

# Supplementary Financial Information

For the Quarter Ended – October 31, 2012

# Q4 | 12

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	Page		Page
<b>Notes to Users</b>	1	<b>Assets Under Administration and Management</b>	18
<b>Financial Highlights</b>	2 - 3	<b>Basel II Securitization and Re-Securitization Exposures</b>	19-23
Income Statement Information	2	<b>Basel II Regulatory Capital, Risk-Weighted Assets and Capital Ratios</b>	24
Profitability Measures	2	<b>Basel II Equity Securities Exposures</b>	25
Adjusted Results Statistical Information	2	<b>Credit-Risk Related Schedules</b>	26-39
Balance Sheet Information	2	Basel II Credit Risk schedules	26-30
Balance Sheet Measures	2	- Credit Exposures Covered by Risk Mitigants, by Geographic Region and by Industry	26
Cash-Based Statistical Information	2	- Credit Exposures by Asset Class, by Contractual Maturity, by Basel II Approaches	27
Dividend Information	3	- Credit Exposures by Risk Weight - Standardized	28
Share Information	3	- Credit Exposure by Portfolio And Risk Ratings - AIRB	29
Growth-Based Statistical Information	3	- AIRB Credit Risk Exposure: Loss Experience	30
Other Statistical Information	3	Credit Risk Financial Measures	31
Additional Bank Information	3	Provision for Credit Losses Segmented Information	32
<b>Summary Income Statements and Highlights (includes U.S. Segment Information)</b>	4 - 11	Gross Loans and Acceptances	33
Total Bank Consolidated	4	Allowances for Credit Losses	34
Adjusted Net Income by Operating Group and Geographic Area	5	Net Loans and Acceptances	35
Total Personal & Commercial Banking	6	Gross Impaired Loans and Acceptances	36
P&C Canada	7	Net Impaired Loans and Acceptances	37
P&C U.S.	8	Loans and Acceptances by Geographic Area	38
Total Private Client Group	9	Changes in Allowances for Credit Losses	39
Total BMO Capital Markets	10	Changes in Impaired Loans and Acceptances	39
Total Corporate Services, including Technology and Operations	11	<b>Derivative Instruments - Basel II</b>	40
<b>Non-Interest Revenue and Trading Revenue</b>	12	<b>Derivative Instruments - Fair Value</b>	41
<b>Non-Interest Expense</b>	13	<b>Interest Rate Risk and Liquidity and Funding Related Schedules</b>	42-43
<b>Balance Sheets (As At and Average Daily Balances)</b>	14-15	Interest Rate Gap Position	42
<b>Statement of Comprehensive Income and Statement of Changes in Equity</b>	16	Interest Rate Risk Sensitivity	42
<b>Average Assets by Operating Group and Geographic Area</b>	17	Liquid Assets and Deposits	43
<b>Goodwill and Intangible Assets</b>	18	<b>Basel II Appendix</b>	44
<b>Unrealized Gains (Losses) on Available-For-Sale Securities</b>	18		

*This report is unaudited and all amounts are in millions of Canadian dollars, unless otherwise indicated.*

**Use of this Document**

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of BMO Financial Group (the bank). This information should be used in conjunction with the bank's Q4 2012 Press Release, the 2012 Management's Discussion and Analysis (MD&A) and Investor Presentation, as well as the 2012 Annual Report.

Additional financial information is also available throughout the Q4 2012 slide presentations for the Strategic Update, Financial Review and Risk Review, as well as the Conference Call Webcast.

These can be accessed at our website at [www.bmo.com/investorrelations](http://www.bmo.com/investorrelations).

This report is unaudited and all amounts are in millions of Canadian dollars, unless indicated otherwise.

Items indicated N.A. were not available.

Items indicated n.a. were not applicable.

**International Financial Reporting Standards**

The bank commenced reporting under International Financial Reporting Standards (IFRS) effective November 1, 2011. Fiscal 2011 comparative figures presented in this document have been restated to reflect our adoption of IFRS with the exception of our Basel measures. Fiscal 2010 comparative figures presented in this document have not been restated and are presented on a Generally Accepted Accounting Principles (GAAP) basis.

Results and measures for Q4, 2012 in both the Management's Discussion and Analysis (MD&A) and this document are presented on an IFRS basis except that the bank's 2012 Basel II regulatory capital ratios reflect the five quarters IFRS transition permitted under OSFI guidance. They are also presented on an adjusted basis that excludes the impact of certain items. Management assesses performance on both an IFRS basis and adjusted basis and considers both basis to be useful in assessing underlying, ongoing business performance. As a result of the adoption of IFRS, growth measures may not be meaningful, as Fiscal 2010 financial information is presented on a Canadian GAAP basis. Adjusted results and measures are non-IFRS and are detailed in the Adjusted Net Income section and in the Non-GAAP Measures section at the end of the MD&A.

Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and are unlikely to be comparable to similar measures used by other companies.

**Credit Risk Ratios**

As a result of the addition of purchased loans acquired on the M&I transaction, certain credit quality ratios become less comparable to prior periods or peer group data, as the ratios now include the impact of the purchased loans and certain adjusting items related to the acquired loans. The ratios most affected are the provision for credit losses (PCL)-to-average net loans and acceptances, allowance for credit losses (ACL)-to-gross impaired loans (GIL), GIL to gross loans and acceptances and delinquency ratios. We have presented these ratios in the supplemental information in this package, including and excluding the impact of the purchased portfolios to provide for better comparison to prior quarters and the ratios of our peers.

**Adjusted Results**

Adjusted results for Fiscal 2012 and Fiscal 2011 reported under IFRS exclude the following items:

(Canadian \$ in millions)	Adjusting Items (After tax)					Fiscal 2012	Fiscal 2011
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4		
Amortization of acquisition-related intangible assets	(24)	(24)	(24)	(24)	(25)	(96)	(54)
Hedge cost related to foreign currency risk on purchase of M&I	-	-	-	-	-	-	(14)
M&I integration costs	(95)	(65)	(47)	(43)	(35)	(250)	(84)
Restructuring costs	(53)	-	(23)	(46)	-	(122)	-
M&I acquisition-related costs	-	-	-	-	(4)	-	(62)
(Increase) / decrease in collective allowance	27	14	12	-	12	53	(4)
Credit-related items on the acquired M&I performing loan portfolio	35	47	55	114	107	251	107
Run-off structured credit activities	67	(15)	73	136	(119)	261	(50)
<b>Total</b>	<b>(43)</b>	<b>(43)</b>	<b>46</b>	<b>137</b>	<b>(64)</b>	<b>97</b>	<b>(161)</b>

**Taxable Equivalent Basis**

BMO analyzes consolidated revenues on a reported basis. However, like many banks, BMO analyzes revenue of operating groups and ratios computed using revenue, on a taxable equivalent basis (teb). This basis includes an adjustment that increases IFRS revenues and the IFRS provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level equivalent to amounts that would incur tax at the statutory rate. The effective income tax rate is also analyzed on a teb for consistency of approach. The offset to the group teb adjustments, mostly in BMO Capital Markets, is reflected in Corporate Services.

**Changes**

Periodically, certain business lines or units within business lines are transferred between client groups to more closely align BMO's organizational structure and its strategic priorities. In addition, revenue and expense allocations are updated to more accurately align with current experience and at the beginning of Fiscal 2012, prior periods were restated to conform to the current allocation method. Restated 2011 figures as a result of our adoption of IFRS are reclassified to reflect these transfers. Prior years' comparative figures are reclassified to reflect these transfers and are presented on a GAAP basis.

## FINANCIAL HIGHLIGHTS

	IFRS									CGAAP	IFRS		CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2012	2011	2010	

(\$ millions except as noted)

## Income Statement Information

Total revenues	4,176	3,878	3,959	4,117	3,822	3,320	3,333	3,468	3,236	16,130	13,943	12,239
Provision for credit losses (PCL)	192	237	195	141	362	230	297	323	253	765	1,212	1,049
Non-interest expense	2,701	2,484	2,499	2,554	2,432	2,221	2,030	2,058	2,030	10,238	8,741	7,619
Provision for income taxes	201	187	237	313	260	161	193	262	196	938	876	687
Reported net income	1,082	970	1,028	1,109	768	708	813	825	757	4,189	3,114	2,884
Non-controlling interest in subsidiaries	18	19	18	19	19	18	18	18	18	74	73	74
Net income attributable to Bank shareholders	1,064	951	1,010	1,090	749	690	795	807	739	4,115	3,041	2,810
Adjusted net income	1,125	1,013	982	972	832	856	770	817	766	4,092	3,275	2,916
Net economic profit	361	278	366	434	150	151	315	325	225	1,439	941	818

## Profitability Measures

Basic earnings per share	\$1.59	\$1.42	\$1.52	\$1.65	\$1.12	\$1.10	\$1.34	\$1.36	\$1.25	\$6.18	\$4.90	\$4.78
Diluted earnings per share	\$1.59	\$1.42	\$1.51	\$1.63	\$1.11	\$1.09	\$1.32	\$1.34	\$1.24	\$6.15	\$4.84	\$4.75
Return on equity	15.6 %	14.5 %	16.2 %	17.2 %	12.7 %	13.3 %	17.5 %	17.8 %	15.1 %	15.9 %	15.1 %	14.9 %
Return on average assets	0.77 %	0.68 %	0.76 %	0.81 %	0.56 %	0.59 %	0.74 %	0.72 %	0.71 %	0.76 %	0.65 %	0.71 %
Return on average risk-weighted assets	2.08 %	1.81 %	1.97 %	2.06 %	1.40 %	1.54 %	2.04 %	1.94 %	1.82 %	1.98 %	1.70 %	1.74 %
Efficiency ratio	64.7 %	64.1 %	63.1 %	62.0 %	63.7 %	66.9 %	60.9 %	59.3 %	62.7 %	63.5 %	62.7 %	62.2 %
Net interest margin												
on average assets	1.56 %	1.60 %	1.60 %	1.71 %	1.69 %	1.53 %	1.59 %	1.53 %	1.56 %	1.62 %	1.59 %	1.56 %
on average earning assets	1.83 %	1.88 %	1.89 %	2.05 %	2.01 %	1.76 %	1.82 %	1.78 %	1.89 %	1.91 %	1.85 %	1.88 %
PCL-to-average net loans and acceptances (1)	0.30 %	0.38 %	0.32 %	0.23 %	0.60 %	0.43 %	0.58 %	0.63 %	0.58 %	0.31 %	0.56 %	0.61 %
Effective tax rate	15.68 %	16.16 %	18.72 %	22.02 %	25.31 %	18.52 %	19.18 %	24.11 %	20.56 %	18.30 %	21.96 %	19.25 %

## Adjusted Results Statistical Information (2)

Basic earnings per share	\$1.65	\$1.49	\$1.45	\$1.43	\$1.22	\$1.35	\$1.26	\$1.35	\$1.26	\$6.02	\$5.17	\$4.83
Diluted earnings per share	\$1.65	\$1.49	\$1.44	\$1.42	\$1.20	\$1.34	\$1.25	\$1.32	\$1.26	\$6.00	\$5.10	\$4.81
Return on equity	16.3 %	15.2 %	15.4 %	15.0 %	13.9 %	16.4 %	16.6 %	17.6 %	15.3 %	15.5 %	16.0 %	15.0 %
Operating leverage	2.7 %	(4.4)%	(3.3)%	(7.6)%	(2.6)%	6.9 %	(2.9)%	2.2 %	(7.6)%	(2.8)%	0.8 %	0.7 %
Revenue growth	6.8 %	8.8 %	14.9 %	8.5 %	13.4 %	16.0 %	6.1 %	13.7 %	6.5 %	9.7 %	12.3 %	5.7 %
Net interest margin on average earning assets	1.67 %	1.70 %	1.76 %	1.85 %	1.78 %	1.78 %	1.83 %	1.79 %	1.89 %	1.74 %	1.79 %	1.88 %
Efficiency ratio	62.2 %	63.7 %	63.2 %	63.5 %	63.8 %	61.2 %	61.5 %	59.4 %	62.4 %	63.1 %	61.5 %	62.0 %
Non-interest expense growth	4.1 %	13.2 %	18.2 %	16.1 %	16.0 %	9.1 %	9.0 %	11.5 %	14.1 %	12.5 %	11.5 %	5.0 %
Return on average assets	0.81 %	0.71 %	0.73 %	0.70 %	0.61 %	0.71 %	0.71 %	0.71 %	0.73 %	0.74 %	0.68 %	0.71 %
Adjusted net income	1,125	1,013	982	972	832	856	770	817	766	4,092	3,275	2,916
Adjusted effective tax rate	17.93 %	16.94 %	19.52 %	23.69 %	20.70 %	19.66 %	21.74 %	24.50 %	20.49 %	19.52 %	21.66 %	19.18 %

## Balance Sheet Information

Total assets	525,449	542,248	525,503	538,260	500,575	502,036	439,548	438,450	411,640	525,449	500,575	411,640
Average assets (3)	546,377	554,222	538,191	538,134	529,732	466,983	437,573	444,395	409,159	544,264	469,934	398,474
Average earning assets	465,668	471,087	455,130	448,827	445,455	406,191	381,661	382,738	338,684	460,205	404,195	332,468
Average common shareholders' equity	26,267	25,208	24,571	24,364	22,212	19,360	17,746	17,215	18,473	25,106	19,145	17,980
Gross impaired loans (GIL) and acceptances (4)	2,976	2,867	2,837	2,657	2,685	2,290	2,465	2,739	2,894	2,976	2,685	2,894
Allowance for credit losses (ACL)	1,936	1,973	2,003	1,976	2,011	1,882	1,925	1,985	1,887	1,936	2,011	1,887

## Balance Sheet Measures

Cash and securities-to-total assets ratio	29.4%	31.3%	32.0%	32.2%	29.5%	32.0%	32.9%	33.1%	35.0%	29.4%	29.5%	35.0%
GIL-to-gross loans and acceptances (1) (4)	1.16%	1.13%	1.15%	1.09%	1.12%	0.98%	1.19%	1.33%	1.62%	1.16%	1.12%	1.62%
GIL-to-equity and allowance for credit losses (1) (4)	9.30%	9.15%	9.34%	8.74%	8.98%	7.94%	10.18%	11.46%	12.18%	9.30%	8.98%	12.18%
Common equity ratio (5)	10.54%	10.31%	9.90%	9.65%	9.59%	9.11%	10.67%	10.15%	10.26%	10.54%	9.59%	10.26%
Tier 1 capital ratio (5)	12.62%	12.40%	11.97%	11.69%	12.01%	11.48%	13.82%	13.02%	13.45%	12.62%	12.01%	13.45%
Total capital ratio (5)	14.94%	14.78%	14.89%	14.58%	14.85%	14.21%	17.03%	15.17%	15.91%	14.94%	14.85%	15.91%

## Cash-Based Statistical Information (2)

Adjusted diluted earnings per share	\$1.65	\$1.49	\$1.44	\$1.42	\$1.20	\$1.34	\$1.25	\$1.32	\$1.26	\$6.00	\$5.10	\$4.81
Cash diluted earnings per share	\$1.62	\$1.46	\$1.55	\$1.67	\$1.15	\$1.11	\$1.33	\$1.35	\$1.26	\$6.30	\$4.93	\$4.81
Return on equity	16.0 %	14.9 %	16.6 %	17.6 %	13.2 %	13.6 %	17.7 %	18.0 %	15.3 %	16.2 %	15.4 %	15.0 %

(1) This ratio is calculated including purchased portfolios.

(2) Adjusted Results and Cash-Based Statistical Information are non-GAAP financial measures. See "Use of this Document" section on page 1 for further information.

(3) In Q3, 2011, M&amp;I contributed \$10.5 billion to growth as its assets were included in the average for only 26 days.

(4) GIL excludes Purchased Credit Impaired Loans.

(5) Ratios are based on Basel II. The fiscal 2011 and 2010 comparative figures have not been restated to reflect the adoption of IFRS.

**FINANCIAL HIGHLIGHTS**

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Q4	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal
(\$ millions except as noted)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	2012	2011	2010	2012	2011	2010
<b>Dividend Information</b>																
Dividends declared per share	\$0.72	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$2.82	\$2.80	\$2.80	\$2.80	\$2.80	\$2.80
Dividends paid per share	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$2.80	\$2.80	\$2.80	\$2.80	\$2.80	\$2.80
Common dividends	468	454	450	448	448	446	398	398	396	396	1,820	1,690	1,571	1,820	1,690	1,571
Preferred dividends	33	32	34	37	37	39	36	34	34	34	136	146	136	136	146	136
Dividend yield	4.88%	4.87%	4.77%	4.80%	4.75%	4.66%	4.51%	4.85%	4.65%	4.65%	4.78%	4.75%	4.65%	4.78%	4.75%	4.65%
Dividend payout ratio (1)	45.3%	49.3%	46.1%	42.4%	62.5%	63.6%	52.2%	51.5%	56.0%	56.0%	45.6%	57.1%	58.6%	45.6%	57.1%	58.6%
<b>Share Information</b>																
Share price																
high	\$59.96	\$58.73	\$59.91	\$61.29	\$61.40	\$62.74	\$63.94	\$62.44	\$63.46	\$63.46	\$61.29	\$63.94	\$65.71	\$61.29	\$63.94	\$65.71
low	\$56.72	\$53.15	\$56.54	\$54.38	\$55.02	\$59.31	\$57.81	\$56.17	\$54.35	\$54.35	\$53.15	\$55.02	\$49.78	\$53.15	\$55.02	\$49.78
close	\$59.02	\$57.44	\$58.67	\$58.29	\$58.89	\$60.03	\$62.14	\$57.78	\$60.23	\$60.23	\$59.02	\$58.89	\$60.23	\$59.02	\$58.89	\$60.23
Book value per share	\$40.25	\$39.43	\$38.06	\$37.85	\$36.76	\$35.38	\$31.38	\$31.38	\$34.09	\$34.09	\$40.25	\$36.76	\$34.09	\$40.25	\$36.76	\$34.09
Number of common shares outstanding																
end of period	650.7	646.9	643.4	640.4	639.0	637.4	569.7	567.8	566.5	566.5	650.7	639.0	566.5	650.7	639.0	566.5
average basic	649.3	645.7	642.5	640.0	638.5	590.0	569.0	567.5	565.1	565.1	644.4	591.4	559.8	644.4	591.4	559.8
average diluted	650.4	646.8	645.7	651.5	652.1	603.7	584.0	587.0	568.1	568.1	648.6	607.1	563.1	648.6	607.1	563.1
Total market value of common shares	38,406	37,160	37,746	37,328	37,631	38,260	35,400	32,806	34,118	34,118	38,406	37,631	34,118	38,406	37,631	34,118
Market-to-book value ratio	1.47	1.46	1.54	1.54	1.49	1.58	1.82	1.69	1.77	1.77	1.47	1.49	1.77	1.47	1.49	1.77
Price-to-earnings multiple	9.6	10.1	11.0	11.3	12.1	12.0	12.4	11.6	12.7	12.7	9.6	12.2	12.7	9.6	12.2	12.7
Total shareholder return																
twelve month	5.2 %	0.5 %	(1.0)%	5.7 %	2.4 %	0.0 %	3.2 %	16.6 %	26.4 %	26.4 %	5.2 %	2.4 %	26.4 %	5.2 %	2.4 %	26.4 %
five-year average	4.2 %	2.5 %	2.0 %	1.6 %	1.9 %	3.9 %	4.4 %	1.7 %	5.9 %	5.9 %	4.2 %	1.9 %	5.9 %	4.2 %	1.9 %	5.9 %
<b>Growth-Based Statistical Information</b>																
Diluted adjusted earnings per share growth	37.5 %	11.2 %	15.2 %	7.6 %	(4.8)%	17.5 %	(2.3)%	16.8 %	6.8 %	6.8 %	17.6 %	6.0 %	19.7 %	17.6 %	6.0 %	19.7 %
Diluted earnings per share growth	43.2 %	30.3 %	14.4 %	21.6 %	(10.5)%	(3.5)%	4.8 %	19.6 %	11.7 %	11.7 %	27.1 %	1.9 %	54.2 %	27.1 %	1.9 %	54.2 %
Diluted cash earnings per share growth	40.9 %	31.5 %	16.5 %	23.7 %	(8.7)%	(2.6)%	3.9 %	19.5 %	11.5 %	11.5 %	27.8 %	2.5 %	53.2 %	27.8 %	2.5 %	53.2 %
Net economic profit growth (2)	100+	84.5 %	16.2 %	33.4 %	(21.1)%	31.0 %	30.9 %	100+	40.8 %	40.8 %	53.0 %	33.0 %	100+	53.0 %	33.0 %	100+
Adjusted operating leverage	2.7 %	(4.4)%	(3.3)%	(7.6)%	(2.6)%	6.9 %	(2.9)%	2.2 %	(7.6)%	(7.6)%	(2.8)%	0.8 %	0.7 %	(2.8)%	0.8 %	0.7 %
Operating leverage	(1.7)%	4.9 %	(4.4)%	(5.4)%	(1.8)%	(2.6)%	(1.4)%	2.9 %	(5.8)%	(5.8)%	(1.4)%	(0.8)%	7.4 %	(1.4)%	(0.8)%	7.4 %
Adjusted revenue growth	6.8 %	8.8 %	14.9 %	8.5 %	13.4 %	16.0 %	6.1 %	13.7 %	6.5 %	6.5 %	9.7 %	12.3 %	5.7 %	9.7 %	12.3 %	5.7 %
Revenue growth	9.3 %	16.8 %	18.8 %	18.7 %	18.1 %	13.9 %	9.0 %	14.4 %	8.3 %	8.3 %	15.7 %	13.9 %	10.6 %	15.7 %	13.9 %	10.6 %
Adjusted non-interest expense growth	4.1 %	13.2 %	18.2 %	16.1 %	16.0 %	9.1 %	9.0 %	11.5 %	14.1 %	14.1 %	12.5 %	11.5 %	5.0 %	12.5 %	11.5 %	5.0 %
Non-interest expense growth	11.0 %	11.9 %	23.2 %	24.1 %	19.9 %	16.5 %	10.4 %	11.5 %	14.1 %	14.1 %	17.1 %	14.7 %	3.2 %	17.1 %	14.7 %	3.2 %
Adjusted net income growth	35.1 %	18.4 %	27.5 %	18.9 %	8.6 %	22.9 %	0.0 %	19.7 %	8.2 %	8.2 %	24.9 %	12.3 %	22.9 %	24.9 %	12.3 %	22.9 %
Reported net income growth	40.8 %	36.9 %	26.5 %	34.4 %	1.4 %	3.0 %	6.5 %	22.1 %	13.8 %	13.8 %	34.5 %	8.0 %	54.8 %	34.5 %	8.0 %	54.8 %
Net income attributable to Bank shareholders growth	41.9 %	37.8 %	27.1 %	35.1 %	1.4 %	3.1 %	6.7 %	22.9 %	14.2 %	14.2 %	35.3 %	8.2 %	57.2 %	35.3 %	8.2 %	57.2 %
<b>Other Statistical Information</b>																
Cost of equity																
Prime rate	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %	10.5 %
average Canadian																
average U.S.	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	3.00 %	2.89 %	2.89 %	3.00 %	3.00 %	2.46 %	3.00 %	3.00 %	2.46 %
average U.S.																
	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %	3.25 %
Exchange rate																
as at Cdn/U.S. dollar	0.9990	1.0029	0.9879	1.0028	0.9967	0.9555	0.9464	1.0015	1.0202	1.0202	0.9990	0.9967	1.0202	0.9990	0.9967	1.0202
average Cdn/U.S. dollar	0.9894	1.0180	0.9917	1.0133	1.0077	0.9628	0.9623	1.0074	1.0387	1.0387	1.0032	0.9852	1.0426	1.0032	0.9852	1.0426
<b>Additional Bank Information</b>																
Number of full-time equivalent employees																
Canada	30,767	31,133	31,110	31,610	31,351	31,700	30,887	30,270	29,821	29,821	30,767	31,351	29,821	30,767	31,351	29,821
United States	14,963	14,929	14,918	14,992	15,184	15,239	7,191	7,197	7,445	7,445	14,963	15,184	7,445	14,963	15,184	7,445
Other	542	532	538	458	440	483	390	371	363	363	542	440	363	542	440	363
Total	46,272	46,594	46,566	47,060	46,975	47,422	38,468	37,838	37,629	37,629	46,272	46,975	37,629	46,272	46,975	37,629
Number of bank branches																
Canada	930	925	924	922	920	914	910	908	910	910	930	920	910	930	920	910
United States	638	664	672	675	688	688	319	319	321	321	638	688	321	638	688	321
Other	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Total	1,571	1,592	1,599	1,600	1,611	1,605	1,232	1,230	1,234	1,234	1,571	1,611	1,234	1,571	1,611	1,234
Number of automated banking machines																
Canada	2,596	2,503	2,384	2,268	2,235	2,139	2,125	2,099	2,076	2,076	2,596	2,235	2,076	2,596	2,235	2,076
United States	1,375	1,384	1,369	1,365	1,366	1,353	886	895	905	905	1,375	1,366	905	1,375	1,366	905
Total	3,971	3,887	3,753	3,633	3,601	3,492	3,011	2,994	2,981	2,981	3,971	3,601	2,981	3,971	3,601	2,981
Credit rating																
DBRS	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA	AA
Fitch	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-
Moody's (3)	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2	Aa2
Standard and Poor's	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+

(1) Dividend payout ratio equals dividends declared per share divided by basic earnings per share, in both cases for the quarter.

(2) As a result of the adoption of IFRS this growth measure for 2011 compared to 2010 may not be meaningful as Fiscal 2010 financial information is presented on a Canadian GAAP basis.

(3) On October 26 2012, Moody's Investor Service placed the long-term ratings (including the bank financial strength ratings, all senior debt, junior subordinated debt, and preferred stock ratings) of 6 Canadian banks, including Bank of Montreal, on review for downgrade. The short term Prime-1 ratings of the six banks were affirmed.

**TOTAL BANK CONSOLIDATED  
SUMMARY INCOME STATEMENTS  
AND HIGHLIGHTS**



(\$ millions except as noted)

	IFRS								CGAAP	IFRS			CGAAP		
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	Fiscal 2012	Fiscal 2011	Fiscal 2010	Fiscal 2012	Fiscal 2011	Fiscal 2010
Net interest income	2,145	2,225	2,120	2,318	2,262	1,803	1,692	1,717	1,610	8,808	7,474	6,235	8,808	7,474	6,235
Non-interest revenue	2,031	1,653	1,839	1,799	1,560	1,517	1,641	1,751	1,626	7,322	6,469	6,004	7,322	6,469	6,004
Total revenues	4,176	3,878	3,959	4,117	3,822	3,320	3,333	3,468	3,236	16,130	13,943	12,239	16,130	13,943	12,239
Provision for credit losses	192	237	195	141	362	230	297	323	253	765	1,212	1,049	765	1,212	1,049
Net interest income and non-interest revenue	3,984	3,641	3,764	3,976	3,460	3,090	3,036	3,145	2,983	15,365	12,731	11,190	15,365	12,731	11,190
Non-interest expense	2,701	2,484	2,499	2,554	2,432	2,221	2,030	2,058	2,030	10,238	8,741	7,619	10,238	8,741	7,619
Income before taxes	1,283	1,157	1,265	1,422	1,028	869	1,006	1,087	953	5,127	3,990	3,571	5,127	3,990	3,571
Provision for income taxes	201	187	237	313	260	161	193	262	196	938	876	687	938	876	687
Reported net income	1,082	970	1,028	1,109	768	708	813	825	757	4,189	3,114	2,884	4,189	3,114	2,884
Non-controlling interest in subsidiaries	18	19	18	19	19	18	18	18	18	74	73	74	74	73	74
Net income attributable to Bank shareholders	1,064	951	1,010	1,090	749	690	795	807	739	4,115	3,041	2,810	4,115	3,041	2,810
Adjusted net income	1,125	1,013	982	972	832	856	770	817	766	4,092	3,275	2,916	4,092	3,275	2,916
Adjusted operating leverage	2.7%	(4.4)%	(3.3)%	(7.6)%	(2.6)%	6.9%	(2.9)%	2.2%	(7.6)%	(2.8)%	0.8%	0.7%	(2.8)%	0.8%	0.7%
Adjusted total revenue	3,920	3,677	3,727	3,743	3,670	3,380	3,244	3,448	3,236	15,067	13,742	12,239	15,067	13,742	12,239
Adjusted revenue growth	6.8%	8.8%	14.9%	8.5%	13.4%	16.0%	6.1%	13.7%	6.5%	9.7%	12.3%	5.7%	9.7%	12.3%	5.7%
Adjusted non-interest expense	2,436	2,342	2,357	2,378	2,341	2,069	1,994	2,049	2,019	9,513	8,453	7,583	9,513	8,453	7,583
Adjusted non-interest expense growth	4.1%	13.2%	18.2%	16.1%	16.0%	9.1%	9.0%	11.5%	14.1%	12.5%	11.5%	5.0%	12.5%	11.5%	5.0%

**U.S. Segment Information (IFRS / Canadian GAAP (\$CAD equivalent))**

	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	Fiscal 2012	Fiscal 2011	Fiscal 2010
Net interest income	811	856	797	964	952	422	359	370	339	3,428	2,103	1,351
Non-interest revenue	548	497	445	471	479	329	308	329	344	1,961	1,445	1,288
Total revenues	1,359	1,353	1,242	1,435	1,431	751	667	699	683	5,389	3,548	2,639
Provision for credit losses	16	135	26	(42)	202	93	94	144	156	135	533	573
Net interest income and non-interest revenue	1,343	1,218	1,216	1,477	1,229	658	573	555	527	5,254	3,015	2,066
Non-interest expense	1,037	960	951	961	919	716	537	527	549	3,909	2,699	1,975
Income before taxes	306	258	265	516	310	(58)	36	28	(22)	1,345	316	91
Provision for income taxes	71	54	76	154	88	(36)	(13)	30	(13)	355	69	13
Reported net income	235	204	189	362	222	(22)	49	(2)	(9)	990	247	78
Non-controlling interest in subsidiaries	4	5	5	5	5	5	4	5	5	19	19	19
Net income attributable to Bank shareholders	231	199	184	357	217	(27)	45	(7)	(14)	971	228	59
Adjusted net income	272	257	196	313	180	82	74	2	(2)	1,038	338	101
Adjusted operating leverage	(0.6)%	5.0%	(6.6)%	12.2%	16.9%	4.7%	(2.1)%	(13.8)%	(12.0)%	1.7%	0.7%	(7.2)%
Adjusted total revenue	1,174	1,141	1,090	1,201	1,160	760	678	699	683	4,606	3,297	2,639
Adjusted revenue growth	1.1%	50.3%	60.7%	71.8%	69.7%	20.9%	4.7%	2.7%	1.8%	39.7%	24.9%	(6.4)%
Adjusted non-interest expense	842	824	846	829	829	567	504	520	541	3,341	2,420	1,948
Adjusted non-interest expense growth	1.7%	45.3%	67.3%	59.6%	52.8%	16.2%	6.8%	16.5%	13.8%	38.0%	24.2%	0.8%
Average assets (1)	183,706	195,293	187,905	196,238	192,875	143,537	120,291	124,967	124,646	190,801	145,624	114,625
Average earning assets	151,754	162,259	154,409	155,274	157,667	121,728	101,674	105,056	100,543	155,932	121,694	94,315
Average current loans and acceptances	61,126	63,073	61,590	63,157	63,084	42,058	32,669	35,064	34,351	62,178	43,305	34,229
Average deposits	117,709	118,011	113,571	110,097	106,872	77,320	64,562	67,203	58,230	114,854	79,108	56,615
Adjusted net interest margin on average earning assets	1.64%	1.58%	1.70%	1.87%	1.71%	1.40%	1.49%	1.40%	1.34%	1.70%	1.52%	1.43%

**USD Equivalent (IFRS / Canadian GAAP)**

	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	Fiscal 2012	Fiscal 2011	Fiscal 2010
Net interest income	819	841	804	953	948	438	373	368	327	3,417	2,127	1,296
Non-interest revenue	553	487	449	465	475	342	322	325	332	1,954	1,464	1,236
Total revenues	1,372	1,328	1,253	1,418	1,423	780	695	693	659	5,371	3,591	2,532
Provision for credit losses	16	130	27	(43)	202	96	96	143	148	130	537	543
Net interest income and non-interest revenue	1,356	1,198	1,226	1,461	1,221	684	599	550	511	5,241	3,054	1,989
Non-interest expense	1,047	944	958	949	911	745	559	523	530	3,898	2,738	1,896
Income before taxes	309	254	268	512	310	(61)	40	27	(19)	1,343	316	93
Provision for income taxes	71	53	78	153	90	(37)	(13)	30	(11)	355	70	15
Reported net income	238	201	190	359	220	(24)	53	(3)	(8)	988	246	78
Non-controlling interest in subsidiaries	4	5	5	5	5	5	4	5	4	19	19	18
Net income attributable to Bank shareholders	234	196	185	354	215	(29)	49	(8)	(12)	969	227	60
Adjusted net income	276	252	197	310	176	84	79	1	(2)	1,035	340	100
Adjusted total revenue	1,186	1,120	1,100	1,186	1,151	789	706	693	659	4,592	3,339	2,532
Adjusted non-interest expense	851	810	851	818	822	590	525	516	523	3,330	2,453	1,870
Average assets (1)	185,712	191,843	189,469	193,655	191,358	149,164	125,038	124,019	120,050	190,173	147,582	109,955
Average earning assets	153,415	159,389	155,697	153,246	156,445	126,504	105,685	104,283	96,842	155,435	123,373	90,476
Average current loans and acceptances	61,784	61,962	62,105	62,338	62,602	43,759	33,944	34,807	33,087	61,982	43,860	32,824
Average deposits	118,983	115,944	114,520	108,677	105,993	80,378	67,112	66,736	56,106	114,531	80,161	54,326

(1) In Q3, 2011, M&I contributed \$10.5 billion (\$11 billion USD) to growth as its assets were included in the average for only 26 days.

