

FINANCING SOLUTIONS

BMO CAPITAL MARKETS

Facilitating Commerce Globally

BMO Capital Markets is a leading, full-service North American financial services provider offering corporate, institutional and government clients access to a complete range of products and services. These include equity and debt underwriting, corporate lending and project financing, merger and acquisitions advisory services, merchant banking, securitization, treasury and market risk management, debt and equity research and institutional sales and trading.



Depth of capabilities to support your goals

BMO Capital Markets leverages its people, knowledge and resources to help public and private companies maximize performance and long-term value.

Count on BMO Capital Markets for:

- ✔ Objective analysis of current capabilities in the context of long-term challenges and opportunities;
- ✔ Thorough evaluations and recommendations on strategic options;
- ✔ In-depth knowledge of key industry sectors;
- ✔ Timely, reliable and expert execution;
- ✔ A team of more than 2,000 employees in the United States, Canada, Europe and Asia whose industry knowledge, financial products expertise and collaborative approach enable thoughtful and reliable execution;
- ✔ A unique ability to deliver integrated cross-border financial solutions to companies operating within North America;
- ✔ Extensive industry relationships that capture valuable intelligence and cultivate key competitive insights;
- ✔ Hands-on involvement by experienced, senior professionals who provide valuable and objective advice and are personally committed to helping you achieve your goals.

Advisory & Capital Raising Services

With in-depth industry expertise, and broad advisory and financial capabilities, BMO Capital Markets is a reliable source of investment and corporate banking services that helps maximize performance and create long-term value. BMO Capital Markets offers:

- Advisory Services
- Capital Raising Solutions
- Syndicated Lending
- Asset Based Lending
- Debt Underwriting
- Private Placements
- Equity Underwriting
- Asset Securitization

Institutional Services

Institutional clients rely on BMO Capital Markets to provide a complete range of customized sales, trading, structuring and research products and services across capital markets. Institutional services include:

- Equity Products
- Debt Products
- Money Markets
- Foreign Exchange
- Financial Products
- Commodity Products

For more information about BMO Capital Markets, contact us at bmo.sps@bmo.com or 1-888-838-4401, or visit our website at bmospendandpayment.com

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Research

BMO Capital Markets' award-winning research team has an excellent track record of identifying winning companies.

Treasury Management

BMO Capital Markets shares your commitment to operational efficiency, and knows how to save you time and money. Customized solutions help you streamline administrative processes and make the most of your cash resources.

- Treasury Management
- Trade Finance
- Correspondent Banking

Cross-Border Capabilities

Open markets and globalization mean that your ambition has no boundaries. With a long history of providing investment and corporate banking services in both Canada and the United States, BMO Capital Markets is uniquely positioned to facilitate cross-border capital markets solutions.

International Solutions

BMO Capital Markets is well positioned to serve your international business needs. Through strategic partnerships with major international and domestic banks BMO Capital Markets can help facilitate your activities abroad.

Doing Business in China

BMO is proud to be among the most recognized, established international banks in China. We have done business in China since the 1800s, and today have branches in Beijing, Guangzhou and Hong Kong, and a representative office in Shanghai. North American clients operating in China get direct local access to our corporate lending and syndication, structured and trade finance solutions. We provide debt capital markets advisory services, and securitizations as well as risk management and derivative products. In addition we offer foreign exchange, money market, and local currency deposits capabilities.

Industry Focus

BMO Capital Markets has specialized industry expertise in the following sectors:

- Business Services
- Commercial & Industrial
- Consumer & Leisure
- Diversified
- Energy & Power
- Financial Services
- Financial Sponsors
- Food
- Forestry
- Government & Infrastructure
- Healthcare
- Media, Communications & Technology
- Mining
- Real Estate & Construction
- Utilities

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