

Supplementary Financial Information

For the Quarter Ended – October 31, 2013

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This report is unaudited and all amounts are in millions of Canadian dollars, unless otherwise indicated.



Use of this Document

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of BMO Financial Group (the bank). This information should be used in conjunction with the bank's Q4 2013 Press Release, the 2013 Management's Discussion and Analysis (MD&A) and Investor Presentation, as well as the 2013 Annual Report.

Additional financial information is also available throughout the Q4 2013 slide presentations for the Strategic Update, Financial Review and Risk Review, as well as the Conference Call Webcast.

These can be accessed at our website at www.bmo.com/investorrelations.

This report is unaudited and all amounts are in millions of Canadian dollars, unless indicated otherwise.

Items indicated N.A. were not available. Items indicated n.a. were not applicable.

Accounting Framework

The bank commenced reporting under International Financial Reporting Standards (IFRS) effective November 1, 2011. Fiscal 2011 comparative figures presented in this document have been restated to reflect our adoption of IFRS with the exception of our Basel measures. We use the terms IFRS and Generally Accepted Accounting Principles (GAAP) interchangeably.

Results and measures in both the MD&A and this document are presented on an IFRS basis except that the bank's 2012 Basel regulatory capital ratios reflect the five quarters IFRS transition permitted under OSFI guidance. They are also presented on an adjusted basis that excludes the impact of certain items. Management assesses performance on both a GAAP basis and an adjusted basis and considers both bases to be useful in assessing underlying, ongoing business performance. Adjusted results and measures are non-GAAP and are detailed in the Adjusted Net Income section and in the Non-GAAP Measures section at the end of the MD&A.

Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than GAAP do not have standardized meanings under GAAP and are unlikely to be comparable to similar measures used by other companies.

Provision for Credit Losses

Effective Q1, 2013, we changed the way in which we evaluate our operating segments to reflect the provisions for credit losses on an actual credit loss basis. Prior to Q1, 2013, we had charged the groups with credit losses based on an expected loss provisioning methodology whereby Corporate Services was charged (or credited) with differences between the periodic provisions for credit losses charged to the operating group segments under our expected loss provisioning methodology and the periodic provisions required under GAAP. Prior period results have been restated accordingly. The change in allocation methodology enhances the assessment of performance against our peer group. Provisions for the purchased performing and purchased credit impaired loan portfolios continue to be evaluated and reported in Corporate Services.

Credit Risk Ratios

As a result of the addition of purchased loans acquired on the M&I transaction, certain credit quality ratios become less comparable to prior periods or peer group data, as the ratios now include the impact of the purchased loans and certain adjusting items related to the acquired loans. The ratios most affected are the provision for credit losses (PCL)-to-average net loans and acceptances, allowance for credit losses (ACL)-to-gross impaired loans (GIL), GIL to gross loans and acceptances and delinquency ratios. We have presented these ratios in the supplemental information in this package, including and excluding the impact of the purchased portfolios to provide for better comparison to prior quarters and the ratios of our peers.

Adjusted Results

Adjusted results exclude the following items:

Adjusting Item	ıs (Afte	er tax)							
	2013	2013	2013	2013	2012	2012	2012	2012	Fiscal	Fiscal
(Canadian \$ in millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
Amortization of acquisition-related intangible assets	(22)	(23)	(22)	(22)	(24)	(24)	(24)	(24)	(89)	(96)
M&I integration costs	(37)	(30)	(31)	(57)	(95)	(65)	(47)	(43)	(155)	(250)
Restructuring costs	-	-	(59)	-	(53)	-	(23)	(46)	(59)	(122)
(Increase) / decrease in collective allowance	(5)	(15)	11	-	27	14	12	-	(9)	53
Credit-related items on the acquired M&I performing loan portfolio	30	68	73	79	35	47	55	114	250	251
Run-off structured credit activities	20	1	6	7	67	(15)	73	136	34	261
Total	(14)	1	(22)	7	(43)	(43)	46	137	(28)	97

Taxable Equivalent Basis

BMO analyzes consolidated revenues on a reported basis. However, like many banks, BMO analyzes revenue of operating groups and ratios computed using revenue, on a taxable equivalent basis (teb). This basis includes an adjustment that increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt items to a level equivalent to amounts that would incur tax at the statutory rate. The effective income tax rate is also analyzed on a teb for consistency of approach. The offset to the group teb adjustments, mostly in BMO Capital Markets, is reflected in Corporate Services.

Changes

Periodically, certain business lines or units within business lines are transferred between client groups to more closely align BMO's organizational structure and its strategic priorities. In addition, revenue and expense allocations are updated to more accurately align with current experience. Prior periods were restated to conform to the current allocation method.

Wealth Management was formerly known as Private Client Group.

Users may provide their comments and suggestions on the Supplementary Financial Information document by contacting Andrew Chin at (416) 867-7019 or andrew.chin@bmo.com

										вмо 🕮	Financial	Group
FINANCIAL HIGHLIGHTS	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fisca
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	201
Income Statement Information												
Total revenues	4,188	4,050	3,944	4,081	4,176	3,878	3,959	4,117	3,822	16,263	16,130	13,94
Provision for credit losses (PCL)	189	77	145	178	192	237	195	141	362	589	765	1,21
Non-interest expense	2,597	2,542	2,568	2,590	2,701	2,484	2,499	2,554	2,432	10,297	10,238	8,74
Provision for income taxes	314	294	256	265	201	187	237	313	260	1,129	938	87
Reported net income	1,088	1,137	975	1,048	1,082	970	1,028	1,109	768	4,248	4,189	3,11
Non-controlling interest in subsidiaries	13	16	18	18	18	19	18	19	19	65	74	7
Net income attributable to Bank shareholders	1,075	1,121	957	1,030	1,064	951	1,010	1,090	749	4,183	4,115	3,04
Adjusted net income	1,102	1,136	997	1,041	1,125	1,013	982	972	832	4,276	4,092	3,27
Net economic profit	335	382	263	318	361	278	366	434	150	1,298	1,439	94
Profitability Measures												
Basic earnings per share	\$1.62	\$1.69	\$1.43	\$1.53	\$1.59	\$1.42	\$1.52	\$1.65	\$1.12	\$6.27	\$6.18	\$4.9
Diluted earnings per share	\$1.62	\$1.68	\$1.43	\$1.53	\$1.59	\$1.42	\$1.52	\$1.63	\$1.12	\$6.26	\$6.15	\$4.8 \$4.8
Return on equity	15.0 %	15.6 %	14.2 %	14.9 %	15.6 %	14.5 %	16.2 %	17.2 %	12.7 %	14.9 %	15.9 %	15.1
Return on average assets	0.76 %	0.80 %	0.71 %	0.74 %	0.77 %	0.68 %	0.76 %	0.81 %	0.56 %	0.75 %	0.76 %	0.65
Return on average risk-weighted assets (1)	1.94 %	2.07 %	1.85 %	1.94 %	2.08 %	1.81 %	1.97 %	2.06 %	1.40 %	1.95 %	1.98 %	1.70
Efficiency ratio	62.0 %	62.8 %	65.1 %	63.5 %	64.7 %	64.1 %	63.1 %	62.0 %	63.7 %	63.3 %	63.5 %	62.7
Net interest margin	02.0 /0	OZ.O /0	00.1 /0	00.0 /0	O-1.1 /0	O-1.1 /0	00.1 /0	O2.0 /0	00.7	00.0 /0	00.0 /0	02.1
on average assets	1.48 %	1.53 %	1.55 %	1.59 %	1.56 %	1.60 %	1.60 %	1.71 %	1.69 %	1.54 %	1.62 %	1.59
on average earning assets	1.67 %	1.75 %	1.79 %	1.85 %	1.83 %	1.88 %	1.89 %	2.05 %	2.01 %	1.77 %	1.91 %	1.85
PCL-to-average net loans and acceptances (2)	0.27 %	0.11 %	0.22 %	0.28 %	0.31 %	0.38 %	0.32 %	0.23 %	0.60 %	0.22 %	0.31 %	0.56
Effective tax rate	22.37 %	20.57 %	20.78 %	20.17 %	15.68 %	16.16 %	18.72 %	22.02 %	25.31 %	20.99 %	18.30 %	21.96
Adjusted Results Statistical Information (3)												
Basic earnings per share	\$1.65	\$1.69	\$1.46	\$1.52	\$1.65	\$1.49	\$1.45	\$1.43	\$1.22	\$6.31	\$6.02	\$5.1
Diluted earnings per share	\$1.64	\$1.68	\$1.46	\$1.52	\$1.65	\$1.49	\$1.44	\$1.42	\$1.20	\$6.30	\$6.00	\$5.1
Return on equity	15.2 %	15.6 %	14.5 %	14.8 %	16.3 %	15.2 %	15.4 %	15.0 %	13.9 %	15.0 %	15.5 %	16.0
Operating leverage	0.9 %	0.9 %	(1.0)%	(0.4)%	2.7 %	(4.4)%	(3.3)%	(7.6)%	(2.6)%	0.1 %	(2.8)%	0.8
Revenue growth	3.5 %	5.9 %	0.9 %	3.2 %	6.8 %	8.8 %	14.9 %	8.5 %	13.4 %	3.4 %	9.7 %	12.3
Net interest margin on average earning assets	1.58 %	1.63 %	1.64 %	1.67 %	1.67 %	1.70 %	1.76 %	1.85 %	1.78 %	1.63 %	1.74 %	1.79
Efficiency ratio	61.6 %	63.2 %	63.9 %	63.8 %	62.2 %	63.7 %	63.2 %	63.5%	63.8%	63.1%	63.1%	61.5
Non-interest expense growth	2.6 %	5.0 %	1.9 %	3.6 %	4.1 %	13.2 %	18.2 %	16.1 %	16.0 %	3.3 %	12.5 %	11.5
Return on average assets	0.77 %	0.80%	0.72%	0.73%	0.81%	0.71%	0.73%	0.70%	0.61%	0.76 %	0.74%	0.68
Adjusted net income	1,102	1,136	997	1,041	1,125	1,013	982	972	832	4,276	4,092	3,27
Adjusted effective tax rate	22.28 %	20.08 %	20.02 %	19.95 %	17.93 %	16.94 %	19.52 %	23.69 %	20.70 %	20.61 %	19.52 %	21.66
Balance Sheet Information												
Total assets	537,299	549,331	555,258	542,265	525,449	542,248	525,503	538,260	500,575	537,299	525,449	500,57
Average assets	557,544	555,718	555,090	554,356	546,377	554,222	538,191	538,134	529,732	555,682	544,264	469,93
Average earning assets	495,244	486,191	480,022	474,818	465,668	471,087	455,130	448,827	445,455	484,141	460,205	404,19
Average common shareholders' equity	27,706	27,688	26,855	26,528	26,267	25,208	24,571	24,364	22,212	27,197	25,106	19,14
Gross impaired loans (GIL) and acceptances (4) Allowance for credit losses (ACL)	2,544 1,970	2,650 1,919	2,848 1,973	2,912 1,925	2,976 1,936	2,867 1,973	2,837 2,003	2,657 1,976	2,685 2,011	2,544 1,970	2,976 1,936	2,68 2,01
									_			
Balance Sheet Measures			00.47			0.4.0			00.00	0.1.55	00.47	
Cash and securities-to-total assets ratio	31.2%	30.8%	30.1%	30.6%	29.4%	31.3%	32.0%	32.2%	29.5%	31.2%	29.4%	29.5
GIL-to-gross loans and acceptances (2) (4)	0.91%	0.97%	1.08%	1.12%	1.17%	1.14%	1.16%	1.10%	1.12%	0.91%	1.17%	1.12
GIL-to-equity and allowance for credit losses (2) (4) Common equity ratio - Basel III (5)	7.61% 9.9%	8.14% 9.6%	8.80% 9.7%	8.98% 9.4%	9.30% n.a	9.15% n.a	9.34%	8.74%	8.98%	7.61% 9.9%	9.30%	8.98
Common equity ratio - Basel III (5) Common equity ratio - Basel II (6)		9.6% n.a.	9.7% n.a.	9.4% n.a.	n.a 10.5%	n.a 10.3%	n.a 9.9%	n.a 9.7%	n.a 9.6%	9.9% n.a.	n.a 10.5%	9.6
Fier 1 capital ratio - Basel III <i>(5)</i>	n.a. 11.4%	n.a. 11.2%	n.a. 11.3%	n.a. 11.1%	10.5% n.a	10.3% n.a	9.9% n.a	9.7% n.a	9.6% n.a	n.a. 11.4%	10.5% n.a	9.c
Fier 1 capital ratio - Basel II (6)	n.a	n.a	0.0%	0.0%	12.6%	12.4%	12.0%	11.7%	12.0%	n.a	12.6%	12.0
Fotal capital ratio - Basel III (5)	13.7%	13.5%	13.7%	13.4%	n.a	n.a	n.a	n.a	n.a	13.7%	n.a	12.0
Total capital ratio - Basel II (6)	n.a	n.a	0.0%	0.0%	14.9%	14.8%	14.9%	14.6%	14.9%	n.a	14.9%	14.9
Sock Board Statistical Information (2)												
Cash-Based Statistical Information (3) Adjusted diluted earnings per share	\$1.64	\$1.68	\$1.46	\$1.52	\$1.65	\$1.49	\$1.44	\$1.42	\$1.20	\$6.30	\$6.00	\$5.1
Adjusted diluted earnings per snare Cash diluted earnings per share	\$1.65	\$1.08 \$1.72	\$1.46 \$1.46	\$1.52 \$1.56	\$1.65 \$1.62	\$1.49 \$1.46	\$1.44 \$1.55	\$1.42 \$1.67	\$1.20 \$1.15	\$6.30 \$6.39	\$6.00	\$5.1 \$4.9
Return on equity	15.3 %	16.0 %	14.5 %	15.3 %	16.0 %	14.9 %	16.6 %	17.6 %	13.2 %	15.3 %	16.2 %	هند. 15.4
1) Effective O1 2013 risk weighted assets are calculated			14.0 /0	10.0 /0	10.0 /0	17.5 /0	10.0 /0	17.0 /0	10.2 /0	10.0 /0	10.2 /0	10.4

Return on equity 15.3 % 1 (1) Effective Q1, 2013 risk weighted assets are calculated on a Basel III basis.

⁽²⁾ This ratio is calculated including purchased portfolios.

⁽³⁾ Adjusted Results and Cash-Based Statistical Information are non-GAAP financial measures. See "Accounting Framework" section on page 1 for further information.

⁽⁴⁾ GIL excludes Purchased Credit Impaired Loans.

⁽⁶⁾ Effective Q1, 2013 ratios are calculated under Basel III rules on an "all-in" basis.
(6) Prior to Q1, 2013 ratios are calculated on a Basel II basis. The Common Equity Tier 1 ratio on a Basel II basis is not a prescribed regulatory capital ratio and has been calculated by BMO as gross regulatory common equity less Basel II capital deductions divided by RWA. The fiscal 2011 comparative figures have not been restated to reflect the adoption of IFRS.

FINANCIAL HIGHLIGHTS										вмо 🛎 г	inancial (Group
THORICOIAETHORIEIGHTO	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Dividend Information												
Dividends declared per share	\$0.74	\$0.74	\$0.74	\$0.72	\$0.72	\$0.70	\$0.70	\$0.70	\$0.70	\$2.94	\$2.82	\$2.80
Dividends paid per share	\$0.74	\$0.74	\$0.72	\$0.72	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$2.92	\$2.80	\$2.80
Common dividends	476	478	481	469	468	454	450	448	448	1,904	1,820	1,690
Preferred dividends	29	30	28	33	33	32	34	37	37	120	136	146
Dividend yield	4.08%	4.63%	4.68%	4.57%	4.88%	4.87%	4.77%	4.80%	4.75%	4.05%	4.78%	4.75%
Dividend payout ratio (1)	45.7%	43.8%	51.7%	47.1%	45.3%	49.3%	46.1%	42.4%	62.5%	46.9%	45.6%	57.1%
Share Information												
Share price												
high	\$73.90	\$65.99	\$64.50	\$64.70	\$59.96	\$58.73	\$59.91	\$61.29	\$61.40	\$73.90	\$61.29	\$63.94
low	\$63.21	\$58.68	\$61.51	\$56.74	\$56.72	\$53.15	\$56.54	\$54.38	\$55.02	\$56.74	\$53.15	\$55.02
close	\$72.62	\$63.87	\$63.19	\$62.99	\$59.02	\$57.44	\$58.67	\$58.29	\$58.89	\$72.62	\$59.02	\$58.89
Book value per share	\$43.69	\$42.38	\$41.73	\$40.87	\$40.25	\$39.43	\$38.06	\$37.85	\$36.76	\$43.69	\$40.25	\$36.76
Number of common shares outstanding		0.4= 0				0.400						
end of period	644.1	645.9	649.0	652.0	650.7	646.9	643.4	640.4	639.0	644.1	650.7	639.0
average diluted	644.2	647.0	651.3 652.8	651.4 652.6	649.3	645.7 646.8	642.5	640.0	638.5 652.1	648.5	644.4 648.6	591.4 607.1
average diluted Total market value of common shares	646.1 46,777	648.3 41,256	652.8 41,010	652.6 41,070	650.4 38,406	37,160	645.7 37,746	651.5 37,328	37,631	649.8 46,777	38,406	37,631
Market-to-book value ratio	1.66	1.51	1.51	1.54	1.47	1.46	1.54	1.54	1.49	1.66	1.47	1.49
Price-to-earnings multiple	11.6	10.3	10.6	10.4	9.6	10.1	11.0	11.34	12.1	11.6	9.6	12.2
Total shareholder return	11.0	10.0	10.0	10.4	0.0	10.1	11.0	11.0	12.1	11.0	0.0	12.2
twelve month	28.8 %	16.5 %	13.0 %	13.5 %	5.2 %	0.5 %	(1.0)%	5.7 %	2.4 %	28.8 %	5.2 %	2.4 %
five-year average	17.0 %	11.7 %	10.5 %	7.8 %	4.2 %	2.5 %	2.0 %	1.6 %	1.9 %	17.0 %	4.2 %	1.9 %
Growth-Based Statistical Information												
Diluted adjusted earnings per share growth	(0.6)%	12.8 %	1.4 %	7.0 %	37.5 %	11.2 %	15.2 %	7.6 %	(4.8)%	5.0 %	17.6 %	6.0 %
Diluted earnings per share growth	1.9 %	18.3 %	(6.0)%	(6.1)%	43.2 %	30.3 %	14.4 %	21.6 %	(10.5)%	1.8 %	27.1 %	1.9 %
Net economic profit growth	(7.3)%	37.6 %	(28.2)%	(26.8)%	100+	84.5 %	16.2 %	33.4 %	(21.1)%	(9.8)%	53.0 %	33.0 %
Adjusted operating leverage	0.9 %	0.9 %	(1.0)%	(0.4)%	2.7 %	(4.4)%	(3.3)%	(7.6)%	(2.6)%	0.1 %	(2.8)%	0.8 %
Operating leverage	4.2 %	2.2 %	(3.2)%	(2.3)%	(1.7)%	4.9 %	(4.4)%	(5.4)%	(1.8)%	0.2 %	(1.4)%	(0.8)%
Adjusted revenue growth	3.5 %	5.9 %	0.9 %	3.2 %	6.8 %	8.8 %	14.9 %	8.5 %	13.4 %	3.4 %	9.7 %	12.3 %
Revenue growth	0.3 %	4.5 %	(0.4)%	(0.9)%	9.3 %	16.8 %	18.8 %	18.7 %	18.1 %	0.8 %	15.7 %	13.9 %
Adjusted non-interest expense growth	2.6 %	5.0 %	1.9 %	3.6 %	4.1 %	13.2 %	18.2 %	16.1 %	16.0 %	3.3 %	12.5 %	11.5 %
Non-interest expense growth	(3.9)%	2.3 %	2.8 %	1.4 %	11.0 %	11.9 %	23.2 %	24.1 %	19.9 %	0.6 %	17.1 %	14.7 %
Adjusted net income growth	(2.0)%	12.2 %	1.5 %	7.1 %	35.1 %	18.4 %	27.5 %	18.9 %	8.6 %	4.5 %	24.9 %	12.3 %
Reported net income growth	0.6 %	17.3 %	(5.2)%	(5.5)%	40.8 %	36.9 %	26.5 %	34.4 %	1.4 %	1.4 %	34.5 %	8.0 %
Net income attributable to Bank shareholders growth	1.1 %	18.0 %	(5.2)%	(5.5)%	41.9 %	37.8 %	27.1 %	35.1 %	1.4 %	1.7 %	35.3 %	8.2 %
Other Statistical Information												
Cost of equity Prime rate	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %
average Canadian	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %
average U.S.	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.00 %	3.25 %	3.25 %	3.25 %
Exchange rate	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0	3.23 /0
as at Cdn/U.S. dollar	1.0427	1.0272	1.0075	0.9973	0.9990	1.0029	0.9879	1.0028	0.9967	1.0427	0.9990	0.9967
average Cdn/U.S. dollar	1.0421	1.0385	1.0180	0.9953	0.9894	1.0180	0.9917	1.0133	1.0077	1.0235	1.0032	0.9852
Additional Bank Information	· <u> </u>	· <u> </u>			· <u> </u>		· <u> </u>	_	_			_
Number of full-time equivalent employees									1			
Canada	30,301	31,044	30,955	30,990	30,797	31,163	31,140	31,640	31,351	30,301	30,797	31,351
United States	14,696	14,972	15,020	14,963	14,963	14,929	14,918	14,992	15,184	14,696	14,963	15,184
Other	634	612	605	547	512	502	508	428	440	634	512	440
Total	45,631	46,628	46,580	46,500	46,272	46,594	46,566	47,060	46,975	45,631	46,272	46,975
Number of bank branches												
Canada	933	937	933	933	930	925	924	922	920	933	930	920
United States	626	634	635	638	638	664	672	675	688	626	638	688
Other	4	4	4	4	3			3	3	4	3	
Total	1,563	1,575	1,572	1,575	1,571	1,592	1,599	1,600	1,611	1,563	1,571	1,611
Number of automated banking machines	0.000	0.704	0.000	0.050	0.500	0.500	0.004	0.000	0.005	0.000	0.500	0.005
Canada United States	2,900	2,701	2,680	2,658	2,596	2,503	2,384	2,268	2,235 1,366	2,900 1,325	2,596	2,235
Total	1,325 4,225	1,359 4,060	1,369 4,049	1,364	1,375	1,384 3,887	1,369 3,753	1,365 3,633			1,375	1,366 3,601
	4,220	4,000	4,049	4,022	3,971	3,007	3,133	3,033	3,601	4,225	3,971	3,001
Credit rating DBRS	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA
Fitch	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-
Moody's (2)	Aa3	Aa3	Aa3	Aa3	Aa2	Aa2	Aa2	Aa2	Aa2	Aa3	Aa2	Aa2
Standard and Poor's	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+

TOTAL BANK CONSOLIDATED SUMMARY INCOME STATEMENTS AND HIGHLIGHTS									Į.	вмо 🖀 в	inancial	Group
	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Net interest income	2,085	2,146	2,098	2,216	2,145	2,225	2,120	2,318	2,262	8,545	8,808	7,474
Non-interest revenue Total revenues	2,103 4,188	1,904 4,050	1,846 3,944	1,865 4,081	2,031 4,176	1,653 3,878	1,839 3,959	1,799 4,117	1,560 3,822	7,718 16,263	7,322 16,130	6,469 13,943
Provision for credit losses	189	77	145	178	192	237	195	141	362	589	765	1,212
Net interest income and non-interest revenue	3,999	3,973	3,799	3,903	3,984	3,641	3,764	3,976	3,460	15,674	15,365	12,731
Non-interest expense Income before taxes	2,597 1,402	2,542 1,431	2,568 1,231	2,590 1,313	2,701 1,283	2,484 1,157	2,499 1,265	2,554 1,422	2,432 1,028	10,297 5,377	10,238 5,127	8,741 3,990
Provision for income taxes	314	294	256	265	201	1,137	237	313	260	1,129	938	876
Reported net income	1,088	1,137	975	1,048	1,082	970	1,028	1,109	768	4,248	4,189	3,114
Non-controlling interest in subsidiaries	13	16	18	18	18	19	18	19	19	65	74	73
Net income attributable to Bank shareholders Adjusted net income	1,075 1,102	1,121 1,136	957 997	1,030 1,041	1,064 1,125	951 1,013	1,010 982	1,090 972	749 832	4,183 4,276	4,115 4,092	3,041 3,275
Adjusted operating leverage	0.9 %	0.9 %	(1.0)%	(0.4)%	2.7 %	(4.4)%	(3.3)%	(7.6)%	(2.6)%	0.1 %	(2.8)%	0.8 %
Adjusted total revenue	4,060	3,892	3,759	3,861	3,920	3,677	3,727	3,743	3,670	15,572	15,067	13,742
Adjusted revenue growth Adjusted non-interest expense	3.5 % 2,502	5.9 % 2,458	0.9 % 2,402	3.2 % 2,464	6.8 % 2,436	8.8 % 2,342	14.9 % 2,357	8.5 % 2,378	13.4 % 2,341	3.4 % 9,826	9.7 % 9,513	12.3 % 8,453
Adjusted non-interest expense growth	2,502	2,456 5.0 %	1.9 %	3.6 %	4.1 %	13.2 %	18.2 %	2,376 16.1 %	16.0 %	3.3 %	12.5 %	0,453 11.5 %
Adjusted provision for credit losses	140	13	110	96	113	116	151	91	281	359	471	1,108
U.S. Segment Information (\$CAD equivalent)												
Net interest income	719	789	824	890	819	869	815	992	981	3,222	3,495	2,120
Non-interest revenue Total revenues	710 1,429	480 1,269	443 1,267	460 1,350	548 1,367	494 1,363	446 1,261	473 1,465	479 1,460	2,093 5,315	1,961 5,456	1,445 3,565
Provision for credit losses	(18)	(67)	(26)	46	15	134	28	(43)	202	(65)	134	534
Net interest income and non-interest revenue	1,447	1,336	1,293	1,304	1,352	1,229	1,233	1,508	1,258	5,380	5,322	3,031
Non-interest expense Income before taxes	976 471	940 396	926 367	959 345	1,037 315	960 269	950 283	962 546	920 338	3,801 1,579	3,909 1,413	2,700 331
Provision for income taxes	140	122	112	69	72	54	80	161	94	443	367	64
Reported net income	331	274	255	276	243	215	203	385	244	1,136	1,046	267
Non-controlling interest in subsidiaries Net income attributable to Bank shareholders	331	2 272	251	5 271	239	5 210	<u>5</u> 198	5 380	5 239	1,125	19 1,027	19 248
Adjusted net income	331	256	213	272	280	268	210	336	202	1,072	1,027	358
Adjusted operating leverage	7.3 %	(7.8)%	(0.6)%	(8.6)%	(2.1)%	5.1 %	(1.5)%	18.5 %	21.0 %	(2.4)%	3.0 %	1.3 %
Adjusted total revenue	1,331	1,115	1,091	1,140	1,182	1,151	1,109	1,231	1,189	4,677	4,673	3,314
Adjusted revenue growth Adjusted non-interest expense	12.6 % 887	(3.2)% 862	(1.6)% 838	(7.4)% 838	(0.6)% 842	50.4 % 824	65.8 % 845	78.1 % 830	74.1 % 830	0.1 % 3,425	41.0 % 3,341	25.6 % 2,421
Adjusted non-interest expense growth	5.3 %	4.6 %	(1.0)%	1.2 %	1.5 %	45.3 %	67.3 %	59.6 %	53.1 %	2.5 %	38.0 %	24.3 %
Adjusted provision for credit losses	(25)	(111)	(41)	(32)	(32)	(23)	(25)	(63)	101	(209)	(143)	448
Average assets (1)	184,598	193,142	195,409	185,808	183,706	195,293	187,905	196,238	192,885	189,693	190,801	145,630
Average earning assets Average current loans and acceptances	161,137 66,146	165,541 65,305	165,432 64,678	153,934 62,468	151,754 61,126	162,259 63,073	154,409 61,590	155,274 63,157	157,673 63,084	161,478 64,501	155,932 62,178	121,697 43,305
Average deposits	128,558	127,986	132,532	125,244	117,709	118,011	113,571	110,097	106,872	128,547	114,854	79,108
Adjusted net interest margin on average earning assets	1.53%	1.52%	1.61%	1.75%	1.66%	1.61%	1.75%	1.94%	1.79%	1.60%	1.74%	1.54%
\$USD Equivalent										0.450	0.121	0.115
Net interest income Non-interest revenue	690 680	760 461	809 436	894 462	828 553	854 484	822 450	980 467	977 475	3,153 2,039	3,484 1,954	2,145 1,465
Total revenues	1,370	1,221	1,245	1,356	1,381	1,338	1,272	1,447	1,452	5,192	5,438	3,610
Provision for credit losses	(18)	(64)	(26)	46	16	133	29	(43)	202	(62)	135	541
Net interest income and non-interest revenue	1,388	1,285	1,271	1,310	1,365	1,205	1,243	1,490	1,250	5,254	5,303	3,069
Non-interest expense Income before taxes	937 451	905 380	909 362	964 346	1,048 317	943 262	959 284	949 541	912 338	3,715 1,539	3,899 1,404	2,739 330
Provision for income taxes	133	118	109	70	72	52	82	160	93	430	366	63
Reported net income	318	262	253	276	245	210	202	381	245	1,109	1,038	267
Non-controlling interest in subsidiaries Net income attributable to Bank shareholders	318	260	249	5 271	4 241	5 205	5 197	5 376	5 240	1,098	19 1,019	19 248
Adjusted net income	318	245	211	271	283	261	209	332	201	1,045	1,019	361
Adjusted total revenue	1,276	1,072	1,072	1,144	1,195	1,130	1,119	1,215	1,180	4,564	4,659	3,358
Adjusted non-interest expense	851	829	822	843	852	809	852	818	823	3,345	3,331	2,454
Adjusted provision for credit losses Average assets (1)	(25) 177,136	(106) 185,962	(40) 191,943	(33) 186,687	(31) 185,712	(20) 191,843	(24) 189,469	(63) 193,655	101 191,368	(204) 185,378	(138) 190,173	455 147,588
Average earning assets	154,627	159,388	162,503	154,661	153,415	159,389	155,697	153,246	156,451	157,756	155,435	123,376
Average current loans and acceptances	63,472	62,886	63,531	62,770	61,784	61,962	62,105	62,338	62,602	63,161	61,982	43,860
Average deposits	123,367	123,247	130,171	125,833	118,983	115,944	114,520	108,677	105,993	125,617	114,531	80,161

(1) In Q3, 2011, M&I contributed \$10.5 billion (\$11 billion USD) to growth as its assets were included in the average for only 26 days.

ADJUSTED NET INCOME BY OPERATING GROUP										вмо 🕿	Financial	Group
AND GEOGRAPHIC AREA (1) (\$ millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fiscal 2011
Personal & Commercial Banking												
Canada	470	496	434	458	449	464	440	444	423	1,858	1.797	1,713
United States	119	169	165	198	151	153	153	175	178	651	632	305
Other	1	-	-	-	-	-	-	-	-	1		
Total	590	665	599	656	600	617	593	619	601	2,510	2.429	2,018
Wealth Management												
Canada	120	146	73	91	115	39	90	29	70	430	273	311
United States	148	31	26	24	17	26	22	36	25	229	101	51
Other	51	48	49	54	37	49	41	44	48	202	171	128
Total	319	225	148	169	169	114	153	109	143	861	545	490
BMO Capital Markets												
Canada	171	256	225	220	277	195	191	167	137	872	830	823
United States	61	27	48	83	30	52	23	42	15	219	147	101
Other	(3)	(2)	3	7	8	3	19	15	4	5	45	52
Total	229	281	276	310	315	250	233	224	156	1,096	1,022	976
Corporate Services, including Technology and Operations												
Canada	(39)	(60)	8	(53)	(32)	8	4	(53)	(59)	(144)	(73)	(75)
United States	3	29	(26)	(33)	82	37	12	83	(16)	(27)	214	(99)
Other	-	(4)	(8)	(8)	(9)	(13)	(13)	(10)	7	(20)	(45)	(35)
Total	(36)	(35)	(26)	(94)	41	32	3	20	(68)	(191)	96	(209)
Total Consolidated												
Canada	722	838	740	716	809	706	725	587	571	3,016	2,827	2,772
United States	331	256	213	272	280	268	210	336	202	1,072	1,094	358
Other	49	42	44	53	36	39	47	49	59	188	171	145
Total	1,102	1,136	997	1,041	1,125	1,013	982	972	832	4,276	4,092	3,275

REPORTED NET INCOME BY GEOGRAPHIC AREA (\$ millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fiscal 2011
Total Consolidated								•			•	
Canada	711	822	671	721	790	709	738	626	532	2,925	2,863	2,771
United States	331	274	255	276	243	215	203	385	244	1,136	1,046	267
Other	46	41	49	51	49	46	87	98	(8)	187	280	76
Total	1,088	1,137	975	1,048	1,082	970	1,028	1,109	768	4,248	4,189	3,114

(1) Adjusted results in this section are non-GAAP and are discussed in the Non-GAAP measures section on page 32 of Management's Discussion and Analysis in the 2013 Annual Report. A breakdown of Reported Net Income by Operating Group and Geographic area is provided in Note 26 to the audited annual consolidated financial statements for the year ended October 31, 2013.

