76%	4,439	28	38.54%	12,198	2,470	91.09%	0.42%	62.78%	35.87%	4,375	28	
Medium		>0.75% to =<7.0%	9,733	535	97.64%	1.91%	47.24%	59.52%	5,793	87	70.74%	9,599	545	97.53%	1.93%	47.78%	60.70%	5,827	88	72.16
High		>7.0% to =<99.9%	1,621	481	87.85%	21.32%	60.18%	175.88%	2,852	200	330.05%	1,494	405	88.70%	21.22%	61.56%	176.15%	2,632	187	332.77
Default	54	100%	621	3	99.66%	100.00%	45.01%	387.64%	2,407	150	689.49%	610	3	99.72%	100.00%	45.00%	377.90%	2,304	154	693.37
	55 56		49,403 212.611	14,248 90.809		2.49% 1.08%	45.81%	35.13%	17,355 30.254	473 765	47.09% 18.73%	47,964 209.675	13,771 89.503	88.62%	2.47% 1.08%	46.17% 33.95%	35.32%	16,940 29,997	464 764	47.41 18.85

<sup>(2)</sup> External rating groups reflect the most predominant alignment of groups to PD Band. (3) Prior to the application of the Basel I Capital Floor.

<sup>|</sup> Total | 21,2611 | 90,809 | 81.71% | (1) Represents retail exposures under the AIRB approach. Amounts are before allowance for credit losses. (2) EL adjusted average risk weight is calculated as (RWA + 12.5 x EL) / EAD. (3) includes insured drawn and undrawn Canadian residential mortgages and home equity lines of credit (e.g. CMHC insured mortgages). (4) includes only uninsured undrawn Canadian residential mortgages and home equity lines of credit. (5) includes only uninsured drawn Canadian residential mortgages and home equity lines of credit. (6) includes all other retail exposures, such as drawn and undrawn retail exposures. (7) Prior to the application of the Basel I Capital Floor.

#### BMO 😩 Financial Group WHOLESALE CREDIT EXPOSURE BY RISK RATING UNDER AIRB APPROACH (1) (Canadian \$ in millions) Q4 2017 Q3 2017 LINE Drawn Undrawn Total Drawn Undrawn Total Bank Bank Corporate 91,108 Sovereign 127,037 Corporate 51,456 Exposures Bank Corporate 92,176 Sovereign 128,848 Corporate Exposures Total investment grade Non-investment grade Watchlist 22,630 95,331 4,428 23 2 4,398 69,863 483 381 20,172 65,955 458 422 63 19,118 90,444 3 11 3,188 520 3,729 3,147 25 517 3,713 Default 25 27,064 1,065 165,224 156 72,304 1,257 399,871 28 25,965 1,052 162,330 4,281 185 68,696 1,284 393,719 4,579 129,318 3,129

(1) Figures are adjusted exposures at default amounts (Post Credit Risk Mitigation)

RETAIL CREDIT EXPOSURE BY PORTFO (Canadian \$ in millions)	LIO AND RISK RATI	NG UNDER A		. ,					
		Residential mortgages and home equity lines of credit	Qualifying	Other retail and retail small and medium-sized enterprises	Total exposures	Residential mortgages and home equity lines of credit	Qualifying	Other retail and retail small and medium-sized enterprises	Total exposures
Risk profile (probability of default):									
Exceptionally Low (≤ 0.05%)	6	26,985	16,078	2,799	45,862	24,811	15,508	2,551	42,870
Very low (> 0.05% to 0.20%)	7	37,794	6,303	11,011	55,108	37,115	6,426	10,629	54,170
Low (> 0.20% to 0.75%)	8	10,881	7,470	11,044	29,395	11,362	7,419	10,807	29,588
Medium (> 0.75% to 7.00%)	9	12,188	4,102	7,755	24,045	12,550	4,442	7,659	24,651
High (> 7.00% to 99.99%)	10	1,033	797	904	2,734	989	771	871	2,631
Default (100%)	11	589	76	188	853	595	74	166	835
	12	89,470	34,826	33,701	157,997	87,422	34,640	32,683	154,745