**ADJUSTED NET INCOME BY OPERATING GROUP AND GEOGRAPHIC AREA <sup>(1)</sup>**

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4							2012
(\$ millions except as noted)																
Personal & Commercial Banking																
Canada	446	455	452	449	439	438	413	471	423	1,802	1,761	1,652				
United States	141	146	133	153	174	105	61	67	57	573	407	255				
Other	-	-	-	-	-	-	-	-	-	-	-	-				
<b>Total</b>	<b>587</b>	<b>601</b>	<b>585</b>	<b>602</b>	<b>613</b>	<b>543</b>	<b>474</b>	<b>538</b>	<b>480</b>	<b>2,375</b>	<b>2,168</b>	<b>1,907</b>				
Private Client Group																
Canada	112	40	88	30	70	44	93	99	85	270	306	278				
United States	21	27	21	36	25	14	8	5	4	105	52	16				
Other	38	48	41	44	48	47	(8)	41	32	171	128	143				
<b>Total</b>	<b>171</b>	<b>115</b>	<b>150</b>	<b>110</b>	<b>143</b>	<b>105</b>	<b>93</b>	<b>145</b>	<b>121</b>	<b>546</b>	<b>486</b>	<b>437</b>				
BMO Capital Markets																
Canada	271	188	193	161	133	229	185	248	170	813	795	678				
United States	15	44	14	21	6	32	25	(8)	3	94	55	71				
Other	7	-	19	16	4	9	19	20	41	42	52	67				
<b>Total</b>	<b>293</b>	<b>232</b>	<b>226</b>	<b>198</b>	<b>143</b>	<b>270</b>	<b>229</b>	<b>260</b>	<b>214</b>	<b>949</b>	<b>902</b>	<b>816</b>				
Corporate Services, including Technology and Operations																
Canada	(11)	33	5	(30)	(46)	15	8	(49)	13	(3)	(72)	(11)				
United States	95	40	28	103	(25)	(69)	(20)	(62)	(66)	266	(176)	(241)				
Other	(10)	(8)	(12)	(11)	4	(8)	(14)	(15)	4	(41)	(33)	8				
<b>Total</b>	<b>74</b>	<b>65</b>	<b>21</b>	<b>62</b>	<b>(67)</b>	<b>(62)</b>	<b>(26)</b>	<b>(126)</b>	<b>(49)</b>	<b>222</b>	<b>(281)</b>	<b>(244)</b>				
Total Consolidated																
Canada	818	716	738	610	596	726	699	769	691	2,882	2,790	2,597				
United States	272	257	196	313	180	82	74	2	(2)	1,038	338	101				
Other	35	40	48	49	56	48	(3)	46	77	172	147	218				
<b>Total</b>	<b>1,125</b>	<b>1,013</b>	<b>982</b>	<b>972</b>	<b>832</b>	<b>856</b>	<b>770</b>	<b>817</b>	<b>766</b>	<b>4,092</b>	<b>3,275</b>	<b>2,916</b>				

**REPORTED NET INCOME BY GEOGRAPHIC AREA**

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4							2012
(\$ millions except as noted)																
Total Consolidated																
Canada	798	720	751	649	558	730	706	795	690	2,918	2,789	2,589				
United States	235	204	189	362	222	(22)	49	(2)	(9)	990	247	78				
Other	49	46	88	98	(12)	-	58	32	76	281	78	217				
<b>Total</b>	<b>1,082</b>	<b>970</b>	<b>1,028</b>	<b>1,109</b>	<b>768</b>	<b>708</b>	<b>813</b>	<b>825</b>	<b>757</b>	<b>4,189</b>	<b>3,114</b>	<b>2,884</b>				

(1) Adjusted results in this section are non-GAAP and are discussed in the Non-GAAP measures section on page 34 of Management's Discussion and Analysis in the 2012 Annual Report. A breakdown of Reported Net Income by Operating Group and Geographic area is outlined in Note 26 to the audited annual consolidated financial statements for the year ended October 31, 2012.

**Net Income by Operating Group**

**Basis of Presentation**

The results of these operating groups are based on our internal financial reporting systems. The accounting policies used in these groups in Fiscal 2010 are generally consistent with those followed in the preparation of the consolidated financial statements under Canadian GAAP as disclosed in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2011. Significant changes in the accounting policies used in these groups under IFRS in Fiscal 2012 and 2011 are outlined in Notes 1 and 30 to the audited annual consolidated financial statements for the year ended October 31, 2012. Notable accounting measurement differences are the taxable equivalent basis adjustment and the provision for credit losses, as described below.

**Taxable Equivalent Basis**

We analyze net interest income on a taxable equivalent basis ("teb") at the operating group level. This basis includes an adjustment which increases IFRS revenues and the IFRS provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level that would incur tax at the statutory rate. The operating groups' teb adjustments are eliminated in Corporate Services.

**Provisions for Credit Losses**

Provisions for credit losses are generally allocated to each group based on expected losses for that group over an economic cycle. Differences between expected loss provisions and provisions required under IFRS are included in Corporate Services.

**Inter-Group Allocations**

Various estimates and allocation methodologies are used in the preparation of the operating groups' financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups' assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

**Geographic Information**

We operate primarily in Canada and the United States but also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.

Prior periods have been restated to give effect to the current period's organization structure and presentation changes.

**TOTAL PERSONAL & COMMERCIAL BANKING  
SUMMARY INCOME**

**STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS								CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2012	2011	2010	
Net interest income (teb)	1,674	1,699	1,661	1,741	1,749	1,492	1,342	1,403	1,387	6,775	5,986	5,268	
Non-interest revenue	616	608	594	596	596	535	488	535	518	2,414	2,154	2,010	
Total revenues (teb)	2,290	2,307	2,255	2,337	2,345	2,027	1,830	1,938	1,905	9,189	8,140	7,278	
Provision for credit losses	227	228	224	224	216	189	170	173	163	903	748	626	
Net interest and non-interest revenue (teb)	2,063	2,079	2,031	2,113	2,129	1,838	1,660	1,765	1,742	8,286	7,392	6,652	
Non-interest expense	1,274	1,272	1,245	1,306	1,282	1,079	1,001	1,018	1,055	5,097	4,380	3,939	
Income before taxes	789	807	786	807	847	759	659	747	687	3,189	3,012	2,713	
Provision for income taxes (teb)	220	225	219	224	253	226	192	216	214	888	887	831	
Reported net income	569	582	567	583	594	533	467	531	473	2,301	2,125	1,882	
Adjusted net income	587	601	585	602	613	543	474	538	480	2,375	2,168	1,907	
Net economic profit	236	251	242	242	278	297	272	325	296	971	1,172	1,180	
Adjusted return on equity	18.0 %	18.5 %	18.4 %	18.0 %	19.9 %	24.3 %	26.2 %	28.1 %	28.7 %	18.2 %	24.0 %	28.9 %	
Return on equity	17.4 %	17.9 %	17.8 %	17.4 %	19.2 %	23.8 %	25.8 %	27.7 %	28.3 %	17.6 %	23.5 %	28.5 %	
Net interest margin on average assets (teb)	2.91 %	3.00 %	3.07 %	3.15 %	3.16 %	3.06 %	3.04 %	3.07 %	3.03 %	3.03 %	3.09 %	2.97 %	
Net interest margin on average earning assets (teb)	3.08 %	3.16 %	3.23 %	3.31 %	3.33 %	3.20 %	3.17 %	3.20 %	3.16 %	3.19 %	3.23 %	3.09 %	
Adjusted Efficiency ratio (teb)	54.6 %	54.0 %	54.1 %	54.7 %	53.5 %	52.5 %	54.3 %	52.2 %	55.0 %	54.3 %	53.1 %	53.7 %	
Efficiency ratio (teb)	55.7 %	55.1 %	55.2 %	55.9 %	54.7 %	53.2 %	54.7 %	52.6 %	55.4 %	55.5 %	53.8 %	54.1 %	
Operating leverage	(1.9)%	(4.0)%	(1.2)%	(7.6)%	1.7 %	2.6 %	(2.0)%	0.6 %	(2.4)%	(3.5)%	0.6 %	3.0 %	
Revenue growth	(2.4)%	13.9 %	23.2 %	20.6 %	23.2 %	9.2 %	4.5 %	9.7 %	9.7 %	12.9 %	11.8 %	5.7 %	
Non-interest expense growth	(0.5)%	17.9 %	24.4 %	28.2 %	21.5 %	6.6 %	6.5 %	9.1 %	12.1 %	16.4 %	11.2 %	2.7 %	
Average common equity	12,538	12,536	12,512	12,858	11,744	8,506	7,135	7,330	6,440	12,611	8,692	6,405	
Average assets (1)	228,552	225,693	220,052	220,035	219,580	193,467	180,885	181,541	181,440	223,602	193,975	177,197	
Average earning assets	216,490	213,962	209,031	209,004	208,386	185,003	173,652	173,930	174,132	212,139	185,338	170,505	
Average current loans	210,069	207,821	202,914	202,921	202,491	180,641	169,522	169,727	169,169	205,946	180,687	165,509	
Average current loans and acceptances	214,840	212,267	207,014	206,795	206,257	184,255	173,021	173,116	172,689	210,245	184,255	168,781	
Average deposits	167,793	167,235	164,232	165,583	162,323	138,884	126,443	127,959	127,681	166,222	139,005	125,146	
Assets under administration	74,839	85,405	80,481	75,478	78,822	75,121	72,799	76,923	81,336	74,839	78,822	81,336	
Assets under management	-	-	-	-	-	-	-	-	805	-	-	805	
Number of full-time equivalent employees	23,900	23,990	24,066	24,531	24,425	24,952	20,742	20,451	20,672	23,900	24,425	20,672	

(1) In Q3, 2011, M&I contributed \$10.8 billion to growth as its assets were included in the average for only 26 days.



**P&C CANADA  
SUMMARY INCOME  
STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4		Fiscal 2012	Fiscal 2011	Fiscal 2010	
Net interest income (teb)	1,083	1,087	1,063	1,109	1,099	1,095	1,058	1,110	1,091		4,342	4,362	4,164	
Non-interest revenue	470	469	460	447	459	447	430	470	440		1,846	1,806	1,699	
Total revenues (teb)	1,553	1,556	1,523	1,556	1,558	1,542	1,488	1,580	1,531		6,188	6,168	5,863	
Provision for credit losses	145	143	141	138	138	137	136	136	132		567	547	502	
Net interest and non-interest revenue (teb)	1,408	1,413	1,382	1,418	1,420	1,405	1,352	1,444	1,399		5,621	5,621	5,361	
Non-interest expense	812	795	776	813	808	785	776	779	785		3,196	3,148	2,979	
Income before taxes	596	618	606	605	612	620	576	665	614		2,425	2,473	2,382	
Provision for income taxes (teb)	157	165	160	159	173	177	162	188	187		641	700	716	
Reported net income	439	453	446	446	439	443	414	477	427		1,784	1,773	1,666	
Adjusted net income	441	456	449	448	441	444	417	479	429		1,794	1,781	1,672	
Net interest margin on average assets (teb)	2.57 %	2.64 %	2.71 %	2.80 %	2.78 %	2.81 %	2.84 %	2.91 %	2.89 %		2.68 %	2.84 %	2.86 %	
Net interest margin on average earning assets (teb)	2.67 %	2.74 %	2.81 %	2.90 %	2.88 %	2.91 %	2.93 %	3.01 %	2.99 %		2.78 %	2.93 %	2.95 %	
Adjusted Efficiency ratio (teb)	52.1 %	50.9 %	50.8 %	52.1 %	51.7 %	50.7 %	52.0 %	49.2 %	51.2 %		51.5 %	50.9 %	50.7 %	
Efficiency ratio (teb)	52.3 %	51.1 %	51.0 %	52.2 %	51.8 %	50.9 %	52.2 %	49.3 %	51.3 %		51.7 %	51.0 %	50.8 %	
Operating leverage	(1.0)%	(0.5)%	2.3 %	(5.7)%	(1.0)%	0.2 %	(2.6)%	1.6 %	(1.0)%		(1.3)%	(0.4)%	5.4 %	
Revenue growth	(0.3)%	0.8 %	2.4 %	(1.5)%	1.7 %	3.0 %	5.2 %	11.3 %	10.7 %		0.3 %	5.2 %	10.8 %	
Non-interest expense growth	0.7 %	1.3 %	0.1 %	4.2 %	2.7 %	2.8 %	7.8 %	9.7 %	11.7 %		1.6 %	5.6 %	5.4 %	
Average assets	167,757	163,706	159,166	157,581	156,753	154,514	152,635	151,295	149,611		162,068	153,809	145,466	
Average earning assets	161,395	157,737	153,676	152,263	151,314	149,574	148,043	146,509	144,943		156,282	148,867	141,063	
Average current loans	160,467	156,753	152,609	151,242	150,245	148,556	147,010	145,483	143,774		155,282	147,830	139,801	
Average current loans and acceptances	165,191	161,147	156,655	155,082	153,978	152,132	150,470	148,840	147,266		159,534	151,363	143,044	
Average deposits	109,085	107,227	105,542	106,412	104,462	103,282	101,273	101,260	99,992		107,075	102,580	98,968	
Assets under administration <sup>(1)</sup>	15,521	18,526	21,302	22,569	22,421	22,332	22,939	21,814	22,740		15,521	22,421	22,740	
Number of full-time equivalent employees	16,340	16,500	16,600	17,046	16,861	17,289	16,931	16,579	16,302		16,340	16,861	16,302	

(1) Amounts include securitized residential mortgages and credit cards.

P&C Canada's operating results include a portion of our US geographic operations which is reported in Net Income by Operating Group and Geographic Area (page 5) and Note 26, Operating and Geographic Segmentation in our annual consolidated financial statements.

**P&C U.S.**  
**SUMMARY INCOME**

**STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4				2012	2011
Net interest income (teb)	591	612	598	632	650	397	284	293	296	2,433	1,624	1,104		
Non-interest revenue	146	139	134	149	137	88	58	65	78	568	348	311		
Total revenues (teb)	737	751	732	781	787	485	342	358	374	3,001	1,972	1,415		
Provision for credit losses	82	85	83	86	78	52	34	37	31	336	201	124		
Net interest and non-interest revenue (teb)	655	666	649	695	709	433	308	321	343	2,665	1,771	1,291		
Non-interest expense	462	477	469	493	474	294	225	239	270	1,901	1,232	960		
Income before taxes	193	189	180	202	235	139	83	82	73	764	539	331		
Provision for income taxes (teb)	63	60	59	65	80	49	30	28	27	247	187	115		
Reported net income	130	129	121	137	155	90	53	54	46	517	352	216		
Adjusted net income	146	145	136	154	172	99	57	59	51	581	387	235		
Net interest margin on average assets (teb)	3.86 %	3.97 %	3.95 %	4.02 %	4.11 %	4.08 %	4.08 %	3.84 %	3.68 %	3.95 %	4.04 %	3.48 %		
Net interest margin on average earning assets (teb)	4.26 %	4.38 %	4.35 %	4.43 %	4.52 %	4.49 %	4.50 %	4.24 %	4.01 %	4.36 %	4.45 %	3.75 %		
Adjusted Efficiency ratio (teb)	59.7 %	60.2 %	60.9 %	60.1 %	57.1 %	58.2 %	64.1 %	65.1 %	70.6 %	60.2 %	60.0 %	66.2 %		
Efficiency ratio (teb)	62.8 %	63.3 %	64.1 %	63.2 %	60.3 %	60.6 %	65.7 %	66.7 %	72.3 %	63.3 %	62.5 %	67.9 %		
Adjusted operating leverage	(4.3)%	(5.2)%	10.6 %	16.7 %	40.3 %	18.3 %	(0.5)%	(3.8)%	(8.2)%	(0.5)%	13.0 %	(6.9)%		
Operating leverage	(3.9)%	(6.9)%	5.4 %	11.6 %	35.0 %	16.4 %	(0.6)%	(3.8)%	(7.4)%	(2.1)%	11.0 %	(6.0)%		
Revenue growth	(6.5)%	55.4 %	113.8 %	117.9 %	111.2 %	35.0 %	1.9 %	3.2 %	6.0 %	52.2 %	39.4 %	(11.0)%		
Adjusted non-interest expense growth	(2.2)%	60.6 %	103.2 %	101.2 %	70.9 %	16.7 %	2.4 %	7.0 %	14.2 %	52.7 %	26.4 %	(4.1)%		
Non-interest expense growth	(2.6)%	62.3 %	108.4 %	106.3 %	76.2 %	18.6 %	2.5 %	7.0 %	13.4 %	54.3 %	28.4 %	(5.0)%		
Average assets (1)	60,795	61,987	60,886	62,454	62,827	38,953	28,250	30,246	31,829	61,534	40,166	31,731		
Average earning assets	55,095	56,225	55,355	56,741	57,072	35,429	25,609	27,421	29,189	55,857	36,471	29,442		
Average current loans (2)	49,602	51,068	50,305	51,679	52,246	32,085	22,512	24,244	25,395	50,664	32,857	25,708		
Average current loans and acceptances (2)	49,649	51,120	50,359	51,713	52,279	32,123	22,551	24,276	25,423	50,711	32,892	25,737		
Average deposits	58,708	60,008	58,690	59,171	57,861	35,602	25,170	26,699	27,689	59,147	36,425	26,178		
Assets under administration	59,318	66,879	59,179	52,909	56,401	52,789	49,860	55,109	58,596	59,318	56,401	58,596		
Assets under management	-	-	-	-	-	-	-	-	805	-	-	805		
Number of full-time equivalent employees	7,560	7,490	7,466	7,485	7,564	7,663	3,811	3,872	4,370	7,560	7,564	4,370		

**\$USD Equivalent (IFRS / Canadian GAAP)**

Net interest income (teb)	596	602	604	623	645	413	295	291	285	2,425	1,644	1,059
Non-interest revenue	147	137	134	148	136	91	60	65	75	566	352	298
Total revenues (teb)	743	739	738	771	781	504	355	356	360	2,991	1,996	1,357
Provision for credit losses	83	83	84	85	78	54	36	36	30	335	204	119
Net interest and non-interest revenue (teb)	660	656	654	686	703	450	319	320	330	2,656	1,792	1,238
Non-interest expense	467	468	473	487	472	305	234	237	260	1,895	1,248	921
Income before taxes	193	188	181	199	231	145	85	83	70	761	544	317
Provision for income taxes (teb)	61	61	59	64	78	50	31	29	25	245	188	110
Reported net income	132	127	122	135	153	95	54	54	45	516	356	207
Adjusted net income	147	143	137	152	171	103	59	59	50	579	392	226
Average assets (1)	61,447	60,893	61,394	61,634	62,340	40,542	29,354	30,025	30,642	61,342	40,657	30,429
Average earning assets	55,685	55,233	55,817	55,996	56,629	36,876	26,610	27,220	28,102	55,682	36,918	28,232
Average current loans and acceptances (2)	50,183	50,219	50,779	51,018	51,852	33,440	23,432	24,097	24,476	50,549	33,286	24,679
Average deposits	59,337	58,944	59,181	58,400	57,402	37,047	26,158	26,506	26,660	58,964	36,866	25,112

(1) In Q3, 2011, M&I contributed \$10.8 billion (\$11.3 billion USD) to growth as its assets were included in the average for only 26 days.

(2) Excludes M&I purchased credit impaired loans.

**TOTAL PRIVATE CLIENT GROUP  
SUMMARY INCOME  
STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP		
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	2010 Q3	Fiscal 2012	Fiscal 2011	Fiscal 2010			
Net interest income (teb)	131	132	128	164	122	114	112	107	98	555	455	365				
Non-interest revenue	652	546	615	531	584	508	476	562	494	2,344	2,130	1,891				
Total revenues (teb)	783	678	743	695	706	622	588	669	592	2,899	2,585	2,256				
Provision for credit losses	3	4	3	4	3	3	2	2	2	14	10	7				
Net interest and non-interest revenue (teb)	780	674	740	691	703	619	586	667	590	2,885	2,575	2,249				
Non-interest expense	563	544	553	557	534	488	455	479	430	2,217	1,956	1,679				
Income before taxes	217	130	187	134	169	131	131	188	160	668	619	570				
Provision for income taxes (teb)	51	21	42	29	32	27	40	44	40	143	143	139				
Reported net income	166	109	145	105	137	104	91	144	120	525	476	431				
PCG excluding Insurance net income	90	91	94	93	97	86	91	73	77	368	347	266				
Insurance net income	76	18	51	12	40	18	-	71	43	157	129	165				
Non-controlling interest in subsidiaries	1	-	-	-	-	-	-	-	-	1	-	-				
Net income attributable to Bank shareholders	165	109	145	105	137	104	91	144	120	524	476	431				
Adjusted net income	171	115	150	110	143	105	93	145	121	546	486	437				
Net economic profit	111	56	93	53	93	65	59	111	88	313	328	303				
Adjusted return on equity	30.7 %	20.8 %	28.3 %	20.5 %	31.3 %	28.1 %	29.8 %	45.9 %	38.7 %	25.1 %	33.3 %	34.7 %				
Return on equity	29.8 %	19.8 %	27.3 %	19.6 %	30.0 %	27.6 %	29.3 %	45.4 %	38.1 %	24.1 %	32.6 %	34.2 %				
Net interest margin on average earning assets (teb)	2.81 %	2.89 %	2.98 %	3.80 %	2.91 %	2.95 %	3.16 %	2.99 %	2.85 %	3.11 %	3.00 %	2.81 %				
Adjusted Efficiency ratio (teb)	71.0 %	79.2 %	73.4 %	79.2 %	74.8 %	77.7 %	77.2 %	71.4 %	72.4 %	75.5 %	75.2 %	74.2 %				
Efficiency ratio (teb)	71.9 %	80.3 %	74.4 %	80.2 %	75.7 %	78.2 %	77.5 %	71.7 %	72.6 %	76.5 %	75.7 %	74.4 %				
Operating leverage	5.5 %	(2.9)%	5.0 %	(12.4)%	(5.0)%	(2.7)%	(5.1)%	5.5 %	2.5 %	(1.2)%	(1.9)%	5.0 %				
Revenue growth	10.9 %	8.7 %	26.5 %	3.9 %	19.2 %	13.9 %	4.5 %	20.7 %	8.1 %	12.1 %	14.6 %	12.1 %				
Non-interest expense growth	5.4 %	11.6 %	21.5 %	16.3 %	24.2 %	16.6 %	9.6 %	15.2 %	5.6 %	13.3 %	16.5 %	7.1 %				
Average common equity	2,184	2,164	2,135	2,088	1,780	1,463	1,252	1,245	1,224	2,143	1,436	1,240				
Average earning assets	18,528	18,099	17,511	17,155	16,625	15,436	14,514	14,167	13,646	17,825	15,191	12,983				
Average current loans and acceptances	11,094	10,998	10,557	10,476	10,339	9,396	8,759	8,560	8,169	10,783	9,268	7,768				
Average deposits	20,437	21,031	21,179	21,094	20,296	18,268	17,550	17,223	16,581	20,934	18,340	16,444				
Assets under administration	300,816	286,978	286,741	279,658	274,435	279,163	171,533	169,939	160,323	300,816	274,435	160,323				
Assets under management	164,293	157,627	158,123	154,862	150,176	152,000	114,750	108,471	103,534	164,293	150,176	103,534				
Number of full-time equivalent employees	6,347	6,502	6,481	6,534	6,527	6,584	4,939	4,897	4,788	6,347	6,527	4,788				

**U.S. Segment Information (IFRS / Canadian GAAP (\$CAD equivalent))**

Net interest income (teb)	35	36	37	67	30	25	20	20	15	175	95	58
Non-interest revenue	132	138	127	126	139	82	53	54	51	523	328	209
Total revenues (teb)	167	174	164	193	169	107	73	74	66	698	423	267
Provision for credit losses	2	2	3	2	2	2	1	1	1	9	6	4
Net interest and non-interest revenue (teb)	165	172	161	191	167	105	72	73	65	689	417	263
Non-interest expense	140	138	135	141	134	84	61	65	60	554	344	241
Income before taxes	25	34	26	50	33	21	11	8	5	135	73	22
Provision for income taxes (teb)	8	11	9	18	12	7	4	3	2	46	26	8
Reported net income	17	23	17	32	21	14	7	5	3	89	47	14
Non-controlling interest in subsidiaries	1	-	-	-	-	-	-	-	-	1	-	-
Net income attributable to Bank shareholders	16	23	17	32	21	14	7	5	3	88	47	14
Adjusted net income	21	27	21	36	25	14	8	5	4	105	52	16
Revenue growth	(0.6)%	63.4 %	122.8 %	161.8 %	152.2 %	61.3 %	12.5 %	6.8 %	(3.2)%	65.3%	58.1%	8.5%
Non-interest expense growth	3.4 %	65.8 %	121.5 %	115.8 %	121.4 %	43.6 %	0.5 %	5.6 %	(7.9)%	60.8%	42.6%	(5.7)%
Average assets	3,534	3,734	3,662	3,783	3,851	2,681	2,203	2,337	2,270	3,678	2,773	2,346
Average earning assets	2,783	2,966	2,936	3,011	3,093	2,354	2,049	2,166	2,090	2,924	2,418	2,168
Average current loans and acceptances	2,526	2,690	2,661	2,760	2,842	2,180	1,887	1,996	1,899	2,659	2,229	1,958
Average deposits	4,750	5,116	5,185	4,854	4,723	3,163	2,443	2,276	1,388	4,975	3,157	1,385

**\$USD Equivalent (IFRS / Canadian GAAP)**

Net interest income (teb)	36	35	38	66	30	26	20	20	15	175	96	56
Non-interest revenue	134	136	128	124	137	85	56	53	50	522	331	201
Total revenues (teb)	170	171	166	190	167	111	76	73	65	697	427	257
Provision for credit losses	2	2	3	2	2	1	2	1	1	9	6	4
Net interest and non-interest revenue (teb)	168	169	163	188	165	110	74	72	64	688	421	253
Non-interest expense	141	136	136	139	134	87	63	65	59	552	349	232
Income before taxes	27	33	27	49	31	23	11	7	5	136	72	21
Provision for income taxes (teb)	9	11	10	17	11	8	4	2	1	47	25	7
Reported net income	18	22	17	32	20	15	7	5	4	89	47	14
Non-controlling interest in subsidiaries	1	-	-	-	-	-	-	-	-	1	-	-
Net income attributable to Bank shareholders	17	22	17	32	20	15	7	5	4	88	47	14
Adjusted net income	21	26	22	35	25	15	8	5	3	104	53	15
Average assets	3,572	3,668	3,692	3,734	3,821	2,789	2,289	2,320	2,185	3,666	2,809	2,250
Average earning assets	2,813	2,913	2,960	2,971	3,069	2,447	2,129	2,150	2,012	2,914	2,452	2,079
Average current loans and acceptances	2,553	2,643	2,683	2,724	2,820	2,266	1,961	1,982	1,828	2,650	2,260	1,877
Average deposits	4,801	5,024	5,229	4,791	4,687	3,290	2,539	2,260	1,337	4,960	3,199	1,328