Net Income by Operating Group

Basis of Presentation

The results of these operating groups are based on our internal financial reporting systems. The accounting policies used in these groups are generally consistent with those followed in the preparation of the consolidated financial statements as disclosed in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2013.

A notable accounting measurement difference is the taxable equivalent basis, as described below.

Taxable Equivalent Basis

We analyze net interest income on a taxable equivalent basis ("teb") at the operating group level. This basis includes an adjustment which increases IFRS revenues and the IFRS provision for income taxes by an amount that would raise revenues on certain tax-exempt items to a level that would incur tax at the statutory rate. The operating groups' teb adjustments are eliminated in Corporate Services.

Provisions for Credit Losses

During the quarter ended January 31, 2013, we changed the way in which we evaluate our operating segments to reflect the provision for credit losses on a actual loss basis. Previously, provisions for credit losses were allocated to each group based on an expected loss basis for that group, with the difference between expected losses and actual losses reported in Corporate Services. Prior period results have been restated to reflect this change.

Inter-Group Allocations

Various estimates and allocation methodologies are used in the preparation of the operating groups' financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups' assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

Geographic Information

We operate primarily in Canada and the United States but also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.

Canadian P&C's operating results include a portion of our US geographic operations which is reported in Net Income by Operating Group and Geographic Area and Note 26, Operating and Geographic Segmentation in our annual consolidated financial statements

Effective Q1 2013, we refined our methodology for the allocation of revenue in Corporate Services by geographic region. As a consequence, we have reallocated certain revenues reported in prior periods from Canada to the United States.

Prior periods have been restated to give effect to the current period's organization structure and presentation changes.

TOTAL PERSONAL & COMMERCIAL BANKING										вмо 🕮	Financial	Group
SUMMARY INCOME STATEMENT AND HIGHLIGHTS	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fisca
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	201
Net interest income (teb)	1,734	1,718	1,653	1,702	1,684	1,711	1,672	1,754	1,758	6,807	6,821	6,034
Non-interest revenue	614	635	609	613	616	608	595	596	597	2,471	2,415	2,155
Total revenues (teb)	2,348	2,353	2,262	2,315	2,300	2,319	2,267	2,350	2,355	9,278	9,236	8,189
Provision for credit losses	262	166	209	160	221	223	227	218	249	797	889	1,023
Net interest and non-interest revenue (teb)	2,086	2,187	2,053	2,155	2,079	2,096	2,040	2,132	2,106	8,481	8,347	7,166
Non-interest expense	1,292	1,287	1,249	1,262	1,272	1,267	1,244	1,301	1,276	5,090	5,084	4,365
Income before taxes	794	900	804	893	807	829	796	831	830	3,391	3,263	2,801
Provision for income taxes (teb)	219	250	219	253	225	231	221	231	249	941	908	827
Reported net income	575	650	585	640	582	598	575	600	581	2,450	2,355	1,974
Adjusted net income	590	665	599	656	600	617	593	619	601	2,510	2,429	2,018
Adjusted return on equity	15.8 %	18.5 %	17.5 %	19.1 %	18.4 %	19.0 %	18.6 %	18.5 %	19.4 %	17.7 %	18.6 %	22.2 %
Return on equity	15.4 %	18.1 %	17.1 %	18.7 %	17.9 %	18.4 %	18.0 %	18.0 %	18.8 %	17.3 %	18.1 %	21.7 %
Net interest margin on average earning assets (teb)	2.89 %	2.94 %	3.01 %	3.05 %	3.10 %	3.18 %	3.25 %	3.34 %	3.35 %	2.97 %	3.22 %	3.26 %
Adjusted Efficiency ratio (teb)	54.1 %	53.8 %	54.3 %	53.6 %	54.2 %	53.5 %	53.7 %	54.2 %	53.0 %	53.9 %	53.9 %	52.6 %
Efficiency ratio (teb)	55.0 %	54.7 %	55.2 %	54.5 %	55.3 %	54.7 %	54.8 %	55.4 %	54.2 %	54.9 %	55.0 %	53.3 %
Operating leverage	0.4 %	0.0 %	(0.6)%	1.5 %	(1.9)%	(4.1)%	(1.7)%	(7.8)%	2.4 %	0.4 %	(3.7)%	1.7 %
Revenue growth	2.0 %	1.5 %	(0.2)%	(1.5)%	(2.3)%	13.8 %	23.0 %	20.3 %	23.7 %	0.5 %	12.8 %	12.6 %
Non-interest expense growth	1.6 %	1.5 %	0.4 %	(3.0)%	(0.4)%	17.9 %	24.7 %	28.1 %	21.3 %	0.1 %	16.5 %	10.9 %
Average common equity	14,302	13,821	13,556	13,206	12,538	12,536	12,512	12,858	11,744	13,723	12,611	8,692
Average assets (1)	251,165	244,984	238,001	233,825	228,506	225,635	220,013	219,982	219,552	242,026	223,553	193,948
Average earning assets	237,973	232,201	225,386	221,181	216,442	213,903	208,991	208,950	208,343	229,216	212,088	185,306
Average current loans and acceptances	236,682	230,716	223,722	219,342	214,792	212,209	206,974	206,741	206,214	227,500	210,195	184,223
Average deposits	179,200	176,130	172,424	169,340	166,877	166,385	163,414	164,892	161,659	174,289	165,403	138,209
Assets under administration	128,880	117,072	107,632	111,125	112,324	103,545	99,941	98,195	99,487	128,880	112,324	99,487
Number of full-time equivalent employees	23,928	24,862	24,804	24,554	24,103	24,191	24,264	24,714	24,287	23,928	24,103	24,287

(1) In Q3, 2011, M&I contributed \$10.8 billion to growth as its assets were included in the average for only 26 days.

CANADIAN P&C										вмо 🔷 ї	Financial	Group
SUMMARY INCOME STATEMENT AND HIGHLIGHTS (\$ millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fiscal 2011
Net interest income (teb)	1,143	1,125	1,059	1,102	1,088	1,093	1,068	1,116	1,104	4,429	4,365	4,381
Non-interest revenue	483	495	473	461	470	469	461	447	461	1.912	1.847	1,807
Total revenues (teb)	1,626	1,620	1,532	1,563	1,558	1,562	1,529	1,563	1,565	6,341	6,212	6,188
Provision for credit losses	166	126	154	128	146	147	167	155	178	574	615	664
Net interest and non-interest revenue (teb)	1,460	1,494	1,378	1,435	1,412	1,415	1,362	1,408	1,387	5,767	5,597	5,524
Non-interest expense	822	821	794	813	810	790	775	808	802	3,250	3,183	3,133
Income before taxes	638	673	584	622	602	625	587	600	585	2,517	2,414	2,391
Provision for income taxes (teb)	169	176	154	164	160	166	154	159	166	663	639	676
Reported net income	469	497	430	458	442	459	433	441	419	1,854	1,775	1,715
Adjusted net income	472	500	431	461	444	462	436	443	422	1,864	1,785	1,724
Net interest margin on average earning assets (teb)	2.55 %	2.58 %	2.59 %	2.65 %	2.68 %	2.76 %	2.83 %	2.92 %	2.90 %	2.59 %	2.79 %	2.94 %
Adjusted Efficiency ratio (teb)	50.4 %	50.5 %	51.7 %	51.9 %	51.8 %	50.5 %	50.5 %	51.6 %	51.2 %	51.1 %	51.1 %	50.5 %
Efficiency ratio (teb)	50.6 %	50.6 %	51.9 %	52.0 %	51.9 %	50.7 %	50.6 %	51.7 %	51.3 %	51.3 %	51.2 %	50.6 %
Operating leverage	2.7 %	0.1 %	(2.5)%	(0.7)%	(1.2)%	(0.2)%	2.1 %	(5.4)%	(0.2)%	0.0 %	(1.2)%	0.3 %
Revenue growth	4.3 %	3.8 %	0.1 %	0.0 %	(0.4)%	1.1 %	2.4 %	(1.4)%	2.2 %	2.1 %	0.4 %	5.6 %
Non-interest expense growth	1.6 %	3.7 %	2.6 %	0.7 %	0.8 %	1.3 %	0.3 %	4.0 %	2.4 %	2.1 %	1.6 %	5.3 %
Average assets	185,291	179,730	174,434	171,437	167,711	163,648	159,127	157,528	156,725	177,749	162,019	153,782
Average earning assets	178,063	172,860	167,659	164,704	161,347	157,678	153,636	152,209	151,271	170,847	156,231	148,835
Average current loans and acceptances	182,523	177,280	171,800	168,601	165,143	161,089	156,615	155,028	153,935	175,079	159,484	151,331
Average deposits	117,941	114,860	111,804	109,912	108,169	106,377	104,724	105,721	103,798	113,644	106,256	101,784
Assets under administration (1)	16,148	15,750	16,062	14,565	15,521	18,526	21,302	22,569	22,421	16,148	15,521	22,421
Number of full-time equivalent employees	15,957	16,720	16,706	16,583	16,197	16,355	16,452	16,883	16,723	15,957	16,197	16,723

⁽¹⁾ Amounts include securitized residential mortgages and credit cards.

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U.S. P&C											manciai	Jroup
SUMMARY INCOME												
STATEMENT AND HIGHLIGHTS	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Net interest income (teb)	591	593	594	600	596	618	604	638	654	2,378	2,456	1,653
Non-interest revenue	131	140	136	152	146	139	134	149	136	559	568	348
Total revenues (teb)	722	733	730	752	742	757	738	787	790	2,937	3,024	2,001
Provision for credit losses	96	40	55	32	75	76	60	63	71	223	274	359
Net interest and non-interest revenue (teb)	626	693	675	720	667	681	678	724	719	2,714	2,750	1,642
Non-interest expense	470	466	455	449	462	477	469	493	474	1,840	1,901	1,232
Income before taxes	156	227	220	271	205	204	209	231	245	874	849	410
Provision for income taxes (teb)	50	74	65	89	65	65	67	72	83	278	269	151
Reported net income	106	153	155	182	140	139	142	159	162	596	580	259
Adjusted net income	118	165	168	195	156	155	157	176	179	646	644	294
Net interest margin on average earning assets (teb)	3.91 %	4.01 %	4.17 %	4.21 %	4.30 %	4.42 %	4.39 %	4.47 %	4.55 %	4.07 %	4.40 %	4.53 %
Adjusted Efficiency ratio (teb)	62.4 %	61.1 %	59.6 %	57.1 %	59.2 %	59.8 %	60.4 %	59.6 %	56.7 %	60.1 %	59.8 %	59.1 %
Efficiency ratio (teb)	65.1 %	63.7 %	62.2 %	59.8 %	62.3 %	62.9 %	63.6 %	62.7 %	60.0 %	62.6 %	62.9 %	61.6 %
Adjusted operating leverage	(5.3)%	(2.1)%	1.3 %	3.9 %	(4.1)%	(6.6)%	8.1 %	11.9 %	41.6 %	(0.5)%	(1.6)%	15.2 %
Operating leverage	(4.3)%	(1.2)%	2.2 %	4.3 %	(3.7)%	(8.3)%	2.9 %	6.8 %	36.2 %	0.3 %	(3.2)%	13.2 %
Revenue growth	(2.6)%	(3.3)%	(0.9)%	(4.6)%	(6.2)%	54.0 %	111.3 %	113.1 %	112.2 %	(2.9)%	51.1 %	41.5 %
Adjusted non-interest expense growth	2.7 %	(1.2)%	(2.2)%	(8.5)%	(2.1)%	60.6 %	103.2 %	101.2 %	70.6 %	(2.4)%	52.7 %	26.3 %
Non-interest expense growth	1.7 %	(2.1)%	(3.1)%	(8.9)%	(2.5)%	62.3 %	108.4 %	106.3 %	76.0 %	(3.2)%	54.3 %	28.3 %
Average assets (1)	65,874	65,254	63,567	62,388	60,795	61,987	60,886	62,454	62,827	64,277	61,534	40,166
Average earning assets	59,910	59,341	57,727	56,477	55,095	56,225	55,355	56,741	57,072	58,369	55,857	36,471
Average current loans and acceptances (2)	54,159	53,436	51,922	50,741	49,649	51,120	50,359	51,713	52,279	52,421	50,711	32,892
Average deposits	61,259	61,270	60,620	59,428	58,708	60,008	58,690	59,171	57,861	60,645	59,147	36,425
Number of full-time equivalent employees	7,971	8,142	8,098	7,971	7,906	7,836	7,812	7,831	7,564	7,971	7,906	7,564
\$USD Equivalent												
Net interest income (teb)	567	571	583	603	603	607	609	630	649	2,324	2,449	1,673
Non-interest revenue	126	134	135	152	147	137	134	148	135	547	566	352
Total revenues (teb)	693	705	718	755	750	744	743	778	784	2,871	3,015	2,025
Provision for credit losses	92	39	53	33	76	74	61	62	71	217	273	366
Net interest and non-interest revenue (teb)	601	666	665	722	674	670	682	716	713	2,654	2,742	1,659
Non-interest expense	451	448	447	451	467	468	473	487	471	1,797	1,895	1,247
Income before taxes	150	218	218	271	207	202	209	229	242	857	847	412
Provision for income taxes (teb)	48	71	66	88	66	65	66	72	81	273	269	152
Reported net income	102	147	152	183	141	137	143	157	161	584	578	260
Adjusted net income	113	160	163	197	156	153	158	174	179	633	641	296
Adjusted non-interest expense	433	430	429	431	444	444	450	463	446	1,723	1,801	1,198
Average assets (1)	63,211	62,840	62,439	62,683	61,447	60,893	61,394	61,634	62,340	62,796	61,342	40,657
Average current leans and accentances (2)	57,489 51,060	57,146 51,456	56,703	56,744	55,685	55,233	55,817 50,770	55,996 51,018	56,629	57,023 51,356	55,682 50,540	36,918
Average current loans and acceptances (2)	51,969	51,456	51,000	50,988	50,183	50,219	50,779	51,018	51,852		50,549	33,286
Average deposits	58,780	58,999	59,549	59,710	59,337	58,944	59,181	58,400	57,402	59,257	58,964	36,866

Average deposits 58,780 58,999 59,549 59,710 59,337 58,944 59 (1) In Q3, 2011, M&I contributed \$10.8 billion (\$11.3 billion USD) to growth as its assets were included in the average for only 26 days.

⁽²⁾ Excludes M&I purchased credit impaired loans.

(1) Comparative figures have been restated to include certain US based custodial assets under administration.

TOTAL BMO CAPITAL MARKETS SUMMARY INCOME										вмо 😩 в	inancial	Group
STATEMENT AND HIGHLIGHTS	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
(+ minione except de netes)	~ .		<u> </u>						~ .			
Net interest income (teb)	287	354	299	298	271	319	311	290	259	1,238	1,191	1,229
Non-interest revenue	518	515	551	606	630	489	481	485	435	2,190	2,085	2,086
Total revenues (teb)	805	869	850	904	901	808	792	775	694	3,428	3,276	3,315
Provision for credit losses	(17)	2	(6)	(15)	(4)	-	19	(9)	12	(36)	6	32
Net interest and non-interest revenue (teb)	822	867	856	919	905	808	773	784	682	3,464	3,270	3,283
Non-interest expense	517	514	503	515	521	482	469	484	487	2,049	1,956	1,896
Income before taxes	305	353	353	404	384	326	304	300	195	1,415	1,314	1,387
Provision for income taxes (teb)	76	73	78	94	70	76	71	76	39	321	293	412
Reported net income	229	280	275	310	314	250	233	224	156	1,094	1,021	975
Adjusted net income	229	281	276	310	315	250	233	224	156	1,096	1,022	976
Return on equity	15.9 %	19.0 %	19.4 %	21.3 %	27.2 %	20.9 %	19.2 %	19.8 %	15.3 %	18.9 %	21.7 %	25.0 %
Net interest margin on average earning assets (teb)	0.56 %	0.69 %	0.61 %	0.59 %	0.55 %	0.63 %	0.66 %	0.62 %	0.58 %	0.61 %	0.61 %	0.73 %
Efficiency ratio (teb)	64.3 %	59.1 %	59.3 %	56.9 %	57.8 %	59.6 %	59.3 %	62.4 %	70.1 %	59.8 %	59.7 %	57.2 %
Operating leverage	(10.1)%	1.0 %	0.1 %	10.3 %	22.8 %	(8.5)%	(5.3)%	(18.4)%	(21.9)%	(0.1)%	(4.3)%	(3.0)%
Revenue growth	(10.7)%	7.6 %	7.3 %	16.7 %	29.6 %	(2.2)%	(4.6)%	(19.6)%	(15.9)%	4.7 %	(1.2)%	1.7 %
Non-interest expense growth Average common equity	(0.6)% 5,490	6.6 % 5,636	7.2 % 5,629	6.4 % 5,573	6.8 % 4,474	6.3 % 4,591	0.7 % 4,734	(1.2)% 4,313	6.0 % 3,756	4.8 % 5,582	3.1 % 4,527	4.7 % 3,723
Average assets	240,144	246,401	250,970	252,907	4,474 250,114	259,055	248,283	248,724	239,343	247,578	4,52 <i>1</i> 251,562	216,306
Average earning assets	204,117	203,123	201,627	200,549	195,819	200,712	192,550	186,446	176,750	202,361	193,889	167,827
Average current loans and acceptances	25,472	24,416	25,505	24,001	24,055	23,919	22,812	22,963	21,884	24,843	23,441	21,351
Average deposits	125,514	120,635	123,298	118,122	109,955	106,003	100,556	98,758	98,369	121,881	103,836	92,068
Number of full-time equivalent employees	2,278	2,247	2,201	2,205	2,176	2,162	2,125	2,174	2,286	2,278	2,176	2,286
rumber of full-time equivalent employees	2,210	2,241	2,201	2,200	2,170	2,102	2,120	2,177	2,200	2,210	2,170	2,200
U.S. Segment Information (\$CAD equivalent)												
Total revenues (teb)	293	255	270	288	262	279	240	250	235	1,106	1,031	1,020
Provision for credit losses	(18)	2	(5)	(15)	(6)	1	1	(10)	6	(36)	(14)	12
Net interest and non-interest revenue (teb)	311	253	275	303	268	278	239	260	229	1,142	1,045	1,008
Non-interest expense	223	221	214	211	218	206	203	203	213	869	830	786
Income before taxes	88	32	61	92	50	72	36	57	16	273	215	222
Provision for income taxes (teb)	27	6	14	9	21	20	13	15	1	56	69	121
Reported net income	61	26	47	83	29	52	23	42	15	217	146	101
\$USD Equivalent												
Net interest income (teb)	89	99	111	113	64	85	100	95	97	412	344	423
Non-interest revenue	191	146	155	177	201	188	143	152	138	669	684	615
Total revenues (teb)	280	245	266	290	265	273	243	247	235	1,081	1,028	1,038
Provision for credit losses	(17)	2	(5)	(15)	(6)	1	1	(10)	6	(35)	(14)	13
Net interest and non-interest revenue (teb)	297	243	271	305	271	272	242	257	229	1,116	1,042	1,025
Non-interest expense	214	212	211	212	221	202	204	201	210	849	828	797
Income before taxes	83	31	60	93	50	70	38	56	19	267	214	228
Provision for income taxes (teb)	25	6	14	9	21	19	14	15	3	54	69	124
Reported net income	58	25	46	84	29	51	24	41	16	213	145	104
Revenue growth	5.5%	(10.0)%	9.4%	17.4%	13.1%	3.8%	(4.7)%	(13.4)%	(5.9)%	5.2 %	(0.9)%	4.6 %
Non-interest expense growth	(3.0)%	5.1%	2.9%	5.9%	5.1%	3.2%	4.5%	2.7%	1.2%	2.6 %	3.9 %	9.7 %
Average assets	86,882	95,561	99,281	94,127	93,902	96,965	93,251	93,423	92,176	93,919	94,391	81,427
Average earning assets	75,721	80,480	81,391	73,962	73,057	75,820	70,807	69,217	68,968	77,860	72,233	63,389
Average current loans and acceptances	8,230	8,107	9,321	8,634	8,283	8,267	7,940	7,863	7,204	8,567	8,089	7,552
Average deposits	59,184	58,925	64,972	60,207	53,846	50,425	47,976	42,842	40,809	60,788	48,776	38,112

SUMMARY INCOME												
STATEMENT AND HIGHLIGHTS 6 millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fisca 201
let interest income (teb) before Group teb offset	7	48	82	143	149	128	64	160	172	280	501	(31
Group teb offset (1)	(89)	(120)	(71)	(64)	(92)	(66)	(56)	(52)	(51)	(344)	(266)	(220
let interest income	(82)	(72)	11	79	57	62	8	108	121	(64)	235	(251
Ion-interest revenue	76	31	56	4	133	10	148	187	(56)	167	478	98
otal revenues Provision for credit losses	(6) (57)	(41) (90)	67 (59)	83 31	190 (36)	72 9	156 (52)	295 (73)	65 99	103 (175)	713 (152)	(153 147
let interest and non-interest revenue	51	49	126	52	226	63	208	368	(34)	278	865	(300
Ion-interest expense	188	156	230	244	346	189	233	211	135	818	979	524
ncome before taxes	(137)	(107)	(104)	(192)	(120)	(126)	(25)	157	(169)	(540)	(114)	(824
rovision for income taxes (teb) before Group teb offset	(20)	24 (120)	(7)	(63) (64)	(50)	(73)	(42) (56)	28	(11)	(66) (344)	(137)	(289 (220
group teb offset (1) Provision for income taxes	(89)	(96)	(71) (78)	(127)	(92) (142)	(66) (139)	(98)	(52) (24)	(51) (62)	(410)	(266) (403)	(509
Reported net Income	(28)	(11)	(26)	(65)	22	13	73	181	(107)	(130)	289	(315
lon-controlling interest in subsidiaries	13	`16 [′]	18	18	17	19	18	19	19	65	73	73
let income attributable to Bank shareholders	(41)	(27)	(44)	(83)	5	(6)	55	162	(126)	(195)	216	(388)
djusted net income	(36)	(35)	(26)	(94)	41	(120)	(76)	(70)	(68)	(191)	96	(209
djusted total revenue djusted non-interest expense	(134) 124	(199) 104	(118) 95	(137) 149	(66) 115	(129) 80	(76) 124	(79) 69	(87) 77	(588) 472	(350) 388	(354 306
djusted provision for credit losses	(106)	(154)	(94)	(51)	(115)	(112)	(96)	(123)	18	(405)	(446)	43
verage common equity	4,939	5,309	4,793	4,985	7,071	5,917	5,190	5,105	4,932	5,008	5,825	5,294
verage assets (2)	43,487	41,861	44,016	46,376	46,657	48,813	49,790	49,940	51,484	43,935	48,795	42,197
verage earning assets	33,335	31,246	33,636	34,305	34,831	38,314	36,038	36,220	38,662	33,165	36,353	31,433
verage current loans and acceptances (3) verage deposits	114 39,946	107 37,312	117 35,234	87 34,265	139 30,530	257 30,750	90 31,290	187 29,153	161 26,117	106 36,701	169 30,425	179 22,346
ssets under management	7	209	670	1,065	1,597	1,902	2,105	2,342	2,942	7	1,597	2,942
lumber of full-time equivalent employees	13,308	13,362	13,443	13,633	13,885	13,980	13,937	13,875	13,884	13,308	13,885	13,884
I.S. Segment Information (\$CAD equivalent)												
otal revenues	20 (98)	74 (109)	68	116	176	131	100	209 (104)	241 117	278 (264)	616 (170)	120
Provision for credit losses let interest and non-interest revenue	(98)	183	(81) 149	24 92	(69) 245	44 87	(41) 141	313	124	542	786	128
Ion-interest expense	114	87	92	138	195	120	123	101	78	431	539	251
ncome before taxes	4	96	57	(46)	50	(33)	18	212	46	111	247	(383
rovision for income taxes (teb) before Group teb offset	(6)	36	27	(31)	(12)	(33)	(2)	64	3	26	17	(213
Group teb offset (1)	(12)	(7)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(31)	(24)	(25
Provision for income taxes	(18) 22	29 67	21	(37)	(18) 68	(39) 6	(8) 26	58 154	(3)	(5)	(7)	(238
Reported net Income Ion-controlling interest in subsidiaries	22	2	36 4	(9) 5	3	5	∠6 5	154	49 5	116 11	254 18	(145 19
let income attributable to Bank shareholders	22	65	32	(14)	65	1	21	149	44	105	236	(164
djusted net income	3	29	(26)	(33)	82	37	12	83	(16)	(27)	214	(99
djusted total revenue	(78)	(80)	(108)	(94)	(9)	(81)	(52)	(25)	(30)	(360)	(167)	(255
djusted non-interest expense	54	38	32	46	32	`15 [°]	49	`-	20	170	96	` 33
djusted provision for credit losses	(105)	(153)	(96)	(54)	(116)	(113)	(94)	(124)	16	(408)	(447)	42
USD Equivalent let interest income (teb) before Group teb offset	14	63	87	150	134	135	83	197	210	314	549	(14
Group teb offset (1)	(12)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(7)	(30)	(24)	(26
let interest income	2	57	81	144	128	129	77	191	203	284	525	(40
Ion-interest revenue	17	14	(14)	(28)	51	(2)	22	17	37	(11)	88	31
otal revenues	19	71	67	116	179	127	99	208	240	273	613	(9
Provision for credit losses	(95)	(106)	(79)	24	(69)	45	(41)	(103)	116	(256)	(168)	125
let interest and non-interest revenue	114	177	146	92	248	82	140	311	124	529	781 539	(134
lon-interest expense	109 5	85 92	90 56	139 (47)	196 52	(36)	126 14	98 213	76 48	423 106	538 243	(391
Provision for income taxes (teb) before Group teb offset	(5)	36	23	(30)	(10)	(34)	(3)	65	5	24	18	(215
Froup teb offset (1)	(12)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(7)	(30)	(24)	(26
rovision for income taxes	(17)	30	17	(36)	(16)	(40)	(9)	59	(2)	(6)	(6)	(241
eported net Income	22	62	39	(11)	68	4	23	154	50	112	249	(150
on-controlling interest in subsidiaries	-	2	4	5 (10)	3	5	5	5	5	11	18	19
et income attributable to Bank shareholders djusted net income	22 4	60 26	35 (23)	(16)	65 84	(1) 34	18 8	149 84	45 (17)	(29)	231 210	(169
djusted net income djusted total revenue	(75)	(78)	(106)	(36)	(7)	(81)	(54)	(24)	(32)	(355)	(166)	(26
djusted total revenue	51	37	31	47	31	15	50	(24)	19	166	94	3
	(102)	(148)	(93)	(55)	(116)	(108)	(94)	(123)	15	(398)	(441)	3
djusted provision for credit losses												
	22,930	23,537	26,283	25,869	26,160	29,604	30,449	34,163	32,352	24,641	30,092	21,95
djusted provision for credit losses verage assets (2) verage earning assets verage current loans and acceptances (3)												

Average deposits
(1) See Notes to Users: Taxable Equivalent Basis on page 1.

⁽²⁾ In Q3, 2011, the acquired M&I business contributed -\$0.9 billion (-\$0.9 billion USD) to growth as its assets and adjustments recorded on the purchase in respect of credit valuations and market interest rates were included in the average for only 26 days.
(3) Excludes M&I purchased credit impaired loans.

									Е	вмо 👛 в	inancial (Group
NON-INTEREST REVENUE AND TRADING REVENUE	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Non-Interest Revenue												
Securities commissions and fees	305	302	295	280	282	276	303	285	292	1,182	1,146	1,215
Deposit and payment service charges	237	232	222	225	230	232	227	240	246	916	929	834
Trading revenues (losses)	188	208	230	223	312	140	228	345	(15)	849	1,025	549
Lending fees	184	174	169	188	175	169	137	160	152 [°]	715	641	593
Card fees	176	193	178	177	181	186	174	167	188	724	708	689
Investment management and custodial fees	188	187	179	172	186	188	179	172	176	726	725	496
Mutual fund revenues	211	208	193	187	168	161	159	159	157	799	647	633
Underwriting and advisory fees	113	107	102	166	111	123	130	78	76	488	442	512
Securities gains, other than trading	210	_	49	26	56	14	40	42	61	285	152	189
Foreign exchange, other than trading	38	39	58	37	35	28	51	39	11	172	153	130
Insurance income	125	147	66	107	144	40	105	46	74	445	335	283
Other	128	107	105	77	151	96	106	66	142	417	419	346
Total Non-Interest Revenue	2,103	1,904	1,846	1,865	2,031	1,653	1,839	1,799	1,560	7,718	7,322	6,469
Non-interest revenue-to-total revenue	50.2 %	47.0 %	46.8 %	45.7 %	48.6 %	42.6 %	46.4 %	43.7 %	40.8 %	47.5 %	45.4 %	46.4 %
Interest and Non-Interest Trading Revenue (teb) (1)												
Interest rates	100	116	138	125	159	95	87	108	56	479	449	388
Foreign exchange	72	83	73	57	64	64	63	78	71	285	269	288
Equities	109	148	105	137	140	92	98	83	41	499	413	322
Commodities	10	10	12	11	17	21	12	16	15	43	66	40
Other (2)	20	1	-	8	59	(1)	74	135	(138)	29	267	(126)
Total (teb)	311	358	328	338	439	271	334	420	45	1,335	1,464	912
Teb offset	76	112	64	57	85	58	49	42	42	309	234	190
Total trading revenue	235	246	264	281	354	213	285	378	3	1,026	1,230	722
Reported as:												
Net interest income	123	150	98	115	127	131	106	75	60	486	439	363
Non-interest revenue - trading revenues	188	208	230	223	312	140	228	345	(15)	849	1,025	549
Total (teb)	311	358	328	338	439	271	334	420	45	1,335	1,464	912
<u></u>										/ · · · ·	· · · · · ·	:

Adjusted non-interest revenue - trading revenues

Teb offset

Reported total trading revenue

Adjusted total trading revenue

Trading revenues include interest earned on trading securities and other cash instruments held in trading portfolios, less internal and external funding costs associated with trading-related derivatives and cash instruments, and realized and unrealized gains and losses on trading securities, other cash instruments, derivatives and foreign exchange activities.

Interest rates includes Canadian government securities, corporate debt instruments and interest rate derivatives.

Foreign exchange includes foreign exchange spot and foreign exchange derivatives contracts from our wholesale banking business.

Equities includes institutional equities and equity derivatives.

Other includes managed futures, credit investment management, Harris trading and global distribution loan trading and sales.

October 31, 2013 Supplementary Financial Information

1,026

1,230

⁽¹⁾ Trading revenues presented on a tax equivalent basis.

⁽²⁾ Includes the impact of run-off structured credit activities and hedging exposures in our structural balance sheet.

										BMO (A) H	inancial	Group
NON-INTEREST EXPENSE	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Adjusted Non-Interest Expense (1)												
Employee compensation												
Salaries	821	825	771	772	748	739	745	737	766	3,189	2,969	2,632
Performance based compensation	415	410	384	473	431	386	389	435	384	1,682	1,641	1,560
Employee benefits	188	198	225	211	168	188	209	191	153	822	756	621
Total employee compensation	1,424	1,433	1,380	1,456	1,347	1,313	1,343	1,363	1,303	5,693	5,366	4,813
Premises and equipment												
Rental of real estate	101	98	95	100	98	93	99	99	98	394	389	357
Premises, furniture and fixtures	91	94	94	91	98	88	88	91	91	370	365	308
Property taxes	8	10	10	9	9	9	10	8	9	37	36	30
Computer and equipment	274	246	237	229	264	240	230	236	249	986	970	862
Total premises and equipment	474	448	436	429	469	430	427	434	447	1,787	1,760	1,557
Amortization of intangible assets	58	59	54	56	54	53	49	49	48	227	205	161
Other expenses												
Communications	70	73	75	68	76	79	73	72	75	286	300	259
Business and capital taxes	10	9	10	9	13	10	11	12	14	38	46	51
Professional fees	136	114	124	110	139	128	124	111	139	484	502	568
Travel and business development	135	123	113	109	119	109	113	113	99	480	454	371
Other	195	199	210	227	219	220	217	224	216	831	880	673
Total other expenses	546	518	532	523	566	546	538	532	543	2,119	2,182	1,922
Total adjusted non-interest expense	2,502	2,458	2,402	2,464	2,436	2,342	2,357	2,378	2,341	9,826	9,513	8,453
Reported non-interest expense	2,597	2,542	2,568	2,590	2,701	2,484	2,499	2,554	2,432	10,297	10,238	8,741

⁽¹⁾ Adjusted non-interest expense excludes M&I acquisition-related costs (including integration of the acquired business), restructuring costs, and amortization of acquisition-related intangible assets.