(2) Figures are adjusted exposures at default amounts (Post Credit Risk Mitigation)



		Q4 2	2017	Q3 2	017	Q2 2	2017	Q1 :	2017
Basel III Asset Classes	LINE #	Actual loss rate (1) (2)	Expected loss rate (1) (2)	Actual loss rate (1) (2)	Expected loss rate (1) (2)	Actual loss rate (1) (2)	Expected loss rate (1) (2)	Actual loss rate (1) (2)	Expected loss rate (1) (2)
Non-retail									
Total Corporate (incl specialized lending and corporate SMEs)	1	0.12%	0.60%	0.11%	0.62%	0.14%	0.58%	0.12%	0.53%
Sovereign	2	0.00%	0.01%	0.00%	0.01%	0.00%	0.01%	0.00%	0.01%
Bank	3	0.00%	0.07%	0.00%	0.06%	0.00%	0.05%	0.00%	0.04%
Retail									
Residential retail incl. HELOCs	4	0.05%	0.26%	0.03%	0.24%	0.03%	0.24%	0.04%	0.26%
Other retail incl. SBE	5	0.34%	0.87%	0.36%	1.22%	0.39%	1.26%	0.42%	1.09%
Qualifying revolving retail	6	2.27%	3.09%	2.28%	3.04%	2.30%	3.10%	2.33%	3.20%

### General

Expected loss (EL) rates which represent the loss rate predicted at the beginning of the most recent four quarter period are calculated using "through the cycle" risk parameters while actual loss rates are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are conservatively estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.

### 1. Non-retail actual and expected loss rates are measured as follows:

Actual loss rate represents the 'point in time' credit losses (change in specific allowance plus write-offs) less recoveries for the current and last three quarters divided by the quarterly average of outstandings for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel III 'through the business cycle' parameters (PDxLGDxEAD) plus Best Estimate of Expected Loss for defaulted assets (BEEL), divided by outstanding balances at the beginning of the applicable four-quarter period.

### 2. Retail actual and expected loss rates are measured as follows:

Actual loss rate represents write-offs net of recoveries for the current and prior three quarters divided by the quarterly average of outstanding balances for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel III parameters PDxLGDxEAD plus Best Estimate of Expected Losses for defaulted assets (BEEL) divided by outstanding balances at the beginning of the applicable four-quarter period.

For residential mortgages, actual loss rate also includes changes in specific allowances for the applicable four-guarter period.

### Commentary

#### Non-Retail

Corporate Portfolios - Actual losses for Q4 2017 continued to be low. EL remained stable reflecting overall benign environment.

Bank and Sovereign - Actual losses continued to be \$nil. EL remained stable.

### Retail

Overall, the Expected rates are well above actual Loss Rates for all retail asset classes.

Expected loss rate (EL) for Residential Mortgage and QRRE asset classes remain stable. Quarter over quarter variation in EL for Other Retail asset classes is mainly due to the fact that Investor-owned mortgages (HOLC, MORT) were reclassified from Mortgage to Other Retail asset class.

