

## Third Quarter 2013 Report to Shareholders

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### BMO Financial Group Reports Good Results for the Third Quarter of 2013

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#### Financial Results Highlights:

##### Third Quarter 2013 Compared with Third Quarter 2012:

- Net income of \$1,137 million, up 17%; adjusted net income<sup>1</sup> of \$1,136 million, up 12%
- EPS<sup>2</sup> of \$1.68, up \$0.26 or 18%; adjusted EPS<sup>1,2</sup> of \$1.68, up \$0.19 or 13%
- ROE of 15.6%, compared with 14.5%; adjusted ROE<sup>1</sup> of 15.6%, compared with 15.2%
- Provisions for credit losses of \$77 million, compared with \$237 million; adjusted provisions for credit losses<sup>1</sup> of \$13 million, compared with \$116 million
- Basel III Common Equity Ratio is strong at 9.6%

##### Year-to-Date 2013 Compared with Year-to-Date 2012:

- Net income of \$3,160 million, up 2%; adjusted net income<sup>1</sup> of \$3,174 million, up 7%
- EPS<sup>2</sup> of \$4.63, up 2%; adjusted EPS<sup>1,2</sup> of \$4.65, up 7%
- ROE of 14.9%, compared with 15.9%; adjusted ROE<sup>1</sup> of 15.0%, compared with 15.2%
- Provisions for credit losses of \$400 million, compared with \$573 million; adjusted provisions for credit losses<sup>1</sup> of \$219 million, compared with \$358 million

**Toronto, August 27, 2013** – For the third quarter ended July 31, 2013, BMO Financial Group reported net income of \$1,137 million or \$1.68 per share on a reported basis and net income of \$1,136 million or \$1.68 per share on an adjusted basis.

“BMO’s third quarter results confirm the strength of the bank’s performance to date in 2013 and reflect the benefits of our disciplined growth strategy, which is well diversified by geography and business mix,” said Bill Downe, President and Chief Executive Officer, BMO Financial Group. “Operating results are underpinned by the successful execution of well-established strategies across all our businesses.

“Canadian retail businesses were particularly strong in the quarter with both Personal & Commercial Banking Canada and traditional wealth earnings reaching new highs. Our focus on deepening customer relationships and maintaining industry-leading loyalty continues to boost our ability to attract new customers and expand share in personal banking.

“Similarly, building on BMO’s advantaged market share positions, our large commercial businesses are doing well on both sides of the border. In Canada, there was strong growth in commercial loans and deposits again this quarter. The U.S. commercial portfolio saw good sequential growth with continued strength in core commercial and industrial.

“Private Client Group posted record earnings in traditional wealth, up 37% year over year. Insurance results, where interest rate declines have affected financial performance over a number of quarters, benefited from changes in long-term rates.

“Good earnings performance in Capital Markets reflects the benefits of our diversified client-centric business model.

“Good credit performance continues to highlight our prudent approach to risk management and our focus on attracting high-quality earning assets. We repurchased 4 million shares under our normal course issuer bid during the quarter and maintained strong capital ratios, while providing an attractive dividend.

“Looking forward, we see opportunities for growth in each of our businesses in an improving North American economy led by the United States, and this gives us confidence we’re well positioned heading into 2014,” concluded Mr. Downe.

<sup>1</sup> Results and measures in this document are presented on a GAAP basis. They are also presented on an adjusted basis that excludes the impact of certain items. Adjusted results and measures are non-GAAP and are detailed in the Adjusted Net Income section, and (for all reported periods) in the Non-GAAP Measures section, where such non-GAAP measures and their closest GAAP counterparts are disclosed.

<sup>2</sup> All Earnings per Share (EPS) measures in this document refer to diluted EPS unless specified otherwise. EPS is calculated using net income after deductions for net income attributable to non-controlling interest in subsidiaries and preferred share dividends.

Concurrent with the release of results, BMO announced a fourth quarter 2013 dividend of \$0.74 per common share, unchanged from the preceding quarter and up \$0.02 per share from a year ago, equivalent to an annual dividend of \$2.96 per common share.

Our complete Third Quarter 2013 Report to Shareholders, including our unaudited interim consolidated financial statements for the period ended July 31, 2013, is available online at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations) and at [www.sedar.com](http://www.sedar.com).

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## Operating Segment Overview

### P&C Canada

Net income was \$497 million, up \$38 million or 9% from a year ago. Adjusted net income was \$500 million, up \$38 million or 8% from the prior year. Revenue increased \$58 million or 4% year over year to \$1,620 million, driven by higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin. Provisions for credit losses fell \$21 million or 14% mainly due to lower provisions in the consumer portfolio. Expenses were up \$31 million or 4% to \$821 million, as we continue to invest in the business, including adding front-line resources across a number of roles. So far this year, we expanded our branch network by opening or upgrading 49 locations across the country.

We are executing on our strategy resulting in strong balance sheet growth and increasing revenues. This momentum, combined with our focus on process simplification, is expected to drive future net income growth.

In personal banking, there was strong loan growth of 10% and consistent deposit growth. We are focused on attracting new customers and deepening relationships with existing customers through our recent Spring Home Financing Campaign and our 'Make the BMOst of Summer' Campaign. We continue to have top-tier performance in customer loyalty, as measured by the net promoter score.

In commercial banking, momentum continues with strong year-over-year growth in commercial loans of 12% and deposits of 15%. Our focus on meeting the needs of our customers, at every stage of their business cycle, with the products, services and advice they value continues to generate positive results. We remain second in Canadian business banking loan market share for small and medium-sized loans. In April we tied for first place among the big banks in the Canadian Federation of Independent Business report *Battle of the Banks*, based on a 2012 survey of almost 13,000 small and medium-sized enterprise (SME) owners to assess how well banks are serving their SME customers.

### P&C U.S. (all amounts in US\$)

Net income of \$147 million increased \$10 million or 7% from \$137 million in the third quarter a year ago. Adjusted net income was \$160 million, an increase of \$7 million or 4% from a year ago due to lower provisions for credit losses and reduced expenses. Revenue was 5% lower as the effect of loan growth was more than offset by the effects of lower net interest margin, reductions in certain loan portfolios and lower deposit fees.

Total loans continued to grow, with year-over-year and sequential increases in average loans, led by continued strong growth in the core commercial and industrial (C&I) loan portfolio. The core C&I portfolio increased by \$3.9 billion from a year ago to \$23.0 billion.

Deposits grew from the prior year in our commercial business and personal chequing and savings accounts, despite our planned reductions in higher cost deposit products.

The annual American Banker/Reputation Institute Survey of Bank Reputations showed the confidence customers have in BMO Harris Bank. BMO Harris Bank ranked number one out of 30 major U.S. banks in long-term trust, outscoring the field when consumers were asked whether they would give their bank the benefit of the doubt when the next financial crisis hit. We also ranked number five in overall bank reputation.

For the third year in a row, BMO Harris Bank received the Community Service Leadership Award from The Financial Services Roundtable in recognition of our dedication and service to the communities in which we operate. We were specifically recognized for our implementation of financial literacy projects, collective volunteer efforts from our employees and monetary contributions – all which helped to improve the vitality of our communities.

### Private Client Group

Private Client Group (PCG) produced strong results for the quarter. Net income of \$218 million doubled from a year ago. Adjusted net income of \$225 million increased \$111 million or 97% from a year ago. Adjusted net income in our traditional wealth businesses was a record \$131 million, up \$35 million or 37% from a year ago. Results reflect growth in client assets, increased transaction volumes and a continued focus on productivity. Adjusted net income in Insurance was \$94 million, up \$76 million from a year ago. The increase was due to a \$42 million after-tax benefit from increases in long-term interest rates in the current quarter relative to a \$45 million after-tax charge a year ago, partially offset by benefits from changes in our investment portfolio to improve asset-liability management in the prior year. The underlying Insurance business continues to perform well.

Assets under management and administration grew by \$63 billion or 13% from a year ago to \$527 billion, with assets under management up 11% year over year, driven mainly by growth in new client assets coupled with market appreciation.

In June, BMO Global Asset Management announced the intended expansion of its international footprint through the opening of a new office in Australia. Once open, the office will focus on sales and serving the needs of Australia's institutional investors.

BMO Global Asset Management was named one of Pensions & Investments Top 100 Money Managers based on worldwide assets under management, ranking 75<sup>th</sup> internationally on this prestigious list. In 2012, the firm ranked 85<sup>th</sup>.

## **BMO Capital Markets**

Net income was \$280 million, up \$30 million or 12% from the prior year, driven by good performance across our diversified businesses in general, with increases in trading revenue and equity underwriting.

We were recognized during the quarter with a number of awards, reflecting our ongoing commitment to our clients. BMO Capital Markets was selected as a 2013 Greenwich Quality and Share Leader in Canadian equities by Greenwich Associates, reflecting client recognition for providing the industry's best coverage in equity research/advisory vote and trading share and high service quality for equity sales and trading. In the *Global Custodian Magazine* 2013 Prime Brokerage Survey, BMO Capital Markets ranked Best in Class for our Prime Brokerage business in 9 of 12 categories, and was the recipient of *Trade Finance Magazine's* Best Trade Bank in Canada award for the fourth consecutive year.

BMO Capital Markets participated in 136 new issues in the quarter including 55 corporate debt deals, 45 government debt deals, 28 common equity transactions and eight issues of preferred shares, raising \$56 billion.

## **Corporate Services**

Corporate Services net loss for the quarter was \$11 million, compared with net income of \$13 million a year ago. On an adjusted basis, the net loss was \$35 million, compared with net income of \$32 million a year ago. The decrease in reported results was smaller than the decrease in adjusted results primarily due to lower integration costs in the reported results in the current year. Adjusting items are detailed in the Adjusted Net Income section and in the Non-GAAP Measures section. Adjusted revenues were lower primarily due to a higher group taxable equivalent basis (teb) offset. Adjusted non-interest expenses were higher primarily due to higher technology costs. Adjusted recoveries of credit losses increased, primarily due to higher recoveries on the Marshall & Ilsley (M&I) purchased credit impaired loan portfolio.

## **Adjusted Net Income**

Adjusted net income was \$1,136 million for the third quarter of 2013, up \$123 million or 12% from a year ago. Adjusted earnings per share were \$1.68, up 13% from \$1.49 a year ago.

Management has designated certain amounts as adjusting items and has adjusted GAAP results so that we can discuss and present financial results without the effects of adjusting items to facilitate understanding of business performance and related trends. Management assesses performance on a GAAP basis and on an adjusted basis and considers both to be useful in the assessment of underlying business performance. Presenting results on both

bases provides readers with a better understanding of how management assesses results. Adjusted results and measures are non-GAAP and, together with items excluded in determining adjusted results, are disclosed in more detail in the Non-GAAP Measures section, along with comments on the uses and limitations of such measures. Items excluded from third quarter 2013 results in the determination of adjusted results totalled \$1 million of net income and had no impact on EPS, and were comprised of:

- the \$68 million after-tax net benefit for credit-related items in respect of the M&I purchased performing loan portfolio, consisting of \$154 million for the recognition in net interest income of a portion of the credit mark on the portfolio (including \$55 million for the release of the credit mark related to early repayment of loans), net of a \$44 million specific provision for credit losses and related income taxes of \$42 million. These credit-related items in respect of the acquired M&I performing loan portfolio can significantly impact both net interest income and the provision for credit losses in different periods over the life of the M&I purchased performing loan portfolio;
- costs of \$49 million (\$30 million after tax) for the integration of M&I including amounts related to system conversions, restructuring and other employee-related charges, consulting fees and marketing costs related to rebranding activities;
- an increase in the collective allowance for credit losses of \$20 million (\$15 million after tax) on loans other than the M&I purchased loan portfolio;
- the \$1 million before and after-tax benefit from run-off structured credit activities; and
- the amortization of acquisition-related intangible assets of \$32 million (\$23 million after tax).

All of the above adjusting items were recorded in Corporate Services except the amortization of acquisition-related intangible assets, which is charged to the operating groups.

The impact of adjusting items for comparative periods is summarized in the Non-GAAP Measures section.

## **Caution**

This Operating Segment Overview section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements that follows.

This Operating Segment Overview section contains adjusted results and measures, which are non-GAAP. Please see the Non-GAAP Measures section.

# Management's Discussion and Analysis

Management's Discussion and Analysis (MD&A) commentary is as of August 27, 2013. Unless otherwise indicated, all amounts are in Canadian dollars and have been derived from financial statements prepared in accordance with International Financial Reporting Standards (IFRS). References to GAAP mean IFRS. The MD&A should be read in conjunction with the unaudited interim consolidated financial statements for the period ended July 31, 2013, as well as the audited consolidated financial statements for the year ended October 31, 2012, and Management's Discussion and Analysis for fiscal 2012. The material that precedes this section comprises part of this MD&A.

The annual MD&A includes a comprehensive discussion of our businesses, strategies and objectives, and can be accessed on our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations). Readers are also encouraged to visit the site to view other quarterly financial information.

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Bank of Montreal's management, under the supervision of the CEO and CFO, has evaluated the effectiveness, as at July 31, 2013, of Bank of Montreal's disclosure controls and procedures (as defined in the rules of the Securities and Exchange Commission and the Canadian Securities Administrators) and has concluded that such disclosure controls and procedures are effective.

There were no changes in our internal control over financial reporting during the quarter ended July 31, 2013, that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Because of inherent limitations, disclosure controls and procedures and internal control over financial reporting can provide only reasonable assurance and may not prevent or detect misstatements.

As in prior quarters, Bank of Montreal's Audit and Conduct Review Committee reviewed this document and Bank of Montreal's Board of Directors approved the document prior to its release.

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## Regulatory Filings

Our continuous disclosure materials, including our interim filings, annual MD&A and audited consolidated financial statements, Annual Information Form and Notice of Annual Meeting of Shareholders and Proxy Circular are available on our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations), on the Canadian Securities Administrators' website at [www.sedar.com](http://www.sedar.com) and on the EDGAR section of the SEC's website at [www.sec.gov](http://www.sec.gov).

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**Bank of Montreal uses a unified branding approach that links all of the organization's member companies. Bank of Montreal, together with its subsidiaries, is known as BMO Financial Group. As such, in this document, the names BMO and BMO Financial Group mean Bank of Montreal, together with its subsidiaries.**

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**Summary Data – Reported**
**Table 1**

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
<b>Summary Income Statement</b>								
Net interest income	2,146	2,225	(3)	2,098	2	6,460	6,663	(3)
Non-interest revenue	1,904	1,653	15	1,846	3	5,615	5,291	6
Revenue	4,050	3,878	4	3,944	3	12,075	11,954	1
Specific provision for credit losses	57	229	(75)	175	(67)	410	546	(25)
Collective provision for (recovery of) credit losses	20	8	+100	(30)	+100	(10)	27	(+100)
Total provision for credit losses	77	237	(68)	145	(47)	400	573	(30)
Non-interest expense	2,542	2,484	2	2,568	(1)	7,700	7,537	2
Provision for income taxes	294	187	58	256	15	815	737	11
Net income	1,137	970	17	975	17	3,160	3,107	2
Attributable to bank shareholders	1,121	951	18	957	17	3,108	3,051	2
Attributable to non-controlling interest in subsidiaries	16	19	(18)	18	(17)	52	56	(7)
Net income	1,137	970	17	975	17	3,160	3,107	2
<b>Common Share Data</b> (\$ except as noted)								
Earnings per share	1.68	1.42	18	1.42	18	4.63	4.56	2
Dividends declared per share	0.74	0.70	6	0.74	-	2.20	2.10	5
Book value per share	42.38	39.43	7	41.73	2	42.38	39.43	7
Closing share price	63.87	57.44	11	63.19	1	63.87	57.44	11
Total market value of common shares (\$ billions)	41.3	37.2	11	41.0	1	41.3	37.2	11
Dividend yield (%)	4.6	4.9	nm	4.7	nm	4.6	4.9	nm
Price-to-earnings ratio (times)	10.3	10.1	nm	10.6	nm	10.3	10.1	nm
Market-to-book value (times)	1.5	1.5	nm	1.5	nm	1.5	1.5	nm
<b>Financial Measures and Ratios</b> (%)								
Return on equity	15.6	14.5	1.1	14.2	1.4	14.9	15.9	(1.0)
Revenue growth	4	17	nm	-	nm	1	18	nm
Non-interest expense growth	2	12	nm	3	nm	2	19	nm
Efficiency ratio	62.8	64.1	(1.3)	65.1	(2.3)	63.8	63.1	0.7
Operating leverage	2.2	4.9	nm	(3.2)	nm	(1.2)	(1.4)	nm
Net interest margin on earning assets	1.75	1.88	(0.13)	1.79	(0.04)	1.80	1.94	(0.14)
Effective tax rate	20.6	16.2	4.4	20.8	(0.2)	20.5	19.2	1.3
Return on average assets	0.80	0.68	0.12	0.71	0.09	0.75	0.75	-
Provision for credit losses-to-average loans and acceptances (annualized)	0.11	0.38	(0.27)	0.22	(0.11)	0.20	0.31	(0.11)
Gross impaired loans and acceptances-to-equity and allowance for credit losses	8.14	9.15	(1.01)	8.80	(0.66)	8.14	9.15	(1.01)
<b>Value Measures</b> (% except as noted)								
Average annual three year total shareholder return	5.4	7.1	(1.7)	4.9	0.5	5.4	7.1	(1.7)
Twelve month total shareholder return	16.5	0.5	16.0	13.0	3.5	16.5	0.5	16.0
Net economic profit (\$ millions)	382	278	38	263	45	963	1,078	(11)
<b>Balance Sheet</b> (as at \$ billions)								
Assets	549	542	1	555	(1)	549	542	1
Net loans and acceptances	272	251	8	264	3	272	251	8
Deposits	358	329	9	358	-	358	329	9
Common shareholders' equity	27.4	25.5	7	27.1	1	27.4	25.5	7
Cash and securities-to-total assets ratio (%)	30.8	31.3	(0.5)	30.1	0.7	30.8	31.3	(0.5)
<b>Capital Ratios</b> (%)								
	Basel III	Basel II		Basel III		Basel III	Basel II	
Common Equity Tier 1 Capital Ratio	9.6	10.3	nm	9.7	(0.1)	9.6	10.3	nm
Tier 1 Capital Ratio	11.2	12.4	nm	11.3	(0.1)	11.2	12.4	nm
Total Capital Ratio	13.5	14.8	nm	13.7	(0.2)	13.5	14.8	nm
<b>Net Income by Operating Group</b>								
P&C Canada	497	459	9	430	16	1,385	1,333	4
P&C U.S.	153	139	10	155	(1)	490	440	11
Personal and Commercial Banking	650	598	9	585	11	1,875	1,773	6
Private Client Group	218	109	100	141	54	522	360	45
BMO Capital Markets	280	250	12	275	2	865	707	22
Corporate Services, including Technology and Operations (T&O)	(11)	13	(+100)	(26)	53	(102)	267	(+100)
BMO Financial Group net income	1,137	970	17	975	17	3,160	3,107	2

nm - not meaningful

**Summary Data – Adjusted (1)**
**Table 2**

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
<b>Adjusted Summary Income Statement</b>								
Net interest income	<b>1,993</b>	2,012	(1)	1,923	4	<b>5,920</b>	6,073	(3)
Non-interest revenue	<b>1,899</b>	1,665	14	1,836	3	<b>5,592</b>	5,074	10
Revenue	<b>3,892</b>	3,677	6	3,759	4	<b>11,512</b>	11,147	3
Specific provision and total provision for credit losses	<b>13</b>	116	(89)	110	(88)	<b>219</b>	358	(39)
Non-interest expense	<b>2,458</b>	2,342	5	2,402	2	<b>7,324</b>	7,077	3
Provision for income taxes	<b>285</b>	206	39	250	14	<b>795</b>	745	7
Net income	<b>1,136</b>	1,013	12	997	14	<b>3,174</b>	2,967	7
Attributable to bank shareholders	<b>1,120</b>	994	13	979	15	<b>3,122</b>	2,911	7
Attributable to non-controlling interest in subsidiaries	<b>16</b>	19	(18)	18	(17)	<b>52</b>	56	(7)
Net income	<b>1,136</b>	1,013	12	997	14	<b>3,174</b>	2,967	7
<b>Adjusted Common Share Data (\$)</b>								
Earnings per share	<b>1.68</b>	1.49	13	1.46	15	<b>4.65</b>	4.35	7
<b>Adjusted Financial Measures and Ratios (%)</b>								
Return on equity	<b>15.6</b>	15.2	0.4	14.5	1.1	<b>15.0</b>	15.2	(0.2)
Revenue growth	<b>6</b>	9	nm	1	nm	<b>3</b>	11	nm
Non-interest expense growth	<b>5</b>	13	nm	2	nm	<b>3</b>	16	nm
Efficiency ratio	<b>63.2</b>	63.7	(0.5)	63.9	(0.7)	<b>63.6</b>	63.5	0.1
Operating leverage	<b>0.9</b>	(4.4)	nm	(1.0)	nm	<b>(0.2)</b>	(5.1)	nm
Net interest margin on earning assets	<b>1.63</b>	1.70	(0.07)	1.64	(0.01)	<b>1.65</b>	1.77	(0.12)
Effective tax rate	<b>20.1</b>	16.9	3.2	20.0	0.1	<b>20.0</b>	20.1	(0.1)
Provision for credit losses-to-average loans and acceptances (annualized)	<b>0.02</b>	0.20	(0.18)	0.18	(0.16)	<b>0.12</b>	0.22	(0.10)
<b>Adjusted Net Income By Operating Group</b>								
P&C Canada	<b>500</b>	462	8	431	16	<b>1,392</b>	1,341	4
P&C U.S.	<b>165</b>	155	6	168	(1)	<b>528</b>	488	8
Personal and Commercial Banking	<b>665</b>	617	8	599	11	<b>1,920</b>	1,829	5
Private Client Group	<b>225</b>	114	97	148	52	<b>542</b>	376	44
BMO Capital Markets	<b>281</b>	250	13	276	2	<b>867</b>	707	23
Corporate Services, including T&O	<b>(35)</b>	32	(+100)	(26)	(40)	<b>(155)</b>	55	(+100)
BMO Financial Group net income	<b>1,136</b>	1,013	12	997	14	<b>3,174</b>	2,967	7

(1) The above results and statistics are presented on an adjusted basis. These are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.  
nm - not meaningful

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### Caution Regarding Forward-Looking Statements

Bank of Montreal's public communications often include written or oral forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission, or in other communications. All such statements are made pursuant to the "safe harbor" provisions of, and are intended to be forward-looking statements under, the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for 2013 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price, and the results of or outlook for our operations or for the Canadian, U.S. and international economies.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate; weak, volatile or illiquid capital and/or credit markets; interest rate and currency value fluctuations; changes in monetary, fiscal or economic policy; the degree of competition in the geographic and business areas in which we operate; changes in laws or in supervisory expectations or requirements, including capital, interest rate and liquidity requirements and guidance; judicial or regulatory proceedings; the accuracy and completeness of the information we obtain with respect to our customers and counterparties; our ability to execute our strategic plans and to complete and integrate acquisitions; critical accounting estimates and the effect of changes to accounting standards, rules and interpretations on these estimates; operational and infrastructure risks; changes to our credit ratings; general political conditions; global capital markets activities; the possible effects on our business of war or terrorist activities; disease or illness that affects local, national or international economies; natural disasters and disruptions to public infrastructure, such as transportation, communications, power or water supply; technological changes; and our ability to anticipate and effectively manage risks associated with all of the foregoing factors.

We caution that the foregoing list is not exhaustive of all possible factors. Other factors could adversely affect our results. For more information, please see the discussion below, which outlines in detail certain key factors that may affect Bank of Montreal's future results. When relying on forward-looking statements to make decisions with respect to Bank of Montreal, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Bank of Montreal does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented, as well as our strategic priorities and objectives, and may not be appropriate for other purposes.

Effective the first quarter of 2013, our regulatory capital, risk-weighted assets and regulatory capital ratios have been calculated pursuant to the Capital Adequacy Requirement (CAR) Guideline released by the Office of the Superintendent of Financial Institutions (OSFI) in December 2012 to implement the Basel III Accord in Canada. When calculating the pro-forma impact of Basel III on our regulatory capital (including capital deductions and qualifying and grandfathered ineligible capital), risk-weighted assets and regulatory capital ratios in prior periods, we assumed that our interpretation of OSFI's draft implementation guideline of rules and amendments announced by the Basel Committee on Banking Supervision (BCBS), and our models used to assess those requirements, were consistent with the final requirements that would be promulgated by OSFI. We have not recalculated our pro-forma Basel III regulatory capital, risk-weighted assets or capital ratios based on the CAR Guideline and references to Basel III pro-forma items refer to these items as previously estimated.

Assumptions about the level of default and losses on default were material factors we considered when establishing our expectations regarding the future performance of the transactions into which our credit protection vehicle has entered. Among the key assumptions were that the level of default and losses on default will be consistent with historical experience. Material factors that were taken into account when establishing our expectations regarding the future risk of credit losses in our credit protection vehicle and risk of loss to Bank of Montreal included industry diversification in the portfolio, initial credit quality by portfolio, the first-loss protection incorporated into the structure and the hedges into which Bank of Montreal has entered.

Assumptions about the performance of the Canadian and U.S. economies, as well as overall market conditions and their combined effect on our business, are material factors we consider when determining our strategic priorities, objectives and expectations for our business. In determining our expectations for economic growth, both broadly and in the financial services sector, we primarily consider historical economic data provided by the Canadian and U.S. governments and their agencies. See the Economic Review and Outlook section of this interim MD&A.

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## Economic Review and Outlook

The Canadian economy is growing modestly, held back by slower household borrowing, a moderation in housing market activity and tighter fiscal policies. Weak global demand and a strong currency continue to impact exports. The Eurozone economy is showing some signs of emerging from its lengthy recession, while China's economy has weakened in response to government policies to restrain credit growth and reduce the risk of financial imbalances. In the year ahead, Canadian consumer spending is projected to grow moderately, while residential construction should decline somewhat further. However, exports are expected to increase as U.S. demand improves, while business investment should strengthen in response to low commercial real estate vacancy rates and ongoing development of energy resources. Buoyant business loan growth should partly offset slowing consumer credit and residential mortgages. GDP growth is expected to increase from 1.6% in 2013 to 2.3% in 2014. The unemployment rate is projected to decline to 6.8% next year, below the average of the past decade. The Canadian dollar will likely trade below parity with the U.S. dollar this year, held back by the sizeable trade deficit. Modest growth and low inflation should encourage the Bank of Canada to keep overnight lending rates at 1% until the second half of 2014.

The U.S. economy has been restrained by restrictive fiscal policies. However, private domestic demand is improving, with automobile and home sales at a five-year high and job growth firming. Improved household finances, easier credit conditions and pent-up replacement demand for motor vehicles should lead to stronger economic growth in the second half of 2013. Increased shale-energy output will continue to support activity in several states, including Texas and North Dakota, while the impact of fiscal restraint should diminish as the federal budget deficit declines. GDP growth is projected to increase from 1.8% in 2013 to 3.0% in 2014. The unemployment rate is expected to decline from 7.5% this year to 6.8% next year. The Federal Reserve will likely maintain its low interest-rate policy until mid-2015, while continuing to purchase fixed-income securities, albeit at a slower pace, into next year to suppress long-term interest rates.

Similar to the national economy, the U.S. Midwest economy is growing modestly. It is expected to strengthen in response to rising automotive production, a rebound in agricultural output following last year's drought, and, indirectly, a resurgent energy sector.

This Economic Review and Outlook section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

## Other Value Measures

BMO's average annual total shareholder returns for the one-year, three-year and five-year periods ending July 31, 2013, were 16.5%, 5.4% and 11.7%, respectively.

## Foreign Exchange

The Canadian dollar equivalents of BMO's U.S.-dollar-denominated net income, revenues, expenses, recoveries of credit losses and income taxes were increased relative to the second quarter of 2013, the third quarter of 2012 and the prior year to date by the strengthening of the U.S. dollar. The average Canadian/U.S. dollar exchange rate for the quarter, expressed in terms of the Canadian dollar cost of a U.S. dollar, increased by 2.0% from a year ago and from the average of the second quarter. The average rate for the year to date increased by 0.9% from a year ago. The following table indicates the relevant average Canadian/U.S. dollar exchange rates and the impact of changes in the rates.

**Effects of U.S. Dollar Exchange Rate Fluctuations on BMO's Results** **Table 3**

(Canadian \$ in millions, except as noted)	Q3-2013		YTD-2013
	vs Q3-2012	vs Q2-2013	vs YTD-2012
<b>Canadian/U.S. dollar exchange rate (average)</b>			
Current period	1.0385	1.0385	1.0172
Prior period	1.0180	1.0180	1.0078
<b>Effects on reported results</b>			
Increased (decreased) net interest income	16	16	22
Increased (decreased) non-interest revenue	12	12	13
Increased (decreased) revenues	28	28	35
Decreased (increased) expenses	(18)	(18)	(24)
Decreased (increased) provision for credit losses	2	2	-
Decreased (increased) income taxes	(1)	(1)	(2)
Increased (decreased) net income before hedging impact	11	11	9
Hedging losses	(9)	(5)	(15)
Income taxes thereon	2	1	4
Increased (decreased) net income	4	7	(2)
<b>Effects on adjusted results</b>			
Increased (decreased) net interest income	13	13	18
Increased (decreased) non-interest revenues	12	12	13
Increased (decreased) revenues	25	25	31
Decreased (increased) expenses	(16)	(16)	(23)
Decreased (increased) provision for credit losses	3	3	2
Decreased (increased) income taxes	(1)	(1)	(1)
Increased (decreased) adjusted net income before hedging impact	11	11	9
Hedging losses	(9)	(5)	(15)
Income taxes thereon	2	1	4
Increased (decreased) adjusted net income	4	7	(2)

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

At the start of each quarter, BMO assesses whether to enter into hedging transactions that are designed to partially offset the pre-tax effects of exchange rate fluctuations in the quarter on our expected U.S.-dollar-denominated net income for that quarter. As such, these activities partially mitigate the impact of exchange rate fluctuations, but only within that quarter.

The gain or loss from hedging transactions in future periods will be determined by both future currency fluctuations and the amount of any underlying future hedging transactions.



## **Net Income**

### **Q3 2013 vs Q3 2012**

Net income was \$1,137 million for the third quarter of 2013, up \$167 million or 17% from a year ago. Earnings per share were \$1.68, up 18% from \$1.42 a year ago.

Adjusted net income was \$1,136 million, up \$123 million or 12% from a year ago. Adjusted earnings per share were \$1.68, up 13% from \$1.49 a year ago. Adjusted results and items excluded in determining adjusted results are disclosed in detail in the preceding Adjusted Net Income section and in the Non-GAAP Measures section, together with comments on the uses and limitations of such measures.

On an adjusted basis, revenues increased by more than expenses, with particularly strong growth in non-interest revenue, and provisions for credit losses declined. P&C Canada had good results, driven by higher balance and fee volumes across most products and lower provisions for credit losses, partially offset by the impact of lower net interest margin and increased expenses. PCG produced strong results, benefiting from higher Insurance net income as well as a 37% increase from the traditional wealth businesses due to growth in client assets and increased transaction volumes. BMO Capital Markets adjusted net income improved from a year ago, driven by good performance across our diversified businesses. Increases in trading revenue and equity underwriting more than offset a decline in mergers and acquisitions and in interest-rate-sensitive businesses and higher employee costs. P&C U.S. results also increased due to the benefits of lower provisions for credit losses and reduced expenses, partially offset by lower revenues. Corporate Services adjusted results declined due to lower revenues and higher expenses and low taxes a year ago, partially offset by higher recoveries of credit losses.

### **Q3 2013 vs Q2 2013**

Net income increased \$162 million or 17% and earnings per share increased \$0.26 or 18%. Adjusted net income increased \$139 million or 14%, and adjusted earnings per share increased \$0.22 or 15%.

Adjusted net income grew due to higher revenues and lower provisions for credit losses, partially offset by increased expenses. Net income growth was driven by strong growth in P&C Canada and PCG. P&C Canada adjusted net income increased due to higher revenues as a result of higher balance and fee volumes across most products and three extra days, and lower provisions for credit losses, partially offset by increased expenses. PCG overall results were significantly higher due to improved results in its Insurance business as well as 16% growth in its traditional wealth businesses. BMO Capital Markets results grew, as higher revenues more than offset higher expenses and increased provisions for credit losses. P&C U.S. adjusted net income declined due to reduced revenue, primarily due to a decline in net interest margin, partially offset by lower provisions for credit losses. Corporate Services adjusted results declined due to lower revenues and higher expenses and taxes, partially offset by higher recoveries of credit losses.

### **Q3 YTD 2013 vs Q3 YTD 2012**

Net income increased \$53 million or 2% to \$3,160 million and earnings per share were \$4.63, up \$0.07 or 2% from a year ago.

Adjusted net income increased \$207 million or 7% to \$3,174 million. Adjusted earnings per share were \$4.65, up \$0.30 or 7% from a year ago. On an adjusted basis, there was strong growth in PCG and BMO Capital Markets and good growth in P&C Canada and P&C U.S. Adjusted net income in Corporate Services was lower relative to the same period a year ago.

The foregoing Net Income section contains adjusted results and measures, which are non-GAAP. Please see the Non-GAAP Measures section.

## Revenue

Total revenue of \$4,050 million increased \$172 million from the third quarter last year. Adjusted revenue increased \$215 million or 6% to \$3,892 million. P&C Canada had good results, driven by higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin. Revenue significantly increased in PCG due to higher Insurance revenue and a 12% increase in its traditional wealth businesses. Revenue was higher in BMO Capital Markets as increases in trading revenue and equity underwriting more than offset a decline in mergers and acquisitions and in interest-rate-sensitive businesses. P&C U.S. revenues decreased as the effect of loan growth was more than offset by the effects of lower net interest margin, reductions in certain loan portfolios and lower deposit fees. Corporate Services' adjusted revenues decreased primarily due to a higher group taxable equivalent basis (teb) offset in the current quarter. The stronger U.S. dollar increased adjusted revenue growth by less than 1%, net of hedging impacts.