(C millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	VS LAST	T VË A D
(\$ millions)	Q4	ŲS	QZ	હા	Q4	ŲS	Q2	QI	Q4	Q4	VS LAS	ITEAR
As At Balances											Ţ-	
Cash and Cash Equivalents	26,083	33,079	38,446	31,519	19,941	33,592	34,117	39,553	19,676	4.9 %	6,142	30.8 9
Interest Bearing Deposits with Banks	6,518	7,531	6,230	6,149	6,341	5,995	7,010	7,603	5,980	1.2 %	177	2.8 9
Securities	134,981	128,847	122,456	128,362	128,324	130,219	127,119	126,388	122,115	25.1 %	6,657	5.2 9
Securities borrowed or purchased under resale agreements	39,799	53,749	59,478	52,957	47,011	47,453	43,349	43,236	37,970	7.4 %	(7,212)	(15.3)
Loans												
Residential mortgages (1)	99,328	96,211	91,439	89,025	87,870	85,595	82,260	81,317	81,075	18.5 %	11,458	13.0 9
Non-residential mortgages	8,809	9,205	9,534	9,456	9,280	9,600	9,571	9,691	9,650	1.6 %	(471)	(5.1)
Consumer instalment and other personal	63,640	63,230	62,308	61,531	61,436	60,792	60,002	59,688	59,445	11.8 %	2,204	3.6 9
Credit cards	7,870	7,801	7,642	7,683	7,814	7,837	7,861	7,871	8,038	1.5 %	56	0.7 9
Businesses and governments (2)	92,641	88,539	85,848	84,509	81,122	81,352	79,133	78,400	75,233	17.3 %	11,519	14.2 9
	272,288	264,986	256,771	252,204	247,522	245,176	238,827	236,967	233,441	50.7 %	24,766	10.0 9
Customers' liability under acceptances	8,472	9,029	8,514	8,626	8,019	8,013	7,406	6,782	7,227	1.6 %	453	5.6 9
Allowance for credit losses	(1,665)	(1,658)	(1,725)	(1,672)	(1,706)	(1,755)	(1,807)	(1,756)	(1,783)	(0.4)%	41	2.4 9
Total net loans and acceptances	279,095	272,357	263,560	259,158	253,835	251,434	244,426	241,993	238,885	51.9 %	25,260	10.0 9
Other assets												
Derivative instruments	30,259	31,638	43,063	42,548	48,071	52,263	46,760	58,219	55,113	5.6 %	(17,812)	(37.1)
Premises and equipment	2,191	2,132	2,149	2,165	2,120	2,059	2,033	2,020	2,061	0.4 %	71	3.3 9
Goodwill	3,893	3,840	3,778	3,728	3,717	3,732	3,702	3,656	3,649	0.7 %	176	4.7 9
Intangible assets	1,530	1,524	1,535	1,534	1,552	1,572	1,541	1,558	1,562	0.3 %	(22)	(1.4)9
Other	12,950	14,634	14,563	14,145	14,537	13,929	15,446	14,034	13,564	2.5 %	(1,587)	(10.9)9
Total Assets	537,299	549,331	555,258	542,265	525,449	542,248	525,503	538,260	500,575	100.0 %	11,850	2.3 9
Deposits												
Banks	20,591	21,362	22,615	22,586	18,102	23,314	22,508	20,150	20,877	3.8 %	2,489	13.8 9
Businesses and governments	220,798	213,213	213,134	207,058	186,570	183,698	171,539	173,852	159,209	41.1 %	34,228	18.3 9
Individuals	125,432	123,596	122,587	121,281	119,030	121,956	122,020	122,555	122,287	23.4 %	6,402	5.4 9
Total deposits	366,821	358,171	358,336	350,925	323,702	328,968	316,067	316,557	302,373	68.3 %	43,119	13.3 9
Other liabilities												
Derivative instruments	31,974	32,959	44,011	43,516	48,736	53,132	46,472	55,157	50,934	6.0 %	(16,762)	$(34.4)^{\circ}$
Acceptances	8,472	9,029	8,514	8,626	8,019	8,013	7,406	6,782	7,227	1.6 %	453	5.6 9
Securities sold but not yet purchased	22,446	21,041	23,897	21,439	23,439	22,523	23,834	21,269	20,207	4.2 %	(993)	$(4.2)^{\circ}$
Securities lent or sold under repurchase agreements	28,884	47,596	39,005	37,709	39,737	47,145	46,076	51,952	32,078	5.4 %	(10,853)	$(27.3)^{\circ}$
Other	42,762	45,373	46,546	45,002	47,171	48,514	51,519	52,201	53,751	8.0 %	(4,409)	$(9.3)^{\circ}$
Subordinated debt	3,996	4,014	4,071	4,064	4,093	4,107	5,276	5,362	5,348	0.7 %	(97)	$(2.4)^{\circ}$
Capital trust securities	463	451	462	451	462	450	462	450	821	0.1 %	1	0.1 9
Share capital												
Preferred shares	2,265	2,265	2,265	2,465	2,465	2,465	2,465	2,861	2,861	0.4 %	(200)	(8.1)
Common shares	12,003	11,999	12,014	12,027	11,957	11,748	11,568	11,399	11,332	2.2 %	46	0.4 9
Contributed surplus	315	321	320	214	213	216	215	119	113	0.1 %	102	47.9 9
Retained earnings	15,224	14,780	14,336	14,068	13,540	12,977	12,512	11,986	11,381	3.0 %	1,684	12.4 9
Accumulated other comprehensive income (loss)	602	274	410	340	480	568	190	734	666	0.1 %	122	25.6 9
Total shareholder's equity	30,409	29,639	29,345	29,114	28,655	27,974	26,950	27,099	26,353		1,754	
Non-controlling interest in subsidiaries	1,072	1,058	1,071	1,419	1,435	1,422	1,441	1,431	1,483	0.2 %	(363)	(25.3)
Total Liabilities and Equity	537,299	549,331	555,258	542,265	525,449	542,248	525,503	538,260	500,575	100.0 %	11,850	2.3 9

⁽¹⁾ Certain commercial residential mortgages have been classified as residential mortgages. These are included in the commercial mortgages category in the loan schedules by product and industry.

⁽²⁾ Certain business and government loans have been reclassified as non-residential mortgages. Prior period balances were also reclassified to conform to the current period's presentation.

										вмо 🛎	Financ	ial Group
BALANCE SHEET	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	INC/
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	(DEC)
(1)	·											(- /
Average Daily Balances												
Cash resources	40,188	41,366	40,462	36,652	38,035	45,605	46,479	42,836	44,807	39,660	43,221	(8.2)%
Securities	132,930	126,240	129,121	135,964	132,418	133,299	127,882	120,478	118,787	131,080	128,523	2.0 %
Securities borrowed or purchased under resale agreements	53,999	57,456	54,905	53,187	50,637	49,152	44,368	50,965	45,113	54,887	48,805	12.5 %
Loans									ŕ		·	
Residential mortgages (1)	97,835	93,716	90,073	88,356	85,226	82,716	79,979	79,574	79,342	92,515	81,884	13.0 %
Non-residential mortgages	8,995	9,612	9,710	9,680	9,471	9,903	9,824	10,059	11,600	9,498	9,814	(3.2)%
Consumer instalment and other personal	63,413	63,136	62,231	61,470	61,000	60,674	59,744	59,839	59,257	62,565	60,317	3.7 %
Credit cards	7,929	7,828	7,636	7,911	7,906	7,907	7,790	8,129	8,056	7,827	7,934	(1.3)%
Businesses and governments (2)	90,452	87,339	86,371	82,164	81,538	82,049	79,294	78,527	75,823	86,583	80,357	7.7 %
	268,624	261,631	256,021	249,581	245,141	243,249	236,631	236,128	234,078	258,988	240,306	7.8 %
Customers' liability under acceptances	8,945	9,075	8,597	8,544	8,370	7,792	7,335	7,326	7,247	8,792	7,708	14.1 %
Allowance for credit losses	(1,705)	(1,727)	(1,714)	(1,719)	(1,738)	(1,950)	(1,822)	(2,074)	(1,807)	(1,716)	(1,896)	9.5 %
Total net loans and acceptances	275,864	268,979	262,904	256,406	251,773	249,091	242,144	241,380	239,518	266,064	246,118	8.1 %
Other assets												
Derivative instruments	30,610	37,486	43,042	45,354	50,534	54,031	52,663	58,531	59,756	39,091	53,946	(27.5)%
Other	23,953	24,191	24,656	26,793	22,980	23,044	24,655	23,944	21,751	24,900	23,651	5.7 %
Total Assets	557,544	555,718	555,090	554,356	546,377	554,222	538,191	538,134	529,732	555,682	544,264	2.1 %
Deposits												/
Banks	23,761	23,470	22,950	22,039	20,774	21,971	21,492	21,223	23,102	23,056	21,364	7.9 %
Businesses and governments	221,536	211,504	209,543	201,494	187,512	180,704	174,727	171,050	162,525	210,210	178,519	17.8 %
Individuals	123,725	122,977	121,735	120,032	120,428	122,344	121,039	122,315	121,478	122,942	121,534	1.2 %
Total deposits	369,022	357,951	354,228	343,565	328,714	325,019	317,258	314,588	307,105	356,208	321,417	10.8 %
Other liabilities												(22.2)
Derivative instruments	31,690	38,385	43,891	46,424	50,959	54,392	50,389	54,771	55,406	40,066	52,640	(23.9)%
Acceptances	8,945	9,075	8,597	8,544	8,370	7,792	7,335	7,326	7,247	8,792	7,708	14.1 %
Securities sold but not yet purchased	21,272	24,082	26,773	30,294	29,052	28,518	25,778	21,706	26,024	25,596	26,266	(2.6)%
Securities lent or sold under repurchase agreements	46,990	45,592	39,415	43,723	48,316	53,124	50,775	52,905	45,832	43,967	51,283	(14.3)%
Other	44,131	45,032	47,059	46,846	46,259	51,028	52,265	52,005	55,424	45,756	50,379	(9.2)%
Subordinated debt	4,005	4,037	4,071	4,082	4,093	4,782	5,348	5,441	5,318	4,048	4,914	(17.6)%
Capital trust securities	456	458	455	456	456	458	455	717	861	456	522	(12.6)%
Shareholders' equity	29,971	29,953	29,174	28,993	28,732	27,673	27,154	27,225	25,068	29,526	27,699	6.6 %
Non-controlling interest in subsidiaries	1,062	1,153	1,427	1,429	1,426	1,436	1,434	1,450	1,447	1,267	1,436	(11.8)%
Total Liabilities and Equity (1) Costain commercial residential methages have been electified a	557,544	555,718	555,090	554,356	546,377	554,222	538,191	538,134	529,732	555,682	544,264	2.1 %

⁽¹⁾ Certain commercial residential mortgages have been classified as residential mortgages. These are included in the commercial mortgages category in the loan schedules by product and industry. (2) Certain business and government loans have been reclassified as non-residential mortgages. Prior period balances were also reclassified to conform to the current period's presentation.

STATEMENT OF COMPREHENSIVE INCOME										вмо 🕮 ̂ ғ	inancial (Group
	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Net income	1,088	1,137	975	1,048	1,082	970	1,028	1,109	768	4,248	4,189	3,114
Other comprehensive income (loss)												· ·
Net change in unrealized gains (losses) on available-for-sale securities												
Unrealized gains (losses) on available-for-sale securities arising during the period	67	(48)	(11)	(18)	22	26	6	(30)	23	(10)	24	18
Reclassification to earnings of (gains) losses in the period	(5)	(2)	(28)	(15)	(39)	14	(23)	(33)	(67)	(50)	(81)	(104)
, , ,	62	(50)	(39)	(33)	(17)	40	(17)	(63)	(44)	(60)	(57)	(86)
Net change in unrealized gains (losses) on cash flow hedges		•	•	•	•		•				•	
Gains (losses) on cash flow hedges arising during the period	137	(231)	127	(58)	15	177	(300)	46	230	(25)	(62)	328
Reclassification to earnings of (gains) losses on cash flow hedges	(23)	(31)	(37)	(34)	(40)	(29)	(38)	-	(30)	(125)	(107)	(21)
Mark Mark Mark Mark Mark Mark Mark Mark	114	(262)	90	(92)	(25)	148	(338)	46	200	(150)	(169)	307
Net gain (loss) on translation of net foreign operations		•		•	•		•				•	
Unrealized gains (loss) on translation of net foreign operations	261	316	198	(34)	(63)	260	(255)	133	759	741	75	(90)
Impact of hedging unrealized gains (loss) on translation of net foreign operations	(109)	(140)	(179)	19	17	(70)	66	(48)	(317)	(409)	(35)	123
	152	176	19	(15)	(46)	190	(189)	85	442	332	40	33
Other comprehensive income (loss)	328	(136)	70	(140)	(88)	378	(544)	68	598	122	(186)	254
Total comprehensive income	1,416	1,001	1,045	908	994	1,348	484	1,177	1,366	4,370	4,003	3,368
Attributable to:												
Bank shareholders	1,403	985	1,027	890	976	1,329	466	1,158	1,347	4,305	3,929	3,295
Non-controlling interest in subsidiaries	13	16	18	18	18	19	18	19	19	65	74	73
Total comprehensive income	1,416	1,001	1,045	908	994	1,348	484	1,177	1,366	4,370	4,003	3,368

STATEMENT OF CHANCES IN FOURTY												
STATEMENT OF CHANGES IN EQUITY	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Preferred Shares												
Balance at beginning of period	2,265	2,265	2,465	2,465	2,465	2,465	2,861	2,861	2,861	2,465	2,861	2,571
Issued during the period Redeemed during the period	-	-	(200)	-	-	-	(396)	-	-	(200)	(396)	290
Balance at End of Period	2,265	2,265	2,265	2,465	2,465	2,465	2,465	2,861	2,861	2,265	2,465	2,861
	2,200	2,200	2,200	2,100	2,100	2,100	2,100	2,001	2,001	2,200	2,100	2,001
Common Shares												
Balance at beginning of period Issued under the Shareholder Dividend Reinvestment	11,999	12,014	12,027	11,957	11,748	11,568	11,399	11,332	11,253	11,957	11,332	6,927
and Share Purchase Plan	1	47	45	37	176	169	152	46	44	130	543	179
Repurchased for cancellation	(51)	(75)	(74)	-	-	-	-	-	-	(200)	-	-
Issued under the stock option plan	54	13	16	33	33	9	17	21	34	116	80	122
Issued on the exchange of shares of a subsidiary corporation Issued on the acquisition of a business	-	-	-	-	-	2	-	-	1	-	2	1 4,103
Balance at End of Period	12,003	11,999	12,014	12,027	11,957	11,748	11,568	11,399	11,332	12,003	11,957	11,332
Contributed Surplus Balance at beginning of period	321	320	214	213	216	215	119	113	111	213	113	91
Stock option expense / exercised	(6)	320	(1)	1	(3)	1	119	6	2	(5)	4	22
Foreign exchange on redemption of preferred shares	-	-	107	-	-	-	96	-	-	107	96	-
Balance at End of Period	315	321	320	214	213	216	215	119	113	315	213	113
Retained Earnings												
Balance at beginning of period	14,780	14,336	14,068	13,540	12,977	12,512	11,986	11,381	11,117	13,540	11,381	10,181
Net income attributable to Bank shareholders	1,075	1,121	957	1,030	1,064	951	1,010	1,090	749	4,183	4,115	3,041
Dividends - Preferred shares	(29)	(30)	(28)	(33)	(33)	(32)	(34)	(37)	(37)	(120)	(136)	(146)
- Common shares Common shares repurchased for cancellation / share issue expense	(476) (126)	(478) (169)	(481) (180)	(469)	(468)	(454)	(450)	(448)	(448)	(1,904) (475)	(1,820)	(1,690) (5)
Balance at End of Period	15,224	14,780	14,336	14,068	13,540	12,977	12,512	11,986	11,381	15,224	13,540	11,381
Accumulated Other Comprehensive Income on available-for-sale securities Balance at beginning of period	143	193	232	265	282	242	259	322	366	265	322	408
Unrealized gains (losses) on available-for-sale securities arising during the period	67	(48)	(11)	(18)	202	26	6	(30)	23	(10)	24	18
Reclassification to earnings of (gains) losses in the period	(5)	(2)	(28)	(15)	(39)	14	(23)	(33)	(67)	(50)	(81)	(104)
Balance at End of Period	205	143	193	232	265	282	242	259	322	205	265	322
Accumulated Other Comprehensive Income (Loss) on cash flow hedges												
Balance at beginning of period	(122)	140	50	142	167	19	357	311	111	142	311	4
Gains (losses) on cash flow hedges arising during the period	137	(231)	127	(58)	15	177	(300)	46	230	(25)	(62)	328
Reclassification to earnings of (gains) losses on cash flow hedges Balance at End of Period	(23)	(31)	(37) 140	(34) 50	(40) 142	(29) 167	(38)	357	(30) 311	(125)	(107) 142	(21) 311
Balance at End of Feriod	(0)	(122)	140	50	142	107	19	331	311	(6)	142	311
Accumulated Other Comprehensive Income (Loss) on translation on net foreign operations												
Balance at beginning of period	253	77	58	73	119	(71)	118	33	(409)	73	33	-
Unrealized gains (loss) on translation of net foreign operations Impact of hedging unrealized gains (loss) on translation of net foreign operations	261 (109)	316 (140)	198 (179)	(34) 19	(63) 17	260 (70)	(255) 66	133 (48)	759 (317)	741 (409)	75 (35)	(90) 123
Balance at End of Period	405	253	77	58	73	119	(71)	118	33	405	73	33
Total accumulated other comprehensive income (loss)	602	274	410	340	480	568	190	734	666	602	480	666
Total Shareholders' Equity	30,409	29,639	29,345	29,114	28,655	27,974	26,950	27,099	26,353	30,409	28,655	26,353
Non-controlling interest in subsidiaries Balance at beginning of period	1.058	1.071	1.419	1,435	1.422	1,441	1,431	1,483	1.464	1,435	1,483	1,501
Net income attributable to non-controlling interest	13	1,071	18	1,433	18	19	18	19	19	65	74	73
Dividends to non-controlling interest	(5)	(32)	(5)	(31)	(5)	(32)	(5)	(31)	(5)	(73)	(73)	(71)
Preferred share redemption	- 6	-	(359)	- (2)	-	-	- (0)	- (40)	-	(359)	- (40)	(22)
Other Balance at End of Period	1.072	1.058	1.071	(3) 1,419	1.435	(6) 1.422	(3) 1.441	(40) 1.431	5 1,483	1.072	(49) 1.435	(20) 1,483
Total Equity	31,481	30,697	30,416	30,533	30,090	29,396	28,391	28,530	27,836	31,481	30,090	27,836
P										-		

										вмо 🖴 ј	Financial	Group
AVERAGE ASSETS BY OPERATING	2040	2040	2049	2040	2010	2040	2040	2040				
GROUP AND GEOGRAPHIC AREA (\$ millions)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fiscal 2011 <i>(1)</i>
Personal & Commercial Banking (2)												
Canada	184,686	179,108	173,860	170,811	167,086	162,923	158,450	156,818	156,042	177,142	161,335	153,052
United States Other	66,432 47	65,853 23	64,141 -	63,014 -	61,420 -	62,712	61,563 -	63,164 -	63,510	64,866 18	62,218 -	40,896 -
Total	251,165	244,984	238,001	233,825	228,506	225,635	220,013	219,982	219,552	242,026	223,553	193,948
Wealth Management												<u> </u>
Canada	17,709	17,604	17,405	17,031	16,743	16,245	15,754	15,149	14,990	17,438	15,974	14,191
United States	3,728	3,579	3,436	3,363	3,534	3,734	3,662	3,783	3,852	3,527	3,678	2,773
Other	1,311	1,289	1,262	854	823	740	689	556	511	1,178	702	519
Total	22,748	22,472	22,103	21,248	21,100	20,719	20,105	19,488	19,353	22,143	20,354	17,483
BMO Capital Markets												
Canada	131,387	128,585	131,859	140,606	139,031	142,547	138,651	137,087	128,298	133,120	139,333	118,954
United States	90,540	99,265	101,078	93,683	92,873	98,699	92,485	94,658	92,968	96,101	94,691	80,287
Other	18,217	18,551	18,033	18,618	18,210	17,809	17,147	16,979	18,077	18,357	17,538	17,065
Total	240,144	246,401	250,970	252,907	250,114	259,055	248,283	248,724	239,343	247,578	251,562	216,306
Corporate Services, including Technology and Operations												
Canada	19,535	17,074	16,277	19,206	18,893	16,498	17,213	12,379	15,670	18,037	16,240	16,548
United States	23,898	24,445	26,754	25,748	25,879	30,148	30,195	34,633	32,555	25,199	30,214	21,674
Other	54	342	985	1,422	1,885	2,167	2,382	2,928	3,259	699	2,341	3,975
Total	43,487	41,861	44,016	46,376	46,657	48,813	49,790	49,940	51,484	43,935	48,795	42,197
Total Consolidated												
Canada	353,317	342,371	339,401	347,654	341,753	338,213	330,068	321,433	315,000	345,737	332,882	302,745
United States	184,598	193,142	195,409	185,808	183,706	195,293	187,905	196,238	192,885	189,693	190,801	145,630
Other	19,629	20,205	20,280	20,894	20,918	20,716	20,218	20,463	21,847	20,252	20,581	21,559
Total	557,544	555,718	555,090	554,356	546,377	554,222	538,191	538,134	529,732	555,682	544,264	469,934

⁽¹⁾ In Q3, 2011, M&I contributed \$10.5 billion to growth as its assets were included in the average for only 26 days.
(2) Personal and Commerical Banking includes both Canadian P&C and U.S. P&C Canadian P&C's average assets include a portion of our U.S. geographic operations.

GOODWILL AND											ВМ	ю 🔷 г	inancial	l Group
INTANGIBLE ASSETS	November 1	Add	itions/Purcl	hases (1)			Amortizat	tion		Oth	er: Includ	es FX (2)		October 31
(\$ millions)	2012	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2013
Intangible Assets														
Customer relationships	276	6	16	1	-	(11)	(10)	(12)	(11)	(1)	6	5	10	275
Core deposit intangibles	418	-	-	-	-	(20)	(19)	(19)	(18)	(1)	4	8	4	357
Branch distribution networks	2	-	-	-	-	-	(1)	(1)	(1)	-	1	1	1	2
Purchased software	54	21	1	-	7	(7)	(8)	(7)	(7)	-	-	1	-	55
Developed software - amortized	645	18	34	58	34	(48)	(47)	(51)	(52)	(1)	1	3	3	597
Software under development	156	25	22	2	36	-	-	-	-	-	1	1	-	243
Other	1	-	-	-	-	(1)	-	-	(1)	2	-	(1)	1	1
Total Intangible Assets	1,552	70	73	61	77	(87)	(85)	(90)	(90)	(1)	13	18	19	1,530
Total Goodwill	3,717	18	20	(2)	1	-	-	-	-	(7)	30	64	52	3,893

(1) Net additions/purchases include intangible assets acquired through acquisitions and assets acquired through the normal course of operations.

(2) Other changes in goodwill and intangible assets includes the foreign exchange effects of U.S. dollar denominated intangible assets and goodwill, purchase accounting adjustments and certain other reclassifications.

UNREALIZED GAINS (LOSSES)	Book \	Value				Ur	realized Ga	ins (Losses	s) (3)		
ON AVAILABLE-FOR-SALE SECURITIES (\$ millions)	2013 Q4	2013 Q3	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4
Available-For-Sale Securities											
Canadian governments	16,813	16,068	117	88	186	191	265	331	204	457	441
U.S. governments	10,052	10,257	39	24	59	133	161	291	247	270	246
Mortgage-backed securities - Canada (4)	2,277	1,699	6	-	(6)	2	3	6	5	15	18
- U.S.	6,528	5,881	(7)	1	49	55	68	51	52	72	104
Corporate debt	9,676	9,354	107	79	158	150	151	125	75	54	41
Corporate equity (5)	1,558	1,162	147	70	60	57	56	66	60	47	70
Other governments	6,163	6,258	(2)	(14)	5	5	5	2	(3)	(13)	5
Unrealized Gains On Available-For-Sale Securities	53,067	50,679	407	248	511	593	709	872	640	902	925

(3) Unrealized gains (losses) may be offset by related losses (gains) on liabilities or hedge contracts

(4) These mortgage-backed securities are supported by guaranteed mortgages.

(5) Unrealized gains related to our investments in Visa Inc. were included in corporate equity during Fiscal 2011

ASSETS UNDER ADMINISTRATION AND MANAGEMENT (\$ millions)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4
Assets Under Administration (6)									
Institutional (7)	287,251	268,459	258,391	254,101	249,921	248,580	244,719	234,435	226,985
Personal	210,101	200,481	199,131	190,359	183,873	178,613	178,966	177,586	177,738
Mutual Funds	805	746	724	760	752	750	735	709	684
Total	498,157	469,686	458,246	445,220	434,546	427,943	424,420	412,730	405,407
Assets Under Management									
Institutional	53,570	51,068	50,079	50,029	42,333	40,280	41,551	46,357	40,116
Personal	80,073	75,615	74,561	73,009	81,102	78,381	78,201	71,389	74,638
Mutual Funds	49,989	47,713	47,521	44,983	42,455	40,868	40,476	39,458	38,364
Total	183,632	174,396	172,161	168,021	165,890	159,529	160,228	157,204	153,118

(6) Comparative figures have been restated to include certain US based custodial assets under administration.

(7) Amounts include securitized residential mortgages and credit cards.

DEBT ISSUED BY BANK SPONSORED VEHICLES FOR THIRD PARTY ASSETS



		Q	4 2013			QS	2013			Q2	2013			Q1	2013	
			SIVs/Credit				SIVs/Credit				SIVs/Credit				SIVs/Credit	
	Canadian	US	Protection		Canadian	US	Protection		Canadian	US	Protection		Canadian	US	Protection	
(\$ millions except as noted)	Conduits (1)	Conduit (2)	Vehicles	Total	Conduits (1)	Conduit (2)	Vehicles	Total	Conduits (1)	Conduit (2)	Vehicles	Total	Conduits (1)	Conduit (2)	Vehicles	Total
Auto loans/leases	1,061	291	-	1,352	1,231	327	-	1,558	1,104	313	-	1,417	1,531	597	-	2,128
Credit card receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (insured)	1,214	-	-	1,214	1,235	-	-	1,235	855	-	-	855	582	-	-	582
Residential mortgages (uninsured)	12	6	-	18	43	6	-	49	80	11	-	91	122	18	-	140
Commercial mortgages (uninsured)	-	137	-	137	-	152	-	152	-	165	-	165	-	193	-	193
Commercial mortgages (insured)	88	-	-	88	94	-	-	94	63	-	-	63	73	-	-	73
Personal line of credit	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment loans/leases	363	212	-	575	255	187	-	442	155	149	-	304	337	177	-	514
Trade receivables	-	245	-	245	-	137	-	137	-	134	-	134	-	133	-	133
Corporate loans	-	516	-	516	-	544	-	544	-	594	-	594	-	680	-	680
Daily auto rental	154	83	-	237	332	86	-	418	135	89	-	224	93	57	-	150
Floorplan finance receivables	202	244	-	446	223	256	-	479	178	241	-	419	420	246	-	666
Collateralized debt obligations	-	275	-	275	-	300	-	300	-	316	-	316	-	319	-	319
Other pool type	250	1,487	-	1,737	250	858	-	1,108	250	884	-	1,134	250	717	-	967
SIV assets (financial institutions debt and securitized assets)	-	-	-	-	-	-	-	-	-	-	496	496	-	-	894	894
Credit protection vehicle	-	-	2,187	2,187	-	-	2,187	2,187	-	-	2,187	2,187	-	-	2,187	2,187
Total	3,344	3,496	2,187	9,027	3,663	2,853	2,187	8,703	2,820	2,896	2,683	8,399	3,408	3,137	3,081	9,626

⁽²⁾ US Conduit totals include amounts pertaining to conduits that have been funded by the Bank through liquidity draws (\$326.0 million as at Q4, 2013,96.7 million as at Q3, 2013, \$105.0 million as at Q2, 2013 and \$131 million as at Q1, 2013).

AGGREGATE AMOUNT OF SECURITIZATION EXPOSURES RETAINED	AINED OR PURC	HASED BY EX	POSURE TYPE													
		Q4	2013			Q	2013			Q	2 2013			Q	2013	
(\$ millions except as noted)	Undrawn Committed Facilities and Notional Amounts (3)	Drawn Loan Facilities and Securities Held (4)	First Loss Positions (5)	Total	Undrawn Committed Facilities and Notional Amounts (3)	Drawn Loan Facilities and Securities Held (4)	First Loss Positions (5)	Total	Undrawn Committed Facilities and Notional Amounts (3)	Drawn Loan Facilities and Securities Held (4)	First Loss Positions (5)	Total	Undrawn Committed Facilities and Notional Amounts (3)	Drawn Loan Facilities and Securities Held (4)	First Loss Positions (5)	Total
Bank Assets (6)	Amounts (3)	ricia (4)	r daitions (3)	Total	Amounts (3)	ricia (4)	i ositions (s)	Total	Amounts (5)	ricia (4)	r ositions (5)	Total	Amounts (5)	ricia (4)	r ositions (5)	Total
Credit card receivables (7) Residential mortgages (uninsured)	-	1,485	-	1,485		1,484	:	1,484	:	1,497	-	1,497	:	49	:	49
Total Bank Assets	-	1.485	-	1.485		1.484	-	1,484	-	1,497	-	1.497		49	-	49
Third Party Assets (8)		,														
Auto loans/leases	2,137	2,567	-	4,704	2,419	2,598	-	5,017	1,465	2,133	-	3,598	1,719	2,482	-	4,201
Credit card receivables	-	479	-	479	-	451	-	451	-	331	-	331	-	374	-	374
Residential mortgages (insured)	1,530	-	-	1,530	1,530	-	-	1,530	1,275	-	-	1,275	913	-	-	913
Residential mortgages (uninsured)	-	6	-	6	33	7	-	40	72	13	-	85	127	26	-	153
Commercial mortgages (uninsured)	-	-	-	-	2	121		123	3	130	-	133	5	261	-	266
Commercial mortgages (insured)	-	-	-	-	-	-	-	-	-	-	-	-	82	-	-	82
Personal line of credit	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment loans/leases	523	806	-	1,329	567	677	-	1,244	577	697	-	1,274	594	676	-	1,270
Trade receivables	72	252	-	324	26	137	-	163	25	134	-	159	25	133	-	158
Corporate loans	69	505	-	574	77	867	-	944	116	607	-	723	88	692	-	780
Daily auto rental	511	90	-	601	507	92	-	599	521	77	-	598	505	91	-	596
Floorplan finance receivables	396	329	-	725	395	428	-	823	251	310	-	561	620	345	-	965
Collateralized debt obligations	68	241	-	309	75	279	-	354	81	272	-	353	77	348	-	425
Other pool type	681	1,289	-	1,970	907	630	-	1,537	1,094	838	-	1,932	913	705	-	1,618
SIV assets (financial institutions debt and securitized assets)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit protection vehicle (9)	7,749	-	-	7,749	9,292	-	-	9,292	14,771	-	-	14,771	15,672	-	-	15,672
Trading securities reclassified to AFS	-	13	-	13	-	17	-	17	-	20	-	20	-	23	-	23
Montreal Accord Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Third Party Assets	13,736	6,577	-	20,313	15,830	6,304	-	22,134	20,251	5,562	-	25,813	21,340	6,156	-	27,496
Total	13,736	8,062	-	21,798	15,830	7,788	-	23,618	20,251	7,059	-	27,310	21,340	6,205	-	27,545

⁽³⁾ External Credit Assessment Institutions (ECAIs) used for securitizations liquidity facility ratings are S&P, Moody's and Fitch.