# ESTIMATED AND ACTUAL LOSS PARAMETERS UNDER AIRB APPROACH



				Q4 20	17					Q3 20	17		
		PD (1)	(2)	LGD (3	) (4)	EAD (	(5) (6)	PD (1)	(2)	LGD (3	(4)	EAD (	5) (6)
Risk Profile	LINE	Average		Average				Average		Average			
(\$ millions except as noted)	#	estimated %	Actual %	estimated %	Actual %	Estimated \$	Actual \$	estimated %	Actual %	estimated %	Actual %	Estimated \$	Actual \$
Wholesale													
Corporate including specialized lending	1	0.91%	0.40%	35.08%	17.18%	352	261	0.99%	0.44%	34.83%	42.78%	325	256
Corporate small and medium enterprises (SMEs)	2	1.26%	0.58%	38.29%	31.48%	71	66	1.41%	0.55%	37.93%	27.15%	75	61
Sovereign	3	0.12%	0.00%	12.89%	0.00%	-	-	0.12%	0.00%	12.69%	0.00%	-	-
Bank	4	0.33%	0.00%	14.88%	0.00%	-	-	0.35%	0.00%	14.75%	0.00%	-	-
Retail													
Residential mortgages excluding home equity line of credits (HELOCs) - Uninsured only (7) (8)	5	0.99%	0.67%	23.44%	14.55%	243	243	0.99%	0.70%	25.12%	13.78%	283	283
HELOCs (8)	6	0.59%	0.56%	35.81%	20.22%	221	216	0.61%	0.55%	36.04%	19.66%	240	236
Qualifying revolving retail (QRR)	7	1.28%	1.21%	83.74%	77.40%	480	467	1.29%	1.19%	83.79%	77.72%	461	447
Other retail (excl. SMEs)	8	4.90%	4.35%	89.29%	80.25%	287	287	4.83%	4.52%	89.94%	81.87%	224	223
Retail SMEs	9	1.26%	0.96%	95.31%	78.44%	30	27	1.36%	1.09%	96.40%	79.49%	15	15

(1) Wholesale PDs are based on a borrower weighted average. There have been no Bank or Sovereign defaults in the past 12 months.

<sup>(2)</sup> Retail PD is based on account weighted average.

<sup>(3)</sup> Wholesale LGDs are expressed as an exposure weighted average. The LGD figures include back-dated resolved facilities.

<sup>(4)</sup> Retail LGD is based on weighted average of LGD eligible accounts.

<sup>(5)</sup> Wholesale EAD represented predicted vs. realized comparison for defaults in the previous 12 months. Term products are not included. No defaults in the Bank and Sovereign asset classes within the past 12 months.

<sup>(6)</sup> Retail EAD represents predicted vs. realized comparison for defaults in the previous 12 months.

<sup>(7)</sup> Mortgages insured by Canada Mortgage And Housing Corporation and private mortgage insurers are primarily included in Sovereign.

<sup>(8)</sup> Investor-owned mortgages are included in the Other Retail asset class.

# BMO 🝅 Financial Group

# AIRB REGULATORY CAPITAL CHARGES FOR SECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS

(\$ millions)		Q4 2	017	Q3 :	2017	Q2 2	2017	Q1 :	2017	Q4 :	2016
Traditional Securitizations	LINE	Exposure	Capital								
Risk Weights	#	Amount (1)	Required								
Bank Assets											
7%	1	12,332	68	11,594	65	6,438	36	4,708	26	5,892	33
7.01% - 25%	2	216	3	143	2	2,007	14	2,194	16	421	4
25.01% - 50%	3	102	3	65	1	26	1	31	1	39	1
Greater than 50%	4	349	31	292	23	41	7	32	3	35	3
Less amount excluded from capital requirements for exceeding maximum											
KIRB capital (2)	5	-	1	-	-	-	_	-	-	-	_
Total Exposures, net of deductions	6	12,999	104	12,094	91	8,512	58	6,965	46	6,387	41
Exposures Deducted:		,				,		,		,	
From Tier 1 Capital:											
Credit Card Receivables (3)	7	-	_	-	-	-	-	-	-	-	_
Residential Mortgages	8	-	_	-	-	-	_	-	-	-	_
From Total Capital:											
Residential Mortgages	9	-	_	-	-	-	-	-	-	-	_
Total Exposures Deducted	10	-	-	-	-	-	-	-	-	-	-
Bank Assets Total Exposures	11	12,999	104	12,094	91	8,512	58	6,965	46	6,387	41
Third Party Assets		,				,		,		,	
7%	12	10,571	47	10,646	50	11,598	59	11,535	58	12,039	61
7.01% - 25%	13	5,631	45	5,031	41	5,819	48	4,823	40	4,730	39
25.01% - 50%	14	-	_	-	-	-	-	-	-	-	-
50.01% - 100%	15	-	_	-	-	114	9	110	9	113	9
Greater than 100%	16	-	_	-	-	-	-	-	-	-	-
Default	17	-	_	-	-	-	-	-	-	-	-
Total Exposures, net of deductions	18	16,202	92	15,677	91	17,531	116	16,468	107	16,882	109
Exposures Deducted:											
From Total Capital:											
Collateralized Debt Obligations (AAA/R-1 (High) Securities)	19	-	-	-	-	-	-	-	-	-	-
Montreal Accord Assets	20	-	-	-	-	-	-	-	-	-	-
Residential Mortgages (Uninsured)	21	-	-	-	-	-	-	-	-	-	-
Other Pool Type	22	-	_	-	-	-	-	-	-	-	-
Trading Securities Reclassified to AFS	23	-	-	-	-	-	-	-	-	-	-
Total Exposures Deducted	24	-	-	-	-	-	-	_	-	-	_
Third Party Assets Total Exposures	25	16,202	92	15,677	91	17,531	116	16,468	107	16,882	109
Total Exposures	26	29,201	196	27,771	182	26,043	174	23,433	153	23,269	150