**TOTAL BMO CAPITAL MARKETS**

**SUMMARY INCOME**

**STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2012	2011	2010		
Net interest income (teb)	268	317	308	287	257	317	298	341	299	1,180	1,213	1,394		
Non-interest revenue	630	489	481	485	436	505	527	618	536	2,085	2,086	1,884		
Total revenues (teb)	898	806	789	772	693	822	825	959	835	3,265	3,299	3,278		
Provision for credit losses	24	25	24	24	30	29	30	30	66	97	119	264		
Net interest and non-interest revenue (teb)	874	781	765	748	663	793	795	929	769	3,168	3,180	3,014		
Non-interest expense	519	480	471	483	485	455	466	489	463	1,953	1,895	1,825		
Income before taxes	355	301	294	265	178	338	329	440	306	1,215	1,285	1,189		
Provision for income taxes (teb)	62	69	69	67	35	68	100	180	92	267	383	373		
Reported net income	293	232	225	198	143	270	229	260	214	948	902	816		
Adjusted net income	293	232	226	198	143	270	229	260	214	949	902	816		
Return on equity	25.2 %	19.3 %	18.6 %	17.4 %	13.9 %	28.4 %	24.3 %	25.8 %	20.1 %	20.1 %	23.1 %	18.7 %		
Net interest margin on average assets (teb)	0.43 %	0.49 %	0.50 %	0.46 %	0.42 %	0.59 %	0.60 %	0.65 %	0.57 %	0.47 %	0.56 %	0.69 %		
Net interest margin on average earning assets (teb)	0.55 %	0.63 %	0.65 %	0.61 %	0.58 %	0.74 %	0.77 %	0.83 %	0.77 %	0.61 %	0.72 %	0.91 %		
Efficiency ratio (teb)	57.8 %	59.6 %	59.7 %	62.6 %	70.0 %	55.3 %	56.5 %	51.0 %	55.4 %	59.8 %	57.4 %	55.7 %		
Operating leverage	22.7 %	(7.6)%	(5.5)%	(18.3)%	(21.8)%	13.2 %	(9.6)%	9.9 %	(12.2)%	(4.2)%	(3.2)%	1.7 %		
Revenue growth	29.6 %	(2.0)%	(4.4)%	(19.5)%	(17.0)%	20.9 %	(10.3)%	13.7 %	2.8 %	(1.1)%	0.6 %	6.3 %		
Non-interest expense growth	6.9 %	5.6 %	1.1 %	(1.2)%	4.8 %	7.7 %	(0.7)%	3.8 %	15.0 %	3.1 %	3.8 %	4.6 %		
Average common equity	4,474	4,587	4,734	4,313	3,756	3,620	3,690	3,825	4,045	4,526	3,723	4,149		
Average assets	250,115	259,055	248,286	248,724	239,542	215,223	202,365	206,907	206,508	251,562	216,166	201,202		
Average earning assets	195,819	200,712	192,550	186,446	176,520	170,955	159,446	163,189	154,010	193,889	167,593	152,506		
Average current loans	22,937	22,159	20,490	19,815	18,245	17,402	17,474	17,314	19,700	21,356	17,610	21,063		
Average current loans and acceptances	26,534	25,504	23,722	23,258	21,718	20,817	21,055	21,192	23,822	24,761	21,197	25,254		
Average deposits	109,955	106,003	100,556	98,758	98,368	92,198	87,677	89,894	84,680	103,836	92,069	80,740		
Assets under administration	37,485	35,714	37,099	39,046	33,784	34,973	27,307	25,191	21,870	37,485	33,784	21,870		
Number of full-time equivalent employees	2,283	2,271	2,238	2,287	2,312	2,187	2,040	1,982	2,034	2,283	2,312	2,034		

**U.S. Segment Information (IFRS / Canadian GAAP (\$CAD equivalent))**

Net interest income (teb)	64	86	99	95	97	98	104	108	76	344	407	315
Non-interest revenue	199	194	142	151	138	154	137	176	184	686	605	721
Total revenues (teb)	263	280	241	246	235	252	241	284	260	1,030	1,012	1,036
Provision for credit losses	14	14	14	14	16	17	16	17	43	56	66	172
Net interest and non-interest revenue (teb)	249	266	227	232	219	235	225	267	217	974	946	864
Non-interest expense	219	205	203	203	212	190	188	196	215	830	786	756
Income before taxes	30	61	24	29	7	45	37	71	2	144	160	108
Provision for income taxes (teb)	16	17	10	8	1	13	12	79	(1)	51	105	37
Reported net income	14	44	14	21	6	32	25	(8)	3	93	55	71
Revenue growth	12.1%	11.9%	(0.8)%	(13.2)%	(9.7)%	4.6%	(1.5)%	(2.2)%	(9.7)%	1.8 %	(2.4)%	(22.2)%
Non-interest expense growth	3.1%	8.6%	7.9%	3.3%	(1.5)%	6.0%	(1.6)%	14.7%	11.9%	5.6 %	3.9 %	4.5 %
Average assets	92,874	98,699	92,485	94,658	92,957	82,109	70,835	74,910	74,277	94,691	80,280	66,733
Average earning assets	72,252	77,175	70,223	70,131	69,489	64,838	55,934	59,364	54,711	72,457	62,460	50,571
Average current loans and acceptances	8,194	8,413	7,874	7,964	7,260	7,004	7,521	7,980	6,212	8,112	7,440	5,872
Average deposits	53,264	51,305	47,579	43,390	41,165	38,611	34,931	35,396	27,112	48,892	37,547	26,479

**USD Equivalent (IFRS / Canadian GAAP)**

Net interest income (teb)	65	85	99	94	95	102	108	108	73	343	413	302
Non-interest revenue	201	191	142	150	138	159	143	175	177	684	615	691
Total revenues (teb)	266	276	241	244	233	261	251	283	250	1,027	1,028	993
Provision for credit losses	14	14	14	14	16	17	17	17	42	56	67	166
Net interest and non-interest revenue (teb)	252	262	227	230	217	244	234	266	208	971	961	827
Non-interest expense	220	202	205	200	210	196	196	195	207	827	797	726
Income before taxes	32	60	22	30	7	48	38	71	1	144	164	101
Provision for income taxes (teb)	16	18	8	9	-	15	12	79	(2)	51	106	34
Reported net income	16	42	14	21	7	33	26	(8)	3	93	58	67
Average assets	93,902	96,965	93,251	93,423	92,166	85,283	73,643	74,333	71,552	94,392	81,420	64,012
Average earning assets	73,057	75,820	70,807	69,217	68,961	67,344	58,149	58,919	52,712	72,233	63,386	48,514
Average current loans and acceptances	8,283	8,267	7,940	7,863	7,204	7,273	7,813	7,922	5,997	8,089	7,552	5,636
Average deposits	53,846	50,425	47,976	42,842	40,809	40,110	36,318	35,153	26,145	48,776	38,112	25,418

**TOTAL CORPORATE SERVICES, INCLUDING TECHNOLOGY AND OPERATIONS**

**SUMMARY INCOME**

**STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

	IFRS								CGAAP	IFRS			CGAAP		
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	Fiscal 2012	Fiscal 2011	Fiscal 2010	Fiscal 2012	Fiscal 2011	Fiscal 2010
Net interest income (teb) before Group teb offset	164	143	79	178	185	(65)	(7)	(73)	(110)	564	40	(437)	(266)	(220)	(355)
Group teb offset (1)	(92)	(66)	(56)	(52)	(51)	(55)	(53)	(61)	(64)	298	(180)	(792)	479	99	219
Net interest income	72	77	23	126	134	(120)	(60)	(134)	(174)	777	(81)	(573)	(249)	335	152
Non-interest revenue	133	10	149	187	(56)	(31)	150	36	78	1,026	(416)	(725)	971	510	176
Total revenues	205	87	172	313	78	(151)	90	(98)	(96)	55	(926)	(901)	(78)	(81)	(200)
Provision for credit losses	(62)	(20)	(56)	(111)	113	9	95	118	22	(94)	(317)	(301)	(28)	(220)	(355)
Net interest and non-interest revenue	267	107	228	424	(35)	(160)	(5)	(216)	(118)	(360)	(537)	(656)	(266)	(220)	(355)
Non-interest expense	345	188	230	208	131	199	108	72	82	415	(389)	(245)	971	510	176
Income before taxes	(78)	(81)	(2)	216	(166)	(359)	(113)	(288)	(200)	73	73	74	(266)	(220)	(355)
Provision for income taxes (teb) before Group teb offset	(40)	(62)	(37)	45	(9)	(105)	(86)	(117)	(86)	(360)	(537)	(656)	(94)	(317)	(301)
Group teb offset (1)	(92)	(66)	(56)	(52)	(51)	(55)	(53)	(61)	(64)	415	(389)	(245)	(266)	(220)	(355)
Provision for income taxes	(132)	(128)	(93)	(7)	(60)	(160)	(139)	(178)	(150)	73	73	74	(360)	(537)	(656)
Reported net Income	54	47	91	223	(106)	(199)	26	(110)	(50)	342	(462)	(319)	(94)	(317)	(301)
Non-controlling interest in subsidiaries	17	19	18	19	19	18	18	18	18	342	(462)	(319)	73	73	74
Net income attributable to Bank shareholders	37	28	73	204	(125)	(217)	8	(128)	(68)	222	(281)	(244)	73	73	74
Adjusted net income	74	65	21	62	(67)	(62)	(26)	(126)	(49)	(286)	(282)	(573)	(266)	(220)	(355)
Adjusted total revenue	(15)	(114)	(60)	(61)	(74)	(91)	1	(118)	(96)	286	(282)	(573)	222	(281)	(244)
Adjusted non-interest expense	114	79	121	66	73	64	83	72	82	(286)	(282)	(573)	380	292	176
Average common equity	7,071	5,921	5,190	5,105	4,932	5,771	5,669	4,815	6,772	5,826	5,294	6,189	5,826	5,294	6,189
Average assets (2)	46,658	48,814	49,788	49,942	51,300	40,494	37,736	39,865	7,802	48,796	42,342	6,194	48,796	42,342	6,194
Average earning assets	34,831	38,314	36,038	36,220	43,924	34,797	34,049	31,452	(1,570)	36,352	36,073	(3,141)	36,352	36,073	(3,141)
Average current loans and acceptances (3)	276	257	90	188	160	203	206	148	(31,055)	203	178	(31,532)	203	178	(31,532)
Average deposits	30,530	30,750	31,291	29,153	26,118	21,000	21,628	20,606	20,602	30,425	22,345	19,971	30,425	22,345	19,971
Assets under management	1,597	1,902	2,105	2,342	2,942	3,253	3,680	4,433	5,196	1,597	2,942	5,196	1,597	2,942	5,196
Number of full-time equivalent employees	13,742	13,831	13,781	13,708	13,711	13,699	10,747	10,508	10,135	13,742	13,711	10,135	13,742	13,711	10,135

**U.S. Segment Information (IFRS / Canadian GAAP (\$CAD equivalent))**

Net interest income (teb) before Group teb offset	130	130	72	179	183	(89)	(40)	(42)	(38)	511	12	(91)	(24)	(25)	(27)
Group teb offset (1)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(7)	(7)	487	(13)	(118)	90	30	(49)
Net interest income	124	124	66	173	177	(95)	(46)	(49)	(45)	577	17	(167)	(287)	246	245
Non-interest revenue	51	1	21	17	37	(26)	26	(7)	5	864	(229)	(412)	539	249	(14)
Total revenues	175	125	87	190	214	(121)	(20)	(56)	(40)	325	(478)	(398)	43	(231)	(130)
Provision for credit losses	(88)	29	(79)	(149)	102	19	39	86	73	43	(231)	(130)	(24)	(25)	(27)
Net interest and non-interest revenue	263	96	166	339	112	(140)	(59)	(142)	(113)	19	(256)	(157)	288	(241)	(260)
Non-interest expense	194	121	124	100	77	129	41	2	(4)	306	(222)	(241)	18	19	19
Income before taxes	69	(25)	42	239	35	(269)	(100)	(144)	(109)	288	(241)	(260)	288	(241)	(260)
Provision for income taxes (teb) before Group teb offset	(6)	(28)	6	71	1	(100)	(55)	(77)	(36)	266	(176)	(241)	(206)	(234)	(167)
Group teb offset (1)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(7)	(7)	96	31	(14)	96	31	(14)
Provision for income taxes	(12)	(34)	-	65	(5)	(106)	(61)	(84)	(43)	30,214	21,675	13,185	24,069	19,672	11,544
Reported net Income	81	9	42	174	40	(163)	(39)	(60)	(66)	82	73	63	82	73	63
Non-controlling interest in subsidiaries	3	5	5	5	5	5	4	5	5	1,824	1,965	2,567	1,824	1,965	2,567
Net income attributable to Bank shareholders	78	4	37	169	35	(168)	(43)	(65)	(71)						
Adjusted net income	95	40	28	103	(25)	(69)	(20)	(62)	(66)						
Adjusted total revenue	(10)	(87)	(65)	(44)	(57)	(112)	(9)	(56)	(40)						
Adjusted non-interest expense	31	16	50	(1)	19	(6)	16	2	(4)						
Average assets (2)	25,878	30,148	30,195	34,633	32,557	19,072	18,308	16,655	15,442						
Average earning assets	21,051	25,226	25,278	24,747	27,383	18,438	17,442	15,351	13,799						
Average current loans and acceptances (3)	117	98	36	76	83	82	70	58	63						
Average deposits	973	1,566	2,099	2,664	3,105	1,626	2,004	2,824	2,033						

**\$USD Equivalent (IFRS / Canadian GAAP)**

Net interest income (teb) before Group teb offset	129	128	73	178	188	(94)	(42)	(41)	(36)	508	11	(87)	(24)	(26)	(26)
Group teb offset (1)	(6)	(6)	(6)	(6)	(7)	(6)	(6)	(7)	(7)	484	(15)	(113)	88	30	(47)
Net interest income	123	122	67	172	181	(100)	(48)	(48)	(43)	572	15	(160)	(290)	247	227
Non-interest revenue	51	(2)	22	17	37	(26)	28	(9)	4	862	(232)	(387)	538	255	(14)
Total revenues	174	120	89	189	218	(126)	(20)	(57)	(39)	324	(487)	(373)	43	(231)	(120)
Provision for credit losses	(88)	26	(80)	(148)	104	20	38	85	67	43	(231)	(120)	(24)	(26)	(26)
Net interest and non-interest revenue	262	94	169	337	114	(146)	(58)	(142)	(106)	19	(257)	(146)	287	(249)	(245)
Non-interest expense	196	119	124	99	74	136	44	1	(5)	305	(230)	(227)	18	19	18
Income before taxes	66	(25)	45	238	40	(282)	(102)	(143)	(101)	287	(249)	(245)	287	(249)	(245)
Provision for income taxes (teb) before Group teb offset	(7)	(31)	10	71	7	(105)	(57)	(76)	(31)	266	(181)	(227)	266	(181)	(227)
Group teb offset (1)	(6)	(6)	(6)	(6)	(7)	(6)	(6)	(7)	(7)	(207)	(237)	(160)	(207)	(237)	(160)
Provision for income taxes	(13)	(37)	4	65	-	(111)	(63)	(83)	(38)	94	32	(14)	94	32	(14)
Reported net Income	79	12	41	173	40	(171)	(39)	(60)	(63)	30,091	21,955	12,657	23,983	19,934	11,082
Non-controlling interest in subsidiaries	3	5	5	5	5	5	4	5	4	80	79	63	80	79	63
Net income attributable to Bank shareholders	76	7	36	168	35	(176)	(43)	(65)	(67)	1,814	1,970	2,462	1,814	1,970	2,462
Adjusted net income	95	41	27	103	(26)	(73)	(20)	(62)	(63)						
Adjusted total revenue	(12)	(88)	(64)	(43)	(54)	(117)	(9)	(57)	(39)						
Adjusted non-interest expense	31	16	48	(1)	17	(4)	18	1	(5)						
Average assets (2)	26,160	29,604	30,449	34,163	32,353	19,800	19,030	16,528	14,873						
Average earning assets	21,280	24,768	25,491	24,426	27,161	19,143	18,132	15,246	13,290						
Average current loans and acceptances (3)	109	96	37	75	100	85	73	58	60						
Average deposits	984	1,536	2,116	2,626	3,077	1,612	2,082	2,809	1,956						

(1) See Notes to Users: Taxable Equivalent Basis.

(2) In Q3, 2011, the acquired M&I business contributed -\$0.9 billion (-\$0.9 billion USD) to growth as its assets and adjustments recorded on the purchase in respect of credit valuations and market interest rates were included in the average for only 26 days.

(3) Excludes M&I purchased credit impaired loans.

**NON-INTEREST REVENUE AND  
TRADING REVENUE**

(\$ millions except as noted)

	IFRS								CGAAP	IFRS			CGAAP
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	Fiscal 2012	Fiscal 2011	Fiscal 2010	
<b>Non-Interest Revenue</b>													
Securities commissions and fees	282	276	303	285	292	297	317	309	273	1,146	1,215	1,077	
Deposit and payment service charges	230	232	227	240	246	205	188	195	199	929	834	802	
Trading revenues (losses)	312	140	228	345	(15)	100	220	244	166	1,025	549	504	
Lending fees	175	169	137	160	152	146	142	153	144	641	593	572	
Card fees	181	186	174	167	188	171	159	171	65	708	689	233	
Investment management and custodial fees	186	188	179	172	176	131	94	95	91	725	496	355	
Mutual fund revenues	168	161	159	159	157	164	158	154	144	647	633	550	
Securitization revenues	-	-	-	-	-	-	-	-	188	-	-	678	
Underwriting and advisory fees	111	123	130	78	76	141	143	152	135	442	512	445	
Securities gains, other than trading	56	14	40	42	61	31	47	50	40	152	189	150	
Foreign exchange, other than trading	35	28	51	39	11	38	52	29	22	153	130	93	
Insurance income	144	40	105	46	74	47	40	122	83	335	283	321	
Other	151	96	106	66	142	46	81	77	76	419	346	224	
<b>Total Non-Interest Revenue</b>	<b>2,031</b>	<b>1,653</b>	<b>1,839</b>	<b>1,799</b>	<b>1,560</b>	<b>1,517</b>	<b>1,641</b>	<b>1,751</b>	<b>1,626</b>	<b>7,322</b>	<b>6,469</b>	<b>6,004</b>	
Non-interest revenue-to-total revenue	48.6 %	42.6 %	46.4 %	43.7 %	40.8 %	45.7 %	49.2 %	50.5 %	50.3 %	45.4 %	46.4 %	49.1 %	

**Interest and Non-Interest Trading Revenue (teb) (1)**

Interest rates	159	95	87	108	56	80	107	145	174	449	388	562
Foreign exchange	64	64	63	78	71	69	71	77	65	269	288	247
Equities	140	92	98	83	41	103	66	112	21	413	322	314
Commodities	17	21	12	16	15	12	6	7	18	66	40	52
Other (2)	59	(1)	74	135	(138)	(62)	58	16	(2)	267	(126)	9
<b>Total (teb)</b>	<b>439</b>	<b>271</b>	<b>334</b>	<b>420</b>	<b>45</b>	<b>202</b>	<b>308</b>	<b>357</b>	<b>276</b>	<b>1,464</b>	<b>912</b>	<b>1,184</b>
Teb offset	85	58	49	42	42	48	46	54	58	234	190	324
<b>Total trading revenue</b>	<b>354</b>	<b>213</b>	<b>285</b>	<b>378</b>	<b>3</b>	<b>154</b>	<b>262</b>	<b>303</b>	<b>218</b>	<b>1,230</b>	<b>722</b>	<b>860</b>
Reported as:												
Net interest income	127	131	106	75	60	102	88	113	110	439	363	680
Non-interest revenue - trading revenues	312	140	228	345	(15)	100	220	244	166	1,025	549	504
<b>Total (teb)</b>	<b>439</b>	<b>271</b>	<b>334</b>	<b>420</b>	<b>45</b>	<b>202</b>	<b>308</b>	<b>357</b>	<b>276</b>	<b>1,464</b>	<b>912</b>	<b>1,184</b>
Teb offset	85	58	49	42	42	48	46	54	58	234	190	324
<b>Reported total trading revenue</b>	<b>354</b>	<b>213</b>	<b>285</b>	<b>378</b>	<b>3</b>	<b>154</b>	<b>262</b>	<b>303</b>	<b>218</b>	<b>1,230</b>	<b>722</b>	<b>860</b>
<b>Adjusted non-interest revenue - trading revenues</b>	<b>245</b>	<b>152</b>	<b>147</b>	<b>197</b>	<b>99</b>	<b>144</b>	<b>115</b>	<b>215</b>	<b>166</b>	<b>741</b>	<b>573</b>	<b>504</b>
<b>Adjusted total trading revenue</b>	<b>283</b>	<b>224</b>	<b>205</b>	<b>238</b>	<b>122</b>	<b>205</b>	<b>162</b>	<b>283</b>	<b>218</b>	<b>950</b>	<b>772</b>	<b>860</b>

(1) Trading revenues presented on a tax equivalent basis.

(2) Includes the impact of run-off structured credit activities and hedging exposures in our structural balance sheet.

Trading revenues include interest earned on trading securities and other cash instruments held in trading portfolios, less internal and external funding costs associated with trading-related derivatives and cash instruments, and realized and unrealized gains and losses on trading securities, other cash instruments, derivatives and foreign exchange activities.

Interest rates includes Canadian government securities, corporate debt instruments and interest rate derivatives.  
 Foreign exchange includes foreign exchange spot and foreign exchange derivatives contracts from our wholesale banking business.  
 Equities includes institutional equities, equity derivatives and proprietary trading.  
 Other includes managed futures, credit investment management, Harris trading and global distribution loan trading and sales.

**NON-INTEREST EXPENSE**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4		2012	2011	2010	2012	2011	2010
<b>Adjusted Non-Interest Expense (1)</b>																
Employee compensation																
Salaries	748	739	745	737	766	670	589	607	600		2,969	2,632	2,285			
Performance based compensation	431	386	389	435	384	373	369	434	382		1,641	1,560	1,455			
Employee benefits	168	188	209	191	153	164	151	153	138		756	621	624			
<b>Total employee compensation</b>	<b>1,347</b>	<b>1,313</b>	<b>1,343</b>	<b>1,363</b>	<b>1,303</b>	<b>1,207</b>	<b>1,109</b>	<b>1,194</b>	<b>1,120</b>		<b>5,366</b>	<b>4,813</b>	<b>4,364</b>			
Premises and equipment																
Rental of real estate	98	93	99	99	98	87	88	84	87		389	357	319			
Premises, furniture and fixtures	98	88	88	91	91	75	72	70	72		365	308	269			
Property taxes	9	9	10	8	9	7	7	7	7		36	30	28			
Computer and equipment	264	240	230	236	249	215	213	185	213		970	862	727			
<b>Total premises and equipment</b>	<b>469</b>	<b>430</b>	<b>427</b>	<b>434</b>	<b>447</b>	<b>384</b>	<b>380</b>	<b>346</b>	<b>379</b>		<b>1,760</b>	<b>1,557</b>	<b>1,343</b>			
Amortization of intangible assets	54	53	49	49	48	41	31	41	35		205	161	167			
Other expenses																
Communications	76	79	73	72	75	63	61	60	60		300	259	229			
Business and capital taxes	13	10	11	12	14	12	14	11	10		46	51	52			
Professional fees	139	128	124	111	139	200	123	106	125		502	568	401			
Travel and business development	119	109	113	113	99	98	88	86	109		454	371	343			
Other	219	220	217	224	216	64	188	205	181		880	673	684			
<b>Total other expenses</b>	<b>566</b>	<b>546</b>	<b>538</b>	<b>532</b>	<b>543</b>	<b>437</b>	<b>474</b>	<b>468</b>	<b>485</b>		<b>2,182</b>	<b>1,922</b>	<b>1,709</b>			
<b>Total adjusted non-interest expense</b>	<b>2,436</b>	<b>2,342</b>	<b>2,357</b>	<b>2,378</b>	<b>2,341</b>	<b>2,069</b>	<b>1,994</b>	<b>2,049</b>	<b>2,019</b>		<b>9,513</b>	<b>8,453</b>	<b>7,583</b>			
<b>Reported non-interest expense</b>	<b>2,701</b>	<b>2,484</b>	<b>2,499</b>	<b>2,554</b>	<b>2,432</b>	<b>2,221</b>	<b>2,030</b>	<b>2,058</b>	<b>2,030</b>		<b>10,238</b>	<b>8,741</b>	<b>7,619</b>			

(1) Adjusted non-interest expense excludes M&I acquisition-related costs (including integration of the acquired business), restructuring costs, and amortization of acquisition-related intangible assets.

## BALANCE SHEET

(\$ millions)

	IFRS									CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR						
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4									
<b>As At Balances</b>																		
Cash and Cash Equivalents	19,941	33,592	34,117	39,553	19,676	33,126	24,500	20,769	17,368		3.8 %	265	1.3 %					
Interest Bearing Deposits with Banks	6,341	5,995	7,010	7,603	5,980	7,049	5,309	5,493	3,186		1.2 %	361	6.0 %					
Securities	128,324	130,219	127,119	126,388	122,115	120,622	114,939	118,745	123,399		24.4 %	6,209	5.1 %					
Securities borrowed or purchased under resale agreements	44,238	45,535	42,253	42,608	37,970	38,301	33,040	35,887	28,102		8.4 %	6,268	16.5 %					
Loans																		
Residential mortgages (1)	87,870	85,595	82,260	81,317	81,075	80,977	74,507	74,825	48,715		16.7 %	6,795	8.4 %					
Non-residential mortgages	6,053	6,360	6,380	6,452	6,430	6,219	6,961	7,357	7,636		1.2 %	(377)	(5.9)%					
Consumer instalment and other personal	61,436	60,792	60,002	59,688	59,445	58,035	52,189	51,751	51,159		11.7 %	1,991	3.3 %					
Credit cards	7,814	7,837	7,861	7,871	8,038	8,026	7,688	7,690	3,308		1.5 %	(224)	(2.8)%					
Businesses and governments	87,122	86,510	83,420	82,267	78,453	76,776	58,719	57,783	60,702		16.5 %	8,669	11.0 %					
Customers' liability under acceptances	250,295	247,094	239,923	237,595	233,441	230,033	200,064	199,406	171,520		47.6 %	16,854	7.2 %					
Allowance for credit losses	8,019	8,013	7,406	6,782	7,227	7,000	6,620	7,194	7,001		1.5 %	792	11.0 %					
Total net loans and acceptances	(1,706)	(1,755)	(1,807)	(1,756)	(1,783)	(1,706)	(1,763)	(1,836)	(1,878)		(0.3)%	77	4.3 %					
Total Assets	256,608	253,352	245,522	242,621	238,885	235,327	204,921	204,764	176,643		48.8 %	17,723	7.4 %					
Other assets																		
Derivative instruments	48,071	52,263	46,760	58,219	55,113	47,359	43,901	38,845	49,759		9.1 %	(7,042)	(12.8)%					
Premises and equipment	2,120	2,059	2,033	2,020	2,061	1,921	1,465	1,484	1,560		0.4 %	59	2.9 %					
Goodwill	3,717	3,732	3,702	3,656	3,649	3,442	1,592	1,598	1,619		0.7 %	68	1.9 %					
Intangible assets	1,552	1,572	1,541	1,558	1,562	1,511	848	822	812		0.3 %	(10)	(0.6)%					
Other	14,537	13,929	15,446	14,034	13,564	13,378	9,033	10,043	9,192		2.9 %	973	7.2 %					
Total Assets	525,449	542,248	525,503	538,260	500,575	502,036	439,548	438,450	411,640		100.0 %	24,874	5.0 %					
Deposits																		
Banks	17,290	23,314	22,508	20,150	20,877	22,950	18,944	19,882	19,435		3.3 %	(3,587)	(17.2)%					
Businesses and governments	185,182	183,698	171,539	173,852	159,209	148,848	136,130	134,228	130,773		35.2 %	25,973	16.3 %					
Individuals	121,230	121,956	122,020	122,555	122,287	120,249	99,197	98,634	99,043		23.1 %	(1,057)	(0.9)%					
Total deposits	323,702	328,968	316,067	316,557	302,373	292,047	254,271	252,744	249,251		61.6 %	21,329	7.1 %					
Other liabilities																		
Derivative instruments	48,736	53,132	46,472	55,157	50,934	43,596	40,978	37,153	47,970		9.3 %	(2,198)	(4.3)%					
Acceptances	8,019	8,013	7,406	6,782	7,227	7,000	6,620	7,194	7,001		1.5 %	792	11.0 %					
Securities sold but not yet purchased	23,439	22,523	23,834	21,269	20,207	21,892	20,693	18,414	16,438		4.5 %	3,232	16.0 %					
Securities lent or sold under repurchase agreements	39,737	47,145	46,076	51,952	32,078	48,426	38,954	46,788	47,110		7.6 %	7,659	23.9 %					
Other	47,171	48,514	51,519	52,201	53,751	56,096	49,800	49,785	17,414		9.0 %	(6,580)	(12.2)%					
Subordinated debt	4,093	4,107	5,276	5,362	5,348	5,284	5,208	3,713	3,776		0.8 %	(1,255)	(23.5)%					
Capital trust securities	462	450	462	450	821	821	809	808	800		0.1 %	(359)	(43.7)%					
Share capital																		
Preferred shares	2,465	2,465	2,465	2,861	2,861	2,861	2,861	2,571	2,571		0.5 %	(396)	(13.8)%					
Common shares	11,957	11,748	11,568	11,399	11,332	11,253	7,090	7,001	6,927		2.3 %	625	5.5 %					
Contributed surplus	213	216	215	119	113	111	101	100	92		0.0 %	100	89.2 %					
Retained earnings	13,540	12,977	12,512	11,986	11,381	11,117	10,913	10,556	12,848		2.8 %	2,159	19.0 %					
Accumulated other comprehensive income (loss)	480	568	190	734	666	68	(230)	158	(558)		0.1 %	(186)	(28.0)%					
Total shareholder's equity	28,655	27,974	26,950	27,099	26,353	25,410	20,735	20,386	21,880		0.0 %	2,302	0.0 %					
Non-controlling interest in subsidiaries (2)	1,435	1,422	1,441	1,431	1,483	1,464	1,480	1,465	-		0.3 %	(48)	(3.2)%					
Total Liabilities and Equity	525,449	542,248	525,503	538,260	500,575	502,036	439,548	438,450	411,640		100.0 %	24,874	5.0 %					

(1) Certain commercial residential mortgages have been classified as residential mortgages. These are included in the commercial mortgages category in the loan schedules by product and industry.