⁽⁴⁾ ECAIs used for securitization notes are S&P & Moody's.

⁽⁵⁾ First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

⁽⁶⁾ The exposures for the Residential Mortgages (uninsured) are treated under the lending AIRB Framework as if the securitized assets remained on the Bank's balance sheet.

⁽⁷⁾ The credit card receivable securities held from Bank asset securitizations represent the Bank's seller's interest in investment grade subordinated notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Framework is applied. (8) Third party asset securitizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

⁽⁹⁾ Amounts reported for credit protection vehicle assets under Undrawn Committed Facilities and Notional Amounts represent aggregate notional amounts of the credit default swap exposures and do not represent committed funding obligations.

AGGREGATE AMOUNT OF RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE



		0,	1 2013				3 2013				2 2013				1 2013	
	Undrawn Committed Facilities and	Drawn Loan Facilities and	+ 2013		Undrawn Committed Facilities and	Drawn Loan Facilities and	3 2013		Undrawn Committed Facilities and	Drawn Loan Facilities and	2 2013		Undrawn Committed Facilities and	Drawn Loan Facilities and	1 2013	
	Notional	Securities	First Loss		Notional	Securities	First Loss		Notional	Securities	First Loss		Notional	Securities	First Loss	
(\$ millions except as noted)	Amounts (1)	Held (2)	Positions (3)	Total	Amounts (1)	Held (2)	Positions (3)	Total	Amounts (1)	Held (2)	Positions (3)	Total	Amounts (1)	Held (2)	Positions (3)	Total
Bank Assets (4)																
Credit card receivables (5)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Bank Assets	-	-		-	-		-	-	-	-	-	-	-	-	-	
Third Party Assets (6)																
Auto loans/leases	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit card receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (insured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial mortgages	-	105	-	105	-	6	-	6	-	14	-	14	-	14	-	14
Personal line of credit	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment loans/leases	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Trade receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate loans	12	169	-	181	1	45	-	46	1	63	-	64	2	79	-	81
Daily auto rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Floorplan finance receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	2	89	-	91	1	71	-	72	2	82	-	84	2	96	-	98
Other pool type	_	_	_	-	-	_	_	_	-	_	_	-	_	_	_	_
SIV assets (financial institutions debt and securitized assets)	_	_	_	-	-	_	_	_	20	696	_	716	30	1,127	_	1,157
Credit protection vehicle (7)	_	_	_	-	-	_	_			-	-	-	-		_	
Trading securities reclassified to AFS	_	_	-	-	-	-	-	_	-	-	-	-	-	-	-	-
Montreal Accord Assets	232	_	_	232	238	22	_	260	238	26	_	264	295	63	_	358
Total Third Party Assets	246	363	-	609	240	144	-	384	261	881	-	1,142	329	1,379	_	1,708
Total	246	363	_	609	240	144	-	384	261	881	-	1.142	329	1,379	-	1,708

⁽¹⁾ External Credit Assessment Institutions (ECAIs) used for securitizations liquidity facility ratings are S&P, Moody's and Fitch.

⁽²⁾ ECAIs used for securitization notes are S&P & Moody's.

⁽³⁾ First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

⁽⁴⁾ The exposures for the Residential Mortgages (uninsured) are treated under the lending AIRB Framework as if the securitized assets remained on the Bank's balance sheet.

⁽⁵⁾ The credit card receivable securities held from Bank asset securitizations represent the Bank's seller's interest in investment grade subordinated notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Framework is applied.

⁽⁶⁾ Third party asset securitizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

⁽⁷⁾ Amounts reported for credit protection vehicle assets under Undrawn Committed Facilities and Notional Amounts represent aggregate notional amounts of the credit default swap exposures and do not represent committed funding obligations.

CREDIT RISK FINANCIAL MEASURES (1) (5) (6)									BM	io 🗠 Fii	nancial C	Group
THE ALL THE THE ALL TH	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	Fiscal 2013	Fiscal 2012	Fiscal 2011
Diversification Ratios												
Gross Loans And Acceptances	50.0 0/	E0.00/	50.00/	50 5 A/	00.00/	50 5 0/	50 4 N	=0.0 A/	50 7 A			
Consumer Businesses and governments	59.8 % 40.2 %	59.9 % 40.1 %	59.6 % 40.4 %	59.5 % 40.5 %	60.0 % 40.0 %	59.5 % 40.5 %	59.4 % 40.6 %	59.2 % 40.8 %	59.7 % 40.3 %			
Canada	72.9 %	73.0 %	73.2 %	72.7 %	73.1 %	72.2 %	72.0 %	71.0 %	71.6 %			
United States	24.5 %	24.7 %	24.7 %	25.4 %	25.0 %	25.7 %	25.9 %	26.8 %	26.5 %			
Other Countries	2.6 %	2.3 %	2.1 %	1.9 %	1.9 %	2.1 %	2.1 %	2.2 %	1.9 %			
Net Loans And Acceptances (2)												
Consumer	59.8 %	59.9 %	59.6 %	59.5 %	60.1 %	59.6 %	59.5 %	59.2 %	59.8 %			
Businesses and governments	40.2 %	40.1 %	40.4 %	40.5 %	39.9 %	40.4 %	40.5 %	40.8 %	40.2 %			
Canada	73.1 %	73.1 %	73.3 %	72.9 %	73.2 %	72.4 %	72.2 %	71.2 %	71.8 %			
United States	24.3 %	24.6 %	24.6 %	25.2 %	24.9 %	25.5 %	25.7 %	26.6 %	26.3 %			
Other Countries	2.6 %	2.3 %	2.1 %	1.9 %	1.9 %	2.1 %	2.1 %	2.2 %	1.9 %			
Coverage Ratios (4)												
Allowance for Credit Losses (ACL)-to-Gross Impaired Loans and Acceptan		70.00	00.10/	05.00	04.10/	07.00	00 = 0/	70 7 0	70.00	75.00	04401	70.00
Total Consumer	75.8 % 14.3 %	70.9 % 13.3 %	68.1 % 12.5 %	65.0 % 12.5 %	64.1 % 13.1 %	67.8 % 15.8 %	69.7 % 15.8 %	72.7 % 17.0 %	73.2 % 17.3 %	75.8 % 14.3 %	64.1 % 13.1 %	73.2 % 17.3 %
Consumer Businesses and governments	19.7 %	16.5 %	20.7 %	16.4 %	16.0 %	16.1 %	19.1 %	17.0 %	17.3 %	14.3 %	16.0 %	17.3 %
Allowance for Credit Losses (ACL)-to-Gross Impaired Loans and Acceptan				10.1 70	10.0 70	10.1 70	10.1 70		10.0 70	10.70	10.0 70	10.0 70
Total	108.2 %	102.8 %	95.7 %	88.1 %	83.7 %	87.1 %	82.1 %	79.5 %	74.5 %	108.2 %	83.7 %	74.5 %
Net write-offs-to-average loans and acceptances	0.06 %	0.03 %	0.05 %	0.07 %	0.07 %	0.09 %	0.08 %	0.06 %	0.10 %	0.20 %	0.30 %	0.51 %
Net write-offs-to-average loans and acceptances excluding Purchased Portfolios	0.09 %	0.06 %	0.08 %	0.07 %	0.09 %	0.10 %	0.11 %	0.13 %	0.11 %	0.30 %	0.43 %	0.52 %
	0.00 70	0.00 70	0.00 70	0.01 70	0.00 70	0.10 /0	0.11 70	0.10 /0	0.11 70	0.00 70	0.40 /0	0.02 70
Condition Ratios (4) GIL-to-Gross Loans and Acceptances	0.91 %	0.97 %	1.08 %	1.12 %	1.17 %	1.14 %	1.16 %	1.10 %	1.12 %			
GIL-to-Gross Loans and Acceptances GIL-to-Gross Loans and Acceptances	0.91 %	0.97 %	1.08 %	1.12 %	1.17 %	1.14 %	1.16 %	1.10 %	1.12 %			
excluding Purchased Portfolios	0.61 %	0.64 %	0.73 %	0.80 %	0.84 %	0.85 %	0.96 %	1.02 %	1.18 %			
GIL-to-Equity and Allowance for Credit Losses	7.61 %	8.14 %	8.80 %	8.98 %	9.30 %	9.15 %	9.34 %	8.74 %	8.98 %			
GIL-to-Equity and Allowance for Credit Losses												
excluding Purchased Portfolios	4.86 %	5.04 %	5.56 %	5.96 %	6.18 %	6.24 %	7.07 %	7.39 %	8.36 %			
Net Impaired Loans and Acceptances (NIL)-to-Net Loans and Acceptances (2)	0.22 %	0.28 %	0.35 %	0.39 %	0.42 %	0.37 %	0.35 %	0.30 %	0.30 %			
NIL-to-segmented Net Loans and Acceptances (2)	0.22 /0	0.20 /0	0.00 /0	0.00 /0	0.42 /0	0.07 70	0.00 70	0.00 /0	0.00 /0			
Consumer	0.54 %	0.55 %	0.60 %	0.60 %	0.56 %	0.47 %	0.49 %	0.46 %	0.44 %			
Businesses and governments	1.07 %	1.23 %	1.33 %	1.48 %	1.67 %	1.69 %	1.64 %	1.58 %	1.63 %			
Canada	(0.14)%	(0.10)%	(0.10)%	(0.06)%	(0.04)%	(0.04)%	0.00 %	(0.01)%	0.01 %			
United States Other Countries	1.33 % 0.04 %	1.48 % 0.00 %	1.70 % 0.46 %	1.73 % 0.51 %	1.83 % 0.53 %	1.56 % 0.29 %	1.40 % 0.00 %	1.18 % 0.06 %	1.15 % 0.04 %			
Net Impaired Loans and Acceptances (NIL)-to-Net	0.04 /6	0.00 %	0.40 /6	0.51 /6	0.55 %	0.29 /6	0.00 %	0.00 %	0.04 /6			
Loans and Acceptances excluding Purchased Portfolios	(0.05)%	(0.02)%	0.03 %	0.10 %	0.14 %	0.11 %	0.18 %	0.22 %	0.30 %			
Consumer Loans (Canada)												
90 Days & Over Delinquency Ratios												
Consumer instalment and other personal	0.35 %	0.33 %	0.33 %	0.30 %	0.25 %	0.24 %	0.26 %	0.29 %	0.26 %			
Credit Cards (3)	0.91 %	0.94 %	1.09 %	1.08 %	0.99 %	0.99 %	1.09 %	1.13 %	1.04 %			
Mortgages	0.31 %	0.34 %	0.34 %	0.36 %	0.36 %	0.39 %	0.40 %	0.44 %	0.45 %			
Total Consumer (excluding Government Guaranteed Student Loans)	0.35 %	0.37 %	0.38 %	0.38 %	0.36 %	0.37 %	0.39 %	0.43 %	0.42 %			
Total Consumer	0.36 %	0.37 %	0.38 %	0.39 %	0.30 %	0.37 %	0.40 %	0.43 %	0.42 %			
	0.00 70	0.01 70	0.00 /0	0.00 70	0.01 70	0.01 70	0.10 70	0.10 70	0.10 70			
Consumer Loans (U.S.)												
90 Days & Over Delinquency Ratios Consumer instalment and other personal	0.92 %	0.93 %	1.05 %	1.08 %	1.05 %	1.06 %	1.01 %	1.09 %	1.01 %			
Credit Cards (3)	0.60 %	0.59 %	0.71 %	0.93 %	0.77 %	0.83 %	0.93 %	1.40 %	1.47 %			
Mortgages	2.89 %	3.18 %	3.56 %	3.92 %	3.15 %	3.29 %	3.55 %	3.74 %	3.46 %			
Total Consumer	1.65 %	1.77 %	2.01 %	2.17 %	1.76 %	1.83 %	1.88 %	2.05 %	1.91 %			
Total Consumer excluding purchased portfolios	1.05 %	1.15 %	1.32 %	1.56 %	1.56 %	1.62 %	1.71 %	1.96 %	1.95 %			
Consumer Loans (Consolidated) 90 Days & Over Delinquency Ratios												
Consumer instalment and other personal	0.47 %	0.47 %	0.49 %	0.48 %	0.44 %	0.44 %	0.44 %	0.48 %	0.44 %			
Credit Cards (3)	0.90 %	0.92 %	1.07 %	1.07 %	0.97 %	0.98 %	1.07 %	1.16 %	1.08 %			
Mortgages	0.53 %	0.59 %	0.64 %	0.70 %	0.62 %	0.66 %	0.71 %	0.78 %	0.77 %			
Total Consumer (excluding Government Guaranteed Student Loans)	0.52 %	0.56 %	0.60 %	0.63 %	0.57 %	0.59 %	0.62 %	0.68 %	0.65 %			
Total Consumer	0.52 %	0.56 %	0.60 %	0.63 %	0.57 %	0.59 %	0.62 %	0.68 %	0.66 %			
Total Consumer excluding purchased portfolios	0.43 %	0.45 %	0.48 %	0.51 %	0.48 %	0.49 %	0.53 %	0.59 %	0.59 %			
(4) On any other conditions and the formation by the condition of the cond		An alata				-	-					

[|] Total Consumer excluding purchased portfolios | 0.43 % | 0.45 % | 0.48 % | 0.51 % | 0.48 % | 0.49 % | 0.53 % |
(1) Segmented credit information by geographic area is based upon the country of ultimate risk.
(2) Aggregate balances are net of specific and collective allowances; the consumer, businesses and government categories are stated net of specific allowances only.
(3) Includes retail and corporate cards.
(4) Includes collective allowances related to off-balance sheet instruments and undrawn commitments.
(5) Credit risk ratios are presented including purchased portfolios. Certain credit risk ratios are also presented excluding purchased portfolios to provide for better historical comparisons (refer to 'notes to users' on page 1 for details).

⁽⁶⁾ Certain diversification, coverage and condition ratios for 2012 were restated in the first quarter of 2013 to conform to the current period's presentation.

										вмо 🕮 і	Financial (Group
PROVISION FOR CREDIT LOSSES (PCL) SEGMENTED INFORMATION (1)	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2013	2012	2011
(\$ millions except as noted)	Q4	વડ	ŲZ	QI	Q4	ŲЗ	ŲZ	QI	Q4	2013	2012	2011
Performance Ratios (Annualized) (2) (4)												
PCL-to-average net loans and acceptances	0.27 %	0.11 %	0.22 %	0.28 %	0.31 %	0.38 %	0.32 %	0.23 %	0.60 %	0.22 %	0.31 %	0.56 %
PCL-to-segmented average net loans and												
acceptances												
Consumer	0.42 %	0.58 %	0.47 %	0.51 %	0.80 %	0.49 %	0.64 %	0.52 %	0.54 %	0.49 %	0.62 %	0.57 %
Businesses and governments	0.05 %	(0.58)%	(0.14)%	(0.07)%	(0.44)%	0.21 %	(0.16)%	(0.21)%	0.43 %	(0.18)%	(0.15)%	0.45 %
Canada	0.41 %	0.29 %	0.35 %	0.28 %	0.39 %	0.23 %	0.39 %	0.43 %	0.37 %	0.34 %	0.36 %	0.41 %
United States	(0.11)%	(0.40)%	(0.16)%	0.29 %	0.10 %	0.84 %	0.18 %	(0.27)%	1.28 %	(0.10)%	0.21 %	1.24 %
Other Countries	, ,	0.00 %	0.00 %					0.00 %	0.00 %	(/		
Other Countries	(0.06)%	0.00 %	0.00 %	(0.08)%	(0.08)%	(0.08)%	(0.08)%	0.00 %	0.00 %	(0.04)%	(0.05)%	(0.02)%
Specific PCL-to-average net loans and acceptances	0.27 %	0.08 %	0.27 %	0.28 %	0.34 %	0.37 %	0.32 %	0.20 %	0.50 %	0.23 %	0.31 %	0.52 %
PCL-to-average net loans and acceptances												
excluding purchased portfolios	0.37 %	0.30 %	0.31 %	0.29 %	0.39 %	0.39 %	0.46 %	0.48 %	0.52 %	0.32 %	0.42 %	0.55 %
Adjusted PCL-to-average net loans and acceptances (3)	0.22 %	0.02 %	0.18 %	0.16 %	0.20 %	0.20 %	0.28 %	0.17 %	0.53 %	0.14 %	0.21 %	0.54 %
Provision for Credit Losses by Country												
Canada	208	144	171	133	178	105	167	184	160	656	634	679
United States	(18)	(67)	(26)	46	15	134	28	(43)	202	(65)	134	534
Other Countries	(1)	-	-	(1)	(1)	(2)	-	-	-	(2)	(3)	(1)
Total Provision For Credit Losses	189	77	145	178	192	237	195	141	362	589	765	1,212
Specific Provision for Credit Losses by Country												
Canada	166	124	151	129	144	140	177	153	180	570	614	663
United States	24	(67)	24	50	73	91	18	(31)	119	31	151	464
Other Countries	(1)		-	(1)	(1)	(2)	-		-	(2)	(3)	(1)
Total Specific Provision for Credit Losses	189	57	175	178	216	229	195	122	299	599	762	1,126
Interest Income on Impaired Loans												
Total	29	35	35	34	47	39	36	37	25	133	159	97

SEGMENTED INFORMATION	Q4	Fiscal	Fiscal	Fiscal
(\$ millions)	2013	2013	2012	2011
Provision by Product and Industry Consumer				
	0.5	400	132	400
Residential mortgages Credit cards	35 73	129 307	356	109 376
Consumer instalment and other personal	85	313	387	291
Total Consumer	193	749	875	776
Businesses and governments				
Commercial mortgages	(38)	(116)	(15)	109
Commercial real estate	(60)	(118)	(87)	70
Construction (non-real estate)	2	37	(12)	20
Retail trade	-	3	(1)	7
Wholesale trade	14	15	(16)	(1)
Agriculture	2	6	` 2	7
Communications	(1)	(6)	(5)	(9)
Manufacturing	(8)	(3)	23	47
Mining	-	2	(1)	-
Oil and Gas	-	-	-	1
Transportation	-	(8)	5	7
Utilities	-	-	-	-
Forest Products	1	2	6	4
Service industries	46	11	26	31
Financial - excluding securities				
borrowed or purchased under resale agreements	_	(17)	(29)	45
Government	(1)	`(6)	(- /	-
Other	39	48	(9)	12
Total Businesses and Government, excluding				
Securities Borrowed or Purchased under Resale Agreements	(4)	(150)	(113)	350
Total Businesses and Government	(4)	(150)	(113)	350
Total specific provision for credit losses	189	599	762	1,126
Collective provision	-	(10)	3	86
Total Provision for Credit Losses	189	589	765	1.212
Adjusted provision for credit losses (3)	140	359	471	1,108

Fiscal	Fiscal	Fiscal
2013	2012	2011
21.5%	17.3%	9.7%
51.3%	46.7%	33.4%
52.3%	50.8%	25.8%
125.0%	114.8%	68.9%
(19.4)%	(2.0)%	9.7%
(19.4)%	(11.4)%	6.2%
6.2%	(1.6)%	1.8%
0.5%	(0.1)%	0.6%
2.5%	(2.1)%	(0.1)%
1.0%	0.3%	0.6%
(1.0)%	(0.7)%	(0.8)%
(0.5)%	3.0%	4.2%
0.3%	(0.1)%	0.0%
0.5%	0.0%	0.0%
(1.3)%	0.7%	0.6%
0.0%	0.0%	0.0%
0.3%	0.8%	0.4%
1.8%	3.4%	2.8%
0.0%	0.0%	0.0%
(2.8)%	(3.8)%	4.0%
(1.0)%	0.0%	0.0%
8.0%	(1.2)%	1.1%
(25.0)%	(14.8)%	31.1%
(25.0)%	(14.8)%	31.1%
100.0%	100.0%	100.0%

WRITE OFFS BY INDUSTRY	
(\$ millions)	

	Q4 2013	Fiscal 2013
Consumer Write Offs	219	856
Businesses and governments Commercial mortgages	22	85
Commercial real estate	11	83
Construction (non-real estate)	16	41
Retail trade	3	20
Wholesale trade	7	9
Agriculture	-	3
Communications	1	1
Manufacturing	4	48
Mining	-	-
Oil and Gas	-	1
Transportation	1	6
Utilities	-	-
Forest Products	5	5
Service industries	61	99
Financial	1	8
Government	-	-
Other	4	34
Total Businesses and governments	136	443
Total Write offs	355	1,299
·		

WRITE OFFS BY	Q4	Fiscal
GEOGRAPHIC REGION	2013	2013
Canada	214	669
United States	141	627
Other Countries	-	3
Total	355	1,299

⁽¹⁾ Segmented credit information by geographic area is based upon the country of ultimate risk.
(2) Ratios are presented including purchased portfolios. The PCL as a percentage of average net loans and acceptances is also presented excluding purchased portfolios to provide for better historical comparison (refer to the Credit Risk Ratios section on the Notes to User page).
(3) Adjusted provision for credit losses exclude provisions related to the M&I purchased performing loans portfolio and changes to the collective allowance.
(4) Certain performance ratios for 2012 were restated in the first quarter of 2013 to conform to the current period's presentation.

GROSS LOANS AND ACCEPTANCES
BY PRODUCT AND INDUSTRY

2013 2013 2013 2013 2012 2012 2012 2012 2011 MIX INC/(DEC) Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 Q4 **VS LAST YEAR**

Credit cards													Consumer
Consumer installment and other personal 63,640 63,230 62,308 61,631 61,456 60,792 60,002 59,688 59,445 22,755 14,650 167,837 164,119 198,004 155,050 153,381 150,638 146,358 144,215 143,690 144,050 144,050 146,358 144,215 143,690 144,050 144	2,196 14.5 %	12,196	34.3 %	76,207	76,656	78,495	82,009	84,131	85,876	88,054	93,088	96,327	
Separate 167,837 164,119 188,004 155,090 153,381 150,638 144,215 143,690 59.8 14.2 143,690 5.5 14.2	56 0.7 %	56	2.8 %	8,038	7,871	7,861	7,837	7,814	7,683	7,642	7,801	7,870	Credit cards
Businesses and Government, excluding Securities Borrowed or Purchased under Resale Agreements Commercial mortgages 15,188 13,815 14,692 15,372 15,987 16,879 17,517 18,389 18,896 54.% (7 Commercial mortgages 15,188 13,815 14,692 15,372 15,987 16,879 17,517 18,389 18,896 54.% (7 Commercial mortgages 15,188 13,815 14,692 15,372 15,987 16,879 17,517 18,389 18,896 54.% (7 Comstruction (non-real estate) 28,299 24,643 2,200 2,219 2,421 2,481 2,229 2,149 2,314 10.% Retail trade 9,786 9,486 9,985 9,205 8,508 8,510 8,460 7,592 7,142 3,5 % 1,2 Automotive 6,183 6,086 6,325 5,834 8,371 5,421 5,302 4,464 4,310 2.2 % 1,2 4,2 4,2 5,3 % 1,2 4,2 4,3 5,3 % 1,2 4,3 4,3 5,3 % 1,2 4,3 4,3 5,3 % 1,2 4,3 4,3 5,3 % 1,2 4,3 4,3 4,3 5,3 % 1,2 4,3 4,3 4,3 4,3 4,3 4,3 4,3 4,3 4,3 4,3	2,204 3.6 %	2,204	22.7 %	59,445	59,688	60,002	60,792	61,436	61,531	62,308	63,230	63,640	Consumer instalment and other personal
Securities Borrowed or Purchased under Resale Agreements 15,188 13,815 14,892 15,372 15,987 16,879 17,517 18,389 18,886 5,4 % Commercial real estate 10,454 9,702 9,366 8,919 8,845 8,021 8,042 8,638 8,521 10,054 3,7 % 4,648	4,456 9.4 %	14,456	59.8 %	143,690	144,215	146,358	150,638	153,381	155,090	158,004	164,119	167,837	Total Consumer
Securities Borrowed or Purchased under Resale Agreements 15,188 13,815 14,892 15,372 15,987 16,879 17,517 18,389 18,886 5,4 % Commercial real estate 10,454 9,702 9,366 8,919 8,845 8,021 8,042 8,638 8,521 10,054 3,7 % 4,648													Dusing and Covernment evaluding
Commercial mortgages													, ,
Commercial real estate 10,454 9,702 9,365 8,919 8,845 8,251 8,042 8,538 8,021 3,7 % 10.0	(799) (5.0)%	(799)	5.4%	18 896	18 380	17 517	16 870	15 087	15 372	14 602	13 815	15 188	· · · · · · · · · · · · · · · · · · ·
Construction (non-real estate) 2,829 2,643 2,200 2,219 2,421 2,481 2,229 2,149 2,314 3,5% 1,266 1,267 1,26	` ' ' '	1,609					,	,	,	,			0 0
Retail tarde	408 16.9 %					,		,	,		,		
Manufomine		1,278		· ·	,		,	,					,
Food and Deverrage R22 903	812 15.1 %			,	,	,	,	,	-,	,	-,	-,	
Moher	(84) (9.3)%												
Monolesale trade	550 24.7 %												•
Apriculture 437 448 380 390 415 355 406 379 333 30 0.1% Automotive 437 348 380 363 363 363 363 363 363 363 363 363 36	646 10.1 %												
Automotive 437 348 380 363 363 389 381 330 337 0.2 s Food and beverage 1,666 1,436 1,336 1,336 1,225 1,226 1,014 899 338 337 0.5 s 0.6	(73) (17.6)%			,	,	-,	-,	-,	-, -	-,	,	,	
Food and beweage	(73) (17.6)% 74 20.4 %												•
Construction and industrial Construction Cons													
Other	380 31.0 %												· · · · · · · · · · · · · · · · · · ·
Agriculture 6,039 5,912 5,286 5,128 5,086 4,915 4,548 4,501 4,496 Communications 721 696 570 681 506 486 544 523 556 0.3 % 26 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.2 % 0.3 % 0.3 % 0.2 % 0.3 %	30 1.4 % 235 10.1 %												
Communications 721 696 570 881 506 486 544 523 556 0.3 % 02						,				,	,		
Diter communications						,		-,		,	,	,	•
Cable Cable 236 248 281 371 203 219 213 171 185 0.1 % Broadcasting Broadcasting 46 46 472 99 103 115 142 180 233 0.0 % Broadcasting Manufacturing 10,838 10,254 10,241 10,689 9,405 9,285 9,462 9,144 86,638 3.9 % Industrial products 4,172 4,034 4,058 4,726 3,704 3,585 3,592 3,518 3,418 1,5 % Automotive 402 382 514 558 506 512 531 549 412 0.1 % Automotive 402 382 514 558 506 512 531 549 412 0.1 % Automotive 402 382 514 558 506 512 531 549 412 0.1 % Automotive 402 382 514 558 506 512 531 549 412 0.1 % 0.1 % 0.1 % 0.1 % 0.	215 42.5 %												
Broadcastling	239 +100.0%		1										
Manufacturing 10,838 10,254 10,241 10,689 9,405 9,285 9,462 9,144 8,638 3.9 % 1,44 Industrial products 4,172 4,034 4,058 4,726 3,704 3,585 3,692 3,518 3,418 1.5 % Consumer products 3,555 3,445 3,301 3,079 2,760 2,767 2,775 2,752 2,558 1.3 % Automotive 402 382 514 558 536 512 531 549 412 0.1 % 0.2 %	33 16.3 %												
Industrial products	(57) (55.3)%	` '											•
Consumer products 3,553 3,445 3,301 3,079 2,760 2,767 2,775 2,752 2,585 1,3% Automotive 402 382 514 558 536 512 531 549 412 0.1%<	*	1,433	1	,	- ,	,	,	,	,	,	,	,	3
Automotive 402 382 514 558 536 512 531 549 412 0.1 % Other manufacturing 2,711 2,393 2,368 2,326 2,405 2,421 2,464 2,325 2,223 1.0 % Mining 934 868 884 600 623 6,34 639 664 640 0.3 % 360 0il and Gas 3,899 3,847 3,869 3,530 3,458 3,726 3,582 3,818 3,469 1.4 % Transportation 2,050 2,029 2,070 2,058 1,999 1,941 1,856 1,866 1,874 0.7 % Utilities 1,303 1,303 1,341 1,135 1,166 1,115 857 1,011 833 0.5 % 1 lelectric power generation 852 996 906 740 753 795 699 735 589 0.3 % Gas, water and other 451 397 335 395 413 320 158 276 249 0.2 % Forest products 627 548 515 507 589 613 644 524 512 0.2 % Service industries 16,874 1,185 1,186 1,485 1,336 1,390 1,156 1,142 1,031 0.5 % Educational ental 1,1270 1,341 1,185 1,486 1,390 1,156 1,142 1,031 0.5 % Educational ental ental 1,128 1,138 1,139 1,141 1,1207 1,247 1,231 1,324 1,279 1,252 0.6 % Health care 3,851 3,053 3,051 3,051 3,053 3,051 3,05	468 12.6 %												·
Other manufacturing 2,711 2,393 2,368 2,326 2,405 2,421 2,464 2,325 2,223 1,0% Mining 934 868 884 600 623 634 639 664 640 0.3 % 3 Oil and Gas 3,899 3,847 3,869 3,530 3,458 3,726 3,582 3,818 3,469 1.4 % 0.7 % Transportation 2,050 2,029 2,070 2,058 1,999 1,941 1,856 1,866 1,874 0.7 % Utilities 1,303 1,393 1,241 1,135 1,166 1,115 857 1,011 838 0.5 % 1 Gas, water and other 451 397 335 395 413 320 158 276 249 0.2 % Forest products 627 548 515 507 589 613 644 524 512 0.2 % Service industries 16,874 <t< td=""><td>793 28.7 %</td><td></td><td></td><td>·</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	793 28.7 %			·									
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Electric power generation 852 996 906 740 753 795 699 735 589 0.3 % Gas, water and other 451 397 335 395 413 320 158 276 249 0.2 % Forest products 627 548 515 507 589 613 644 524 512 0.2 % Service industries 16,874 15,363 14,464 14,462 13,517 13,229 12,533 12,411 12,027 6.0 % Automotive lease and rental 1,270 1,341 1,185 1,485 1,336 1,390 1,156 1,142 1,031 0,5 % Educational 1,583 1,377 1,268 1,379 1,247 1,231 1,324 1,279 1,252 0,6 % Health care 3,851 3,558 3,353 3,191 2,937 2,889 2,588 2,487 2,356 14.4 % Business and professional services 3,931 3,512 3,132 3,043 3,292 3,151 2,892 2,987 2,842 1.4 % Hospitality and recreation 3,036 2,673 2,644 2,531 2,236 2,059 2,117 2,095 2,089 1,1 % Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0,6 % Government 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4)	51 2.6 %				,	,	,	,	,	,	,	,	•
Gas, water and other 451 397 335 395 413 320 158 276 249 0.2 % Forest products 627 548 515 507 589 613 644 524 512 0.2 % Service industries 16,874 15,363 14,464 14,462 13,517 13,229 12,533 12,411 12,027 6.0 % 3,3 Automotive lease and rental 1,270 1,341 1,185 1,485 1,336 1,390 1,156 1,142 1,031 0.5 % Educational 1,583 1,377 1,268 1,379 1,247 1,231 1,324 1,279 1,252 0.6 % Health care 3,851 3,558 3,553 3,191 2,937 2,889 2,588 2,487 2,356 1,4 % Business and professional services 3,931 3,512 3,132 3,043 3,292 3,151 2,892 2,987 2,842 1,4 % Hospitality and recreati	137 11.7 %												
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Automotive lease and rental 1,270 1,341 1,185 1,485 1,336 1,390 1,156 1,142 1,031 0.5 % Educational 1,583 1,377 1,268 1,379 1,247 1,231 1,324 1,279 1,252 0.6 % Health care 3,851 3,558 3,353 3,191 2,937 2,889 2,588 2,487 2,356 1.4 % Business and professional services 3,931 3,512 3,132 3,043 3,292 3,151 2,892 2,987 2,842 1.4 % Hospitality and recreation 3,036 2,673 2,644 2,531 2,236 2,059 2,117 2,095 2,089 1.1 % Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 1.1 % Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % 3,000 0.6 %	38 6.5 %												·
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Health care 3,851 3,558 3,353 3,191 2,937 2,889 2,588 2,487 2,356 Business and professional services 3,931 3,512 3,132 3,043 3,292 3,151 2,892 2,987 2,842 1.4 % Hospitality and recreation 3,036 2,673 2,644 2,531 2,236 2,059 2,117 2,095 2,089 Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 1.1 % Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4	(66) (4.9)%	` '		·		•							
Business and professional services 3,931 3,512 3,132 3,043 3,292 3,151 2,892 2,987 2,842 1,4 % Hospitality and recreation 3,036 2,673 2,644 2,531 2,236 2,059 2,117 2,095 2,089 1,1 % Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 1,1 % Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % 3,7 Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % 3 Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4	336 26.9 %		0.6 %		•	•			-	•		•	Educational
Hospitality and recreation 3,036 2,673 2,644 2,531 2,236 2,059 2,117 2,095 2,089 1.1 % Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 1.1 % Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4)	914 31.1 %	_				,							
Other 3,203 2,902 2,882 2,833 2,469 2,509 2,456 2,421 2,457 1.1 % Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % 3,7 Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % 3 Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4	639 19.4 %		1.4 %	·		•							Business and professional services
Financial (1) 18,800 18,149 16,677 16,428 15,047 16,124 16,104 16,075 14,695 6.7 % 3,7 Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % 3 Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4	800 35.8 %		1.1 %	2,089									Hospitality and recreation
Government 1,663 1,141 972 1,299 1,273 1,271 1,167 1,002 784 0.6 % 3 Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4	734 29.7 %				,	,	,	,		,	,		
Other 3,860 7,511 7,417 7,021 7,318 7,033 6,064 5,972 6,138 1.3 % (3,4	*	3,753			,	,	,	,	,	,	,	,	Financial (1)
	390 30.6 %					,	,	,	,		,		
Total Businesses and Government 112,923 109,896 107,281 105,740 102,160 102,551 99,875 99,534 96,978 40.2 % 10,7		(3,458)											
	0,763 10.5 %	10,763	40.2 %	96,978	99,534	99,875	102,551	102,160	105,740	107,281	109,896	112,923	Total Businesses and Government
Total Gross Loans and Acceptances 280,760 274,015 265,285 260,830 255,541 253,189 246,233 243,749 240,668 100.0 % 25,2	5,219 9.9 %	25,219	100.0.0/	240.660	242 740	046 000	252 400	OEE E44	260 020	265 205	274 045	200.762	Total Cross Leans and Assentances

(1) Fiscal 2012 balances were reclassified in the first quarter of 2013 to conform to the current period's presentation.