<sup>(1)</sup> Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures.

<sup>(2)</sup> KIRB - IRB capital, inclusive of EL, of underlying assets as though they had not been securitized.

<sup>(3)</sup> Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust II because the excess spread of the underlying portfolio has remained above the threshold at which capital charges would be incurred.

# AIRB REGULATORY CAPITAL CHARGES FOR RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS



(\$ millions)		Q4	2017	Q3 :	2017	Q2 2	017	Q1 2	2017
Traditional Securitizations	LINE								
Risk Weights	#	Exposure Amount (1)	Capital Required	Exposure Amount (1)	Capital Required	Exposure Amount (1)	Capital Required	Exposure Amount (1)	Capital Required
Bank Assets	"	Exposure / misune (1)	Supital Modali Su	Exposure / infoam ( )	Supital Hoquilou		oaphai noqaii oa	Exposure / mount ( )	оприл поданов
7%	1	_	_		_	-	=	_	-
7.01% - 25%	2	_	_	_	_	-	=	_	-
25.01% - 50%	3	_	_	_	_	-	=	_	-
Greater than 50%	4	_	_	_	_	-	=	_	-
Less amount excluded from capital requirements for exceeding maximum									
KIRB capital (2)	5	_	_	_	_	-	-	_	-
Total Exposures, net of deductions	6	-	-	_	-	-	-	_	-
Exposures Deducted:									
From Tier 1 Capital:									
Credit Card Receivables (3)	7	-	-	-	-	-	-	-	-
Residential Mortgages	8	-	-	-	-	-	-	-	-
From Total Capital:									
Residential Mortgages	9	-	-	=	-	=	=	=	=
Total Exposures Deducted	10	-	-	-	-	-	-	-	-
Bank Assets Total Exposures	11	-	-	=-	-	-	=	=-	-
Third Party Assets									
7%	12	=	=	=	=	=	=	=	=
7.01% - 25%	13	-	-	-	-	-	-	-	-
25.01% - 50%	14	-	-	-	-	-	-	-	-
50.01% - 100%	15	-	-	-	-	-	-	-	-
Greater than 100%	16	-	-	-	-	-	-	-	-
Default	17	-	-	-	-	-	-	-	-
Total Exposures, net of deductions	18	-	-		-	-	· -	-	-
Exposures Deducted:									
From Total Capital:									
Collateralized Debt Obligations (AAA/R-1 (High) Securities)	19	-	-	-	-	-	-	-	-
Commercial Mortgages	20	-	-	-	-	-	-	-	-
Montreal Accord Assets	21	-	-	-	-	-	-	-	-
Residential Mortgages (Uninsured)	22	-	-	-	-	-	-	-	-
Other Pool Type	23	-	-	-	-	=	=	=	-
Equipment Loans/Leases	24	-	-	-	-	-	-	-	
Total Exposures Deducted	25	-	-	-	-	-		-	-
Third Party Assets Total Exposures	26	-	-	-	-	-	-	-	-
Total Exposures	27				-	-		-	-

<sup>(1)</sup> Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures. Unrated positions and positions with ratings below investment-grade are deducted from capital.