(2) Non-controlling interest in subsidiaries was reported in other liabilities under Canadian GAAP.



BALANCE SHEET (\$ millions)	IFRS								CGAAP	Fiscal 2012	Fiscal 2011	INC/ (DEC)
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4			
<b>Average Daily Balances</b>												
Cash resources	38,035	45,605	46,479	42,836	44,807	39,142	32,256	26,997	19,410	43,221	35,829	20.6 %
Securities	132,418	133,299	127,882	120,478	118,787	117,210	116,481	121,817	122,293	128,523	118,591	8.4 %
Securities borrowed or purchased under resale agreements	48,159	47,567	43,459	50,669	45,113	38,871	31,033	33,973	26,849	47,485	37,299	27.3 %
Loans												
Residential mortgages (1)	85,226	82,716	79,979	79,574	79,342	75,743	74,447	74,695	47,913	81,884	76,070	7.6 %
Non-residential mortgages	6,275	6,615	6,621	6,786	8,345	6,785	7,082	7,462	7,778	6,574	7,421	(11.4)%
Consumer instalment and other personal	61,000	60,674	59,744	59,839	59,257	54,411	51,790	51,481	50,622	60,317	54,255	11.2 %
Credit cards	7,906	7,907	7,790	8,129	8,056	7,794	7,543	7,826	3,290	7,934	7,807	1.6 %
Businesses and governments	87,212	86,922	83,406	82,096	79,078	63,681	57,934	57,251	60,004	84,917	64,540	31.6 %
Customers' liability under acceptances	247,619	244,834	237,540	236,424	234,078	208,414	198,796	198,715	169,607	241,626	210,093	15.0 %
Allowance for credit losses	8,370	7,792	7,335	7,326	7,247	7,037	7,088	7,273	7,649	7,708	7,162	7.6 %
Total net loans and acceptances	(1,738)	(1,950)	(1,822)	(2,074)	(1,807)	(1,809)	(1,872)	(1,877)	(1,895)	(1,896)	(1,841)	(3.0)%
Other assets	254,251	250,676	243,053	241,676	239,518	213,642	204,012	204,111	175,361	247,438	215,414	14.9 %
Derivative instruments	50,534	54,031	52,663	58,531	59,756	42,782	40,956	40,729	49,520	53,946	46,098	17.0 %
Other	22,980	23,044	24,655	23,944	21,751	15,336	12,835	16,768	15,726	23,651	16,703	(65.2)%
<b>Total Assets (2)</b>	<b>546,377</b>	<b>554,222</b>	<b>538,191</b>	<b>538,134</b>	<b>529,732</b>	<b>466,983</b>	<b>437,573</b>	<b>444,395</b>	<b>409,159</b>	<b>544,264</b>	<b>469,934</b>	<b>15.8 %</b>
Deposits												
Banks	20,774	21,971	21,492	21,223	23,102	22,105	20,165	19,714	20,417	21,364	21,281	0.4 %
Businesses and governments	187,512	180,704	174,727	171,050	162,525	143,579	135,515	137,828	128,536	178,519	144,938	23.2 %
Individuals	120,428	122,344	121,039	122,315	121,478	104,665	97,618	98,139	99,248	121,534	105,540	15.2 %
<b>Total deposits</b>	<b>328,714</b>	<b>325,019</b>	<b>317,258</b>	<b>314,588</b>	<b>307,105</b>	<b>270,349</b>	<b>253,298</b>	<b>255,681</b>	<b>248,201</b>	<b>321,417</b>	<b>271,759</b>	<b>18.3 %</b>
Other liabilities												
Derivative instruments	50,959	54,392	50,389	54,771	55,406	38,701	37,912	38,710	46,422	52,640	42,721	23.2 %
Acceptances	8,370	7,792	7,335	7,326	7,247	7,037	7,088	7,273	7,649	7,708	7,162	7.6 %
Securities sold but not yet purchased	29,052	28,518	25,778	21,706	26,024	22,866	18,479	17,342	18,916	26,266	21,200	23.9 %
Securities lent or sold under repurchase agreements	48,316	53,124	50,775	52,905	45,832	46,836	44,703	49,668	45,308	51,283	46,776	9.6 %
Other	46,259	51,028	52,265	52,005	55,424	51,801	49,014	49,725	17,047	50,379	51,512	(2.2)%
Subordinated debt	4,093	4,782	5,348	5,441	5,318	5,227	4,558	3,661	3,772	4,914	4,692	4.7 %
Capital trust securities	456	458	455	717	861	861	861	1,122	800	522	927	(43.7)%
Shareholders' equity	28,732	27,673	27,154	27,225	25,068	21,865	20,227	19,768	21,044	27,699	21,744	27.4 %
Non-controlling interest in subsidiaries (3)	1,426	1,436	1,434	1,450	1,447	1,440	1,433	1,445	-	1,436	1,441	(0.3)%
<b>Total Liabilities and Equity</b>	<b>546,377</b>	<b>554,222</b>	<b>538,191</b>	<b>538,134</b>	<b>529,732</b>	<b>466,983</b>	<b>437,573</b>	<b>444,395</b>	<b>409,159</b>	<b>544,264</b>	<b>469,934</b>	<b>15.8 %</b>

(1) Certain commercial residential mortgages have been classified as residential mortgages. These are included in the commercial mortgages category in the loan schedules by product and industry.

(2) In Q3, 2011, M&I contributed \$10.5 billion to growth as its assets were included in the average for only 26 days.

(3) Non-controlling interest in subsidiaries was reported in other liabilities under Canadian GAAP.

STATEMENT OF COMPREHENSIVE INCOME

(\$ millions)	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4					
Net income	1,082	970	1,028	1,109	768	708	813	825	757	4,189	3,114	2,884		
Other comprehensive income (loss)														
Net change in unrealized gains (losses) on available-for-sale securities														
Unrealized gains (losses) on available-for-sale securities arising during the period	22	26	6	(30)	23	54	(33)	(26)	120	24	18	108		
Reclassification to earnings of (gains) losses in the period	(39)	14	(23)	(33)	(67)	(7)	7	(37)	(21)	(81)	(104)	(73)		
	(17)	40	(17)	(63)	(44)	47	(26)	(63)	99	(57)	(86)	35		
Net change in unrealized gains (losses) on cash flow hedges														
Gains (losses) on cash flow hedges arising during the period	15	177	(300)	46	230	208	40	(150)	125	(62)	328	154		
Reclassification to earnings of (gains) losses on cash flow hedges	(40)	(29)	(38)	-	(30)	2	(22)	29	(23)	(107)	(21)	(106)		
	(25)	148	(338)	46	200	210	18	(121)	102	(169)	307	48		
Net gain (loss) on translation of net foreign operations														
Unrealized gains (loss) on translation of net foreign operations	(63)	260	(255)	133	759	64	(679)	(234)	(97)	75	(90)	(725)		
Impact of hedging unrealized gains (loss) on translation of net foreign operations	17	(70)	66	(48)	(317)	(23)	299	164	61	(35)	123	483		
	(46)	190	(189)	85	442	41	(380)	(70)	(36)	40	33	(242)		
Other comprehensive income (loss)	(88)	378	(544)	68	598	298	(388)	(254)	165	(186)	254	(159)		
Total comprehensive income	994	1,348	484	1,177	1,366	1,006	425	571	922	4,003	3,368	2,725		
Attributable to:														
Bank shareholders	976	1,329	466	1,158	1,347	988	407	553	904	3,929	3,295	2,651		
Non-controlling interest in subsidiaries	18	19	18	19	19	18	18	18	18	74	73	74		
Total comprehensive income	994	1,348	484	1,177	1,366	1,006	425	571	922	4,003	3,368	2,725		

STATEMENT OF CHANGES IN EQUITY

(\$ millions)	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4					
Preferred Shares														
Balance at beginning of period	2,465	2,465	2,861	2,861	2,861	2,861	2,571	2,571	2,571	2,861	2,571	2,571		
Issued during the period	-	-	-	-	-	-	290	-	-	-	290	-		
Redeemed during the period	-	-	(396)	-	-	-	-	-	-	(396)	-	-		
Balance at End of Period	2,465	2,465	2,465	2,861	2,861	2,861	2,861	2,571	2,571	2,465	2,861	2,571		
Common Shares														
Balance at beginning of period	11,748	11,568	11,399	11,332	11,253	7,090	7,001	6,927	6,740	11,332	6,927	6,198		
Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan	176	169	152	46	44	43	42	50	156	543	179	537		
Issued under the Stock Option Plan	33	9	17	21	34	17	47	24	31	80	122	192		
Issued on the exchange of shares of a subsidiary corporation	-	2	-	-	1	-	-	-	-	2	1	-		
Issued on the acquisition of a business	-	-	-	-	-	4,103	-	-	-	-	4,103	-		
Balance at End of Period	11,957	11,748	11,568	11,399	11,332	11,253	7,090	7,001	6,927	11,957	11,332	6,927		
Contributed Surplus														
Balance at beginning of period	216	215	119	113	111	101	100	91	90	113	91	79		
Stock option expense / exercised	(3)	1	-	6	2	10	1	9	2	4	22	13		
Foreign exchange on redemption of preferred shares	-	-	96	-	-	-	-	-	-	96	-	-		
Balance at End of Period	213	216	215	119	113	111	101	100	92	213	113	92		
Retained Earnings														
Balance at beginning of period	12,977	12,512	11,986	11,381	11,117	10,913	10,556	10,181	12,539	11,381	10,181	11,748		
Net income attributable to Bank shareholders	1,064	951	1,010	1,090	749	690	795	807	739	4,115	3,041	2,810		
Dividends - Preferred shares	(33)	(32)	(34)	(37)	(37)	(39)	(36)	(34)	(34)	(136)	(146)	(136)		
- Common shares	(468)	(454)	(450)	(448)	(448)	(446)	(398)	(398)	(396)	(1,820)	(1,690)	(1,571)		
Share issue expense	-	-	-	-	-	(1)	(4)	-	-	-	(5)	(3)		
Balance at End of Period	13,540	12,977	12,512	11,986	11,381	11,117	10,913	10,556	12,848	13,540	11,381	12,848		
Accumulated Other Comprehensive Income on available-for-sale securities														
Balance at beginning of period	282	242	259	322	366	319	345	408	416	322	408	480		
Unrealized gains (losses) on available-for-sale securities arising during the period	22	26	6	(30)	23	54	(33)	(26)	120	24	18	108		
Reclassification to earnings of (gains) losses in the period	(39)	14	(23)	(33)	(67)	(7)	7	(37)	(21)	(81)	(104)	(73)		
Balance at End of Period	265	282	242	259	322	366	319	345	515	265	322	515		
Accumulated Other Comprehensive Income (Loss) on cash flow hedges														
Balance at beginning of period	167	19	357	311	111	(99)	(117)	4	(40)	311	4	14		
Gains (losses) on cash flow hedges arising during the period	15	177	(300)	46	230	208	40	(150)	125	(62)	328	154		
Reclassification to earnings of (gains) losses on cash flow hedges	(40)	(29)	(38)	-	(30)	2	(22)	29	(23)	(107)	(21)	(106)		
Balance at End of Period	142	167	19	357	311	111	(99)	(117)	62	142	311	62		
Accumulated Other Comprehensive Income (Loss) on translation on net foreign operations														
Balance at beginning of period	119	(71)	118	33	(409)	(450)	(70)	-	(1,099)	33	-	(893)		
Unrealized gains (loss) on translation of net foreign operations	(63)	260	(255)	133	759	64	(679)	(234)	(97)	75	(90)	(725)		
Impact of hedging unrealized gains (loss) on translation of net foreign operations	17	(70)	66	(48)	(317)	(23)	299	164	61	(35)	123	483		
Balance at End of Period	73	119	(71)	118	33	(409)	(450)	(70)	(1,135)	73	33	(1,135)		
Total accumulated other comprehensive income	480	568	190	734	666	68	(230)	158	(558)	480	666	(558)		
Total shareholders' equity	28,655	27,974	26,950	27,099	26,353	25,410	20,735	20,386	21,880	28,655	26,353	21,880		
Non-controlling interest in subsidiaries														
Balance at beginning of period	1,422	1,441	1,431	1,483	1,464	1,480	1,465	1,501		1,483	1,501			
Net income attributable to non-controlling interest	18	19	18	19	19	18	18	18	18	74	73			
Dividends to non-controlling interest	(5)	(32)	(5)	(31)	(5)	(31)	(4)	(31)		(73)	(71)			
Other	-	(6)	(3)	(40)	5	(3)	1	(23)		(49)	(20)			
Balance at End of Period	1,435	1,422	1,441	1,431	1,483	1,464	1,480	1,465		1,435	1,483			
Total Equity	30,090	29,396	28,391	28,530	27,836	26,874	22,215	21,851	21,880	30,090	27,836	21,880		

**AVERAGE ASSETS BY OPERATING GROUP AND GEOGRAPHIC AREA**

AVERAGE ASSETS BY OPERATING GROUP AND GEOGRAPHIC AREA (\$ millions)	IFRS									CGAAP	IFRS			CGAAP
	2012			2011			2011			2010	Fiscal	Fiscal	Fiscal	
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3 (1)	2011 Q2	2011 Q1	2010 Q4	2012	2011	2010		
<b>Personal &amp; Commercial Banking</b>														
Canada	167,132	162,981	158,489	156,871	156,070	153,792	151,940	150,476	148,783		161,384	153,079	144,836	
United States	61,420	62,712	61,563	63,164	63,510	39,675	28,945	31,065	32,657		62,218	40,896	32,361	
Other	-	-	-	-	-	-	-	-	-		-	-	-	
<b>Total</b>	<b>228,552</b>	<b>225,693</b>	<b>220,052</b>	<b>220,035</b>	<b>219,580</b>	<b>193,467</b>	<b>180,885</b>	<b>181,541</b>	<b>181,440</b>		<b>223,602</b>	<b>193,975</b>	<b>177,197</b>	
<b>Private Client Group</b>														
Canada	16,695	16,186	15,714	15,094	14,948	14,570	13,847	13,264	12,274		15,924	14,159	11,444	
United States	3,534	3,734	3,662	3,783	3,851	2,681	2,203	2,337	2,270		3,678	2,773	2,346	
Other	823	740	689	556	511	548	537	481	497		702	519	503	
<b>Total</b>	<b>21,052</b>	<b>20,660</b>	<b>20,065</b>	<b>19,433</b>	<b>19,310</b>	<b>17,799</b>	<b>16,587</b>	<b>16,082</b>	<b>15,041</b>		<b>20,304</b>	<b>17,451</b>	<b>14,293</b>	
<b>BMO Capital Markets</b>														
Canada	139,031	142,547	138,654	137,087	128,308	116,716	116,273	114,459	107,242		139,333	118,961	107,915	
United States	92,874	98,699	92,485	94,658	92,957	82,109	70,835	74,910	74,277		94,691	80,280	66,733	
Other	18,210	17,809	17,147	16,979	18,277	16,398	15,257	17,538	24,989		17,538	16,925	26,554	
<b>Total</b>	<b>250,115</b>	<b>259,055</b>	<b>248,286</b>	<b>248,724</b>	<b>239,542</b>	<b>215,223</b>	<b>202,365</b>	<b>206,907</b>	<b>206,508</b>		<b>251,562</b>	<b>216,166</b>	<b>201,202</b>	
<b>Corporate Services, including Technology and Operations</b>														
Canada	18,895	16,499	17,173	12,341	15,393	17,688	15,118	18,286	(9,306)		16,241	16,590	(7,426)	
United States	25,878	30,148	30,195	34,633	32,557	19,072	18,308	16,655	15,442		30,214	21,675	13,185	
Other	1,885	2,167	2,420	2,968	3,350	3,734	4,310	4,924	34		2,341	4,077	23	
<b>Total</b>	<b>46,658</b>	<b>48,814</b>	<b>49,788</b>	<b>49,942</b>	<b>51,300</b>	<b>40,494</b>	<b>37,736</b>	<b>39,865</b>	<b>6,170</b>		<b>48,796</b>	<b>42,342</b>	<b>5,782</b>	
<b>Total Consolidated</b>														
Canada	341,753	338,213	330,030	321,393	314,719	302,766	297,178	296,485	258,993		332,882	302,789	256,769	
United States	183,706	195,293	187,905	196,238	192,875	143,537	120,291	124,967	124,646		190,801	145,624	114,625	
Other	20,918	20,716	20,256	20,503	22,138	20,680	20,104	22,943	25,520		20,581	21,521	27,080	
<b>Total</b>	<b>546,377</b>	<b>554,222</b>	<b>538,191</b>	<b>538,134</b>	<b>529,732</b>	<b>466,983</b>	<b>437,573</b>	<b>444,395</b>	<b>409,159</b>		<b>544,264</b>	<b>469,934</b>	<b>398,474</b>	

(1) In Q3, 2011, M&I contributed \$10.5 billion to growth as its assets were included in the average for only 26 days.

**GOODWILL AND  
INTANGIBLE ASSETS**

(\$ millions)	IFRS											October 31 2012		
	November 1 2011	Additions/Purchases <sup>(1)</sup>				Amortization				Other: Includes FX <sup>(2)</sup>				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3		Q4	
<b>Intangible Assets</b>														
Customer relationships	299	-	-	11	-	(8)	(9)	(9)	(9)	1	(3)	4	(1)	276
Core deposit intangibles	514	-	-	-	-	(25)	(24)	(25)	(24)	2	(7)	8	(1)	418
Branch distribution networks	1	-	-	-	-	-	(1)	-	-	-	-	-	2	2
Purchased software	69	5	11	-	2	(8)	(8)	(8)	(8)	-	(1)	-	-	54
Developed software - amortized	560	32	37	82	108	(42)	(40)	(44)	(47)	1	(2)	1	(1)	645
Software under development	119	37	30	11	(41)	-	-	-	-	-	-	-	-	156
Other	-	-	-	-	-	-	-	-	-	1	-	-	-	1
<b>Total Intangible Assets</b>	<b>1,562</b>	<b>74</b>	<b>78</b>	<b>104</b>	<b>69</b>	<b>(83)</b>	<b>(82)</b>	<b>(86)</b>	<b>(88)</b>	<b>5</b>	<b>(13)</b>	<b>13</b>	<b>(1)</b>	<b>1,552</b>
<b>Total Goodwill</b>	<b>3,649</b>	<b>-</b>	<b>-</b>	<b>6</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7</b>	<b>46</b>	<b>24</b>	<b>(16)</b>	<b>3,717</b>

(1) Net additions/purchases include assets acquired through acquisitions and assets acquired through the normal course of operations.

(2) Other changes in goodwill and intangible assets includes the foreign exchange effects of U.S. dollar denominated intangible assets and goodwill, purchase accounting adjustments and certain other reclassifications.

**UNREALIZED GAINS (LOSSES)**

ON AVAILABLE-FOR-SALE SECURITIES (\$ millions)	IFRS										CGAAP
	Book Value					Unrealized Gains (Losses) <sup>(1)</sup>					
	2012 Q4	2012 Q3	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4
Securities, Other Than Trading											
Canadian governments	19,957	24,245	265	331	204	457	441	410	226	246	322
U.S. governments	13,946	12,652	165	291	247	270	246	227	97	87	293
Mortgage-backed securities - Canada <sup>(2)</sup>	435	652	3	6	5	15	18	19	19	23	284
- U.S.	6,388	6,396	64	51	52	72	104	39	15	22	31
Corporate debt	7,875	7,416	151	125	75	54	41	43	28	17	116
Corporate equity <sup>(3)</sup>	1,185	1,295	56	66	60	47	70	59	65	80	24
Other governments	6,596	6,641	5	2	(3)	(13)	5	18	19	28	29
<b>Unrealized Gains On Available-For-Sale Securities</b>	<b>56,382</b>	<b>59,297</b>	<b>709</b>	<b>872</b>	<b>640</b>	<b>902</b>	<b>925</b>	<b>815</b>	<b>469</b>	<b>503</b>	<b>1,099</b>

(1) Unrealized gains (losses) may be offset by related losses (gains) on liabilities or hedge contracts.

(2) These mortgage-backed securities are supported by guaranteed mortgages.

(3) Unrealized gains related to our investments in Visa Inc. were included in corporate equity during Fiscal 2011. Unrealized gains for prior periods were excluded from corporate equity in the amounts of \$46 million for the quarter ended October 31, 2010. These amounts were not included because the sale of those shares is restricted.

**ASSETS UNDER ADMINISTRATION  
AND MANAGEMENT**

(\$ millions)	IFRS									CGAAP
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4	
<b>Assets Under Administration <sup>(4)</sup></b>										
Institutional <sup>(5)</sup>	228,515	228,734	224,620	215,887	208,619	209,732	96,603	98,424	96,745	
Personal	183,873	178,613	178,966	177,586	177,738	178,834	174,321	172,933	166,111	
Mutual Funds	752	750	735	709	684	691	715	696	673	
<b>Total</b>	<b>413,140</b>	<b>408,097</b>	<b>404,321</b>	<b>394,182</b>	<b>387,041</b>	<b>389,257</b>	<b>271,639</b>	<b>272,053</b>	<b>263,529</b>	
<b>Assets Under Management <sup>(4)</sup></b>										
Institutional	46,777	44,615	45,782	50,671	44,367	44,491	29,355	25,057	25,098	
Personal	82,847	81,047	80,622	73,624	76,719	78,173	58,118	58,054	55,893	
Mutual Funds	36,266	33,867	33,824	32,909	32,032	32,589	30,957	29,793	28,544	
<b>Total</b>	<b>165,890</b>	<b>159,529</b>	<b>160,228</b>	<b>157,204</b>	<b>153,118</b>	<b>155,253</b>	<b>118,430</b>	<b>112,904</b>	<b>109,535</b>	
<b>Total Assets under Administration and Management</b>	<b>579,030</b>	<b>567,626</b>	<b>564,549</b>	<b>551,386</b>	<b>540,159</b>	<b>544,510</b>	<b>390,069</b>	<b>384,957</b>	<b>373,064</b>	

(4) Assets Under Administration of US\$1 to US\$2 billion are also included in Assets Under Management (since Q3, 2007).

(5) Amounts include securitized residential mortgages and credit cards.

**DEBT ISSUED BY BANK SPONSORED VEHICLES FOR THIRD PARTY ASSETS**

(\$ millions except as noted)	Q4 2012				Q3 2012				Q2 2012				Q1 2012			
	Canadian		SIVs/Credit Protection Vehicles		Canadian		SIVs/Credit Protection Vehicles		Canadian		SIVs/Credit Protection Vehicles		Canadian		SIVs/Credit Protection Vehicles	
	Conduits (1)	US Conduit	Total	Total	Conduits (1)	US Conduit	Total	Total	Conduits (1)	US Conduit	Total	Total	Conduits (1)	US Conduit	Total	Total
Auto loans/leases	1,531	449	1,980	1,980	1,528	418	1,946	1,946	1,120	539	1,659	1,659	1,077	408	1,485	1,485
Credit card receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (insured)	445	-	445	445	418	-	418	418	461	-	461	461	333	0	333	333
Residential mortgages (uninsured)	144	25	169	169	196	33	229	229	250	41	291	291	303	10	313	313
Commercial mortgages	23	214	237	237	43	224	267	267	61	229	290	290	73	224	297	297
Personal line of credit	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment loans/leases	182	183	365	365	406	178	584	584	384	177	561	561	277	176	453	453
Trade receivables	-	133	133	133	-	-	-	-	-	-	-	-	-	0	-	-
Corporate loans	-	860	860	860	-	947	947	947	-	1,004	1,004	1,004	-	1,100	1,100	1,100
Daily auto rental	203	81	284	284	387	92	479	479	180	82	262	262	67	52	119	119
Floorplan finance receivables	356	302	658	658	600	293	893	893	400	276	676	676	-	285	285	285
Collateralized debt obligations (AAA/R-1 (high) securities)	-	342	342	342	-	346	346	346	-	350	350	350	-	367	367	367
Other pool type	250	360	610	610	250	728	978	978	250	721	971	971	250	598	848	848
SIV assets (financial institutions debt and securitized assets)	-	-	1,447	1,447	-	-	1,852	1,852	-	-	2,079	2,079	-	-	2,352	2,352
Credit protection vehicle	-	-	2,187	2,187	-	-	2,187	2,187	-	-	2,187	2,187	-	-	2,187	2,187
<b>Total</b>	<b>3,134</b>	<b>2,949</b>	<b>6,083</b>	<b>6,083</b>	<b>3,828</b>	<b>3,259</b>	<b>7,087</b>	<b>7,087</b>	<b>3,106</b>	<b>3,419</b>	<b>6,525</b>	<b>6,525</b>	<b>2,380</b>	<b>3,220</b>	<b>5,600</b>	<b>5,600</b>

(1) Canadian Conduit totals include amounts pertaining to conduits that have been directly funded by the Bank (\$586.7 million as at Q4, 2012, \$669.2 million as at Q3, 2012, \$305.2 million as at Q2, 2012, \$270.0 million as at Q1, 2012, and \$262.1 million as at Q4 2011).

**AGGREGATE AMOUNT OF SECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE**

(\$ millions except as noted)	Q4 2012				Q3 2012				Q2 2012				Q1 2012			
	Undrawn Committed Facilities and Notional Amounts (2)		Drawn Loan Facilities and Securities Held		Undrawn Committed Facilities and Notional Amounts (2)		Drawn Loan Facilities and Securities Held		Undrawn Committed Facilities and Notional Amounts (2)		Drawn Loan Facilities and Securities Held		Undrawn Committed Facilities and Notional Amounts (2)		Drawn Loan Facilities and Securities Held	
	Amounts (2)	First Loss Positions (4)	Total	Total	Amounts (2)	First Loss Positions (4)	Total	Total	Amounts (2)	First Loss Positions (4)	Total	Total	Amounts (2)	First Loss Positions (4)	Total	Total
<b>Bank Assets (5)</b>																
Credit card receivables (6)	-	49	49	49	-	33	33	33	-	33	33	33	-	-	-	-
Residential mortgages (uninsured)	-	-	-	-	2,500	56	2,556	2,556	5,000	113	5,113	5,113	5,000	113	5,113	5,113
<b>Total Bank Assets</b>		<b>49</b>	<b>49</b>	<b>49</b>	<b>2,500</b>	<b>89</b>	<b>2,589</b>	<b>2,589</b>	<b>5,000</b>	<b>146</b>	<b>5,146</b>	<b>5,146</b>	<b>5,000</b>	<b>113</b>	<b>5,113</b>	<b>5,113</b>
<b>Third Party Assets (7)</b>																
Auto loans/leases	1,862	2,112	3,974	3,974	1,886	1,858	3,744	3,744	2,087	1,261	3,348	3,348	1,998	1,083	3,081	3,081
Credit card receivables	21	698	719	719	-	701	701	701	-	707	707	707	0	410	410	410
Residential mortgages (insured)	510	-	510	510	510	-	510	510	510	-	510	510	510	0	510	510
Residential mortgages (uninsured)	154	27	181	181	200	35	235	235	263	41	304	304	309	10	319	319
Commercial mortgages	26	153	179	179	45	155	200	200	62	95	157	157	75	29	104	104
Personal line of credit	-	-	-	-	-	-	-	-	-	15	15	15	0	18	18	18
Equipment loans/leases	475	340	815	815	474	356	830	830	469	232	701	701	382	248	630	630
Trade receivables	25	133	158	158	-	-	-	-	-	-	-	-	0	0	0	0
Corporate loans	139	799	938	938	140	790	930	930	85	829	914	914	78	878	956	956
Daily auto rental	514	82	596	596	509	88	597	597	525	70	595	595	471	49	520	520
Floorplan finance receivables	642	324	966	966	644	323	967	967	456	303	759	759	78	277	355	355
Collateralized debt obligations (AAA/R-1 (high) securities)	92	210	302	302	94	211	305	305	92	209	301	301	79	226	305	305
Other pool type	722	647	1,369	1,369	608	772	1,380	1,380	473	698	1,171	1,171	408	587	995	995
SIV assets (financial institutions debt and securitized assets)	-	-	-	-	-	-	-	-	-	-	-	-	0	0	0	0
Credit protection vehicle (8)	16,222	-	16,222	16,222	20,422	-	20,422	20,422	21,297	-	21,297	21,297	21,297	0	21,297	21,297
Trading securities reclassified to AFS	-	26	26	26	-	44	44	44	-	48	48	48	0	52	52	52
Montreal Accord Assets	-	-	-	-	-	-	-	-	-	-	-	-	0	0	0	0
<b>Total Third Party Assets</b>	<b>21,404</b>	<b>5,551</b>	<b>26,955</b>	<b>26,955</b>	<b>25,532</b>	<b>5,333</b>	<b>30,865</b>	<b>30,865</b>	<b>26,319</b>	<b>4,508</b>	<b>30,827</b>	<b>30,827</b>	<b>25,685</b>	<b>3,867</b>	<b>29,552</b>	<b>29,552</b>
<b>Total</b>	<b>21,404</b>	<b>5,600</b>	<b>27,004</b>	<b>27,004</b>	<b>28,032</b>	<b>5,422</b>	<b>33,454</b>	<b>33,454</b>	<b>31,319</b>	<b>4,654</b>	<b>35,973</b>	<b>35,973</b>	<b>30,685</b>	<b>3,980</b>	<b>34,665</b>	<b>34,665</b>

(2) External Credit Assessment Institutions (ECAIs) used for securitizations liquidity facility ratings are S&P, Moody's and Fitch.