Revenue increased \$106 million or 3% from the second quarter. Adjusted revenue increased \$133 million or 4%. P&C Canada had strong revenue growth, due to the effects of higher balance and fee volumes across most products and three extra days. PCG revenue increased significantly, with higher Insurance revenue and record results in the traditional wealth businesses. Revenue grew in BMO Capital Markets, driven by strong client-driven trading performance and better equity and debt underwriting, which more than offset a reduction in merger and acquisition revenues and lower investment securities gains. P&C U.S. revenues decreased on a U.S. dollar basis primarily due to a decline in net interest margin. Adjusted revenues decreased in Corporate Services primarily due to a higher group teb offset in the current quarter. The stronger U.S. dollar increased adjusted revenue growth by less than 1%, net of hedging impacts.

Revenue for the year to date increased \$121 million or 1% and adjusted revenue increased \$365 million or 3%. P&C Canada revenues increased modestly due to the effects of higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin. PCG revenue increased significantly due to higher Insurance results and increased traditional wealth revenue from growth across most businesses. There was growth in BMO Capital Markets, driven by higher trading revenue and investment banking fees. There was a reduction in P&C U.S. revenues as the benefits of increased commercial loans and fees and higher gains on the sales of newly originated mortgages were more than offset by the effects of lower net interest margin and reductions in deposit fees and securities gains. Corporate Services adjusted revenues declined with half of the decrease due to a higher group teb offset and the remaining half due to lower revenue from a variety of items, none of which were individually significant. The stronger U.S. dollar increased adjusted revenue growth by less than 1%, net of hedging impacts.

Changes in net interest income and non-interest revenue are reviewed in the sections that follow.

This section contains adjusted results and measures, which are non-GAAP. Please see the Non-GAAP Measures section.

## Net Interest Income

Net interest income decreased \$79 million or 3% from a year ago to \$2,146 million in the third quarter of 2013. Adjusted net interest income excludes amounts for the recognition of a portion of the credit mark on the M&I purchased performing loan portfolio. Adjusted net interest income decreased \$19 million or 1% to \$1,993 million.

BMO's overall net interest margin decreased on a reported basis by 13 basis points from a year ago to 1.75%. Adjusted net interest margin decreased by 7 basis points to 1.63%. Changes are discussed in the Review of Operating Groups' Performance section.

Average earning assets in the third quarter of 2013 increased \$15 billion or 3% relative to a year ago, including a \$4 billion increase as a result of the stronger U.S. dollar. There was strong growth in P&C Canada and PCG and good growth in P&C U.S., with modest growth in BMO Capital Markets and a reduction in Corporate Services.

Relative to the second quarter, net interest income increased \$48 million or 2%. Adjusted net interest income increased \$70 million or 4%, in part due to three more days in the current quarter.

BMO's overall net interest margin decreased by 4 basis points from the second quarter. Adjusted net interest margin decreased by just 1 basis point.

Average earning assets increased \$6 billion or 1% from the second quarter, of which \$4 billion related to the stronger U.S. dollar. There was good growth in P&C Canada, with moderate increases in the other operating groups and a reduction in Corporate Services.

Year to date, net interest income decreased \$203 million or 3%. Adjusted net interest income decreased \$153 million or 3% to \$5,920 million, due to lower net interest margin.

BMO's overall net interest margin decreased by 14 basis points to 1.80%. On an adjusted basis, net interest margin decreased by 12 basis points to 1.65%.

Average earning assets for the year to date increased \$22 billion or 5%, including a \$2 billion increase as a result of the stronger U.S. dollar. There was strong growth in P&C Canada, PCG and BMO Capital Markets, good growth in P&C U.S., and a reduction in Corporate Services.

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures.

(In basis points)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
P&C Canada	258	276	(18)	259	(1)	261	283	(22)
P&C U.S.	401	442	(41)	417	(16)	413	443	(30)
Personal and Commercial Banking	294	318	(24)	301	(7)	300	326	(26)
Private Client Group	294	291	3	286	8	290	324	(34)
BMO Capital Markets	69	63	6	61	8	63	64	(1)
Corporate Services, including T&O**	nm	nm	nm	nm	nm	nm	nm	nm
Total BMO adjusted net interest margin (1)	163	170	(7)	164	(1)	165	177	(12)
Total BMO reported net interest margin	175	188	(13)	179	(4)	180	194	(14)
Total Canadian Retail (reported and adjusted)***	259	275	(16)	258	1	260	283	(23)

\* Net interest margin is disclosed and computed with reference to average earning assets, rather than total assets. This basis provides a more relevant measure of margins and changes in margins. Operating group margins are stated on a taxable equivalent basis (teb) while total BMO margin is stated on a GAAP basis.

\*\* Corporate Services adjusted net interest income is negative in all periods and its variability affects changes in net interest margin.

\*\*\* Total Canadian retail margin represents the net interest margin of the combined Canadian businesses of P&C Canada and Private Client Group.

(1) These are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

nm - not meaningful

### Non-Interest Revenue

Non-interest revenue increased \$251 million or 15% from the third quarter a year ago to \$1,904 million. Adjusted non-interest revenue increased \$234 million or 14% to \$1,899 million.

Adjusting items in non-interest revenue relate to the run-off of structured credit activities, which are reflected in trading revenues recorded in Corporate Services. There were significant increases in insurance revenues, due to favourable movements in long-term interest rates and increases in trading and mutual fund revenues. Most other types of non-interest revenue were also up, with the exception of underwriting fees, and there were no securities gains in the current quarter.

Relative to the second quarter, non-interest revenue increased \$58 million or 3%, and adjusted non-interest revenue increased \$63 million or 3%. Insurance revenues were up \$79 million, primarily due to favourable movements in long-term interest rates. There were also increases in most other types of non-interest revenue. Non-interest trading revenues were lower, despite higher overall trading revenues, and there were no securities gains in the current quarter.

Year to date, non-interest revenue increased \$324 million or 6% to \$5,615 million. Adjusted non-interest revenue increased \$518 million or 10% to \$5,592 million. There were significant increases in trading revenues, insurance revenues, mutual fund revenues and lending fees. Most other categories of non-interest revenue were also up, with the exception of deposit and payment service charges and securities gains.

Non-interest revenue is detailed in the unaudited interim consolidated financial statements.

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

### Non-Interest Expense

Non-interest expense increased \$58 million or 2% from the third quarter a year ago to \$2,542 million. Adjusted non-interest expense increased \$116 million or 5% to \$2,458 million primarily due to higher employee-related costs, including continued investment in the business with increases in front-line roles, higher revenue-based costs in line with revenue growth, and higher severance and technology costs. The stronger U.S. dollar increased adjusted non-interest expense growth by less than 1%.

Relative to the second quarter, non-interest expense decreased \$26 million or 1%. Adjusted non-interest expense increased \$56

million or 2%, primarily due to three more days and higher employee-related costs, including continued investment in the business and growth in revenue-based costs. The stronger U.S. dollar increased adjusted non-interest expense growth by less than 1%.

Year-over-year operating leverage on a reported basis was 2.2% and adjusted operating leverage was 0.9%. Quarter-over-quarter operating leverage on a reported basis was 3.7% and adjusted operating leverage was 1.2%.

Non-interest expense for the year to date increased \$163 million or 2% to \$7,700 million. Adjusted non-interest expense increased \$247 million or 3% to \$7,324 million, primarily due to higher employee-related costs, including higher revenue-based costs in line with revenue growth, and higher benefit and pension costs. We continued to invest in the business, including increased technology costs. These factors were partially offset by benefits from a continued focus on productivity. The stronger U.S. dollar increased adjusted non-interest expense growth by less than 1%.

Non-interest expense is detailed in the unaudited interim consolidated financial statements.

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

### Income Taxes

The provision for income taxes of \$294 million increased \$107 million from the third quarter of 2012 and increased \$38 million from the second quarter of 2013. The effective tax rate for the quarter was 20.6%, compared with 16.2% a year ago and 20.8% in the second quarter.

The adjusted provision for income taxes of \$285 million increased \$79 million from a year ago and increased \$35 million from the second quarter. The adjusted effective tax rate was 20.1% in the current quarter, compared with 16.9% in the third quarter of 2012 and 20.0% in the second quarter of 2013. The higher adjusted tax rate in the current quarter relative to the third quarter of 2012 was primarily due to lower recoveries of prior periods' income taxes and a change in Ontario statutory tax rates that resulted in a positive revaluation of deferred tax assets in 2012. The adjusted tax rate is computed using adjusted net income rather than net income in the determination of income subject to tax.

Adjusted results in this section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

## Risk Management

Our risk management practices and key measures have not changed significantly from those outlined on pages 75 to 92 of BMO's 2012 annual MD&A.

### Provisions for Credit Losses

#### Q3 2013 vs Q3 2012

The provision for credit losses (PCL) was \$77 million, a decrease of \$160 million from the prior year. Adjusted PCL was \$13 million, a decrease of \$103 million. Adjusting items this quarter included a \$44 million specific provision on the M&I purchased performing loan portfolio and a \$20 million increase in the collective allowance related to the Canadian loan portfolios. The decrease in adjusted PCL was mainly due to lower provisions in P&C Canada and P&C U.S., coupled with higher recoveries of credit losses on the M&I purchased credit impaired loan portfolio in Corporate Services.

P&C Canada provisions of \$126 million decreased by \$21 million mainly due to lower provisions in the consumer portfolio. PCG provisions decreased by \$6 million due to higher recoveries of previously written-off amounts. BMO Capital Markets provisions were relatively stable year over year. P&C U.S. provisions of \$40 million decreased by \$36 million, due to lower

provisions in the commercial portfolio resulting from lower new reservations and higher recoveries of previously written-off amounts. Corporate Services adjusted recoveries of credit losses increased \$42 million, including higher recoveries on the M&I purchased credit impaired loan portfolio.

#### Q3 2013 vs Q2 2013

The PCL decreased \$68 million from the prior quarter. Adjusted PCL was down \$97 million from the prior quarter mainly due to lower provisions in P&C Canada and P&C U.S., coupled with higher recoveries of credit losses on the M&I purchased credit impaired loan portfolio in Corporate Services.

P&C Canada provisions decreased by \$28 million, with lower provisions in both the consumer and commercial portfolios. PCG provisions were relatively stable quarter over quarter. BMO Capital Markets provisions increased by \$8 million. P&C U.S. provisions decreased by \$15 million, primarily due to lower provisions in the commercial portfolio, driven by lower new reservations and higher recoveries from previously written-off amounts. Corporate Services adjusted recoveries of credit losses increased \$60 million including higher recoveries on the M&I purchased credit impaired loan portfolio.

### Provision for Credit Losses

Table 5

(Canadian \$ in millions, except as noted)	Q3-2013	Q2-2013	Q3-2012	YTD-2013	YTD-2012
New specific provisions	358	407	484	1,183	1,354
Reversals of previously established allowances	(72)	(49)	(59)	(203)	(192)
Recoveries of loans previously written-off	(229)	(183)	(196)	(570)	(616)
Specific provision for credit losses	57	175	229	410	546
Increase (decrease) in collective allowance	20	(30)	8	(10)	27
Provision for credit losses (PCL)	77	145	237	400	573
Adjusted provision for credit losses (1)	13	110	116	219	358
PCL as a % of average net loans and acceptances (annualized) (2)	0.11	0.22	0.38	0.20	0.31
PCL as a % of average net loans and acceptances excluding purchased portfolios (annualized) (2) (3)	0.30	0.31	0.39	0.29	0.43
Specific PCL as a % of average net loans and acceptances (annualized)	0.08	0.27	0.37	0.21	0.30
Adjusted specific PCL as a % of average net loans and acceptances (annualized) (1)	0.02	0.18	0.20	0.12	0.22

(1) Adjusted provision for credit losses excludes provisions related to the M&I purchased performing loan portfolio and changes in the collective allowance.

(2) Certain ratios for 2012 were restated in the first quarter of 2013 to conform to the reclassified balance sheet presentation.

(3) Ratio is presented excluding purchased portfolios, to provide for better historical comparisons.

This table contains adjusted results and measures, which are Non-GAAP. Please see the Non-GAAP Measures section.

### Provision for Credit Losses by Operating Group (1)

Table 6

(Canadian \$ in millions, except as noted)	Q3-2013	Q2-2013	Q3-2012	YTD-2013	YTD-2012
P&C Canada	126	154	147	408	469
P&C U.S.	40	55	76	127	199
Personal and Commercial Banking	166	209	223	535	668
Private Client Group	(1)	1	5	2	11
BMO Capital Markets	2	(6)	-	(19)	10
Corporate Services, including T&O (2) (3)					
Impaired real estate loan portfolio	(14)	13	6	7	46
Purchased credit impaired loans	(140)	(107)	(118)	(306)	(377)
Adjusted provision for credit losses	13	110	116	219	358
Specific provisions on purchased performing loans (3)	44	65	113	191	188
Change in collective allowance	20	(30)	8	(10)	27
Provision for credit losses	77	145	237	400	573

(1) Effective Q1-2013, provisions in the operating groups are reported on an actual loss basis and interest on impaired loans are allocated to the operating groups. Prior periods have been restated accordingly.

(2) Corporate Services includes the provision for credit losses in respect of loans transferred from P&C U.S. to Corporate Services in Q3-2011.

(3) Provisions for the purchased performing and credit impaired loan portfolios are reported under Corporate Services.

This table contains adjusted results or measures, which are Non-GAAP. Please see the Non-GAAP Measures section.

## Impaired Loans

Total gross impaired loans were \$2,650 million at the end of the current quarter, down from \$2,848 million in the second quarter of 2013 and from \$2,867 million a year ago. The stronger U.S. dollar raised gross impaired loans by \$35 million relative to the second quarter of 2013 and \$43 million relative to a year ago. Included in the amount above at the end of the quarter was \$1,020 million of gross impaired loans related to acquired portfolios, of which \$151 million is subject to a loss-sharing agreement with the Federal Deposit Insurance Corporation that expires in 2015 for commercial loans and in 2020 for retail loans.

Impaired loan formations (excluding the M&I purchased performing loan portfolio) totalled \$399 million in the current quarter, up from \$347 million in the second quarter of 2013 and down from \$405 million a year ago. Impaired loan formations related to the M&I purchased performing loan portfolio were \$211 million in the current quarter, compared with \$248 million in the second quarter of 2013 and \$386 million a year ago.

### Changes in Gross Impaired Loans and Acceptances (GIL) (1)

Table 7

(Canadian \$ in millions, except as noted)	Q3-2013	Q2-2013	Q3-2012	YTD-2013	YTD-2012
GIL, beginning of period	2,848	2,912	2,837	2,976	2,685
Additions to impaired loans and acceptances	610	595	791	1,835	2,314
Reductions in impaired loans and acceptances (2)	(589)	(443)	(458)	(1,491)	(1,264)
Write-offs (3)	(219)	(216)	(303)	(670)	(868)
GIL, end of period	2,650	2,848	2,867	2,650	2,867
GIL as a % of gross loans and acceptances (4)	0.97	1.08	1.14	0.97	1.14
GIL as a % of gross loans and acceptances excluding purchased portfolios (4) (5)	0.64	0.73	0.85	0.64	0.85
GIL as a % of equity and allowances for credit losses	8.14	8.80	9.15	8.14	9.15
GIL as a % of equity and allowances for credit losses excluding purchased portfolios (5)	5.04	5.56	6.24	5.04	6.24

(1) GIL excludes purchased credit impaired loans.

(2) Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and effects for consumer write-offs which have not been recognized in formations.

(3) Excludes certain loans that are written-off directly and not classified as new formations (\$91 million in Q3-2013; \$92 million in Q2-2013; and \$106 million in Q3-2012).

(4) Certain ratios for 2012 were restated in the first quarter of 2013 to conform to the reclassified balance sheet presentation.

(5) Ratio is presented excluding purchased portfolios, to provide for better historical comparisons.

This table contains adjusted results and measures, which are non-GAAP. Please see the Non-GAAP Measures section.

## Real Estate Secured Lending

Residential mortgage and home equity line of credit (HELOC) exposures are areas of interest in the current environment. BMO regularly performs stress testing on its mortgage and HELOC portfolios to evaluate the potential impact of tail events. These stress tests incorporate moderate to severe adverse scenarios. The resulting credit losses vary depending on the severity of the scenario and are considered to be manageable.

In 2012, new residential real estate lending rules were introduced for federally regulated lenders in Canada including restrictions on loan-to-value (LTV) for revolving HELOCs, waiver of confirmation of income, debt service ratio maximums, as well as maximum amortization of 25 years and maximum home value of \$1 million for high ratio insured mortgages (LTV greater than 80%). The regulatory changes resulted in some adjustments to loan underwriting practices including reducing the maximum LTV on revolving HELOCs to 65% from 80% previously.

## Market Risk

Total Trading Value at Risk (VaR) increased over the quarter largely because of less diversification benefit, increased market volatility and moderately higher exposures in equity and credit. The available-for-sale (AFS) VaR increase is the result of additional asset holdings and the impact of higher interest rates.

Total Trading Stressed VaR increased with additional commodity and credit exposures partly offset by reduced interest rate risk, broadly reflecting the changes in Total Trading VaR for the quarter.

There were no significant changes in our structural market risk management practices during the quarter. Structural Market Value Exposure (MVE) is driven by rising interest rates and primarily reflects a lower market value for fixed-rate loans. Structural Earnings Volatility (EV) is driven by falling interest rates and primarily reflects the risk of prime-based loans repricing at lower rates. MVE and economic value exposures under rising interest rate scenarios decreased from the prior quarter primarily due to higher short term asset sensitivity and lower seasonal mortgage commitment volume. EV and earnings exposures under falling interest rate scenarios increased from the prior quarter due to higher short term asset sensitivity.

BMO's market risk management practices and key measures are outlined on pages 82 to 86 of BMO's 2012 Annual Report.

**Total Trading Value at Risk (VaR) Summary** (\$ in millions)\* \*\***Table 8**

(Pre-tax Canadian equivalent)	For the quarter ended July 31, 2013				As at April 30, 2013	As at October 31, 2012
	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity VaR	(0.6)	(0.5)	(1.0)	(0.2)	(0.3)	(0.6)
Equity VaR	(7.3)	(6.6)	(8.5)	(5.3)	(5.9)	(6.6)
Foreign Exchange VaR	(0.7)	(1.1)	(2.2)	(0.5)	(1.0)	(0.2)
Interest Rate VaR	(3.7)	(4.3)	(9.4)	(2.3)	(5.4)	(4.5)
Credit VaR	(5.1)	(4.8)	(5.6)	(4.1)	(4.4)	(5.5)
Diversification	7.6	7.6	nm	nm	9.7	6.7
<b>Total Trading VaR</b>	<b>(9.8)</b>	<b>(9.7)</b>	<b>(15.8)</b>	<b>(6.7)</b>	(7.3)	(10.7)
<b>Total AFS VaR</b>	<b>(11.5)</b>	<b>(10.4)</b>	<b>(13.8)</b>	<b>(7.4)</b>	(7.4)	(8.9)

\* Total Trading VaR and AFS VaR above are subject to BMO Capital Markets trading management framework.

\*\* One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers.

nm - not meaningful

**Total Trading Stressed Value at Risk (VaR) summary** (\$ in millions)\* \*\***Table 9**

(Pre-tax Canadian equivalent)	For the quarter ended July 31, 2013				As at April 30, 2013	As at October 31, 2012
	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity Stressed VaR	(4.5)	(3.1)	(5.2)	(1.1)	(1.9)	(2.1)
Equity Stressed VaR	(10.1)	(10.1)	(16.0)	(6.7)	(10.0)	(10.5)
Foreign Exchange Stressed VaR	(0.9)	(2.8)	(6.3)	(0.9)	(2.0)	(0.3)
Interest Rate Stressed VaR	(8.4)	(8.6)	(13.5)	(4.9)	(10.2)	(11.4)
Credit Stressed VaR	(11.1)	(11.0)	(12.4)	(9.6)	(9.4)	(9.3)
Diversification	19.3	18.9	nm	nm	20.2	18.9
<b>Trading Stressed VaR</b>	<b>(15.7)</b>	<b>(16.7)</b>	<b>(24.1)</b>	<b>(10.6)</b>	(13.3)	(14.7)

\* Stressed VaR is produced weekly.

\*\* One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers.

nm - not meaningful

**Structural Balance Sheet Market Value Exposure (MVE) and Earnings Volatility (EV)** (\$ in millions)\***Table 10**

(Canadian equivalent)	July 31, 2013	April 30, 2013	October 31, 2012
Market value exposure (MVE) (pre-tax)	(507.6)	(634.8)	(590.6)
12-month earnings volatility (EV) (after tax)	(83.6)	(64.7)	(74.0)

\* Losses are in brackets. Measured at a 99% confidence interval.

**Structural Balance Sheet Earnings and Value Sensitivity to Changes in Interest Rates** (\$ in millions)\* \*\***Table 11**

(Canadian equivalent)	July 31, 2013	Economic value sensitivity (Pre-tax)		Earnings sensitivity over the next 12 months (After tax)		
		April 30, 2013	October 31, 2012	July 31, 2013	April 30, 2013	October 31, 2012
100 basis point increase	(464.6)	(633.7)	(537.6)	83.3	57.5	20.1
100 basis point decrease	239.2	404.0	402.9	(84.0)	(42.4)	(74.6)
200 basis point increase	(1,003.2)	(1,403.8)	(1,223.1)	139.3	90.2	27.2
200 basis point decrease	345.9	594.1	783.6	(82.1)	(56.4)	(75.1)

\* Losses are in brackets and benefits are presented as positive numbers.

\*\* For BMO's Insurance businesses, a 100 basis point increase in interest rates at July 31, 2013, results in an increase in earnings after tax of \$83 million and an increase in before tax economic value of \$387 million (\$102 million and \$528 million, respectively, at April 30, 2013; and \$94 million and \$560 million, respectively, at October 31, 2012). A 100 basis point decrease in interest rates at July 31, 2013, results in a decrease in earnings after tax of \$72 million and a decrease in before tax economic value of \$468 million (\$83 million and \$616 million, respectively, at April 30, 2013; and \$74 million and \$634 million, respectively, at October 31, 2012). These impacts are not reflected in the table above.

### Liquidity and Funding Risk

Liquidity and funding risk is managed under a robust management framework. There were no material changes in the framework during the quarter.

BMO's liquid assets are primarily held in our trading businesses and in supplemental liquidity pools that are maintained for contingency purposes. Liquid assets include high-quality assets that are marketable, can be pledged as security for borrowings and can be converted to cash in a time frame that meets our liquidity and funding requirements. As at July 31, 2013, BMO owned liquid assets were \$178 billion, compared with \$176 billion as at April 30, 2013. The slight increase in liquid assets from April 30, 2013, was primarily attributable to higher security balances offset by lower cash balances. BMO's cash and securities as a percentage of total

assets was 30.8% as at July 31, 2013, compared with 30.1% as at April 30, 2013.

Liquid assets are primarily held at the parent bank level, in our U.S. legal entity BMO Harris Bank and in BMO's broker/dealer operations in Canada and internationally. In some cases, a portion of those liquid assets have been pledged by certain entities to others in exchange for funding.

In the ordinary course of the bank's day-to-day business activities, BMO may pledge certain cash and security holdings as collateral to support its trading activities and participation in clearing and payment systems. In addition, BMO may receive highly liquid assets as collateral and may re-pledge these assets in exchange for cash or as collateral for trading activities. Net unencumbered liquid assets, defined as BMO owned cash and securities plus eligible collateral received less collateral

encumbered, totalled \$153 billion at July 31, 2013, compared with \$161 billion at April 30, 2013. BMO may also pledge mortgage and loan assets to raise secured long-term funding.

Our funding philosophy requires that secured and unsecured wholesale funding used to support loans and less liquid assets be longer term (typically maturing in two to ten years) to better match the term to maturity for these assets. Wholesale secured and unsecured funding for liquid trading assets is generally shorter term (maturing in less than one year), and is aligned with the liquidity of the assets being funded. Trading assets are subject to haircuts in order to reflect the potential for lower market values during times of market stress. Supplemental liquidity pools are funded with a mix of wholesale term funding to prudently balance the benefits of holding supplemental liquid assets against the cost of funding.

Diversification of our wholesale funding sources is an important part of our overall liquidity management strategy. During the third quarter, BMO issued \$7.0 billion of wholesale term funding in Canada and internationally. Total wholesale term funding outstanding was \$81.6 billion at July 31, 2013, compared with \$77.0 billion at April 30, 2013. The increase was used to refinance upcoming wholesale term funding maturities and fund net asset growth. The bank expects to continue accessing the wholesale term funding markets in 2013, primarily to refinance wholesale term funding maturities and net asset growth that may occur over the course of the year.

BMO's liquidity and funding management practices and key measures are outlined on pages 86 to 88 of BMO's 2012 Annual Report.

## Asset Liquidity

Table 12

(Canadian \$ in millions, except as noted)

	July 31, 2013				April 30, 2013			
	BMO Owned Assets	Cash & Securities Received	Encumbered (1)	Net Unencumbered	BMO Owned Assets	Cash & Securities Received	Encumbered (1)	Net Unencumbered
<b>Liquid Assets</b>								
Cash and securities								
Cash and cash equivalents	33,079	-	2,157	30,922	38,446	-	2,257	36,189
Interest bearing deposits with banks	7,531	-	-	7,531	6,230	-	-	6,230
Securities								
Government debt	59,275	54,845	70,650	43,470	56,673	61,588	67,412	50,849
Mortgage-backed securities and collateralized mortgage obligations	8,599	1,262	1,141	8,720	7,787	1,827	2,111	7,503
Corporate debt	21,423	1,685	2,658	20,450	21,341	2,198	3,309	20,230
Corporate equity (2)	39,550	27,416	33,679	33,287	36,655	28,732	33,977	31,410
Total securities	128,847	85,208	108,128	105,927	122,456	94,345	106,809	109,992
Total cash and securities (3)	169,457	85,208	110,285	144,380	167,132	94,345	109,066	152,411
NHA mortgage-backed securities (reported as loans at amortized cost) (4)	8,545	-	-	8,545	8,549	-	-	8,549
Total Liquid Assets	178,002	85,208	110,285	152,925	175,681	94,345	109,066	160,960

## Bank-Owned Liquid Assets by Legal Entity

(Canadian \$ in millions)

	July 31, 2013	April 30, 2013
BMO	113,268	102,543
BMO Harris Bank	27,532	36,510
Broker dealers	37,202	36,628
Total Bank-Owned Liquid Assets	178,002	175,681

The bank also pledged mortgages and loans totalling \$40.7 billion as at July 31, 2013 (\$42.6 billion as April 30, 2013), in support of raising long-term secured funding. Total on- and off-balance sheet pledged and encumbered assets total \$150.9 billion as at July 31, 2013 (\$151.6 billion as at April 30, 2013).

- (1) Encumbrance refers to the portion of BMO owned assets and cash and securities received that is pledged or encumbered through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks, requirements associated with participation in clearing houses and payment systems and short sales.
- (2) Corporate equity balances are largely hedged.
- (3) Total cash and securities also includes select holdings management believes are not readily available to support the liquidity requirements of the bank. These holdings total \$9.2 billion, which includes securities held in BMO's insurance subsidiary, structured investment vehicle, credit protection vehicle and certain investments held in our merchant banking business.
- (4) Under IFRS, NHA MBS that include BMO originated mortgages as the underlying collateral are classified as loans. Unencumbered NHA MBS securities have liquidity value and are included as liquid assets under the bank's liquidity and funding management framework.

## Credit Rating

The credit ratings assigned to BMO's short-term and senior long-term debt securities by external rating agencies are important in the raising of both capital and funding to support our business operations. Maintaining strong credit ratings allows us to access the capital markets at competitive pricing levels. Should our credit ratings experience a material downgrade, our cost of funds would likely increase significantly and our access to funding and capital through capital markets could be reduced. A material downgrade of our ratings could have other consequences, including those set out in Note 10 to the audited consolidated financial statements on page 143 of BMO's 2012 Annual Report.

The credit ratings assigned to BMO's senior debt by the rating agencies are indicative of high-grade, high-quality issues. The ratings are as follows: DBRS (AA); Fitch (AA-); Moody's (Aa3); and Standard & Poor's (S&P) (A+).

We are required to deliver collateral to certain counterparties in the event of a downgrade to our current credit rating. The incremental collateral required is based on mark-to-market exposure, collateral valuations and collateral threshold arrangements, as applicable. As at July 31, 2013, the bank would be required to provide additional collateral to counterparties totalling \$106 million and \$322 million under a one-notch and two-notch downgrade, respectively.

## Insurance Risk

There were no significant changes in the risk management practices or risk levels of our insurance business during the quarter. BMO's insurance risk management practices are outlined on page 89 of BMO's 2012 Annual Report.

## Information Management and Security Risk

As described in the Operational Risk section on pages 88 to 89 of BMO's 2012 annual MD&A, information security risks for financial institutions like BMO have increased in recent years. Our operations include online and mobile financial services that feature the secure processing, transmission and storage of confidential information. Given our use of the Internet and reliance on digital technologies, we face cyber security risks, which could include information security risk such as threats of hacking, identity theft and corporate espionage, and denial of service risk such as threats targeted at causing system failure and service disruption. BMO maintains systems and procedures to prevent, monitor, react to and manage cyber security threats. It is possible that we, or those with whom we do business, may not anticipate or implement effective measures against all such security threats because the techniques used change frequently and can originate from a wide variety of sources, which have become increasingly sophisticated. In the event of such an occurrence, BMO may experience losses or reputational damage.

## Derivative Transactions

As discussed in the Select Financial Instruments section, the Enhanced Disclosure Task Force has recommended enhanced disclosures in a number of areas including counterparty credit risk arising from derivative transactions. With limited exceptions, we utilize the International Swaps and Derivatives Association (ISDA) Master Agreement to document our contractual trading relationships for over-the-counter (OTC) derivatives with our counterparties. ISDA Master Agreements set out the legal

framework and standard terms that apply to all the derivative transactions entered into bilaterally between the parties. In addition to providing "Events of Default" and "Termination Events", which can lead to the early termination of transactions prior to their maturity date, ISDA Master Agreements also contain rules for the calculation and netting of termination values (also known as "Close-out Amounts") for transactions between counterparties to produce a single net aggregate amount payable by one party to the other.

Credit Support Annexes (CSAs) are commonly included with ISDA Master Agreements to provide for the exchange of collateral between the parties where one party's OTC derivatives exposure to the other party exceeds an agreed amount (Threshold). The purpose of collateralization is to mitigate counterparty credit risk. Collateral can be exchanged as initial margin and/or variation margin. CSAs outline, among other things, provisions setting out acceptable collateral types (e.g. government treasuries and cash) and how they will be valued (discounts are often applied to the market values), as well as Thresholds, whether or not the collateral can be re-pledged by the recipient and how interest is calculated.

The following table represents the notional amounts of our OTC derivative contracts comprised of those which are centrally cleared and settled through a designated clearing house and those which are non-centrally cleared. The notional amounts of our derivatives represent the amount to which a rate or price is applied in order to calculate the amount of cash that must be exchanged under the contract. Notional amounts do not represent assets or liabilities and therefore are not recorded in our Consolidated Balance Sheet.

## Over-the-Counter Derivatives (Notional amounts)

Table 13

(Canadian \$ in millions, except as noted)	Non-centrally cleared			Centrally cleared			Total		
	Q3-2013	Q2-2013	Q4-2012	Q3-2013	Q2-2013	Q4-2012	Q3-2013	Q2-2013	Q4-2012
<b>Interest Rate Contracts</b>									
Swaps	<b>1,193,149</b>	1,320,998	1,563,766	<b>948,655</b>	685,100	401,410	<b>2,141,804</b>	2,006,098	1,965,176
Forward rate agreements	<b>46,103</b>	87,901	223,482	<b>420,457</b>	421,416	346,266	<b>466,560</b>	509,317	569,748
Purchased options	<b>18,289</b>	18,349	24,015	-	-	-	<b>18,289</b>	18,349	24,015
Written options	<b>22,284</b>	22,745	31,364	-	-	-	<b>22,284</b>	22,745	31,364
<b>Total interest rate contracts</b>	<b>1,279,825</b>	1,449,993	1,842,627	<b>1,369,112</b>	1,106,516	747,676	<b>2,648,937</b>	2,556,509	2,590,303
<b>Foreign Exchange Contracts</b>									
Cross-currency swaps	<b>44,325</b>	43,052	30,245	-	-	-	<b>44,325</b>	43,052	30,245
Cross-currency interest rate swaps	<b>244,292</b>	242,791	238,675	-	-	-	<b>244,292</b>	242,791	238,675
Forward foreign exchange	<b>231,202</b>	245,181	217,345	-	-	-	<b>231,202</b>	245,181	217,345
Purchased options	<b>12,883</b>	13,799	8,682	-	-	-	<b>12,883</b>	13,799	8,682
Written options	<b>15,520</b>	14,871	10,588	-	-	-	<b>15,520</b>	14,871	10,588
<b>Total foreign exchange contracts</b>	<b>548,222</b>	559,694	505,535	-	-	-	<b>548,222</b>	559,694	505,535
<b>Commodity Contracts</b>									
Swaps	<b>16,001</b>	15,396	15,528	-	-	-	<b>16,001</b>	15,396	15,528
Purchased options	<b>8,413</b>	8,405	9,384	-	-	-	<b>8,413</b>	8,405	9,384
Written options	<b>4,446</b>	4,502	5,479	-	-	-	<b>4,446</b>	4,502	5,479
<b>Total commodity contracts</b>	<b>28,860</b>	28,303	30,391	-	-	-	<b>28,860</b>	28,303	30,391
<b>Total equity contracts</b>	<b>37,113</b>	34,703	30,000	-	-	-	<b>37,113</b>	34,703	30,000
<b>Credit Default Swaps</b>									
Purchased	<b>8,582</b>	10,507	11,682	<b>237</b>	25	-	<b>8,819</b>	10,532	11,682
Written	<b>14,769</b>	21,221	24,126	<b>205</b>	-	-	<b>14,974</b>	21,221	24,126
<b>Total credit default swaps</b>	<b>23,351</b>	31,728	35,808	<b>442</b>	25	-	<b>23,793</b>	31,753	35,808
<b>Total</b>	<b>1,917,371</b>	2,104,421	2,444,361	<b>1,369,554</b>	1,106,541	747,676	<b>3,286,925</b>	3,210,962	3,192,037

## Caution

This Risk Management section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

Adjusted results in this Risk Management section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.