<sup>(2)</sup> KIRB - IRB capital, inclusive of EL, of underlying assets as though they had not been securitized.

<sup>(3)</sup> Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust II because the excess spread of the underlying portfolio has remained above the threshold at which capital charges would be incurred.

		Q4 2	2017	Q3 2	2017	Q2 2	2017	Q1 2	2017
		RBA/Inferred		RBA/Inferred		RBA/Inferred		RBA/Inferred	
		Rating/IAA		Rating/IAA		Rating/IAA		Rating/IAA	
(A. 19)									
(\$ millions)		Exposure		Exposure		Exposure		Exposure	
Trading Securitizations Excluding Resecuritization Exposures	LINE	Exposure		Exposure		Exposure		Exposure	
Risk Weights	#	Amount	Capital Required						
Exposures Included In Risk-Weighted Assets									
7%	1	307	2	258	1	143	1	166	-
7.01% - 25%	2	37	-	73	1	104	1	48	-
25.01% - 50%	3	-	-	-	-	-	-	-	-
50.01% - 100%	4	6	-	-	-	-	-	2	-
Greater than 100%	5	8	2	8	2	9	2	-	-
Default	6	-	-	-	-	-	-	-	-
Less amount excluded from capital requirements for exceeding maximum KIRB capital	7	-	-	-	-	-	-	-	-
Total Exposures excluding Resecuritization, net of deductions (1)	8	358	4	339	4	256	4	216	-
Exposures Deducted From Tier 1 Capital:									
Auto loans/leases	9		-	-	-	-	-	-	-
Credit card receivables	10	_	_	_		-	-	_	-
Residential mortgages (insured)	11	_	_	_	_	_	-	_	_
Residential mortgages (uninsured)	12	_	_	_	_	_	_	_	_
Commercial mortgages	13	_	_	_	_	_	-	_	_
Personal line of credit	14			_		_		_	_
Equipment loans/leases	15			_		_		_	_
Trade receivables	16			_					_
Corporate loans	17	_	_	-	_	_	_	_	-
Daily auto rental	18	-	-	-	-	-	-	-	-
Floorplan finance receivables	19	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	20	-	-	-	-	-	-	-	-
	20	-	-	-	-	-	-	-	-
Other pool type	22	-	-	-	-	-	•	-	-
Total Trading Exposures excluding Resecuritization Deducted from Tier 1 Capital  Exposures Deducted from Total Capital:	22	-	-	-	-	-	-	-	-
	22								
Auto loans/leases	23	-	-	-	-	-	-	-	-
Credit card receivables	24	-	-	-	-	-	-	-	-
Residential mortgages (insured)	25	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	26	-	-	-	-	-	-	-	-
Commercial mortgages	27	-	-	-	-	-	-	-	-
Personal line of credit	28	-	-	-	-	-	-	-	-
Equipment loans/leases	29	-	-	-	-	-	-	-	-
Trade receivables	30	-	-	-	-	-	-	-	-
Corporate loans	31	-	-	-	-	-	-	-	-
Daily auto rental	32	-	-	-	-	-	-	-	-
Floorplan finance receivables	33	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	34	-	-	-	-	-	-	-	-
Other pool type	35	-	-	-	-	-	-	-	-
Total Trading Exposures excluding Resecuritization Deducted from Total Capital	36	-	-	-	-	-	-	-	-
Total Trading Exposures Excluding Resecuritization	37	358	4	339	4	256	4	216	-
The second control of		555		555				1 2.0	