(3) ECAIs used for securitization notes are S&P & Moody's.

(4) First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

(5) The exposures for the Residential Mortgages (uninsured) are treated under the lending AIRB Framework as if the securitized assets remained on the Bank's balance sheet.

(6) The credit card receivable securities held from Bank asset securitizations represent the Bank's seller's interest in investment grade subordinated notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Framework is applied.

(7) Third party asset securitizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

(8) Amounts reported for credit protection vehicle assets under Undrawn Committed Facilities and Notional Amounts represent aggregate notional amounts of the credit default swap exposures and do not represent committed funding obligations.

AGGREGATE AMOUNT OF RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY EXPOSURE TYPE

	Q4 2012				Q3 2012				Q2 2012				Q1 2012			
	Undrawn Committed Facilities and Notional Amounts (2)	Drawn Loan Facilities and Securities Held (3)	First Loss Positions(4)	Total	Undrawn Committed Facilities and Notional Amounts (2)	Drawn Loan Facilities and Securities Held (3)	First Loss Positions(4)	Total	Undrawn Committed Facilities and Notional Amounts (2)	Drawn Loan Facilities and Securities Held (3)	First Loss Positions(4)	Total	Undrawn Committed Facilities and Notional Amounts (2)	Drawn Loan Facilities and Securities Held (3)	First Loss Positions(4)	Total
	(\$ millions except as noted)															
Bank Assets (5)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit card receivables (6)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Bank Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Third Party Assets (7)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Auto loans/leases	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit card receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (insured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial mortgages	-	15	-	15	-	18	-	18	1	65	-	66	3	167	-	170
Personal line of credit	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment loans/leases	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Trade receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate loans	3	168	-	171	4	203	-	207	20	280	-	300	21	325	-	346
Daily auto rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Floorplan finance receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	3	156	-	159	3	159	-	162	-	170	-	170	3	180	-	183
Other pool type	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SIV assets (financial institutions debt and securitized assets)	50	1,692	-	1,742	50	1,974	-	2,024	49	2,212	-	2,261	51	2,763	-	2,814
Credit protection vehicle (8)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Trading securities reclassified to AFS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Montreal Accord Assets	295	65	-	360	296	80	-	376	296	88	-	384	297	90	-	387
Total Third Party Assets	351	2,096	-	2,447	353	2,434	-	2,787	366	2,815	-	3,181	375	3,525	-	3,900
Total	351	2,096	-	2,447	353	2,434	-	2,787	366	2,815	-	3,181	375	3,525	-	3,900

(2) External Credit Assessment Institutions (ECAIs) used for securitizations liquidity facility ratings are S&P, Moody's and Fitch.

(3) ECAIs used for securitization notes are S&P & Moody's.

(4) First Loss Positions reflect deferred purchase price amounts for securitization of the Bank's own credit cards and conventional mortgages net of servicing liabilities and tax impacts.

(5) The exposures for the Residential Mortgages (uninsured) are treated under the lending AIRB Framework as if the securitized assets remained on the Bank's balance sheet.

(6) The credit card receivable securities held from Bank asset securitizations represent the Bank's seller's interest in investment grade subordinated notes issued by Master Credit Card Trust and Master Credit Card Trust II. The Securitization Framework is applied.

(7) Third party asset securitizations that are externally rated and Montreal Accord assets are assessed under the RBA, with unrated and below BB- positions being deducted from capital. The Supervisory Formula (SF) has been applied for all other positions.

(8) Amounts reported for credit protection vehicle assets under Undrawn Committed Facilities and Notional Amounts represent aggregate notional amounts of the credit default swap exposures and do not represent committed funding obligations.

**REGULATORY CAPITAL CHARGES FOR SECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS**

(\$ millions) Traditional Securitizations Risk Weights	Q4 2012		Q3 2012		Q2 2012		Q1 2012		Q4 2011 <sup>(4)</sup>	
	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required
Bank Assets										
7%	-	-	-	-	-	-	-	-	-	-
7.01% - 25%	49	1	2,533	16	5,146	34	5,113	34	4,872	31
25.01% - 50%	-	-	56	1	-	-	-	-	-	-
Greater than 50%	-	-	-	-	-	-	-	-	386	285
Less amount excluded from capital requirements for exceeding maximum KIRB capital <sup>(2)</sup>	-	-	-	6	-	14	-	13	-	28
<b>Total Exposures, net of deductions</b>	<b>49</b>	<b>1</b>	<b>2,589</b>	<b>11</b>	<b>5,146</b>	<b>20</b>	<b>5,113</b>	<b>21</b>	<b>5,258</b>	<b>288</b>
Exposures Deducted:										
From Tier 1 Capital:										
Credit Card Receivables <sup>(3)</sup>	-	-	-	-	-	-	-	-	70	-
Residential Mortgages	-	-	-	-	-	-	-	-	68	-
From Total Capital:										
Residential Mortgages	-	-	-	-	-	-	-	-	12	-
<b>Total Exposures Deducted</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>150</b>	<b>-</b>
<b>Bank Assets Total Exposures</b>	<b>49</b>	<b>1</b>	<b>2,589</b>	<b>11</b>	<b>5,146</b>	<b>20</b>	<b>5,113</b>	<b>21</b>	<b>5,408</b>	<b>288</b>
Third Party Assets										
7%	5,562	31	5,382	30	4,742	27	4,372	24	3,252	18
7.01% - 25%	21,046	136	25,130	169	25,575	200	24,736	184	25,352	243
25.01% - 50%	4	-	5	-	117	4	106	4	941	27
50.01% - 100%	13	1	80	4	112	6	18	1	290	18
Greater than 100%	287	95	222	73	225	70	271	85	2,974	491
Default	-	-	-	-	-	-	-	-	-	-
<b>Total Exposures, net of deductions</b>	<b>26,912</b>	<b>263</b>	<b>30,819</b>	<b>276</b>	<b>30,771</b>	<b>307</b>	<b>29,503</b>	<b>298</b>	<b>32,809</b>	<b>797</b>
Exposures Deducted:										
From Total Capital:										
Collateralized Debt Obligations (AAA/R-1 (High) Securities	46	-	46	-	45	-	46	-	46	-
Montreal Accord Assets	-	-	-	-	-	-	-	-	-	-
Residential Mortgages (Uninsured)	-	-	-	-	-	-	-	-	-	-
Other Pool Type	-	-	-	-	9	-	-	-	-	-
Trading Securities Reclassified to AFS	-	-	-	-	3	-	3	-	4	-
<b>Total Exposures Deducted</b>	<b>46</b>	<b>-</b>	<b>46</b>	<b>-</b>	<b>57</b>	<b>-</b>	<b>49</b>	<b>-</b>	<b>50</b>	<b>-</b>
<b>Third Party Assets Total Exposures</b>	<b>26,958</b>	<b>263</b>	<b>30,865</b>	<b>276</b>	<b>30,828</b>	<b>307</b>	<b>29,552</b>	<b>298</b>	<b>32,859</b>	<b>797</b>
<b>Total Exposures</b>	<b>27,007</b>	<b>264</b>	<b>33,454</b>	<b>287</b>	<b>35,974</b>	<b>327</b>	<b>34,665</b>	<b>319</b>	<b>38,267</b>	<b>1,085</b>

(1) Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures.

(2) KIRB - IRB capital of underlying assets as though they had not been securitized.

(3) Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust because the excess spread of the underlying portfolio has remained above the threshold at which capital charges would be incurred.

(4) The comparative figures have not been restated to reflect the adoption of IFRS.

REGULATORY CAPITAL CHARGES FOR RESECURITIZATION EXPOSURES RETAINED OR PURCHASED BY RISK WEIGHTS

(\$ millions)	Q4 2012		Q3 2012		Q2 2012		Q1 2012	
Traditional Securitizations	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required	Exposure Amount <sup>(1)</sup>	Capital Required
<b>Risk Weights</b>								
Bank Assets								
7%	-	-	-	-	-	-	-	-
7.01% - 25%	-	-	-	-	-	-	-	-
25.01% - 50%	-	-	-	-	-	-	-	-
Greater than 50%	-	-	-	-	-	-	-	-
Less amount excluded from capital requirements for exceeding maximum KIRB capital <sup>(2)</sup>	-	-	-	-	-	-	-	-
<b>Total Exposures, net of deductions</b>	-	-	-	-	-	-	-	-
<b>Exposures Deducted:</b>								
From Tier 1 Capital:								
Credit Card Receivables <sup>(3)</sup>	-	-	-	-	-	-	-	-
Residential Mortgages	-	-	-	-	-	-	-	-
From Total Capital:								
Residential Mortgages	-	-	-	-	-	-	-	-
<b>Total Exposures Deducted</b>	-	-	-	-	-	-	-	-
<b>Bank Assets Total Exposures</b>	-	-	-	-	-	-	-	-
<b>Third Party Assets</b>								
7%	0	0	-	-	-	-	-	-
7.01% - 25%	532	11	570	11	667	12	723	11
25.01% - 50%	98	3	113	4	166	6	534	16
50.01% - 100%	60	5	62	5	-	-	1	-
Greater than 100%	1,742	261	2,042	311	2,348	352	2,642	393
Default								
<b>Total Exposures, net of deductions</b>	<b>2,432</b>	<b>280</b>	<b>2,787</b>	<b>331</b>	<b>3,181</b>	<b>370</b>	<b>3,900</b>	<b>420</b>
<b>Exposures Deducted:</b>								
From Total Capital:								
Collateralized Debt Obligations (AAA/R-1 (High) Securities)	-	-	-	-	-	-	-	-
Commerical Mortgages	15	-	-	-	-	-	-	-
Montreal Accord Assets	-	-	-	-	-	-	-	-
Residential Mortgages (Uninsured)	-	-	-	-	-	-	-	-
Other Pool Type	-	-	-	-	-	-	-	-
Equipment Loans/Leases	-	-	-	-	-	-	-	-
<b>Total Exposures Deducted</b>	<b>15</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Third Party Assets Total Exposures</b>	<b>2,447</b>	<b>280</b>	<b>2,787</b>	<b>331</b>	<b>3,181</b>	<b>370</b>	<b>3,900</b>	<b>420</b>
<b>Total Exposures</b>	<b>2,447</b>	<b>280</b>	<b>2,787</b>	<b>331</b>	<b>3,181</b>	<b>370</b>	<b>3,900</b>	<b>420</b>

(1) Exposure amounts are on balance sheet values and the credit equivalent amount for off-balance sheet exposures. Unrated positions and positions with ratings below investment-grade are deducted from capital.

(2) KIRB - IRB capital of underlying assets as though they had not been securitized.

(3) Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the investors' interest in Master Credit Card Trust because the excess spread of the underlying portfolio has remained above the threshold at which capital charges v



**REGULATORY CAPITAL CHARGES FOR TRADING SECURITIZATION EXCLUDING RESECURITIZATION EXPOSURES  
RETAINED OR PURCHASED BY RISK WEIGHTS  
(\$ millions)**

Trading Securitizations Excluding Resecuritization Exposures Risk Weights (#1669)	Q4 2012		Q3 2012		Q2 2012		Q1 2012	
	RBA/Inferred Rating/IAA Exposure Amount	Capital Required	RBA/Inferred Rating/IAA Exposure Amount	Capital Required	RBA/Inferred Rating/IAA Exposure Amount	Capital Required	RBA/Inferred Rating/IAA Exposure Amount	Capital Required
	Q4 2012	Q4 2012	Q3 2012	Q3 2012	Q2 2012	Q2 2012	Q1 2012	Q1 2012
Exposures Included In Risk-Weighted Assets								
7%			-	-	-	-	-	-
7.01% - 25%	212	3	179	3	170	2	119	2
25.01% - 50%	3	-	9	-	5	1	20	1
50.01% - 100%	-	-	-	-	-	-	-	-
Greater than 100%	3	2	3	2	2	3	7	3
Default	-	-	-	-	-	-	-	-
Less amount excluded from capital requirements for exceeding maximum KIRB capital	-	-	-	-	-	-	-	-
<b>Total Exposures excluding Resecuritization, net of deductions</b>	<b>218</b>	<b>5</b>	<b>191</b>	<b>5</b>	<b>177</b>	<b>6</b>	<b>146</b>	<b>6</b>
Exposures Deducted From Tier 1 Capital:								
Auto loans/leases	-	-	-	-	-	-	3	-
Credit card receivables (3)	-	-	1	-	3	-	4	-
Residential mortgages (insured)	-	-	-	-	-	-	1	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-
Commercial mortgages	-	-	-	-	-	-	-	-
Personal line of credit	-	-	-	-	-	-	-	-
Equipment loans/leases	-	-	2	-	-	-	-	-
Trade receivables	-	-	-	-	-	-	-	-
Corporate loans	-	-	-	-	-	-	-	-
Daily auto rental	-	-	-	-	-	-	-	-
Floorplan finance receivables	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-	-	-	-	-
Other pool type	-	-	5	-	2	-	2	-
<b>Total Trading Exposures excluding Resecuritization Deducted from Tier 1 Capital</b>	<b>-</b>	<b>-</b>	<b>8</b>	<b>-</b>	<b>5</b>	<b>-</b>	<b>10</b>	<b>-</b>
Exposures Deducted from Total Capital:								
Auto loans/leases	-	-	-	-	-	-	6	-
Credit card receivables	-	-	2	-	6	-	8	-
Residential mortgages (insured)	-	-	-	-	-	-	2	-
Residential mortgages (uninsured)	-	-	-	-	-	-	-	-
Commercial mortgages	-	-	-	-	-	-	-	-
Personal line of credit	-	-	-	-	-	-	-	-
Equipment loans/leases	-	-	4	-	-	-	-	-
Trade receivables	-	-	-	-	-	-	-	-
Corporate loans	-	-	-	-	-	-	-	-
Daily auto rental	-	-	-	-	-	-	-	-
Floorplan finance receivables	-	-	-	-	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-	-	-	-	-
Other pool type	-	-	10	-	4	-	4	-
<b>Total Trading Exposures excluding Resecuritization Deducted from Total Capital</b>	<b>-</b>	<b>-</b>	<b>16</b>	<b>-</b>	<b>10</b>	<b>-</b>	<b>20</b>	<b>-</b>
<b>Total Trading Exposures Excluding Resecuritization</b>	<b>218</b>	<b>5</b>	<b>207</b>	<b>5</b>	<b>187</b>	<b>6</b>	<b>166</b>	<b>6</b>

**AGGREGATE AMOUNT OF TRADING SECURITIZATION EXCLUDING RESECURITIZATION EXPOSURES RETAINED  
OR PURCHASED BY EXPOSURE TYPE  
(\$ millions except as noted)**

	Q4 2012 Exposure	Q3 2012 Exposure	Q2 2012 Exposure	Q1 2012 Exposure
Asset Classes				
Auto loans/leases	12	13	4	8
Credit card receivables	197	170	127	125
Residential mortgages (insured)	-	2	41	28
Residential mortgages (uninsured)	7	-	3	-
Commercial mortgages	-	-	-	-
Personal line of credit	-	-	-	-
Equipment loans/leases	2	4	-	1
Trade receivables	-	-	-	-
Corporate loans	-	-	-	-
Daily auto rental	-	-	-	-
Floorplan finance receivables	-	-	-	-
Collateralized debt obligations (AAA/R-1 (high) securities)	-	-	-	-
Other pool type	-	18	12	4
<b>Total Trading Securitization Excluding Resecuritization</b>	<b>218</b>	<b>207</b>	<b>187</b>	<b>166</b>

**BASEL II REGULATORY CAPITAL** <sup>(5)</sup>

	2012	2012	2012	2012	2011	2011	2011	2011	2010
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
(\$ millions except as noted)									
<b>Qualifying Regulatory Capital</b>									
Gross regulatory common shareholders' equity	26,060	25,605	25,060	24,709	24,455	23,580	19,209	19,108	18,753
Non-cumulative preferred shares	2,465	2,465	2,465	2,464	2,861	2,861	2,861	2,571	2,571
Innovative Tier 1 Capital Instruments	1,859	1,847	1,866	1,857	2,156	2,126	2,124	2,137	2,542
Non-controlling interest in subsidiaries	16	16	21	26	38	33	23	22	23
Goodwill and excess intangible assets	(3,717)	(3,732)	(3,702)	(3,656)	(3,585)	(3,374)	(1,584)	(1,598)	(1,619)
<b>Net Tier 1 Capital</b>	<b>26,683</b>	<b>26,201</b>	<b>25,710</b>	<b>25,400</b>	<b>25,225</b>	<b>25,226</b>	<b>22,633</b>	<b>22,240</b>	<b>22,270</b>
Securitization-related deductions	(31)	(31)	(35)	(34)	(168)	(167)	(165)	(153)	(165)
Expected loss in excess of allowance - AIRB approach <sup>(1)</sup>	(65)	(75)	(164)	(233)	(205)	(270)	(113)	(144)	-
Substantial investments and investments in insurance subsidiaries <sup>(2)</sup>	(634)	(607)	(673)	(659)	(481)	(445)	(422)	(429)	(427)
Other deductions	(57)	(86)	(80)	(75)	-	-	(1)	-	-
<b>Tier 1 Capital - after adjustments</b>	<b>25,896</b>	<b>25,402</b>	<b>24,758</b>	<b>24,399</b>	<b>25,071</b>	<b>24,344</b>	<b>21,932</b>	<b>21,514</b>	<b>21,678</b>
Subordinated debt	4,351	4,386	5,721	5,813	5,896	5,858	5,208	3,713	3,776
Trust subordinated notes	800	800	800	800	800	800	800	800	800
Accumulated net after tax unrealized gains on Available-For-Sale Equity Securities	34	68	65	1	7	12	15	17	10
Eligible portion of Collective allowance for credit losses	318	331	335	359	309	292	32	36	292
<b>Total Tier 2 Capital</b>	<b>5,503</b>	<b>5,885</b>	<b>6,921</b>	<b>6,973</b>	<b>7,012</b>	<b>6,962</b>	<b>6,055</b>	<b>4,666</b>	<b>4,878</b>
Securitization-related deductions	(31)	(31)	(35)	(34)	(31)	(29)	(18)	(19)	(29)
Expected loss in excess of allowance - AIRB approach <sup>(1)</sup>	(65)	(75)	(164)	(233)	(205)	(270)	(113)	(144)	-
Investments in non-consolidated subsidiaries and substantial investments <sup>(2)</sup>	(634)	(607)	(673)	(659)	(855)	(875)	(833)	(843)	(890)
<b>Tier 2 Capital - after adjustments</b>	<b>4,773</b>	<b>4,872</b>	<b>6,049</b>	<b>6,047</b>	<b>5,921</b>	<b>5,788</b>	<b>5,091</b>	<b>3,560</b>	<b>3,959</b>
<b>Total Capital</b>	<b>30,669</b>	<b>30,274</b>	<b>30,807</b>	<b>30,446</b>	<b>30,992</b>	<b>30,132</b>	<b>27,023</b>	<b>25,074</b>	<b>25,637</b>

(1) The Collective allowance is attributed to Standardized and AIRB portfolios based on their respective proportion of RWA. When expected losses as calculated under the AIRB approach exceed total provisions attributed to the AIRB portfolio, 50% of the difference is deducted from Tier 1 capital and 50% is deducted from Tier 2 capital. When the expected losses as calculated under the AIRB approach are below total provisions attributed to the AIRB portfolio, the difference is added to Tier 2 capital. The Collective allowance attributed to the Standardized portfolio is included in Tier 2 capital up to 1.25% of risk-weighted assets.

(2) Substantial investments are deducted 50% from Tier 1 capital and 50% from Tier 2 capital except that investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital until the end of 2011. Effective 2012, these investments in insurance subsidiaries are deducted 50% from Tier 1 capital and 50% from Tier 2 capital.

(3) The scaling factor is applied to the risk-weighted asset amounts for credit risk under the AIRB approach.

(4) Standardized market risk is comprised of interest rate issuer risk.

(5) The comparative figures have not been restated to reflect the adoption of IFRS, which is, for regulatory capital purposes, being phased in over five quarters commencing Q1, 2012.

(6) Common equity ratio equals gross regulatory common equity less Basel II capital deductions divided by RWA. Sometimes this ratio is also referred to as the Tier 1 common ratio.

(7) Calculated using Basel II.

(8) Calculated using Basel I guidelines currently in effect for U.S. regulatory purposes

and based on Harris N.A.'s calendar quarter-ends.

(9) For Basel II Advanced Approach (AIRB) credit risk - RWA, the bank calculates a transitional Capital Floor based on Basel I as required by OSFI rules - the Capital Floor has not been applicable in any quarter shown.

(10) To calculate the AIRB credit risk RWA for BMO Financial Corp, OSFI requires the bank to calculate a transitional floor based on Harris Bankcorp credit risk RWA determined under the Standardized Approach. In Q4 2012, the floor was applicable.

BASEL II RISK-WEIGHTED ASSETS (RWA) <sup>(5)</sup>	Exposure at Default (EAD)	Q4 2012			Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011	Q1 2011	Q4 2010
		RWA			RWA	RWA	RWA	RWA	RWA	RWA	RWA	RWA
		Standardized approach	Advanced approach <sup>(9)</sup> <sup>(10)</sup>	Total	Total	Total	Total	Total	Total	Total	Total	Total
(\$ millions except as noted)												
<b>Credit Risk</b>												
Wholesale												
Corporate including specialized lending	145,802	26,563	44,278	70,841	70,394	67,213	68,360	67,650	69,550	35,838	41,345	41,747
Corporate small and medium enterprises (SMEs)	46,541	0	22,120	22,120	22,332	23,213	22,794	24,410	23,949	23,868	23,102	21,472
Sovereign	59,691	-	645	645	773	737	685	668	605	548	558	653
Bank	53,318	2	4,851	4,853	4,856	4,031	4,713	4,980	5,552	5,411	5,028	4,648
Retail												
Residential mortgages excluding home equity line of credits (HELOCs)	78,113	2,966	5,612	8,578	9,355	8,984	9,271	8,898	8,071	5,909	6,209	4,212
HELOCs	42,320	1,317	6,408	7,725	7,866	7,846	8,330	8,481	6,484	6,299	6,419	5,024
Qualifying revolving retail (QRR)	42,204	0	5,622	5,622	6,293	6,418	7,913	5,410	4,959	4,779	5,511	5,469
Other retail (excl. SMEs)	24,520	2,372	9,141	11,513	12,045	11,742	11,031	11,404	15,050	11,357	11,014	12,499
Retail SMEs	3,159	79	1,056	1,135	1,182	1,074	937	936	903	888	881	871
Equity	1,942	0	1,359	1,322	1,100	1,101	1,101	1,098	1,068	911	1,008	997
Trading book	69,340	223	6,109	6,332	6,451	6,693	6,637	6,859	7,191	7,158	6,773	7,947
Securitization	29,454	0	6,796	6,796	7,739	8,714	9,241	13,565	13,353	11,354	12,470	13,443
Other credit risk assets - non-counterparty managed assets	72,700	0	17,596	17,596	14,497	19,512	17,299	17,742	17,920	11,664	12,508	12,006
Scaling factor for credit risk assets under AIRB <sup>(3)</sup>	0	0	6,840	6,840	6,945	6,736	6,761	6,991	7,028	6,662	7,005	5,512
<b>Total Credit Risk</b>	<b>669,104</b>	<b>33,522</b>	<b>138,433</b>	<b>171,955</b>	<b>172,050</b>	<b>174,013</b>	<b>175,073</b>	<b>179,092</b>	<b>181,683</b>	<b>132,646</b>	<b>139,831</b>	<b>136,290</b>
Market Risk <sup>(4)</sup>	-	2,263	5,335	7,598	7,320	7,546	8,719	4,971	5,715	5,273	5,190	5,217
Operational Risk	-	25,677	0	25,677	25,417	25,294	24,958	24,609	24,588	20,754	20,266	19,658
<b>Total Risk-Weighted Assets</b>	<b>669,104</b>	<b>61,462</b>	<b>143,768</b>	<b>205,230</b>	<b>204,787</b>	<b>206,853</b>	<b>208,750</b>	<b>208,672</b>	<b>211,986</b>	<b>158,673</b>	<b>165,287</b>	<b>161,165</b>

**CAPITAL RATIOS** <sup>(5)</sup>

	2012	2012	2012	2012	2011	2011	2011	2011	2010
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Common equity ratio - Basel II basit <sup>(6)</sup>	10.54%	10.31%	9.90%	9.65%	9.59%	9.11%	10.67%	10.15%	10.26%
Basel II Total capital ratio	14.94%	14.78%	14.89%	14.58%	14.85%	14.21%	17.03%	15.17%	15.91%
Basel II Tier 1 ratio	12.62%	12.40%	11.97%	11.69%	12.01%	11.48%	13.82%	13.02%	13.45%
Assets to Capital Multiple - OSFI CAR Guideline	15.19	15.80	15.09	15.37	13.74	14.27	13.74	14.80	14.46
<b>Capital Ratios for Significant Bank Subsidiaries</b>									
Bank of Montreal Mortgage Corporation <sup>(7)</sup>									
Basel II Tier 1 ratio	15.86%	18.32%	22.50%	21.08%	24.18%	22.07%	20.36%	19.89%	20.58%
Basel II Total capital ratio	16.72%	19.29%	23.73%	22.31%	25.50%	23.32%	21.56%	21.12%	21.91%
BMO Harris Bank N.A. <sup>(8)</sup>									
Basel I Tier 1 ratio	15.58%	14.83%	14.53%	14.34%	13.81%	16.03%	15.99%	15.98%	15.66%
Basel I Total capital ratio	17.46%	17.02%	16.81%	16.72%	16.24%	17.80%	17.91%	17.87%	17.53%

**EQUITY SECURITIES EXPOSURE AMOUNT (1)**

(\$ millions except as noted)

	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3
Equity investments used for capital gains (Merchant Banking)	644	638	459	451	459	483
Equity investments used for mutual fund seed capital	37	37	37	30	26	27
Equity used for other (including strategic investments)	1,261	1,243	1,208	1,217	1,251	811
<b>Total Equity Exposure</b>	<b>1,942</b>	<b>1,918</b>	<b>1,704</b>	<b>1,698</b>	<b>1,736</b>	<b>1,321</b>

**EQUITY INVESTMENT SECURITIES (2)**

(\$ millions except as noted)

	Q4 2012			Q3 2012			Q2 2012			Q1 2012		
	Book Value	Market Value	Unrealized Gain (Loss)	Book Value	Market Value	Unrealized Gain (Loss)	Book Value	Market Value	Unrealized Gain (Loss)	Book Value	Market Value	Unrealized Gain (Loss)
<b>Grandfathered</b>												
Public	39	39	-	39	39	-	38	38	-	38	38	-
Private												
Direct funds	137	137	-	147	147	-	145	145	-	169	169	-
Indirect funds	86	86	-	89	89	-	92	92	-	96	96	-
<b>Total Grandfathered</b>	<b>262</b>	<b>262</b>	<b>-</b>	<b>275</b>	<b>275</b>	<b>-</b>	<b>275</b>	<b>275</b>	<b>-</b>	<b>303</b>	<b>303</b>	<b>-</b>
<b>Non-grandfathered</b>												
Public	47	47	-	57	57	-	83	83	-	74	74	-
Private												
Direct funds	319	319	-	349	349	-	278	278	-	276	276	-
Indirect funds	475	475	-	474	474	-	306	306	-	304	304	-
Other	839	638	(201)	763	656	(106)	762	667	(95)	741	670	(71)
<b>Total Non-grandfathered</b>	<b>1,680</b>	<b>1,479</b>	<b>(201)</b>	<b>1,643</b>	<b>1,536</b>	<b>(106)</b>	<b>1,429</b>	<b>1,334</b>	<b>(95)</b>	<b>1,395</b>	<b>1,324</b>	<b>(71)</b>
<b>Total Equities</b>	<b>1,942</b>	<b>1,741</b>	<b>(201)</b>	<b>1,918</b>	<b>1,811</b>	<b>(106)</b>	<b>1,704</b>	<b>1,609</b>	<b>(95)</b>	<b>1,698</b>	<b>1,627</b>	<b>(71)</b>

Total realized gains or losses arising from sales or liquidations in the reporting period

			-			-			-			-
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(1) The 2011 comparative figures have not been restated to reflect the adoption of IFRS.

(2) The schedule consists of corporate equity securities in the banking book only. Excluded are investments in deconsolidated subsidiaries and substantial investments, which are deducted (voluntarily in the case of merchant banking specialized financing entity investments) from capital for Basel II regulatory capital calculation purposes.

**EXPOSURE COVERED BY CREDIT RISK MITIGATION (1)**  
(\$ millions except as noted)

	Q4 2012				Q3 2012				Q2 2012			
	Standardized		AIRB		Standardized		AIRB		Standardized		AIRB	
	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives	Gross Exposure (2)	Exposure Amount Covered By Guarantees Or Credit Derivatives	Adjusted EAD	Exposure Amount Covered By Guarantees Or Credit Derivatives
Corporate (incl specialized lending and SMEs treated as corporate)	23,325	436	168,935	17,192	24,358	488	169,045	5,484	26,336	511	155,324	5,314
Sovereign	3,129	-	96,764	41,190	2,924	-	118,401	40,512	4,358	-	113,473	40,469
Bank	12	-	53,627	1,154	3	-	56,469	-	3	-	46,515	-
<b>Total Corporate, Sovereign and Bank</b>	<b>26,466</b>	<b>436</b>	<b>319,326</b>	<b>59,536</b>	<b>27,285</b>	<b>488</b>	<b>343,915</b>	<b>45,996</b>	<b>30,697</b>	<b>511</b>	<b>315,312</b>	<b>45,783</b>
Residential mortgages excluding home equity line of credits (HELOCs)	5,273	41	32,418	-	5,439	43	28,713	-	5,495	45	21,622	-
HELOCs	1,756	-	40,564	-	1,822	-	40,219	-	1,871	-	39,602	-
Other retail excl. SMEs and QRR	3,628	587	20,873	-	3,282	223	20,738	-	3,382	389	20,234	-
Qualifying revolving retail	-	-	42,204	-	-	-	41,113	-	-	-	41,641	-
Retail SMEs	106	-	3,054	-	113	-	3,012	-	116	-	2,399	-
<b>Total Retail</b>	<b>10,763</b>	<b>628</b>	<b>139,113</b>	<b>-</b>	<b>10,656</b>	<b>286</b>	<b>133,795</b>	<b>-</b>	<b>10,864</b>	<b>434</b>	<b>125,498</b>	<b>-</b>
<b>Total Bank Banking Book Portfolios</b>	<b>37,229</b>	<b>1,064</b>	<b>458,439</b>	<b>59,536</b>	<b>37,941</b>	<b>754</b>	<b>477,710</b>	<b>45,996</b>	<b>41,561</b>	<b>945</b>	<b>440,810</b>	<b>45,783</b>

(1) Credit risk mitigants herein include only credit derivatives and guarantees. Includes \$40 billion NHA or other mortgage insurance guarantees.