**Summary Quarterly Earnings Trends (1)**
**Table 14**

(Canadian \$ in millions, except as noted)	Q3-2013	Q2-2013	Q1-2013	Q4-2012	Q3-2012	Q2-2012	Q1-2012	Q4-2011
Total revenue	<b>4,050</b>	3,944	4,081	4,176	3,878	3,959	4,117	3,822
Provision for credit losses – specific (see below)	<b>57</b>	175	178	216	229	195	122	299
Provision for credit losses – collective	<b>20</b>	(30)	-	(24)	8	-	19	63
Non-interest expense	<b>2,542</b>	2,568	2,590	2,701	2,484	2,499	2,554	2,432
Reported net income (see below)	<b>1,137</b>	975	1,048	1,082	970	1,028	1,109	768
Adjusted net income (see below)	<b>1,136</b>	997	1,041	1,125	1,013	982	972	832
Basic earnings per share (\$)	<b>1.69</b>	1.43	1.53	1.59	1.42	1.52	1.65	1.12
Diluted earnings per share (\$)	<b>1.68</b>	1.42	1.53	1.59	1.42	1.51	1.63	1.11
Adjusted diluted earnings per share (\$)	<b>1.68</b>	1.46	1.52	1.65	1.49	1.44	1.42	1.20
Net interest margin on earning assets (%)	<b>1.75</b>	1.79	1.85	1.83	1.88	1.89	2.05	2.01
Adjusted net interest margin on earning assets (%)	<b>1.63</b>	1.64	1.67	1.67	1.70	1.76	1.85	1.78
Effective income tax rate (%)	<b>20.6</b>	20.8	20.2	15.7	16.2	18.7	22.0	25.3
Adjusted effective income tax rate (%)	<b>20.1</b>	20.0	19.9	17.9	16.9	19.5	23.7	20.7
Canadian/U.S. dollar exchange rate (average)	<b>1.04</b>	1.02	1.00	0.99	1.02	0.99	1.01	1.01
Provision for credit losses – specific (2)								
P&C Canada	<b>126</b>	154	128	146	147	167	155	178
P&C U.S.	<b>40</b>	55	32	75	76	60	63	71
Personal and Commercial Banking	<b>166</b>	209	160	221	223	227	218	249
Private Client Group	<b>(1)</b>	1	2	11	5	1	5	2
BMO Capital Markets	<b>2</b>	(6)	(15)	(4)	-	19	(9)	12
Corporate Services, including T&O	<b>(110)</b>	(29)	31	(12)	1	(52)	(92)	36
BMO Financial Group provision for credit losses – specific	<b>57</b>	175	178	216	229	195	122	299
Reported net income:								
P&C Canada	<b>497</b>	430	458	442	459	433	441	419
P&C U.S.	<b>153</b>	155	182	140	139	142	159	162
Personal and Commercial Banking	<b>650</b>	585	640	582	598	575	600	581
Private Client Group	<b>218</b>	141	163	164	109	147	104	138
BMO Capital Markets	<b>280</b>	275	310	314	250	233	224	156
Corporate Services, including T&O	<b>(11)</b>	(26)	(65)	22	13	73	181	(107)
BMO Financial Group net income	<b>1,137</b>	975	1,048	1,082	970	1,028	1,109	768
Adjusted net income:								
P&C Canada	<b>500</b>	431	461	444	462	436	443	422
P&C U.S.	<b>165</b>	168	195	156	155	157	176	179
Personal and Commercial Banking	<b>665</b>	599	656	600	617	593	619	601
Private Client Group	<b>225</b>	148	169	169	114	153	109	143
BMO Capital Markets	<b>281</b>	276	310	315	250	233	224	156
Corporate Services, including T&O	<b>(35)</b>	(26)	(94)	41	32	3	20	(68)
BMO Financial Group adjusted net income	<b>1,136</b>	997	1,041	1,125	1,013	982	972	832

(1) Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

(2) Prior period balances have been restated to reflect a change in accounting allocation methodology for provisions for credit losses. See the Review of Operating Groups' Performance for more details.

### Summary Quarterly Earnings Trends (Cont'd).

BMO's quarterly earnings trends were reviewed in detail on pages 96 and 97 of BMO's 2012 annual MD&A. Readers are encouraged to refer to that review for a more complete discussion of trends and factors affecting past quarterly results including the modest impact of seasonal variations in results. Table 14 outlines summary results for the fourth quarter of fiscal 2011 through the third quarter of fiscal 2013.

Periodically, certain business lines and units within the business lines are transferred between client operating groups to more closely align BMO's organizational structure with its strategic priorities. Comparative figures have been restated to conform to the current presentation. In the first quarter of fiscal 2013, we commenced charging provisions for credit losses to the bank's operating groups based on actual credit losses incurred. Previously we had charged the groups with credit losses based on an expected loss provisioning methodology. Prior period results have been restated accordingly.

We have remained focused on embracing a culture that places the customer at the centre of everything we do. Economic conditions were at times challenging for some of our businesses in late 2011 and 2012, but conditions have improved overall and quarterly adjusted results have generally trended higher over the past two years.

P&C Canada third quarter results continued to benefit from strong volume growth in both the personal and commercial segments, improving provisions for credit losses and this quarter, stable net interest margins with higher fee income. The net income trend in previous quarters has been relatively consistent. Revenue and net income were lower in the second quarter of each year due to three fewer days. In previous quarters, net interest margin was declining due to lower deposit spreads in the low-rate environment, and changes in mix including loan growth exceeding deposit growth. Expense increases have been modest, reflecting continued investment in the business.

PCG produced strong results for the quarter. Recent quarterly results in PCG traditional wealth businesses have grown on a relatively consistent basis, driven by growth in client assets and benefits from a continued focus on productivity. Quarterly results in Insurance have been subject to variability, resulting primarily from changes in long-term interest rates.

BMO Capital Markets results are influenced by market factors that can contribute to variability in results. In 2012, results were good in the first three quarters, but the fourth quarter results were significantly stronger, driven by a recovery of prior periods' income taxes and higher revenue due to an improved market environment. This trend has continued in 2013 with good results in each quarter.

P&C U.S. results have benefited from the M&I acquisition as well as increases in commercial loan balances, which had seen minimal growth since the economic downturn that started in 2007. P&C U.S. had very strong results in the first quarter of 2013 and has been relatively stable in the second and third quarters with good core commercial and industrial loan growth and lower expenses compared to the prior year's results. Net interest margin has been declining primarily due to lower deposit spreads given the low-rate environment and loan spreads due to competitive pricing, and growth in lower spread assets.

BMO's overall provisions for credit losses measured as a percentage of loans and acceptances continued to trend lower in recent quarters relative to 2012 and the fourth quarter of 2011. Adjusted provisions, which exclude provisions on the M&I purchased performing loan portfolio and changes in the collective allowance, were relatively consistent throughout 2012 and into the second quarter of 2013 and lower than in the fourth quarter of 2011, primarily due to recoveries of provisions on the purchased credit impaired loan portfolio and an improvement in the U.S. credit environment. Adjusted provisions declined significantly in the third quarter of 2013, mainly due to lower provisions in P&C Canada and P&C U.S., coupled with higher recoveries of credit losses on the M&I purchased credit impaired loan portfolio in Corporate Services.

Corporate Services quarterly net income can vary, in large part due to the inclusion of the adjusting items, which are largely recorded in Corporate Services. Adjusted results in Corporate Services were relatively steady in 2012 and better than in 2011. This was primarily due to significant recoveries of provisions on the M&I purchased credit impaired loan portfolio. These recoveries can vary and reduced recoveries in the first quarter of 2013 together with lower revenues and increased expenses lowered Corporate Services results that quarter. These recoveries increased in the second and third quarters, increasing net income.

Movements in exchange rates in 2012 and for 2013 to date have been subdued. A stronger U.S. dollar increases the translated value of U.S.-dollar-denominated revenues, expenses, provisions for credit losses, income taxes and net income.

The effective income tax rate can vary, as it depends on the timing of resolution of certain tax matters, recoveries of prior periods' income taxes and the relative proportion of earnings attributable to the different jurisdictions in which we operate.

### Caution

This Summary Quarterly Earnings Trends section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

Adjusted results in this Summary Quarterly Earnings Trends section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

## Balance Sheet

Total assets of \$549.3 billion at July 31, 2013, increased \$23.9 billion from October 31, 2012, including a \$3.5 billion increase as a result of the stronger U.S. dollar. The increase primarily reflects growth in net loans and acceptances of \$18.5 billion, cash and cash equivalents and interest bearing deposits with banks of \$14.3 billion and securities borrowed or purchased under resale agreements of \$6.7 billion, partially offset by a decrease in derivative financial assets of \$16.4 billion. All remaining assets increased by a combined \$0.8 billion.

The \$18.5 billion increase in net loans and acceptances was primarily due to an increase in residential mortgages, primarily in P&C Canada, and an increase in loans to businesses and governments in both P&C Canada and P&C U.S.

The \$14.3 billion increase in cash and cash equivalents and interest bearing deposits with banks was primarily due to increased balances held with central banks.

The \$6.7 billion increase in securities borrowed or purchased under resale agreements was mainly due to increased client-driven activities.

The \$16.4 billion decrease in derivative financial assets and the \$15.8 billion decrease in derivative financial liabilities were primarily due to declines in the fair value of interest rate contracts as a result of rising interest rates.

Liabilities and equity increased \$23.9 billion from October 31, 2012. The change primarily reflects increases in deposits of \$34.5 billion, securities lent or sold under repurchase agreements of \$7.9 billion and shareholders' equity of \$1.0 billion, partially offset by decreases in derivative financial liabilities of \$15.8 billion and securities sold but not yet purchased of \$2.4 billion. All remaining liabilities and equity decreased by a combined \$1.3 billion.

The \$34.5 billion increase in deposits was largely driven by a \$26.6 billion increase in business and government deposits due to increased U.S. dollar deposits and wholesale funding issuances. Deposits by individuals increased \$4.6 billion, largely driven by increased retail operating deposits in P&C Canada, while deposits by banks increased \$3.3 billion.

Contractual obligations by year of maturity are outlined in Note 18 to the unaudited interim consolidated financial statements.

## Capital Management

### Third Quarter 2013 Regulatory Capital Review

BMO's Basel III capital position is strong, with a Common Equity Tier 1 (CET1) Ratio of 9.6% at July 31, 2013, down from 9.7% at the end of the preceding quarter, up from a pro-forma estimate of 8.7% at October 31, 2012, and well in excess of the expectation of the Office of the Superintendent of Financial Institutions (OSFI) that banks attain a 7% target, as discussed in the following paragraph.

Effective the first quarter of 2013, regulatory capital requirements for BMO are determined on a Basel III basis. In 2013, the minimum required Basel III capital ratios are a 3.5% CET1 Ratio, 4.5% Tier 1 Ratio and 8% Total Capital Ratio, such ratios being calculated using a five year phase-in of regulatory adjustments and nine year phase-out of instruments that no longer qualify as regulatory capital under the Basel III rules. However, OSFI's guidance requires Canadian deposit-taking institutions to meet the 2019 Basel III capital requirements in 2013, other than the phase-out of non-qualifying capital, (also referred to as the 'all-in' requirements) and expects them to attain a target Basel III CET1 Ratio of at least 7% (4.5% minimum plus 2.5% capital conservation buffer) by January 31, 2013. On March 26, 2013, OSFI announced that, effective 2016, BMO and five other domestic systemically important banks (D-SIBs) would each be required to hold a 1% CET1 buffer, in addition to the 2.5% capital conservation buffer, to reduce the probability of D-SIB failure.

The CET1 Ratio decreased by less than 10 basis points from the second quarter, due primarily to higher risk-weighted assets (RWA), as discussed below, and the impact of share repurchases under our normal course issuer bid (NCIB), largely offset by higher CET1 capital, as discussed below. The CET1 ratio increased by approximately 90 basis points from our pro-forma estimate at October 31, 2012, due to higher CET1 capital and lower RWA, as described below.

CET1 capital at July 31, 2013, was \$20.6 billion, up \$0.4 billion from the second quarter and up \$1.3 billion from the pro-forma CET1 capital estimate of \$19.3 billion at October 31, 2012, due mainly to retained earnings growth and the issuance of common shares through the Shareholder Dividend Reinvestment and Share Purchase Plan (DRIP) and the exercise of stock options, partly offset by the purchase and cancellation of common shares under the bank's NCIB share repurchase program.

The Basel III RWA of \$214 billion at July 31, 2013, was up \$6 billion from the second quarter, primarily due to model methodology and calibration changes and the impact of foreign exchange on our U.S.-dollar-denominated RWA. The RWA increase from new loan originations was offset by paydowns of higher risk-weighted loans and positive credit migration. Our July 31, 2013 RWA was \$8 billion lower than the Basel III pro-forma estimate of \$222 billion at October 31, 2012. Compared to October 31, 2012, the decrease in RWA was due mainly to lower Credit Valuation Adjustment (CVA) RWA, lower risk in certain portfolios and better risk assessments. The lower CVA RWA resulted from OSFI's decision, announced in December 2012, to delay the effective date for the imposition of the CVA risk capital charge until January 2014. This delay improved our CET1 Ratio, at July 31, 2013, by approximately 35 basis points.

OSFI advised banks in a letter dated August 21, 2013, that it will begin phasing in the CVA risk capital charge for Canadian banks in the first quarter of 2014. The CET1 CVA risk capital charge

applicable to BMO during fiscal 2014 will be 57% of the fully-implemented charge, and this will increase each year until it reaches 100% by 2019. BMO estimates that its third quarter 2013 CET1 Ratio would be reduced by approximately 20 basis points if the 2014 CVA risk capital charge was currently in effect.

The bank's Basel III Tier 1 and Total Capital Ratios were 11.2% and 13.5%, respectively, at July 31, 2013, compared with 11.3% and 13.7%, respectively, in the second quarter and 10.5% and 12.9%, respectively, on a pro-forma basis at October 31, 2012. These ratios declined from the second quarter primarily due to the same factors that caused the decline in the CET1 Ratio from the second quarter. These ratios improved from the pro-forma estimates at October 31, 2012, due to higher CET1 capital and lower RWA, as described above, partly offset by the phase-out of non-common instruments that do not meet OSFI's Basel III requirements, including the non-viability contingent capital requirements, and by the redemption of \$200 million Class B Preferred Shares Series 5 and US\$250 million Exchangeable Preferred Stock, Series A during the second quarter.

BMO's Assets-to-Capital Multiple (ACM), a leverage ratio monitored by OSFI and calculated using the transitional total capital prescribed by OSFI, was 16.2 at July 31, 2013. BMO's ACM decreased from 16.3 in the second quarter, primarily due to increased capital, and increased from 15.2 at October 31, 2012, on a Basel II basis, primarily due to balance sheet growth and Basel III transitional modifications.

Additional details on the Basel III regulatory capital changes can be found in the Enterprise-Wide Capital Management section on pages 60 to 64 of BMO's 2012 Annual Report.

BMO's investments in foreign operations are primarily denominated in U.S. dollars. Foreign exchange gains or losses on the translation of the investments in foreign operations to Canadian dollars are reported in shareholders' equity (although they do not attract tax until realized). When coupled with the foreign exchange impact of U.S.-dollar-denominated RWA on Canadian-dollar equivalent RWA, and with the impact of U.S.-dollar-denominated capital deductions on our Canadian dollar capital, this may result in volatility in the bank's capital ratios. BMO may hedge this risk of foreign exchange gains or losses by funding its foreign investments in U.S. dollars or, alternatively, to offset the impact of foreign exchange rate changes on the bank's capital ratios, may enter into derivative contracts, such as forward currency contracts, or elect to fund its investment in Canadian dollars.

#### **Other Capital Developments**

In the third quarter, we purchased four million shares under the bank's NCIB share repurchase program, for an aggregate repurchase of eight million shares since the inception of the program in February 2013. The timing and amount of purchases under the program are subject to management discretion based on factors such as market conditions and capital adequacy. The bank only initiates purchases under the program after consulting with OSFI.

During the quarter, 951,000 common shares were issued through the DRIP and the exercise of stock options.

On July 22, 2013, the Bank announced that it did not intend to exercise its right to redeem the currently outstanding Non-Cumulative 5-Year Rate Reset Class B Preferred Shares, Series 16 (Series 16 Preferred Shares) of the Bank on August 25, 2013. As a result, subject to certain conditions, the holders of the Series 16 Preferred Shares had the right, at their option, to elect by August 12, 2013, to convert all or part of their Series 16 Preferred Shares on a one-for-one basis into Non-Cumulative Floating Rate Class B Preferred Shares, Series 17 (Series 17 Preferred Shares) of the Bank, effective August 26, 2013. As a result, approximately 6.3 million Series 16 and approximately 5.7 million Series 17 Preferred Shares will be outstanding for the 5-year period commencing on August 26, 2013, and ending on August 25, 2018. The reset dividend rate on the Series 16 Preferred Shares for the next 5 years will be 3.39% and the initial quarterly dividend rate on the Series 17 Preferred Shares will be 2.669%, in each case a reduction from the original 5.2% rate. In 2018, BMO may decide to call the Series 16 and Series 17 Preferred Shares (subject to regulatory approval) or to reset the fixed rate for another five years; if BMO elects to reset, the holders of the Series 16 and Series 17 Preferred Shares will again have the right to elect to hold either fixed rate Series 16 Preferred Shares or floating rate Series 17 Preferred Shares.

On August 27, 2013, BMO announced that the Board of Directors had declared a quarterly dividend payable to common shareholders of \$0.74 per common share, unchanged from the preceding quarter and up \$0.02 per share from a year ago. The dividend and share repurchases reflect our strong capital position and the success of our business strategies.

The dividend is payable November 26, 2013, to shareholders of record on November 1, 2013. Common shareholders may elect to have their cash dividends reinvested in common shares of the bank in accordance with the DRIP.

#### **Caution**

The foregoing Capital Management sections contain forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

The foregoing Capital Management sections contain adjusted results and measures, which are non-GAAP. Please see the Non-GAAP Measures section.

**Qualifying Regulatory Capital and Risk-Weighted Assets**
**Table 15**

Basel III Regulatory Capital and Risk-Weighted Assets (Canadian \$ in millions)	(1)		(2)	
	All-in	Transitional	All-in	Transitional
	Q3-2013	Q3-2013	Q2-2013	Q2-2013
Gross Common Equity (3)	27,374	27,524	26,893	26,967
Regulatory adjustments applied to Common Equity	(6,747)	-	(6,695)	-
<b>Common Equity Tier 1 capital (CET1)</b>	<b>20,627</b>	<b>27,524</b>	20,198	26,967
Additional Tier 1 Eligible Capital (4)	3,769	3,769	3,779	3,779
Regulatory adjustments applied to Tier 1	(410)	(3,760)	(409)	(3,705)
<b>Additional Tier 1 capital (AT1)</b>	<b>3,359</b>	<b>9</b>	3,370	74
<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>23,986</b>	<b>27,533</b>	23,568	27,041
Tier 2 Eligible Capital (5)	4,902	4,903	4,919	4,919
Regulatory adjustments applied to Tier 2	(50)	-	(50)	-
<b>Tier 2 capital (T2)</b>	<b>4,852</b>	<b>4,903</b>	4,869	4,919
<b>Total capital (TC= T1 + T2)</b>	<b>28,838</b>	<b>32,436</b>	28,437	31,960
<b>Total risk-weighted assets</b>	<b>214,233</b>	<b>229,792</b>	207,974	215,863
<b>Capital Ratios (%)</b>				
CET1 Ratio	9.6	12.0	9.7	12.5
Tier 1 Capital Ratio	11.2	12.0	11.3	12.5
Total Capital Ratio	13.5	14.1	13.7	14.8

- (1) "All-in" regulatory capital assumes that all Basel III regulatory adjustments are applied effective January 1, 2013, and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013, and continuing to January 1, 2022.
- (2) Transitional regulatory capital assumes that all Basel III regulatory capital adjustments are phased in from January 1, 2014, to January 1, 2018, and that the capital value of instruments that no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013, and continuing to January 1, 2022.
- (3) Gross Common Equity includes issued qualifying common shares, retained earnings, accumulated other comprehensive income and eligible common share capital issued by subsidiaries.
- (4) Additional Tier 1 Eligible Capital includes directly and indirectly issued qualifying Additional Tier 1 instruments and directly and indirectly issued capital instruments, to the extent eligible, which are subject to phase-out under Basel III.
- (5) Tier 2 Eligible Capital includes directly and indirectly issued qualifying Tier 2 instruments and directly and indirectly issued capital instruments, to the extent eligible, that are subject to phase-out under Basel III.

**Outstanding Shares and Securities Convertible into Common Shares**
**Table 16**

As at August 21, 2013	Number of shares or dollar amount
Common shares	644,400,000
Class B Preferred Shares	
Series 13	\$ 350,000,000
Series 14	\$ 250,000,000
Series 15	\$ 250,000,000
Series 16 (1)	\$ 300,000,000
Series 18	\$ 150,000,000
Series 21	\$ 275,000,000
Series 23	\$ 400,000,000
Series 25	\$ 290,000,000
Stock options	
- vested	8,467,000
- non-vested	7,700,000

- (1) Effective August 26, 2013, approximately 5.7 million Series 16 Preferred Shares will be converted into Series 17 Preferred Shares on a one-for-one basis.

Details on share capital are outlined in Note 20 to the audited consolidated financial statements on pages 156 and 157 of BMO's 2012 Annual Report.

**Eligible Dividends Designation**

For the purposes of the *Income Tax Act* (Canada) and any similar provincial and territorial legislation, BMO designates all dividends paid or deemed to be paid on both its common and preferred shares as "eligible dividends", unless indicated otherwise.

**Transactions with Related Parties**

In the ordinary course of business, we provide banking services to our key management personnel, joint ventures and associates on the same terms that we offer to our customers for those services.

The Bank's policies and procedures for related party transactions did not materially change from October 31, 2012, as described in Note 27 to the audited consolidated financial statements on pages 168 and 169 of BMO's 2012 Annual Report.

**Off-Balance Sheet Arrangements**

BMO enters into a number of off-balance sheet arrangements in the normal course of operations. The most significant of these are Credit Instruments, Special Purpose Entities (SPEs), and Guarantees, which are described on pages 64, 65, 66 and 70 of BMO's 2012 Annual Report as well as in Notes 5 and 7 to the unaudited interim consolidated financial statements. We consolidate all of our SPEs, except for certain Canadian customer securitization and structured finance vehicles. See the Select Financial Instruments section for comments on any significant changes to these arrangements during the quarter ended July 31, 2013.

**Accounting Policies and Critical Accounting Estimates**

Significant accounting policies are described in the notes to our audited consolidated financial statements for the year ended October 31, 2012, together with a discussion of certain accounting estimates that are considered particularly important as they require management to make significant judgments, some of which relate to matters that are inherently uncertain. Readers are encouraged to review that discussion.

**Future Changes in Accounting Policies**

BMO monitors the potential changes proposed by the International Accounting Standards Board (IASB) and analyses the effect that changes in the standards may have on BMO's financial reporting and accounting policies. New standards and amendments to existing standards, which are effective for the Bank in the future, can be found in Note 1 to the audited consolidated financial statements on pages 126 and 127 of BMO's 2012 Annual Report.

## U.S. Regulatory Developments

We continue to monitor and prepare for U.S. regulatory developments including financial reforms under the *Dodd-Frank Wall Street Reform and Consumer Protection Act* (the *Dodd-Frank Act*) and highlight recent developments in this section. For a more comprehensive discussion, see the U.S. Regulatory Developments section on page 69 of BMO's 2012 annual MD&A.

Under the *Dodd-Frank Act*, swaps are now subject to a comprehensive regulatory regime. Certain swaps are currently required to be centrally cleared and will soon be required to be traded on an exchange. As a registered swap dealer in the United States, BMO is now subject to swap reporting and business conduct requirements. Capital and margin requirements relating to swaps are currently being reviewed by U.S. and international regulators.

In December 2012, the Federal Reserve Board (FRB) issued for comment a proposed rulemaking that would establish enhanced prudential standards and early remediation requirements for certain foreign banks with U.S. operations, including BMO. The proposal would establish new requirements for organizational structure, risk management, capital, liquidity, stress testing, and early remediation covering all U.S. operations of foreign banks. The proposed requirements applicable to BMO Financial Corp. (BFC) are similar to those that already apply to BFC and its subsidiaries as domestic U.S. banks and bank holding companies. The proposed rule would also affect BMO's U.S. branches. The FRB has indicated the requirements would be effective July 1, 2015.

On July 2, 2013, the Federal Reserve Board approved a final rule to help ensure banks maintain strong capital positions, with increased minimum requirements for both the quantity and quality of capital held by banking organizations. The phase in period for the requirements applicable to BFC will not begin until January 1, 2015.

Based on our interpretation of the final Basel III capital rule in the U.S., BFC is well positioned to meet the pending U.S. regulatory requirements.

In order to implement the Durbin Amendment portion of the Dodd Frank Act, the Federal Reserve has issued a rule that, among other things, sets standards for debit card interchange fees, including maximum fees of approximately \$0.21 per transaction. On July 31, 2013, a federal district court invalidated the interchange transaction fee standards and certain other aspects of the rule, but granted a stay of its order. The Federal Reserve has announced it will appeal the ruling. BMO is monitoring the developments, however, based on currently available information, the ultimate resolution is not expected to be material to BMO.

## Caution

This U.S. Regulatory Developments section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

## Select Financial Instruments

Pages 64 to 66 of BMO's 2012 annual MD&A provide enhanced disclosure relating to select financial instruments that, commencing in 2008 and based on subsequent assessments, markets had come to regard as carrying higher risk. Readers are encouraged to review that disclosure to assist in understanding the nature and extent of BMO's exposures.

On October 29, 2012, the Enhanced Disclosure Task Force of the Financial Stability Board published its report, *Enhancing the Risk Disclosures of Banks*. We currently comply with many of the recommendations, and we continue to review our disclosures for future filings and enhance them as appropriate.

We follow a practice of reporting on significant changes in the select financial instruments since year end, if any, in our interim MD&A. There have been no changes of substance from the disclosure in our annual MD&A, other than the liquidity facility provided to our structured investment vehicle was fully paid off in the current quarter.

## Select Geographic Exposures

Select geographic disclosures were disclosed and discussed on pages 67, 68, 112 and 113 of BMO's 2012 Annual Report. Our exposure to select countries of interest, as at July 31, 2013, is set out in the tables that follow, which summarize our exposure to Greece, Ireland, Italy, Portugal and Spain (GIIPS) along with a broader group of countries of interest in Europe where our gross exposure is greater than \$500 million. Our gross and net portfolio exposures are summarized in Table 17 for lending, securities (inclusive of credit default swaps (CDS) activity), repo-style transactions and derivatives. These totals are further broken down by counterparty type in Tables 18 to 20. We also provide a summary of our April 30, 2013, and October 31, 2012, exposures for ease of comparison. There has been limited change in our exposures.

For greater clarity, BMO's CDS exposures in Europe are outlined separately in Table 21. As part of our credit risk management framework, purchased CDS risk is controlled through a regularly reviewed list of approved counterparties. The majority of CDS exposures are offsetting in nature, typically contain matched contractual terms and are attributable to legacy credit trading strategies that have been in run-off mode since 2008.

As at July 31, 2013

Country	Lending (1)		Securities (2)		Repo-Style Trans.(3)		Derivatives (4)		Total	
	Commitments	Funded	Gross	Net	Gross	Net	Gross	Net	Gross	Net
<b>GIIPS</b>										
Greece	-	-	-	-	-	-	-	-	-	-
Ireland (5)	-	-	26	-	132	3	36	3	194	6
Italy	8	8	191	-	79	-	3	1	281	9
Portugal	-	-	128	-	-	-	-	-	128	-
Spain	73	73	122	-	-	-	8	3	203	76
<b>Total – GIIPS (6)</b>	<b>81</b>	<b>81</b>	<b>467</b>	<b>-</b>	<b>211</b>	<b>3</b>	<b>47</b>	<b>7</b>	<b>806</b>	<b>91</b>
<b>Eurozone (excluding GIIPS)</b>										
France	24	24	596	461	2,641	-	207	60	3,468	545
Germany	55	16	1,761	1,455	981	1	61	51	2,858	1,523
Netherlands	389	204	767	696	1,542	4	56	17	2,754	921
Other (7)	396	235	309	175	15	3	64	12	784	425
<b>Total – Eurozone (excluding GIIPS) (8)</b>	<b>864</b>	<b>479</b>	<b>3,433</b>	<b>2,787</b>	<b>5,179</b>	<b>8</b>	<b>388</b>	<b>140</b>	<b>9,864</b>	<b>3,414</b>
<b>Rest of Europe</b>										
Denmark	15	15	1,098	1,097	2	-	-	-	1,115	1,112
Norway	13	13	1,182	1,182	554	-	65	65	1,814	1,260
Russian Federation	504	504	-	-	-	-	-	-	504	504
Switzerland	442	31	47	-	352	9	9	8	850	48
United Kingdom	367	130	449	190	4,180	22	394	220	5,390	562
Other (7)	118	64	561	210	118	1	4	4	801	279
<b>Total – Rest of Europe (8)</b>	<b>1,459</b>	<b>757</b>	<b>3,337</b>	<b>2,679</b>	<b>5,206</b>	<b>32</b>	<b>472</b>	<b>297</b>	<b>10,474</b>	<b>3,765</b>
<b>Total - All of Europe</b>	<b>2,404</b>	<b>1,317</b>	<b>7,237</b>	<b>5,466</b>	<b>10,596</b>	<b>43</b>	<b>907</b>	<b>444</b>	<b>21,144</b>	<b>7,270</b>

Details of the summary amounts reflected in the columns above are provided in Tables 18 to 20.

As at April 30, 2013

Country	Lending (1)		Securities (2)		Repo-Style Trans.(3)		Derivatives (4)		Total	
	Commitments	Funded	Gross	Net	Gross	Net	Gross	Net	Gross	Net
<b>Total – GIIPS</b>	<b>77</b>	<b>77</b>	<b>492</b>	<b>-</b>	<b>318</b>	<b>1</b>	<b>63</b>	<b>10</b>	<b>950</b>	<b>88</b>
<b>Total – Eurozone (excluding GIIPS)</b>	<b>728</b>	<b>439</b>	<b>3,527</b>	<b>2,809</b>	<b>5,979</b>	<b>36</b>	<b>480</b>	<b>57</b>	<b>10,714</b>	<b>3,341</b>
<b>Total - Rest of Europe</b>	<b>1,301</b>	<b>1,013</b>	<b>3,406</b>	<b>2,690</b>	<b>4,214</b>	<b>37</b>	<b>599</b>	<b>235</b>	<b>9,520</b>	<b>3,975</b>
<b>Total - All of Europe</b>	<b>2,106</b>	<b>1,529</b>	<b>7,425</b>	<b>5,499</b>	<b>10,511</b>	<b>74</b>	<b>1,142</b>	<b>302</b>	<b>21,184</b>	<b>7,404</b>

As at October 31, 2012

Country	Lending (1)		Securities (2)		Repo-Style Trans.(3)		Derivatives (4)		Total	
	Commitments	Funded	Gross	Net	Gross	Net	Gross	Net	Gross	Net
<b>Total – GIIPS</b>	<b>116</b>	<b>69</b>	<b>500</b>	<b>-</b>	<b>242</b>	<b>8</b>	<b>69</b>	<b>6</b>	<b>927</b>	<b>83</b>
<b>Total – Eurozone (excluding GIIPS)</b>	<b>934</b>	<b>608</b>	<b>4,074</b>	<b>3,306</b>	<b>3,746</b>	<b>10</b>	<b>600</b>	<b>76</b>	<b>9,354</b>	<b>4,000</b>
<b>Total - Rest of Europe</b>	<b>1,167</b>	<b>916</b>	<b>3,711</b>	<b>2,771</b>	<b>3,986</b>	<b>15</b>	<b>468</b>	<b>126</b>	<b>9,332</b>	<b>3,828</b>
<b>Total - All of Europe</b>	<b>2,217</b>	<b>1,593</b>	<b>8,285</b>	<b>6,077</b>	<b>7,974</b>	<b>33</b>	<b>1,137</b>	<b>208</b>	<b>19,613</b>	<b>7,911</b>

(1) Lending includes loans and trade finance. Amounts are net of write-offs and gross of specific allowances, both of which are not considered material.

(2) Securities include cash products, insurance investments and traded credit. Gross traded credit includes only the long positions and excludes offsetting short positions.

(3) Repo-style transactions are all with bank counterparties.

(4) Derivatives amounts are marked-to-market, incorporating transaction netting and, for counterparties where a Credit Support Annex is in effect, collateral offsets. Derivative replacement risk net of collateral for all of Europe is approximately \$2.7 billion as at July 31, 2013.

(5) Does not include Irish subsidiary reserves we are required to maintain with the Irish Central Bank of \$81 million as at July 31, 2013.

(6) BMO's direct exposures to GIIPS are primarily to banks for trade finance and trading products. Net exposures remain modest at \$91 million, with no unfunded commitments as at July 31, 2013.

(7) Includes countries with less than \$500 million in gross exposure. Other Eurozone includes exposures to Austria, Belgium, Cyprus, Finland, Luxembourg, Slovakia and Slovenia. Other Rest of Europe includes exposures to Croatia, Czech Republic, Hungary, Iceland, Poland and Sweden.

(8) BMO's net direct exposure to the other Eurozone countries (the other 12 countries that share the common euro currency) as at July 31, 2013, totalled approximately \$3.4 billion, of which 80% was to counterparties in countries with a rating of Aaa/AAA by both Moody's and S&amp;P, with approximately 84% rated Aaa/AAA by one of the two rating agencies. Our net direct exposure to the Rest of Europe totalled approximately \$3.8 billion, of which 64% was to counterparties in countries with a Moody's/S&amp;P rating of Aaa/AAA. A significant majority of our sovereign exposure consists of tradeable cash products, while exposure related to banks was comprised of trading instruments, short-term debt, derivative positions and letters of credit and guarantees.

(9) Sovereign includes sovereign-backed bank cash products.