ALLOWANCES FOR CREDIT LOSSES										BMO	Financial	l Group
BY PRODUCT AND INDUSTRY (1)	2013	2013	2013	2013	2012	2012	2012	2012	2011	MIX	INC/(DE	C)
\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	VS LAST	
Specific Allowances												
Consumer												
Residential mortgages	79	70	66	70	66	70	63	70	72	4.1 %	13	19.7
Credit cards	-	-	-	-	-	-	-	-		0.0 %	-	0.0
Consumer instalment and other personal	71	70	68	64	62	64	70	63	59	3.7 %	9	14.5
Total Consumer	150	140	134	134	128	134	133	133	131	7.8 %	22	17.2
Businesses and Government, excluding												
Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	36	31	46	43	53	37	56	44	45	1.9 %	(17)	(32.1)
Commercial real estate	32	42	56	48	55	69	95	78	102	1.7 %	(23)	(41.8)
Construction (non-real estate)	25	40	41	26	21	21	23	11	16	1.3 %	4	19.0
Retail trade	12	10	17	17	13	10	11	15	13	0.6 %	(1)	(7.7)
Wholesale trade	23	14	11	6	6	4	6	9	8	1.2 %	17	+100.0
Agriculture	9	9	7	6	8	6	6	9	8	0.5 %	1	12.5
Communications	-	1	1	1	1	-	-	-	-	0.0 %	(1)	(100.0)
Manufacturing	28	31	43	42	59	50	53	41	37	1.5 %	(31)	(52.5)
Industrial products	14	12	12	13	14	8	7	10	6	0.7 %	(31)	0.0
Consumer products	7	10	11	11	12	20	24	21	16	0.4 %	(5)	(41.7)
Automotive	1	10	4	4	4	1	1	1	2	0.4 %	(3)	(75.0)
Other manufacturing	6	8	16	14	29	21	21	9	13	0.1 %	(23)	(79.3)
Mining	3	3	3	14	29	21	-	9	13	0.3 %	3	0.0
Oil and Gas	1	1	1	2	2	3	3	3	3	0.2 %	(1)	(50.0)
	4	3	4	4	4	2	3	7	9	0.1 %	3	+100.0
Transportation	4	3	4	ı	1	2	3	,	9	0.2 %	3 (1)	
Utilities	11	16	- 15	- 15	15	16	22	- 15	- 14	0.6 %		(100.0)
Forest products	50	51	61	72	65	61	45	39	14		(4)	(26.7)
Service industries	50 6								45	2.6 %	(15)	(23.1)
Automotive lease and rental	6 5	10	10	10	9	9	10	10	10	0.3 %	(3)	(33.3)
Educational	5 9	4	2	-	-	-	-	-	-	0.3 %	5	0.0
Health care	•	2	2	4	4	9	3	3	6	0.5 %	5	+100.0
Business and professional services	22	27	27	29	29	24	22	18	16	1.1 %	(7)	(24.1)
Hospitality and recreation	5	1	2	2	3	3	4	4	4	0.3 %	2	66.7
Other	3	7 7	18	27	20	16	6	4	9	0.1 %	(17)	(85.0)
Financial	29	/	13	4	8	11	13	12	63	1.5 %	21	+100.0
Government	1	1	1	1	1	2	2	2	2	0.1 %	-	0.0
Other Food Reviews and Conservation	30	4	48	18	10	34	42	36	18	1.3 %	20	+100.09
Total Businesses and Government	294	264	368	302	319	326	380	321	383	15.2 %	(25)	(7.8)
Total Specific Allowances	444	404	502	436	447	460	513	454	514	23.0 %	(3)	(0.7)
Collective allowance (2)	1,485	1,474	1,437	1,458	1,460	1,485	1,465	1,477	1,452	77.0 %	25	1.7
otal Allowance for Credit Losses (2)	1,929	1,878	1,939	1,894	1,907	1,945	1,978	1,931	1,966	100.0 %	22	1.2

⁽¹⁾ Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities.
(2) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

IET LOANS AND ACCEPTANCES										вмо 🛎	Financial G	Group
BY PRODUCT AND INDUSTRY	2013	2013	2013	2013	2012	2012	2012	2012	2011	MIX	INC/(D	EC)
6 millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	VS LAST	
Consumer												
Residential mortgages	96,248	93.018	87.988	85,806	84,065	81,939	78,432	76,586	76,135	34.5 %	12,183	14.5
Credit cards	7,870	7,801	7.642	7.683	7,814	7,837	7,861	7,871	8,038	2.8 %	56	0.7
Consumer instalment and other personal	63,569	63.160	62.240	61.467	61.374	60.728	59,932	59.625	59,386	22.8 %	2.195	3.6
otal Consumer	167,687	163,979	157,870	154,956	153,253	150,504	146,225	144,082	143,559	60.1 %	14,434	9.4
susinesses and Government, excluding												
Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	15,152	13,784	14,646	15,329	15,934	16,842	17,461	18,345	18,851	5.4 %	(782)	(4.9)
Commercial real estate	10,422	9,660	9,309	8,871	8.790	8,182	7,947	8,460	8,519	3.7 %	1,632	18.6
Construction (non-real estate)	2,804	2.603	2.159	2.193	2.400	2.460	2,206	2,138	2,298	1.0 %	404	16.8
Retail trade	9.774	9.486	9.968	9.188	8.495	8.500	8.458	7.567	7,129	3.5 %	1,279	15.1
Wholesale trade	7,035	6,515	6,822	6,481	6,406	6,054	5,612	5,356	5,330	2.5 %	629	9.8
Agriculture	6,030	5,903	5,279	5,122	5,078	4,909	4,542	4,492	4,488	2.2 %	952	18.7
Communications	721	695	569	680	505	486	544	523	556	0.3 %	216	42.8
Manufacturing	10,810	10,223	10,198	10.647	9.346	9.235	9.409	9,103	8,601	3.9 %	1.464	15.7
Industrial products	4,158	4.022	4.046	4.713	3.690	3,577	3.685	3,508	3,412	1.5 %	468	12.7
Consumer products	3.546	3.435	3,290	3.068	2.748	2.747	2,751	2,731	2,569	1.3 %	798	29.0
Automotive	401	381	510	554	532	511	530	548	410	0.1 %	(131)	(24.6
Other manufacturing	2.705	2.385	2.352	2.312	2.376	2.400	2.443	2.316	2,210	1.0 %	329	13.8
Mining	931	865	881	600	623	634	639	664	640	0.3 %	308	49.4
Oil and Gas	3,898	3,846	3,868	3,528	3,456	3,723	3,579	3,815	3,466	1.4 %	442	12.8
Transportation	2.046	2,026	2.066	2.057	1.998	1,939	1,853	1.859	1,865	0.7 %	48	2.4
Utilities	1,303	1,393	1,241	1,135	1,165	1,115	857	1,011	838	0.5 %	138	11.8
Forest products	616	532	500	492	574	597	622	509	498	0.2 %	42	7.3
Service industries	16,824	15,312	14,403	14,390	13,452	13,168	12,488	12,372	11,982	6.0 %	3,372	25.1
	1,264	1,331	1.175	1.475	,	,	1,146	1,132	1,021	0.5 %	(63)	(4.7
Automotive lease and rental	1,264 1,578		, -	, -	1,327	1,381					331	•
Educational	·	1,373	1,266	1,379	1,247	1,231	1,324	1,279	1,252	0.6 %		26.5 31.0
Health care	3,842	3,556	3,351	3,187	2,933	2,880	2,585	2,484	2,350	1.4 %	909 646	
Business and professional services	3,909	3,485	3,105	3,014	3,263	3,127	2,870	2,969	2,826	1.4 %	798	19.8
Hospitality and recreation	3,031	2,672	2,642	2,529	2,233	2,056	2,113	2,091	2,085	1.1 %		35.7
Other	3,200	2,895	2,864	2,806	2,449	2,493	2,450	2,417	2,448	1.0 %	751	30.7
Financial (2)	18,771	18,142	16,664	16,424	15,039	16,113	16,091	16,063	14,632	6.7 %	3,732	24.8
Government Other	1,662 3.830	1,140 7.507	971 7.369	1,298 7.003	1,272 7.308	1,269 6.999	1,165 6.022	1,000 5.936	782 6.120	0.6 % 1.5 %	390 (3.478)	30.7 (47.6)
other otal Businesses and Government	112,629	109,632	106,913	105,438	101,841	102,225	99,495	99,213	96,595	40.4 %	10,788	10.6
	,	,	,	,	,		,	,			-,	
oans and Acceptances, Net of Specific Allowances	280,316	273,611	264,783	260,394	255,094	252,729	245,720	243,295	240,154	100.5 %	25,222	9.9
collective allowance (1) otal Net Loans and Acceptances (1)	(1,485) 278.831	(1,474) 272.137	(1,437) 263,346	(1,458) 258,936	(1,460) 253,634	(1,485) 251,244	(1,465) 244,255	(1,477) 241.818	(1,452) 238,702	(0.5)% 100.0 %	25 25,197	1.7 9.9

⁽¹⁾ Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.
(2) Fiscal 2012 balances were reclassified in the first quarter of 2013 to conform to the current period's presentation.

GROSS IMPAIRED LOANS AND ACCEPTANCES										вмо 🗠 ї	Financial Group
BY PRODUCT AND INDUSTRY (1) (\$ millions)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	MIX Q4	INC/(DEC) VS LAST YEAR
(Vinnono)	٠.	Q, U	<u> </u>	~.	~ .	4.	~-	Ψ.	~ .	~.	VO EMOT TEAM
Consumer											
Residential mortgages	595	569	579	656	583	556	555	511	471	0.6 %	12 2.1
Consumer instalment and other personal	455	480	494	415	401	290	288	287	288	0.6 %	54 13.5
Total Consumer	1,050	1,049	1,073	1,071	984	846	843	798	759	0.6 %	66 6.7
Businesses and Government, excluding											
Securities Borrowed or Purchased under Resale Agreements											
Commercial mortgages	519	662	716	786	768	759	720	660	568	3.4 %	(249) (32.4
Commercial real estate	178	231	260	314	373	389	417	437	412	1.7 %	(195) (52.3
Construction (non-real estate)	46	73	93	65	59	62	65	59	44	1.6 %	(13) (22.0
Retail trade	52	61	74	61	54	47	63	69	81	0.5 %	(2) (3.7
Wholesale trade	73	49	51	42	43	41	42	20	25	1.0 %	30 69.8
Agriculture	89	71	93	109	106	97	105	111	104	1.5 %	(17) (16.0
Communications	_	1	5	5	6	6	6	6	7	0.0 %	(6) (100.0
Manufacturing	85	82	113	92	169	166	207	154	132	0.8 %	(84) (49.7
Industrial products	43	31	28	27	32	36	40	43	37	1.0 %	11 34.4
Consumer products	29	31	34	26	38	44	63	65	47	0.8 %	(9) (23.7
Automotive	2	5	7	7	7	2	2	1	3	0.5 %	(5) (71.4
Other manufacturing	11	15	44	32	92	84	102	45	45	0.4 %	(81) (88.0
Mining	8	8	8	3	5	1	1	2	2	0.9 %	3 60.0
Oil and Gas	31	34	2	3	3	4	4	4	5	0.8 %	28 +100.0
Transportation	21	22	20	15	31	58	32	40	42	1.0 %	(10) (32.3
Utilities		1	1	1	3	3	3	2	2	0.0 %	(3) (100.0
Forest products	30	36	38	39	38	51	57	47	49	4.8 %	(8) (21.1
Service industries	211	139	185	191	229	199	143	108	127	1.3 %	(18) (7.9
Automotive lease and rental	6	11	11	10	11	11	12	17	15	0.5 %	(5) (45.5
Educational	19	5	6	2		1	-	- 17	13	1.2 %	19 0.0
Health care	55	37	31	42	47	38	- 17	13	18	1.4 %	8 17.0
Business and professional services	75	37 41	35	33	60	55	54	24	29	1.4 %	15 25.0
Hospitality and recreation	75 27	12	35 18	33 12	14	55 15	18	16	15	0.9 %	13 92.9
Other	29	33	84	92	97	79	42	38	49	0.9 %	(68) (70.
Financial	87	59	35	68	74	79 79	84	92	242	0.5 %	13 17.6
Government	1	1	ან 1	1	1	2	2	2	242	0.5 %	- 0.0
Other	63	71	80	46	30	57	43	46	82	1.6 %	33 +100.0
Total Businesses and Government	1,494	1,601	1,775	1,841	1,992	2,021	1,994	1,859	1,926	1.3 %	(498) (25.0
			-				,	,			, ,
Total Gross Impaired Loans and Acceptances (1) GIL evaluate Purchased Credit Impaired Loans	2,544	2,650	2,848	2,912	2,976	2,867	2,837	2,657	2,685	0.9 %	(432) (14.5

Total Gross Impaired Loans and Acceptances
(1) GIL excludes Purchased Credit Impaired Loans.

NET IMPAIRED LOANS AND ACCEPTANCES										вмо 🕮	Financial	Group
BY PRODUCT AND INDUSTRY (1)	2013	2013	2013	2013	2012	2012	2012	2012	2011	MIX	INC/(E	DEC)
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	VS LAST	T YEAR
Consumer												
Residential mortgages	516	499	513	586	517	486	492	441	399	0.5 %	(1)	(0.2)%
Consumer instalment and other personal	384	410	426	351	339	226	218	224	229	0.5 %	45	13.3 %
Total Consumer	900	909	939	937	856	712	710	665	628	0.5 %	44	5.1 %
Businesses and Government, excluding												
Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	483	631	670	743	715	722	664	616	523	3.2 %	(232)	(32.4)%
Commercial real estate	146	189	204	266	318	320	322	359	310	1.4 %	(172)	(54.1)%
Construction (non-real estate)	21	33	52	39	38	41	42	48	28	0.7 %	(17)	(44.7)%
Retail trade	40	51	57	44	41	37	52	54	68	0.4 %	(1)	(2.4)%
Wholesale trade	50	35	40	36	37	37	36	11	17	0.7 %	13	35.1 %
Agriculture	80	62	86	103	98	91	99	102	96	1.3 %	(18)	(18.4)%
Communications	-	-	4	4	5	6	6	6	7	0.0 %	(5)	(100.0)%
Manufacturing	57	51	70	50	110	116	154	113	95	0.5 %	(53)	(48.2)%
Industrial products	29	19	16	14	18	28	33	33	31	0.7 %	11	61.1 %
Consumer products	22	21	23	15	26	24	39	44	31	0.6 %	(4)	(15.4)%
Automotive	1	4	3	3	3	1	1		1	0.2 %	(2)	(66.7)%
Other manufacturing	5	7	28	18	63	63	81	36	32	0.2 %	(58)	(92.1)%
Mining	5	5	5	3	5	1	1	2	2	0.5 %	-	0.0 %
Oil and Gas	30	33	1	1	1	1	1	1	2	0.8 %	29	+100.0%
Transportation	17	19	16	14	30	56	29	33	33	0.8 %	(13)	(43.3)%
Utilities	- "	19	10	1	2	3	3	2	2	0.0 %	(2)	(100.0)%
	19	20	23	24	23	35	35	32	35	3.1 %	(4)	(17.4)%
Forest products												, ,
Service industries	161	88 1	124 1	119	164	138 2	98	69	82 5	1.0 %	(3)	(1.8)%
Automotive lease and rental	- 14	1	1 4	2	2	1	2	7	5	0.0 % 0.9 %	(2) 14	(100.0)% 0.0 %
Educational			4 29	38	43	29	14	- 10			3	
Health care	46	35 14	29 8	38 4	43 31	29 31	14 32	10 6	12 13	1.2 %	22	7.0 % 71.0 %
Business and professional services Hospitality and recreation	53 22	14	8 16	10	11	12	32 14	12	13	1.4 % 0.7 %	11	100.0 %
. ,	26	26	66	65	77	63	36	34	40	0.7 %		
Other Financial	58	52	22	64	66	68	71	80	179	0.8 %	(51) (8)	(66.2)% (12.1)%
Government	- 50	52	-	-	-	-	<i>i</i> i	-	119	0.0 %	(6)	0.0 %
Other	33	67	32	28	20	23	1	10	64	0.0 %	13	65.0 %
Total Businesses and Government	1,200	1,337	1,407	1,539	1,673	1,695	1,614	1,538	1,543	1.1 %	(473)	(28.3)%
	,	,	, -	,	, .	,	, -	,	, -			· · · · · · · · · · · · · · · · · · ·
Total Impaired Loans and Acceptances,	2,100	2,246	2,346	2,476	2,529	2,407	2,324	2,203	2,171	0.7 %	(429)	(17.0)%
Net of Specific Allowances							,					
Collective allowance (2)	(1,485)	(1,474)	(1,437)	(1,458)	(1,460)	(1,485)	(1,465)	(1,477)	(1,452)	100.0 %	25	1.7 %
Total Net Impaired Loans and Acceptances (2)	615	772	909	1,018	1,069	922	859	726	719	0.2 %	(454)	(42.5)%

⁽¹⁾ Net Impaired Loans exclude purchased credit impaired loans.

⁽²⁾ Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

LOANS AND ACCEPTANCES										вмо 🕿	Financial	Group
BY GEOGRAPHIC AREA (1)	2013	2013	2013	2013	2012	2012	2012	2012	2011	MIX	INC/(DE	C)
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	VS LAST	
0												
Gross Loans and Acceptances Canada (5)	204 700	200,102	194,033	189,780	400.000	183,034	177,380	173,085	172,320	72.9 %	17,876	9.6 %
United States	204,706 68,702	67.728	65.640	66.175	186,830 63,969	64.943	63,760	65.217	63,687	24.5 %	4,733	7.4 %
Other Countries	7,352	6,185	5,612	4,875	4,742	5,212	5,093	5,447	4,661	24.5 %	2,610	55.0 %
Africa & Middle East	1,052	968	643	707	737	693	534	498	474	0.4 %	315	42.7 %
Asia Asia	2,666	2,062	1,873	1,247	1,072	1,193	1,370	1,721	1,457	0.9 %	1,594	+100.0%
Europe	1,073	841	1,005	989	984	868	545	495	445	0.4 %	89	9.0 %
Latin America & Caribbean	2,561	2,314	2,091	1,932	1,949	2,458	2,644	2,733	2,285	0.9 %	612	31.4 %
Total Gross Loans and Acceptances	280,760	274,015	265,285	260,830	255,541	253,189	246,233	243,749	240,668	100.0 %	25,219	9.9 %
Specific Allowance (2)												
Canada	(244)	(275)	(315)	(255)	(263)	(274)	(254)	(265)	(245)			
United States	(196)	(125)	(181)	(166)	(166)	(176)	(248)	(179)	(257)			
Other Countries	(4)	(4)	(6)	(15)	(18)	(10)	`(11)	(10)	(12)			
Net Loans and Acceptances												
Canada (5)	204,462	199,827	193,718	189,525	186,567	182,760	177,126	172,820	172,075	73.3 %	17,895	9.6 %
United States	68,506	67,603	65,459	66,009	63,803	64,767	63,512	65,038	63,430	24.6 %	4,703	7.4 %
Other Countries	7,348	6,181	5,606	4,860	4,724	5,202	5,082	5,437	4,649	2.6 %	2,624	55.5 %
Africa & Middle East	1,052	968	643	707	734	691	532	496	472	0.4 %	318	43.3 %
Asia	2,666	2,062	1,873	1,247	1,072	1,193	1,370	1,721	1,457	1.0 %	1,594	+100.0%
Europe	1,069	837	999	974	969	860	536	487	435	0.4 %	100	10.3 %
Latin America & Caribbean	2,561	2,314	2,091	1,932	1,949	2,458	2,644	2,733	2,285	0.8 %	612	31.4 %
Total Loans and Acceptances,		070 044			.==	050 500	0.45 500	0.40.00=		400 = 0/	0= 000	0.00/
net of specific allowances Collective allowance (3)	280,316	273,611	264,783	260,394	255,094	252,729	245,720	243,295	240,154	100.5 %	25,222	9.9 %
Canada	(791)	(749)	(729)	(709)	(705)	(672)	(708)	(717)	(687)	(0.3)%	86	12.2 %
United States	(694)	(725)	(708)	(749)	(755)	(813)	(757)	(760)	(765)	(0.2)%	(61)	(8.1)%
Total Net Loans and Acceptances	278,831	272,137	263,346	258,936	253,634	251,244	244,255	241,818	238,702	100.0 %	25,197	9.9 %
Gross Impaired Loans and Acceptances (4)												
Canada	754	817	846	849	886	882	990	963	957			
United States	1,783	1,829	1,970	2,023	2,047	1,960	1,833	1,681	1,714			
Other Countries	7	4	32	40	43	25	14	13	14			
Africa & Middle East	_	-	-	-	3	2	2	3	3			
Asia	-	-	-	-	-	-	-	-	-			
Europe	7	4	32	40	40	23	12	10	11			
Latin America & Caribbean												
Total Gross Impaired Loans and Acceptances	2,544	2,650	2,848	2,912	2,976	2,867	2,837	2,657	2,685			
Net Impaired Loans and Acceptances (4)												
Canada	510	542	531	594	623	608	736	698	712			
United States	1,587	1,704	1,789	1,857	1,881	1,784	1,585	1,502	1,457			
Other Countries	3	-	26	25	25	15	3	3	2			
Africa & Middle East Asia	-	-	-	-	-	-	-	1	1			
Europe	3	-	26	25	25	- 15	3	2	1			
Latin America & Caribbean	-	-	-	-	-	-	-	-				
Total Impaired Loans and Acceptances,			_									
net of specific allowances	2,100	2,246	2,346	2,476	2,529	2,407	2,324	2,203	2,171			
Collective allowance (3)	,	, -	,	, -	,	,		,				
Canada	(791)	(749)	(729)	(709)	(705)	(672)	(708)	(717)	(687)			
United States	(694)	(725)	(708)	(749)	(755)	(813)	(757)	(760)	(765)			
Total Net Impaired Loans and Acceptances	615	772	909	1,018	1,069	922	859	726	719			

⁽¹⁾ Segmented credit information by geographic area is based upon the country of ultimate risk.

⁽²⁾ Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities.

⁽³⁾ Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

⁽⁴⁾ GIL and NIL excludes purchased credit impaired loans.

⁽⁵⁾ Fiscal 2012 balances were reclassified in the first quarter of 2013 to conform to the current period's presentation.

CHANGES IN ALLOWANCES									В	мо 🛎 г	inancial (Group
FOR CREDIT LOSSES (ACL)	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
Balance at beginning of period	1,919	1.973	1,925	1.936	1.973	2,003	1.976	2,011	1.882	1.936	2.011	1,973
Provision for credit losses	189	77	145	178	192	237	195	141	362	589	765	1,212
Recoveries	202	229	183	158	230	196	197	223	71	772	846	241
Write-offs	(355)	(310)	(308)	(326)	(410)	(409)	(398)	(377)	(318)	(1,299)	(1,594)	(1,330)
Other, including foreign	()	(= :=)	()	(==)	(****)	(100)	(000)	(511)	(/	(1,=11)	(., /	(1,222)
exchange rate changes	15	(50)	28	(21)	(49)	(54)	33	(22)	14	(28)	(92)	(85)
Allowances at end of period	1,970	1,919	1,973	1,925	1,936	1,973	2,003	1,976	2,011	1,970	1,936	2,011
Total Allowance comprised of : Loans	1,665	1,658	1,725	1,672	1,706	1,755	1,807	1,756	1,783	1,665	1,706	1,783
Specific allowance for other credit instruments	41	41	34	31	29	28	25	45	45	41	29	45
Collective allowance for other credit instruments												
and undrawn commitments	264	220	214	222	201	190	171	175	183	264	201	183
Allocation of Recoveries by Market												
Consumer	50	46	43	37	44	43	58	71	43	176	216	141
Businesses and Government	152	183	140	121	186	153	139	152	28	596	630	100
Allocation of Write-offs by Market												
Consumer	219	198	218	221	310	245	265	236	232	856	1,056	876
Businesses and Government	136	112	90	105	100	164	133	141	86	443	538	454

CHANGES IN IMPAIRED LOANS												
AND ACCEPTANCES (1)	2013	2013	2013	2013	2012	2012	2012	2012	2011	Fiscal	Fiscal	Fiscal
(\$ millions)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2013	2012	2011
(\psi \text{Timilotio})	~-	40	~-	~.	۷.	40	~-	٠.	~-	2010	2012	
Total Impaired Loans and Acceptances												
GIL, Beginning of Period	2,650	2,848	2,912	2,976	2,867	2,837	2,657	2,685	2,290	2,976	2,685	2,894
Retail formations (2)	268	267	312	374	407	268	330	292	271	1,221	1,297	906
Retail reductions (3)	(134)	(184)	(184)	(157)	(58)	(126)	(126)	(121)	(32)	(659)	(431)	(406)
Businesses and government formations	346	343	283	256	380	523	569	332	461	1,228	1,804	1,086
Businesses and government reductions (3)	(317)	(405)	(259)	(302)	(309)	(332)	(301)	(258)	(92)	(1,283)	(1,200)	(879)
Net new additions (reductions) (2)	163	21	152	171	420	333	472	245	608	507	1,470	707
Retail write-offs (2)	(133)	(107)	(126)	(130)	(211)	(139)	(159)	(132)	(127)	(496)	(641)	(462)
Business and government write-offs	(136)	(112)	(90)	(105)	(100)	(164)	(133)	(141)	(86)	(443)	(538)	(454)
Write-offs (2)	(269)	(219)	(216)	(235)	(311)	(303)	(292)	(273)	(213)	(939)	(1,179)	(916)
GIL, End of Period	2,544	2,650	2,848	2,912	2,976	2,867	2,837	2,657	2,685	2,544	2,976	2,685
ACL, Beginning of Period	1,878	1,939	1,894	1,907	1,945	1,978	1,931	1,966	1,840	1,907	1,966	1,964
Increase / (Decrease) - specific allowance	395	212	374	315	397	356	457	317	354	1,296	1,527	1,263
Increase / (Decrease) - collective allowance	11	37	(21)	(2)	(25)	20	(12)	25	90	25	8	69
Write - offs	(355)	(310)	(308)	(326)	(410)	(409)	(398)	(377)	(318)	(1,299)	(1,594)	(1,330)
ACL, End of Period (4)	1,929	1,878	1,939	1,894	1,907	1,945	1,978	1,931	1,966	1,929	1,907	1,966
NIL, Beginning of Period	772	909	1.018	1.069	922	859	726	719	450	1.069	719	930
Change in gross impaired loans	(106)	(198)	(64)	(64)	109	30	180	(28)	395	(432)	291	(209)
Change in allowance for credit losses (4)	(51)	61	(45)	13	38	33	(47)	35	(126)	(22)	59	(203)
NIL. End of Period	615	772	909	1.018	1.069	922	859	726	719	615	1.069	719
,	010		000	1,010	1,000	V	000	, 20	, 10		1,000	, 10

⁽¹⁾ GIL and NIL excludes purchased credit impaired loans.

⁽²⁾ Excludes certain loans that are written off directly and not classified as new formations (Q4'13 \$86 million, Q3'13 \$91 million, Q2'13 \$92 million, Q1'13 \$91 million, Q4'12 \$99 million, Q3'12 \$106 million, Q2'12 \$106 million, Q1'12 \$104 million, and Q4'11 \$105 million).

⁽³⁾ Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and offsets for consumer write-offs which have not been recognized in formations.

⁽⁴⁾ Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities. Includes collective allowances related to off-balance sheet instruments and undrawn commitments.

RESIDENTIAL MORTGAGES															вмо 🕮 і	Financial Group
				As at Octol	per 31, 2013							As at October	31, 2012			
(CDE \$ in millions, except as noted)		Outstan	ndings			New originations d	uring the quarter			Outstand	dings			New originations d	uring the quarter	
Region (1)	Insured (2)	Uninsured	Total	% of Total	Amount	Insured % (3)	Insured \$	Avg LTV (4) Uninsured	Insured (2)	Uninsured	Total	% of Total	Amount	Insured % (3)	Insured \$	Avg LTV (4) Uninsured
Atlantic	3,457	1,692	5,149	5.3%	346	38%	130	72%	3,308	1,289	4,597	5.5%	349	36%	126	73%
Quebec	7,972	5,119	13,091	13.6%	732	24%	174	71%	7,462	3,830	11,292	13.4%	704	26%	186	71%
Ontario	21,612	14,989	36,601	38.0%	3,113	27%	848	69%	20,525	10,640	31,165	37.0%	2,583	26%	674	68%
Alberta	9,675	4,431	14,106	14.6%	1,054	50%	524	70%	8,662	3,500	12,162	14.4%	940	47%	444	69%
British Columbia	7,249	9,142	16,391	17.0%		16%	174	63%	7,352	7,379	14,731	17.5%	907	17%	151	64%
All Other Canada	2,093	1,208	3,301	3.4%	290	37%	108	68%	1,887	851	2,738	3.3%	290	41%	118	69%
Total Canada	52,058	36,581	88,639	92.0%	6,596	30%	1,958	68%	49,196	27,489	76,685	91.1%	5,773	29%	1,699	68%
U.S. (5)	4	7,684	7,688	8.0%	869	0%	0	71%	5	7,441	7,446	8.9%	545	1%	3	68%
Total	52,062	44,265	96,327	100.0%	7,465	26%	1,958	68%	49,201	34,930	84,131	100.0%	6,318	27%	1,702	68%

HOME EQUITY LINES OF CRE	DIT (HELOC) (6)											
			As at Octo	ober 31, 2013					As at Octo	ber 31, 2012		
(CDE \$ in millions, except as noted)		Port	folio		New originations of	uring the quarter		Port	tfolio		New originations d	luring the quarter
Region (1)	Outstandings	Authorizations	% of Outstandings	% of Authorizations	Total Authorizations	Average LTV (4)	Outstandings	Authorizations	% of Outstandings	% of Authorizations	Total Authorizations	Average LTV (4)
Atlantic	927	1,437	2.8%	2.5%	46	59%	901	1,384	2.7%	2.4%	61	65%
Quebec	4,653	7,725	14.1%	13.4%	266	64%	4,360	7,038	13.1%	12.4%	309	66%
Ontario	11,280	20,863	34.1%	36.1%	597	56%	11,226	20,225	33.6%	35.6%	822	62%
Alberta	3,407	6,111	10.3%	10.6%	139	56%	3,556	6,103	10.7%	10.7%	197	60%
British Columbia	5,513	9,384	16.7%	16.2%	245	52%	5,578	9,225	16.7%	16.2%	282	56%
All Other Canada	802	1,314	2.4%	2.3%	44	57%	804	1,282	2.4%	2.3%	50	63%
Total Canada	26,582	46,834	80.3%	81.0%	1,337	57%	26,425	45,257	79.2%	79.6%	1,721	62%
U.S.	6,524	11,007	19.7%	19.0%	474	66%	6,944	11,600	20.8%	20.4%	156	66%
Total	33,106	57,841	100.0%	100.0%	1,811	59%	33,369	56,857	100.0%	100.0%	1,877	63%

DECIDENTIAL MODICAGES D	/ DEMAINING TE	DM OF AMORTI	ZATION (7)											
RESIDENTIAL MORTGAGES BY	REMAINING TE	KW OF AWORTZ		As at October 31, 20	13					As	at October 31, 2012	2		
(Based upon Outstandings CDE)		Amortization period									mortization period			
	< 5 Years %	6-10 Years %	11-15 Years %	16-20 Years %	21-25 Years %	26-30 Years %	> 30 Years %	< 5 Years %	6-10 Years %	11-15 Years %	16-20 Years %	21-25 Years %	26-30 Years %	> 30 Years %
Canada	1.5%	5.3%	10.0%	13.5%	36.3%	22.5%	10.9%	1.7%	6.1%	11.6%	15.5%	26.9%	21.8%	16.4%
U.S. (8)	2.8%	7.4%	5.9%	9.8%	33.9%	39.2%	1.0%	3.2%	7.7%	4.4%	7.0%	29.2%	47.7%	0.8%
Total	1.6%	5.5%	9.7%	13.2%	36.1%	23.8%	10.1%	1.9%	6.2%	11.0%	14.8%	27.1%	24.0%	15.0%

(1) Region is based upon address of the property mortgaged.
(2) Portfolio insured mortgages are defined as mortgages that are individually or bulk insured through a credited insurer (i.e. CMHC, Genworth).
(3) Insured new mortgage originations are individually insured through an accredited insurer (e.g. CMHC, Genworth) and accredited insurer (e.g. CMHC, Genworth).
(4) Loan-to-Value (LTV) is based on the value of the property at mortgage origination and outstanding amount for mortgages, and offers mortgages are finance programs for borrowers who are underwater on their current mortgage, but who would otherwise qualify under traditional lending programs. Excluding these potentially high LTV programs, the average LTV for new originations would be 71% at October 31, 2013, and 63% at October 31, 2012.