Commercial collateral is reflected in the risk parameters (PDs, LGDs) for AIRB exposures and risk weights for exposures under the Standardized approach. None of the Standardized exposures have eligible financial collateral.

(2) Gross exposure means gross of all allowances for credit loss.

**CREDIT RISK EXPOSURE BY GEOGRAPHIC REGION (2)**  
(\$ millions except as noted)

	Q4 2012				Q3 2012				Q2 2012			
	Canada	U.S.	Other	Total	Canada	U.S.	Other	Total	Canada	U.S.	Other	Total
Corporate (incl specialized lending and SMEs treated as corporate)	102,988	78,225	11,130	192,343	101,518	84,162	7,714	193,394	97,557	79,691	4,426	181,674
Sovereign	28,325	26,125	5,241	59,691	29,944	46,638	5,534	82,116	29,063	44,991	5,398	79,452
Bank	11,315	27,253	14,750	53,318	12,107	29,291	15,074	56,472	14,662	16,660	15,196	46,518
<b>Total Corporate, Sovereign and Bank</b>	<b>142,628</b>	<b>131,603</b>	<b>31,121</b>	<b>305,352</b>	<b>143,569</b>	<b>160,091</b>	<b>28,322</b>	<b>331,982</b>	<b>141,282</b>	<b>141,342</b>	<b>25,020</b>	<b>307,644</b>
Residential mortgages excluding home equity line of credits (HELOCs)	67,869	10,244	-	78,113	62,898	10,472	-	73,370	55,010	10,472	-	65,482
HELOCs	34,018	8,302	-	42,320	33,464	8,577	-	42,041	32,876	8,597	-	41,473
Other retail excl. SMEs and QRR	18,043	6,477	-	24,520	17,712	6,308	-	24,020	17,497	6,119	-	23,616
Qualifying revolving retail	42,204	-	-	42,204	41,113	-	-	41,113	41,641	-	-	41,641
Retail SMEs	2,911	248	-	3,159	2,869	256	-	3,125	2,258	257	-	2,515
<b>Total Retail</b>	<b>165,045</b>	<b>25,271</b>	<b>-</b>	<b>190,316</b>	<b>158,056</b>	<b>25,613</b>	<b>-</b>	<b>183,669</b>	<b>149,282</b>	<b>25,445</b>	<b>-</b>	<b>174,727</b>
<b>Total Bank</b>	<b>307,673</b>	<b>156,874</b>	<b>31,121</b>	<b>495,668</b>	<b>301,625</b>	<b>185,704</b>	<b>28,322</b>	<b>515,651</b>	<b>290,564</b>	<b>166,787</b>	<b>25,020</b>	<b>482,371</b>

**CREDIT RISK EXPOSURE BY INDUSTRY (3)**  
(\$ millions except as noted)

	Q4 2012						Q3 2012						Q2 2012	Q1 2012				
	Drawn	Commitments		OTCs	Other Off Balance Sheet Items		Repo Style Transactions	Total	Drawn	Commitments		OTCs			Other Off Balance Sheet Items		Repo Style Transactions	Total
		(Undrawn)								(Undrawn)								
Agriculture	7,334	1,524	-	28	-	8,886	7,123	1,432	-	32	-	8,587	8,283	8,187				
Communications	553	1,031	2	203	-	1,789	531	1,140	2	204	-	1,877	2,320	1,708				
Construction	2,583	1,513	-	439	-	4,535	2,651	1,366	-	465	-	4,482	4,098	4,077				
Financial (4)	46,398	10,887	104	2,544	55,471	115,404	62,748	10,780	133	2,467	65,812	141,940	128,765	138,450				
Government	44,190	1,292	-	1,002	14,537	61,021	46,358	1,212	-	1,017	15,125	63,712	57,129	62,652				
Manufacturing	10,053	5,502	20	941	-	16,516	10,077	5,111	20	1,071	-	16,279	16,212	15,835				
Mining	692	1,801	1	247	-	2,741	698	1,667	1	253	-	2,619	2,538	2,524				
Other	13,010	42	-	367	34	13,453	14,416	59	-	412	48	14,935	13,014	14,367				
Real estate	17,462	2,094	1	762	-	20,319	17,971	1,829	1	1,052	-	20,853	21,165	21,708				
Retail trade	8,666	3,396	1	463	-	12,526	8,582	3,177	1	451	-	12,251	11,938	10,811				
Service industries	19,483	5,293	29	2,558	949	28,312	18,507	5,323	28	2,946	128	26,932	23,768	22,884				
Transportation	2,391	1,224	1	371	-	3,987	2,334	1,099	1	370	-	3,804	3,711	4,030				
Utilities	1,257	2,823	-	1,257	-	5,337	1,174	2,866	-	1,157	-	5,197	4,843	5,246				
Wholesale trade	8,554	3,738	7	1,370	-	13,669	8,457	3,527	8	524	-	12,516	11,455	11,497				
Individual	130,385	47,166	-	40	21	177,612	124,719	45,341	-	86	-	170,146	163,611	167,829				
Oil and Gas	3,492	4,801	-	189	-	8,482	3,689	4,560	-	179	-	8,428	8,446	8,157				
Forest products	695	316	-	68	-	1,079	712	301	-	80	-	1,093	1,075	1,039				
<b>Total</b>	<b>317,198</b>	<b>94,443</b>	<b>166</b>	<b>12,849</b>	<b>71,012</b>	<b>495,668</b>	<b>330,747</b>	<b>90,790</b>	<b>195</b>	<b>12,806</b>	<b>81,113</b>	<b>515,651</b>	<b>482,371</b>	<b>501,001</b>				

(3) Credit exposure excluding Equity, Securitization, Trading Book and other.

(4) Includes \$21.6 billion of deposits with Financial Institutions as at October 31, 2012 (\$36.1 billion as at Aug 31, 2012, \$37.8 billion as at April 30, 2012 and \$42.4 billion as at January 31, 2012).

**CREDIT RISK EXPOSURE BY MAJOR ASSET CLASS (1)**  
(\$ millions except as noted)

	Q4 2012						Q3 2012						Q2 2012		Q1 2012	
	Drawn	Commitments (Undrawn)	OTCs	Other Off		Total	Drawn	Commitments (Undrawn)	OTCs	Other Off		Total	Total	Total		
				Balance Sheet Items	Repo Style Transactions					Balance Sheet Items	Repo Style Transactions					
Basel II Asset Classes																
Corporate (incl specialized lending and SMEs treated as corporate)	110,221	42,926	61	11,045	28,090	192,343	110,930	41,616	47	10,883	29,918	193,394	181,674	193,854		
Sovereign	38,524	1,343	1	775	19,048	59,691	60,365	1,189	-	875	19,687	82,116	79,452	81,204		
Bank	26,177	2,152	104	1,011	23,874	53,318	21,975	1,812	148	1,029	31,508	56,472	46,518	46,853		
<b>Total Corporate, Sovereign and Bank Exposure</b>	<b>174,922</b>	<b>46,421</b>	<b>166</b>	<b>12,831</b>	<b>71,012</b>	<b>305,352</b>	<b>193,270</b>	<b>44,617</b>	<b>195</b>	<b>12,787</b>	<b>81,113</b>	<b>331,382</b>	<b>307,644</b>	<b>321,911</b>		
Residential mortgages excluding home equity line of credits (HELOCs)	78,097	16	-	-	-	78,113	73,356	14	-	-	-	73,370	65,482	63,657		
HELOCs	31,931	10,389	-	-	-	42,320	31,653	10,388	-	-	-	42,041	41,473	46,839		
Other retail excl. SMEs and QRR	22,709	1,811	-	-	-	24,520	22,213	1,807	-	-	-	24,020	23,616	23,025		
Qualifying revolving retail	8,241	33,963	-	-	-	42,204	8,960	32,153	-	-	-	41,113	41,641	43,989		
Retail SMEs	1,298	1,843	-	18	-	3,159	1,295	1,811	-	19	-	3,125	2,515	1,580		
<b>Total Retail Exposures</b>	<b>142,276</b>	<b>48,022</b>	<b>-</b>	<b>18</b>	<b>-</b>	<b>190,316</b>	<b>137,477</b>	<b>46,173</b>	<b>-</b>	<b>19</b>	<b>-</b>	<b>183,669</b>	<b>174,727</b>	<b>179,090</b>		
<b>Total Gross Credit Exposures</b>	<b>317,198</b>	<b>94,443</b>	<b>166</b>	<b>12,849</b>	<b>71,012</b>	<b>495,668</b>	<b>330,747</b>	<b>90,790</b>	<b>195</b>	<b>12,806</b>	<b>81,113</b>	<b>515,651</b>	<b>482,371</b>	<b>501,001</b>		

**CREDIT RISK BY RESIDUAL CONTRACT MATURITY BREAKDOWN**  
(\$ millions except as noted)

	Q4 2012						Q3 2012						Q2 2012		Q1 2012	
	Drawn	Commitments (Undrawn)	OTCs	Other Off		Total	Drawn	Commitments (Undrawn)	OTCs	Other Off		Total	Total	Total		
				Balance Sheet Items	Repo Style Transactions					Balance Sheet Items	Repo Style Transactions					
Up to 1 year	141,516	64,562	22	8,257	71,012	285,369	158,918	61,621	36	7,374	81,113	309,062	288,887	304,525		
1 to 5 years	149,194	26,563	113	4,214	-	180,084	143,031	26,283	124	5,030	-	174,468	159,124	165,160		
Greater than 5 years	26,488	3,318	31	378	-	30,215	28,798	2,886	35	402	-	32,121	34,360	31,316		
<b>Total</b>	<b>317,198</b>	<b>94,443</b>	<b>166</b>	<b>12,849</b>	<b>71,012</b>	<b>495,668</b>	<b>330,747</b>	<b>90,790</b>	<b>195</b>	<b>12,806</b>	<b>81,113</b>	<b>515,651</b>	<b>482,371</b>	<b>501,001</b>		

**PORTFOLIO BREAKDOWN BY BASEL II APPROACHES**  
(\$ millions except as noted)

	Q4 2012				Q3 2012				Q2 2012			
	Standardized		AIRB		Standardized		AIRB		Standardized		AIRB	
	Drawn	Credit Equivalent Amount on Undrawn	Drawn	Credit Equivalent Amount on Undrawn	Drawn	Credit Equivalent Amount on Undrawn	Drawn	Credit Equivalent Amount on Undrawn	Drawn	Credit Equivalent Amount on Undrawn	Drawn	Credit Equivalent Amount on Undrawn
Corporate (incl specialized lending and SMEs treated as corporate)	19,316	2,739	90,905	40,187	20,102	2,815	90,828	38,801	22,498	2,483	86,899	37,706
Sovereign	3,129	-	35,395	1,343	2,923	-	57,442	1,189	4,358	-	52,910	1,134
Bank	12	-	26,165	2,152	3	-	21,972	1,812	3	-	17,805	1,548
<b>Total Corporate, Sovereign &amp; Bank</b>	<b>22,457</b>	<b>2,739</b>	<b>152,465</b>	<b>43,682</b>	<b>23,028</b>	<b>2,815</b>	<b>170,242</b>	<b>41,802</b>	<b>26,859</b>	<b>2,483</b>	<b>157,614</b>	<b>40,388</b>
Residential mortgages excluding home equity line of credits (HELOCs)	5,273	-	72,824	16	5,505	-	67,851	14	5,495	-	59,974	13
HELOCs	1,756	-	30,175	10,389	1,822	-	29,831	10,388	1,871	-	29,497	10,105
Other retail excl. SMEs and QRR	3,628	-	19,081	1,811	3,281	-	18,932	1,807	3,382	-	18,410	1,824
Qualifying revolving retail	-	-	8,241	33,963	-	-	8,960	32,153	-	-	8,967	32,674
Retail SMEs	106	-	1,192	1,843	112	-	1,183	1,811	116	-	881	1,511
<b>Total Retail</b>	<b>10,763</b>	<b>-</b>	<b>131,513</b>	<b>48,022</b>	<b>10,720</b>	<b>-</b>	<b>126,757</b>	<b>46,173</b>	<b>10,864</b>	<b>-</b>	<b>117,729</b>	<b>46,127</b>
<b>Total Bank</b>	<b>33,220</b>	<b>2,739</b>	<b>283,978</b>	<b>91,704</b>	<b>33,748</b>	<b>2,815</b>	<b>296,999</b>	<b>87,975</b>	<b>37,723</b>	<b>2,483</b>	<b>275,343</b>	<b>86,515</b>

(1) Credit exposure excluding Equity, Securitization, Trading Book and other.

**CREDIT EXPOSURE OF PORTFOLIOS UNDER STANDARDIZED APPROACH BY RISK WEIGHT <sup>(1) (2)</sup>**

(\$ millions)

Risk Weights	Q4 2012							Total
	0%	20%	35%	50%	75%	100%	150%	
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	666	-	336	-	14,447	7,876	23,325
Sovereign	3,129	-	-	-	-	-	-	3,129
Bank	-	12	-	-	-	-	-	12
<b>Total Wholesale portfolios</b>	<b>3,129</b>	<b>678</b>	<b>-</b>	<b>336</b>	<b>-</b>	<b>14,447</b>	<b>7,876</b>	<b>26,466</b>
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	41	2,892	-	3,549	600	-	7,082
Other retail	305	282	-	-	2,980	79	1	3,647
SME treated as retail	-	-	-	-	105	1	-	106
<b>Total Retail portfolios</b>	<b>305</b>	<b>323</b>	<b>2,892</b>	<b>-</b>	<b>6,634</b>	<b>680</b>	<b>1</b>	<b>10,835</b>
<b>Total</b>	<b>3,434</b>	<b>1,001</b>	<b>2,892</b>	<b>336</b>	<b>6,634</b>	<b>15,127</b>	<b>7,877</b>	<b>37,301</b>

Risk Weights	Q3 2012							Total
	0%	20%	35%	50%	75%	100%	150%	
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	921	-	341	-	13,937	9,092	24,291
Sovereign	2,924	-	-	-	-	-	-	2,924
Bank	-	3	-	-	-	-	-	3
<b>Total Wholesale portfolios</b>	<b>2,924</b>	<b>924</b>	<b>-</b>	<b>341</b>	<b>-</b>	<b>13,937</b>	<b>9,092</b>	<b>27,218</b>
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	43	2,943	-	3,686	655	-	7,327
Other retail	167	56	-	-	2,982	77	-	3,282
SME treated as retail	-	-	-	-	112	1	-	113
<b>Total Retail portfolios</b>	<b>167</b>	<b>99</b>	<b>2,943</b>	<b>-</b>	<b>6,780</b>	<b>733</b>	<b>-</b>	<b>10,722</b>
<b>Total</b>	<b>3,091</b>	<b>1,023</b>	<b>2,943</b>	<b>341</b>	<b>6,780</b>	<b>14,670</b>	<b>9,092</b>	<b>37,940</b>

Risk Weights	Q2 2012							Total
	0%	20%	35%	50%	75%	100%	150%	
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	3,264	-	282	-	13,529	9,525	26,600
Sovereign	4,358	-	-	-	-	-	-	4,358
Bank	-	3	-	-	-	-	-	3
<b>Total Wholesale portfolios</b>	<b>4,358</b>	<b>3,267</b>	<b>-</b>	<b>282</b>	<b>-</b>	<b>13,529</b>	<b>9,525</b>	<b>30,961</b>
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	45	2,920	-	3,725	651	-	7,341
Other retail	327	61	-	-	2,924	81	-	3,393
SME treated as retail	-	-	-	-	116	-	-	116
<b>Total Retail portfolios</b>	<b>327</b>	<b>106</b>	<b>2,920</b>	<b>-</b>	<b>6,765</b>	<b>732</b>	<b>-</b>	<b>10,850</b>
<b>Total</b>	<b>4,685</b>	<b>3,373</b>	<b>2,920</b>	<b>282</b>	<b>6,765</b>	<b>14,261</b>	<b>9,525</b>	<b>41,811</b>

Risk Weights	Q1 2012							Total
	0%	20%	35%	50%	75%	100%	150%	
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	3,892	-	264	-	14,724	10,481	29,361
Sovereign	3,084	-	-	-	-	-	-	3,084
Bank	-	9	-	-	-	-	-	9
<b>Total Wholesale portfolios</b>	<b>3,084</b>	<b>3,901</b>	<b>-</b>	<b>264</b>	<b>-</b>	<b>14,724</b>	<b>10,481</b>	<b>32,454</b>
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	49	3,033	-	3,945	703	-	7,730
Other retail	317	71	-	-	2,684	76	1	3,149
SME treated as retail	-	-	-	-	122	-	-	122
<b>Total Retail portfolios</b>	<b>317</b>	<b>120</b>	<b>3,033</b>	<b>-</b>	<b>6,751</b>	<b>779</b>	<b>1</b>	<b>11,001</b>
<b>Total</b>	<b>3,401</b>	<b>4,021</b>	<b>3,033</b>	<b>264</b>	<b>6,751</b>	<b>15,503</b>	<b>10,482</b>	<b>43,455</b>

Risk Weights	Q4 2011							Total
	0%	20%	35%	50%	75%	100%	150%	
Total Wholesale portfolios								
Corporate (incl SMEs treated as Corporate)	-	3,683	-	332	-	16,096	9,678	29,789
Sovereign	1,986	-	-	-	-	-	-	1,986
Bank	-	21	-	-	-	-	-	21
<b>Total Wholesale portfolios</b>	<b>1,986</b>	<b>3,704</b>	<b>-</b>	<b>332</b>	<b>-</b>	<b>16,096</b>	<b>9,678</b>	<b>31,796</b>
Total Retail portfolios								
Retail residential mortgages (including HELOCs)	-	52	3,068	-	4,019	132	-	7,271
Other retail	295	79	-	-	2,549	7	-	2,930
SME treated as retail	-	-	-	-	124	-	-	124
<b>Total Retail portfolios</b>	<b>295</b>	<b>131</b>	<b>3,068</b>	<b>-</b>	<b>6,692</b>	<b>139</b>	<b>-</b>	<b>10,325</b>
<b>Total</b>	<b>2,281</b>	<b>3,835</b>	<b>3,068</b>	<b>332</b>	<b>6,692</b>	<b>16,235</b>	<b>9,678</b>	<b>42,121</b>

(1) Exposure amounts are net of all allowances for credit losses. Exposures reflect the risk weights of the guarantors, where applicable.

(2) The 2011 comparative figures have not been restated to reflect the adoption of IFRS.

CORPORATE, SOVEREIGN AND BANK CREDIT EXPOSURE BY RISK CATEGORY UNDER AIRB APPROACH (1)

Corporate Sovereign Bank Exposures (\$ millions)	Q4 2012					Q3 2012					Q2 2012					Q1 2012				
	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight
	Drawn	Undrawn				Drawn	Undrawn				Drawn	Undrawn				Drawn	Undrawn			
Total investment grade	162,212	34,467	196,679	22.01%	14.26%	178,747	33,630	212,377	19.36%	12.60%	167,528	33,139	200,667	19.54%	12.92%	165,630	31,797	197,427	19.54%	12.86%
Non-investment grade	27,109	8,729	35,838	38.37%	78.84%	26,485	7,561	34,046	38.36%	78.38%	23,950	6,804	30,754	39.76%	80.02%	23,491	6,493	29,984	38.50%	76.61%
Watchlist	2,064	406	2,470	41.35%	165.09%	2,491	331	2,822	38.93%	158.26%	2,667	331	2,998	40.88%	165.16%	2,715	393	3,108	40.58%	163.71%
Default	1,520	80	1,600	60.75%	313.77%	1,657	80	1,737	53.65%	310.68%	1,829	113	1,942	55.27%	243.82%	2,060	168	2,228	54.89%	231.03%
	192,905	43,682	236,587			209,380	41,802	251,182			195,974	40,387	236,361			193,896	38,851	232,747		

RETAIL CREDIT EXPOSURE BY PORTFOLIO AND RISK CATEGORY UNDER AIRB APPROACH (1)

Residential Mortgages and HELOCs (\$ millions)	Q4 2012					Q3 2012					Q2 2012					Q1 2012				
	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight	Total		Total Exposure (1)	Exposure Weighted Average LGD%	Exposure Weighted Average Risk weight
	Drawn	Undrawn				Drawn	Undrawn				Drawn	Undrawn				Drawn	Undrawn			
Exceptionally low	997	3,756	4,753	67.85%	6.26%	1,013	3,760	4,773	70.12%	6.47%	981	3,626	4,607	76.65%	7.07%	20,889	14,600	35,489	30.48%	3.78%
Very low	34,347	6,029	40,376	14.92%	3.23%	33,313	6,329	39,642	18.00%	4.73%	29,417	6,199	35,616	19.55%	5.07%	8,141	393	8,534	34.89%	11.23%
Low	14,623	500	15,123	22.91%	14.70%	12,384	187	12,571	18.20%	15.01%	10,040	182	10,222	27.83%	24.24%	11,427	739	12,166	22.21%	17.10%
Medium	10,896	101	10,997	29.83%	56.53%	10,113	110	10,223	31.49%	62.24%	8,969	96	9,065	34.08%	67.16%	8,364	155	8,519	35.72%	69.15%
High	958	15	973	43.39%	203.08%	1,009	14	1,023	48.64%	227.61%	1,016	11	1,027	51.37%	240.23%	958	20	978	56.28%	265.32%
Default	756	3	759	50.42%	0.02%	698	2	700	47.30%	0.11%	684	3	687	47.39%	0.46%	722	3	725	47.06%	0.37%
	62,577	10,404	72,981			58,530	10,402	68,932			51,107	10,117	61,224			50,501	15,900	66,401		
Qualifying Revolving Retail (\$ millions)																				
Exceptionally low	634	17,161	17,795	87.77%	1.94%	810	14,842	15,652	89.50%	2.00%	811	14,689	15,500	89.59%	2.01%	1,219	14,788	16,007	90.05%	2.03%
Very low	1,822	11,981	13,803	79.77%	3.93%	1,940	12,041	13,981	83.64%	4.31%	1,889	12,586	14,475	84.36%	4.30%	2,159	12,305	14,464	84.46%	4.37%
Low	2,656	3,029	5,685	87.51%	16.61%	2,722	3,249	5,971	89.76%	16.78%	2,739	3,345	6,084	89.43%	16.84%	3,031	3,512	6,543	90.20%	17.04%
Medium	2,649	1,598	4,247	90.79%	51.42%	2,943	1,829	4,772	92.76%	63.44%	2,964	1,860	4,824	92.80%	63.51%	4,049	1,899	5,938	93.63%	65.14%
High	448	187	635	87.51%	186.14%	514	185	699	90.36%	192.99%	533	188	721	90.90%	193.50%	803	196	999	92.26%	197.62%
Default	32	7	39	66.10%	0.00%	32	7	39	72.64%	0.00%	30	7	37	72.28%	0.00%	31	7	38	72.46%	0.00%
	8,241	33,963	42,204			8,961	32,153	41,114			8,966	32,675	41,641			11,292	32,697	43,989		
Other Retail and Retail SME (\$ millions)																				
Exceptionally low	60	602	662	81.63%	8.23%	59	521	580	84.87%	8.69%	60	505	565	84.88%	8.67%	52	500	552	84.94%	8.70%
Very low	6,296	1,731	8,027	64.62%	20.24%	5,475	1,782	7,257	73.97%	22.58%	5,254	1,701	6,955	75.04%	22.95%	5,206	1,471	6,677	77.13%	23.63%
Low	7,435	904	8,339	62.29%	40.08%	7,961	882	8,843	66.44%	40.08%	7,880	770	8,650	67.34%	40.53%	7,785	552	8,337	68.42%	41.06%
Medium	6,031	337	6,368	60.30%	72.12%	6,200	350	6,550	65.05%	76.03%	5,678	293	5,971	66.99%	76.63%	5,035	235	5,270	68.11%	77.93%
High	364	77	441	71.20%	131.49%	352	80	432	75.10%	138.97%	351	63	414	78.26%	143.80%	364	61	425	78.24%	145.17%
Default	69	2	71	59.84%	0.26%	67	2	69	65.75%	0.32%	68	2	70	68.02%	0.31%	77	1	78	68.00%	0.28%
	20,255	3,653	23,908			20,114	3,617	23,731			19,291	3,334	22,625			18,519	2,820	21,339		

Recap of AIRB and Standardized Portfolios

(\$ millions)	Total		Total		Total		Total		Total		Total		Total	
	Drawn	Undrawn	Exposure	Weighted Average LGD%	Drawn	Undrawn	Exposure	Weighted Average LGD%	Drawn	Undrawn	Exposure	Weighted Average LGD%	Drawn	Undrawn
Total AIRB wholesale credit exposure by risk ratings	192,887	43,682			209,394	41,802			195,980	40,388			193,896	38,851
Retail AIRB credit exposure by portfolio and risk ratings														
Residential mortgages	62,577	10,405			58,530	10,402			51,105	10,118			50,501	15,900
Qualifying revolving retail	8,241	33,963			8,960	32,153			8,967	32,674			11,292	32,697
Other retail and Retail SME	20,273	3,654			20,115	3,618			19,291	3,335			18,519	2,820
Total Standardized portfolio	33,220	2,739			33,748	2,815			37,723	2,483			39,449	2,539
Total Portfolio	317,198	84,443			330,747	90,790			313,066	88,998			313,657	92,807

(1) Figures are adjusted exposure at default amounts (Post Credit Risk Mitigation).

Basel II Asset Classes	Q4 2012		Q3 2012		Q2 2012		Q1 2012	
	Actual loss rate <sup>1,2</sup>	Expected loss rate <sup>1,2</sup>	Actual loss rate <sup>1,2</sup>	Expected loss rate <sup>1,2</sup>	Actual loss rate <sup>1,2</sup>	Expected loss rate <sup>1,2</sup>	Actual loss rate <sup>1,2</sup>	Expected loss rate <sup>1,2</sup>
<b>Non-retail</b>								
Total Corporate (incl specialized lending and corporate SMEs)	0.00%	1.71%	0.14%	1.72%	0.10%	1.97%	0.11%	1.83%
Sovereign	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Bank	0.00%	0.15%	0.00%	0.15%	0.00%	0.13%	0.00%	0.14%
<b>Retail</b>								
Residential retail incl. HELOCs	0.24%	0.70%	0.24%	0.68%	0.25%	0.70%	0.26%	0.73%
Other retail incl. SBE	0.46%	1.17%	0.51%	1.28%	0.61%	1.32%	0.68%	1.29%
Qualifying revolving retail	1.80%	3.48%	1.83%	3.37%	1.88%	3.34%	2.25%	3.55%

**General**

Expected Loss rates which represent the loss rate predicted at the beginning of the most recent four quarter period are calculated using "through the cycle" risk parameters while actual loss rates are determined at a "point in time" and reflect more current economic conditions. "Through the cycle" parameters are conservatively estimated to include a long time horizon and as a result, actual losses may exceed expected losses during an economic downturn and may fall below expected losses during times of economic growth.

**1. Non-retail actual and expected loss rates are measured as follows:**

Actual loss rate represents the 'point in time' credit losses (change in specific allowance plus write-offs) less recoveries for the current and last three quarters divided by the quarterly average of outstandings for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel II 'through the business cycle' parameters (PDxLGDxHAD) plus Best Estimate of Expected Loss for defaulted assets (BEEL), divided by outstanding balances at the beginning of the applicable four-quarter period.

**2. Retail actual and expected loss rates are measured as follows:**

Actual loss rate represents write-offs net of recoveries for the current and prior three quarters divided by the quarterly average of outstanding balances for the same period beginning 15 months ago.

Expected loss rate is calculated using Basel II parameters PDxLGDxHAD plus Best Estimate of Expected Losses for defaulted assets (BEEL) divided by outstanding balances at the beginning of the applicable four-quarter period.

- For residential mortgages, actual loss rate also includes changes in specific allowances for the applicable four-quarter period.

**Commentary****Non Retail**

**Corporate Portfolios** – Actual losses continue to be low due to overall reduction in net reservations.

**Bank and Sovereign** – Actual losses continue to be nil. For Bank, overall EL reduced slightly as lower reservations more than offset increase in EL for some non-defaulted banks.

**Retail**

Overall, the Actual Losses for all retail assets classes are well below Expected Losses. Actual losses are trending down for the Other retail and Qualifying revolving retail asset classes, while the Residential retail asset class remains stable. Overall, the expected losses are trending down for the Other retail asset class and are relatively stable for the Residential retail inc. HELOC. The decrease in expected losses, for the Other retail asset class, is due to the implementation of new capital models. The increase in expected losses for the Qualifying Revolving Retail asset class is driven by new risk parameters. Significant increase experienced in EL and AL in Q1 2012 over Q4 2011 is due to the inclusion of US consumer assets in this schedule for the first time as US consumer assets started to receive IRB capital Treatment in Q1 F2011.