(10) Other Exposures (including indirect exposures) not included in the tables as at July 31, 2013:

- BMO also has exposure to entities in a number of European countries through our credit protection vehicle and U.S. customer securitization vehicle. These exposures are not included in the tables due to the credit protection incorporated in their structures.
  - BMO has direct exposure to those credit structures, which in turn have exposures to loans or securities originated by entities in Europe. As noted on pages 65 and 66 of BMO's 2012 annual MD&A in the Credit Protection Vehicle section, this structure has first-loss protection and hedges are in place.
  - The notional exposure held in the credit protection vehicle to issuers in Greece, Italy and Spain represented 3.7%, of its total notional exposure. The credit protection vehicle had notional exposure to five of the other 12 countries that share the euro currency. This exposure represented 12% of total notional exposure, of which 86% was rated investment grade by S&P (73% by Moody's). The notional exposure to the Rest of Europe was 15% of total notional exposure, with 76% rated investment grade by S&P (63% by Moody's).
  - BMO has exposure to GIIPS and other European countries through our U.S. customer securitization vehicle, which has commitments that involve reliance on collateral of which 0.8% represents loans or securities originated by entities in Europe. At the end of the third quarter, exposure to Sweden was the largest component at 0.2%. Exposure to Spain was approximately 0.1%, and there was no exposure to Italy, Ireland, Greece or Portugal.
- BMO has exposure to European supranational institutions totalling \$0.2 billion, predominantly in the form of tradeable cash products.
- BMO's indirect exposure to Europe in the form of euro-denominated collateral to support trading activity was €274 million in securities issued by entities in European countries, of which €2 million was held in securities related to GIIPS and €130 million was in French securities. In addition, €118 million of cash collateral was also held at July 31, 2013.
- Indirect exposure by way of guarantees from entities in European countries totalled \$512 million, of which \$5 million was exposure to GIIPS, \$244 million to the other Eurozone countries and \$263 million to the Rest of Europe.

**European Lending Exposure by Country and Counterparty (10)** (Canadian \$ in millions)

**Table 18**

As at July 31, 2013

Country	Lending (1)							
	Commitments				Funded			
	Bank	Corporate	Sovereign	Total	Bank	Corporate	Sovereign	Total
<b>GIIPS</b>								
Greece	-	-	-	-	-	-	-	-
Ireland (5)	-	-	-	-	-	-	-	-
Italy	8	-	-	8	8	-	-	8
Portugal	-	-	-	-	-	-	-	-
Spain	73	-	-	73	73	-	-	73
<b>Total - GIIPS</b>	<b>81</b>	<b>-</b>	<b>-</b>	<b>81</b>	<b>81</b>	<b>-</b>	<b>-</b>	<b>81</b>
<b>Eurozone (excluding GIIPS)</b>								
France	24	-	-	24	24	-	-	24
Germany	11	44	-	55	11	5	-	16
Netherlands	28	361	-	389	28	176	-	204
Other (7)	278	118	-	396	210	25	-	235
<b>Total - Eurozone (excluding GIIPS)</b>	<b>341</b>	<b>523</b>	<b>-</b>	<b>864</b>	<b>273</b>	<b>206</b>	<b>-</b>	<b>479</b>
<b>Rest of Europe</b>								
Denmark	15	-	-	15	15	-	-	15
Norway	13	-	-	13	13	-	-	13
Russian Federation	478	26	-	504	478	26	-	504
Switzerland	3	439	-	442	3	28	-	31
United Kingdom	103	264	-	367	103	27	-	130
Other (7)	23	95	-	118	23	41	-	64
<b>Total - Rest of Europe</b>	<b>635</b>	<b>824</b>	<b>-</b>	<b>1,459</b>	<b>635</b>	<b>122</b>	<b>-</b>	<b>757</b>
<b>Total - All of Europe</b>	<b>1,057</b>	<b>1,347</b>	<b>-</b>	<b>2,404</b>	<b>989</b>	<b>328</b>	<b>-</b>	<b>1,317</b>

Refer to footnotes in Table 17.

**European Securities Exposure by Country and Counterparty (10)** (Canadian \$ in millions)

**Table 19**

As at July 31, 2013

Country	Securities (2)							
	Gross				Net			
	Bank	Corporate	Sovereign (9)	Total	Bank	Corporate	Sovereign (9)	Total
<b>GIIPS</b>								
Greece	-	-	-	-	-	-	-	-
Ireland (5)	-	-	26	26	-	-	-	-
Italy	55	22	114	191	-	-	-	-
Portugal	-	-	128	128	-	-	-	-
Spain	41	40	41	122	-	-	-	-
<b>Total - GIIPS</b>	<b>96</b>	<b>62</b>	<b>309</b>	<b>467</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Eurozone (excluding GIIPS)</b>								
France	31	104	461	596	-	-	461	461
Germany	133	214	1,414	1,761	2	39	1,414	1,455
Netherlands	587	77	103	767	587	6	103	696
Other (7)	32	27	250	309	-	-	175	175
<b>Total - Eurozone (excluding GIIPS)</b>	<b>783</b>	<b>422</b>	<b>2,228</b>	<b>3,433</b>	<b>589</b>	<b>45</b>	<b>2,153</b>	<b>2,787</b>
<b>Rest of Europe</b>								
Denmark	534	1	563	1,098	534	-	563	1,097
Norway	1,182	-	-	1,182	1,182	-	-	1,182
Russian Federation	-	-	-	-	-	-	-	-
Switzerland	11	36	-	47	-	-	-	-
United Kingdom	112	262	75	449	54	61	75	190
Other (7)	210	4	347	561	210	-	-	210
<b>Total - Rest of Europe</b>	<b>2,049</b>	<b>303</b>	<b>985</b>	<b>3,337</b>	<b>1,980</b>	<b>61</b>	<b>638</b>	<b>2,679</b>
<b>Total - All of Europe</b>	<b>2,928</b>	<b>787</b>	<b>3,522</b>	<b>7,237</b>	<b>2,569</b>	<b>106</b>	<b>2,791</b>	<b>5,466</b>

Refer to footnotes in Table 17.



As at July 31, 2013

Country	Repo-Style Trans. (3)		Derivatives (4)							
	Gross	Net of Collateral	Gross				Net of Collateral			
	Total	Total	Bank	Corporate	Sovereign	Total	Bank	Corporate	Sovereign	Total
<b>GIIPS</b>										
Greece	-	-	-	-	-	-	-	-	-	-
Ireland (5)	132	3	33	3	-	36	-	3	-	3
Italy	79	-	3	-	-	3	1	-	-	1
Portugal	-	-	-	-	-	-	-	-	-	-
Spain	-	-	8	-	-	8	3	-	-	3
<b>Total - GIIPS</b>	<b>211</b>	<b>3</b>	<b>44</b>	<b>3</b>	<b>-</b>	<b>47</b>	<b>4</b>	<b>3</b>	<b>-</b>	<b>7</b>
<b>Eurozone (excluding GIIPS)</b>										
France	2,641	-	207	-	-	207	60	-	-	60
Germany	981	1	61	-	-	61	51	-	-	51
Netherlands	1,542	4	56	-	-	56	17	-	-	17
Other (7)	15	3	62	2	-	64	10	2	-	12
<b>Total - Eurozone (excluding GIIPS)</b>	<b>5,179</b>	<b>8</b>	<b>386</b>	<b>2</b>	<b>-</b>	<b>388</b>	<b>138</b>	<b>2</b>	<b>-</b>	<b>140</b>
<b>Rest of Europe</b>										
Denmark	2	-	-	-	-	-	-	-	-	-
Norway	554	-	65	-	-	65	65	-	-	65
Russian Federation	-	-	-	-	-	-	-	-	-	-
Switzerland	352	9	6	-	3	9	5	-	3	8
United Kingdom	4,180	22	347	18	29	394	173	18	29	220
Other (7)	118	1	4	-	-	4	4	-	-	4
<b>Total - Rest of Europe</b>	<b>5,206</b>	<b>32</b>	<b>422</b>	<b>18</b>	<b>32</b>	<b>472</b>	<b>247</b>	<b>18</b>	<b>32</b>	<b>297</b>
<b>Total - All of Europe</b>	<b>10,596</b>	<b>43</b>	<b>852</b>	<b>23</b>	<b>32</b>	<b>907</b>	<b>389</b>	<b>23</b>	<b>32</b>	<b>444</b>

Refer to footnotes in Table 17.

As at July 31, 2013

Country	Fair Value					Notional						
	Purchased		Written			Purchased			Written			
	Inv. Grade	Non-Inv. Grade	Inv. Grade	Non-Inv. Grade	Total Exposure	Inv. Grade	Non-Inv. Grade	Total	Inv. Grade	Non-Inv. Grade	Total	Total Exposure
<b>GIIPS</b>												
Greece	-	-	-	-	-	-	-	-	-	-	-	-
Ireland (5)	1	-	(1)	-	-	(24)	-	(24)	24	-	24	-
Italy	4	-	(4)	-	-	(186)	-	(186)	186	-	186	-
Portugal	11	-	(11)	-	-	(122)	-	(122)	122	-	122	-
Spain	3	-	(3)	-	-	(130)	-	(130)	130	-	130	-
<b>Total - GIIPS</b>	<b>19</b>	<b>-</b>	<b>(19)</b>	<b>-</b>	<b>-</b>	<b>(462)</b>	<b>-</b>	<b>(462)</b>	<b>462</b>	<b>-</b>	<b>462</b>	<b>-</b>
<b>Eurozone (excluding GIIPS)</b>												
France	(2)	-	1	-	(1)	(164)	-	(164)	135	-	135	(29)
Germany	(2)	-	2	-	-	(345)	-	(345)	320	-	320	(25)
Netherlands	-	-	-	-	-	(75)	-	(75)	57	14	71	(4)
Other (7)	(1)	-	1	-	-	(128)	-	(128)	128	-	128	-
<b>Total - Eurozone (excluding GIIPS)</b>	<b>(5)</b>	<b>-</b>	<b>4</b>	<b>-</b>	<b>(1)</b>	<b>(712)</b>	<b>-</b>	<b>(712)</b>	<b>640</b>	<b>14</b>	<b>654</b>	<b>(58)</b>
<b>Rest of Europe</b>												
Denmark	-	-	-	-	-	(1)	-	(1)	1	-	1	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Russian Federation	-	-	-	-	-	(4)	-	(4)	4	-	4	-
Switzerland	2	-	1	-	3	(283)	-	(283)	60	-	60	(223)
United Kingdom	2	-	(1)	-	1	(293)	-	(293)	266	14	280	(13)
Other (7)	-	-	(2)	-	(2)	(346)	-	(346)	338	7	345	(1)
<b>Total - Rest of Europe</b>	<b>4</b>	<b>-</b>	<b>(2)</b>	<b>-</b>	<b>2</b>	<b>(927)</b>	<b>-</b>	<b>(927)</b>	<b>669</b>	<b>21</b>	<b>690</b>	<b>(237)</b>
<b>Total - All of Europe</b>	<b>18</b>	<b>-</b>	<b>(17)</b>	<b>-</b>	<b>1</b>	<b>(2,101)</b>	<b>-</b>	<b>(2,101)</b>	<b>1,771</b>	<b>35</b>	<b>1,806</b>	<b>(295)</b>

As at April 30, 2013

Country	Fair Value					Notional						
	Purchased		Written			Purchased			Written			
	Inv. Grade	Non-Inv. Grade	Inv. Grade	Non-Inv. Grade	Total Exposure	Inv. Grade	Non-Inv. Grade	Total	Inv. Grade	Non-Inv. Grade	Total	Total Exposure
<b>Total - GIIPS</b>	<b>17</b>	<b>-</b>	<b>(18)</b>	<b>-</b>	<b>(1)</b>	<b>(488)</b>	<b>-</b>	<b>(488)</b>	<b>488</b>	<b>-</b>	<b>488</b>	<b>-</b>
<b>Total - Eurozone (excluding GIIPS)</b>	<b>(4)</b>	<b>-</b>	<b>4</b>	<b>-</b>	<b>-</b>	<b>(778)</b>	<b>-</b>	<b>(778)</b>	<b>708</b>	<b>13</b>	<b>721</b>	<b>(57)</b>
<b>Total - Rest of Europe</b>	<b>(3)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(3)</b>	<b>(981)</b>	<b>(10)</b>	<b>(991)</b>	<b>738</b>	<b>20</b>	<b>758</b>	<b>(233)</b>
<b>Total - All of Europe</b>	<b>10</b>	<b>-</b>	<b>(14)</b>	<b>-</b>	<b>(4)</b>	<b>(2,247)</b>	<b>(10)</b>	<b>(2,257)</b>	<b>1,934</b>	<b>33</b>	<b>1,967</b>	<b>(290)</b>

As at October 31, 2012

Country	Fair Value					Notional						
	Purchased		Written			Purchased			Written			
	Inv. Grade	Non-Inv. Grade	Inv. Grade	Non-Inv. Grade	Total Exposure	Inv. Grade	Non-Inv. Grade	Total	Inv. Grade	Non-Inv. Grade	Total	Total Exposure
<b>Total - GIIPS</b>	<b>30</b>	<b>-</b>	<b>(31)</b>	<b>-</b>	<b>(1)</b>	<b>(517)</b>	<b>-</b>	<b>(517)</b>	<b>511</b>	<b>5</b>	<b>516</b>	<b>(1)</b>
<b>Total - Eurozone (excluding GIIPS)</b>	<b>(1)</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>(1,041)</b>	<b>-</b>	<b>(1,041)</b>	<b>998</b>	<b>13</b>	<b>1,011</b>	<b>(30)</b>
<b>Total - Rest of Europe</b>	<b>2</b>	<b>-</b>	<b>(1)</b>	<b>-</b>	<b>1</b>	<b>(1,273)</b>	<b>(25)</b>	<b>(1,298)</b>	<b>1,053</b>	<b>20</b>	<b>1,073</b>	<b>(225)</b>
<b>Total - All of Europe</b>	<b>31</b>	<b>-</b>	<b>(31)</b>	<b>-</b>	<b>-</b>	<b>(2,831)</b>	<b>(25)</b>	<b>(2,856)</b>	<b>2,562</b>	<b>38</b>	<b>2,600</b>	<b>(256)</b>

Refer to footnotes in Table 17.

Notes:

- All purchased and written exposures are with bank counterparties.
- 29% of purchased and 38% of written CDS exposure is subject to complete restructuring trigger events (full restructuring). Under the terms of these contracts, any restructuring event qualifies as a credit event and any bond of maturity up to 30 years is deliverable against the contract.
- 71% of purchased and 62% of written CDS exposure is subject to modified-modified restructuring trigger events. Under the terms of these contracts, restructuring agreements count as a credit event; however, the deliverable obligation against the contract is limited to a maturity limit of 60 months for restructured obligations and 30 months for all other obligations.
- Table excludes \$27 million of Itraxx CDS Index purchased protection. The index is comprised equally of 25 constituent names in the following regions: GIIPS (26%), Eurozone (excluding GIIPS) (48%) and rest of Europe (26%).

## Review of Operating Groups' Performance

### Operating Groups' Summary Income Statements and Statistics for Q3-2013

Table 22

(Canadian \$ in millions, except as noted)	Q3-2013					YTD-2013				
	P&C	PCG	BMO CM	Corp	Total BMO	P&C	PCG	BMO CM	Corp	Total BMO
Net interest income (teb) (1)	1,718	146	354	(72)	<b>2,146</b>	5,073	418	951	18	<b>6,460</b>
Non-interest revenue	635	723	515	31	<b>1,904</b>	1,857	1,995	1,672	91	<b>5,615</b>
Total revenue (teb) (1)	2,353	869	869	(41)	<b>4,050</b>	6,930	2,413	2,623	109	<b>12,075</b>
Provision for credit losses	166	(1)	2	(90)	<b>77</b>	535	2	(19)	(118)	<b>400</b>
Non-interest expense	1,287	585	514	156	<b>2,542</b>	3,798	1,740	1,532	630	<b>7,700</b>
Income before income taxes	900	285	353	(107)	<b>1,431</b>	2,597	671	1,110	(403)	<b>3,975</b>
Income taxes (recovery) (teb) (1)	250	67	73	(96)	<b>294</b>	722	149	245	(301)	<b>815</b>
Reported net income Q3-2013	650	218	280	(11)	<b>1,137</b>	1,875	522	865	(102)	<b>3,160</b>
Reported net income Q2-2013	585	141	275	(26)	<b>975</b>					
Reported net income Q3-2012	598	109	250	13	<b>970</b>	1,773	360	707	267	<b>3,107</b>
Adjusted net income Q3-2013	665	225	281	(35)	<b>1,136</b>	1,920	542	867	(155)	<b>3,174</b>
Adjusted net income Q2-2013	599	148	276	(26)	<b>997</b>					
Adjusted net income Q3-2012	617	114	250	32	<b>1,013</b>	1,829	376	707	55	<b>2,967</b>
<b>Other statistics</b> (% except as noted)										
Return on equity	18.1	29.3	19.0	nm	<b>15.6</b>	18.0	24.2	19.9	nm	<b>14.9</b>
Adjusted return on equity	18.5	30.3	19.1	nm	<b>15.6</b>	18.4	25.2	19.9	nm	<b>15.0</b>
Operating leverage	-	20.7	1.0	nm	<b>2.2</b>	0.3	8.8	3.7	nm	<b>(1.2)</b>
Adjusted operating leverage	(0.4)	21.0	1.1	nm	<b>0.9</b>	(0.1)	9.1	3.8	nm	<b>(0.2)</b>
Efficiency ratio (teb)	54.7	67.3	59.1	nm	<b>62.8</b>	54.8	72.1	58.4	nm	<b>63.8</b>
Adjusted efficiency ratio (teb)	53.8	66.2	59.0	nm	<b>63.2</b>	53.9	71.0	58.3	nm	<b>63.6</b>
Net interest margin on earning assets (teb)	2.94	2.94	0.69	nm	<b>1.75</b>	3.00	2.90	0.63	nm	<b>1.80</b>
Adjusted net interest margin on earning assets (teb)	2.94	2.94	0.69	nm	<b>1.63</b>	3.00	2.90	0.63	nm	<b>1.65</b>
Net economic profit (\$ millions) (2)	282	147	115	(162)	<b>382</b>	799	314	390	(540)	<b>963</b>
Average common equity (\$ billions)	13.8	2.9	5.6	5.4	<b>27.7</b>	13.5	2.9	5.6	5.0	<b>27.0</b>
Average earning assets (\$ billions)	232.2	19.6	203.1	31.3	<b>486.2</b>	226.3	19.3	201.8	33.0	<b>480.4</b>
Full-time equivalent staff	24,862	6,157	2,247	13,362	<b>46,628</b>					

(1) Operating group revenues, income taxes and net interest margin are stated on a taxable equivalent basis (teb). The group teb adjustments are offset in Corporate Services, and Total BMO revenue, income taxes and net interest margin are stated on a GAAP basis.

(2) Net economic profit is a non-GAAP measure. Please see the Non-GAAP Measures section.

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Corp means Corporate Services, including Technology and Operations.

nm - not meaningful

The following sections review the financial results of each of our operating segments and operating groups for the third quarter of 2013.

Periodically, certain business lines and units within the business lines are transferred between client groups to more closely align BMO's organizational structure with its strategic priorities. Results for prior periods are restated to conform to the current presentation.

Corporate Services results reflect certain items in respect of the acquired loan portfolio, including the recognition of a portion of the credit mark that is reflected in net interest income over the term of the purchased loans and provisions for credit losses on the acquired portfolio. Integration and restructuring costs, run-off structured credit activities and changes in the collective allowance are also included in Corporate Services.

Commencing in the first quarter of 2013, we changed the way in which we evaluate our operating segments to reflect the provisions for credit losses on an actual credit loss basis rather than on an expected loss basis. Provisions for the purchased performing and purchased credit impaired loan portfolios continue to be evaluated and reported in Corporate Services.

During the first quarter of 2013 we refined our methodology for the allocation of certain revenues in Corporate Services by geographic region. As a consequence, we have reallocated certain revenue of prior periods from Canada to the United States in Corporate Services.

BMO analyzes revenue at the consolidated level based on GAAP revenues reflected in the consolidated financial statements rather than on a taxable equivalent basis (teb), which is consistent with our Canadian peer group. Like many banks, we continue to analyze revenue on a teb basis at the operating group level. This basis includes an adjustment that increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt items to a level equivalent to amounts that would incur tax at the statutory rate. The offset to the group teb adjustments is reflected in Corporate Services revenues and income tax provisions. The teb adjustments for the third quarter of 2013 totalled \$120 million, up from \$71 million in the second quarter of 2013, and up from \$66 million in the third quarter of 2012.

**Personal and Commercial Banking (P&C)**
**Table 23**

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income (teb)	<b>1,718</b>	1,711	-	1,653	4	<b>5,073</b>	5,137	(1)
Non-interest revenue	<b>635</b>	608	5	609	4	<b>1,857</b>	1,799	3
Total revenue (teb)	<b>2,353</b>	2,319	2	2,262	4	<b>6,930</b>	6,936	-
Provision for credit losses	<b>166</b>	223	(25)	209	(21)	<b>535</b>	668	(20)
Non-interest expense	<b>1,287</b>	1,267	2	1,249	3	<b>3,798</b>	3,812	-
Income before income taxes	<b>900</b>	829	9	804	12	<b>2,597</b>	2,456	6
Income taxes (teb)	<b>250</b>	231	9	219	13	<b>722</b>	683	6
Reported net income	<b>650</b>	598	9	585	11	<b>1,875</b>	1,773	6
Adjusted net income	<b>665</b>	617	8	599	11	<b>1,920</b>	1,829	5
Return on equity (%)	<b>18.1</b>	18.4	(0.3)	17.1	1.0	<b>18.0</b>	18.1	(0.1)
Adjusted return on equity (%)	<b>18.5</b>	19.0	(0.5)	17.5	1.0	<b>18.4</b>	18.7	(0.3)
Operating leverage (%)	-	(4.1)	nm	(0.6)	nm	<b>0.3</b>	(4.5)	nm
Adjusted operating leverage (%)	<b>(0.4)</b>	(3.2)	nm	(1.0)	nm	<b>(0.1)</b>	(3.2)	nm
Efficiency ratio (%) (teb)	<b>54.7</b>	54.7	-	55.2	(0.5)	<b>54.8</b>	55.0	(0.2)
Adjusted efficiency ratio (%) (teb)	<b>53.8</b>	53.5	0.3	54.3	(0.5)	<b>53.9</b>	53.8	0.1
Net interest margin on earning assets (%) (teb)	<b>2.94</b>	3.18	(0.24)	3.01	(0.07)	<b>3.00</b>	3.26	(0.26)
Average earning assets (\$ billions)	<b>232.2</b>	213.9	9	225.4	3	<b>226.3</b>	210.6	7

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.  
nm - not meaningful

The Personal and Commercial Banking (P&C) operating group represents the sum of our two retail and business banking operating segments, Personal and Commercial Banking Canada (P&C Canada) and Personal and Commercial Banking U.S. (P&C U.S.). These operating segments are reviewed separately in the sections that follow.

**Personal and Commercial Banking Canada (P&C Canada)**
**Table 24**

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income (teb)	<b>1,125</b>	1,093	3	1,059	6	<b>3,286</b>	3,277	-
Non-interest revenue	<b>495</b>	469	6	473	5	<b>1,429</b>	1,377	4
Total revenue (teb)	<b>1,620</b>	1,562	4	1,532	6	<b>4,715</b>	4,654	1
Provision for credit losses	<b>126</b>	147	(14)	154	(19)	<b>408</b>	469	(13)
Non-interest expense	<b>821</b>	790	4	794	3	<b>2,428</b>	2,373	2
Income before income taxes	<b>673</b>	625	8	584	16	<b>1,879</b>	1,812	4
Provision for income taxes (teb)	<b>176</b>	166	8	154	16	<b>494</b>	479	3
Reported net income	<b>497</b>	459	9	430	16	<b>1,385</b>	1,333	4
Adjusted net income	<b>500</b>	462	8	431	16	<b>1,392</b>	1,341	4
Personal revenue	<b>1,011</b>	972	4	964	5	<b>2,954</b>	2,917	1
Commercial revenue	<b>609</b>	590	3	568	7	<b>1,761</b>	1,737	1
Operating leverage (%)	<b>0.1</b>	(0.2)	nm	(2.5)	nm	<b>(1.0)</b>	(1.2)	nm
Efficiency ratio (%) (teb)	<b>50.6</b>	50.7	(0.1)	51.9	(1.3)	<b>51.5</b>	51.0	0.5
Net interest margin on earning assets (%) (teb)	<b>2.58</b>	2.76	(0.18)	2.59	(0.01)	<b>2.61</b>	2.83	(0.22)
Average earning assets (\$ billions)	<b>172.9</b>	157.7	10	167.7	3	<b>168.4</b>	154.5	9

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.  
nm - not meaningful

### **Q3 2013 vs Q3 2012**

P&C Canada net income of \$497 million increased \$38 million or 9% from a year ago. Revenue was up \$58 million or 4% from the prior year to \$1,620 million, driven by higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin. Provisions for credit losses fell \$21 million or 14% mainly due to lower provisions in the consumer portfolio.

Non-interest expense increased \$31 million or 4% due to continued investment in the business, including increases in front-line roles.

In the personal banking segment, revenue increased \$39 million or 4% year over year due to the effects of higher balances and fee volumes across most products, partially offset by the impact of lower net interest margin. Total personal lending balances (including mortgages, Homeowner ReadLine and other consumer lending products, but excluding credit cards) increased 10% year over year. Total personal lending (excluding credit cards) market share was up 19 basis points and would have increased even more except for the impact from two recent acquisitions by competitors.

Personal deposit balances increased 4% year over year mainly due to increased retail operating deposits.

In the commercial banking segment, revenue increased \$19 million or 3% due to the effects of higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin.

Commercial loan balance growth was good with 12% year over year growth. Commercial deposit balances increased 15% year over year, marking the fourth straight quarter of increasing growth.

Net interest margin decreased 18 basis points to 2.58% due to lower deposit spreads in the low-rate environment, and changes in mix including loan growth exceeding deposit growth.

Average current loans and acceptances increased \$16 billion or 10% from a year ago and deposits increased \$8 billion or 8%.

### **Q3 2013 vs Q2 2013**

Net income increased \$67 million or 16% from last quarter. Revenue increased \$88 million or 6% due to the effects of higher balance and fee volumes across most products and three more days in the current quarter. Net interest margin was relatively stable, down 1 basis point due to mix with loan and deposit spreads essentially unchanged.

Personal revenue increased \$47 million or 5% due to higher balance and fee volumes across most products and three more days, partially offset by lower net interest margin. Personal lending market share was up 19 basis points.

Commercial revenue increased \$41 million or 7% due to the effects of higher balance and fee volumes across most products and three more days.

Commercial lending market share for small and medium-sized loans was consistent with last quarter, while commercial deposits market share increased 50 basis points.

Provisions for credit losses fell \$28 million with decreases in both the consumer and commercial portfolios.

Non-interest expense of \$821 million increased \$27 million or 3% due to three more days and continued investment in the business, including higher employee-related costs.

Average current loans and acceptances increased \$5 billion or 3% from last quarter, while deposits increased \$3 billion or 3%.

### **Q3 YTD 2013 vs Q3 YTD 2012**

Net income increased \$52 million or 4% year to date. Revenue increased \$61 million or 1% due to the effects of higher balance and fee volumes across most products, partially offset by the impact of lower net interest margin.

Provisions for credit losses fell \$61 million or 13%, with decreases mainly in the consumer portfolio.

Non-interest expense increased \$55 million or 2% primarily due to continued investment in the business, including higher employee-related costs with increases in front-line roles.

Average current loans and acceptances increased \$15 billion or 10%, while deposits increased \$7 billion or 6%.

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income (teb)	593	618	(4)	594	-	1,787	1,860	(4)
Non-interest revenue	140	139	-	136	2	428	422	1
Total revenue (teb)	733	757	(3)	730	-	2,215	2,282	(3)
Provision for credit losses	40	76	(47)	55	(26)	127	199	(36)
Non-interest expense	466	477	(2)	455	3	1,370	1,439	(5)
Income before income taxes	227	204	10	220	2	718	644	11
Provision for income taxes (teb)	74	65	11	65	11	228	204	11
Reported net income	153	139	10	155	(1)	490	440	11
Adjusted net income	165	155	6	168	(1)	528	488	8
Operating leverage (%)	(1.2)	(8.3)	nm	2.2	nm	1.8	(1.3)	nm
Adjusted operating leverage (%)	(2.1)	(6.6)	nm	1.3	nm	1.0	2.4	nm
Efficiency ratio (%) (teb)	63.7	62.9	0.8	62.2	1.5	61.9	63.0	(1.1)
Adjusted efficiency ratio (%) (teb)	61.1	59.8	1.3	59.6	1.5	59.3	59.9	(0.6)
Net interest margin on earning assets (%) (teb)	4.01	4.42	(0.41)	4.17	(0.16)	4.13	4.43	(0.30)
Average earning assets (\$ billions)	59.3	56.2	6	57.7	3	57.9	56.1	3

**U.S. Select Financial Data** (US\$ in millions, except as noted)

Net interest income (teb)	571	607	(6)	583	(2)	1,757	1,846	(5)
Non-interest revenue	134	137	(2)	135	-	421	419	-
Total revenue (teb)	705	744	(5)	718	(2)	2,178	2,265	(4)
Non-interest expense	448	468	(4)	447	1	1,346	1,428	(6)
Reported net income	147	137	7	152	(3)	482	437	10
Adjusted net income	160	153	4	163	(3)	520	485	7
Average earning assets (US\$ billions)	57.1	55.2	3	56.7	1	56.9	55.7	2

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

nm - not meaningful

**Q3 2013 vs Q3 2012 (in U.S. \$)**

Net income of \$147 million increased \$10 million or 7% from \$137 million in the third quarter a year ago. Adjusted net income was \$160 million, an increase of \$7 million or 4% from a year ago due to lower provisions for credit losses and reduced expenses.

Revenue of \$705 million decreased \$39 million or 5% from a year ago, as the effect of loan growth was more than offset by the effects of lower net interest margin, reductions in certain loan portfolios and lower deposit fees.

Net interest margin decreased by 41 basis points primarily due to lower deposit spreads given the low-rate environment and loan spreads due to competitive pricing, and growth in lower spread assets.

Provisions for credit losses were \$39 million compared with \$74 million a year ago.

Non-interest expense of \$448 million decreased \$20 million or 4%. Adjusted non-interest expense of \$430 million was \$14 million or 3% lower, primarily reflecting synergy-related savings, partially offset by the effects of selective investments in the business.

Average current loans and acceptances increased \$1.2 billion year over year to \$51 billion. The core commercial and industrial loan portfolio continues to grow, increasing by \$3.9 billion from a year ago to \$23.0 billion. As expected, there were decreases in certain loan portfolios and in our personal loan balances, due in part to the effects of our continued practice of selling most mortgage originations in the secondary market and active loan portfolio management.

Average deposits were essentially unchanged year over year at \$59 billion, as growth in our commercial business and in our personal chequing and savings accounts was largely offset by a

planned reduction in higher cost personal money market and time deposit accounts.

**Q3 2013 vs Q2 2013 (in U.S. \$)**

Net income declined \$5 million or 3% and adjusted net income decreased \$3 million or 3% from the prior quarter.

Revenue decreased \$13 million or 2% primarily due to a decline in net interest margin.

The decrease in net interest margin of 16 basis points was unusually high, primarily due to lower deposit spreads given the low-rate environment and lower loan spreads due to competitive loan pricing, including the repricing of one commercial portfolio, and growth in lower spread assets.

Provisions for credit losses declined \$14 million primarily due to lower provisions in the commercial portfolio, driven by lower new reservations and higher recoveries from previously written-off amounts.

Non-interest expense and adjusted non-interest expense both increased \$1 million or 1% from the prior quarter.

Average current loans and acceptances increased by \$0.5 billion from the prior quarter, our third consecutive quarter of positive growth. Core commercial and industrial loans increased \$0.9 billion or 4% from the previous quarter.

Average deposits decreased modestly by \$0.5 billion from the prior quarter due to a planned reduction in higher cost deposits and normal fluctuations in our commercial clients' cash management activities.

### Q3 YTD 2013 vs Q3 YTD 2012 (in U.S. \$)

Net income of \$482 million increased \$45 million or 10%. Adjusted net income of \$520 million increased \$35 million or 7% due to reduced expenses and lower provisions for credit losses.

Revenue of \$2,178 million decreased \$87 million or 4%. The benefits of increased commercial loans and fees and higher gains on the sales of newly originated mortgages were more than offset by the effects of lower net interest margin and reductions in deposit fees and securities gains.

Net interest margin decreased by 30 basis points.

Provisions for credit losses of \$125 million decreased \$72 million or 37% year over year.

Non-interest expense of \$1,346 million decreased \$82 million or 6%. Adjusted non-interest expense of \$1,290 million decreased \$67 million or 5%. The decrease was primarily due to synergy-related savings in the current year, partially offset by the effects of selective investments in the business.

Average current loans and acceptances of \$51 billion and deposits of \$59 billion increased slightly from the prior year.

Adjusted results in the foregoing P&C U.S. sections are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

### Private Client Group (PCG)

Table 26

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income (teb)	146	133	10	135	8	418	428	(2)
Non-interest revenue	723	546	32	630	15	1,995	1,692	18
Total revenue (teb)	869	679	28	765	14	2,413	2,120	14
Provision for credit losses	(1)	5	(+100)	1	(+100)	2	11	(85)
Non-interest expense	585	546	7	586	-	1,740	1,657	5
Income before income taxes	285	128	+100	178	60	671	452	49
Provision for income taxes (teb)	67	19	+100	37	79	149	92	64
Reported net income	218	109	100	141	54	522	360	45
Adjusted net income	225	114	97	148	52	542	376	44
<b>Financial Measures and Ratios (%)</b>								
Return on equity (%)	29.3	19.7	9.6	19.9	9.4	24.2	22.3	1.9
Adjusted return on equity (%)	30.3	20.7	9.6	20.9	9.4	25.2	23.2	2.0
Operating leverage (%)	20.7	(3.7)	nm	(3.0)	nm	8.8	(4.0)	nm
Adjusted operating leverage	21.0	(2.8)	nm	(2.8)	nm	9.1	(3.0)	nm
Efficiency ratio (%) (teb)	67.3	80.3	(13.0)	76.6	(9.3)	72.1	78.2	(6.1)
Adjusted efficiency ratio (%) (teb)	66.2	79.2	(13.0)	75.4	(9.2)	71.0	77.1	(6.1)
Net interest margin on earning assets (%) (teb)	2.94	2.91	0.03	2.86	0.08	2.90	3.24	(0.34)
Average earning assets (\$ billions)	19.6	18.2	8	19.4	1	19.3	17.6	9

### U.S. Select Financial Data (US\$ in millions, except as noted)

Total revenue (teb)	178	172	4	175	2	525	529	(1)
Non-interest expense	142	136	5	144	(1)	429	411	4
Reported net income	26	22	14	19	27	64	71	(11)
Adjusted net income	31	26	18	25	21	80	83	(4)
Average earning assets (\$ billions)	2.7	2.9	(8)	2.6	3	2.6	2.9	(10)

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.  
nm - not meaningful

### Q3 2013 vs Q3 2012

PCG produced strong results for the quarter. Net income of \$218 million doubled from a year ago. Adjusted net income of \$225 million increased \$111 million or 97% from a year ago. Adjusted net income in PCG traditional wealth businesses was a record \$131 million, up \$35 million or 37% from a year ago. Results reflect growth in client assets, increased transaction volumes and a continued focus on productivity. Adjusted net income in Insurance was \$94 million, up \$76 million from a year ago. The increase was due to a \$42 million after-tax benefit from increases in long-term interest rates in the current quarter relative to a \$45 million after-tax charge a year ago, partially offset by benefits from changes in our investment portfolio to improve asset-liability management in the prior year. The underlying Insurance business continues to perform well.