(6) HELOC includes revolving and non-revolving loans.
(7) Remaining amortization is based upon current balance, interest rate, customer payment amount and frequency in Canada and contractual payment schedule in the US.
(8) Large proportion of U.S. based mortgages in the longer amortization band largely driven by modification programs for troubled borrowers and regulator initiated mortgage refinance program.

															вмо 🕮 г	inancial Group
		As at Octo	ber 31, 2013			As at Ju	ly 31, 2013			As at Ap	ril 30, 2013			As at Janu	uary 31, 2013	
DERIVATIVE INSTRUMENTS (2) (\$ millions)	Notional Amount	Replacement Cost	Credit risk Equivalent	Basel Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	Basel Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	Basel Risk-weighted Assets (1)	Notional Amount	Replacement Cost	Credit risk Equivalent	Basel Risk-weighted Assets (1)
Interest Rate Contracts																
Over-the-counter															Į.	
Swaps	2,224,786	21,621	26,813		2,141,804	21,616	27,120		2,006,098	32,579	38,440		1,887,529	32,014	36,437	
Forward rate agreements	399,751	5	40		466,560	4	27		509,317	45	27		401,015	48	22	
Purchased options	18,283	589	657		18,289	603	677		18,349	864	924		16,159	802	856	
Written options	23,020	-	-		22,284	-	-		22,745	-	-		22,372	-	- '	
·	2,665,840	22,215	27,510	1,758	2,648,937	22,223	27,824	1,769	2,556,509	33,488	39,391	2,845	2,327,075	32,864	37,315	2,774
Exchange traded															-	
Futures	111,913	-	-		107,989	-	-		84,808	-	-		84,299	-	- '	
Purchased options	16,534	-	_		15,125	-	_		17,135	_	-		29,239	-	_ '	
Written options	15,429	-	_		13,344	-	_		15,773	_	-		17.349	-	_ '	
	143,876	-	-		136,458	-	-		117,716	-	-		130.887	-	-	
Total Interest Rate Contracts	2,809,716	22,215	27,510	1,758	2,785,395	22,223	27,824	1,769	2,674,225	33,488	39,391	2,845	2,457,962	32,864	37,315	2,774
Foreign Exchange Contracts																
Over-the-counter															!	
Cross-currency swaps	44,834	1,156	4,091		44,560	1,167	4,022		43,293	1,169	3,897		28,460	1,165	2,903	
Cross-currency interest rate swaps	255,337	3,459	15,671		244,292	4,142	15,905		242,791	4,417	15,873		232,587	3,833	14,765	
Forward foreign exchange contracts	263,607	1,957	3,854		232,211	2,363	3,948		246,325	2,302	3,853		220,670	2,780	4,674	
Purchased options	10,923	90	227		12,567	128	258		10,871	146	264		10,525	128	231	
Written options	13,530	-	_		15,520	-	-		14,871	_	-		13,604	-	_ '	
	588,231	6,662	23,843	2,448	549,150	7.800	24,133	2,469	558,151	8.034	23,887	2,453	505,846	7.906	22,573	2.247
Exchange traded				,		, , , , ,	,	7 - 1		-,				, , , , , ,		
Futures	621	_	_		550	_	_		367	_	_		851	_	_ '	
Purchased options	2,608	_	_		3,800	_	_		2,314	_	_		4.427	_	_ '	
Written options	616	_	_		1,436	_	_		1,573	_	_		1,460	_	_ '	
	3,845		-		5,786	_	_		4,254	-	_		6,738	_		
Total Foreign Exchange Contracts	592.076	6,662	23,843	2.448	554,936	7.800	24.133	2.469	562,405	8.034	23.887	2.453	512.584	7.906	22,573	2.247
Commodity Contracts				,	,	, , , , ,	,	, , , ,		-,			, , , ,			
Over-the-counter															Į.	
Swaps	15.122	501	2.289		16.001	637	2,568		15.396	493	2,317		15.272	887	2,457	
Purchased options	8,081	66	1.045		8.413	111	1,122		8.405	131	1,141		8.563	38	1,168	
Written options	4.285				4.446	-	-,		4.502	-			4.798		-,	
	27,488	567	3,334	621	28,860	748	3,690	660	28,303	624	3,458	515	28,633	925	3,625	1,284
Exchange traded	2.,100		2,201	32.		0	2,200	000		32.	2,100	510			5,520	.,201
Futures	24,037	_	_		24.155	_	_		22,361	_	_		21,900	_	_ '	
Purchased options	8.044	_	_		7.487	_	_		7,607	_	_		8.488	_	_ '	
Written options	9,894	_	- 1		9,307	_	_		9,257	_	_		9,851	_	_ '	
	41,975	-	-		40,949	-	-		39,225	-	_		40,239	-		
Total Commodity Contracts	69,463	567	3,334	621	69,809	748	3,690	660	67,528	624	3.458	515	68,872	925	3,625	1,284
Equity Contracts	05,403	507	3,334	021	09,009	140	3,080	000	01,020	024	3,430	515	00,012	923	3,025	1,204
Over-the-counter	39,360	520	3,054		37,113	454	2,772		34,703	491	2,654		31,442	335	2,258	
Exchange traded	5,851	520	5,054		4,850	734	2,112		34,703	751	2,004		3,974	555	2,230	
													•			
Total Equity Contracts Credit Default Swaps	45,211	520	3,054	113	41,963	454	2,772	132	38,413	491	2,654	82	35,416	335	2,258	128
•															!	
Over-the-counter	0.005	00	440		0.040	405	505		40 500	407	574		44 000	001	701	
Purchased	8,835	90	448		8,819	185	505		10,532	197	574		11,266	221	701	
Written	13,288			0.10	14,974		-	00:	21,221			100	22,475		701	
Total Credit Default Swaps	22,123	90	448	310	23,793	185	505	394	31,753	197	574	433	33,741	221	701	582
Sub-total	3,538,589	30,054	58,189	5,250	3,475,896	31,410	58,924	5,424	3,374,324	42,834	69,964	6,328	3,108,575	42,251	66,472	7,015
Impact of master netting agreements	n.a.	(27,493)	(38,607)		n.a.	(24,415)	(39,346)		n.a.	(30,706)	(48,854)		n.a.	(31,291)	(46,362)	
Total	3,538,589	2.561	19.582	5.250	3,475,896	6.995	19,578	5.424	3,374,324	12,128	21,110	6,328	3,108,575	10.960	20,110	7.015

[|] Total 3,538,589 2,561 19,582 |
(1) Risk-weighted Assets are reported after the impact of master netting agreements.
(2) Certain comparative figures have been reclassified to conform to the current period's presentation.



DERIVATIVE INSTRUMENTS	As a	t October 31, 2	013	As	at July 31, 2013	3	As	at April 30, 201	3	As a	t January 31, 20	013	As a	t October 31, 2	012
Fair Value (\$ millions)	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net									
TRADING															
Interest Rate Contracts															
Swaps	21.251	(20,327)	924	21,397	(20,863)	534	31.839	(31,449)	390	31,395	(30,651)	744	36,040	(35,207)	833
Forward rate agreements	5	(5)	-	4	(7)	(3)	45	(45)	-	48	(50)	(2)	98	(104)	(6
Futures	1	(3)	(2)	1	(3)	(2)	1	(1)	_	2	(3)	(1)	1	(3)	(2
Purchased options	595	-	595	611	-	611	869	-	869	809	-	809	1,180	-	1,180
Written options	-	(672)	(672)	-	(716)	(716)	-	(969)	(969)	-	(974)	(974)	.,	(1.208)	(1,208
Thinken optione	21,852	(21,007)	845	22,013	(21,589)	424	32,754	(32,464)	290	32,254	(31,678)	576	37,319	(36,522)	797
Foreign Exchange Contracts	21,002	(2:,00:)	0.0	22,010	(21,000)		02,707	(02, 101)	200	02,20	(0.,0.0)	0.0	07,010	(00,022)	
Cross-currency swaps	1,156	(897)	259	1,167	(1,088)	79	1,169	(1,259)	(90)	1,165	(1,297)	(132)	1,159	(1,406)	(247
Cross-currency interest rate swaps	3,459	(3,641)	(182)	4,142	(4,024)	118	4,417	(4,159)	258	3,833	(3,704)	129	4,408	(4,193)	215
Forward foreign exchange contracts	1,552	(1,549)	` 3	1,874	(2,076)	(202)	1,720	(1,976)	(256)	2,198	(2,307)	(109)	1,713	(1,768)	(55
Purchased options	100	-	100	146	-	146	156		156	154	-	154	140	-	140
Written options	-	(88)	(88)	-	(171)	(171)	-	(153)	(153)	-	(130)	(130)	-	(109)	(109
	6,267	(6,175)	92	7,329	(7,359)	(30)	7,462	(7,547)	(85)	7,350	(7,438)	(88)	7,420	(7,476)	(56
Commodity Contracts															
Swaps	501	(543)	(42)	637	(561)	76	493	(600)	(107)	887	(873)	14	804	(1,180)	(376
Purchased options	238	-	238	283	-	283	330	-	330	293	-	293	428	-	428
Written options	-	(290)	(290)	-	(312)	(312)	-	(360)	(360)	_	(312)	(312)	-	(561)	(561
	739	(833)	(94)	920	(873)	47	823	(960)	(137)	1,180	(1,185)	(5)	1,232	(1,741)	(509
Equity Contracts	536	(3,067)	(2,531)	483	(2,192)	(1,709)	505	(2,489)	(1,984)	342	(2,370)	(2,028)	367	(2,268)	(1,901
Credit Default Swaps															
Purchased	90	-	90	185	-	185	197	-	197	221	-	221	237	-	237
Written	1	(102)	(102)	-	(99)	(99)	-	(107)	(107)	-	(130)	(130)	-	(156)	(156
	90	(102)	(12)	185	(99)	86	197	(107)	90	221	(130)	91	237	(156)	81
Total fair value - trading derivatives	29,484	(31,184)	(1,700)	30,930	(32,112)	(1,182)	41,741	(43,567)	(1,826)	41,347	(42,801)	(1,454)	46,575	(48,163)	(1,588
HEDGING															
Interest Rate Contracts															
Cash flow hedges - swaps	110	(169)	(59)	19	(286)	(267)	116	(97)	19	35	(162)	(127)	134	(146)	(12
Fair value hedges - swaps	260	(348)	(88)	200	(457)	(257)	624	(286)	338	584	(527)	57	737	(396)	341
Total swaps	370	(517)	(147)	219	(743)	(524)	740	(383)	357	619	(689)	(70)	871	(542)	329
Foreign Exchange Contracts															
Cash flow hedges - Forward foreign exchange contracts	405	(273)	132	489	(104)	385	582	(61)	521	582	(26)	556	625	(31)	594
Total foreign exchange contracts	405	(273)	132	489	(104)	385	582	(61)	521	582	(26)	556	625	(31)	594
Total fair value - hedging derivatives	775	(790)	(15)	708	(847)	(139)	1,322	(444)	878	1,201	(715)	486	1,496	(573)	923
Total fair value	30,259	(31,974)	(1,715)	31,638	(32,959)	(1,321)	43,063	(44,011)	(948)	42,548	(43,516)	(968)	48,071	(48,736)	(665
Less: Net impact of master netting agreements	(27,493)	27,493	-	(24,415)	24,415	-	(30,706)	30,706	-	(31,291)	31,291	-	(35,087)	35,087	
Total	2.766	(4.481)	(1.715)	7.223	(8,544)	(1.321)	12.357	(13,305)	(948)	11.257	(12.225)	(968)	12.984	(13.649)	(665

вмо	B	Financial	Group

Gap Position Major Assumptions - Deposits

- Fixed rate, fixed term liabilities, such as investment certificates, are reported at scheduled maturity with estimated redemptions that reflect expected depositor behaviour.
- Interest bearing deposits on which the customer interest rate changes with the prime rate or other short-term market rates are reported in the 0 to 3 months category.
- Fixed rate and non-interest bearing liabilities with no defined maturity are reported based upon an assumed maturity profile that considers historical and forecasted trends in balances

Capital

- Common shareholders' equity is reported as non-interest sensitive.

Gap Position Major Assumptions - Assets

- Fixed rate, fixed term assets, such as residential mortgage loans and consumer loans, are reported based upon the scheduled repayments and estimated prepayments that reflect expected borrower behaviour.
- Trading and Underwriting (mark-to-market) assets and interest bearing assets on which the customer interest rate changes with the prime rate or other short-term market rates are reported in the 0 to 3 months category.
- Goodwill, intangible and fixed assets are reported as non-interest sensitive.
- Other fixed rate and non-interest bearing assets with no defined maturity are reported based upon an assumed maturity profile that considers historical and forecasted trends in balances.

			100 Basis P	oint Increase				10	0 Basis Poi	nt Decrease		
	E	arnings Sensitivity	,	Econ	omic Value Sensi	tivity	Ear	nings Sensitivity	,	Econo	omic Value Sensit	tivity
INTEREST RATE RISK SENSITIVITY		Money Market/ Available for			Money Market/ Available for			Money Market/ Available for			Money Market/ Available for	
(\$ millions)	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total
October 31, 2013	95.4	(0.7)	94.7	(503.1)	(89.1)	(592.2)	(90.8)	(4.2)	(95.0)	340.1	60.1	400.2
July 31, 2013	83.3	(12.6)	70.7	(464.6)	(124.4)	(589.0)	(84.0)	0.6	(83.4)	239.2	80.2	319.4
April 30, 2013	57.5	7.2	64.7	(633.7)	(50.7)	(684.4)	(42.4)	(11.2)	(53.6)	404.0	25.9	429.9
January 31, 2013	52.1	(1.5)	50.6	(542.4)	(79.2)	(621.6)	(55.1)	(4.2)	(59.3)	401.5	48.7	450.2
October 31, 2012	20.1	(9.2)	10.9	(537.6)	(49.6)	(587.2)	(74.6)	(6.4)	(81.0)	402.9	8.6	411.5

	200 Basis Point Increase							200 Basis Point Decrease							
	E	arnings Sensitivity	у	Econ	omic Value Sensi	itivity	Ear	rnings Sensitivity	,	Economic Value Sensitivity					
INTEREST RATE RISK SENSITIVITY (\$ millions)	Structural	Money Market/ Available for Sale (Accrual)	Total	Structural	Money Market/ Available for Sale (Accrual)	Total	Structural	Money Market/ Available for Sale (Accrual)	Total	Structural	Money Market/ Available for Sale (Accrual)	Total			
October 31, 2013	158.1	(1.3)	156.8	(1.078.8)	(178.2)	(1.257.0)	(113.7)	(6.0)	(119.7)	442.7	89.6	532.3			
July 31, 2013	139.3	(25.1)	114.2	(1,003.2)	(248.8)	(1,252.0)	(82.1)	(0.6)	(82.7)	345.9	114.8	460.7			
April 30, 2013	90.2	14.4	104.6	(1,403.8)	(101.4)	(1,505.2)	(56.4)	(14.6)	(71.0)	594.1	33.7	627.8			
January 31, 2013	83.1	(3.1)	80.0	(1,206.5)	(158.4)	(1,364.9)	(45.3)	(6.2)	(51.5)	789.1	48.1	837.3			
October 31, 2012	27.2	(18.4)	8.8	(1,223.1)	(99.2)	(1,322.3)	(75.1)	(9.7)	(84.8)	783.6	6.4	790.0			

Earnings Sensitivity/Economic Value Sensitivity - Interest Rate Risk

"Earnings Sensitivity" is the impact of change in interest rates on after tax twelve month net income, while, "Economic Value Sensitivity" is the impact of a change in interest rates on the before tax value of our assets and liabilities

"100/200 Basis Point Increase/Decrease" is the impact on earnings and economic value of a one time increase/decrease of 100/200 basis points in interest rates, applied to our position at the period end. In all cases, interest rate scenarios are not permitted to fall below 0%. Calculations do not reflect the effect of actions which the bank may take to reduce risk.

Losses are in brackets and benefits are presented as positive amounts.

Structural Balance Sheet is primarily CAD/U.S. consumer, businesses and government loans and deposits, supplemental liquid assets, related wholesale funding structures and regulatory capital instruments. For these portfolios, risk measures reflect asset/liability interest rate mismatches, embedded options, including the expected impact of customer behaviour, and the impact of minimum rates on loans and deposits.

Money market/Available for Sale (accrual) exposures are bank placements and acceptances, repos and reverse repos, international loans and certain available-for-sale securities for major currencies.

While categorized as trading and underwriting, these portfolios are accounted for using accrual accounting or are marked to market through Other Comprehensive Income, as appropriate, under GAAP.

For BMO's Insurance businesses, a 100 basis point increase in interest rates at October 31, 2013, results in an increase in earnings after tax of \$81 million and an increase in before tax economic value of \$335 million (\$83 million and \$387 million, respectively, at July 31, 2013; and \$94 million and \$560 million, respectively, at October 31, 2012).

A 100 basis point decrease in interest rates at October 31, 2013, results in a decrease in earnings after tax of \$66million and a decrease in before tax economic value of \$399 million (\$72 million and \$468 million, respectively, at July 31, 2013; and \$74 million and \$634 million, respectively, at October 31, 2012). These impacts are not reflected in the table above.

223 206

30.8%

NET UNENCUMBERED LIQUID ASSETS BY LEGAL ENTITY									
	2013	2013							
(\$ millions except as noted)	Q4	Q3							
ВМО	117,434	117,835							
BMO Harris Bank	25,936	24,116							
Broker Dealers	17,265	12,420							
Total Net Unencumbered Liquid Assets by Legal Entity	160,635	154,371							

(1) Average securities balances are shown on page 15.

Total Cash and Securities

Cash and securities-to-total assets ratio

(2) Pledged as collateral refers to the portion of BMO-owned assets and cash & securities received that is pledged or encumbered through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks, and requirements associated with participation in clearing houses and payment systems. Other encumbered includes assets which are restricted from use for legal or other reasons such as restricted cash, restricted OTC and short sales.

(3) Under IFRS, NHA MBS that include BMO originated mortgages as the underlying collateral are classified as loans. Unencumbered NHA MBS securities have liquidity value and are included as liquid assets under the Bank's liquidity and funding management framework. This amount is shown as a separate line item called NHA mortgage-backed securities.

207 381

31.2%

(4) Other Unencumbered assets include select holdings management believes are not readily available to support the liquidity requirements of the Bank. These include cash and securities of \$8.3 billion as at October 31, 2013 (\$9.5 billion as at July 31, 2013), which include securities held in DMO's insurance subsidiary, structured investment vehicle, credit protection vehicle, is significant equity investments, and certain investment held in our merchant banking business. Other Unencumbered assets also include loans and other assets. A portion of these loans may be used as collateral to access central bank facilities under normal operations or securitized to access secured funding.

(5) Certain comparative figures have been reclassified to conform with the current period's presentation.

DEPOSITS (\$ millions except as noted)	2013 Q4	2013 Q3	2013 Q2	2013 Q1	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	MIX Q4	INC/(DE)	
Canadian Dollar Deposits												
Banks	6,295	5,415	5,646	5,655	5,530	5,364	4,094	3,404	3,421	1.7 %	765	13.8 %
Businesses and governments	93,658	89,649	85,695	83,250	87,501	79,059	73,126	74,520	75,556	25.5 %	6,157	7.0 %
Individuals	85,810	83,759	82,368	81,000	79,891	82,296	81,146	81,165	81,286	23.4 %	5,919	7.4 %
Total	185,763	178,823	173,709	169,905	172,922	166,719	158,366	159,089	160,263	50.6 %	12,841	7.4 %
U.S. Dollar and Other Currency Deposits												
Banks	14,296	15,947	16,969	16,931	12,572	17,950	18,414	16,746	17,456	3.9 %	1,724	13.7 %
Businesses and governments	127,140	123,564	127,439	123,808	99,069	104,639	98,413	99,332	83,653	34.7 %	28,071	28.3 %
Individuals	39,622	39,837	40,219	40,281	39,139	39,660	40,874	41,390	41,001	10.8 %	483	1.2 %
Total	181,058	179,348	184,627	181,020	150,780	162,249	157,701	157,468	142,110	49.4 %	30,278	20.1 %
Total Deposits	366,821	358,171	358,336	350,925	323,702	328,968	316,067	316,557	302,373	100.0 %	43,119	13.3 %
Core deposits (6)	204,879	199,814	202,416	193,915	190,725	185,118	183,383	183,904	177,290		14,154	7.4 %
Customer Deposits (7)	220,305	213,690	215,727	207,700	203,547	198,539	196,265	199,862	194,361	•	•	-
Customer Deposits and Capital-to-Total Loans Ratio (8)	91.9%	91.7%	95.3%	93.8%	94.6%	93.3%	95.1%	97.2%	96.5%			

(6) Core deposits are comprised of customer operating and saving deposits and smaller fixed-date deposits (less than or equal to \$100,000).

(7) Customer Deposits are core deposits plus larger fixed-date deposits excluding wholesale customer deposits.

(8) Total loans exclude securities borrowed or purchased under resale agreements.

BASEL III REGULATORY CAPITAL (All-in basis) (1) (2)



	ions except as noted)	Cross reference (3)	2013 Q4	2013 Q3
	Common Equity Tier 1 capital: instruments and reserves	reference (3)	Q4	Q
1	Directly issued qualifying common share capital plus related stock surplus	a+b	12,318	12,320
2	Retained earnings	C	15,224	14,780
3	Accumulated other comprehensive income (and other reserves)	d	602	274
6	Common Equity Tier 1 capital before regulatory adjustments		28,144	27,374
	Common Equity Tier 1 capital: regulatory adjustments			
8	Goodwill (net of related tax liability)	e-f	3,757	3,708
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)	g-h	1,153	1,183
10	Deferred tax assets excluding those arising from temporary differences (net of related tax liability)	i-j	1,578	1,600
12	Cash flow hedge reserve	k	(8)	(122)
15	Gains and losses due to changes in own credit risk on fair valued liabilities (4)		17	29
15	Defined benefit pension fund net assets (net of related tax liability) (5)	I-m	328	322
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	n - o	19	27
22 23	Amount exceeding the 15% threshold	L4	20	
24	of which: significant investments in the common stock financials	h1	30	-
25	of which: mortgage servicing rights of which: deferred tax assets arising from temporary differences	j1 i1	42	-
	Total regulatory adjustments to Common Equity Tier 1	11	6,917	6,747
	Common Equity Tier 1 capital (CET1)		21,227	20,627
20 0	Additional Tier 1 capital: instruments		21,221	20,021
33	Directly issued capital instruments subject to phase out from Additional Tier 1	p + q + r	3,770	3,758
34	Additional Tier 1 instruments (and CET1 instruments not otherwise included) issued by subsidiaries and held by third	p · q · i	0,770	0,700
- 1	parties (amount allowed in group AT1)	s	11	11
35	of which: instruments issued by subsidiaries subject to phase out	[
36	Additional Tier 1 capital before regulatory adjustments		3,781	3,769
30	Additional Tier 1 capital before regulatory adjustments Additional Tier 1 capital: regulatory adjustments	+	3,/81	3,769
40	Significant investments in the capital of banking, financial and insurance entities that are			
40	outside the scope of regulatory consolidation, net of eliqible short positions		358	358
41	Other deductions from Tier 1 capital as determined by OSFI	L	51	52
11b	of which: Valuation adjustment for less liquid positions (4)		51	52
43	Total regulatory adjustments applied to Additional Tier 1 capital		409	410
44	Additional Tier 1 capital (AT1)		3,372	3,359
	ier 1 capital (T1 = CET1 + AT1)			
	Tier 2 capital: instruments and provisions		24,599	23,986
47		п	4 444	4 4 4 9
47 48	Directly issued capital instruments subject to phase out from Tier 2 Tier 2 instruments (and CET1 and AT1 instruments not included) issued by subsidiaries and held by third parties	u	4,444	4,448
40	(amount allowed in group Tier 2)	.,	176	172
49	of which: instruments issued by subsidiaries subject to phase out	V	176	172
50	Collective allowances	w	331	282
51	Tier 2 capital before regulatory adjustments		4,951	4,902
-	Tier 2 capital: regulatory adjustments		.,,	.,
55	Significant investments in the capital of banking, financial and insurance entities that are			
	outside the scope of regulatory consolidation, net of eligible short positions	x	50	50
57	Total regulatory adjustments to Tier 2 capital		50	50
	Tier 2 capital (T2)		4,901	4,852
	otal capital (TC = T1 + T2)		29,500	28,838
	otal risk weighted assets		215,094	214,233
C	Capital Ratios			
	Common Equity Tier 1 ratio			
61			9.9%	
61 62	Tier 1 ratio		11.4%	11.2%
61 62 63	Total capital ratio			11.2%
61 62 63	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer		11.4% 13.7%	11.2% 13.5%
61 62 63 64	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets)		11.4% 13.7% 7.0%	11.2% 13.5% 7.0%
61 62 63 64	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement		11.4% 13.7% 7.0% 2.5%	11.2% 13.5% 7.0% 2.5%
61 62 63 64 65 68	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets)		11.4% 13.7% 7.0%	11.2% 13.5% 7.0% 2.5%
61 62 63 64 65 68	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) OSFI all-in target		11.4% 13.7% 7.0% 2.5% 9.9%	11.2% 13.5% 7.0% 2.5% 9.6%
61 62 63 64 65 68 C	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio		11.4% 13.7% 7.0% 2.5%	11.2% 13.5% 7.0% 2.5% 9.6%
61 62 63 64 65 68 0	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SST all-in target Common Equity Tier 1 all-in target ratio	v 7	11.4% 13.7% 7.0% 2.5% 9.9%	11.2% 13.5% 7.0% 2.5% 9.6% 7.0%
61 62 63 64 65 68 69 69 72	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Immounts below the thresholds for deduction Non-significant investments in the capital of other financials	y - z	11.4% 13.7% 7.0% 2.5% 9.9% 7.0%	11.2% 13.5% 7.0% 2.5% 9.6% 7.0%
61 62 63 64 65 68 69 72 73	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Immounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials	a1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0%	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022
61 62 63 64 65 68 69 69 72 73 74	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SSFI all-in target Common Equity Tier 1 all-in target ratio Amounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability)	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022
61 62 63 64 65 68 69 72 73 74 75	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Monustre below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability)	a1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0%	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022
61 62 63 64 65 68 69 72 73 74 75	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Immounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) upplicable caps on the inclusion of provisions in Tier 2	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022
61 62 63 64 65 68 69 72 73 74 75	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Common Tier 1 all-in target ratio Common Tier 2 in requirement Common Tier 2 in requirement Common Tier 2 in r	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736
61 62 63 64 65 68 69 72 73 74 75 4	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Amounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) upplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736
61 62 63 64 65 68 69 72 73 74 75 76	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SET all-in target Common Equity Tier 1 all-in target ratio Whomounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the capital of other financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Upplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736
61 62 63 64 65 68 69 72 73 74 75 76	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Windows below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Puplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736
61 62 63 64 65 68 69 77 73 74 75 4 77 78	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Amounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) upplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap)	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736 238 238
61 62 63 64 65 68 69 77 73 74 75 4 77 78	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Windows below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Puplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	1,022 37 1,736
61 62 63 64 65 68 69 72 73 74 75 76 77 78	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Unnounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Unplicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under internal ratings-based approach	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736 238 238
61 62 63 64 65 68 69 72 73 74 75 76 77 78	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Mon-significant investments in the capital of other financials Significant investments in the capital of other financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Applicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736 238 238
61 62 63 64 65 68 C 69 72 73 74 75 76 77 78 79	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Monounts below the thresholds for deduction Non-significant investments in the capital of other financials Significant investments in the common stock of financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Applicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Provisions eligible for inclusion in Tier 2 under internal ratings-based approach Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Cap on inclusion of provisions in Tier 2 under internal ratings-based approach	a1 b1 c1 - d1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736 238 238
61 62 63 64 65 68 C 69 72 73 74 75 76 77 78	Total capital ratio Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets) of which: capital conservation buffer requirement Common Equity Tier 1 available to meet buffers (as a % of risk weighted assets) SFI all-in target Common Equity Tier 1 all-in target ratio Mon-significant investments in the capital of other financials Significant investments in the capital of other financials Mortgage servicing rights (net of related tax liability) Deferred tax assets arising from temporary differences (net of related tax liability) Applicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardised approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under internal ratings-based approach Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)	a1 b1	11.4% 13.7% 7.0% 2.5% 9.9% 7.0% 288 1.312 37 1.835	11.2% 13.5% 7.0% 2.5% 9.6% 7.0% 268 1,022 37 1,736 238 238

- (1) "All-in" regulatory capital assumes that all Basel III regulatory adjustments are applied effective January 1, 2013 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013 and continuing to January 1, 2022.
- (2) Row numbering, as per OSFI July 2013 advisory, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdiction. Banks are required to maintain the same row numbering per OSFI advisory, however certain rows are removed because there are no values in such rows.
- (3) Cross reference to Consolidated Balance Sheet under regulatory scope (page 36).
- (4) For regulatory purposes only. Not included in consolidated balance sheet.
 (5) Net amount after deducting defined benefit pension assets to which the bank has unrestricted and unfettered access.



Balance sheet as in Under regulatory scope

	Report to Shareholders	Under regulatory scope of consolidation (1)	Cross Reference (2)
(\$ millions except as noted)	Q4 2013	Q4 2013	
Assets			
Cash and Cash Equivalents	26,083	26,092	
Interest Bearing Deposits with Banks	6,518	6,505	
Securities	134,981	129,611	
Investment in own shares			
Investments in own shares CET1 (if not already netted off paid-in capital on reported balance sheet) Non-significant investments in the capital of other financials below threshold (3)		28 6,067	n y
Significant investments in deconsolidated subsidiaries and other financial institutions Significant investments in capital of other financial institutions reflected in regulatory capital		1,720	t+x+a1
Amount exceeding the 15% threshold		30	h1
Securities Borrowed or Purchased Under Resale Agreements	39,799	39.799	
Loans	00,700	00,700	
Residential mortgages	99.328	99,328	
Consumer installment and other personal	63,640		
Credit cards	7,870		
Business and governments	101,450	101,450	
Customers' liability under acceptances	8,472	8,472	
Allowance for credit losses	(1,665)	(1,665)	
Allowance reflected in Tier 2 regulatory capital		331	w
Total net loans and acceptances	279,095	279,095	
Other Assets			
Derivative instruments	30,259	30,259	
Premises and equipment	2,191	2,006	
Goodwill	3,893	3,893	е
Intangible assets	1,530	1,530	g
Current tax assets	1,065	1,065	
Deferred tax assets (4)	2,914	2,920	
Deferred tax assets excluding those arising from temporary differences		1,703	i
Deferred tax assets arising from temporary differences		2,026	c1
of which Deferred tax assets arising from temporary differences under the threshold		1,984	
of which amount exceeding 15% threshold		42	i1
Other	8,971	8,256	
Defined-benefit pension fund net assets		522	
of which Defined-benefit pension fund net assets as per regulatory capital (5)		449	1
of which the bank has unrestricted and unfettered access		73	
Mortgage servicing rights		38	
of which Mortgage servicing rights under the threshold		37	b1
of which amount exceeding the 15% threshold		1	j1
Total Assets	537,299	531,031	

(1) Balance sheet under regulatory scope does not include the following entities: BMO Life Insurance Company and BMO Reinsurance Limited.

