



Strategic Overview Second Quarter 2003

Tony Comper *Chairman & CEO*

Quarterly Investor Presentation May 27, 2003





BMO Earnings Rise 36% In Q2 and 20% YTD

- Higher profitability driven by:
 - solid growth in Personal & Commercial
 - improved credit performance
- 15.2% ROE up 3.6 percentage points year-over-year

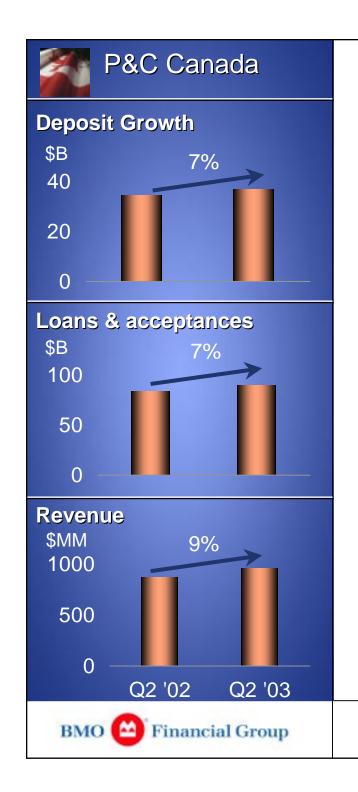






Credit Performance Drives Reduction In Provision for Credit Losses ("PCL")

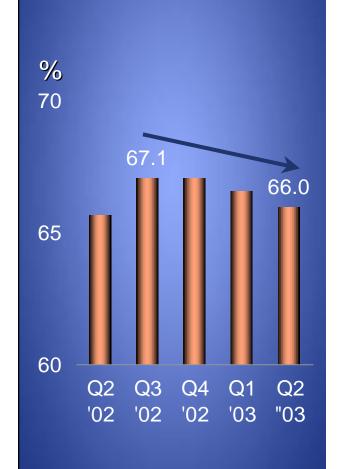
- Q1 PCL of \$150MM
- Q2 PCL of \$120MM
- Now estimate annual PCL will be at or below \$600MM



Personal & Commercial Earnings Up 12%

- Earnings growth driven by strong volume growth and higher net interest margins
- Strong performance from P&C Canada
 - retail and business deposits grew 7%
 - loans and acceptances grew 7%
 - increased market share in retail banking and business loans under \$5MM
- U.S. loans increased 25% and deposits up 9% year-over-year

Cash expense to revenue ratio



Best Cash Productivity RatioIn Four Quarters

- Improved enterprise productivity ratio by 110 bps since Q4 2002
- Operating groups targeting a 150 to 200 bps improvement for 2003

U.S. Acquisitions since Q1 2002

- ▶ CSFBdirect
- Morgan Stanley
 Individual Investor
 Group online
 accounts

U.S. Direct Investing: CaseStudy In ProductivityImprovement

- US\$100MM reduction in costs in F2002
- Further reductions planned for 2003
- Third party back office service provider allows for flexible cost structure and timely alignment of capacity to market demands

Financial Targets For 2003 On Track

Performance Measure	F2003 Target (ex. non-recurring items)
EPS Growth*	10 - 15% (Cash EPS 10 - 15%)
Return On Equity	14 - 15% (Cash ROE 15 - 16%)
Provision For Credit Losses	Maintain an annual PCL at or below the 2002 level (\$820MM) (Current estimate is \$600MM or below)
Tier 1 Capital	Minimum 8.0%



^{*} Growth based on F2002 diluted EPS of \$2.76 and diluted cash EPS of \$2.91



Transaction:

- US\$30MM purchase price
- > 100% share swap
- > 2.4 x book value
- > 0.3 x revenue

U.S. Acquisition ProvidesEquity Distribution Capability

- New York-based equity research, sales, trading and investment banker meets IRR requirements
- Provides added value for clients:
 - U.S. research capability for Canadian investors
 - U.S research and distribution capabilities for Canadian issuing clients
 - Equity research, sales and trading services for mid-market clients served by Harris Nesbitt, Media & Communications and Energy teams
- Adds 650 institutional relationships







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Forward-Looking Statements

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

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