Revenue was \$869 million, up \$190 million or 28% from a year ago. Revenue in PCG traditional wealth businesses was \$727 million, up 12% from a year ago due to growth in client assets, increased transaction volumes and the benefit of acquisitions. Insurance revenue was \$142 million, up \$110 million due to the factors mentioned above.

Non-interest expense was \$585 million, up \$39 million or 7% from a year ago. Adjusted non-interest expense was \$576 million, up \$38 million or 7% due to higher revenue-based costs, in line with revenue growth, and costs associated with recent acquisitions. Growth in expenses was offset in part by benefits from a continued focus on productivity.

Assets under management and administration grew by \$63 billion or 13% from a year ago to \$527 billion, with assets under management up 11% year over year, driven mainly by growth in new client assets coupled with market appreciation.

### Q3 2013 vs Q2 2013

Net income was up \$77 million or 54% and adjusted net income was up \$77 million or 52% from the second quarter. Adjusted net income in PCG traditional wealth businesses was up \$17 million or 16%. Adjusted net income in Insurance more than doubled, with an increase of \$60 million, from the second quarter.

Revenue increased \$104 million or 14%. Revenue in PCG traditional wealth businesses increased \$25 million or 4% due to growth across most businesses. Insurance revenue more than doubled due to favourable movements in long-term interest rates relative to the second quarter and continued growth in both the creditor and life insurance businesses, partially offset by benefits from changes in our investment portfolio to improve asset-liability management in the second quarter.

Non-interest and adjusted non-interest expense were consistent with the second quarter as growth in revenue-based costs was offset by benefits from a continued focus on productivity.

Assets under management and administration grew by \$5 billion or 1% due to the stronger U.S. dollar and growth in new client assets.

### Q3 YTD 2013 vs Q3 YTD 2012

Net income was \$522 million, up \$162 million or 45% from a year ago. Adjusted net income was \$542 million, up \$166 million or

44% from a year ago. Adjusted net income in PCG traditional wealth businesses was \$350 million, an increase of \$56 million or 19%. Adjusted net income in Insurance of \$192 million more than doubled, with an increase of \$110 million from a year ago.

Revenue was \$2,413 million, up \$293 million or 14% from a year ago. Revenue in PCG traditional wealth businesses was \$2,108 million, up \$143 million or 7% due to growth across most businesses. Prior year results included higher than usual revenue from a strategic investment. Insurance revenue was \$305 million, up \$150 million or 97% due to favourable movements in long-term interest rates relative to a year ago, higher benefits from changes in our investment portfolio to improve asset-liability management and continued growth in both the creditor and life insurance businesses.

Non-interest expense was \$1,740 million, up \$83 million or 5% from a year ago. Adjusted non-interest expense was \$1,713 million, up \$78 million or 5%. The increase was due to higher revenue-based costs, in line with revenue growth, and costs of recent acquisitions, offset in part by benefits from a continued focus on productivity.

Adjusted results in the foregoing PCG sections are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

## BMO Capital Markets

Table 27

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income (teb)	354	319	11	299	19	951	920	3
Non-interest revenue	515	489	5	551	(6)	1,672	1,455	15
Total revenue (teb)	869	808	8	850	2	2,623	2,375	10
Provision for credit losses	2	-	+100	(6)	+100	(19)	10	(+100)
Non-interest expense	514	482	7	503	2	1,532	1,435	7
Income before income taxes	353	326	9	353	-	1,110	930	19
Provision for income taxes (teb)	73	76	(3)	78	(3)	245	223	10
Reported net income	280	250	12	275	2	865	707	22
Adjusted net income	281	250	13	276	2	867	707	23
Trading Products revenue	569	492	16	550	4	1,660	1,488	12
Investment and Corporate Banking revenue	300	316	(5)	300	-	963	887	9
Return on equity (%)	19.0	20.9	(1.9)	19.4	(0.4)	19.9	19.9	-
Operating leverage (%)	1.0	(8.5)	nm	0.1	nm	3.7	(11.2)	nm
Efficiency ratio (%) (teb)	59.1	59.6	(0.5)	59.3	(0.2)	58.4	60.4	(2.0)
Net interest margin on earning assets (%) (teb)	0.69	0.63	0.06	0.61	0.08	0.63	0.64	(0.01)
Average earning assets (\$ billions)	203.1	200.7	1	201.6	1	201.8	193.2	4

### U.S. Select Financial Data (US\$ in millions, except as noted)

Total revenue (teb)	245	273	(10)	266	(7)	801	763	5
Non-interest expense	212	202	5	211	1	635	607	5
Reported net income	25	51	(51)	46	(47)	155	116	34
Adjusted net income	26	51	(50)	47	(46)	157	116	35
Average earning assets (US\$ billions)	80.5	75.8	6	81.4	(1)	78.6	72.0	9

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

nm - not meaningful



### Q3 2013 vs Q3 2012

Net income for the quarter increased \$30 million or 12% from the prior year to \$280 million, driven by good performance across our diversified businesses. ROE was 19.0% compared with 20.9% a year ago.

Revenue increased \$61 million or 8% to \$869 million. Increases in trading revenue and equity underwriting more than offset a decline in mergers and acquisitions and in interest-rate-sensitive businesses. The stronger U.S. dollar increased revenues by \$7 million relative to a year ago.

Non-interest expense increased \$32 million or 7%, primarily due to increased employee costs. The stronger U.S. dollar increased expenses by \$4 million relative to a year ago.

### Q3 2013 vs Q2 2013

Net income increased \$5 million or 2% from the previous quarter. Revenue increased \$19 million or 2%, driven by strong client-driven trading performance and better equity and debt underwriting, which more than offset a reduction in merger and acquisition revenues and lower investment securities gains.

The stronger U.S. dollar increased revenue by \$7 million relative to the previous quarter.

Non-interest expense increased \$11 million or 2% from the previous quarter, primarily driven by higher employee costs. The stronger U.S. dollar increased expenses \$4 million relative to the previous quarter.

### Q3 YTD 2013 vs Q3 YTD 2012

Net income increased \$158 million or 22% from the previous year to \$865 million. Revenue was \$248 million or 10% higher. Increases in both net income and revenue were driven by higher trading revenue and investment banking fees. The stronger U.S. dollar increased revenue by \$10 million relative to the prior year.

Non-interest expense was \$97 million or 7% higher than in the prior year, primarily due to increased employee costs, in line with better revenue performance, and higher technology and support costs. The stronger U.S. dollar increased expenses by \$5 million relative to the prior year.

## Corporate Services, Including Technology and Operations

Table 28

(Canadian \$ in millions, except as noted)	Q3-2013	Q3-2012	% Increase (Decrease) vs Q3-2012	Q2-2013	% Increase (Decrease) vs Q2-2013	YTD-2013	YTD-2012	% Increase (Decrease) vs YTD-2012
Net interest income before group teb offset	48	128	(62)	82	(41)	273	352	(23)
Group teb offset	(120)	(66)	(80)	(71)	(69)	(255)	(174)	(46)
Net interest income (teb)	(72)	62	(+100)	11	(+100)	18	178	(90)
Non-interest revenue	31	10	+100	56	(49)	91	345	(74)
Total revenue (teb)	(41)	72	(+100)	67	(+100)	109	523	(79)
Provision for (recovery of) credit losses	(90)	9	(+100)	(59)	(53)	(118)	(116)	(2)
Non-interest expense	156	189	(18)	230	(32)	630	633	-
Profit (loss) before income taxes	(107)	(126)	15	(104)	(5)	(403)	6	(+100)
Provision for (recovery of) income taxes (teb)	(96)	(139)	31	(78)	(24)	(301)	(261)	(16)
Reported net income (loss)	(11)	13	(+100)	(26)	53	(102)	267	(+100)
<b>Adjusted Results</b>								
Adjusted total revenue (teb)	(199)	(129)	(54)	(118)	(72)	(454)	(284)	(61)
Adjusted recovery of credit losses	(154)	(112)	39	(94)	63	(299)	(331)	(9)
Adjusted non-interest expense	104	80	29	95	8	348	273	28
Adjusted net income (loss)	(35)	32	(+100)	(26)	(40)	(155)	55	(+100)
<b>Corporate Services Provision for (Recovery of) Credit Losses</b>								
Impaired real estate loan portfolio	(14)	6	(+100)	13	(+100)	7	46	(85)
Purchased credit impaired loans	(140)	(118)	19	(107)	31	(306)	(377)	(19)
Recovery of credit losses, adjusted basis	(154)	(112)	39	(94)	63	(299)	(331)	(9)
Collective provision	20	8	+100	(30)	+100	(10)	27	(+100)
Purchased performing loans	44	113	(61)	65	(32)	191	188	2
Provision for (recovery of) credit losses, reported basis	(90)	9	(+100)	(59)	(53)	(118)	(116)	(2)
Average loans and acceptances	961	1,796	(46)	1,068	(10)	1,073	1,999	(46)
Period-end loans and acceptances	695	1,560	(55)	995	(30)	695	1,560	(55)

### U.S. Select Financial Data (US\$ in millions)

Total revenue (teb)	71	127	(45)	67	2	254	434	(42)
Provision for (recovery of) credit losses	(106)	45	(+100)	(79)	(34)	(161)	(99)	(62)
Non-interest expense	85	118	(29)	90	(8)	314	342	(8)
Reported net income (loss)	62	4	+100	39	72	90	181	(50)
Adjusted total revenue (teb)	(78)	(81)	2	(106)	25	(280)	(159)	(78)
Adjusted recovery of credit losses	(148)	(108)	36	(93)	58	(296)	(325)	(9)
Adjusted non-interest expense	37	15	+100	31	14	115	63	80
Adjusted net income (loss)	26	34	(21)	(23)	+100	(33)	126	(+100)

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.  
nm - not meaningful

## Corporate Services

Corporate Services consists of Corporate Units and Technology and Operations.

Corporate Units provide enterprise-wide expertise and governance support in a variety of areas, including strategic planning, risk management, finance, legal and compliance, marketing, communications and human resources.

Technology and Operations (T&O) manages, maintains and provides governance over information technology, operations services, real estate and sourcing for BMO Financial Group.

The costs of Corporate Units and T&O services are largely transferred to the three client operating groups (P&C, PCG and BMO Capital Markets), and only relatively minor amounts are retained in Corporate Services results. As such, Corporate Services adjusted operating results largely reflect the impact of certain asset-liability management activities, the elimination of taxable equivalent adjustments, the results from certain impaired asset portfolios, the recovery of provisions for credit losses on the M&I purchased credit impaired loan portfolio and certain unallocated amounts. Corporate Services reported results also reflect a number of items and activities that are excluded from BMO's adjusted results to help assess BMO's performance. These adjusting items are not reflective of core operating results. They are itemized in the Non-GAAP Measures section. All adjusting items are recorded in Corporate Services except the amortization of acquisition-related intangible assets, which is recorded in the operating groups.

## Financial Performance Review

### Q3 2013 vs Q3 2012

Corporate Services net loss for the quarter was \$11 million, compared with net income of \$13 million a year ago. The adjusted net loss in the third quarter of 2013 was \$35 million, compared with adjusted net income of \$32 million a year ago. Adjusted revenues were lower driven primarily by a higher group teb offset. Adjusted non-interest expenses were higher primarily due to higher technology costs. Adjusted recoveries of credit losses increased in the current year primarily due to higher recoveries on the M&I purchased credit impaired loan portfolio.

### Q3 2013 vs Q2 2013

Corporate Services net loss for the quarter was \$11 million, compared with a net loss of \$26 million in the second quarter. The adjusted net loss was \$35 million, compared with a net loss of \$26 million in the second quarter. Adjusted revenues were lower primarily due to a higher group teb offset. Adjusted non-interest expenses were higher primarily due to higher technology costs. Adjusted recoveries of credit losses increased primarily due to higher recoveries on the M&I purchased credit impaired loan portfolio.

### Q3 YTD 2013 vs Q3 YTD 2012

Corporate Services net loss for the year to date was \$102 million, compared with net income of \$267 million a year ago. Adjusted net loss for the year to date was \$155 million, compared with net income of \$55 million from a year ago. Adjusted revenues were lower with half of the decrease due to a higher group teb offset and the remaining half due to lower revenue from a variety of items, none of which were individually significant. Adjusted non-interest expenses were higher primarily due to higher technology costs, and increased benefit costs, including pension. Adjusted recoveries of credit losses decreased primarily due to lower recoveries of credit losses on the M&I purchased credit impaired loan portfolio.

Loans and acceptances at the end of the current quarter were \$695 million, down \$865 million from the prior year and \$300 million from the preceding quarter, reflecting run-off in the impaired real estate secured loan portfolio.

Adjusted results in the foregoing Corporate Services section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

**Non-GAAP Measures (1)**
**Table 29**

(Canadian \$ in millions, except as noted)

	Q3-2013	Q2-2013	Q3-2012	YTD-2013	YTD-2012
<b>Reported Results</b>					
Revenue	4,050	3,944	3,878	12,075	11,954
Non-interest expense	(2,542)	(2,568)	(2,484)	(7,700)	(7,537)
Pre-provision, pre-tax earnings	1,508	1,376	1,394	4,375	4,417
Provision for credit losses	(77)	(145)	(237)	(400)	(573)
Provision for income taxes	(294)	(256)	(187)	(815)	(737)
Net Income	1,137	975	970	3,160	3,107
<b>Reported Measures (% except as noted)</b>					
EPS (\$)	1.68	1.42	1.42	4.63	4.56
Net income growth	17	(5)	37	2	32
EPS growth	18	(6)	30	2	22
Revenue growth	4	-	17	1	18
Non-interest expense growth	2	3	12	2	19
Efficiency ratio	62.8	65.1	64.1	63.8	63.1
Operating leverage	2.2	(3.2)	4.9	(1.2)	(1.4)
Return on equity	15.6	14.2	14.5	14.9	15.9
<b>Adjusting Items (Pre-tax)</b>					
Credit-related items on the M&I purchased performing loan portfolio (2)	110	119	76	357	350
M&I integration costs (3)	(49)	(50)	(105)	(191)	(249)
Amortization of acquisition-related intangible assets (3)	(32)	(31)	(33)	(94)	(100)
Decrease (increase) in the collective allowance for credit losses	(20)	22	15	2	33
Run-off structured credit activities (4)	1	6	(15)	14	197
Restructuring costs (3)	-	(82)	-	(82)	(99)
Adjusting items included in reported pre-tax income	10	(16)	(62)	6	132
<b>Adjusting Items (After tax)</b>					
Credit-related items on the M&I purchased performing loan portfolio	68	73	47	220	216
M&I integration costs	(30)	(31)	(65)	(118)	(155)
Amortization of acquisition-related intangible assets	(23)	(22)	(24)	(67)	(72)
Decrease (increase) in the collective allowance for credit losses	(15)	11	14	(4)	26
Run-off structured credit activities	1	6	(15)	14	194
Restructuring costs	-	(59)	-	(59)	(69)
Adjusting items included in reported after-tax net income	1	(22)	(43)	(14)	140
EPS (\$)	-	(0.04)	(0.07)	(0.02)	0.21
<b>Adjusted Results (1)</b>					
Revenue	3,892	3,759	3,677	11,512	11,147
Non-interest expense	(2,458)	(2,402)	(2,342)	(7,324)	(7,077)
Pre-provision, pre-tax earnings	1,434	1,357	1,335	4,188	4,070
Provision for credit losses	(13)	(110)	(116)	(219)	(358)
Provision for income taxes	(285)	(250)	(206)	(795)	(745)
Adjusted net Income	1,136	997	1,013	3,174	2,967
<b>Adjusted Measures (% except as noted) (1)</b>					
EPS (\$)	1.68	1.46	1.49	4.65	4.35
Net income growth	12	2	18	7	21
EPS growth	13	1	11	7	11
Revenue growth	6	1	9	3	11
Non-interest expense growth	5	2	13	3	16
Efficiency ratio	63.2	63.9	63.7	63.6	63.5
Operating leverage	0.9	(1.0)	(4.4)	(0.2)	(5.1)
Return on equity	15.6	14.5	15.2	15.0	15.2

(1) Adjusted results in this table are non-GAAP amounts or non-GAAP measures.

(2) Comprised of \$154 million of net interest income and \$44 million of specific provisions for credit losses in Q3-2013; \$176 million of net interest income, \$65 million of specific provisions for credit losses and \$8 million of collective recoveries in Q2-2013; and \$212 million of net interest income, \$113 million of specific provisions and \$23 million of collective provisions for credit losses in Q3-2012.

(3) Included in non-interest expense.

(4) Substantially all included in trading revenue, in non-interest revenue.

### Non-GAAP Measures (Cont'd.)

Results and measures in this MD&A are presented on a GAAP basis. They are also presented on an adjusted basis that excludes the impact of certain items as set out in Table 29. Management assesses performance on both a reported and an adjusted basis and considers both bases to be useful in assessing underlying ongoing business performance. Presenting results on both bases provides readers with an enhanced understanding of how management views results. It also permits readers to assess the impact of the specified items on results for the periods presented and to better assess results excluding those items if they consider the items to not be reflective of ongoing results. As such, the presentation may facilitate readers' analysis of trends, as well as comparisons with our competitors. Adjusted results and measures are non-GAAP and as such do not have standardized meaning under GAAP. They are unlikely to be comparable to similar measures presented by other companies and should not be viewed in isolation from or as a substitute for GAAP results. Details of adjustments are also set out in the Adjusted Net Income section.

Certain of the adjusting items relate to expenses that arise as a result of acquisitions, including the amortization of acquisition-related intangible assets, and these expenses have been designated as adjusting items because the purchase decision may not consider the amortization of such assets to be a relevant expense. Certain other items have also been designated as adjusting items due to the fact that they can affect trend analysis. These include changes in the collective allowance and credit-related amounts in respect of the acquired M&I performing loan portfolio, M&I integration costs, run-off structured credit activities and restructuring costs. All of the above adjusting items are recorded in Corporate Services except the amortization of acquisition-related intangible assets, which is charged to the operating groups as outlined below.

Net economic profit represents net income available to common shareholders after deduction of a charge for capital, and is considered a reasonable measure of added economic value.

Pre-provision, pre-tax earnings is considered a useful measure of performance because it excludes the effects of credit losses and income taxes, which can at times mask performance because of their size and variability.

In the third quarter of 2013, adjusting items increased reported net income by \$1 million after tax, comprised of a \$68 million after-tax net benefit of credit-related items in respect of the M&I purchased performing loan portfolio (including \$154 million in net interest income, net of a \$44 million specific provision for credit losses and related income taxes of \$42 million); costs of \$49 million (\$30 million after tax) for the integration of M&I; an increase in the collective allowance for credit losses of \$20 million (\$15 million after tax) on loans other than the M&I purchased loan portfolio; a \$32 million (\$23 million after tax) charge for

amortization of acquisition-related intangible assets on all acquisitions; and a benefit from run-off structured credit activities of \$1 million before and after tax primarily included in trading revenue. Amortization of acquisition-related intangible assets was charged to the operating groups as follows: P&C Canada \$3 million before and after tax; P&C U.S. \$19 million (\$12 million after tax); PCG \$9 million (\$7 million after tax); and BMO Capital Markets \$1 million before and after tax.

In the second quarter of 2013, adjusting items decreased net income by \$22 million after tax, comprised of a \$73 million after-tax net benefit of credit-related items in respect of the M&I purchased performing loan portfolio (including \$176 million in net interest income, net of a \$57 million provision for credit losses and related income taxes of \$46 million); costs of \$50 million (\$31 million after tax) for the integration of M&I; a restructuring charge of \$82 million (\$59 million after tax) to align our cost structure with the current and future business environment; a decrease in the collective allowance for credit losses of \$22 million (\$11 million after tax) on loans other than the M&I purchased loan portfolio; a \$31 million (\$22 million after tax) charge for amortization of acquisition-related intangible assets on all acquisitions; and a benefit from run-off structured credit activities of \$6 million before and after tax. The \$57 million provision included in the credit-related items above included \$65 million of specific provisions and an \$8 million decrease in the collective allowance for credit losses on the acquired M&I performing loan portfolio. Amortization of acquisition-related intangible assets was charged to the operating groups as follows: P&C Canada \$2 million (\$1 million after tax); P&C U.S. \$19 million (\$13 million after tax); PCG \$9 million (\$7 million after tax); and BMO Capital Markets \$1 million before and after tax.

In the third quarter of 2012, adjusting items decreased reported net income by \$43 million after tax, comprised of a \$47 million after-tax net benefit of credit-related items in respect of the M&I purchased performing loan portfolio (including \$212 million in net interest income, net of a \$136 million provision for credit losses and related income taxes of \$29 million); costs of \$105 million (\$65 million after tax) for the integration of M&I; a decrease in the collective allowance for credit losses of \$15 million (\$14 million after tax) on loans other than the M&I purchased loan portfolio; a \$33 million (\$24 million after tax) charge for amortization of acquisition-related intangible assets on all acquisitions; and a loss on run-off structured credit activities of \$15 million before and after tax. The \$136 million provision included in the credit-related items above included \$113 million of specific provisions and a \$23 million increase in the collective allowance for credit losses on the acquired M&I performing loan portfolio. Amortization of acquisition-related intangible assets was charged to the operating groups as follows: P&C Canada \$3 million before and after tax; P&C U.S. \$23 million (\$16 million after tax); and PCG \$7 million (\$5 million after tax).

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Our complete Third Quarter 2013 Report to Shareholders, including our unaudited interim consolidated financial statements for the period ended July 31, 2013, is available online at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations) and at [www.sedar.com](http://www.sedar.com).

# Consolidated Statement of Income

(Unaudited) (Canadian \$ in millions, except as noted)

	For the three months ended				For the nine months ended		
	July 31, 2013	April 30, 2013	January 31, 2013	October 31, 2012	July 31, 2012	July 31, 2013	July 31, 2012
<b>Interest, Dividend and Fee Income</b>							
Loans	\$ 2,688	\$ 2,621	\$ 2,741	\$ 2,786	\$ 2,807	\$ 8,050	\$ 8,355
Securities	542	515	576	570	568	1,633	1,695
Deposits with banks	63	61	61	58	72	185	181
	<b>3,293</b>	<b>3,197</b>	<b>3,378</b>	<b>3,414</b>	<b>3,447</b>	<b>9,868</b>	<b>10,231</b>
<b>Interest Expense</b>							
Deposits	661	619	666	700	680	1,946	1,878
Subordinated debt	36	36	35	32	37	107	133
Capital trust securities (Note 11)	12	11	12	12	12	35	39
Other liabilities	438	433	449	525	493	1,320	1,518
	<b>1,147</b>	<b>1,099</b>	<b>1,162</b>	<b>1,269</b>	<b>1,222</b>	<b>3,408</b>	<b>3,568</b>
<b>Net Interest Income</b>	<b>2,146</b>	<b>2,098</b>	<b>2,216</b>	<b>2,145</b>	<b>2,225</b>	<b>6,460</b>	<b>6,663</b>
<b>Non-Interest Revenue</b>							
Securities commissions and fees	302	295	280	282	276	877	864
Deposit and payment service charges	232	222	225	230	232	679	699
Trading revenues	208	230	223	312	140	661	713
Lending fees	174	169	188	175	169	531	466
Card fees	193	178	177	181	186	548	527
Investment management and custodial fees	187	179	172	186	188	538	539
Mutual fund revenues	208	193	187	168	161	588	479
Underwriting and advisory fees	107	102	166	111	123	375	331
Securities gains, other than trading	-	49	26	56	14	75	96
Foreign exchange, other than trading	39	58	37	35	28	134	118
Insurance income	147	66	107	144	40	320	191
Other	107	105	77	151	96	289	268
	<b>1,904</b>	<b>1,846</b>	<b>1,865</b>	<b>2,031</b>	<b>1,653</b>	<b>5,615</b>	<b>5,291</b>
<b>Total Revenue</b>	<b>4,050</b>	<b>3,944</b>	<b>4,081</b>	<b>4,176</b>	<b>3,878</b>	<b>12,075</b>	<b>11,954</b>
<b>Provision for Credit Losses</b> (Note 3)	<b>77</b>	<b>145</b>	<b>178</b>	<b>192</b>	<b>237</b>	<b>400</b>	<b>573</b>
<b>Non-Interest Expense</b>							
Employee compensation (Note 14)	1,445	1,472	1,475	1,454	1,337	4,392	4,174
Premises and equipment	466	454	455	527	473	1,375	1,389
Amortization of intangible assets	90	85	87	88	86	262	251
Travel and business development	128	121	123	129	116	372	362
Communications	73	76	72	78	79	221	223
Business and capital taxes	9	10	10	13	10	29	33
Professional fees	124	135	126	168	161	385	425
Other	207	215	242	244	222	664	680
	<b>2,542</b>	<b>2,568</b>	<b>2,590</b>	<b>2,701</b>	<b>2,484</b>	<b>7,700</b>	<b>7,537</b>
<b>Income Before Provision for Income Taxes</b>	<b>1,431</b>	<b>1,231</b>	<b>1,313</b>	<b>1,283</b>	<b>1,157</b>	<b>3,975</b>	<b>3,844</b>
Provision for income taxes	294	256	265	201	187	815	737
<b>Net Income</b>	<b>\$ 1,137</b>	<b>\$ 975</b>	<b>\$ 1,048</b>	<b>\$ 1,082</b>	<b>\$ 970</b>	<b>\$ 3,160</b>	<b>\$ 3,107</b>
Attributable to:							
Bank shareholders	1,121	957	1,030	1,064	951	3,108	3,051
Non-controlling interest in subsidiaries	16	18	18	18	19	52	56
<b>Net Income</b>	<b>\$ 1,137</b>	<b>\$ 975</b>	<b>\$ 1,048</b>	<b>\$ 1,082</b>	<b>\$ 970</b>	<b>\$ 3,160</b>	<b>\$ 3,107</b>
<b>Earnings Per Share</b> (Canadian \$) (Note 15)							
Basic	\$ 1.69	\$ 1.43	\$ 1.53	\$ 1.59	\$ 1.42	\$ 4.64	\$ 4.59
Diluted	1.68	1.42	1.53	1.59	1.42	4.63	4.56

The accompanying notes are an integral part of these interim consolidated financial statements.

# Consolidated Statement of Comprehensive Income

(Unaudited) (Canadian \$ in millions)

	For the three months ended				For the nine months ended		
	July 31, 2013	April 30, 2013	January 31, 2013	October 31, 2012	July 31, 2012	July 31, 2013	July 31, 2012
<b>Net Income</b>	\$ 1,137	\$ 975	\$ 1,048	\$ 1,082	\$ 970	\$ 3,160	\$ 3,107
Other Comprehensive Income (Loss)							
Net change in unrealized gains (losses) on available-for-sale securities							
Unrealized gains (losses) on available-for-sale securities arising during the period (1)	(48)	(11)	(18)	22	26	(77)	2
Reclassification to earnings of (gains) losses in the period (2)	(2)	(28)	(15)	(39)	14	(45)	(42)
	(50)	(39)	(33)	(17)	40	(122)	(40)
Net change in unrealized gains (losses) on cash flow hedges							
Gains (losses) on cash flow hedges arising during the period (3)	(231)	127	(58)	15	177	(162)	(77)
Reclassification to earnings of (gains) on cash flow hedges (4)	(31)	(37)	(34)	(40)	(29)	(102)	(67)
	(262)	90	(92)	(25)	148	(264)	(144)
Net gain (loss) on translation of net foreign operations							
Unrealized gain (loss) on translation of net foreign operations	316	198	(34)	(63)	260	480	138
Impact of hedging unrealized gain (loss) on translation of net foreign operations (5)	(140)	(179)	19	17	(70)	(300)	(52)
	176	19	(15)	(46)	190	180	86
Other Comprehensive Income (Loss)	(136)	70	(140)	(88)	378	(206)	(98)
<b>Total Comprehensive Income</b>	\$ 1,001	\$ 1,045	\$ 908	\$ 994	\$ 1,348	\$ 2,954	\$ 3,009
Attributable to:							
Bank shareholders	985	1,027	890	976	1,329	2,902	2,953
Non-controlling interest in subsidiaries	16	18	18	18	19	52	56
<b>Total Comprehensive Income</b>	\$ 1,001	\$ 1,045	\$ 908	\$ 994	\$ 1,348	\$ 2,954	\$ 3,009

(1) Net of income tax (provision) recovery of \$24, \$6, \$6, \$(12), \$(9) for the three months ended, and \$36, \$(1) for the nine months ended, respectively.

(2) Net of income tax provision of \$1, \$13, \$5, \$14, \$14 for the three months ended, and \$19 and \$25 for the nine months ended, respectively.

(3) Net of income tax (provision) recovery of \$82, \$(42), \$21, \$(63) for the three months ended, and \$61, \$17 for the nine months ended, respectively.

(4) Net of income tax provision of \$14, \$12, \$12, \$14, \$9 for the three months ended, and \$38, \$24 for the nine months ended, respectively.

(5) Net of income tax (provision) recovery of \$50, \$64, \$(7), \$(5), \$24 for the three months ended, and \$107, \$18 for the nine months ended, respectively.

The accompanying notes are an integral part of these interim consolidated financial statements.

# Consolidated Balance Sheet

(Unaudited) (Canadian \$ in millions)

	As at				
	July 31, 2013	April 30, 2013	January 31, 2013	October 31, 2012	July 31, 2012
<b>Assets</b>					
<b>Cash and Cash Equivalents</b>	\$ 33,079	\$ 38,446	\$ 31,519	\$ 19,941	\$ 33,592
<b>Interest Bearing Deposits with Banks</b>	7,531	6,230	6,149	6,341	5,995
<b>Securities</b>					
Trading	72,491	73,246	73,580	70,109	70,045
Available-for-sale (Note 2)	50,679	45,920	52,541	56,382	59,297
Held-to-maturity	4,846	2,476	1,280	875	-
Other	831	814	961	958	877
	128,847	122,456	128,362	128,324	130,219
<b>Securities Borrowed or Purchased Under Resale Agreements</b>	53,749	59,478	52,957	47,011	47,453
<b>Loans</b> (Notes 3 and 6)					
Residential mortgages	96,211	91,439	89,025	87,870	85,595
Consumer instalment and other personal	63,230	62,308	61,531	61,436	60,792
Credit cards	7,801	7,642	7,683	7,814	7,837
Businesses and governments	97,744	95,382	93,965	90,402	90,952
	264,986	256,771	252,204	247,522	245,176
Customers' liability under acceptances	9,029	8,514	8,626	8,019	8,013
Allowance for credit losses (Note 3)	(1,658)	(1,725)	(1,672)	(1,706)	(1,755)
	272,357	263,560	259,158	253,835	251,434
<b>Other Assets</b>					
Derivative instruments	31,638	43,063	42,548	48,071	52,263
Premises and equipment	2,132	2,149	2,165	2,120	2,059
Goodwill (Note 9)	3,840	3,778	3,728	3,717	3,732
Intangible assets	1,524	1,535	1,534	1,552	1,572
Current tax assets	1,304	1,527	1,391	1,293	1,141
Deferred tax assets	2,855	2,873	2,792	2,906	3,000
Other	10,475	10,163	9,962	10,338	9,788
	53,768	65,088	64,120	69,997	73,555
<b>Total Assets</b>	\$ 549,331	\$ 555,258	\$ 542,265	\$ 525,449	\$ 542,248
<b>Liabilities and Equity</b>					
<b>Deposits</b> (Note 10)					
Banks	\$ 21,362	\$ 22,615	\$ 22,586	\$ 18,102	\$ 23,314
Businesses and governments	213,213	213,134	207,058	186,570	183,698
Individuals	123,596	122,587	121,281	119,030	121,956
	358,171	358,336	350,925	323,702	328,968
<b>Other Liabilities</b>					
Derivative instruments	32,959	44,011	43,516	48,736	53,132
Acceptances	9,029	8,514	8,626	8,019	8,013
Securities sold but not yet purchased	21,041	23,897	21,439	23,439	22,523
Securities lent or sold under repurchase agreements	47,596	39,005	37,709	39,737	47,145
Current tax liabilities	374	551	304	404	294
Deferred tax liabilities	131	149	163	171	191
Other	44,868	45,846	44,535	46,596	48,029
	155,998	161,973	156,292	167,102	179,327
<b>Subordinated Debt</b>	4,014	4,071	4,064	4,093	4,107
<b>Capital Trust Securities</b> (Note 11)	451	462	451	462	450
<b>Equity</b>					
Share capital (Note 12)	14,264	14,279	14,492	14,422	14,213
Contributed surplus	321	320	214	213	216
Retained earnings	14,780	14,336	14,068	13,540	12,977
Accumulated other comprehensive income	274	410	340	480	568
Total shareholders' equity	29,639	29,345	29,114	28,655	27,974
Non-controlling interest in subsidiaries	1,058	1,071	1,419	1,435	1,422
<b>Total Equity</b>	30,697	30,416	30,533	30,090	29,396
<b>Total Liabilities and Equity</b>	\$ 549,331	\$ 555,258	\$ 542,265	\$ 525,449	\$ 542,248

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation.

