



Marshall & Ilesley Corporation Credit Quality 2007 Third Quarter



Loan portfolio summary

MARSHALL & ILSLEY CORPORATION TOTAL LOAN PORTFOLIO AS OF SEPTEMBER 30, 2007 (\$millions)	Loans & Leases	%Total Loans & Leases	Non- performing Loans & Leases	NPLs % Loans & Leases By Category
Commercial Loans & Leases	\$13,569	30 %	\$45	0.33 %
Commercial Real Estate	15,689	35	189	1.21
Residential Real Estate	9,700	22	175	1.80
Consumer Loans & Leases	6,013	13	45	0.75
Total Loans & Leases	\$44,971	100 %	\$454	1.01 %

Note: Ratios may not tie to balances shown due to rounding.



Real estate portfolio summary

MARSHALL & ILSLEY CORPORATION REAL ESTATE PORTFOLIO AS OF SEPTEMBER 30, 2007 (\$millions)	Loans & Leases	% Total Loans & Leases	Non- performing Loans & Leases	NPLs % Loans & Leases By Category
Commercial Real Estate	\$15,689	35 %	\$189	1.21 %
Commercial Vacant Land & Construction	4,814	11	123	2.56
Residential Real Estate	\$9,700	22 %	\$175	1.80 %
Residential Real Estate (1-4 Family)	4,358	10	41	0.95
Residential Construction	1,045	2	9	0.81
Resi. Vacant Land & Constr. - Developer	4,297	10	125	2.91
Consumer Loans & Leases	\$6,013	13 %	\$45	0.75 %
Home Equity Loans & Lines	4,304	10	38	0.89

Note: Ratios may not tie to balances shown due to rounding.



Selected state summary

MARSHALL & ILSLEY CORPORATION LOAN PORTFOLIO AS OF SEPTEMBER 30, 2007 (\$millions)	Loans & Leases	% Total Loans & Leases	Non- performing Loans & Leases	NPLs % Loans & Leases By Category
Arizona	\$7,542	17 %	\$89	1.18 %
Resi. Vacant Land & Constr. - Developer	2,407	5	61	2.55
Florida	\$2,764	6 %	\$81	2.91 %
Commercial Vacant Land & Construction	977	2	56	5.71
Kansas	\$1,508	3 %	\$29	1.95 %
Commercial Vacant Land & Construction	307	1	20	6.68

Note: Ratios may not tie to balances shown due to rounding.



Largest non-performing loans

(September 30, 2007)

- Non-performing loans >\$5 million are concentrated in housing-related credits across geographies

<u>Dollar Range of NPLs</u>	<u># of Loans</u>	Total \$151.1 million (33% of total NPLs)
\$15+ million	2	Largest NPL \$22.4 million
\$10 - \$14.9 million	6	Number of NPLs by asset class:
\$5 - \$9.9 million	5	(6) Commercial vacant land & construction
Total	13	(5) Residential vacant land & construction - Developer
		(2) Commercial real estate

<u>Origination Date of NPLs</u>	<u>Loans (\$mil.)</u>	Number of NPLs by property zip code:
2006 (1Q)	\$32.6	(5) Florida, (2) Arizona, (2) Illinois, (2) Minnesota,
2005	50.1	(1) Kansas, (1) Missouri
2004	12.9	Number of NPLs by M&I business region:
Acquisition	55.5	(5) Correspondent Banking, (2) Arizona, (2) Florida,
Total	\$151.1	(2), Kansas City, (1) Minnesota, (1) St. Louis



Real estate underwriting standards

- Disciplined underwriting practices
 - Cash equity (minimum 10%)
 - Personal guarantee
 - Loan to value
 - Vacant land (65% or less)
 - Construction (80% or less)
 - Pre-sale requirement
 - Interest reserve
 - Accelerated pay-down feature
 - Defined release mechanism

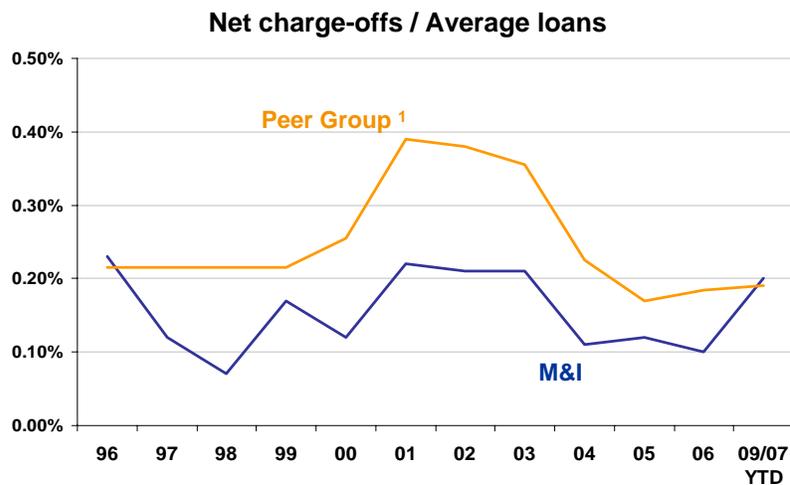


Real estate portfolio management

- Credit committee process ensures thorough review of non-performing loans
 - Updated appraisal
 - Back testing on operating results
 - Stress testing
- We remain comfortable with our underwriting discipline and the risks in our loan portfolio