#### AGGREGATE AMOUNT OF TRADING SECURITIZATION EXCLUDING RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE Q4 2017 Q3 2017 Q2 2017 Q1 2017 (\$ millions except as noted) Exposure Exposure Exposure Exposure Asset Classes 38 71 107 116 52 Auto loans/leases Credit card receivables 39 194 147 80 79 15 Residential mortgages (insured) 40 10 Residential mortgages (uninsured) 41 Commercial mortgages 42 49 Personal line of credit 43 65 32 Equipment loans/leases 44 12 21 6 Trade receivables 45 Corporate loans 46 Daily auto rental 47 Floorplan finance receivables 48 37 Collateralized debt obligations (AAA/R-1 (high) securities) 49

50

51

358

Other pool type

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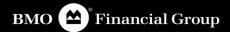
339

16

256

216

Total Trading Securitization Excluding Resecuritization (1) (1) Excluding Resecuritization Exposures of \$nil million in Q4 2017 (\$nil million in Q3 2017, \$nil million in Q2 2017, and \$66 million in Q1 2017).



# **BASEL GLOSSARY**

Adjusted EAD: Represents EAD that has been redistributed to a more favourable PD band or a different Basel Asset Class as a result of collateral (Credit Risk Mitigation - CRM). All AIRB disclosures aggregated into PD (probability of default) bands use Adjusted EAD values.

AIRB (Advanced Internal Ratings Based approach): The AIRB approach is the most advanced of the range of options for determining the capital requirements for credit risk. This option allows banks to use their own internal model to measure credit risk capital requirements, subject to regulatory approval. OSFI has indicated that it expects the largest Canadian Banks to adopt the AIRB approach.

Basel I Capital Floor: A capital floor based on the Basel I standardized approach is calculated by banks using advanced approaches for credit risk or operational risk, as prescribed by OSFI in CAR.

Capital Adequacy Requirements (CAR): OSFI's Capital Adequacy Requirements guideline dated December 2016.

Commitments (Undrawn): The EAD on the difference between the authorized and drawn amounts (e.g., the unused portion of a line of credit) before adjustments for credit risk mitigation.

Credit Equivalent Amount (CEA) on Undrawn: An estimate of the amount of credit risk exposure on off-balance items under the Standardized Approach for credit risk.

Drawn: The amount of funds invested or advanced to a customer. Does not include adjustments for credit risk mitigation.

Exposure at Default (EAD): EAD for on-balance sheet amounts represents outstandings, grossed up by specific provisions and write-offs. EAD for Off balance sheet and Undrawn are estimates.

Exposure at Default OTC Derivatives: Represent the net gross positive replacement costs plus the potential credit exposure amount.

Exposure Weighted Average LGD represents the ( $\Sigma$  (Adjusted EAD of each exposure x its LGD)) divided by the total Adjusted EAD.

Exposure Weighted Average Risk Weight is the (Σ pre-scaled RWA for each exposure/Total Adjusted EAD).

Grandfathered Equity Securities in the Banking Book: Under Basel II, OSFI exempts equity investments held as of October 31, 2007 from the AIRB approach for a period of 10 years starting November 1, 2007 to October 31, 2017. During that time, these "grandfathered" holdings will be risk weighted at 100%.

HELOCs: Home Equity Lines of Credit comprise lines of credit secured by equity in a residential property.

OSFI: Office of the Superintendent of Financial Institutions.

Other Off Balance Sheet Items: All off-balance sheet arrangements other than derivatives and undrawn commitments such as Standby Letters of Credit and Documentary Credits.

QRR (Qualifying Revolving Retail): Includes exposures that are revolving, unsecured and uncommitted to individuals up to a maximum amount of \$125,000 to a single individual.

Repo Style Transactions: Includes repurchase and reverse repurchase agreements and securities lending and borrowing.

Scaling Factor: The scaling factor is applied to the risk weighted assets amount for credit risk assessed under the AIRB approach. The objective of the scaling factor is to broadly maintain the aggregate level of Basel I minimum capital requirements, while also providing incentives to adopt the more advanced risk-sensitive approaches.

Standardized Approach: This approach is the least complicated of the range of options available to banks to measure credit risk capital requirements. This option allows banks to measure credit risk capital requirements by multiplying exposures by defined percentages based on the exposures product type and external credit rating (if applicable).