**CREDIT RISK FINANCIAL MEASURES** <sup>(1)(5)</sup>

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2010		Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4		2012	2011	2010			

**Diversification Ratios**

<b>Gross Loans And Acceptances</b>									
Consumer	59.4 %	59.0 %	59.2 %	59.0 %	59.7 %	60.0 %	63.6 %	63.6 %	56.1 %
Commercial and Corporate	40.6 %	41.0 %	40.8 %	41.0 %	40.3 %	40.0 %	36.4 %	36.4 %	43.9 %
Canada	73.4 %	72.5 %	72.1 %	71.1 %	71.6 %	72.0 %	81.6 %	80.4 %	75.4 %
United States	24.8 %	25.5 %	25.8 %	26.7 %	26.5 %	25.9 %	16.1 %	17.6 %	19.4 %
Other Countries	1.8 %	2.0 %	2.1 %	2.2 %	1.9 %	2.1 %	2.3 %	2.0 %	5.2 %
<b>Net Loans And Acceptances (2)</b>									
Consumer	59.4 %	59.1 %	59.2 %	59.1 %	59.8 %	60.1 %	63.8 %	63.7 %	56.3 %
Commercial and Corporate	40.6 %	40.9 %	40.8 %	40.9 %	40.2 %	39.9 %	36.2 %	36.3 %	43.7 %
Canada	73.6 %	72.6 %	72.3 %	71.3 %	71.8 %	72.1 %	81.9 %	80.7 %	75.7 %
United States	24.6 %	25.3 %	25.6 %	26.5 %	26.3 %	25.8 %	15.8 %	17.3 %	19.1 %
Other Countries	1.8 %	2.1 %	2.1 %	2.2 %	1.9 %	2.1 %	2.3 %	2.0 %	5.2 %

**Coverage Ratios (4)**

<b>Allowance for Credit Losses (ACL)-to-Gross Impaired Loans and Acceptances (GIL)</b>												
Total	64.1 %	67.8 %	69.7 %	72.7 %	73.2 %	80.3 %	77.2 %	72.0 %	64.9 %	64.1 %	73.2 %	64.9 %
Consumer	13.1 %	15.8 %	15.8 %	17.0 %	17.3 %	20.4 %	18.5 %	16.5 %	13.7 %	13.1 %	17.3 %	13.7 %
Commercial and Corporate	16.0 %	16.1 %	19.1 %	17.1 %	19.9 %	21.1 %	22.7 %	23.7 %	22.2 %	16.0 %	19.9 %	22.2 %
<b>Allowance for Credit Losses (ACL)-to-Gross Impaired Loans and Acceptances (GIL) excluding Purchased Portfolios</b>												
Total	83.7 %	87.1 %	82.1 %	79.5 %	74.5 %	78.7 %	76.7 %	71.6 %	64.9 %	83.7 %	74.5 %	64.9 %
<b>Net write-offs-to-average loans and acceptances</b>												
Net write-offs-to-average loans and acceptances excluding Purchased Portfolios	0.07 %	0.08 %	0.08 %	0.06 %	0.10 %	0.13 %	0.14 %	0.14 %	0.14 %	0.30 %	0.51 %	0.60 %
Net write-offs-to-average loans and acceptances excluding Purchased Portfolios	0.09 %	0.10 %	0.11 %	0.13 %	0.11 %	0.14 %	0.14 %	0.14 %	0.14 %	0.44 %	0.52 %	0.60 %

**Condition Ratios (4)**

GIL-to-Gross Loans and Acceptances	1.16 %	1.13 %	1.15 %	1.09 %	1.12 %	0.98 %	1.19 %	1.33 %	1.62 %
GIL-to-Gross Loans and Acceptances excluding Purchased Portfolios	0.85 %	0.85 %	0.98 %	1.04 %	1.18 %	1.10 %	1.20 %	1.33 %	1.63 %
GIL-to-Equity and Allowance for Credit Losses	9.30 %	9.15 %	9.34 %	8.74 %	8.98 %	7.94 %	10.18 %	11.46 %	12.18 %
GIL-to-Equity and Allowance for Credit Losses excluding Purchased Portfolios	6.18 %	6.24 %	7.07 %	7.39 %	8.36 %	7.96 %	10.20 %	11.47 %	12.18 %
Net Impaired Loans and Acceptances (NIL)-to-Net Loans and Acceptances (2)	0.42 %	0.36 %	0.35 %	0.30 %	0.30 %	0.19 %	0.27 %	0.37 %	0.57 %
<b>NIL-to-segmented Net Loans and Acceptances (2)</b>									
Consumer	0.56 %	0.47 %	0.49 %	0.46 %	0.44 %	0.36 %	0.42 %	0.47 %	0.62 %
Commercial and Corporate	1.61 %	1.65 %	1.63 %	1.57 %	1.63 %	1.40 %	1.85 %	2.05 %	2.18 %
Canada	(0.04)%	(0.04)%	0.00 %	(0.01)%	0.01 %	(0.04)%	(0.06)%	(0.00)%	0.07 %
United States	1.81 %	1.55 %	1.40 %	1.18 %	1.15 %	0.88 %	1.96 %	2.09 %	2.62 %
Other Countries	0.53 %	0.29 %	0.00 %	0.06 %	0.04 %	0.02 %	0.72 %	0.88 %	0.43 %
Net Impaired Loans and Acceptances (NIL)-to-Net Loans and Acceptances excluding Purchased Portfolios	0.14 %	0.11 %	0.17 %	0.22 %	0.30 %	0.24 %	0.28 %	0.38 %	0.57 %

**Consumer Loans (Canada)**

<b>90 Days &amp; Over Delinquency Ratios</b>									
Personal Loans	0.25 %	0.24 %	0.26 %	0.29 %	0.26 %	0.26 %	0.29 %	0.32 %	0.29 %
Credit Cards (3)	0.99 %	0.99 %	1.09 %	1.13 %	1.04 %	1.02 %	1.09 %	1.15 %	1.09 %
Mortgages	0.36 %	0.39 %	0.40 %	0.44 %	0.45 %	0.49 %	0.51 %	0.54 %	0.54 %
Total Consumer (excluding Government Guaranteed Student Loans)	0.36 %	0.37 %	0.39 %	0.43 %	0.42 %	0.44 %	0.47 %	0.50 %	0.49 %
Total Consumer	0.37 %	0.37 %	0.40 %	0.43 %	0.43 %	0.46 %	0.48 %	0.51 %	0.50 %

**Consumer Loans (U.S.)**

<b>90 Days &amp; Over Delinquency Ratios</b>									
Personal Loans	1.05 %	1.06 %	1.01 %	1.09 %	1.01 %	1.01 %	0.91 %	0.91 %	0.80 %
Credit Cards (3)	0.77 %	0.83 %	0.93 %	1.40 %	1.47 %	1.36 %	1.57 %	1.85 %	1.57 %
Mortgages	3.15 %	3.29 %	3.55 %	3.74 %	3.46 %	3.51 %	4.27 %	4.47 %	4.48 %
Total Consumer	1.76 %	1.83 %	1.88 %	2.05 %	1.91 %	1.91 %	2.03 %	2.12 %	2.04 %
Total Consumer excluding purchased portfolios	1.56 %	1.62 %	1.71 %	1.96 %	1.95 %	1.92 %	1.95 %	2.05 %	1.99 %

**Consumer Loans (Consolidated)**

<b>90 Days &amp; Over Delinquency Ratios</b>									
Personal Loans	0.44 %	0.44 %	0.44 %	0.48 %	0.44 %	0.44 %	0.40 %	0.44 %	0.40 %
Credit Cards (3)	0.97 %	0.98 %	1.07 %	1.16 %	1.08 %	1.05 %	1.12 %	1.20 %	1.13 %
Mortgages	0.62 %	0.66 %	0.71 %	0.78 %	0.77 %	0.80 %	0.75 %	0.81 %	0.82 %
Total Consumer (excluding Government Guaranteed Student Loans)	0.57 %	0.59 %	0.62 %	0.68 %	0.65 %	0.67 %	0.64 %	0.69 %	0.68 %
Total Consumer	0.57 %	0.59 %	0.62 %	0.68 %	0.66 %	0.68 %	0.65 %	0.69 %	0.68 %
Total Consumer excluding purchased portfolios	0.48 %	0.49 %	0.53 %	0.59 %	0.59 %	0.61 %	0.64 %	0.69 %	0.68 %

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

(2) Aggregate balances are net of specific and collective allowances; the consumer, commercial and corporate categories are stated net of specific allowances only.

(3) Includes retail and corporate cards.

(4) Includes collective allowances related to off-balance sheet instruments and undrawn commitments.

(5) Credit risk ratios are presented including purchased portfolios. Certain credit risk ratios are also presented excluding purchased portfolios to provide for better historical comparisons (refer to 'notes to users' on page 1 for details).

**PROVISION FOR CREDIT LOSSES (PCL)  
SEGMENTED INFORMATION (1)**

(\$ millions except as noted)

	IFRS									CGAAP	IFRS			CGAAP		
	2012	2012	2012	2012	2011	2011	2011	2011	2010	2010	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	2012	2011	2010	2010	2010	
<b>Performance Ratios (Annualized) (2)</b>																
PCL-to-average net loans and acceptances	0.30 %	0.38 %	0.32 %	0.23 %	0.60 %	0.43 %	0.58 %	0.63 %	0.58 %		0.31 %	0.56 %	0.61 %			
PCL-to-segmented average net loans and acceptances																
Consumer	0.80 %	0.49 %	0.64 %	0.46 %	0.54 %	0.53 %	0.57 %	0.63 %	0.58 %		0.62 %	0.57 %	0.66 %			
Commercial and Corporate	(0.43)%	0.21 %	(0.16)%	(0.19)%	0.43 %	0.34 %	0.42 %	0.60 %	0.57 %		(0.15)%	0.45 %	0.55 %			
Canada	0.38 %	0.23 %	0.39 %	0.43 %	0.37 %	0.32 %	0.49 %	0.44 %	0.32 %		0.35 %	0.41 %	0.39 %			
United States	0.10 %	0.84 %	0.17 %	(0.26)%	1.28 %	0.94 %	1.12 %	1.60 %	1.82 %		0.21 %	1.24 %	1.62 %			
Other Countries	(0.08)%	(0.15)%	0.00 %	0.00 %	0.00 %	0.00 %	(0.08)%	0.00 %	(0.04)%		(0.05)%	(0.02)%	(0.10)%			
Specific PCL-to-average net loans and acceptances	0.34 %	0.37 %	0.32 %	0.20 %	0.50 %	0.46 %	0.52 %	0.62 %	0.58 %		0.31 %	0.52 %	0.61 %			
PCL-to-average net loans and acceptances excluding purchased portfolios	0.39 %	0.39 %	0.46 %	0.49 %	0.52 %	0.44 %	0.61 %	0.64 %	0.58 %		0.43 %	0.55 %	0.61 %			
Adjusted PCL-to-average net loans and acceptances (3)	0.20 %	0.21 %	0.28 %	0.17 %	0.53 %	0.48 %	0.52 %	0.62 %	0.58 %		0.21 %	0.54 %	0.61 %			

**Provision for Credit Losses by Country**

	2012	2012	2012	2012	2011	2011	2011	2011	2010	2010	Fiscal	Fiscal	Fiscal
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	2012	2011	2010
Canada	177	104	169	183	160	137	204	179	98		633	680	485
United States	16	135	26	(42)	202	93	94	144	156		135	533	573
Other Countries	(1)	(2)	-	-	-	-	(1)	-	(1)		(3)	(1)	(9)
Total Provision For Credit Losses	192	237	195	141	362	230	297	323	253		765	1,212	1,049

**Specific Provision for Credit Losses by Country**

	2012	2012	2012	2012	2011	2011	2011	2011	2010	2010	Fiscal	Fiscal	Fiscal
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q4	2012	2011	2010
Canada	144	140	177	153	180	151	162	170	98		614	663	485
United States	73	91	18	(31)	119	94	104	147	156		151	464	573
Other Countries	(1)	(2)	-	-	-	-	(1)	-	(1)		(3)	(1)	(9)
Total Specific Provision for Credit Losses	216	229	195	122	299	245	265	317	253		762	1,126	1,049

**Interest Income on Impaired Loans**

	2012	2012	2012	2012	2011	2011	2011	2011	2010
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Total	47	39	36	37	25	22	28	22	1
									(5)

**PROVISION FOR CREDIT LOSSES  
SEGMENTED INFORMATION**

(\$ millions)

**Provision by Product and Industry**

	Q4	YTD Q4	Fiscal	Fiscal
	2012	2012	2011	2010
<b>Consumer</b>				
Residential mortgages	47	132	109	107
Cards	84	356	376	194
Personal Loans	146	387	291	329
Total Consumer	277	875	776	630
<b>Commercial and Corporate</b>				
Commercial mortgages	(21)	(15)	109	87
Commercial real estate	(31)	(87)	70	91
Construction (non-real estate)	(6)	(12)	20	48
Retail trade	(2)	(1)	7	22
Wholesale trade	6	(16)	(1)	9
Agriculture	(10)	2	7	8
Communications	(3)	(5)	(9)	8
Manufacturing	15	23	47	9
Mining	(1)	(1)	-	-
Oil and Gas	-	-	1	(1)
Transportation	(8)	5	7	18
Utilities	-	-	-	-
Forest Products	-	6	4	(4)
Service industries	18	26	31	59
Financial - excluding securities	-	-	-	-
borrowed or purchased under resale agreements	(10)	(29)	45	66
Government	-	-	-	-
Other	(8)	(9)	12	(1)
Total Commercial and Corporate, excluding Securities Borrowed or Purchased under Resale Agreements	(61)	(113)	350	419
Total Commercial and Corporate	(61)	(113)	350	419
Total specific provision for credit losses	216	762	1,126	1,049
Collective provision	(24)	3	86	-
Total Provision for Credit Losses	192	765	1,212	1,049
Adjusted provision for credit losses (3)	113	471	1,108	1,049

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

(2) Ratios are presented including purchased portfolios. The PCL as a percentage of average net loans and acceptances is also presented excluding purchased portfolios to provide for better historical comparison (refer to the Credit Risk Ratios section on the Notes to User page).

(3) Adjusted provision for credit losses exclude provisions related to the M&amp;I purchased performing loans portfolio and changes to the collective allowance.

**WRITE OFFS  
BY INDUSTRY**
**WRITE OFFS  
BY INDUSTRY**

(\$ millions)

	YTD	Fiscal	Fiscal
	2012	2011	2010
17.3%	9.7%	10.2%	
46.7%	33.4%	18.5%	
50.8%	25.8%	31.4%	
114.8%	68.9%	60.1%	
(2.0)%	9.7%	8.3%	
(11.4)%	6.2%	8.7%	
(1.6)%	1.8%	4.6%	
(0.1)%	0.6%	2.1%	
(2.1)%	(0.1)%	0.9%	
0.3%	0.6%	0.8%	
(0.7)%	(0.8)%	0.8%	
3.0%	4.2%	0.9%	
(0.1)%	0.0%	0.0%	
0.0%	0.1%	(0.1)%	
0.7%	0.6%	1.7%	
0.0%	0.0%	0.0%	
0.8%	0.4%	(0.4)%	
3.4%	2.8%	5.6%	
0.0%	0.0%	0.0%	
(3.8)%	4.0%	6.3%	
0.0%	0.0%	0.0%	
(1.2)%	1.1%	(0.1)%	
(14.8)%	31.1%	39.9%	
(14.8)%	31.1%	39.9%	
100.0%	100.0%	100.0%	

	Q4	YTD
	2012	2012
Consumer Write Offs	310	1,056
Commercial and Corporate		
Commercial mortgages	19	119
Commercial real estate	17	151
Construction (non-real estate)	2	11
Retail trade	1	10
Wholesale trade	5	25
Agriculture	3	7
Communications	-	-
Manufacturing	11	25
Mining	-	-
Oil and Gas	1	1
Transportation	3	28
Utilities	-	-
Forest Products	-	6
Service industries	23	56
Financial	2	45
Government	-	-
Other	13	54
Total Commercial and Corporate	100	538
Total Write offs	410	1,594
<b>WRITE OFFS BY GEOGRAPHIC REGION</b>	<b>Q4</b>	<b>YTD</b>
	<b>2012</b>	<b>2012</b>
Canada	158	640
United States	251	953
Other Countries	1	1
Total	410	1,594

**GROSS LOANS AND ACCEPTANCES  
BY PRODUCT AND INDUSTRY**

	IFRS								CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR	
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4			
Consumer												
Residential mortgages	84,131	82,009	78,495	76,656	76,207	76,146	71,675	71,881	45,764	32.6 %	7,924	10.4 %
Cards	7,814	7,837	7,861	7,871	8,038	8,026	7,688	7,690	3,308	3.0 %	(224)	(2.8) %
Personal loans	61,436	60,792	60,002	59,688	59,445	58,035	52,189	51,751	51,159	23.8 %	1,991	3.3 %
<b>Total Consumer</b>	<b>153,381</b>	<b>150,638</b>	<b>146,358</b>	<b>144,215</b>	<b>143,690</b>	<b>142,207</b>	<b>131,552</b>	<b>131,322</b>	<b>100,231</b>	<b>59.4 %</b>	<b>9,691</b>	<b>6.7 %</b>
Commercial and Corporate, excluding Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	15,987	16,879	17,517	18,389	18,896	18,930	10,278	10,791	11,059	6.2 %	(2,909)	(15.4) %
Commercial real estate	8,845	8,251	8,042	8,538	8,621	8,412	6,801	7,015	6,861	3.4 %	224	2.6 %
Construction (non-real estate)	2,421	2,481	2,229	2,149	2,314	2,292	1,674	1,629	1,842	0.9 %	107	4.6 %
Retail trade	8,508	8,510	8,469	7,582	7,142	6,613	6,736	6,115	5,763	3.3 %	1,366	19.1 %
Automotive	5,371	5,421	5,362	4,545	4,310	4,101	4,039	3,626	3,117	2.1 %	1,061	24.6 %
Food and beverage	906	852	916	1,023	781	721	732	741	747	0.4 %	125	16.0 %
Other	2,231	2,237	2,191	2,014	2,051	1,791	1,965	1,748	1,899	0.8 %	180	8.8 %
Wholesale trade	6,412	6,058	5,618	5,365	5,338	5,040	3,564	3,448	3,197	2.5 %	1,074	20.1 %
Agriculture	415	355	406	379	353	345	162	133	99	0.2 %	62	17.6 %
Automotive	363	399	381	330	337	330	263	245	238	0.1 %	26	7.7 %
Food and beverage	1,226	1,014	899	938	937	816	628	650	684	0.5 %	289	30.8 %
Construction and industrial	2,084	2,164	1,710	1,512	1,500	1,607	1,155	1,035	970	0.8 %	584	38.9 %
Other	2,324	2,126	2,222	2,206	2,211	1,942	1,356	1,385	1,206	0.9 %	113	5.1 %
Agriculture	5,086	4,915	4,548	4,501	4,496	4,312	3,846	3,938	3,856	2.0 %	590	13.1 %
Communications	506	486	544	523	556	569	644	841	933	0.2 %	(50)	(9.0) %
Other communications	200	152	189	172	138	158	134	166	180	0.1 %	62	44.9 %
Total Telecom	200	152	189	172	138	158	134	166	180	0.1 %	62	44.9 %
Cable	203	219	213	171	185	174	246	289	262	0.1 %	18	9.7 %
Broadcasting	103	115	142	180	233	237	264	386	491	0.0 %	(130)	(55.8) %
Manufacturing	9,405	9,285	9,462	9,144	8,638	8,227	5,911	5,847	6,305	3.6 %	767	8.9 %
Industrial products	3,704	3,585	3,692	3,518	3,418	3,376	2,193	2,041	2,044	1.4 %	286	8.4 %
Consumer products	2,760	2,767	2,775	2,752	2,585	2,469	1,930	1,889	2,293	1.1 %	175	6.8 %
Automotive	536	512	531	549	412	449	359	385	375	0.2 %	124	30.1 %
Other manufacturing	2,405	2,421	2,464	2,325	2,223	1,933	1,429	1,532	1,593	0.9 %	182	8.2 %
Mining	623	634	639	664	640	730	247	254	266	0.2 %	(17)	(2.7) %
Oil and Gas	3,458	3,726	3,582	3,818	3,469	3,168	3,139	3,282	3,680	1.3 %	(11)	(0.3) %
Transportation	1,999	1,941	1,856	1,866	1,874	2,046	1,340	1,313	1,295	0.8 %	125	6.7 %
Utilities	1,166	1,115	857	1,011	838	996	881	831	1,101	0.5 %	328	39.1 %
Electric power generation	753	795	699	735	589	755	652	498	709	0.3 %	164	27.8 %
Gas, water and other	413	320	158	276	249	241	229	333	392	0.2 %	164	65.9 %
Forest products	589	613	644	524	512	521	410	418	420	0.2 %	77	15.0 %
Service industries	13,517	13,229	12,533	12,411	12,027	11,599	9,312	9,063	8,656	5.2 %	1,490	12.4 %
Automotive lease and rental	1,336	1,390	1,156	1,142	1,031	1,176	974	745	615	0.5 %	305	29.6 %
Educational	1,247	1,231	1,324	1,279	1,252	1,311	1,192	1,161	1,112	0.5 %	(5)	(0.4) %
Health care	2,937	2,889	2,588	2,487	2,356	2,242	1,814	1,794	1,735	1.1 %	581	24.7 %
Business and professional services	3,292	3,151	2,892	2,987	2,842	2,177	1,728	1,709	1,737	1.3 %	450	15.8 %
Hospitality and recreation	2,236	2,059	2,117	2,095	2,089	1,990	1,774	1,775	1,762	0.9 %	147	7.0 %
Other	2,469	2,509	2,456	2,421	2,457	2,703	1,830	1,879	1,695	1.0 %	12	0.5 %
Financial	17,820	18,042	17,200	16,703	14,695	14,585	14,062	14,029	17,419	6.9 %	3,125	21.3 %
Government	1,273	1,271	1,167	1,002	784	655	689	676	582	0.5 %	489	62.4 %
Other	7,318	7,033	6,064	5,972	6,138	6,131	5,598	5,788	5,055	2.9 %	1,180	19.2 %
<b>Total Commercial and Corporate</b>	<b>104,933</b>	<b>104,469</b>	<b>100,971</b>	<b>100,162</b>	<b>96,978</b>	<b>94,826</b>	<b>75,132</b>	<b>75,278</b>	<b>78,290</b>	<b>40.6 %</b>	<b>7,955</b>	<b>8.2 %</b>
<b>Total Gross Loans and Acceptances</b>	<b>258,314</b>	<b>255,107</b>	<b>247,329</b>	<b>244,377</b>	<b>240,668</b>	<b>237,033</b>	<b>206,684</b>	<b>206,600</b>	<b>178,521</b>	<b>100.0 %</b>	<b>17,646</b>	<b>7.3 %</b>

**ALLOWANCES FOR CREDIT LOSSES**

**BY PRODUCT AND INDUSTRY (1)**

(\$ millions)

	IFRS								CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4		

**Specific Allowances**

Consumer												
Residential mortgages	66	70	63	70	72	67	68	65	52	3.5 %	(6)	(8.3)%
Cards	-	-	-	-	-	-	-	-	-	0.0 %	-	0.0 %
Consumer instalments & other personal loans	62	64	70	63	59	65	59	56	47	3.2 %	3	5.1 %
<b>Total Consumer</b>	<b>128</b>	<b>134</b>	<b>133</b>	<b>133</b>	<b>131</b>	<b>132</b>	<b>127</b>	<b>121</b>	<b>99</b>	<b>6.7 %</b>	<b>(3)</b>	<b>(2.3)%</b>
Commercial and Corporate, excluding Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	53	37	56	44	45	56	58	63	55	2.8 %	8	17.8 %
Commercial real estate	55	69	95	78	102	71	87	92	65	2.9 %	(47)	(46.1)%
Construction (non-real estate)	21	21	23	11	16	13	11	39	40	1.1 %	5	31.3 %
Retail trade	13	10	11	15	13	14	16	17	12	0.7 %	-	0.0 %
Wholesale trade	6	4	6	9	8	10	12	14	23	0.3 %	(2)	(25.0)%
Agriculture	8	6	6	9	8	7	14	17	17	0.4 %	-	0.0 %
Communications	1	-	-	-	-	-	1	1	1	0.1 %	1	0.0 %
Manufacturing	59	50	53	41	37	49	66	76	85	3.1 %	22	59.5 %
Industrial products	14	8	7	10	6	7	9	6	19	0.7 %	8	+100.0%
Consumer products	12	20	24	21	16	25	36	49	30	0.6 %	(4)	(25.0)%
Automotive	4	1	1	1	2	4	4	4	4	0.2 %	2	100.0%
Other manufacturing	29	21	21	9	13	13	17	17	32	1.6 %	16	+100.0%
Mining	-	-	-	-	-	-	-	-	-	0.0 %	-	0.0 %
Oil and Gas	2	3	3	3	3	3	3	3	2	0.1 %	(1)	(33.3)%
Transportation	1	2	3	7	9	8	9	8	9	0.1 %	(8)	(88.9)%
Utilities	1	-	-	-	-	-	-	-	-	0.1 %	1	0.0 %
Forest products	15	16	22	15	14	14	13	13	15	0.8 %	1	7.1 %
Service industries	65	61	45	39	45	44	51	52	51	3.4 %	20	44.4 %
Automotive lease and rental	9	9	10	10	10	10	10	10	3	0.5 %	(1)	(10.0)%
Educational	-	-	-	-	-	-	-	-	-	0.0 %	-	0.0 %
Health care	4	9	3	3	6	2	2	3	2	0.2 %	(2)	(33.3)%
Business and professional services	29	24	22	18	16	16	17	14	13	1.5 %	13	81.3 %
Hospitality and recreation	3	3	4	4	4	3	4	5	6	0.2 %	(1)	(25.0)%
Other	20	16	6	4	9	13	18	20	27	1.0 %	11	+100.0%
Financial	8	11	13	12	63	48	48	74	101	0.4 %	(55)	(87.3)%
Government	1	2	2	2	2	2	2	2	2	0.1 %	(1)	(50.0)%
Other	10	34	42	36	18	7	13	3	4	0.4 %	(8)	(44.4)%
<b>Total Commercial and Corporate</b>	<b>319</b>	<b>326</b>	<b>380</b>	<b>321</b>	<b>383</b>	<b>346</b>	<b>404</b>	<b>474</b>	<b>482</b>	<b>16.7 %</b>	<b>(64)</b>	<b>(16.7)%</b>
<b>Total Specific Allowances</b>	<b>447</b>	<b>460</b>	<b>513</b>	<b>454</b>	<b>514</b>	<b>478</b>	<b>531</b>	<b>595</b>	<b>581</b>	<b>23.4 %</b>	<b>(67)</b>	<b>(13.0)%</b>
Collective allowance (2)	1,460	1,485	1,465	1,477	1,452	1,362	1,371	1,377	1,297	76.6 %	8	0.6 %
<b>Total Allowance for Credit Losses (2)</b>	<b>1,907</b>	<b>1,945</b>	<b>1,978</b>	<b>1,931</b>	<b>1,966</b>	<b>1,840</b>	<b>1,902</b>	<b>1,972</b>	<b>1,878</b>	<b>100.0 %</b>	<b>(59)</b>	<b>(3.0)%</b>

(1) Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities.