BMO Life Insurance Company (\$6,168 million assets, \$2 million equity) covers the development and marketing of individual and group life, accident and health insurance and annuity products in Canada. BMO Reinsurance Limited (\$100 million assets, nominal equity) covers the reinsurance of life, health and disability insurance risks as well as property & casualty insurance risks, including catastrophe risks. The business reinsured is written by insurers and reinsurers principally in North America and Europe.

(2) Cross Reference to Basel III Regulatory Capital (All-in basis) (page 35).

(3) Includes synthetic holdings of non-significant capital investments in banking, financial and insurance entities

(4) Deferred tax assets and liabilities are presented on the balance sheet net by legal jurisdiction

(5) Net amount after deducting defined benefit pension assets to which the bank has unrestricted and unfettered access.

	Report to Shareholders	of consolidation (1)	Reference (2)
(\$ millions except as noted)	Q4 2013	Q4 2013	
Liabilities and Equity			
Deposits			
Banks	20,591	20,591	
Business and governments	220,798	220,798	
Individuals	125,432	125,432	
Total deposits	366,821	366,821	
Other Liabilities			
Derivative instruments	31,974	31,919	
Acceptances	8,472	8.472	
Securities sold but not yet purchased	22,446	22,446	
Investments in own shares not derecognized for accounting purposes	22,110	9	0
Non-significant investments in common equity of other financials		5,779	7
Other Securities sold but not yet purchased		0,770	-
Securities lent or sold under repurchase agreement	28,884	28,884	
Current tax liabilities	443	443	
Deferred tax liabilities (4)	107	107	
related to goodwill		136	f
related to intangibles		377	h
related to deferred tax assets excluding those arising from temporary difference	ences	125	j
related to defined-benefit pension fund net assets		121	•
of which deducted from regulatory capital		121	m
of which not deducted from regulatory capital			
excluding those realizable through net operating loss carryback		149	d1
Other	42,212	35,999	
of which: liabilities of subsidiaries, other than deposits	,	176	v
Total other liabilities	134,538	128,270	
Subordinated Debt			
Non qualifying subordinated debt	3,996	3,996	
of which redemption has been announced (in the last month of the quarter)			
Less: regulatory amortization		40	
Non qualifying subordinated debt subject to phase out		0	
Trust subordinated note [eliminated on consolidation]		800	
Less: amount (of subordinated debt and trust subordinated notes) phased	out		
Non qualifying subordinated debt and trust subordinated notes after phase of	ut	4,444	u
Capital Trust Securities			
Innovative instruments issued in Canada	463	463	
Less amount phased out		0	g1
instruments after phase out		463	q
Equity			
Share capital	14,268		
Preferred shares			
Non-qualifying preferred shares for accounting purposes		2,265	
Less amount (of preferred shares) phased out			e1
Non qualifying preferred shares after phase out		2,265	р
Common shares			
Directly issued qualifying CET1		12,003	а
Contributed surplus	315	315	b
Retained earnings	15,224	15,224	С
Accumulated other comprehensive income	602	602	d
Cash flow hedges		(8)	k
Other AOCI		610	
Total shareholders' equity	30,409	30,409	
Non-controlling interests in subsidiaries	1,072	1,072	
of which portion allowed for inclusion into Tier 1 capital		1,053	
less amount phased out			f1
Innovative instruments after phase out		1,042	r
Other additional Tier 1 issued by subs after phase out		11	s
Total andity	31,481	31,481	
Total equity	31,401	31,401	

RISK-WEIGHTED ASSETS (RWA)

		Basel III						Basel III			В	Basel II (1)		
			Q4 2	013			Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011
		osure at Default (EA	AD)		RWA		RWA	RWA	RWA	RWA	RWA	RWA	RWA	RWA
	Standardized	Advanced		Standardized	Advanced									
(\$ millions except as noted)	approach	approach	Total	approach	approach (7)	Total	Total	Total	Total	Total	Total	Total	Total	Total
Credit Risk									ĺ				 I	
Wholesale													I	
Corporate including specialized lending	15,501	141,345	156,846	16,559	62,112	78,671	75,411	74,172	75,164	70,841	70,394	67,213	68,360	67,650
Corporate small and medium enterprises (SMEs)	-	57,406	57,406	-	26,594	26,594	24,870	23,829	23,725	22,120	22,332	23,213	22,794	24,410
Sovereign	67	67,810	67,877	-	904	904	849	732	685	645	773	737	685	668
Bank	219	29,825	30,044	44	4,404	4,448	3,945	4,383	4,973	4,853	4,856	4,031	4,713	4,980
Retail													I	
Residential mortgages excluding home equity line of credits (HELOCs)	4,163	84,434	88,597	2,225	6,486	8,711	9,111	9,019	8,755	8,578	9,355	8,984	9,271	8,898
HELOCs	1,532	41,291	42,823	841	5,738	6,579	8,201	7,704	7,057	7,725	7,866	7,846	8,330	8,481
Qualifying revolving retail (QRR)	-	33,314	33,314	-	4,580	4,580	4,741	4,623	5,562	5,622	6,293	6,418	7,913	5,410
Other retail (excl. SMEs)	3,206	23,962	27,168	2,097	10,313	12,410	12,260	11,950	12,066	11,513	12,045	11,742	11,031	11,404
Retail SMEs	337	3,220	3,557	266	1,269	1,535	1,541	1,232	1,160	1,135	1,182	1,074	937	936
Equity	-	1,887	1,887	-	1,366	1,366	1,352	1,270	1,356	1,359	1,322	1,100	1,101	1,098
Trading book	58	72,239	72,297	50	6,087	6,137	6,376	7,182	7,881	6,332	6,451	6,693	6,637	6,859
Securitization	-	22,407	22,407	-	4,598	4,598	4,820	5,446	6,245	6,796	7,739	8,714	9,241	13,565
Other credit risk assets - non-counterparty managed assets	-	73,229	73,229	-	14,822	14,822	15,828	15,546	14,153	17,596	14,497	19,512	17,299	17,742
Scaling factor for credit risk assets under AIRB (2)	-	-	-	-	7,934	7,934	7,621	7,391	7,611	6,840	6,945	6,736	6,761	6,991
Total Credit Risk	25,083	652,369	677,452	22,082	157,207	179,289	176,926	174,479	176,393	171,955	172,050	174,013	175,073	179,092
Market Risk (3)	-	-	-	2,358	6,796	9,154	10,758	7,252	8,292	7,598	7,320	7,546	8,719	4,971
Operational Risk	-	-	-	26,651	-	26,651	26,549	26,243	25,986	25,677	25,417	25,294	24,958	24,609
Total Risk-Weighted Assets (4) (5)	25,083	652,369	677,452	51,091	164,003	215,094	214,233	207,974	210,671	205,230	204,787	206,853	208,750	208,672

TRANSITIONAL CAPITAL DISCLOSURE	2013	2013	2013	2013
	Q4	Q3	Q2	Q1
Transitional Basis - Basel III (6)				
Common Equity Tier 1 capital (CET1)	28,153	27,524	26,967	26,610
Tier 1 capital (T1 = CET1 + AT1)	28,153	27,533	27,041	26,689
Total capital (TC = T1 + T2)	33,091	32,436	31,960	31,549
Total risk-weighted assets (4)	232,501	229,792	215,863	214,298
Common Equity Tier 1 ratio (as percentage of risk weighted assets)	12.1%	12.0%	12.5%	12.4%
Tier 1 ratio (as percentage of risk weighted assets)	12.1%	12.0%	12.5%	12.5%
Total capital ratio (as percentage of risk weighted assets)	14.2%	14.1%	14.8%	14.7%
Assets-to-Capital Multiple (7)	15.6x	16.2x	16.3x	16.1x

CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES	2013	2013	2013	2013
	Q4	Q3	Q2	Q1
Bank of Montreal Mortgage Corporation - Basel III				
Transitional Basis - Basel III (6)				
Common Equity Tier 1 ratio	17.8%	14.5%	15.5%	14.9%
Tier 1 ratio	17.8%	14.5%	15.5%	14.9%
Total capital ratio	18.5%	15.1%	16.1%	15.6%
All-in Basis - Basel III (8)				
Common Equity Tier 1 ratio	17.6%	14.4%	15.3%	14.8%
Tier 1 ratio	17.6%	14.4%	15.3%	14.8%
Total capital ratio	18.5%	15.1%	16.1%	15.6%
BMO Harris Bank N.A Basel I (9)				
Tier 1 ratio	15.2%	15.0%	15.2%	14.9%
Total capital ratio	16.8%	16.6%	17.0%	16.8%

- (1) 2011 figures have not been restated to reflect the adoption of IFRS, which is, for regulatory capital purposes, being phased in over five quarters commencing Q1, 2012. This table is, for Basel III information, provided on an "all-in" basis.
- (2) The scaling factor is applied to the risk-weighted asset amounts for credit risk under the AIRB approach.
- (3) Standardized market risk is comprised of interest rate issuer risk.
- (4) Under Capital Adequacy Requirements, which governs advanced approaches, the bank calculates a transitional Capital Floor based on Basel I as required by OSFI rules and may be required to increase its risk weighted assets if the Capital Floor or any other minimum Basel III transitional requirements apply. The Capital Floor did not apply in any quarter shown above on an "all-in" basis but did apply to transitional RWA in Q4 2013, Q3 2013 and Q2 2013.
- (5) To calculate the AIRB credit risk RWA for BMO Financial Corp, OSFI requires the bank to calculate a transitional floor based on Harris Bankcorp credit risk RWA determined under the Standardized Approach. The floor has been applicable since Q4 12.
- (6) Transitional capital ratios assume that all Basel III regulatory capital adjustments are phased in from January 1, 2014 to January 1, 2018 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013 and continuing to January 1, 2022.
- (7) The Assets-to-Capital Multiple is calculated by dividing the institution's total assets, including specified off-balance sheet items, by total capital calculated on a transitional basis, as set out in CAR.
- (8) "All-in" capital ratios assume that all Basel III regulatory adjustments are applied effective January 1, 2013 and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013 and continuing to January 1, 2022. OSFI expects all institutions to attain an "all-in" target Common Equity Tier 1 ratio of 7% by the first quarter of 2013, and "all-in" target Tier 1 and Total Capital ratios of 8.5% and 10.5%, respectively, by the first quarter of 2014.
- (9) Calculated using Basel I guidelines currently in effect for U.S. regulatory purposes and based on Harris N. A.'s calendar quarter-ends.

BASEL II REGULATORY CAPITAL (1)			ВМО	△ Fin	nancial G	roup
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011	2011 Q3
Qualifying Regulatory Capital	Q4	વડ	QZ	Q1	Q4	Q3
Gross regulatory common shareholders' equity	26,060	25,605	25,060	24,709	24,455	23,580
Non-cumulative preferred shares	2,465	2,465	2,465	2,464	2,861	2,861
Innovative Tier 1 Capital Instruments	1,859	1,847	1,866	1,857	2,156	2,126
Non-controlling interest in subsidiaries	16	16	21	26	38	33
Goodwill and excess intangible assets	(3,717)	(3,732)	(3,702)	(3,656)	(3,585)	(3,374)
Net Tier 1 Capital	26,683	26,201	25,710	25,400	25,925	25,226
Securitization-related deductions	(31)	(31)	(35)	(34)	(168)	(167)
Expected loss in excess of allowance - AIRB approach (2)	(65)	(75)	(164)	(233)	(205)	(270)
Substantial investments and investments in insurance subsidiaries (3)	(634)	(607)	(673)	(659)	(481)	(445)
Other deductions	(57)	(86)	(80)	(75)	-	-
Adjusted Tier 1 Capital	25,896	25,402	24,758	24,399	25,071	24,344
Subordinated debt	4,351	4,386	5,721	5,813	5,896	5,858
Trust subordinated notes	800	800	800	800	800	800
Accumulated net after tax unrealized gains on Available-For-Sale Equity Securities	34	68	65	1	7	12
Eligible portion of Collective allowance for credit losses	318	331	335	359	309	292
Total Tier 2 Capital	5,503	5,585	6,921	6,973	7,012	6,962
Securitization-related deductions	(31)	(31)	(35)	(34)	(31)	(29)
Expected loss in excess of allowance - AIRB approach (2)	(65)	(75)	(164)	(233)	(205)	(270)
Investments in non-consolidated subsidiaries and substantial investments (3)	(634)	(607)	(673)	(659)	(855)	(875)
Adjusted Tier 2 Capital	4,773	4,872	6,049	6,047	5,921	5,788
Total Capital	30,669	30,274	30,807	30,446	30,992	30,132

CAPITAL RATIOS	2012	2012	2012	2012	2011	2011
	Q4	Q3	Q2	Q1	Q4	Q3
Common equity ratio - Basel II basis (4)	10.5%	10.3%	9.9%	9.7%	9.6%	9.1%
Total capital ratio	14.9%	14.8%	14.9%	14.6%	14.9%	14.2%
Tier 1 ratio	12.6%	12.4%	12.0%	11.7%	12.0%	11.5%
Assets-to-Capital Multiple	15.2x	15.8x	15.1x	15.4x	13.7x	14.3x
Capital Ratios for Significant Bank Subsidiaries						
Bank of Montreal Mortgage Corporation - Basel II basis						
Tier 1 ratio	15.9%	18.3%	22.5%	21.1%	24.2%	22.1%
Total capital ratio	16.7%	19.3%	23.7%	22.3%	25.5%	23.3%
BMO Harris Bank N.A Basel I basis (5)						
Tier 1 ratio	15.6%	14.8%	14.5%	14.3%	13.8%	16.0%
Total capital ratio	17.5%	17.0%	16.8%	16.7%	16.2%	17.8%

- (1) 2011 figures have not been restated to reflect the adoption of IFRS, which is, for regulatory capital purposes, being phased in over five quarters commencing Q1, 2012.
- (2) Under Basel II, the collective allowance is attributed to Standardized and AIRB portfolios based on their respective proportion of RWA. When expected losses as calculated under the AIRB approach exceed total provisions attributed to the AIRB portfolio, 50% of the difference is deducted from Tier 1 capital and 50% is deducted from Tier 2 Capital. When the expected losses as calculated under the AIRB approach are below total provisions attributed to the AIRB portfolio, the difference is added to Tier 2 up to a limit equal to the lower of 0.6% AIRB risk weighted assets or the amount of the collective allowances. The collective allowance attributed to the Standardized portfolio is included in Tier 2 capital up to 1.25% of credit risk-weighted assets subject to the Standardized Approach.
- (3) Under Basel II, substantial investments are deducted 50% from Tier 1 capital and 50% from Tier 2 capital except that investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital until the end of 2011. Effective 2012, these investments in insurance subsidiaries are deducted 50% from Tier 1 capital and 50% from Tier 2 capital. Under Basel III, significant investments in financial services entities that are outside the scope of regulatory consolidation are deducted from a bank's capital using the corresponding deduction approach (e.g. investments in non-common Tier 1 are deducted from a bank's non-common Tier 1 capital) except that investments in common equity capital of a significant investment which represents less than 10% of the bank's CET1 are risk weighted at 250% and are not deducted provided the sum of such investments, deferred tax assets related to timing differences and mortgage servicing rights are less than 15% of the bank's CET1.
- (4) The Common equity ratio Basel II basis is not a prescribed regulatory capital ratio and has been calculated by BMO as gross regulatory common equity less Basel II capital deductions divided by RWA. Sometimes this ratio is also referred to as the Basel II Tier 1 common ratio.
- (5) Calculated using Basel I guidelines currently in effect for U.S. regulatory purposes and based on Harris N.A.'s calendar quarter-ends.

FLOW STATEMENT OF REGULATORY CAPITAL



	2013
(\$ millions except as noted)	Q4
Common Equity Tier 1	
Opening Balance	20,626
New capital issues	55
Redeemed capital	(177)
Gross dividends (deduction)	(505)
Shares issued in lieu of dividends (add back)	
Reported net income attributable to BMO shareholders	1,075
Accumulated net after-tax fair value gain/(loss) arising from changes in own credit risk including DVA on derivatives Movements in other comprehensive income	13
Translation on net foreign operations	152
Available-for-sale securities	62
- Other	02
Goodwill and other intangible assets (deduction, net of related tax liability)	(19)
Other, including regulatory adjustments and transitional arrangements	(19)
Deferred tax assets excluding those arising from temporary differences (net of eligible deferred tax liability)	21
- Other (1)	(76)
Closing Balance	21,227
Additional Tipe 4 Conital	
Additional Tier 1 Capital	
Opening Balance	3,359
New Additional Tier 1 eligible capital issues	-
Redeemed capital	-
Other, including regulatory adjustments and transitional arrangements (2)	13
Closing Balance	3,372
Total Tier 1 Capital	24,599
Tier 2 Capital	
Opening Balance	4,853
New Tier 2 eligible capital issues	-
Redeemed capital	-
Amortization adjustments	-
Other, including regulatory adjustments and transitional arrangements (3)	48
Closing Balance	4,901
Total Regulatory Capital	29,500

⁽¹⁾ Includes: Expected Loss in excess of allowances, defined benefit pension assets (net of related deferred tax liability) deductions, changes in contributed surplus, threshold deductions and etc.

⁽²⁾ Includes: Valuation adjustments for Less Liquid Positions, corresponding deductions from Additional Tier 1 Capital.

⁽³⁾ Includes: Eligible allowances, transitional arrangements (phased-out amount) and corresponding deductions from Tier 2

BMO (A) Financial Group CREDIT RISK RISK-WEIGHTED ASSETS (RWA) MOVEMENT BY KEY DRIVERS 2013 Q4 (\$ millions except as noted) Opening Credit RWA, beginning of quarter 176,926 Book size (1) 162 Book quality (2) (2,219)Model Updates (3) 3,154 Methodology and Policy (4) Acquisitions and disposals n.a. Foreign exchange movements 1,266 Other n.a. Closing Credit RWA, end of quarter 179,289

- (1) Book size includes organic changes in book size and composition (including new business and maturing loans).
- (2) Book quality captures the quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments.
- (3) Model updates includes model implementation, change in model scope or any change to address model malfunctions.
- (4) Methodology and policy includes methodology changes to the calculations driven by regulatory policy changes, such as new regulation.

MARKET RISK RISK-WEIGHTED ASSETS (RWA) MOVEMENT BY KEY DRIVERS					
(\$ millions except as noted)	2013 Q4				
Market Risk RWA, beginning of quarter	10,758				
Movement in risk levels (1)	490				
Model updates (2)	(2,094)				
Methodology and policy (3)	- /				
Acquisition and disposals	_				
Foreign exchange movement and others	-				
Market Risk RWA, end of quarter	9,154				

- (1) Movement in risks levels includes changes in risk due to position changes and market movements.
- (2) Model updates includes updates to the model to reflect recent experience, change in model scope.
- (3) Methodology and policy includes methodology changes to the calculations driven by regulatory policy changes.

EQUITY SECURITIES EXPOSURE AMOUNT					вмо 🛎	Financial Group
(\$ millions except as noted)	2013	2013	2013	2013	2012	2012
	Q4	Q3	Q2	Q1	Q4	Q3
Equity investments used for capital gains (Merchant Banking)	537	536	534	638	644	638
Equity investments used for mutual fund seed capital	37	40	40	40	37	37
Equity used for other (including strategic investments)	1,313	1,290	1,233	1,250	1,261	1,243
Total Equity Exposure	1,887	1,866	1,807	1,928	1,942	1,918

(\$ millions except as noted)		Q4 2013			Q3 2013			Q2 2013			Q1 2013	
	Book Value	Market Value	Unrealized Gain (Loss)									
Grandfathered												
Public	37	37	-	38	38	=	39	39	-	39	39	
Private												
Direct funds	135	135	-	136	136	=	137	137	-	137	137	
Indirect funds	76	76	-	80	80	-	86	86	-	86	86	
Total Grandfathered	248	248	-	254	254	=	262	262	-	262	262	
Non-grandfathered												
Public	58	58	-	61	61	=	58	58	-	56	56	
Private												
Direct funds	385	385	-	369	369	=	316	316	-	303	303	
Indirect funds	375	375	-	378	378	-	375	375	-	473	473	
Other	821	547	(274)	804	534	(270)	796	563	(233)	834	613	(22
Total Non-grandfathered	1,639	1,365	(274)	1,612	1,342	(270)	1,545	1,312	(233)	1,666	1,445	(22
Total Equities	1,887	1,613	(274)	1,866	1,596	(270)	1,807	1,574	(233)	1,928	1,707	(22

⁽¹⁾ The schedule consists of corporate equity securities in the banking book only. Excluded are investments in deconsolidated subsidiaries and substantial investments, which are deducted (voluntarily in the case of merchant banking specialized financing entity investments) from capital for Basel II regulatory capital calculation purposes.

XPOSURE COVERED BY CREDIT RISK MITIGATION (1)		Q4	2013			Q	3 2013			Q	2 2013	
6 millions except as noted)	Standard	lized	AIR	В	Standa	rdized	AIR	В	Standa	rdized	AIR	В
	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives
Corporate (incl specialized lending and SMEs treated as corporate)	15,501	458	198,734	18,432	17,029	572	200,194	17,880	18,371	694	187,710	16,58
lovereign	67	-	108,777	41,213	243	-	117,039	40,868	53	-	114,927	40,0
tank	219	-	30,202	1,155	182	-	38,330	1,299	186	-	41,540	1,00
otal Corporate, Sovereign and Bank	15,787	458	337,713	60,800	17,454	572	355,563	60,047	18,610	694	344,177	57,64
tesidential mortgages excluding home equity line of credits (HELOCs)	4,162	67	43,108	-	4,426	70	41,095	-	4,618	74	36,705	
IELOCs	1,532	-	41,291	-	1,581	-	41,201	-	1,618	-	40,967	
other retail excl. SMEs and QRR	3,206	482	23,962	-	3,105	361	23,405	-	3,267	556	22,402	
tualifying revolving retail	-	-	33,314	-	-	-	39,068	-	-	-	41,132	
etail SMEs	337	-	3,220	-	349	-	3,347	-	104	-	3,246	
otal Retail	9,237	549	144,895	-	9,461	431	148,116	-	9,607	630	144,452	
	25.024	1.007	482,608	60,800	26,915	1.003	503,679	60,047	28,217	1,324	488,629	57,64

CREDIT RISK EXPOSURE BY GEOGRAPHIC REGION (3) (\$ millions except as noted)		04	2013			Q3:	2013			0:	2013	
(4 millions except as noted)	Canada	U.S.	Other	Total	Canada	U.S.	Other	Total	Canada	U.S.	Other	Total
Corporate (incl specialized lending and SMEs treated as corporate)	116,326	88,921	9,005	214,252	109,574	100,249	7,820	217,643	103,028	93,686	9,705	206,419
Sovereign	28,597	35,318	3,962	67,877	30,016	42,158	4,683	76,857	23,464	47,494	4,581	75,539
Bank	8,873	5,464	15,707	30,044	8,888	13,300	16,013	38,201	8,741	18,989	13,716	41,446
Total Corporate, Sovereign and Bank	153,796	129,703	28,674	312,173	148,478	155,707	28,516	332,701	135,233	160,169	28,002	323,404
Residential mortgages excluding home equity line of credits (HELOCs)	78,491	10,106	-	88,597	75,730	10,107	-	85,837	70,655	10,051	-	80,706
HELOCs	34,774	8,049	-	42,823	34,653	8,129	-	42,782	34,462	8,123	-	42,585
Other retail excl. SMEs and QRR	19,233	7,935	-	27,168	18,869	7,641	-	26,510	18,657	7,012	-	25,669
Qualifying revolving retail	33,314	-	-	33,314	39,068	-	-	39,068	41,132	-	-	41,132
Retail SMEs	2,913	644	-	3,557	3,070	626	-	3,696	3,046	304	-	3,350
Total Retail	168,725	26,734	-	195,459	171,390	26,503	-	197,893	167,952	25,490	-	193,442
Total Bank	322,521	156,437	28,674	507,632	319,868	182,210	28,516	530,594	303,185	185,659	28,002	516,846

CREDIT RISK EXPOSURE BY INDUSTRY (3)														
(\$ millions except as noted)			Q4 2	2013					Q	3 2013			Q2 2013	Q1 2013
				Other Off						Other Off				
	Drawn	Commitments		Balance	Repo Style		Drawn	Commitments		Balance	Repo Style			
		(Undrawn)	OTCs	Sheet Items	Transactions	Total		(Undrawn)	OTCs	Sheet Items	Transactions	Total	Total	Total
Agriculture	8,077	2,256		32	-	10,365	7,824	1,456	-	34	-	9,314	8,946	8,656
Communications	891	933	-	285	-	2,109	841	931	-	193	-	1,965	1,901	2,004
Construction	2,963	2,589	-	523	-	6,075	3,042	1,909	-	645	-	5,596	5,051	4,873
Financial (4)	60,448	12,693	-	2,978	27,515	103,634	67,994	11,569	-	2,470	50,021	132,054	130,164	114,662
Government	43,142	1,581	-	1,333	9,503	55,559	40,860	1,242	-	1,258	17,939	61,299	53,075	57,272
Manufacturing	11,617	9,125	14	1,061	-	21,817	11,358	7,066	9	1,039	-	19,472	18,292	18,940
Mining	933	1,988	3	280	-	3,204	947	1,901	2	289	-	3,139	3,024	2,700
Other	15,599	143	-	261	-	16,003	15,312	59	-	337	-	15,708	17,148	17,080
Real estate	18,532	4,639	-	1,122	-	24,293	17,979	2,949		1,110	-	22,038	20,520	19,421
Retail trade	9,394	4,675	-	532	-	14,601	9,240	3,618		548	-	13,406	13,616	12,766
Service industries	22,999	8,161	6	3,547	-	34,713	20,804	5,790	5	3,372	-	29,971	33,453	35,106
Transportation	2,250	1,478	-	525	-	4,253	2,192	1,165	-	517	-	3,874	3,945	3,728
Utilities	1,820	3,525	-	1,298	-	6,643	1,755	3,227	-	1,310	-	6,292	5,864	5,439
Wholesale trade	7,465	3,927	-	365	-	11,757	7,432	3,555	-	319	-	11,306	10,748	10,260
Individual	139,905	41,576	-	67	-	181,548	137,098	47,533	-	103	-	184,734	180,935	177,243
Oil and Gas	3,831	5,807	-	401	-	10,039	3,708	5,367	-	376	-	9,451	9,219	8,787
Forest products	495	458	-	66	-	1,019	552	356		67		975	945	928
Total	350,361	105,554	23	14,676	37,018	507,632	348,938	99,693	16	13,987	67,960	530,594	516,846	499,865

(3) Credit exposure excluding Equity, Securitization, Trading Book and other.

(4) Includes \$28.7 billion of deposits with Financial Institutions as at October 31, 2013 (\$35.7 billion as at July 31, 2013, \$40.6 billion as at April 30, 2013 & \$32.9 billion as at January 31, 2013).

CREDIT RISK EXPOSURE BY MAJOR ASSET CLASS (1)



(\$ millions except as noted)														
			Q	1 2013					Q3	2013			Q2 2013	Q1 2013
				Other Off						Other Off				
	Drawn	Commitments		Balance	Repo Style		Drawn	Commitments		Balance	Repo Style			
		(Undrawn)	OTCs	Sheet Items	Transactions	Total		(Undrawn)	OTCs	Sheet Items	Transactions	Total	Total	Total
Basel III Asset Classes														
Corporate (incl specialized lending and SMEs treated as corporate)	122,036	60,177	23	12,279	19,737	214,252	121,865	48,583	16	11,791	35,388	217,643	206,419	193,990
Sovereign	50,547	1,578	-	1,311	14,441	67,877	55,250	1,370	-	1,191	19,046	76,857	75,539	66,864
Bank	23,901	2,235	-	1,068	2,840	30,044	21,472	2,217	-	986	13,526	38,201	41,446	46,556
Total Corporate, Sovereign and Bank Exposure	196,484	63,990	23	14,658	37,018	312,173	198,587	52,170	16	13,968	67,960	332,701	323,404	307,410
Residential mortgages excluding home equity line of credits (HELOCs)	88,366	231	-	-	-	88,597	85,618	219	-	-	-	85,837	80,706	78,742
HELOCs	31,735	11,088	-	-	-	42,823	31,757	11,025	-	-	-	42,782	42,585	42,380
Other retail excl. SMEs and QRR	25,061	2,107	-	-	-	27,168	24,489	2,021	-	-	-	26,510	25,669	25,426
Qualifying revolving retail	7,011	26,303	-	-	-	33,314	6,821	32,247	-	-	-	39,068	41,132	42,666
Retail SMEs	1,704	1,835	-	18	-	3,557	1,666	2,011	-	19	-	3,696	3,350	3,241
Total Retail Exposures	153,877	41,564	-	18	-	195,459	150,351	47,523	-	19	-	197,893	193,442	192,455
Total Gross Credit Exposures	350,361	105,554	23	14,676	37,018	507,632	348,938	99,693	16	13,987	67,960	530,594	516,846	499,865

CREDIT RISK BY RESIDUAL CONTRACT MATURITY BREAKD	OWN													
(\$ millions except as noted)			Q4	1 2013					Q3	2013			Q2 2013	Q1 2013
				Other Off						Other Off				
	Drawn	Commitments		Balance	Repo Style		Drawn	Commitments		Balance	Repo Style			
		(Undrawn)	OTCs	Sheet Items	Transactions	Total		(Undrawn)	OTCs	Sheet Items	Transactions	Total	Total	Total
Up to 1 year	140,232	67,355	18	9,473	37,018	254,096	157,027	67,696	13	9,434	67,960	302,130	304,058	284,077
1 to 5 years	173,821	35,692	5	5,141	-	214,659	157,031	29,635	3	4,456	-	191,125	179,199	182,838
Greater than 5 years	36,308	2,507	-	62	-	38,877	34,880	2,362	-	97	-	37,339	33,589	32,950
Total	350,361	105,554	23	14,676	37,018	507,632	348,938	99,693	16	13,987	67,960	530,594	516,846	499,865

PORTFOLIO BREAKDOWN BY Basel APPROACHES												
(\$ millions except as noted)		Q4	2013			Q	3 2013			Q2 :	2013	
	Standa	rdized	Alf	RB	Standa	rdized	All	RB	Standar	dized	AIF	RВ
		Credit		Credit		Credit		Credit		Credit		Credit
		Equivalent		Equivalent		Equivalent		Equivalent		Equivalent		Equivalent
	Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount	Drawn	Amount
		on Undrawn		on Undrawn		on Undrawn		on Undrawn		on Undrawn		on Undrawn
Corporate (incl specialized lending and SMEs treated as corporate)	12,621	2,034	109,415	58,143	13,794	2,357	108,071	46,226	14,943	2,505	102,706	42,604
Sovereign	16	50	50,531	1,528	176	63	55,074	1,307	14	33	56,449	1,279
Bank	189	19	23,712	2,216	145	27	21,327	2,190	152	30	19,362	2,309
Total Corporate, Sovereign & Bank	12,826	2,103	183,658	61,887	14,115	2,447	184,472	49,723	15,109	2,568	178,517	46,192
Residential mortgages excluding home equity line of credits (HELOCs)	4,163	-	84,203	231	4,426	-	81,192	219	4,618	-	75,879	209
HELOCs	1,532	-	30,203	11,088	1,581	-	30,176	11,025	1,618	-	30,124	10,843
Other retail excl. SMEs and QRR	3,206	-	21,855	2,107	3,105	-	21,384	2,021	3,267	-	20,433	1,969
Qualifying revolving retail	-	-	7,011	26,303	-	-	6,821	32,247	-	-	6,576	34,556
Retail SMEs	337	-	1,367	1,835	349	-	1,317	2,011	104	-	1,252	1,976
Total Retail	9,238	-	144,639	41,564	9,461	-	140,890	47,523	9,607	-	134,264	49,553
Total Bank	22,064	2,103	328,297	103,451	23,576	2,447	325,362	97,246	24,716	2,568	312,781	95,745

(1) Credit exposure excluding Equity, Securitization, Trading Book and other.