Net charge-off ratio



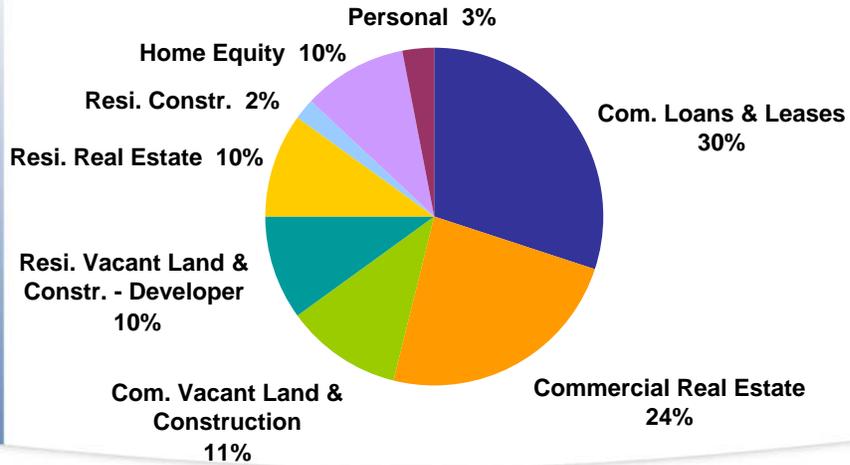
¹ Peer group consists of 16 U.S. banking companies with assets from \$21 - \$138 billion; peer charge-off ratio as of June 30, 2007.



Loans by product

(September 30, 2007)

\$45.0 Billion



Credit Quality

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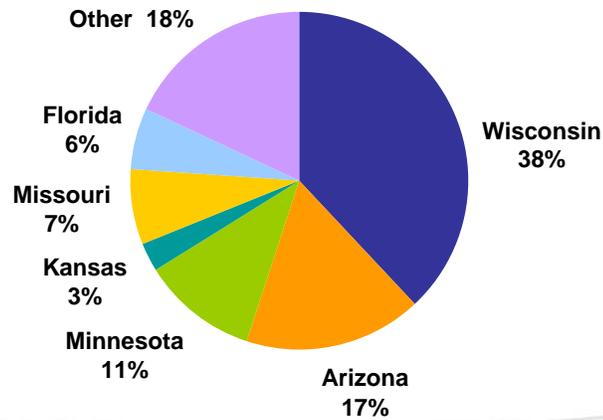


Loans by geography

(September 30, 2007)

\$45.0 Billion

Note: Property zip code used to assign state for real estate loans



Credit Quality

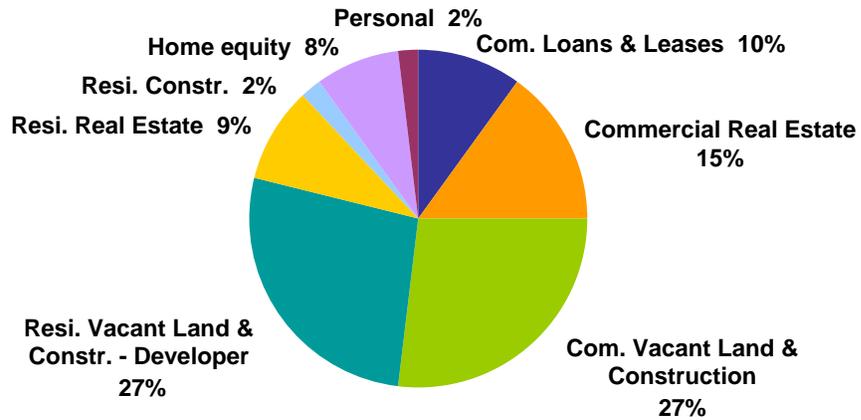
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Non-performing loans by product

(September 30, 2007)

\$453.6 Million

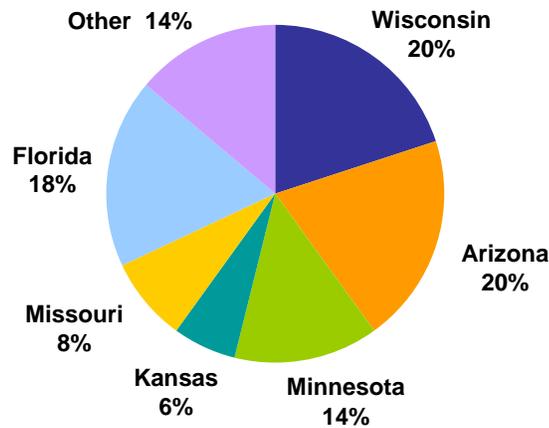


Non-performing loans by geography

(September 30, 2007)

\$453.6 Million

Note: Property zip code used to assign state for real estate loans





Marshall & Ilsley Corporation Forward-Looking Statements

This presentation may contain forward-looking statements concerning Marshall & Ilsley Corporation's (M&I) future operations and financial results. Such statements are subject to important factors that could cause M&I's actual results to differ materially from those anticipated by the forward-looking statements. These factors include (i) the factors identified in M&I's Annual Report on Form 10-K for the year ended December 31, 2006 under the heading "Forward-Looking Statements" which factors are incorporated herein by reference, and (ii) such other factors as may be described from time to time in M&I's SEC filings.

This presentation has been made for the benefit of showing M&I's current versus historical results and should not be used to predict future performance. This presentation is supplemental information and should be read in conjunction with M&I's Form 10-K.