# Consolidated Statement of Changes in Equity

(Unaudited) (Canadian \$ in millions)

	For the three months ended		For the nine months ended	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
<b>Preferred Shares</b>				
Balance at beginning of period	\$ 2,265	\$ 2,465	\$ 2,465	\$ 2,861
Redeemed during the period	-	-	(200)	(396)
Balance at End of Period	2,265	2,465	2,265	2,465
<b>Common Shares</b>				
Balance at beginning of period	12,014	11,568	11,957	11,332
Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan	47	169	129	367
Issued on the Exchange of Shares of a Subsidiary Corporation	-	2	-	2
Repurchased for Cancellation (Note 12)	(75)	-	(149)	-
Issued under the Stock Option Plan	13	9	62	47
Balance at End of Period	11,999	11,748	11,999	11,748
<b>Contributed Surplus</b>				
Balance at beginning of period	320	215	213	113
Stock option expense/exercised	1	1	1	7
Foreign exchange on redemption of preferred shares	-	-	107	96
Balance at End of Period	321	216	321	216
<b>Retained Earnings</b>				
Balance at beginning of period	14,336	12,512	13,540	11,381
Net income attributable to Bank shareholders	1,121	951	3,108	3,051
Dividends – Preferred shares	(30)	(32)	(91)	(103)
– Common shares	(478)	(454)	(1,428)	(1,352)
Common shares repurchased for Cancellation (Note 12)	(169)	-	(349)	-
Balance at End of Period	14,780	12,977	14,780	12,977
<b>Accumulated Other Comprehensive Income on Available-for-Sale Securities</b>				
Balance at beginning of period	193	242	265	322
Unrealized gains (losses) on available-for-sale securities arising during the period (1)	(48)	26	(77)	2
Reclassification to earnings of (gains) losses in the period (2)	(2)	14	(45)	(42)
Balance at End of Period	143	282	143	282
<b>Accumulated Other Comprehensive Income on Cash Flow Hedges</b>				
Balance at beginning of period	140	19	142	311
Gains (losses) on cash flow hedges arising during the period (3)	(231)	177	(162)	(77)
Reclassification to earnings of (gains) on cash flow hedges (4)	(31)	(29)	(102)	(67)
Balance at End of Period	(122)	167	(122)	167
<b>Accumulated Other Comprehensive Income on Translation of Net Foreign Operations</b>				
Balance at beginning of period	77	(71)	73	33
Unrealized gain on translation of net foreign operations	316	260	480	138
Impact of hedging unrealized (loss) on translation of net foreign operations (5)	(140)	(70)	(300)	(52)
Balance at End of Period	253	119	253	119
<b>Total Accumulated Other Comprehensive Income</b>	<b>274</b>	<b>568</b>	<b>274</b>	<b>568</b>
<b>Total Shareholders' Equity</b>	<b>\$ 29,639</b>	<b>\$ 27,974</b>	<b>\$ 29,639</b>	<b>\$ 27,974</b>
<b>Non-controlling Interest in Subsidiaries</b>				
Balance at beginning of period	1,071	1,441	1,435	1,483
Net income attributable to non-controlling interest	16	19	52	56
Dividends to non-controlling interest	(32)	(32)	(68)	(68)
Preferred share redemption	-	-	(359)	-
Other	3	(6)	(2)	(49)
Balance at End of Period	1,058	1,422	1,058	1,422
<b>Total Equity</b>	<b>\$ 30,697</b>	<b>\$ 29,396</b>	<b>\$ 30,697</b>	<b>\$ 29,396</b>

(1) Net of income tax (provision) recovery of \$24, \$(9), \$36, \$(1) for the three and nine months ended, respectively.

(2) Net of income tax provision of \$1, \$14, \$19, \$25 for the three and nine months ended, respectively.

(3) Net of income tax (provision) recovery of \$82, \$(63), \$61, \$17 for the three and nine months ended, respectively.

(4) Net of income tax provision of \$14, \$9, \$38, \$24 for the three and nine months ended, respectively.

(5) Net of income tax recovery of \$50, \$24, \$107, \$18 for the three and nine months ended, respectively.

The accompanying notes are an integral part of these interim consolidated financial statements.



# Consolidated Statement of Cash Flows

(Unaudited) (Canadian \$ in millions)

	For the three months ended		For the nine months ended	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
<b>Cash Flows from Operating Activities</b>				
<b>Net Income</b>	\$ 1,137	\$ 970	\$ 3,160	\$ 3,107
Adjustments to determine net cash flows provided by (used in) operating activities				
Impairment write-down of securities, other than trading	10	2	19	5
Net (gain) on securities, other than trading	(10)	(16)	(94)	(101)
Net (increase) decrease in trading securities	1,016	1,645	(1,924)	(123)
Provision for credit losses (Note 3)	77	237	400	573
Change in derivative instruments – (increase) decrease in derivative asset	12,462	(5,769)	18,059	2,161
– increase (decrease) in derivative liability	(12,149)	6,769	(17,345)	2,743
Amortization of premises and equipment	88	90	267	269
Amortization of intangible assets	90	86	262	251
(Increase) decrease in deferred income tax asset	65	(115)	118	401
(Decrease) in deferred income tax liability	(18)	(16)	(41)	(123)
Decrease in current income tax asset	287	1,077	110	199
(Decrease) in current income tax liability	(191)	(725)	(44)	(296)
Change in accrued interest – decrease in interest receivable	60	182	200	89
– (decrease) in interest payable	(89)	(107)	(222)	(186)
Changes in other items and accruals, net	(859)	(1,230)	(110)	(4,761)
Net increase (decrease) in deposits	(3,601)	10,667	29,891	24,220
Net (increase) in loans	(4,106)	(5,685)	(12,423)	(12,109)
Net increase (decrease) in securities sold but not yet purchased	(2,991)	(1,412)	(2,550)	2,299
Net increase in securities lent or sold under repurchase agreements	8,024	931	7,000	15,411
Net (increase) decrease in securities borrowed or purchased under resale agreements	3,662	(3,991)	(8,515)	(9,710)
<b>Net Cash Provided by Operating Activities</b>	<b>2,964</b>	<b>3,590</b>	<b>16,218</b>	<b>24,319</b>
<b>Cash Flows from Financing Activities</b>				
Net increase (decrease) in liabilities of subsidiaries, other than deposits	19	24	(176)	(281)
Proceeds from issuance (maturities) of Covered Bonds (Note 10)	-	-	(1,354)	2,000
Repayment of subordinated debt	-	(1,200)	-	(1,200)
Redemption of securities of a subsidiary (Note 12)	-	-	(359)	-
Redemption of preferred shares (Note 12)	-	-	(200)	(396)
Redemption of Capital Trust Securities (Note 11)	-	-	-	(400)
Proceeds from issuance of common shares	15	12	67	53
Common shares repurchased for cancellation (Note 12)	(244)	-	(498)	-
Cash dividends paid	(456)	(318)	(1,388)	(1,092)
Dividends paid to non-controlling interest	(32)	(32)	(68)	(68)
<b>Net Cash (Used In) Financing Activities</b>	<b>(698)</b>	<b>(1,514)</b>	<b>(3,976)</b>	<b>(1,384)</b>
<b>Cash Flows from Investing Activities</b>				
Net (increase) decrease in interest bearing deposits with banks	(1,199)	1,063	(1,052)	(11)
Purchases of securities, other than trading	(12,105)	(9,978)	(24,602)	(29,590)
Maturities of securities, other than trading	3,969	3,291	10,780	9,272
Proceeds from sales of securities, other than trading	1,125	2,815	15,074	12,268
Premises and equipment – net purchases	(58)	(105)	(243)	(260)
Purchased and developed software – net purchases	(61)	(93)	(182)	(245)
Acquisitions (Note 8)	-	(20)	140	(20)
<b>Net Cash (Used in) Investing Activities</b>	<b>(8,329)</b>	<b>(3,027)</b>	<b>(85)</b>	<b>(8,586)</b>
Effect of Exchange Rate Changes on Cash and Cash Equivalents	696	426	981	(433)
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>(5,367)</b>	<b>(525)</b>	<b>13,138</b>	<b>13,916</b>
Cash and Cash Equivalents at Beginning of Period	38,446	34,117	19,941	19,676
<b>Cash and Cash Equivalents at End of Period</b>	<b>\$ 33,079</b>	<b>\$ 33,592</b>	<b>\$ 33,079</b>	<b>\$ 33,592</b>
<b>Represented by:</b>				
Cash and non-interest bearing deposits with Bank of Canada and other banks	\$ 31,557	\$ 32,498	\$ 31,557	\$ 32,498
Cheques and other items in transit, net	1,522	1,094	1,522	1,094
	\$ 33,079	\$ 33,592	\$ 33,079	\$ 33,592
<b>Supplemental Disclosure of Cash Flow Information:</b>				
Net cash provided by operating activities include:				
Amount of Interest paid in the period	\$ 1,233	\$ 1,328	\$ 3,623	\$ 3,758
Amount of Income taxes paid (received) in the period	\$ 29	\$ (10)	\$ 505	\$ 449
Amount of interest and dividend income received in the period	\$ 3,324	\$ 3,601	\$ 9,991	\$ 10,245

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation.

# Notes to Consolidated Financial Statements

July 31, 2013 (Unaudited)

## Note 1: Basis of Presentation

Bank of Montreal (the “bank”) is a public company incorporated in Canada having its registered office in Montreal, Canada. The bank is a highly diversified financial services provider and provides a broad range of retail banking, wealth management and investment banking products and services.

These interim consolidated financial statements were prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. We also comply with interpretations of International Financial Reporting Standards (“IFRS”) by our regulator, the Office of the Superintendent of

Financial Institutions of Canada (“OSFI”). These interim consolidated financial statements should be read in conjunction with the notes to our annual consolidated financial statements for the year ended October 31, 2012 as set out on pages 124 to 181 of our 2012 Annual Report.

During the quarter ended July 31, 2013, there were no changes in our IFRS accounting policies.

These interim consolidated financial statements were authorized for issue by the Board of Directors on August 27, 2013.

## Note 2: Securities

### Unrealized Gains and Losses

The following table summarizes the unrealized gains and losses on available-for-sale securities:

(Canadian \$ in millions)	July 31, 2013				October 31, 2012			
	Amortized cost	Gross unrealized gains (2)	Gross unrealized losses (2)	Fair Value	Amortized cost	Gross unrealized gains (2)	Gross unrealized losses (2)	Fair Value
Issued or guaranteed by:								
Canadian federal government	12,648	113	6	12,755	17,050	265	38	17,277
Canadian provincial and municipal government	3,332	15	34	3,313	2,642	39	1	2,680
U.S. federal government	5,275	5	-	5,280	10,010	89	-	10,099
U.S. states, municipalities and agencies	4,958	41	22	4,977	4,390	83	11	4,462
Other government	6,272	5	19	6,258	6,591	10	5	6,596
Mortgage-backed securities and collateralized mortgage obligations – Canada (1)	1,699	-	-	1,699	432	3	-	435
Mortgage-backed securities and collateralized mortgage obligations – U.S.	5,880	29	28	5,881	5,705	78	10	5,773
Corporate debt	9,275	97	18	9,354	7,724	169	18	7,875
Corporate equity	1,092	71	1	1,162	1,129	59	3	1,185
<b>Total</b>	<b>50,431</b>	<b>376</b>	<b>128</b>	<b>50,679</b>	<b>55,673</b>	<b>795</b>	<b>86</b>	<b>56,382</b>

(1) These amounts are supported by insured mortgages.

(2) Unrealized gains and losses may be offset by related losses (gains) on liabilities or hedge contracts.

### Note 3: Loans and Allowance for Credit Losses

#### Allowance for Credit Losses

The allowance for credit losses recorded in our Consolidated Balance Sheet is maintained at a level that we consider adequate to absorb credit-related losses on our loans, customers' liability under acceptances and other credit

instruments. The portion related to other credit instruments is recorded in other liabilities in our Consolidated Balance Sheet. As at July 31, 2013, there was a \$261 million (\$218 million as at July 31, 2012) allowance for credit losses related to other credit instruments included in other liabilities.

A continuity of our allowance for credit losses is as follows:

(Canadian \$ in millions)

	Residential mortgages		Credit card, consumer instalment and other personal loans		Business and government loans		Customers' liability under acceptances		Total	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
For the three months ended										
Specific Allowance at beginning of period	81	60	68	59	387	419	-	-	536	538
Specific provision for credit losses	30	43	141	169	(114)	17	-	-	57	229
Recoveries	7	4	39	39	183	153	-	-	229	196
Write-offs	(24)	(36)	(174)	(209)	(112)	(164)	-	-	(310)	(409)
Foreign exchange and other	(6)	6	(4)	6	(57)	(78)	-	-	(67)	(66)
Specific Allowance at end of period	88	77	70	64	287	347	-	-	445	488
Collective Allowance at beginning of period	50	42	613	633	751	764	23	26	1,437	1,465
Collective provision for credit losses	47	(2)	15	(23)	(44)	35	2	(2)	20	8
Foreign exchange and other	-	-	-	-	17	12	-	-	17	12
Collective Allowance at end of period	97	40	628	610	724	811	25	24	1,474	1,485
Total Allowance	185	117	698	674	1,011	1,158	25	24	1,919	1,973
Comprised of: Loans	167	110	698	674	768	947	25	24	1,658	1,755
Other credit instruments	18	7	-	-	243	211	-	-	261	218

(Canadian \$ in millions)

	Residential mortgages		Credit card, consumer instalment and other personal loans		Business and government loans		Customers' liability under acceptances		Total	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
For the nine months ended										
Specific Allowance at beginning of period	76	74	62	59	338	426	-	-	476	559
Specific provision for credit losses	94	85	462	513	(146)	(52)	-	-	410	546
Recoveries	15	54	111	118	444	444	-	-	570	616
Write-offs	(79)	(126)	(558)	(620)	(307)	(438)	-	-	(944)	(1,184)
Foreign exchange and other	(18)	(10)	(7)	(6)	(42)	(33)	-	-	(67)	(49)
Specific Allowance at end of period	88	77	70	64	287	347	-	-	445	488
Collective Allowance at beginning of period	47	36	624	565	759	817	30	34	1,460	1,452
Collective provision for credit losses	50	4	4	45	(59)	(12)	(5)	(10)	(10)	27
Foreign exchange and other	-	-	-	-	24	6	-	-	24	6
Collective Allowance at end of period	97	40	628	610	724	811	25	24	1,474	1,485
Total Allowance	185	117	698	674	1,011	1,158	25	24	1,919	1,973
Comprised of: Loans	167	110	698	674	768	947	25	24	1,658	1,755
Other credit instruments	18	7	-	-	243	211	-	-	261	218

Interest income on impaired loans of \$35 million and \$104 million, respectively, was recognized for the three and nine months ended July 31, 2013 (\$39 million and \$112 million, respectively, for the three and nine months ended July 31, 2012).

### **FDIC Covered Loans**

Certain loans acquired as part of our acquisition of AMCORE Bank are subject to a loss share agreement with the Federal Deposit Insurance Corporation (“FDIC”). Under this agreement, the FDIC reimburses us for 80% of the net losses we incur on the covered loans.

For the three and nine months ended July 31, 2013, we recorded net recoveries of \$14 million and \$23 million, respectively, related to AMCORE loans (net provisions for credit losses of \$1 million and \$2 million, respectively, for the three and nine months ended July 31, 2012). These amounts are net of the amounts expected to be reimbursed by the FDIC on the covered loans.

### **Purchased Performing Loans**

For performing loans with fixed terms, the future credit mark is fully amortized to net interest income over the expected life of the loan using the effective interest method. The impact to net interest income for the three and nine months ended July 31, 2013 was \$10 million and \$40 million (\$22 million and \$83 million for the three and nine months ended July 31, 2012). The incurred credit losses are re-measured at each reporting period, with any increases recorded in the provision for credit losses. Decreases in incurred credit losses will be recorded in the provision for credit losses until the accumulated collective allowance is exhausted. Any additional decrease will be recorded in net interest income. The impact of the re-measurement of incurred credit losses for performing loans with fixed terms for the three and nine months ended July 31, 2013 was \$nil and \$nil in provision for credit losses and \$35 million and \$140 million in net interest income respectively (\$nil and \$nil in provision for credit losses and \$6 million and \$64 million in net interest income, respectively, for the three and nine months ended July 31, 2012).

For performing loans with revolving terms, the incurred and future credit marks are amortized into net interest income on a straight line basis over the contractual terms of the loans. The impact to net interest income of such amortization for performing loans with revolving terms for the three and nine months ended July 31, 2013 was \$30 million and \$100 million, respectively (\$42 million and \$142 million, respectively, for the three and nine months ended July 31, 2012).

As performing loans are repaid, the related remaining unamortized credit marks are recorded as net interest income during the period in which the cash is received. The impact to net interest income as a result of repayments for the three and nine months ended July 31, 2013 was \$55 million and \$188 million, respectively (\$117 million and \$232 million, respectively, for the three and nine months ended July 31, 2012).

Actual specific provisions for credit losses relating to these performing loans will be recorded as they arise in a manner that is consistent with our accounting policy for loans we originate. The total specific provision for credit losses impact for purchased performing loans for the three and nine months ended July 31, 2013 was \$44 million and \$191 million (\$113 million and \$188 million for the three and nine months ended July 31, 2012).

As at July 31, 2013, the remaining amount of purchased performing loans on the balance sheet was \$17.9 billion (\$21.1 billion as at October 31, 2012). As at July 31, 2013, the remaining credit mark on performing term loans, revolving loans and other performing loans was \$489 million, \$185 million and \$11 million, respectively (\$849 million, \$301 million, and \$23 million, respectively as at October 31, 2012). Of the total credit mark for performing loans of \$685 million, \$382 million represents the future credit mark that will be amortized over the remaining life of the portfolio. The remaining \$303 million represents the incurred credit mark and will be re-measured each reporting period.

### **Purchased Credit Impaired Loans (“PCI Loans”)**

Subsequent to the acquisition date, we regularly re-evaluate what we expect to collect on the PCI loans. Increases in expected cash flows will result in a recovery in the specific provision for credit losses and either a reduction in any previously recorded allowance for credit losses or, if no allowance exists, an increase in the current carrying value of the purchased credit impaired loans. Decreases in expected cash flows will result in a charge to the specific provision for credit losses and an increase in the allowance for credit losses. The impact of these evaluations for the three and nine month periods ended July 31, 2013 was \$140 million and \$306 million recovery of specific provision for credit losses (\$118 million and \$377 million recovery for the three and nine months ended July 31, 2012).

As at July 31, 2013, the remaining amount of purchased credit impaired loans on the balance sheet was \$0.8 billion (\$1.2 billion as at October 31, 2012). As at July 31, 2013, the remaining credit mark related to purchased credit impaired loans was \$237 million (\$445 million as at October 31, 2012).

### **Unfunded Commitments and Letters of Credit Acquired**

As part of our purchase of Marshall and Ilsley Corporation (“M&I”) we recorded a liability related to unfunded commitments and letters of credit.

As at July 31, 2013, the remaining credit mark on unfunded commitments and letters of credit acquired was \$32 million (\$99 million as at October 31, 2012).

## Note 4: Risk Management

We have an enterprise-wide approach to the identification, measurement, monitoring and management of risks faced across the organization. The key financial instrument risks are classified as credit and counterparty, market, and liquidity and funding risk.

### Credit and Counterparty Risk

We are exposed to credit risk from the possibility that counterparties may default on their financial obligations to us. Credit risk arises predominantly with respect to loans, debt securities, over-the-counter derivatives and other credit instruments. This is the most significant measurable risk that we face.

### Market Risk

Market risk is the potential for adverse changes in the value of our assets and liabilities resulting from changes in market variables such as interest rates, foreign exchange rates, equity and commodity prices and their implied volatilities, and credit spreads, as well as the risk of credit migration and default. We

## Note 5: Guarantees

In the normal course of business we enter into a variety of guarantees. The most significant guarantees are as follows:

### Standby Letters of Credit and Guarantees

Standby letters of credit and guarantees represent our obligation to make payments to third parties on behalf of another party if that party is unable to make the required payments or meet other contractual requirements. The maximum amount payable under standby letters of credit and guarantees totalled \$12,853 million as at July 31, 2013 (\$11,851 million as at October 31, 2012). The majority have a term of one year or less. Collateral requirements for standby letters of credit and guarantees are consistent with our collateral requirements for loans. A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments.

As at July 31, 2013, \$41 million (\$29 million as at October 31, 2012) was included in other liabilities related to guaranteed parties that were unable to meet their obligation to third parties (See Note 3).

### Backstop and Other Liquidity Facilities

Backstop liquidity facilities are provided to asset-backed commercial paper ("ABCP") programs administered by either us or third parties as an alternative source of financing in the event that such programs are unable to access ABCP markets or when predetermined performance measures of the financial assets owned by these programs are not met. The terms of the backstop liquidity facilities do not require us to advance money to these programs in the event of bankruptcy of the borrower. The facilities' terms are generally no longer than one year, but can be several years.

The maximum amount payable under these backstop and other liquidity facilities totalled \$4,662 million as at July 31, 2013 (\$4,467 million as at October 31, 2012). As at July 31, 2013, \$170

million was outstanding from facilities drawn in accordance with the terms of the backstop liquidity facilities (\$107 million as at October 31, 2012).

### Liquidity and Funding Risk

Liquidity and funding risk is the potential for loss in the event that we are unable to meet our financial commitments in a timely manner at reasonable prices as our commitments come due. It is our policy to ensure that sufficient liquid assets and funding capacity are available to meet financial commitments, including liabilities to depositors and suppliers, and lending, investment and pledging commitments, even in times of stress. Managing liquidity and funding risk is essential to maintaining both depositor confidence and stability in earnings.

Key measures as at July 31, 2013 are outlined in the Risk Management section on pages 12 to 17 of Management's Discussion and Analysis of the Third Quarter Report to Shareholders.

million was outstanding from facilities drawn in accordance with the terms of the backstop liquidity facilities (\$107 million as at October 31, 2012).

### Credit Enhancement Facilities

Where warranted, we provide partial credit enhancement facilities to transactions within ABCP programs administered by either us or third parties. Credit enhancement facilities are included in backstop liquidity facilities.

### Senior Funding Facilities

In addition to our investment in the notes subject to the Montreal Accord, we have provided a senior loan facility of \$238 million as at July 31, 2013 (\$295 million as at October 31, 2012). No amounts were drawn as at July 31, 2013 or October 31, 2012.

### Derivatives

Certain of our derivative instruments meet the accounting definition of a guarantee when they require the issuer to make payments to reimburse the holder for a loss incurred because a debtor fails to make payment when due under the terms of a debt instrument. In order to reduce our exposure to these derivatives, we enter into contracts that hedge the related risks.

Written credit default swaps require us to compensate a counterparty following the occurrence of a credit event in relation to a specified reference obligation, such as a bond or a loan. The maximum amount payable under credit default swaps is equal to their notional amount of \$14,768 million as at July 31, 2013 (\$24,126 million as at October 31, 2012). The terms of these contracts range from less than one year to 10 years. The fair value of the related derivative liabilities included in derivative instruments in our Consolidated Balance Sheet was \$99 million as at July 31, 2013 (\$156 million as at October 31, 2012).

### Exchange and Clearinghouse Guarantees

We are a member of several securities and futures exchanges and clearinghouses. Membership in certain of these organizations may require us to pay a pro rata share of the losses incurred by the organization in the event of default of another member. Such obligations vary with different organizations. These obligations may be limited to members who dealt with the defaulting member, an amount related to our contribution to a member's guarantee fund, or an amount specified in the membership agreement. It is difficult to estimate our maximum exposure under these membership agreements, since this would require an assessment of future claims that may be made against us that have not yet occurred. Based on historical experience, we expect the risk of loss to be remote.

### Indemnification Agreements

In the normal course of operations, we enter into various agreements that provide general indemnifications. These indemnifications typically occur in connection with sales of assets, securities offerings, service contracts, membership

### Note 6: Securitization

Periodically, we securitize loans to obtain alternate sources of funding. Securitization involves selling loans to trusts

agreements, clearing arrangements, derivatives contracts and leasing transactions. We also have a securities lending business that lends securities owned by clients to borrowers who have been evaluated for credit risk using the same credit risk process that is applied to loans and other credit assets. In connection with these activities, we provide an indemnification to lenders against losses resulting from the failure of the borrower to return loaned securities when due. All borrowings are fully collateralized with cash or marketable securities. As securities are loaned, we require borrowers to maintain collateral which is equal to or in excess of 100% of the fair value of the securities borrowed. The collateral is revalued on a daily basis. The amount of securities loaned subject to indemnification was \$4,643 million as at July 31, 2013 (\$4,343 million as at October 31, 2012). No amount was included in our Consolidated Balance Sheet as at July 31, 2013 and October 31, 2012 related to these indemnifications.

("securitization vehicles"), which buy the loans and then issue either interest bearing or discounted investor certificates.

The following table shows the carrying amounts related to securitization activities with third parties that are recorded on our Consolidated Balance Sheet, together with the associated liabilities, for each category of asset on the balance sheet:

(Canadian \$ in millions)	July 31, 2013 (1) (2)		October 31, 2012	
	Carrying amount of assets	Associated liabilities	Carrying amount of assets	Associated liabilities
Available-for-sale securities	-		428	
Residential mortgages	9,425		9,020	
	9,425		9,448	
Other Related Assets	11,483		11,105	
Total	20,908	20,456	20,553	20,312

(1) The fair value of the securitized assets is \$21,097 million and the fair value of the associated liabilities is \$20,648 million, for a net position of \$449 million. Securitized assets are those which we have transferred to third parties, including other related assets.

(2) During the three and nine months ended July 31, 2013, we sold \$1,560 million and \$5,509 million of loans to third-party securitization programs (\$1,628 million and \$4,894 million for the three and nine months ended July 31, 2012).

Certain comparative figures have been reclassified to conform with current period's presentation.

The other related assets represent payments received on account of loans pledged under securitization that have not been applied against the associated liabilities. The payments received are held on behalf of the investors in the securitization vehicles until principal payments are required to be made on

the associated liabilities. In order to compare all assets supporting the associated liabilities, this amount is added to the carrying value of the securitized assets in the above table.

## Note 7: Special Purpose Entities

Total assets in our unconsolidated special purpose entities (“SPEs”) and our exposure to losses are summarized in the following table:

	July 31, 2013					October 31, 2012						
	Exposure to loss				Total assets	Exposure to loss				Total assets		
	Undrawn facilities (1)	Drawn facilities and loans provided	Securities held	Derivative assets	Total	Undrawn facilities (1)	Drawn facilities and loans provided	Securities held	Derivative assets	Total		
<b>Unconsolidated SPEs</b>												
Canadian customer securitization vehicles (2)	3,897	-	133	2	4,032	2,949	3,691	-	118	-	3,809	2,697
Structured finance vehicles	na	na	12,018	-	12,018	32,879	na	na	10,324	-	10,324	26,500
<b>Total</b>	<b>3,897</b>	<b>-</b>	<b>12,151</b>	<b>2</b>	<b>16,050</b>	<b>35,828</b>	<b>3,691</b>	<b>-</b>	<b>10,442</b>	<b>-</b>	<b>14,133</b>	<b>29,197</b>

(1) These facilities are backstop liquidity facilities provided to our Canadian customer securitization vehicles. None of the backstop liquidity facilities provided to our Canadian customer securitization vehicles related to credit support as at July 31, 2013 and October 31, 2012.

(2) Securities held that are issued by our Canadian customer securitization vehicles are comprised of asset-backed commercial paper and are classified as trading securities and available-for-sale securities. Assets held by all these vehicles relate to assets in Canada.

na - not applicable

Total assets in our consolidated SPEs and our exposure to losses are summarized in the following table:

	July 31, 2013					October 31, 2012						
	Exposure to loss				Total assets	Exposure to loss				Total assets		
	Undrawn facilities	Drawn facilities and loans provided	Securities held	Derivative assets	Total (1)	Undrawn facilities	Drawn facilities and loans provided	Securities held	Derivative assets	Total (1)		
<b>Consolidated SPEs</b>												
Canadian customer securitization vehicles	1	-	757	-	758	757	7	-	574	-	581	574
U.S customer securitization vehicle	4,176	29	-	1	4,206	2,802	4,144	58	-	2	4,204	3,378
Bank securitization vehicles (2)	-	-	1,500	-	1,500	5,750	-	-	192	-	192	5,323
Credit protection vehicle (3)	354	-	1,398	38	1,790	2,226	522	-	1,385	104	2,011	2,226
Structured investment vehicles (4)	-	-	-	-	-	209	40	1,440	-	1	1,481	1,597
Capital and funding trusts	3,074	9,531	842	43	13,490	13,278	2,973	11,132	842	91	15,038	14,972
<b>Total</b>	<b>7,605</b>	<b>9,560</b>	<b>4,497</b>	<b>82</b>	<b>21,744</b>	<b>25,022</b>	<b>7,686</b>	<b>12,630</b>	<b>2,993</b>	<b>198</b>	<b>23,507</b>	<b>28,070</b>

(1) We consolidate the SPEs in the table and as a result, all intercompany balances and transactions between us and the consolidated SPEs are eliminated upon consolidation.

(2) Included in other liabilities is \$4,291 million of term asset-backed securities funding our bank securitization vehicles (\$5,186 million as at October 31, 2012).

(3) Total assets include cash and interest bearing deposits of \$2,226 million and securities of \$nil million (\$2,069 million and \$157 million, respectively as at October 31, 2012).

(4) The liquidity facility provided to our structured investment vehicle was fully paid off in the three months ended July 31, 2013.

## Note 8: Acquisitions

The cost of an acquisition is measured at the fair value of the consideration, including contingent consideration. Acquisition-related costs are recognized as an expense in the period in which they are incurred. The acquired identifiable assets, liabilities and contingent consideration are measured at their fair values at the date of acquisition. Goodwill is measured as the excess of the aggregate of the consideration transferred over the net of the amounts of identifiable assets acquired and liabilities assumed. The results of operations of acquired businesses are included in our consolidated financial statements beginning on the date of acquisition.

### Aver Media LP (“Aver”)

On April 1, 2013, we completed the acquisition of the assets of Aver Media LP, a private Canadian-based film and TV media lending company for cash consideration of \$260 million, subject to a post-closing adjustment based on net assets, plus contingent consideration of approximately \$10 million to be paid over the next eighteen months. Acquisition costs of \$1 million were expensed in non-interest expense, other in our Consolidated Statement of Income. This asset acquisition is predominantly of the Aver loan portfolio which provides us with additional opportunities to grow our commercial loan business by expanding our presence in the film and television production industry. Goodwill related to this acquisition is deductible for tax purposes. As part of this acquisition, we acquired a customer relationship intangible asset which is being amortized on an accelerated basis over 10 years. Aver is part of our P&C Canada reporting segment. The acquisition was accounted for as a business combination.

### Asian Wealth Management Business (“AWMB”)

On January 25, 2013, the bank completed the acquisition of an Asian-based wealth management business for cash consideration of \$33 million. During the quarter ended April 30, 2013, the purchase price increased from \$33 million to \$34

million due to a post-closing adjustment based upon working capital. Acquisition costs of \$4 million were expensed in non-interest expense, other in our Consolidated Statement of Income. The business provides private banking services to high net worth individuals in the Asia-Pacific region and provides an important opportunity for us to expand our offering to high net worth individuals in this region. Goodwill related to this acquisition is deductible for tax purposes. As part of this acquisition, we acquired a customer relationship intangible asset which is being amortized on a straight-line basis over 15 years, and software intangible assets which are being amortized over their remaining useful lives. Asian Wealth Management Business is part of our Private Client Group reporting segment.

### CTC Consulting, LLC (“CTC”)

On June 11, 2012, we completed the acquisition of United States-based CTC Consulting, LLC for cash consideration of \$20 million. During the year ended October 31, 2012, we increased the purchase price by \$1 million to \$21 million based on a revaluation of equity. Acquisition costs of less than \$1 million were expensed in non-interest expense, other in our Consolidated Statement of Income. The acquisition of CTC will help us to expand and enhance our manager research and advisory capabilities and investment offering to ultra-high-net-worth clients and select multi-family offices and wealth advisors. This will allow us to further strengthen and expand our presence in the United States. As part of this acquisition, we acquired a customer relationship intangible asset which is being amortized on an accelerated basis over 15 years. Goodwill related to this acquisition is not deductible for tax purposes. CTC is part of our Private Client Group reporting segment.

The estimated fair values of the assets acquired and the liabilities assumed at the date of acquisition are as follows:

(Canadian \$ in millions)	2013		2012
	Aver	AWMB	CTC
Cash resources	-	434	2
Loans	232	311	-
Premises and equipment	-	1	1
Goodwill	20	16	7
Intangible assets	16	17	11
Other assets	3	2	2
<b>Total assets</b>	<b>271</b>	<b>781</b>	<b>23</b>
Deposits	-	746	-
Other liabilities	1	1	2
<b>Total liabilities</b>	<b>1</b>	<b>747</b>	<b>2</b>
<b>Purchase price</b>	<b>270</b>	<b>34</b>	<b>21</b>

The allocation of the purchase price for Aver and AWMB is subject to refinement as we complete the valuation of the assets acquired and liabilities assumed.



## COFCO Trust Co. ("COFCO")

On August 1, 2012, we acquired a 19.99% interest in COFCO Trust Co., a subsidiary of COFCO Group, one of China's largest state-owned enterprises with operations across a variety of sectors, including agriculture and financial services. We recorded our investment in COFCO at cost and adjust our

investment for our proportionate share of any net income or loss, other comprehensive income or loss and dividends. The investment provides an important opportunity for us to expand our offering to high net worth and institutional clients in China. COFCO Trust Co. is part of our Private Client Group reporting segment.

## Note 9: Goodwill

When we complete an acquisition, we allocate the purchase price paid to the assets acquired, including identifiable intangible assets and the liabilities assumed. Any excess of the consideration transferred over the fair value of those net assets is considered to be goodwill. Goodwill is not amortized.

There were no write-downs of goodwill due to impairment during the three and nine months ended July 31, 2013 and the year ended October 31, 2012.