				Q:	3 2013			
Risk Weights	0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	490	-	178	-	12,421	3,870	16,959
Sovereign	243	-	-	-	-	-	-	243
Bank	-	182	-	-	-	-	-	182
Total Wholesale portfolios	243	672	-	178	-	12,421	3,870	17,384
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	70	3,545	-	1,713	679	-	6,007
Other retail	174	187	-	-	2,667	69	8	3,105
SME treated as retail	-	-	-	-	333	-	16	349
Total Retail portfolios	174	257	3,545	-	4,713	748	24	9,461
Total	417	929	3,545	178	4,713	13,169	3,894	26,845

				Q	2 2013			
Risk Weights	0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	494	-	158	-	12,740	4,953	18,345
Sovereign	53	-	-	-	-	-	-	53
Bank	-	186	-	-	-	-	-	186
Total Wholesale portfolios	53	680	-	158	-	12,740	4,953	18,584
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	74	3,691	-	1,778	694	-	6,237
Other retail	344	212	-	-	2,629	70	12	3,267
SME treated as retail	-	-	-	-	103	-	1	104
Total Retail portfolios	344	286	3,691	-	4,510	764	13	9,608
Total	397	966	3,691	158	4,510	13,504	4,966	28,192

				Q	1 2013			
Risk Weights	0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	593	-	105	-	12,820	5,881	19,399
Sovereign	73	-	-	-	-	-	-	73
Bank	-	181	-	-	-	-	-	181
Total Wholesale portfolios	73	774	-	105	-	12,820	5,881	19,653
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	78	3,855	-	1,868	701	-	6,502
Other retail	331	217	-	-	2,925	71	8	3,552
SME treated as retail	-	-	-	-	103	-	1	104
Total Retail portfolios	331	295	3,855	-	4,896	772	9	10,158
Total	404	1,069	3,855	105	4,896	13,592	5,890	29,811

				Q	4 2012			
Risk Weights	0%	20%	35%	50%	75%	100%	150%	Total
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	666	-	336	-	14,447	7,876	23,325
Sovereign	3,129	-	-	-	-	-	-	3,129
Bank	-	12	-	-	-	-	-	12
Total Wholesale portfolios	3,129	678	-	336	-	14,447	7,876	26,466
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	41	2,892	-	3,549	600	-	7,082
Other retail	305	282	-	-	2,980	79	1	3,647
SME treated as retail	-	-	-	-	105	1	-	106
Total Retail portfolios	305	323	2,892	-	6,634	680	1	10,835
Total	3,434	1,001	2,892	336	6,634	15,127	7,877	37,301

⁽¹⁾ Exposure amounts are net of all allowances for credit losses. Exposures reflect the risk weights of the guarantors, where applicable.

CORPORATE, SOVEREIGN AND BANK CREDIT EX	(POSURE BY	RISK CATEG	ORY UNDER A	AIRB APPRO	ACH(1)			Q3 2013					Q2 2013					BMO Q1 2013	Finan	cial Group
(\$ millions)		Total	472010	To	tal		Total	Q0 2010	To	ital		Total	Q2 2010	To	tal		Total	4, 20,0	To	otal
(*																				
				Exposure	Exposure				Exposure	Exposure				Exposure	Exposure				Exposure	Exposure
				Weighted	Weighted				Weighted	Weighted				Weighted	Weighted				Weighted	Weighted
			Total		Average Risk			Total	Average	Average Risk			Total	Average	Average Risk			Total	Average	Average Risk
Risk Profile	Drawn	Undrawn	Exposure (1)	LGD%	weight	Drawn	Undrawn	Exposure (1)	LGD%	weight	Drawn	Undrawn	Exposure (1)	LGD%	weight	Drawn	Undrawn	Exposure (1)	LGD%	weight
Total investment grade	184,205	46,453	230,658	20.47%	15.34%	185,241	38,092	223,333	19.29%		182,218	35,812	218,030	19.40%	14.23%	174,943	34,986	209,929	19.96%	14.67%
Non-investment grade	36,779	14,880		36.60%	74.66%	35,565	11,096	46,661	35.91%	73.63%	32,047	9,930	41,977	37.26%	76.62%	31,170	9,484	40,654	38.68%	79.80%
Watchlist	2,021	449	2,470	38.02%	151.07%	2,300	444	2,744	37.97%	150.93%	2,271	358	2,629	38.49%	152.60%	2,462	414	2,876	39.51%	159.91%
Default	1,981	105		104.70%	501.62%	1,682	91	1,773	98.54%	575.75%	1,362	92	1,454	79.56%	592.72%	1,437	115		72.04%	514.52%
	224,986	61,887	286,873			224,788	49,723	274,511			217,898	46,192	264,090			210,012	44,999	255,011		

			04.0040					Q3 2013					Q2 2013					04.0048		
		Total	Q4 2013	To	tal		Total	Q3 2013	То	tal		Total	Q2 2013	To	tal		Total	Q1 2013	To	tal
Risk Profile	Drawn	Undrawn	Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Drawn		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Drawn		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Drawn	Undrawn	Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Ri weight
tesidential Mortgages and HELOCs																				
\$ millions)	1																			
Exceptionally low /ery low .ow ledium -tigh	983 47,622 11,216 8,925 3,503	4,198 6,294 512 296 15	5,181 53,916 11,728 9,221 3,518	56.78% 14.20% 23.34% 31.95% 17.64%	5.24% 3.33% 16.70% 57.92% 76.38%	984 46,027 10,512 9,360 3,374	4,169 6,193 508 355 15	5,153 52,220 11,020 9,715 3,389	67.52% 18.55% 27.54% 34.39% 18.85%	6.23% 4.20% 19.63% 65.51% 82.37%	974 40,905 11,617 8,998 3,328	4,061 6,095 568 307 17	5,035 47,000 12,185 9,305 3,345	65.71% 14.33% 25.15% 34.96% 19.59%	6.06% 3.38% 17.92% 66.63% 85.95%	982 41,994 9,209 9,224 3,160	3,880 6,133 501 280 17	4,862 48,127 9,710 9,504 3,177	66.33% 14.23% 27.35% 32.72% 20.45%	6.1: 3.2: 18.5: 60.3: 89.8:
Default	829	4	833	46.98%	20.16%	795	4	799	47.46%	32.79%	800	4	804	48.47%	29.68%	800	3	803	49.37%	9.5
	73,078	11,319	84,397			71,052	11,244	82,296			66,622	11,052	77,674			65,369	10,814	76,183		
Qualifying Revolving Retail		<u></u>					<u> </u>								<u></u> ,					
\$ millions)	1																			
Exceptionally low /ery low ow /dedium High Default	320 1,711 2,578 2,073 293 36	11,472 9,904 3,165 1,593 160 9	11,792 11,615 5,743 3,666 453 45	80.03% 74.41% 87.30% 88.81% 80.88% 61.66%	1.81% 3.94% 16.47% 58.88% 177.79% 0.00%	316 1,713 2,496 1,967 290 39	17,423 9,621 3,341 1,677 177 8	17,739 11,334 5,837 3,644 467 47	87.10% 74.84% 87.78% 89.48% 81.86% 64.79%	1.93% 4.01% 16.34% 59.20% 178.56% 0.00%	281 1,651 2,466 1,872 268 38	17,541 12,048 3,214 1,562 183 8	17,822 13,699 5,680 3,434 451 46	87.37% 79.09% 86.90% 89.05% 82.87% 62.12%	1.93% 3.89% 16.46% 58.61% 177.34% 0.00%	573 1,837 2,587 2,528 453 38	17,323 12,503 3,060 1,559 197 9	17,896 14,340 5,647 4,087 650 47	87.63% 79.98% 86.84% 90.57% 86.40% 63.61%	1.9 3.9 16.6 61.2 186.1 0.0
	7.011	26.303	33.314			6.821	32.247	39.068			6.576	34.556	41.132			8.016	34.651	42.667		
Other Retail and Retail SME \$ millions)											-,,				,			,,,,		ı
Exceptionally low /ery low	71 7,521	585 1,926	656 9,447	74.46% 62.24%	7.55% 19.76%	67 7,308	738 1,886	805 9,194	80.83% 63.25%	8.15% 19.85%	69 6,821	724 1,843	793 8,664	81.25% 64.18%	8.19% 20.10%	59 6,506	677 1,857	736 8,363	80.46% 64.42%	8.1 20.1
.ow Wedium High Default	7,995 7,255 294 86	979 371 79 2	8,974 7,626 373 88	62.41% 59.46% 64.76% 59.29%	41.29% 71.98% 125.54% 0.87%	7,883 6,985 381 77	953 374 79 2	8,836 7,359 460 79	62.54% 60.27% 71.18% 63.20%	40.51% 72.35% 132.32% 1.19%	7,684 6,633 403 75	937 359 80 2	8,621 6,992 483 77	62.55% 60.38% 73.45% 61.99%	40.47% 72.26% 134.54% 0.50%	7,506 6,453 494 80	929 352 80 2	8,435 6,805 574 82	62.28% 60.25% 76.13% 61.81%	40.2 72.0 136.5 0.5
	23,222	3,942	27.164			22.701	4.032	26,733			21.685	3.945	25,630			21.098	3,897	24.995		
	LO,LLL	0,012	27,101		I.	££,101	1,002	20,700			21,000	0,010	20,000			21,000	0,007	21,000		I
Recap of AIRB and Standardized Portfolios \$ millions)																				
Fotal AIRB wholesale credit exposure by risk ratings	224,986	61,887				224,788	49,723			I	217,898	46,192			I	210,012	44,999			
Retail AIRB credit exposure by portfolio and risk ratings	, , , , ,					,					,									
Residential mortgages	73,078	11,319				71,052	11,244				66,622	11,052				65,369	10,815			
Qualifying revolving retail	7,011	26,303				6,821	32,247				6,576	34,556				8,016	34,650			
Other retail and Retail SME Fotal Standardized portfolio	23,222 22.064	3,942 2,103				22,701 23.576	4,032 2,447				21,685 24,716	3,945 2,568				21,097 26,253	3,897 2,522			
Total Portfolio	350,361	105.554				348.938	99.693				337.497	98,313				330,747	96,883			



	Q4 2013									
			Moody's Investors	3			Exposure Weighted		Exposure Weighted	
Risk Profile (\$ millions except as noted)	BMO Rating	PD Range	Service implied equivalent	Standard & Poor's implied equivalent	Exposure at Default	Average PD (%)	Average LGD%	RWA	Average Risk weight	
Investment Grade										
	I-1	≤0.02%	Aaa/Aa1	AAA/AA+	79,419	0.00%	7.18%	41	0.05%	
		>0.02% to ≤0.03%	Aa2/Aa3	AA/AA-	22,213		6.57%	509	2.29%	
		>0.03% to ≤0.07%	A1/A2/A3	A+/A/A-	25,706		20.25%	2.446	9.52%	
		>0.07% to ≤0.11%	Baa1	BBB+	26,389		28.73%	4,413	16.72%	
	I-5	>0.11% to ≤0.19%	Baa2	BBB	20,763	0.14%	35.58%	5,598	26.96%	
	I-6	>0.19% to ≤0.32%	Baa3	BBB-	28,600		35.16%	9,731	34.02%	
	I-7	>0.32% to ≤0.54%	Ba1	BB+	27,564	0.43%	35.62%	12,652	45.90%	
N					230,654			35,390		
Non-investment grade	S-1	>0.54% to ≤0.91%	D-0	DD.	23,422	0.79%	34.70%	13.870	59.22%	
	S-1 S-2	>0.54% to ≤0.91% >0.91% to ≤1.54%	Ba2 Ba3	BB BB-	16,136		36.03%	13,870	73.28%	
	S-3	>1.54% to ≤2.74%	B1	B+	8,445		41.62%	8,876	105.11%	
		>2.74% to ≤5.16%	B2	B	3,653		39.66%	3,996	109.41%	
					51,656		00.007.0	38,567		
Watchlist								,		
		>5.16% to ≤9.70%	B3	B-	1,022		39.30%	1,440	140.87%	
		>9.70% to ≤18.23%	Caa1/Caa2/Caa3	CCC/CC	1,107	14.41%	40.83%	1,876	169.56%	
	P-3	>18.23% to <100%			341	24.67%	25.09%	415	121.67%	
Defect					2,470			3,731		
Default	T-1, D-1 to D-2	100%			2.085	100.00%	104.70%	10.462	501.63%	
	1-1, D-1 10 D-2	100 /0			2,085		104.70%	10,462		
Total					286,865			88,150		
(1) Figures are adjusted exposure at default amounts (Post Credit Risk Mitigation	201				200,000			00,100		

⁽¹⁾ Figures are adjusted exposure at default amounts (Post Credit Risk Mitigation).

RETAIL CREDIT EXPOSURE BY PORTFOLIO	AND RISK CATEGORY UNDER AIRB APPR	OACH(1)										
			Q4 2013			F						
Risk Profile (5 millions except as noted)	PD Range	Exposure at Default	Average PD (%)	Exposure Weighted Average LGD%	RWA	Exposure Weighted Average Risk weight%						
Residential Mortgages and HELOCs												
Exceptionally low	=<0.05% >0.05% to =<0.20%	5,181 53,915	0.03% 0.10%	56.78% 14.20%	271 1,797	5.24% 3.33%						
Very low Low	>0.20% to =<0.20% >0.20% to =<0.75%	11,728	0.10%	23.34%	1,797	16.70%						
Medium	>0.20% to =<0.75%	9.222	1.82%	31.95%	5.341	57.92%						
High	>7.0% to =<99.9%	3,518	12.24%	17.64%	2,687	76.38%						
Default	100%	833	100.00%	46.98%	168	20.16%						
Soldan	10070	84,397	100.0070	10.0070	12,223	20.1070						
Qualifying Revolving Retail												
Exceptionally low	=<0.05%	11.792	0.03%	80.03%	213	1.81%						
Very low	>0.05% to =<0.20%	11,792	0.03%	74.41%	457	3.94%						
Low	>0.05% to =<0.20%	5.743	0.09%	87.30%	946	16.47%						
Medium	>0.75% to =<7.0%	3,666	2.25%	88.81%	2,159	58.88%						
High	>7.0% to =<99.9%	453	22.41%	80.88%	805	177.79%						
Default	100%	45	100.00%	61.66%	-	0.00%						
		33,314			4,580							
Other Retail and Retail SME			i									
F	- 10.05%	050	0.000/	74.46%	50	7.550/						
Exceptionally low Very low	=<0.05% >0.05% to =<0.20%	656 9,447	0.03% 0.14%	74.46% 62.24%	50 1.866	7.55% 19.76%						
Low	>0.05% to =<0.20% >0.20% to =<0.75%		0.14%	62.24%	3,705							
		8,974			-,	41.29%						
Medium	>0.75% to =<7.0%	7,626	2.14%	59.46%	5,489	71.98%						
High	>7.0% to =<99.9%	373	26.56%	64.76%	468	125.54%						
Default	100%	88	100.00%	59.29%	1	0.87%						
		27,164			11,579							
Total		144,875			28,382							



131	nancia	d Group

						0040		
	Q	2013	Q	2013	Q2	2013	Q1 2013	
Basel III Asset Classes	Actual loss rate	Expected loss rate (1)(2)	Actual loss rate (1)(2)	Expected loss rate (1)(2)	Actual loss rate (1)(2)	Expected loss rate (1)(2)	Actual loss rate (1)(2)	Expected loss rate (1)(2)
Non-retail								
Total Corporate (incl specialized lending and corporate SMEs)	0.06%	1.00%	0.08%	1.03%	0.13%	1.21%	0.17%	1.35%
Sovereign	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Bank	0.00%	0.09%	0.00%	0.10%	0.00%	0.12%	0.00%	0.13%
Retail								
Residential retail incl. HELOCs	0.19%	0.62%	0.21%	0.61%	0.24%	0.60%	0.25%	0.71%
Other retail incl. SBE	0.49%	1.05%	0.47%	1.10%	0.47%	1.13%	0.45%	1.12%
Qualifying revolving retail	1.97%	3.29%	1.95%	3.45%	1.86%	3.15%	1.55%	3.73%

General

Expected Loss rates which represent the loss rate predicted at the beginning of the most recent four quarter period are calculated using "through the cycle" risk parameters while actual loss rates are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are conservatively estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.

1. Non-retail actual and expected loss rates are measured as follows:

Actual loss rate represents the 'point in time' credit losses (change in specific allowance plus write-offs) less recoveries for the current and last three quarters divided by the quarterly average of outstandings for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel III 'through the business cycle' parameters (PDxLGDxEAD) plus Best Estimate of Expected Loss for defaulted assets (BEEL), divided by outstanding balances at the beginning of the applicable four-quarter period.

2. Retail actual and expected loss rates are measured as follows:

Actual loss rate represents write-offs net of recoveries for the current and prior three quarters divided by the quarterly average of outstanding balances for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel III parameters PDxLGDxEAD plus Best Estimate of Expected Losses for defaulted assets (BEEL) divided by outstanding balances at the beginning of the applicable four-quarter period.

• For residential mortgages, actual loss rate also includes changes in specific allowances for the applicable four-quarter period.

Commentary

Non Retai

Corporate Portfolios – Actual Losses for Q4 F2013 continued to be low and trending downwards. Specific Allowances have reduced during the trailing 4 quarter periods and write-offs remained relatively low. These results align with expectations as default rates have reduced and are at or near pre-recession levels. Reduction in EL is attributed to favourable migration of default risk as well as implementation of recalibrated LGDs.

Bank and Sovereign – Actual Losses continued to be nil. Moreover, there have been no new defaults observed in the Bank asset class in over a year. EL measures have remained stable throughout the year.

Retail

Overall, the Actual Loss rates for all retail asset classes are well below Expected Loss rates. Quarter over Quarter, actual loss rates are stable for Residential retail portfolio, Qualifying revolving retail (QRR), and Other retail asset classes. Expected losses (EL) for Q4, 2013 are based on newly calibrated risk parameters, and as expected, EL have marginally decreased in view of the consistently low actual loss rates for Residential retail and Other retail asset classes. The larger decrease in EL for QRR asset class is a combined effect of new calibration and change in portfolio mix - due to credit card securitization transactions during the quarter.

ESTIMATED AND ACTUAL LOSS PARAMETERS UNDER AIRB APPROACH				BN	MO 😩 Financ	cial Group	
			Q4 2013				
	PD (1)	(2)	LGD (3)	(4)	EAD (5) (6)		
Risk Profile \$ millions except as noted)	Average estimated %	Actual %	Average estimated %	Actual %	Estimated \$	Actual \$	
Wholesale							
Corporate including specialized lending (7)	1.34%	0.50%	39.70%	40.87%	178	1.	
Corporate small and medium enterprises (SMEs)	1.56%	0.79%	37.26%	28.24%	95		
Sovereign	0.15%	0.00%	9.42%	0.00%	-		
Bank	0.72%	0.00%	18.70%	11.92%	-		
letail						_	
Residential mortgages excluding home equity line of credits (HELOCs) - Uninsured only (8)	1.14%	1.47%	52.15%	50.04%	346	3	
HELOCs Qualifying revolving retail (QRR)	0.60% 1.29%	0.71% 1.23%	71.06% 95.82%	63.10% 84.34%	242 437	2	
Other retail (excl. SMEs)	4.40%	4.42%	91.29%	85.78%	206	2	
Retail SMEs	1.19%	0.92%	98.48%	92.43%	15		

(1) Wholesale PDs are based on an borrower weighted average. There have been no Bank or Sovereign defaults in the past 12 months. (2) Retail PD is based on account weighted average.

(3) Wholesale LGDs are expressed as an exposure weighted average.

(4) Retail LGD is based on weighted average of LGD eligible accounts.

(5) Wholesale EAD represented predicted vs. realized comparison for defaults in the previous 12 months. Term products are not included. No defaults in the Bank and Sovereign asset classes within the past 12 months.

(6) Retail EAD represents predicted vs. realized comparison for defaults in the previous 12 months.

(7) F2013 realized LGD was slightly higher than predicted LGD as a result of a small number of resolved Corporate facilities during the year. This has immaterial effect on the overall LGD calibration that is based

on more than 10 years of data.

(8) Mortgages insured by Canada Mortgage And Housing Corporation and private mortgage insurers are primarily included in Sovereign.

BMO 🛎 Financial Group

REGULATORY CAPITAL CHARGES FOR SECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS (4)

(\$ millions)	Q	4 2013	Q:	3 2013	Q2 2013		Q1 2013		Q	4 2012
Traditional Securitizations	Exposure	Capital								
Risk Weights	Amount (1)	Required								
Bank Assets										
7%	1,448	8	1,448	8	1,448	8	-	-	-	-
7.01% - 25%	37	-	36	-	49	1	49	1	49	1
25.01% - 50%	-	-	-	-	-	-	-	-	-	-
Greater than 50%	-	-	-	-	-	-	-	-	-	-
Less amount excluded from capital requirements for exceeding maximum										
KIRB capital (2)	-	-	-	-	-	-	-	-	-	-
Total Exposures, net of deductions	1,485	8	1,484	8	1,497	9	49	1	49	1
Exposures Deducted:										
From Tier 1 Capital:										
Credit Card Receivables (3)	-	-	-	-	-	-	-	-	-	-
Residential Mortgages	-	-	-	-	-	-	-	-	-	-
From Total Capital:										
Residential Mortgages	-	-	1	-	-	-	1	-	-	-
Total Exposures Deducted	-	-	1	-	-	-	1	•	-	-
Bank Assets Total Exposures	1,485	8	1,484	8	1,497	9	49	1	49	1
Third Party Assets										
7%	8,147	46	7,975	45	5,714	32	5,567	31	5,562	31
7.01% - 25%	11,824	77	13,681	88	19,613	122	21,284	137	21,046	136
25.01% - 50%	110	4	101	3	99	3	99	3	4	-
50.01% - 100%	55	3	71	3	75	4	13	1	13	1
Greater than 100%	-	-	124	42	133	45	165	54	287	95
Default	177	177	182	182	179	179	153	153		
Total Exposures, net of deductions	20,313	307	22,134	363	25,813	385	27,281	379	26,912	263
Exposures Deducted:										
From Total Capital:										
Collateralized Debt Obligations (AAA/R-1 (High) Securities)	-	-	-	-	-	-	-	-	46	-
Montreal Accord Assets	-	-	-	-	-	-	-	-	-	-
Residential Mortgages (Uninsured)	-	-	-	-	-	-	-	-	-	-
Other Pool Type	-	-	-	-	-	-	-	-	-	-
Trading Securities Reclassified to AFS	-	-	-	-	-	-	-	-	-	-
Total Exposures Deducted	-	-	-	-	-	-	-	-	46	-
Third Party Assets Total Exposures	20,313	307	22,134	363	25,813	385	27,281	379	26,958	263
Total Exposures	21,798	315	23,618	371	27,310	394	27,330	380	27,007	264

⁽¹⁾ Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures.

⁽²⁾ KIRB - IRB capital of underlying assets as though they had not been securitized.

⁽³⁾ Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust because the excess spread of the underlying portfolio has remained above the threshold at which capital charges would be incurred.

⁽⁴⁾ The comparative figures have not been restated to reflect Basel III, effective Q1 2013.



(\$ millions)	Q4 2013		Q	3 2013	Q	2 2013	Q1 2013		
Traditional Securitizations									
Risk Weights	Exposure Amount (1)	Capital Required							
Bank Assets									
7%	-	_	_	=	=	=	-		
7.01% - 25%	-	=	-	-	-	-	-		
25.01% - 50%	-	-	_	-	-	-	_		
Greater than 50%	-	-	_	-	-	-	_		
Less amount excluded from capital requirements for exceeding maximum KIRB									
capital (2)	-	-	-	=	=	=	-		
Total Exposures, net of deductions	-	-	-	ı	1	0	-		
Exposures Deducted:									
From Tier 1 Capital:									
Credit Card Receivables (3)	-	-	-	-	-	-	-		
Residential Mortgages	-	-	-	-	-	-	-		
From Total Capital:									
Residential Mortgages	-	-	-	-	=	-	-		
Total Exposures Deducted	-	-	-	-	=	-	-		
Bank Assets Total Exposures	-	-	-	-	=	-	-		
Third Party Assets									
7%	-	-	-	-	-	-	-		
7.01% - 25%	464	9	335	6	365	7	438		
25.01% - 50%	21	1	43	1	763	21	98		
50.01% - 100%	19	2	-	=	=	=	-		
Greater than 100%	105	42	-	-	=	=	1,158		
Default	-	-	6	6	14	14	14		
Total Exposures, net of deductions	609	54	384	13	1,142	42	1,708	1:	
Exposures Deducted:									
From Total Capital:									
Collateralized Debt Obligations (AAA/R-1 (High) Securities)	-	-	-	-	-	-	-		
Commerical Mortgages	-	-	-	-	-	-	-		
Montreal Accord Assets	-	-	-	-	-	-	-		
Residential Mortgages (Uninsured)	-	-	-	-	-	-	-		
Other Pool Type	-	-	-	-	-	-	-		
Equipment Loans/Leases	-	-	-	-	e	÷	-		
Total Exposures Deducted	-	-	-	-	-	-	-		
Third Party Assets Total Exposures	609	54	384	13	1,142	42	1,708	1	
Total Exposures	609	54	384	13	1,142	42	1,708	1	

⁽¹⁾ Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures. Unrated positions and positions with ratings below investment-grade are deducted from capital.

⁽²⁾ KIRB - IRB capital of underlying assets as though they had not been securitized.

⁽³⁾ Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust because the excess spread of the underlying portfolio has remained above the threshold at which capital charges would be incurred.



	0.4.0040			02.2042		02.2042		
	Q4 2013 RBA/Inferred		Q3 2013 RBA/Inferred		Q2 2013 RBA/Inferred		Q ² RBA/Inferred	2013
	Rating/IAA		Rating/IAA		Rating/IAA		Rating/IAA	
(\$ millions)	Exposure		Exposure		Exposure		Exposure	
	-						•	
Trading Securitizations Excluding Resecuritization Exposures Risk Weights (#1669)	Exposure Amount	Capital Required	Exposure Amount	Capital Required	Exposure Amount	Capital Required	Exposure Amount	Capital Required
Exposures Included In Risk-Weighted Assets	Amount	Capital Required	Amount	Capital Required	Amount	Capital Required	Amount	Capital Required
7%								
7.01% - 25%	445	2	00		147	2	120	2
25.01% - 50%	115	2	82 28	'	147	2	139	2
50.01% - 100%	5	_	1		10		3	_
Greater than 100%	-	_		_		_	-	_
Default	_	_	_	_	_	_	_	_
Less amount excluded from capital requirements for exceeding maximum KIRB capital		-	-	_	-		-	-
Total Exposures excluding Resecuritization, net of deductions (1)	121	2	111	1	164	2	143	2
Exposures Deducted From Tier 1 Capital:		_						_
Auto loans/leases	-	-	-	-	-	-	-	-
Credit card receivables	-	-	-	-	-	-	-	-
Residential mortgages (insured)	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	-	-	=	-	-	-	-	-
Commercial mortgages	-	-	-	-	-	-	-	-
Personal line of credit	-	-	-	-	-	-	-	-
Equipment loans/leases	-	-	-	-	-	-	=	-
Trade receivables	-	-	-	-	-	-	-	-
Corporate loans	-	-	-	-	-	-	-	-
Daily auto rental	-	-	=	-	-	=	=	=
Floorplan finance receivables	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-	-	-	-	-
Other pool type	-	-	-	-	-	-	-	-
Total Trading Exposures excluding Resecuritization Deducted from Tier 1 Capital	-	-	-	-	-	-	-	-
Exposures Deducted from Total Capital: Auto loans/leases								
Credit card receivables	-	-	-	-	-	-	-	-
Residential mortgages (insured)		_						_
Residential mortgages (insured)	_	_	-	_	_	_	-	-
Commercial mortgages	-	_	_	-	_	-	_	-
Personal line of credit	-	-	-	-	=	-	-	-
Equipment loans/leases	-	-	-	-	-	=	=	-
Trade receivables	-	-	-	-	-	-	-	-
Corporate loans	-	-	-	-	-	-	-	-
Daily auto rental	-	-	-	-	-	-	-	-
Floorplan finance receivables	-	=	-	-	-	-	=	=
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-	-	-	-	-
Other pool type	-	-	-	-	-	-	-	-
Total Trading Exposures excluding Resecuritization Deducted from Total Capital	-	-	-	-	-	-	-	=
Total Trading Exposures Excluding Resecuritization	121	2	111	1	164	2	143	2

⁽¹⁾ Excluding Resecuritization Exposures of \$379 million in Q4'13.

AGGREGATE AMOUNT OF TRADING SECURITIZATION EXCLUDING RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE

	Q4 2013	Q3 2013	Q2 2013	Q1 2013
(\$ millions except as noted)	Exposure	Exposure	Exposure	Exposure
Asset Classes				
Auto loans/leases	1	1	1	1
Credit card receivables	92	81	129	131
Residential mortgages (insured)	-	1	-	=
Residential mortgages (uninsured)	3	6	21	2
Commercial mortgages	-	=	-	=
Personal line of credit	-	-	-	-
Equipment loans/leases	-	1	-	=
Trade receivables	-	-	-	-
Corporate loans	-	-	-	=
Daily auto rental	18	=	-	=
Floorplan finance receivables	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-
Other pool type	7	21	13	9
Total Trading Securitization Excluding Resecuritization	121	111	164	143



BASEL GLOSSARY

Adjusted EAD: Represents EAD that has been redistributed to a more favourable PD band or a different Basel Asset Class as a result of collateral (Credit Risk Mitigation - CRM). All AIRB disclosures aggregated into PD (probability of default) bands use Adjusted EAD values.

AIRB (Advanced Internal Ratings Based approach): The AIRB approach is the most advanced of the range of options for determining the capital requirements for credit risk. This option allows banks to use their own internal model to measure credit risk capital requirements, subject to regulatory approval. OSFI has indicated that it expects the largest Canadian Banks to adopt the AIRB approach.

Capital Adequency Requirements (CAR): OSFI's Capital Adequency Requirements quideline dated December 2012.

Capital Floor: A capital floor based on Basel I is calculated by banks which use the AIRB approach to credit risk, as required by our regulator.

Commitments (Undrawn): The EAD on the difference between the authorized and drawn amounts (e.g., the unused portion of a line of credit) before adjustments for credit risk mitigation.

Credit Equivalent Amount (CEA) on Undrawn: An estimate of the amount of credit risk exposure on off-balance items under the Standardized Approach for credit risk.

Drawn: The amount of funds invested or advanced to a customer. Does not include adjustments for credit risk mitigation.

Exposure at Default (EAD): EAD for on-balance sheet amounts represents outstandings, grossed up by specific provisions and write-offs. EAD for Off balance sheet and Undrawn are estimates.

Exposure at Default OTC Derivatives: Represent the net gross positive replacement costs plus the potential credit exposure amount.

Exposure Weighted Average LGD represents the (Σ (Adjusted EAD of each exposure x its LGD)) divided by the total Adjusted EAD.

Exposure Weighted Average Risk Weight is the (Σ pre-scaled RWA for each exposure/Total Adjusted EAD).

Grandfathered Equity Securities in the Banking Book: Under Basel II OSFI exempts equity investments held as of October 31, 2007 from the AIRB approach for a period of 10 years starting November 1, 2007 to October 31, 2017. During that time, these "grandfathered" holdings will be risk weighted at 100%.

HELOCs: Home Equity Lines of Credit comprise lines of credit secured by equity in a residential property.

OSFI: Office of the Superintendent of Financial Institutions.

Other Off Balance Sheet Items: All off-balance sheet arrangements other than derivatives and undrawn commitments such as Standby Letters of Credit and Documentary Credits.

QRR (Qualifying Revolving Retail): Includes exposures that are revolving, unsecured and uncommitted to individuals up to a maximum amount of \$125,000 to a single individual.

Repo Style Transactions: Includes repurchase and reverse repurchase agreements and securities lending and borrowing.

Scaling Factor: The scaling factor is applied to the risk weighted assets amount for credit risk assessed under the AIRB approach. The objective of the scaling factor is to broadly maintain the aggregate level of Basel I minimum capital requirements, while also providing incentives to adopt the more advanced risk-sensitive approaches.

Standardized Approach: This approach is the least complicated of the range of options available to banks to measure credit risk capital requirements. This option allows banks to measure credit risk capital requirements by multiplying exposures by defined percentages based on the exposures product type and external credit rating (if applicable).