A continuity of our goodwill by cash generating unit for the quarter ended July 31, 2013 and the year ended October 31, 2012 is as follows:

(Canadian \$ in millions)	Personal and Commercial Banking			Client Investing	Global Asset Management *	Private Banking	Insurance	Private Client Group	BMO Capital Markets	Total
	P&C Canada	P&C U.S.	Total					Total	Total	
Goodwill as at October 31, 2011	122	2,545	2,667	68	377	344	2	791	191	3,649
Acquisitions during the year	-	-	-	-	-	7	-	7	-	7
Other (1)	-	48	48	-	4	6	-	10	3	61
Goodwill as at October 31, 2012	122	2,593	2,715	68	381	357	2	808	194	3,717
Acquisitions during the period	20	-	20	-	-	16	-	16	-	36
Other (1)	-	70	70	-	3	11	-	14	3	87
Goodwill as at July 31, 2013	<b>142</b> (2)	<b>2,663</b> (3)	<b>2,805</b>	<b>68</b> (4)	<b>384</b> (5)	<b>384</b> (6)	<b>2</b> (7)	<b>838</b>	<b>197</b> (8)	<b>3,840</b>

(1) Other changes in goodwill included the effects of translating goodwill denominated in foreign currencies into Canadian dollars and purchase accounting adjustments related to prior-year purchases.

(2) Relates primarily to Moneris Solutions Corporation, bcpbank Canada, Diners Club, and Aver Media LP.

(3) Relates primarily to New Lenox State Bank, First National Bank of Joliet, Household Bank branches, Mercantile Bancorp, Inc., Villa Park Trust Savings Bank, First National Bank & Trust, Ozaukee Bank, Merchants and Manufacturers Bancorporation, Inc., AMCORE and M&I.

(4) Relates to BMO Nesbitt Burns Inc.

(5) Relates to Guardian Group of Funds Ltd., Pyrford International plc, Integra GRS, LGM and M&I.

(6) Relates primarily to Harris myCFO, Inc., Stoker Ostler Wealth Advisors, Inc., M&I, CTC Consulting LLC and AWMB.

(7) Relates to AIG.

(8) Relates to Gerard Klauer Mattison Co., Inc., BMO Nesbitt Burns Inc, Griffin, Kubik, Stephens & Thompson, Inc., Paloma Securities LLC and M&I.

\* formerly, Investment Products

## Note 10: Deposits

(Canadian \$ in millions)	Payable on demand				Payable after notice		Payable on a fixed date (3)		Total	
	Interest bearing		Non-interest bearing		July 31, 2013	October 31, 2012	July 31, 2013	October 31, 2012	July 31, 2013	October 31, 2012
	July 31, 2013	October 31, 2012	July 31, 2013	October 31, 2012						
Deposits by:										
Banks	890	2,116	901	611	3,582	2,653	15,989	12,722	21,362	18,102
Businesses and governments	12,565	12,205	23,611	21,431	51,572	49,208	125,465	103,726	213,213	186,570
Individuals	2,781	2,545	11,091	10,388	69,414	63,770	40,310	42,327	123,596	119,030
<b>Total (1) (2)</b>	<b>16,236</b>	<b>16,866</b>	<b>35,603</b>	<b>32,430</b>	<b>124,568</b>	<b>115,631</b>	<b>181,764</b>	<b>158,775</b>	<b>358,171</b>	<b>323,702</b>
Booked In										
Canada	14,805	16,011	24,764	24,280	74,646	65,810	102,231	97,243	216,446	203,344
United States	872	596	10,719	8,007	49,273	48,968	64,326	49,614	125,190	107,185
Other Countries	559	259	120	143	649	853	15,207	11,918	16,535	13,173
<b>Total</b>	<b>16,236</b>	<b>16,866</b>	<b>35,603</b>	<b>32,430</b>	<b>124,568</b>	<b>115,631</b>	<b>181,764</b>	<b>158,775</b>	<b>358,171</b>	<b>323,702</b>

(1) Includes structured notes designated at fair value through profit or loss.

(2) As at July 31, 2013 and October 31, 2012, total deposits payable on a fixed date included \$20,707 million and \$17,613 million, respectively, of federal funds purchased and commercial paper issued and other deposit liabilities. Included in deposits as at July 31, 2013 and October 31, 2012 are \$176,274 million and \$146,003 million, respectively, of deposits denominated in U.S. dollars, and \$3,075 million and \$4,777 million, respectively, of deposits denominated in other foreign currencies.

(3) Includes \$158,358 million of deposits, each greater than one hundred thousand dollars, of which \$84,099 million were booked in Canada, \$59,053 million were booked in the United States and \$15,206 million were booked in other countries (\$134,146 million, \$79,223 million, \$43,005 million and \$11,918 million, respectively, in October 31, 2012). Of the \$84,099 million of deposits booked in Canada \$34,455 million mature in less than three months, \$2,767 million in three to six months, \$6,062 million mature in six to 12 months and \$40,815 million mature after 12 months (\$79,223 million, \$35,023 million, \$5,250 million, \$7,979 million and \$30,971 million, respectively, in October 31, 2012). We have liquid assets of \$178,002 million to support these and other deposit liabilities (\$163,740 million in October 31, 2012). A portion of these liquid assets have been pledged.

Certain comparative figures have been reclassified to conform with current period's presentation.

During the quarter ended January 31, 2013, the €1,000,000 4.25% Covered Bond-Series 1 deposit matured.

During the quarter ended January 31, 2012, we issued US\$2.0 billion Covered Bond-Series 5. This deposit pays interest of 1.95% and matures on January 30, 2017.

Deposits payable on demand are comprised primarily of our customers' chequing accounts, some of which we pay interest on. Our customers need not notify us prior to withdrawing money from their chequing accounts.

Deposits payable after notice are comprised primarily of our customers' savings accounts, on which we pay interest.

Deposits payable on a fixed date are comprised of:

- Various investment instruments purchased by our customers to earn interest over a fixed period, such as term deposits and guaranteed investment certificates. The terms of these deposits can vary from one day to 10 years.
- Federal funds purchased, which are overnight borrowings of other banks' excess reserve funds at a United States Federal Reserve Bank. As at July 31, 2013, we had borrowed \$637 million of federal funds (\$1,674 million as at October 31, 2012).
- Commercial paper, which totalled \$4,761 million as at July 31, 2013 (\$4,513 million as at October 31, 2012).
- Covered bonds, which totalled \$7,856 million as at July 31, 2013 (\$9,053 million as at October 31, 2012).

## Note 11: Capital Trust Securities

During the quarters ended July 31, 2013 and 2012, we did not issue or redeem any Capital Trust Securities.

During the quarter ended January 31, 2012, we redeemed all of our BMO Capital Trust Securities – Series C (“BMO BOaTs – Series C”) at a redemption amount equal to \$1,000 for an aggregate redemption of \$400 million, plus unpaid distributions which had been declared.

## Note 12: Share Capital

During the quarter ended July 31, 2013 and 2012, we did not issue or redeem any preferred shares.

During the quarter ended April 30, 2013, we redeemed all of our Non-cumulative Class B Preferred Shares Series 5, at a redemption price of \$25.00 per share plus declared and unpaid dividends up to but excluding the date fixed for redemption.

During the quarter ended April 30, 2013, we redeemed all of the outstanding 7 3/8 % Noncumulative Exchangeable Preferred Stock, Series A, issued by one of our subsidiaries at a redemption price equal to US\$25 per share for an aggregate redemption of US\$250 million, plus unpaid dividends up to the date of redemption. Prior to the redemption, these preferred shares were reported in our Consolidated Balance Sheet as non-controlling interest in subsidiaries. We recognized a gain of \$107 million in contributed surplus related to foreign exchange on redemption of preferred shares.

On February 1, 2013, we commenced a normal course issuer bid effective for one year. Under this bid, we may repurchase up to 15,000,000 common shares.

During the quarter ended April 30, 2013, we repurchased 4,000,000 common shares at an average cost of \$63.59 per share,

totalling \$254 million, approximately 0.62% of our common shares then outstanding.

During the quarter ended July 31, 2013, we repurchased 4,000,000 common shares at an average cost of \$61.07 per share, totalling \$244 million, approximately 0.62% of our common shares then outstanding.

During the quarter ended July 31, 2012, we did not repurchase any shares under our previous normal course issuer bid.

On July 22, 2013, the Bank announced that it did not intend to exercise its right to redeem the currently outstanding Non-Cumulative 5-Year Rate Reset Class B Preferred Shares, Series 16 (Series 16 preferred shares) on August 25, 2013. As a result, subject to certain conditions, the holders of the Series 16 Preferred Shares had the right, at their option, to elect by August 12, 2013, to convert all or part of their Series 16 Preferred Shares on a one-for-one basis into Non-Cumulative Floating Rate Class B Preferred Shares, Series 17 (Series 17 preferred shares), effective August 26, 2013. As a result, approximately 6.3 million Series 16 and approximately 5.7 million Series 17 preferred shares will be outstanding for the 5-year period commencing on August 26, 2013, and ending on August 25, 2018.

### Share Capital Outstanding <sup>(1)</sup>

	July 31, 2013		October 31, 2012		Convertible into...
	Number of shares	Amount	Number of shares	Amount	
Preferred Shares – Classified as Equity					
Class B – Series 5	-	-	8,000,000	200	-
Class B – Series 13	14,000,000	350	14,000,000	350	-
Class B – Series 14	10,000,000	250	10,000,000	250	-
Class B – Series 15	10,000,000	250	10,000,000	250	-
Class B – Series 16	12,000,000	300	12,000,000	300	preferred shares – class B – series 17 (2)
Class B – Series 18	6,000,000	150	6,000,000	150	preferred shares – class B – series 19 (2)
Class B – Series 21	11,000,000	275	11,000,000	275	preferred shares – class B – series 22 (2)
Class B – Series 23	16,000,000	400	16,000,000	400	preferred shares – class B – series 24 (2)
Class B – Series 25	11,600,000	290	11,600,000	290	preferred shares – class B – series 26 (2)
		2,265		2,465	
Common Shares <sup>(3)</sup>	645,938,545	11,999	650,729,644	11,957	
Share Capital		14,264		14,422	

(1) For additional information refer to Notes 20 and 22 to our consolidated financial statements for the year ended October 31, 2012 on pages 156 to 160 of our 2012 Annual Report.

(2) If converted, the holders have the option to convert back to the original preferred shares on subsequent redemption dates.

(3) The stock options issued under the stock option plan are convertible into 16,278,284 common shares as at July 31, 2013 (15,801,966 common shares as at October 31, 2012).

## Note 13: Capital Management

Our objective is to maintain a strong capital position in a cost-effective structure that: considers our target regulatory capital ratios and internal assessment of required economic capital; is consistent with our targeted credit ratings; underpins our operating groups' business strategies; and builds depositor confidence and long-term shareholder value.

We have met OSFI's stated "all-in" target capital ratios requirement as at July 31, 2013. Our capital position as at July 31, 2013 is detailed in the Capital Management section on pages 19 to 21 of Management's Discussion and Analysis of the Third Quarter Report to Shareholders.

## Note 14: Employee Compensation

### Stock Options

During the nine months ended July 31, 2013, we granted a total of 2,003,446 stock options (2,526,345 stock options during the nine months ended July 31, 2012). The weighted-average fair value of options granted during the nine months ended July 31,

2013 was \$5.29 per option (\$5.54 per option for the nine months ended July 31, 2012).

To determine the fair value of the stock option tranches (i.e. the 25% portion that vests each year) on the grant date, the following ranges of values were used for each option pricing assumption:

For stock options granted during the nine months ended	July 31, 2013	July 31, 2012
Expected dividend yield	6.0%-6.2%	6.8%-7.2%
Expected share price volatility	18.1%-18.6%	21.3%-22.3%
Risk-free rate of return	1.7%-1.9%	1.5%-1.8%
Expected period until exercise (in years)	5.5-7.0	5.5-7.0

Changes to the input assumptions can result in different fair value estimates.

### Pension and Other Employee Future Benefit Expenses

Pension and other employee future benefit expenses are determined as follows:

(Canadian \$ in millions)

	Pension benefit plans		Other employee future benefit plans	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
For the three months ended				
Benefits earned by employees	60	50	7	5
Interest cost on accrued benefit liability	65	67	12	13
Actuarial loss recognized in expense	5	-	-	-
Expected return on plan assets	(82)	(79)	(2)	(2)
Benefits expense	48	38	17	16
Canada and Quebec pension plan expense	16	16	-	-
Defined contribution expense	2	2	-	-
Total pension and other employee future benefit expenses	66	56	17	16

(Canadian \$ in millions)

	Pension benefit plans		Other employee future benefit plans	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
For the nine months ended				
Benefits earned by employees	172	142	20	14
Interest cost on accrued benefit liability	194	199	38	39
Actuarial loss recognized in expense	13	1	-	-
Plan amendment costs recognized in expense	-	-	(2)	(2)
Expected return on plan assets	(246)	(236)	(5)	(4)
Benefits expense	133	106	51	47
Canada and Quebec pension plan expense	57	56	-	-
Defined contribution expense	7	7	-	-
Total pension and other employee future benefit expenses	197	169	51	47

## Note 15: Earnings Per Share

The following tables present the bank's basic and diluted earnings per share:

### Basic earnings per share

(Canadian \$ in millions, except as noted)	For the three months ended		For the nine months ended	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
Net income attributable to Bank shareholders	1,121	951	3,108	3,051
Dividends on preferred shares	(30)	(32)	(91)	(103)
Net income available to common shareholders	1,091	919	3,017	2,948
Average number of common shares outstanding (in thousands)	647,045	645,715	649,913	642,748
Basic earnings per share (Canadian \$)	1.69	1.42	4.64	4.59

### Diluted earnings per share

(Canadian \$ in millions, except as noted)	For the three months ended		For the nine months ended	
	July 31, 2013	July 31, 2012	July 31, 2013	July 31, 2012
Net income available to common shareholders adjusted for dilution effect	1,091	919	3,017	2,957
Average number of common shares outstanding (in thousands)	647,045	645,715	649,913	642,748
Convertible shares	-	75	-	4,054
Stock options potentially exercisable (1)	10,655	5,161	10,731	6,781
Common shares potentially repurchased	(9,363)	(4,111)	(9,412)	(5,550)
Average diluted number of common shares outstanding (in thousands)	648,337	646,840	651,232	648,033
Diluted earnings per share (Canadian \$)	1.68	1.42	4.63	4.56

(1) In computing diluted earnings per share we excluded average stock options outstanding of 3,172,149 and 3,238,414 with a weighted-average exercise price of \$180.69 and \$180.29, respectively, for the three months and nine months ended July 31, 2013 (9,143,126 and 6,328,013 with a weighted-average exercise price of \$107.49 and \$132.92, respectively, for the three months and nine months ended July 31, 2012) as the average share price for the period did not exceed the exercise price.

#### Basic Earnings per Share

Our basic earnings per share is calculated by dividing our net income, after deducting total preferred shares dividends, by the daily average number of fully paid common shares outstanding throughout the period.

#### Diluted Earnings per Share

Diluted earnings per share represents what our earnings per share would have been if instruments convertible into common shares that had the impact of reducing our earnings per share had been converted either at the beginning of the year for instruments that were outstanding at the beginning of the year or from the date of issue for instruments issued during the year.

#### Convertible Shares

In determining diluted earnings per share, we increase net income available to common shareholders by dividends paid on convertible preferred shares and interest on capital trust securities as these distributions would not have been paid if the instruments had been converted at the beginning of the year.

Similarly, we increase the average number of common shares outstanding by the number of shares that would have been issued had the conversion taken place at the beginning of the year, or on the date of issue if later.

#### Employee Stock Options

In determining diluted earnings per share, we increase the average number of common shares outstanding by the number of shares that would have been issued if all stock options with a strike price below the average share price for the year had been exercised. When performance targets have not been met, affected options are excluded from the calculation. We also decrease the average number of common shares outstanding by the number of our common shares that we could have repurchased if we had used the proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the period. We do not adjust for stock options with a strike price above the average share price for the year because including them would increase our earnings per share, not dilute it.

## **Note 16: Operating and Geographic Segmentation**

### **Operating Groups**

We conduct our business through three operating groups, each of which has a distinct mandate. We determine our operating groups based on our management structure and therefore these groups, and results attributed to them, may not be comparable with those of other financial services companies. We evaluate the performance of our groups using measures such as net income, revenue growth, return on equity, net economic profit and non-interest expense-to-revenue (productivity) ratio, as well as cash operating leverage.

### **Personal and Commercial Banking**

Personal and Commercial Banking (“P&C”) is comprised of two operating segments: Personal and Commercial Banking Canada and Personal and Commercial Banking U.S.

#### *Personal and Commercial Banking Canada*

Personal and Commercial Banking Canada (“P&C Canada”) offers a broad range of products and services in two customer segments – personal banking and commercial banking. These include financial solutions for everyday banking, financing, investing, credit cards and creditor insurance, as well as a variety of commercial products and financial advisory services. We deliver services through our network of BMO Bank of Montreal branches, telephone, online and mobile banking platforms, and automated banking machines (“ABMs”), supported by a highly skilled sales force that includes mortgage specialists, financial planners, small business bankers and commercial specialists.

#### *Personal and Commercial Banking U.S.*

Personal and Commercial Banking U.S. (“P&C U.S.”) offers a broad range of products and services to individuals and small and mid-sized business customers. We deliver services through our network of BMO Harris Bank branches, contact centre, online and mobile banking platforms, and ABMs across eight states. We deliver financial expertise to our commercial banking customers through a broad range of lending and treasury management services and products, offering in-depth, specific industry knowledge and strategic capital markets solutions.

### **Private Client Group**

Private Client Group (“PCG”), our group of wealth management businesses, serves a full range of client segments from mainstream to ultra-high net worth and institutional, with a broad offering of wealth management products and solutions, including insurance products. PCG operates in Canada and the United States, as well as in Asia and Europe.

### **BMO Capital Markets**

BMO Capital Markets (“BMO CM”) is a full-service North American financial services provider offering equity and debt underwriting, corporate lending and project financing, mergers and acquisitions advisory services, securitization, treasury management, market risk management, debt and equity research, and institutional sales and trading. BMO CM operates in North America and in various locations around the world.

### **Corporate Services**

Corporate Services consists of Corporate Units and Technology and Operations.

Corporate Units provide enterprise-wide expertise and governance support in a variety of areas, including strategic planning, risk management, finance, legal and compliance, marketing, communications and human resources.

Technology and Operations (T&O) manages, maintains and provides governance over information technology, operations services, real estate and sourcing for BMO Financial Group.

The costs of Corporate Units and T&O services are largely transferred to the three client operating groups (P&C, PCG and BMO Capital Markets), and only relatively minor amounts are retained in Corporate Services results. As such, Corporate Services operating results largely reflect the impact of certain asset-liability management activities, the elimination of taxable equivalent adjustments, the results from certain impaired asset portfolios, the recovery of provisions for credit losses on the M&I purchased credit impaired loan portfolio, credit related items on the M&I purchased performing loan portfolio, run-off structured credit activities, M&I integration costs, M&I acquisition-related costs, adjustments to the collective allowance for credit losses and restructuring costs.

### **Basis of Presentation**

The results of these operating segments are based on our internal financial reporting systems. The accounting policies used in these segments are generally consistent with those followed in the preparation of our consolidated financial statements as disclosed in Note 1 and throughout the consolidated financial statements. A notable accounting measurement difference is the taxable equivalent basis adjustment as described below.

#### *Taxable Equivalent Basis*

We analyze net interest income on a taxable equivalent basis (“teb”) at the operating group level. This basis includes an adjustment which increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level that incurs tax at the statutory rate. The operating groups’ teb adjustments are eliminated in Corporate Services.

#### *Inter-Group Allocations*

Various estimates and allocation methodologies are used in the preparation of the operating groups’ financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups’ assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

During the quarter ended January 31, 2013, we changed the way we evaluate our operating segments to reflect the provision for credit losses on an actual loss basis. The change in allocation methodology enhances the assessment of performance against our peer group. Previously, provisions for credit losses were allocated to each group based on an expected losses basis for that group, with the difference between expected losses and actual losses reported in Corporate Services. Prior period results have been restated to reflect this change.

#### *Geographic Information*

We operate primarily in Canada and the United States but we also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other Countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.

During the quarter ended January 31, 2013, we refined our methodology for the allocation of revenue in Corporate Services by geographic region. As a consequence, we have reallocated certain revenue of prior periods from Canada to the United States.

Our results and average assets, grouped by operating segment, are as follows:

(Canadian \$ in millions)

For the three months ended July 31, 2013 (1)	P&C Canada	P&C U.S.	PCG	BMO CM	Corporate Services (2)	Total
Net interest income	1,125	593	146	354	(72)	2,146
Non-interest revenue	495	140	723	515	31	1,904
Total Revenue	1,620	733	869	869	(41)	4,050
Provision for credit losses	126	40	(1)	2	(90)	77
Amortization	42	41	19	14	62	178
Non-interest expense	779	425	566	500	94	2,364
Income before taxes and non-controlling interest in subsidiaries	673	227	285	353	(107)	1,431
Provision for income taxes	176	74	67	73	(96)	294
Reported net income	497	153	218	280	(11)	1,137
Non-controlling interest in subsidiaries	-	-	-	-	16	16
Net Income attributable to bank shareholders	497	153	218	280	(27)	1,121
Average Assets	179,730	65,254	22,472	246,402	41,860	555,718
Goodwill (As At)	142	2,663	838	197	-	3,840

For the three months ended July 31, 2012 (1)	P&C Canada	P&C U.S.	PCG	BMO CM	Corporate Services (2)	Total
Net interest income	1,093	618	133	319	62	2,225
Non-interest revenue	469	139	546	489	10	1,653
Total Revenue	1,562	757	679	808	72	3,878
Provision for credit losses	147	76	5	-	9	237
Amortization	38	49	17	10	62	176
Non-interest expense	752	428	529	472	127	2,308
Income before taxes and non-controlling interest in subsidiaries	625	204	128	326	(126)	1,157
Provision for income taxes	166	65	19	76	(139)	187
Reported net income	459	139	109	250	13	970
Non-controlling interest in subsidiaries	-	-	-	-	19	19
Net Income attributable to bank shareholders	459	139	109	250	(6)	951
Average Assets	163,648	61,987	20,719	259,055	48,813	554,222
Goodwill (As At)	123	2,606	809	194	-	3,732

(Canadian \$ in millions)

For the nine months ended July 31, 2013 (1)	P&C Canada	P&C U.S.	PCG	BMO CM	Corporate Services (2)	Total
Net interest income	3,286	1,787	418	951	18	6,460
Non-interest revenue	1,429	428	1,995	1,672	91	5,615
Total Revenue	4,715	2,215	2,413	2,623	109	12,075
Provision for credit losses	408	127	2	(19)	(118)	400
Amortization	123	128	60	34	184	529
Non-interest expense	2,305	1,242	1,680	1,498	446	7,171
Income before taxes and non-controlling interest in subsidiaries	1,879	718	671	1,110	(403)	3,975
Provision for income taxes	494	228	149	245	(301)	815
Reported net income	1,385	490	522	865	(102)	3,160
Non-controlling interest in subsidiaries	-	-	-	-	52	52
Net Income attributable to bank shareholders	1,385	490	522	865	(154)	3,108
Average Assets	175,209	63,738	21,939	250,083	44,085	555,054
Goodwill (As At)	142	2,663	838	197	-	3,840

For the nine months ended July 31, 2012 (1)	P&C Canada	P&C U.S.	PCG	BMO CM	Corporate Services (2)	Total
Net interest income	3,277	1,860	428	920	178	6,663
Non-interest revenue	1,377	422	1,692	1,455	345	5,291
Total Revenue	4,654	2,282	2,120	2,375	523	11,954
Provision for credit losses	469	199	11	10	(116)	573
Amortization	115	142	49	29	185	520
Non-interest expense	2,258	1,297	1,608	1,406	448	7,017
Income before taxes and non-controlling interest in subsidiaries	1,812	644	452	930	6	3,844
Provision for income taxes	479	204	92	223	(261)	737
Reported net income	1,333	440	360	707	267	3,107
Non-controlling interest in subsidiaries	-	-	-	-	56	56
Net Income attributable to bank shareholders	1,333	440	360	707	211	3,051
Average Assets	160,108	61,782	20,104	252,048	49,531	543,573
Goodwill (As At)	123	2,606	809	194	-	3,732

(1) Operating groups report on a taxable equivalent basis – see Basis of Presentation section.

(2) Corporate Services includes Technology and Operations.

Prior periods have been restated to give effect to the current period's organizational structure and presentation changes.



Our results and average assets, allocated by geographic region, are as follows:

(Canadian \$ in millions)

	Canada	United States	Other Countries	Total
For the three months ended <b>July 31, 2013</b>				
Net interest income	1,331	789	26	2,146
Non-interest revenue	1,337	480	87	1,904
Total Revenue	2,668	1,269	113	4,050
Provision for credit losses	144	(67)	-	77
Amortization	107	66	5	178
Non-interest expense	1,422	874	68	2,364
Income before taxes and non-controlling interest in subsidiaries	995	396	40	1,431
Provision for income taxes	173	122	(1)	294
Reported net income	822	274	41	1,137
Non-controlling interest in subsidiaries	14	2	-	16
Net Income attributable to bank shareholders	808	272	41	1,121
Average Assets	342,370	193,142	20,206	555,718
Goodwill (As At)	466	3,280	94	3,840

	Canada	United States	Other Countries	Total
For the three months ended July 31, 2012				
Net interest income	1,338	869	18	2,225
Non-interest revenue	1,075	494	84	1,653
Total Revenue	2,413	1,363	102	3,878
Provision for credit losses	105	134	(2)	237
Amortization	100	73	3	176
Non-interest expense	1,358	887	63	2,308
Income before taxes and non-controlling interest in subsidiaries	850	269	38	1,157
Provision for income taxes	141	54	(8)	187
Reported net income	709	215	46	970
Non-controlling interest in subsidiaries	14	5	-	19
Net Income attributable to bank shareholders	695	210	46	951
Average Assets	338,213	195,293	20,716	554,222
Goodwill (As At)	447	3,192	93	3,732

(Canadian \$ in millions)

	Canada	United States	Other Countries	Total
For the nine months ended <b>July 31, 2013</b>				
Net interest income	3,902	2,503	55	6,460
Non-interest revenue	3,944	1,383	288	5,615
Total Revenue	7,846	3,886	343	12,075
Provision for credit losses	448	(47)	(1)	400
Amortization	319	200	10	529
Non-interest expense	4,349	2,625	197	7,171
Income before taxes and non-controlling interest in subsidiaries	2,730	1,108	137	3,975
Provision for income taxes	516	303	(4)	815
Reported net income	2,214	805	141	3,160
Non-controlling interest in subsidiaries	41	11	-	52
Net Income attributable to bank shareholders	2,173	794	141	3,108
Average Assets	343,183	191,409	20,462	555,054
Goodwill (As At)	466	3,280	94	3,840

	Canada	United States	Other Countries	Total
For the nine months ended July 31, 2012				
Net interest income	3,944	2,676	43	6,663
Non-interest revenue	3,530	1,413	348	5,291
Total Revenue	7,474	4,089	391	11,954
Provision for credit losses	456	119	(2)	573
Amortization	297	217	6	520
Non-interest expense	4,200	2,655	162	7,017
Income before taxes and non-controlling interest in subsidiaries	2,521	1,098	225	3,844
Provision for income taxes	448	295	(6)	737
Reported net income	2,073	803	231	3,107
Non-controlling interest in subsidiaries	41	15	-	56
Net Income attributable to bank shareholders	2,032	788	231	3,051
Average Assets	329,923	193,183	20,467	543,573
Goodwill (As At)	447	3,192	93	3,732

Prior periods have been restated to give effect to the current period's organizational structure and presentation changes.

## Note 17: Financial Instruments

### Book Value and Fair Value of Financial Instruments

Set out in the following table are the amounts that would be reported if all of our financial instrument assets and liabilities were reported at their fair values. Refer to the notes to our annual consolidated financial statements for the year ended October 31, 2012 on pages 170 to 176 for further discussion on the determination of fair value.

(Canadian \$ in millions)	July 31, 2013			October 31, 2012		
	Book value	Fair value	Fair value over (under) book value	Book value	Fair value	Fair value over (under) book value
<b>Assets</b>						
Cash and cash equivalents	33,079	33,079	-	19,941	19,941	-
Interest bearing deposits with banks	7,531	7,531	-	6,341	6,341	-
Securities	128,847	129,160	313	128,324	128,492	168
Securities borrowed or purchased under resale agreements	53,749	53,749	-	47,011	47,011	-
Loans						
Residential mortgages	96,211	96,742	531	87,870	88,554	684
Consumer instalment and other personal	63,230	62,036	(1,194)	61,436	61,014	(422)
Credit cards	7,801	7,545	(256)	7,814	7,573	(241)
Businesses and governments	97,744	96,592	(1,152)	90,402	88,939	(1,463)
	264,986	262,915	(2,071)	247,522	246,080	(1,442)
Customers' liability under acceptances	9,029	8,977	(52)	8,019	7,966	(53)
Allowance for credit losses (1)	(1,658)	-	1,658	(1,706)	-	1,706
Total loans and customers' liability under acceptances, net of allowance for credit losses	272,357	271,892	(465)	253,835	254,046	211
Derivative instruments	31,638	31,638	-	48,071	48,071	-
Premises and equipment	2,132	2,132	-	2,120	2,120	-
Goodwill	3,840	3,840	-	3,717	3,717	-
Intangible assets	1,524	1,524	-	1,552	1,552	-
Current tax assets	1,304	1,304	-	1,293	1,293	-
Deferred tax assets	2,855	2,855	-	2,906	2,906	-
Other assets	10,475	10,475	-	10,338	10,338	-
	549,331	549,179	(152)	525,449	525,828	379
<b>Liabilities</b>						
Deposits	358,171	358,299	128	323,702	323,949	247
Derivative instruments	32,959	32,959	-	48,736	48,736	-
Acceptances	9,029	9,029	-	8,019	8,019	-
Securities sold but not yet purchased	21,041	21,041	-	23,439	23,439	-
Securities lent or sold under repurchase agreements	47,596	47,596	-	39,737	39,737	-
Current tax liabilities	374	374	-	404	404	-
Deferred tax liabilities	131	131	-	171	171	-
Other liabilities	44,868	45,109	241	46,596	47,111	515
Subordinated debt	4,014	4,216	202	4,093	4,297	204
Capital trust securities	451	604	153	462	636	174
Total equity	30,697	30,697	-	30,090	30,090	-
	549,331	550,055	724	525,449	526,589	1,140
Total fair value adjustment			(572)			(761)

(1) The allowance for credit losses is excluded from the calculation of the fair value of loans since the fair value already includes an adjustment for expected future losses on the loans. Certain comparative figures have been reclassified to conform with the current period's presentation.

### Financial Instruments Designated at Fair Value

A portion of our structured note liabilities has been designated at fair value through profit or loss and are accounted for at fair value, which aligns the accounting result with the way the portfolio is managed. The change in fair value of these structured notes was an increase in non-interest revenue, trading revenues of \$44 million and \$5 million, respectively, for the three and nine months ended July 31, 2013 (decrease of \$4 million and an increase of \$32 million, respectively, for the three and nine months ended July 31, 2012). This includes a decrease of \$3 million and \$38 million for the three and nine months ended July 31, 2013 attributable to changes in our credit spread (an increase of \$24 million and a decrease of \$7 million, respectively, for the three and nine months ended July 31, 2012). We recognized offsetting amounts on derivatives and other financial instrument contracts that are held to hedge changes in the fair value of these structured notes.

The change in fair value related to changes in our credit spread that has been recognized since they were designated at fair value through profit or loss to July 31, 2013 was an unrealized loss of \$38 million. We may enter into positions to manage the exposure to changes in our credit spreads.

The fair value and amount due at contractual maturity of these structured notes as at July 31, 2013 were \$5,319 million and \$5,504 million, respectively (\$4,950 million and \$5,055 million, respectively, as at October 31, 2012). These structured notes are recorded in Deposits in our Consolidated Balance Sheet.

We designate certain securities held by our insurance subsidiaries that support our insurance liabilities at fair value through profit or loss since the actuarial calculation of insurance liabilities is based on the fair value of the investments supporting them. This designation aligns the accounting result with the way the portfolio is managed on a fair value basis and the change in fair value for both items is recorded in non-interest revenue, insurance income. The fair value of these investments as at July 31, 2013 of \$5,831 million (\$5,561 million as at October 31, 2012) is recorded in securities, trading in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss were decreases of \$319 million and \$209 million in non-interest revenue, insurance income, respectively, for the three and nine months ended July 31, 2013 (an increase of \$119 million and an increase of \$252 million, respectively, for the three and nine months ended July 31, 2012). Changes in the insurance liability balances are also recorded in non-interest revenue, insurance income.

We designate the obligation related to certain annuity contracts at fair value through profit or loss, which eliminates a measurement inconsistency that would otherwise arise from measuring the annuity liabilities and offsetting changes in the fair value of the investments supporting them on a different basis. The fair value of these annuity liabilities as at July 31, 2013 of \$333 million (\$317 million as at October 31, 2012) is

recorded in Other Liabilities in our Consolidated Balance Sheet. The change in fair value of these annuity liabilities resulted in an increase of \$22 million and \$4 million in non-interest revenue, insurance income, respectively for the three and nine months ended July 31, 2013 (decrease of \$10 million and \$21 million, respectively, for the three and nine months ended July 31, 2012). Changes in the fair value of investments backing these annuity liabilities are also recorded in non-interest revenue, insurance income.

We designate investments held by our credit protection vehicle and our structured investment vehicle at fair value through profit or loss, which aligns the accounting result with the way the portfolio is managed on a fair value basis. The fair value of these investments as at July 31, 2013 of \$15 million (\$1,849 million as at October 31, 2012) is recorded in securities, trading in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was a decrease in non-interest revenue, trading revenues of \$12 million and \$43 million for the three and nine months ended July 31, 2013, respectively (decrease of \$13 million and an increase of \$51 million, respectively, for the three and nine months ended July 31, 2012).

Note liabilities issued by our credit protection vehicle and our structured investment vehicle have been designated at fair value through profit or loss and are accounted for at fair value. This eliminates a measurement inconsistency that would otherwise arise from measuring the note liabilities and offsetting changes in the fair value of investments and derivatives on a different basis. The fair value of these note liabilities as at July 31, 2013 of \$973 million (\$946 million as at October 31, 2012) is recorded in Other Liabilities in our Consolidated Balance Sheet. The change in fair value of these note liabilities resulted in a decrease of \$10 million and \$22 million in non-interest revenue, trading revenues, respectively, for the three and nine months ended July 31, 2013 (decrease of \$24 million and \$132 million, respectively, for the three and nine months ended July 31, 2012).

We designate certain investments held in our merchant banking business at fair value through profit or loss, which aligns the accounting result with the way the portfolio is managed. The fair value of these investments as at July 31, 2013 of \$496 million (\$654 million as at October 31, 2012) is recorded in securities, other in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was a decrease in non-interest revenue, securities gains, other than trading of \$5 million and \$20 million, respectively, for the three and nine months ended July 31, 2013 (decrease of \$14 million and \$40 million, respectively, for the three and nine months ended July 31, 2012).

## Fair Value Hierarchy

We use a fair value hierarchy to categorize the inputs we use in valuation techniques to measure fair value. The extent of our use of quoted market prices (Level 1), internal models using observable market information as inputs (Level 2) and internal

models without observable market information as inputs (Level 3) in the valuation of securities, fair value liabilities, derivative assets and derivative liabilities was as follows:

	July 31, 2013			October 31, 2012		
	Valued using quoted market prices	Valued using models (with observable inputs)	Valued using models (without observable inputs)	Valued using quoted market prices	Valued using models (with observable inputs)	Valued using models (without observable inputs)
<b>Trading Securities</b>						
Issued or guaranteed by:						
Canadian federal government	9,167	988	-	9,675	1,232	-
Canadian provincial and municipal government	2,813	3,142	-	2,615	2,827	73
U.S. federal government	5,249	-	-	7,052	-	-
U.S. states, municipalities and agencies	-	604	77	204	165	78
Other government	118	4	-	521	-	-
Mortgage-backed securities and collateralized mortgage obligations	276	425	-	361	777	372
Corporate debt	3,343	7,704	953	3,871	9,117	1,331
Corporate equity	25,919	11,709	-	19,822	10,016	-
	46,885	24,576	1,030	44,121	24,134	1,854
<b>Available-for-Sale Securities</b>						
Issued or guaranteed by:						
Canadian federal government	12,755	-	-	17,277	-	-
Canadian provincial and municipal government	2,422	891	-	2,080	600	-
U.S. federal government	5,280	-	-	10,099	-	-
U.S. states, municipalities and agencies	7	4,969	1	85	4,368	9
Other government	4,068	2,190	-	5,388	1,208	-
Mortgage-backed securities and collateralized mortgage obligations	2,026	5,554	-	3,140	3,068	-
Corporate debt	5,823	3,499	32	5,214	2,619	42
Corporate equity	91	152	919	106	137	942
	32,472	17,255	952	43,389	12,000	993
<b>Other Securities</b>						
	-	-	496	128	-	526
<b>Fair Value Liabilities</b>						
Securities sold but not yet purchased	19,185	1,856	-	22,729	710	-
Structured notes liabilities and other note liabilities	-	6,292	-	-	5,896	-
Annuity liabilities	-	333	-	-	317	-
	19,185	8,481	-	22,729	6,923	-
<b>Derivative Assets</b>						
Interest rate contracts	9	22,223	-	7	38,180	3
Foreign exchange contracts	18	7,800	-	35	8,010	-
Commodity contracts	809	111	-	1,132	100	-
Equity contracts	29	454	-	20	342	5
Credit default swaps	-	154	31	-	200	37
	865	30,742	31	1,194	46,832	45
<b>Derivative Liabilities</b>						
Interest rate contracts	11	22,302	19	7	37,037	20
Foreign exchange contracts	13	7,450	-	9	7,496	2
Commodity contracts	725	148	-	1,463	278	-
Equity contracts	40	2,152	-	78	2,146	44
Credit default swaps	-	97	2	-	154	2
	789	32,149	21	1,557	47,111	68

Certain comparative figures have been reclassified to conform with the current period's presentation.

### Valuation Techniques and Significant Inputs

We determine the fair value of publicly traded fixed maturity and equity securities using quoted market prices in active markets (Level 1) when these are available. When quoted prices in active markets are not available, we determine the fair value of financial instruments using models such as discounted cash flows with observable market data for inputs such as yield and prepayment rates or broker quotes and other third-party vendor quotes (Level 2). Fair value may also be determined using models where the significant market inputs are unobservable due to inactive or minimal market activity (Level 3). We maximize the use of market inputs to the extent possible.

Our Level 2 trading securities are primarily valued using discounted cash flow models with observable spreads or based on broker quotes. The fair value of Level 2 available-for-sale securities is determined using discounted cash flow models with observable spreads or third-party vendor quotes. Level 2 structured note liabilities are valued using models with observable market information. Level 2 derivative assets and liabilities are valued using industry standard models and observable market information.

Sensitivity analysis at July 31, 2013 for the most significant Level 3 instruments, that is securities which represent greater than 10% of Level 3 instruments, is provided below.

Within Level 3 trading securities is corporate debt of \$930 million that relates to securities that are hedged with total return swaps and credit default swaps that are also considered a Level 3 instrument. The sensitivity analysis for the structured product is performed on an aggregate basis and is described as part of the discussion on derivatives below.

Within Level 3 available-for-sale securities is corporate equity of \$550 million that relates to United States Federal Reserve Banks and United States Federal Home Loan Banks that we hold to meet regulatory requirements in the United States and \$369 million that relates to private equity investments. The valuation of these investments requires management judgement due to the absence of quoted market prices, the potential lack of liquidity and the long-term nature of such assets. Each quarter, the valuation of these investments is reviewed using relevant company-specific and industry data including historical and projected net income, credit and liquidity conditions and recent transactions, if any. Since the valuation of these investments does not use models, a sensitivity analysis on the category is not performed.

Within derivative assets and derivative liabilities as at July 31, 2013 was \$31 million and \$21 million, respectively, related to the mark-to-market of credit default swaps and total return swaps on structured products. We have determined the valuation of these derivatives and the related securities based on external price data obtained from brokers and dealers for similar structured products. Where external price information is not available, we use market-standard models to model the specific collateral composition and cash flow structure of the deal. Key inputs to the model are market spread data for each credit rating, collateral type and other relevant contractual features. The impact of assuming a 10 basis point increase or decrease in the market spread would result in a change in fair value of \$(2) million and \$2 million, respectively.

### Significant Transfers

Transfers are made between the various fair value hierarchy levels due to changes in the availability of quoted market prices or observable market inputs due to changing market conditions. The following is a discussion of the more significant transfers between Level 1, Level 2 and Level 3 balances for the three months and nine months ended July 31, 2013.

During the three and nine months ended July 31, 2013, derivative liabilities of \$62 million were transferred from Level 3 to Level 2 as market information became available for certain over-the-counter equity contracts.

During the nine months ended July 31, 2013, \$16 million of trading mortgage-backed securities were transferred from Level 2 to Level 3 as a result of fewer available prices for these securities from third-party vendors during the three and nine months.

During the nine months ended July 31, 2013, \$28 million of trading Canadian provincial and municipal securities, \$29 million of available-for-sale corporate debt securities and \$3 million of available-for-sale corporate equity securities were transferred from Level 3 to Level 2 as observable inputs became available.

### Changes in Level 3 Fair Value Measurements

The table on the following page presents a reconciliation of all changes in Level 3 financial instruments during the three and nine months ended July 31, 2013, including realized and unrealized gains (losses) included in earnings and other comprehensive income.

(Canadian \$ in millions)

For the three months ended July 31, 2013	Change in Fair Value						Transfers in/(out) of Level 3	Fair Value as at July 31, 2013	Unrealized Gains (losses) (2)
	Balance April 30, 2013	Included in earnings	Included in other comprehensive income	Purchases	Sales	Maturities (1)			
<b>Trading Securities</b>									
Issued or guaranteed by:									
Canadian provincial and municipal government	-	-	-	-	-	-	-	-	-
U.S. states, municipalities and agencies	76	1	-	-	-	-	-	77	-
Mortgage-backed securities and collateralized mortgage obligations	192	6	-	-	(192)	(6)	-	-	-
Corporate debt	1,076	24	-	-	(62)	(85)	-	953	25
<b>Total trading securities</b>	<b>1,344</b>	<b>31</b>	<b>-</b>	<b>-</b>	<b>(254)</b>	<b>(91)</b>	<b>-</b>	<b>1,030</b>	<b>25</b>
<b>Available-for-Sale Securities</b>									
Issued or guaranteed by:									
U.S. states, municipalities and agencies	1	-	-	-	-	-	-	1	-
Corporate debt	35	-	-	-	(3)	-	-	32	-
Corporate equity	899	(7)	23	49	(45)	-	-	919	24
<b>Total available-for-sale securities</b>	<b>935</b>	<b>(7)</b>	<b>23</b>	<b>49</b>	<b>(48)</b>	<b>-</b>	<b>-</b>	<b>952</b>	<b>24</b>
<b>Other Securities</b>	<b>488</b>	<b>4</b>	<b>-</b>	<b>47</b>	<b>(43)</b>	<b>-</b>	<b>-</b>	<b>496</b>	<b>5</b>
<b>Derivative Assets</b>									
Interest rate contracts	1	(1)	-	-	-	-	-	-	(1)
Equity contracts	-	-	-	-	-	-	-	-	-
Credit default swaps	36	(5)	-	-	-	-	-	31	(5)
<b>Total derivative assets</b>	<b>37</b>	<b>(6)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>31</b>	<b>(6)</b>
<b>Derivative Liabilities</b>									
Interest rate contracts	20	(1)	-	-	-	-	-	19	(1)
Equity contracts	62	-	-	-	-	-	(62)	-	-
Foreign exchange contracts	-	-	-	-	-	-	-	-	-
Credit default swaps	3	(1)	-	-	-	-	-	2	(1)
<b>Total derivative liabilities</b>	<b>85</b>	<b>(2)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(62)</b>	<b>21</b>	<b>(2)</b>

(1) Includes cash settlement of derivative assets and derivative liabilities.

(2) Unrealized gains or losses on trading securities, derivative assets and derivative liabilities still held on July 31, 2013 are included in earnings in the period. For available-for-sale securities, the unrealized gains or losses on securities still held on July 31, 2013 are included in Accumulated Other Comprehensive Income.

(Canadian \$ in millions)

	Change in Fair Value						Transfers in/(out) of Level 3	Fair Value as at July 31, 2013	Unrealized Gains (losses) (2)
	Balance October 31, 2012	Included in earnings	Included in other comprehensive income	Purchases	Sales	Maturities (1)			
For the nine months ended July 31, 2013									
<b>Trading Securities</b>									
Issued or guaranteed by:									
Canadian provincial and municipal government	73	1	-	-	(46)	-	(28)	-	-
U.S. states, municipalities and agencies	78	(1)	-	-	-	-	-	77	(1)
Mortgage-backed securities and collateralized mortgage obligations	372	28	-	-	(378)	(38)	16	-	-
Corporate debt	1,331	53	-	-	(226)	(205)	-	953	40
<b>Total trading securities</b>	<b>1,854</b>	<b>81</b>	<b>-</b>	<b>-</b>	<b>(650)</b>	<b>(243)</b>	<b>(12)</b>	<b>1,030</b>	<b>39</b>
<b>Available-for-Sale Securities</b>									
Issued or guaranteed by:									
U.S. states, municipalities and agencies	9	-	-	-	(8)	-	-	1	-
Corporate debt	42	-	1	27	(7)	(2)	(29)	32	-
Corporate equity	942	(15)	30	90	(125)	-	(3)	919	29
<b>Total available-for-sale securities</b>	<b>993</b>	<b>(15)</b>	<b>31</b>	<b>117</b>	<b>(140)</b>	<b>(2)</b>	<b>(32)</b>	<b>952</b>	<b>29</b>
<b>Other Securities</b>	<b>526</b>	<b>6</b>	<b>-</b>	<b>74</b>	<b>(110)</b>	<b>-</b>	<b>-</b>	<b>496</b>	<b>8</b>
<b>Derivative Assets</b>									
Interest rate contracts	3	(3)	-	-	-	-	-	-	(3)
Equity contracts	5	(1)	-	-	-	-	(4)	-	-
Credit default swaps	37	(6)	-	-	-	-	-	31	(6)
<b>Total derivative assets</b>	<b>45</b>	<b>(10)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(4)</b>	<b>31</b>	<b>(9)</b>
<b>Derivative Liabilities</b>									
Interest rate contracts	20	(1)	-	-	-	-	-	19	1
Equity contracts	44	15	-	-	(3)	-	(56)	-	-
Foreign exchange contracts	2	-	-	-	-	-	(2)	-	-
Credit default swaps	2	-	-	-	-	-	-	2	-
<b>Total derivative liabilities</b>	<b>68</b>	<b>14</b>	<b>-</b>	<b>-</b>	<b>(3)</b>	<b>-</b>	<b>(58)</b>	<b>21</b>	<b>1</b>

(1) Includes cash settlement of derivative assets and derivative liabilities.

(2) Unrealized gains or losses on trading securities, derivative assets and derivative liabilities still held on July 31, 2013 are included in earnings in the period. For available-for-sale securities, the unrealized gains or losses on securities still held on July 31, 2013 are included in Accumulated Other Comprehensive Income.

## Note 18: Contractual Maturities of Assets and Liabilities and Off-Balance Sheet Commitments

The tables below show the remaining contractual maturity of on-balance sheet assets and liabilities and off-balance sheet commitments. The contractual maturity of financial assets and liabilities is an input to but is not necessarily consistent with the expected maturity of assets and liabilities that is used in the management of liquidity and funding risk. We forecast asset and liability cashflows under both normal market conditions and under a number of stress scenarios to manage liquidity and funding risk. Stress scenarios include assumptions for loan

repayments, deposit withdrawals, and credit commitment and liquidity facility drawdowns by counterparty and product type. Stress scenarios also consider the time horizon over which liquid assets can be monetized and the related haircuts and potential collateral requirements that may occur due to both market volatility and credit rating downgrades amongst other assumptions. For further details, see the Liquidity and Funding Risk Section on page 86 of the Bank's 2012 Annual Report.

(Canadian \$ in millions)									July 31, 2013
	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
<b>On-Balance Sheet Financial Instruments</b>									
<b>Assets</b>									
Cash and cash equivalents	32,287	-	-	-	-	-	-	792	33,079
Interest bearing deposits with banks	7,531	-	-	-	-	-	-	-	7,531
Trading securities									
Issued or guaranteed by:									
Canadian federal government	1,020	398	369	1,682	3,612	850	2,224	-	10,155
Canadian provincial and municipal government	186	268	15	141	667	572	4,106	-	5,955
U.S. federal government	367	172	102	202	2,639	993	774	-	5,249
U.S. states, municipalities and agencies	10	4	-	-	291	90	286	-	681
Other government	-	-	-	-	74	48	-	-	122
Mortgage-backed securities and collateralized									
mortgage obligations	-	-	5	2	404	197	93	-	701
Corporate debt	1,006	305	83	207	1,884	2,029	6,486	-	12,000
Corporate equity	-	-	-	-	-	-	-	37,628	37,628
<b>Total trading securities</b>	<b>2,589</b>	<b>1,147</b>	<b>574</b>	<b>2,234</b>	<b>9,571</b>	<b>4,779</b>	<b>13,969</b>	<b>37,628</b>	<b>72,491</b>
Available-for-sale securities									
Issued or guaranteed by:									
Canadian federal government	978	2,184	948	407	4,243	3,850	145	-	12,755
Canadian provincial and municipal government	47	145	-	-	861	882	1,378	-	3,313
U.S. federal government	262	3	-	984	3,877	154	-	-	5,280
U.S. states, municipalities and agencies	1,133	332	39	37	1,031	303	2,102	-	4,977
Other government	371	603	262	624	2,250	2,148	-	-	6,258
Mortgage-backed securities and collateralized									
mortgage obligations - Canada	-	-	-	35	920	744	-	-	1,699
Mortgage-backed securities and collateralized									
mortgage obligations - U.S.	-	-	-	1	5	11	5,864	-	5,881
Corporate debt	180	184	144	47	4,410	4,163	226	-	9,354
Corporate equity	-	-	-	-	-	-	-	1,162	1,162
<b>Total available-for-sale securities</b>	<b>2,971</b>	<b>3,451</b>	<b>1,393</b>	<b>2,135</b>	<b>17,597</b>	<b>12,255</b>	<b>9,715</b>	<b>1,162</b>	<b>50,679</b>
Held-to-maturity securities									
Issued or guaranteed by:									
Canadian federal government	-	-	-	-	252	1,681	500	-	2,433
Canadian provincial and municipal government	-	-	-	-	361	1,193	542	-	2,096
Mortgage-backed securities and collateralized									
mortgage obligations	-	-	-	-	289	28	-	-	317
<b>Total held-to-maturity securities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>902</b>	<b>2,902</b>	<b>1,042</b>	<b>-</b>	<b>4,846</b>
Other securities	-	-	17	-	26	11	17	760	831
<b>Total securities</b>	<b>5,560</b>	<b>4,598</b>	<b>1,984</b>	<b>4,369</b>	<b>28,096</b>	<b>19,947</b>	<b>24,743</b>	<b>39,550</b>	<b>128,847</b>



(Canadian \$ in millions)

July 31, 2013

	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
Securities borrowed or purchased under resale agreements	51,080	1,174	1,189	306	-	-	-	-	53,749
<b>Loans</b>									
Residential mortgages	2,115	2,178	2,997	5,017	37,584	37,634	8,686	-	96,211
Consumer instalment and other personal	540	417	569	915	12,841	15,706	8,966	23,276	63,230
Credit Cards	-	-	-	-	-	-	-	7,801	7,801
Business and government	12,674	4,855	3,288	9,523	15,513	20,497	4,958	26,436	97,744
Customers' liabilities under acceptances	9,029	-	-	-	-	-	-	-	9,029
Allowance for credit losses	-	-	-	-	-	-	-	(1,658)	(1,658)
<b>Total loans and acceptances, net of allowance (1)</b>	<b>24,358</b>	<b>7,450</b>	<b>6,854</b>	<b>15,455</b>	<b>65,938</b>	<b>73,837</b>	<b>22,610</b>	<b>55,855</b>	<b>272,357</b>
<b>Other Assets</b>									
<b>Derivative instruments</b>									
Interest rate contracts	230	124	284	371	5,155	5,615	10,453	-	22,232
Foreign exchange contracts	2,027	379	312	434	2,264	930	1,472	-	7,818
Commodity contracts	159	206	142	101	220	49	43	-	920
Equity contracts	75	46	90	50	167	55	-	-	483
Credit contracts	1	2	3	90	5	84	-	-	185
<b>Total derivative assets</b>	<b>2,492</b>	<b>757</b>	<b>831</b>	<b>1,046</b>	<b>7,811</b>	<b>6,733</b>	<b>11,968</b>	<b>-</b>	<b>31,638</b>
Premises and equipment	-	-	-	-	-	-	-	2,132	2,132
Goodwill	-	-	-	-	-	-	-	3,840	3,840
Intangible assets	-	-	-	-	-	-	-	1,524	1,524
Current tax assets	-	-	-	-	-	-	-	1,304	1,304
Deferred tax assets	-	-	-	-	-	-	-	2,855	2,855
Other	2,602	46	-	-	186	590	3,577	3,474	10,475
<b>Total other assets</b>	<b>5,094</b>	<b>803</b>	<b>831</b>	<b>1,046</b>	<b>7,997</b>	<b>7,323</b>	<b>15,545</b>	<b>15,129</b>	<b>53,768</b>
<b>Total Assets</b>	<b>125,910</b>	<b>14,025</b>	<b>10,858</b>	<b>21,176</b>	<b>102,031</b>	<b>101,107</b>	<b>62,898</b>	<b>111,326</b>	<b>549,331</b>

**Liabilities and Equity**

<b>Deposits (2)</b>									
Banks	14,762	497	12	224	493	-	1	5,373	21,362
Business and government	61,280	8,109	3,505	7,928	23,227	16,986	4,430	87,748	213,213
Individuals	5,648	5,791	5,435	5,058	13,042	3,651	1,685	83,286	123,596
<b>Total deposits</b>	<b>81,690</b>	<b>14,397</b>	<b>8,952</b>	<b>13,210</b>	<b>36,762</b>	<b>20,637</b>	<b>6,116</b>	<b>176,407</b>	<b>358,171</b>
<b>Other liabilities</b>									
<b>Derivative instruments</b>									
Interest rate contracts	279	131	376	396	5,131	5,954	10,065	-	22,332
Foreign exchange contracts	2,141	490	423	341	2,261	717	1,090	-	7,463
Commodity contracts	78	165	94	90	357	54	35	-	873
Equity contracts	110	67	118	52	993	243	609	-	2,192
Credit contracts	1	2	2	66	3	25	-	-	99
<b>Total derivative liabilities</b>	<b>2,609</b>	<b>855</b>	<b>1,013</b>	<b>945</b>	<b>8,745</b>	<b>6,993</b>	<b>11,799</b>	<b>-</b>	<b>32,959</b>
Acceptances	9,029	-	-	-	-	-	-	-	9,029
Securities sold but not yet purchased	21,041	-	-	-	-	-	-	-	21,041
Securities lent or sold under repurchase agreements	46,772	824	-	-	-	-	-	-	47,596
Current tax liabilities	-	-	-	-	-	-	-	374	374
Deferred tax liabilities	-	-	-	-	-	-	-	131	131
Securitization and SPE liabilities	3,472	2,660	945	42	7,190	5,679	4,546	-	24,534
Other	7,105	46	51	15	403	3,425	1,918	7,371	20,334
<b>Total other liabilities</b>	<b>90,028</b>	<b>4,385</b>	<b>2,009</b>	<b>1,002</b>	<b>16,338</b>	<b>16,097</b>	<b>18,263</b>	<b>7,876</b>	<b>155,998</b>
Subordinated debt	-	-	-	-	-	100	3,914	-	4,014
Capital trust securities	-	-	-	-	-	-	451	-	451
<b>Total Equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>30,697</b>	<b>30,697</b>
<b>Total Liabilities and Equity</b>	<b>171,718</b>	<b>18,782</b>	<b>10,961</b>	<b>14,212</b>	<b>53,100</b>	<b>36,834</b>	<b>28,744</b>	<b>214,980</b>	<b>549,331</b>

(1) Included in total loans and acceptances are \$200,102 million, \$67,728 million, and \$6,185 million of loans originated in Canada, United States and Other countries, respectively.

(2) Deposits payable on demand and payable after notice have been included as having "no maturity".

(Canadian \$ in millions)

July 31, 2013

	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
<b>Off-Balance Sheet Commitments</b>									
Commitments to extend credit (3)	3,460	2,102	2,103	5,244	26,686	24,009	3,663	-	67,267
Operating leases	73	70	69	65	469	332	606	-	1,684
Financial guarantee contracts (3)	4,643	-	-	-	-	-	-	-	4,643
Purchase obligations	237	242	242	241	1,509	556	117	-	3,144

(3) A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments.

(Canadian \$ in millions)

October 31, 2012

	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
<b>On-Balance Sheet Financial Instruments</b>									
<b>Assets</b>									
Cash and cash equivalents	19,162	-	-	-	-	-	-	779	19,941
Interest bearing deposits with banks	6,341	-	-	-	-	-	-	-	6,341
Trading securities									
Issued or guaranteed by:									
Canadian federal government	1,624	1,247	146	774	2,465	1,598	3,053	-	10,907
Canadian provincial and municipal government	557	120	134	102	593	448	3,561	-	5,515
U.S. federal government	308	161	217	650	3,574	1,181	961	-	7,052
U.S. states, municipalities and agencies	-	-	-	-	139	89	219	-	447
Other government	8	81	-	-	141	291	-	-	521
Mortgage-backed securities and collateralized									
mortgage obligations	-	3	-	28	276	331	872	-	1,510
Corporate debt	1,175	383	340	584	1,791	2,833	7,213	-	14,319
Corporate equity	-	-	-	-	-	-	-	29,838	29,838
<b>Total trading securities</b>	<b>3,672</b>	<b>1,995</b>	<b>837</b>	<b>2,138</b>	<b>8,979</b>	<b>6,771</b>	<b>15,879</b>	<b>29,838</b>	<b>70,109</b>
Available-for-sale securities									
Issued or guaranteed by:									
Canadian federal government	5	505	1,670	1,251	8,230	5,616	-	-	17,277
Canadian provincial and municipal governments	44	250	56	16	509	856	949	-	2,680
U.S. federal government	1,021	-	3,024	-	3,725	2,329	-	-	10,099
U.S. states, municipalities and agencies	1,277	28	31	23	825	758	1,520	-	4,462
Other governments	1,203	1,864	650	289	1,758	832	-	-	6,596
Mortgage-backed securities and collateralized									
mortgage obligations - Canada	-	141	287	-	7	-	-	-	435
Mortgage-backed securities and collateralized									
mortgage obligations - U.S.	-	-	-	1	-	6	5,766	-	5,773
Corporate debt	204	63	64	20	3,344	3,714	466	-	7,875
Corporate equity	-	-	-	-	-	-	-	1,185	1,185
<b>Total available-for-sale securities</b>	<b>3,754</b>	<b>2,851</b>	<b>5,782</b>	<b>1,600</b>	<b>18,398</b>	<b>14,111</b>	<b>8,701</b>	<b>1,185</b>	<b>56,382</b>
Held-to-maturity securities									
Issued or guaranteed by:									
Canadian federal government	-	-	-	-	101	-	499	-	600
Canadian provincial and municipal government	-	-	-	-	-	275	-	-	275
<b>Total held-to-maturity securities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>101</b>	<b>275</b>	<b>499</b>	<b>-</b>	<b>875</b>
Other securities	45	-	-	-	45	33	17	818	958
<b>Total securities</b>	<b>7,471</b>	<b>4,846</b>	<b>6,619</b>	<b>3,738</b>	<b>27,523</b>	<b>21,190</b>	<b>25,096</b>	<b>31,841</b>	<b>128,324</b>
Securities borrowed or purchased under resale agreements	44,107	2,282	622	-	-	-	-	-	47,011
Loans									
Residential mortgages	1,705	1,617	2,135	2,081	33,833	38,277	8,222	-	87,870
Consumer instalment and other personal	579	287	464	2,079	8,891	18,422	7,775	22,939	61,436
Credit Cards	-	-	-	-	-	-	-	7,814	7,814
Business and government	8,980	3,376	1,647	14,963	15,134	12,901	4,759	28,642	90,402
Customers' liabilities under acceptances	8,019	-	-	-	-	-	-	-	8,019
Allowance for credit losses	-	-	-	-	-	-	-	(1,706)	(1,706)
<b>Total loans and acceptances, net of allowance (1)</b>	<b>19,283</b>	<b>5,280</b>	<b>4,246</b>	<b>19,123</b>	<b>57,858</b>	<b>69,600</b>	<b>20,756</b>	<b>57,689</b>	<b>253,835</b>
Other Assets									
Derivative instruments									
Interest rate contracts	489	305	545	480	6,078	9,028	21,265	-	38,190
Foreign exchange contracts	2,643	435	304	138	2,256	795	1,474	-	8,045
Commodity contracts	560	91	65	68	346	50	52	-	1,232
Equity contracts	141	17	44	11	122	32	-	-	367
Credit contracts	3	3	4	4	35	146	42	-	237
<b>Total derivative assets</b>	<b>3,836</b>	<b>851</b>	<b>962</b>	<b>701</b>	<b>8,837</b>	<b>10,051</b>	<b>22,833</b>	<b>-</b>	<b>48,071</b>
Premises and equipment	-	-	-	-	-	-	-	2,120	2,120
Goodwill	-	-	-	-	-	-	-	3,717	3,717
Intangible assets	-	-	-	-	-	-	-	1,552	1,552
Current tax assets	-	-	-	-	-	-	-	1,293	1,293
Deferred tax assets	-	-	-	-	-	-	-	2,906	2,906
Other	1,508	33	-	-	-	-	3,190	5,607	10,338
<b>Total other assets</b>	<b>5,344</b>	<b>884</b>	<b>962</b>	<b>701</b>	<b>8,837</b>	<b>10,051</b>	<b>26,023</b>	<b>17,195</b>	<b>69,997</b>
<b>Total Assets</b>	<b>101,708</b>	<b>13,292</b>	<b>12,449</b>	<b>23,562</b>	<b>94,218</b>	<b>100,841</b>	<b>71,875</b>	<b>107,504</b>	<b>525,449</b>

(1) Included in total loans and acceptances are \$186,830 million, \$63,969 million and \$4,742 million of loans originated in Canada, the United States and Other countries, respectively.

Certain comparative figures have been reclassified to conform with the current period's presentation.

	(Canadian \$ in millions)								October 31, 2012
	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
<b>Liabilities and Equity</b>									
<b>Deposits (1)</b>									
Banks	12,667	48	7	-	-	-	-	5,380	18,102
Business and government	46,810	9,210	5,107	9,173	16,273	13,813	3,340	82,844	186,570
Individuals	7,303	5,955	6,133	5,837	12,627	3,426	1,046	76,703	119,030
<b>Total deposits</b>	<b>66,780</b>	<b>15,213</b>	<b>11,247</b>	<b>15,010</b>	<b>28,900</b>	<b>17,239</b>	<b>4,386</b>	<b>164,927</b>	<b>323,702</b>
<b>Other liabilities</b>									
<b>Derivative instruments</b>									
Interest rate contracts	297	378	614	513	6,259	8,640	20,363	-	37,064
Foreign exchange contracts	2,029	546	362	211	2,279	874	1,206	-	7,507
Commodity contracts	626	198	172	163	473	63	46	-	1,741
Equity contracts	500	60	72	88	611	209	728	-	2,268
Credit contracts	52	4	3	2	38	51	6	-	156
<b>Total derivative liabilities</b>	<b>3,504</b>	<b>1,186</b>	<b>1,223</b>	<b>977</b>	<b>9,660</b>	<b>9,837</b>	<b>22,349</b>	<b>-</b>	<b>48,736</b>
Acceptances	8,019	-	-	-	-	-	-	-	8,019
Securities sold but not yet purchased	23,439	-	-	-	-	-	-	-	23,439
Securities lent or sold under repurchase agreements	39,737	-	-	-	-	-	-	-	39,737
Current tax liabilities	-	-	-	-	-	-	-	404	404
Deferred tax liabilities	-	-	-	-	-	-	-	171	171
Securitization and SPE liabilities	2,340	11	1,712	3,423	7,147	6,806	4,004	39	25,482
Other	8,923	28	11	200	308	1,211	3,279	7,154	21,114
<b>Total other liabilities</b>	<b>85,962</b>	<b>1,225</b>	<b>2,946</b>	<b>4,600</b>	<b>17,115</b>	<b>17,854</b>	<b>29,632</b>	<b>7,768</b>	<b>167,102</b>
<b>Subordinated debt</b>	<b>15</b>	<b>11</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>100</b>	<b>3,967</b>	<b>-</b>	<b>4,093</b>
<b>Capital trust securities</b>	<b>12</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>450</b>	<b>-</b>	<b>462</b>
<b>Total Equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>30,090</b>	<b>30,090</b>
<b>Total Liabilities and Equity</b>	<b>152,769</b>	<b>16,449</b>	<b>14,193</b>	<b>19,610</b>	<b>46,015</b>	<b>35,193</b>	<b>38,435</b>	<b>202,785</b>	<b>525,449</b>

(1) Deposits payable on demand and payable after notice have been included as having "no maturity".

	(Canadian \$ in millions)								October 31, 2012
	0 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	No maturity	Total
<b>Off-Balance Sheet Commitments</b>									
Commitments to extend credit (2)	1,846	1,910	1,939	9,734	16,395	26,263	1,898	-	59,985
Operating leases	68	69	69	68	469	359	700	-	1,802
Financial guarantee contracts (2)	4,343	-	-	-	-	-	-	-	4,343
Purchase obligations	177	177	101	63	517	286	207	-	1,528

(2) A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments.

## INVESTOR AND MEDIA PRESENTATION

### Investor Presentation Materials

Interested parties are invited to visit our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations) to review our 2012 Annual Report, this quarterly news release, presentation materials and a supplementary financial information package online.

### Quarterly Conference Call and Webcast Presentations

Interested parties are also invited to listen to our quarterly conference call on Tuesday, August 27, 2013, at 1:30 p.m. (EDT). At that time, senior BMO executives will comment on results for the quarter and respond to questions from the investor community. The call may be accessed by telephone at 416-695-9753 (from within Toronto) or 1-888-789-0089 (toll-free outside Toronto). A replay of the conference call can be accessed until Monday, December 2, 2013, by calling 905-694-9451 (from within Toronto) or 1-800-408-3053 (toll-free outside Toronto) and entering passcode 1254867.

A live webcast of the call can be accessed on our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations). A replay can also be accessed on the site.

### Media Relations Contacts

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Andrew Chin, Director, [andrew.chin@bmo.com](mailto:andrew.chin@bmo.com), 416-867-7019

### Chief Financial Officer

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[tom.flynn@bmo.com](mailto:tom.flynn@bmo.com), 416-867-4689

### Corporate Secretary

Barbara Muir, Senior Vice-President, Deputy General Counsel,

Corporate Affairs and Corporate Secretary

[corp.secretary@bmo.com](mailto:corp.secretary@bmo.com), 416-867-6423

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### Shareholder Dividend Reinvestment and Share Purchase Plan (the Plan)

Average market price as defined under the Plan

May 2013 \$62.91

June 2013 \$60.02

July 2013 \$65.32

### For dividend information, change in shareholder address or to advise of duplicate mailings, please contact

Computershare Trust Company of Canada

100 University Avenue, 9th Floor

Toronto, Ontario M5J 2Y1

Telephone: 1-800-340-5021 (Canada and the United States)

Telephone: (514) 982-7800 (international)

Fax: 1-888-453-0330 (Canada and the United States)

Fax: (416) 263-9394 (international)

E-mail: [service@computershare.com](mailto:service@computershare.com)

### For other shareholder information, please contact

Bank of Montreal

Shareholder Services

Corporate Secretary's Department

One First Canadian Place, 21st Floor

Toronto, Ontario M5X 1A1

Telephone: (416) 867-6785

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### For further information on this report, please contact

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Investor Relations Department

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**To review financial results online, please visit our website at [www.bmo.com](http://www.bmo.com). To review regulatory filings and disclosures online, please visit our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations).**

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#### Annual Meeting 2014

The next Annual Meeting of Shareholders will be held on Tuesday, April 1, 2014, in Toronto, Ontario.