(2) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

**NET LOANS AND ACCEPTANCES  
BY PRODUCT AND INDUSTRY**

(\$ millions)

IFRS								CGAAP	
2012	2012	2012	2012	2011	2011	2011	2011	2010	
Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	

 MIX  
Q4

 INC/(DEC)  
VS LAST YEAR

Consumer													
Residential mortgages	84,065	81,939	78,432	76,586	76,135	76,079	71,607	71,816	45,712	32.8 %	7,930	10.4 %	
Cards	7,814	7,837	7,861	7,871	8,038	8,026	7,688	7,690	3,308	3.0 %	(224)	(2.8)%	
Consumer instalments & other personal loans	61,374	60,728	59,932	59,625	59,386	57,970	52,130	51,695	51,112	24.0 %	1,988	3.3 %	
<b>Total Consumer</b>	<b>153,253</b>	<b>150,504</b>	<b>146,225</b>	<b>144,082</b>	<b>143,559</b>	<b>142,075</b>	<b>131,425</b>	<b>131,201</b>	<b>100,132</b>	<b>59.8 %</b>	<b>9,694</b>	<b>6.8 %</b>	
Commercial and Corporate, excluding Securities Borrowed or Purchased under Resale Agreements													
Commercial mortgages	15,934	16,842	17,461	18,345	18,851	18,874	10,220	10,728	11,004	6.2 %	(2,917)	(15.5)%	
Commercial real estate	8,790	8,182	7,947	8,460	8,519	8,341	6,714	6,923	6,796	3.4 %	271	3.2 %	
Construction (non-real estate)	2,400	2,460	2,206	2,138	2,298	2,279	1,663	1,590	1,802	0.9 %	102	4.4 %	
Retail trade	8,495	8,500	8,458	7,567	7,129	6,599	6,720	6,098	5,751	3.3 %	1,366	19.2 %	
Wholesale trade	6,406	6,054	5,612	5,356	5,330	5,030	3,552	3,434	3,174	2.5 %	1,076	20.2 %	
Agriculture	5,078	4,909	4,542	4,492	4,488	4,305	3,832	3,921	3,839	2.0 %	590	13.1 %	
Communications	505	486	544	523	556	569	643	840	932	0.2 %	(51)	(9.2)%	
Manufacturing	9,346	9,235	9,409	9,103	8,601	8,178	5,845	5,771	6,220	3.6 %	745	8.7 %	
Industrial products	3,690	3,577	3,685	3,508	3,412	3,369	2,184	2,035	2,025	1.4 %	278	8.1 %	
Consumer products	2,748	2,747	2,751	2,731	2,569	2,444	1,894	1,840	2,263	1.1 %	179	7.0 %	
Automotive	532	511	530	548	410	445	355	381	371	0.2 %	122	29.8 %	
Other manufacturing	2,376	2,400	2,443	2,316	2,210	1,920	1,412	1,515	1,561	0.9 %	166	7.5 %	
Mining	623	634	639	664	640	730	247	254	266	0.2 %	(17)	(2.7)%	
Oil and Gas	3,456	3,723	3,579	3,815	3,466	3,165	3,136	3,279	3,678	1.3 %	(10)	(0.3)%	
Transportation	1,998	1,939	1,853	1,859	1,865	2,038	1,331	1,305	1,286	0.8 %	133	7.1 %	
Utilities	1,165	1,115	857	1,011	838	996	881	831	1,101	0.5 %	327	39.0 %	
Forest products	574	597	622	509	498	507	397	405	405	0.2 %	76	15.3 %	
Service industries	13,452	13,168	12,488	12,372	11,982	11,555	9,261	9,011	8,605	5.2 %	1,470	12.3 %	
Automotive lease and rental	1,327	1,381	1,146	1,132	1,021	1,166	964	735	612	0.5 %	306	30.0 %	
Educational	1,247	1,231	1,324	1,279	1,252	1,311	1,192	1,161	1,112	0.5 %	(5)	(0.4)%	
Health care	2,933	2,880	2,585	2,484	2,350	2,240	1,812	1,791	1,733	1.1 %	583	24.8 %	
Business and professional services	3,263	3,127	2,870	2,969	2,826	2,161	1,711	1,695	1,724	1.3 %	437	15.5 %	
Hospitality and recreation	2,233	2,056	2,113	2,091	2,085	1,987	1,770	1,770	1,756	0.9 %	148	7.1 %	
Other	2,449	2,493	2,450	2,417	2,448	2,690	1,812	1,859	1,668	0.9 %	1	0.0 %	
Financial	17,812	18,031	17,187	16,691	14,632	14,537	14,014	13,955	17,318	6.9 %	3,180	21.7 %	
Government	1,272	1,269	1,165	1,000	782	653	687	674	580	0.5 %	490	62.7 %	
Other	7,308	6,999	6,022	5,936	6,120	6,124	5,585	5,785	5,051	3.1 %	1,188	19.4 %	
<b>Total Commercial and Corporate</b>	<b>104,614</b>	<b>104,143</b>	<b>100,591</b>	<b>99,841</b>	<b>96,595</b>	<b>94,480</b>	<b>74,728</b>	<b>74,804</b>	<b>77,808</b>	<b>40.8 %</b>	<b>8,019</b>	<b>8.3 %</b>	
Loans and Acceptances, Net of Specific Allowances	257,867	254,647	246,816	243,923	240,154	236,555	206,153	206,005	177,940	100.6 %	17,713	7.4 %	
Collective allowance (1)	(1,460)	(1,485)	(1,465)	(1,477)	(1,452)	(1,362)	(1,371)	(1,377)	(1,297)	(0.6)%	8	0.6 %	
<b>Total Net Loans and Acceptances (1)</b>	<b>256,407</b>	<b>253,162</b>	<b>245,351</b>	<b>242,446</b>	<b>238,702</b>	<b>235,193</b>	<b>204,782</b>	<b>204,628</b>	<b>176,643</b>	<b>100.0 %</b>	<b>17,705</b>	<b>7.4 %</b>	

(1) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

**GROSS IMPAIRED LOANS  
AND ACCEPTANCES**  
**BY PRODUCT AND INDUSTRY (1)**

	IFRS								CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR	
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4			

Consumer												
Residential mortgages	583	556	555	511	471	404	431	485	499	0.7 %	112	23.8 %
Consumer instalments & other personal loans	401	290	288	287	288	243	254	250	222	0.6 %	113	39.2 %
<b>Total Consumer</b>	<b>984</b>	<b>846</b>	<b>843</b>	<b>798</b>	<b>759</b>	<b>647</b>	<b>685</b>	<b>735</b>	<b>721</b>	<b>0.6 %</b>	<b>225</b>	<b>29.6 %</b>
Commercial and Corporate, excluding												
Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	768	759	720	660	568	515	514	506	491	4.8 %	200	35.2 %
Commercial real estate	373	389	417	437	412	364	428	480	518	4.2 %	(39)	(9.5)%
Construction (non-real estate)	59	62	65	59	44	41	36	81	106	2.4 %	15	34.1 %
Retail trade	54	47	63	69	81	72	51	52	68	0.6 %	(27)	(33.3)%
Wholesale trade	43	41	42	20	25	43	43	57	50	0.7 %	18	72.0 %
Agriculture	106	97	105	111	104	60	53	57	58	2.1 %	2	1.9 %
Communications	6	6	6	6	7	8	2	2	2	1.2 %	(1)	(14.3)%
Manufacturing	169	166	207	154	132	133	175	214	200	1.8 %	37	28.0 %
Industrial products	32	36	40	43	37	43	54	64	67	0.9 %	(5)	(13.5)%
Consumer products	38	44	63	65	47	35	56	85	62	1.4 %	(9)	(19.1)%
Automotive	7	2	2	1	3	11	12	11	12	1.3 %	4	+100.0%
Other manufacturing	92	84	102	45	45	44	53	54	59	3.8 %	47	+100.0%
Mining	5	1	1	2	2	2	2	-	-	0.8 %	3	+100.0%
Oil and Gas	3	4	4	4	5	5	11	12	12	0.1 %	(2)	(40.0)%
Transportation	31	58	32	40	42	54	28	32	35	1.6 %	(11)	(26.2)%
Utilities	3	3	3	2	2	2	2	2	2	0.3 %	1	50.0 %
Forest products	38	51	57	47	49	51	52	50	86	6.5 %	(11)	(22.4)%
Service industries	229	199	143	108	127	115	133	162	166	1.7 %	102	80.3 %
Automotive lease and rental	11	11	12	17	15	19	21	21	5	0.8 %	(4)	(26.7)%
Educational	-	1	-	-	1	1	2	2	2	0.0 %	(1)	(100.0)%
Health care	47	38	17	13	18	10	16	21	18	1.6 %	29	+100.0%
Business and professional services	60	55	54	24	29	22	25	28	35	1.8 %	31	+100.0%
Hospitality and recreation	14	15	18	16	15	18	18	24	26	0.6 %	(1)	(6.7)%
Other	97	79	42	38	49	45	51	66	80	3.9 %	48	98.0 %
Financial	74	79	84	92	242	161	204	256	318	0.4 %	(168)	(69.4)%
Government	1	2	2	2	2	2	2	4	4	0.1 %	(1)	(50.0)%
Other	30	57	43	46	82	15	44	37	57	0.4 %	(52)	(63.4)%
<b>Total Commercial and Corporate</b>	<b>1,992</b>	<b>2,021</b>	<b>1,994</b>	<b>1,859</b>	<b>1,926</b>	<b>1,643</b>	<b>1,780</b>	<b>2,004</b>	<b>2,173</b>	<b>1.9 %</b>	<b>66</b>	<b>3.4 %</b>
<b>Total Gross Impaired Loans and Acceptances</b>	<b>2,976</b>	<b>2,867</b>	<b>2,837</b>	<b>2,657</b>	<b>2,685</b>	<b>2,290</b>	<b>2,465</b>	<b>2,739</b>	<b>2,894</b>	<b>1.2 %</b>	<b>291</b>	<b>10.8 %</b>

(1) GIL excludes Purchased Credit Impaired Loans.

**NET IMPAIRED LOANS  
AND ACCEPTANCES  
BY PRODUCT AND INDUSTRY (1)**

	IFRS								CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR	
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4			
Consumer												
Residential mortgages	517	486	492	441	399	337	363	420	447	0.6 %	118	29.6 %
Consumer instalments & other personal loans	339	226	218	224	229	178	195	194	175	0.5 %	110	48.0 %
<b>Total Consumer</b>	<b>856</b>	<b>712</b>	<b>710</b>	<b>665</b>	<b>628</b>	<b>515</b>	<b>558</b>	<b>614</b>	<b>622</b>	<b>0.6 %</b>	<b>228</b>	<b>36.3 %</b>
Commercial and Corporate, excluding												
Securities Borrowed or Purchased under Resale Agreements												
Commercial mortgages	715	722	664	616	523	459	456	443	436	4.5 %	192	36.7 %
Commercial real estate	318	320	322	359	310	293	341	388	453	3.6 %	8	2.6 %
Construction (non-real estate)	38	41	42	48	28	28	25	42	66	1.6 %	10	35.7 %
Retail trade	41	37	52	54	68	58	35	35	56	0.5 %	(27)	(39.7)%
Wholesale trade	37	37	36	11	17	33	31	43	27	0.6 %	20	+100.0%
Agriculture	98	91	99	102	96	53	39	40	41	1.9 %	2	2.1 %
Communications	5	6	6	6	7	8	1	1	1	1.0 %	(2)	(28.6)%
Manufacturing	110	116	154	113	95	84	109	138	115	1.2 %	15	15.8 %
Industrial products	18	28	33	33	31	36	45	58	48	0.5 %	(13)	(41.9)%
Consumer products	26	24	39	44	31	10	20	36	32	0.9 %	(5)	(16.1)%
Automotive	3	1	1	-	1	7	8	7	8	0.6 %	2	+100.0%
Other manufacturing	63	63	81	36	32	31	36	37	27	2.7 %	31	96.9 %
Mining	5	1	1	2	2	2	2	-	-	0.8 %	3	+100.0%
Oil and Gas	1	1	1	1	2	2	8	9	10	0.0 %	(1)	(50.0)%
Transportation	30	56	29	33	33	46	19	24	26	1.5 %	(3)	(9.1)%
Utilities	2	3	3	2	2	2	2	2	2	0.2 %	-	0.0 %
Forest products	23	35	35	32	35	37	39	37	71	4.0 %	(12)	(34.3)%
Service industries	164	138	98	69	82	71	82	110	115	1.2 %	82	100.0 %
Automotive lease and rental	2	2	2	7	5	9	11	11	2	0.2 %	(3)	(60.0)%
Educational	-	1	-	-	1	1	2	2	2	0.0 %	(1)	(100.0)%
Health care	43	29	14	10	12	8	14	18	16	1.5 %	31	+100.0%
Business and professional services	31	31	32	6	13	6	8	14	22	1.0 %	18	+100.0%
Hospitality and recreation	11	12	14	12	11	15	14	19	20	0.5 %	-	0.0 %
Other	77	63	36	34	40	32	33	46	53	3.1 %	37	92.5 %
Financial	66	68	71	80	179	113	156	182	217	0.4 %	(113)	(63.1)%
Government	-	-	-	-	-	-	-	2	2	0.0 %	-	0.0 %
Other	20	23	1	10	64	8	31	34	53	0.3 %	(44)	(68.8)%
<b>Total Commercial and Corporate</b>	<b>1,673</b>	<b>1,695</b>	<b>1,614</b>	<b>1,538</b>	<b>1,543</b>	<b>1,297</b>	<b>1,376</b>	<b>1,530</b>	<b>1,691</b>	<b>1.6 %</b>	<b>130</b>	<b>8.4 %</b>
Total Impaired Loans and Acceptances, Net of Specific Allowances	2,529	2,407	2,324	2,203	2,171	1,812	1,934	2,144	2,313	1.0 %	358	16.5 %
Collective allowance (2)	(1,460)	(1,485)	(1,465)	(1,477)	(1,452)	(1,362)	(1,371)	(1,377)	(1,297)	100.0 %	8	0.6 %
<b>Total Net Impaired Loans and Acceptances (2)</b>	<b>1,069</b>	<b>922</b>	<b>859</b>	<b>726</b>	<b>719</b>	<b>450</b>	<b>563</b>	<b>767</b>	<b>1,016</b>	<b>0.4 %</b>	<b>350</b>	<b>48.7 %</b>

(1) Net Impaired Loans exclude purchased credit impaired loans.

(2) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

**LOANS AND ACCEPTANCES  
BY GEOGRAPHIC AREA <sup>(1)</sup>**

(\$ millions)	IFRS								CGAAP	MIX Q4	INC/(DEC) VS LAST YEAR
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4		

**Gross Loans and Acceptances**

Canada	189,603	184,952	178,476	173,713	172,320	170,665	168,636	165,993	134,569	73.4 %	17,283	10.0 %
United States	63,969	64,943	63,760	65,217	63,687	61,492	33,304	36,460	34,664	24.8 %	282	0.4 %
Other Countries	4,742	5,212	5,093	5,447	4,661	4,876	4,744	4,147	9,288	1.8 %	81	1.7 %
Africa & Middle East	737	693	534	498	474	575	571	555	508	0.3 %	263	55.5 %
Asia	1,072	1,193	1,370	1,721	1,457	1,580	1,531	1,228	1,859	0.4 %	(385)	(26.4)%
Europe	984	868	545	495	445	476	592	618	448	0.4 %	539	+100.0%
Latin America & Caribbean	1,949	2,458	2,644	2,733	2,285	2,245	2,050	1,746	6,473	0.7 %	(336)	(14.7)%
<b>Total Gross Loans and Acceptances</b>	<b>258,314</b>	<b>255,107</b>	<b>247,329</b>	<b>244,377</b>	<b>240,668</b>	<b>237,033</b>	<b>206,684</b>	<b>206,600</b>	<b>178,521</b>	<b>100.0 %</b>	<b>17,646</b>	<b>7.3 %</b>

**Specific Allowance <sup>(2)</sup>**

Canada	(263)	(274)	(254)	(265)	(245)	(235)	(236)	(259)	(257)
United States	(166)	(176)	(248)	(179)	(257)	(223)	(275)	(295)	(282)
Other Countries	(18)	(10)	(11)	(10)	(12)	(20)	(20)	(41)	(42)

**Net Loans and Acceptances**

Canada	189,340	184,678	178,222	173,448	172,075	170,430	168,400	165,734	134,312	73.8 %	17,265	10.0 %
United States	63,803	64,767	63,512	65,038	63,430	61,269	33,029	36,165	34,382	24.9 %	373	0.6 %
Other Countries	4,724	5,202	5,082	5,437	4,649	4,856	4,724	4,106	9,246	1.9 %	75	1.6 %
Africa & Middle East	734	691	532	496	472	566	562	545	498	0.3 %	262	55.5 %
Asia	1,072	1,193	1,370	1,721	1,457	1,580	1,530	1,228	1,859	0.4 %	(385)	(26.4)%
Europe	969	860	536	487	435	465	582	587	416	0.4 %	534	+100.0%
Latin America & Caribbean	1,949	2,458	2,644	2,733	2,285	2,245	2,050	1,746	6,473	0.8 %	(336)	(14.7)%
<b>Total Loans and Acceptances, net of specific allowances</b>	<b>257,867</b>	<b>254,647</b>	<b>246,816</b>	<b>243,923</b>	<b>240,154</b>	<b>236,555</b>	<b>206,153</b>	<b>206,005</b>	<b>177,940</b>	<b>100.6 %</b>	<b>17,713</b>	<b>7.4 %</b>
Collective allowance <sup>(3)</sup>												
Canada	(705)	(672)	(708)	(717)	(687)	(707)	(721)	(679)	(595)	(0.3)%	18	2.6 %
United States	(755)	(813)	(757)	(760)	(765)	(655)	(650)	(698)	(702)	(0.3)%	(10)	(1.3)%
<b>Total Net Loans and Acceptances</b>	<b>256,407</b>	<b>253,162</b>	<b>245,351</b>	<b>242,446</b>	<b>238,702</b>	<b>235,193</b>	<b>204,782</b>	<b>204,628</b>	<b>176,643</b>	<b>100.0 %</b>	<b>17,705</b>	<b>7.4 %</b>

**Gross Impaired Loans and Acceptances <sup>(4)</sup>**

Canada	886	882	990	963	957	874	857	933	952
United States	2,047	1,960	1,833	1,681	1,714	1,395	1,554	1,729	1,860
Other Countries	43	25	14	13	14	21	54	77	82
Africa & Middle East	3	2	2	3	3	10	42	45	46
Asia	-	-	-	-	-	-	-	-	-
Europe	40	23	12	10	11	11	12	32	36
Latin America & Caribbean	-	-	-	-	-	-	-	-	-
<b>Total Gross Impaired Loans and Acceptances</b>	<b>2,976</b>	<b>2,867</b>	<b>2,837</b>	<b>2,657</b>	<b>2,685</b>	<b>2,290</b>	<b>2,465</b>	<b>2,739</b>	<b>2,894</b>

**Net Impaired Loans and Acceptances <sup>(4)</sup>**

Canada	623	608	736	698	712	639	621	674	695
United States	1,881	1,784	1,585	1,502	1,457	1,172	1,279	1,434	1,578
Other Countries	25	15	3	3	2	1	34	36	40
Africa & Middle East	-	-	-	1	1	-	33	35	36
Asia	-	-	-	-	-	-	-	-	-
Europe	25	15	3	2	1	1	1	1	4
Latin America & Caribbean	-	-	-	-	-	-	-	-	-
<b>Total Impaired Loans and Acceptances, net of specific allowances</b>	<b>2,529</b>	<b>2,407</b>	<b>2,324</b>	<b>2,203</b>	<b>2,171</b>	<b>1,812</b>	<b>1,934</b>	<b>2,144</b>	<b>2,313</b>
Collective allowance <sup>(3)</sup>									
Canada	(705)	(672)	(708)	(717)	(687)	(707)	(721)	(679)	(595)
United States	(755)	(813)	(757)	(760)	(765)	(655)	(650)	(698)	(702)
<b>Total Net Impaired Loans and Acceptances</b>	<b>1,069</b>	<b>922</b>	<b>859</b>	<b>726</b>	<b>719</b>	<b>450</b>	<b>563</b>	<b>767</b>	<b>1,016</b>

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

(2) Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities.

(3) Includes collective allowances related to off-balance sheet instruments and undrawn commitments which are reported in Other Liabilities.

(4) GITL and NIL excludes purchased credit impaired loans.



**CHANGES IN ALLOWANCES  
FOR CREDIT LOSSES (ACL)**

(\$ millions)

	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4					2012
Balance at beginning of period	1,973	2,003	1,976	2,011	1,882	1,925	1,985	1,973	1,879		2,011	1,973	1,902	
Provision for credit losses	192	237	195	141	362	230	297	323	253		765	1,212	1,049	
Recoveries	230	196	197	223	71	61	50	59	52		846	241	183	
Write-offs	(410)	(409)	(398)	(377)	(318)	(338)	(338)	(336)	(292)		(1,594)	(1,330)	(1,216)	
Other, including foreign exchange rate changes	(49)	(54)	33	(22)	14	4	(69)	(34)	(5)		(92)	(85)	(31)	
Allowances at end of period	1,936	1,973	2,003	1,976	2,011	1,882	1,925	1,985	1,887		1,936	2,011	1,887	
Total Allowance comprised of : Loans	1,706	1,755	1,807	1,756	1,783	1,706	1,763	1,836	1,878		1,706	1,783	1,878	
Specific allowance for other credit instruments	29	28	25	45	45	42	23	13	9		29	45	9	
Collective allowance for other credit instruments and undrawn commitments	201	190	171	175	183	134	139	136	-		201	183	-	

**Allocation of Recoveries by Market**

Consumer	44	43	58	71	43	35	30	33	41		216	141	137
Commercial and Corporate	186	153	139	152	28	26	20	26	11		630	100	46

**Allocation of Write-offs by Market**

Consumer	310	245	265	236	232	215	212	217	172		1,056	876	752
Commercial and Corporate	100	164	133	141	86	123	126	119	120		538	454	464

**CHANGES IN IMPAIRED LOANS  
AND ACCEPTANCES (1)**

(\$ millions)

	IFRS									CGAAP	IFRS			CGAAP
	2012	2012	2012	2012	2011	2011	2011	2011	2010	Fiscal	Fiscal	Fiscal	Fiscal	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4					2012
<b>Total Impaired Loans and Acceptances</b>														
GIL, Beginning of Period	2,867	2,837	2,657	2,685	2,290	2,465	2,739	2,894	2,801		2,685	2,894	3,297	
Retail formations (3)	407	268	330	292	271	190	212	233	209		1,297	906	941	
Retail reductions (2)	(58)	(126)	(126)	(121)	(32)	(114)	(155)	(105)	(58)		(431)	(406)	(323)	
Business and government formations	380	523	569	332	461	239	145	241	424		1,804	1,086	1,389	
Business and government reductions (2)	(309)	(332)	(301)	(258)	(92)	(253)	(243)	(291)	(244)		(1,200)	(879)	(1,427)	
Net new additions (reductions) (3)	420	333	472	245	608	62	(41)	78	331		1,470	707	580	
Retail write-offs (3)	(211)	(139)	(159)	(132)	(127)	(114)	(107)	(114)	(118)		(641)	(462)	(523)	
Business and government write-offs	(100)	(164)	(133)	(141)	(86)	(123)	(126)	(119)	(120)		(538)	(454)	(460)	
Write-offs (3)	(311)	(303)	(292)	(273)	(213)	(237)	(233)	(233)	(238)		(1,179)	(916)	(983)	
GIL, End of Period	2,976	2,867	2,837	2,657	2,685	2,290	2,465	2,739	2,894		2,976	2,685	2,894	
ACL, Beginning of Period	1,945	1,978	1,931	1,966	1,840	1,902	1,972	1,964	1,879		1,966	1,964	1,902	
Increase / (Decrease) - specific allowance	397	356	457	317	354	285	274	350	296		1,527	1,263	1,201	
Increase / (Decrease) - collective allowance	(25)	20	(12)	25	90	(9)	(6)	(6)	(5)		8	69	(9)	
Write - offs	(410)	(409)	(398)	(377)	(318)	(338)	(338)	(336)	(292)		(1,594)	(1,330)	(1,216)	
ACL, End of Period (4)	1,907	1,945	1,978	1,931	1,966	1,840	1,902	1,972	1,878		1,907	1,966	1,878	
NIL, Beginning of Period	922	859	726	719	450	563	767	930	922		719	930	1,395	
Change in gross impaired loans	109	30	180	(28)	395	(175)	(274)	(155)	93		291	(209)	(511)	
Change in allowance for credit losses (4)	38	33	(47)	35	(126)	62	70	(8)	1		59	(2)	24	
NIL, End of Period	1,069	922	859	726	719	450	563	767	1,016		1,069	719	1,016	

(1) GIL and NIL excludes purchased credit impaired loans.

(2) Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and offsets for consumer write-offs which have not been recognized in formations.

(3) Excludes certain loans that are written off directly and not classified as new formations (Q4'12 \$99 million, Q3'12 \$106 million, Q2'12 \$106 million, Q1'12 \$104 million, Q4'11 \$105 million, Q3'11 \$101 million, Q2'11 \$105 million, Q1'11 \$103 million).

(4) Excludes specific allowances for Other Credit Instruments, which are included in Other Liabilities. Includes collective allowances related to off-balance sheet instruments and undrawn commitments.

DERIVATIVE INSTRUMENTS (\$ millions)	As at October 31, 2012				As at July 31, 2012				As at April 30, 2012				As at January 31, 2012			
	Notional Amount	Replacement Cost	Credit risk Equivalent	BASEL II	Notional Amount	Replacement Cost	Credit risk Equivalent	BASEL II	Notional Amount	Replacement Cost	Credit risk Equivalent	BASEL II	Notional Amount	Replacement Cost	Credit risk Equivalent	BASEL II
				Risk-weighted Assets (1)				Risk-weighted Assets (1)				Risk-weighted Assets (1)				Risk-weighted Assets (1)
<b>Interest Rate Contracts</b>																
Over-the-counter																
Swaps	1,965,176	36,911	41,412		2,097,614	39,411	44,048		2,020,652	34,119	39,656		1,803,271	40,782	46,622	
Forward rate agreements	569,748	98	68		525,754	124	105		360,528	83	90		419,665	115	141	
Purchased options	24,015	1,174	1,270		26,154	1,305	1,407		28,105	1,262	1,375		32,604	1,425	1,545	
Written options	31,364	-	-		34,903	-	-		37,286	-	-		39,663	-	-	
<b>Total Interest Rate Contracts</b>	<b>2,590,303</b>	<b>38,183</b>	<b>42,750</b>	<b>2,355</b>	<b>2,684,425</b>	<b>40,840</b>	<b>45,560</b>	<b>2,555</b>	<b>2,446,571</b>	<b>35,464</b>	<b>41,121</b>	<b>2,414</b>	<b>2,295,203</b>	<b>42,322</b>	<b>48,308</b>	<b>2,828</b>
Exchange traded																
Futures	76,306	-	-		86,045	-	-		108,445	-	-		130,933	-	-	
Purchased options	16,307	-	-		22,011	-	-		13,658	-	-		16,080	-	-	
Written options	13,818	-	-		19,432	-	-		11,339	-	-		14,719	-	-	
<b>Total Exchange Traded</b>	<b>106,431</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>127,488</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>133,442</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>161,732</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Interest Rate Contracts</b>	<b>2,696,734</b>	<b>38,183</b>	<b>42,750</b>	<b>2,355</b>	<b>2,811,913</b>	<b>40,840</b>	<b>45,560</b>	<b>2,555</b>	<b>2,580,013</b>	<b>35,464</b>	<b>41,121</b>	<b>2,414</b>	<b>2,456,935</b>	<b>42,322</b>	<b>48,308</b>	<b>2,828</b>
<b>Foreign Exchange Contracts</b>																
Over-the-counter																
Cross-currency swaps	30,245	1,159	2,690		28,542	1,190	2,563		29,422	1,310	2,759		29,495	1,341	2,806	
Cross-currency interest rate swaps	238,675	4,408	15,317		227,368	5,084	15,497		225,335	4,241	14,615		214,080	4,989	15,023	
Forward foreign exchange contracts	217,345	2,338	4,423		227,532	2,715	5,016		232,461	2,441	4,723		232,371	2,834	5,224	
Purchased options	8,682	105	190		11,979	184	307		10,564	121	231		9,029	136	231	
Written options	10,588	-	-		13,175	-	-		12,518	-	-		10,368	-	-	
<b>Total Foreign Exchange Contracts</b>	<b>505,535</b>	<b>8,010</b>	<b>22,620</b>	<b>1,836</b>	<b>508,596</b>	<b>9,173</b>	<b>23,383</b>	<b>1,898</b>	<b>510,300</b>	<b>8,113</b>	<b>22,328</b>	<b>2,020</b>	<b>495,343</b>	<b>9,300</b>	<b>23,284</b>	<b>1,908</b>
Exchange traded																
Futures	767	-	-		593	-	-		515	-	-		423	-	-	
Purchased options	3,505	-	-		3,100	-	-		3,457	-	-		2,992	-	-	
Written options	1,404	-	-		2,472	-	-		1,549	-	-		1,822	-	-	
<b>Total Exchange Traded</b>	<b>5,676</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,165</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,521</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,237</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Foreign Exchange Contracts</b>	<b>511,211</b>	<b>8,010</b>	<b>22,620</b>	<b>1,836</b>	<b>514,761</b>	<b>9,173</b>	<b>23,383</b>	<b>1,898</b>	<b>515,821</b>	<b>8,113</b>	<b>22,328</b>	<b>2,020</b>	<b>500,580</b>	<b>9,300</b>	<b>23,284</b>	<b>1,908</b>
<b>Commodity Contracts</b>																
Over-the-counter																
Swaps	15,528	804	2,430		16,436	1,016	2,816		15,021	1,587	3,303		15,552	1,561	3,232	
Purchased options	9,384	100	1,286		9,348	117	1,286		10,014	268	1,549		9,319	226	1,434	
Written options	5,479	-	-		5,201	-	-		5,571	-	-		5,035	-	-	
<b>Total Commodity Contracts</b>	<b>30,391</b>	<b>904</b>	<b>3,716</b>	<b>667</b>	<b>30,985</b>	<b>1,133</b>	<b>4,102</b>	<b>709</b>	<b>30,606</b>	<b>1,855</b>	<b>4,852</b>	<b>884</b>	<b>29,906</b>	<b>1,787</b>	<b>4,666</b>	<b>776</b>
Exchange traded																
Futures	21,743	-	-		20,972	-	-		21,156	-	-		20,840	-	-	
Purchased options	9,315	-	-		8,562	-	-		8,733	-	-		8,586	-	-	
Written options	10,762	-	-		10,060	-	-		10,760	-	-		10,392	-	-	
<b>Total Exchange Traded</b>	<b>41,820</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>39,594</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>40,649</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>39,818</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Commodity Contracts</b>	<b>72,211</b>	<b>904</b>	<b>3,716</b>	<b>667</b>	<b>70,579</b>	<b>1,133</b>	<b>4,102</b>	<b>709</b>	<b>71,255</b>	<b>1,855</b>	<b>4,852</b>	<b>884</b>	<b>69,724</b>	<b>1,787</b>	<b>4,666</b>	<b>776</b>
<b>Equity Contracts</b>																
Over-the-counter																
Exchange traded	30,000	347	2,416		27,615	302	1,975		26,005	390	1,956		25,438	405	1,921	
<b>Total Equity Contracts</b>	<b>32,252</b>	<b>347</b>	<b>2,416</b>	<b>102</b>	<b>29,272</b>	<b>302</b>	<b>1,975</b>	<b>98</b>	<b>27,905</b>	<b>390</b>	<b>1,956</b>	<b>125</b>	<b>45,941</b>	<b>405</b>	<b>1,921</b>	<b>127</b>
<b>Credit Default Swaps</b>																
Over-the-counter																
Purchased	11,682	237	746		13,320	330	930		14,719	389	1,076		13,773	549	1,286	
Written	24,126	-	-		29,721	-	-		32,002	-	-		35,017	-	-	
<b>Total Credit Default Swaps</b>	<b>35,808</b>	<b>237</b>	<b>746</b>	<b>588</b>	<b>43,041</b>	<b>330</b>	<b>930</b>	<b>604</b>	<b>46,721</b>	<b>389</b>	<b>1,076</b>	<b>642</b>	<b>48,790</b>	<b>549</b>	<b>1,286</b>	<b>676</b>
<b>Sub-total</b>	<b>3,348,216</b>	<b>47,681</b>	<b>72,248</b>	<b>5,548</b>	<b>3,469,566</b>	<b>51,778</b>	<b>75,950</b>	<b>5,864</b>	<b>3,241,715</b>	<b>46,211</b>	<b>71,333</b>	<b>6,085</b>	<b>3,121,970</b>	<b>54,363</b>	<b>79,465</b>	<b>6,315</b>
<b>Impact of master netting agreements</b>	<b>n.a.</b>	<b>(35,087)</b>	<b>(51,297)</b>	<b>-</b>	<b>n.a.</b>	<b>(38,036)</b>	<b>(54,100)</b>	<b>-</b>	<b>n.a.</b>	<b>(33,358)</b>	<b>(48,791)</b>	<b>-</b>	<b>n.a.</b>	<b>(40,406)</b>	<b>(55,873)</b>	<b>-</b>
<b>Total</b>	<b>3,348,216</b>	<b>12,594</b>	<b>20,951</b>	<b>5,548</b>	<b>3,469,566</b>	<b>13,742</b>	<b>21,850</b>	<b>5,864</b>	<b>3,241,715</b>	<b>12,853</b>	<b>22,542</b>	<b>6,085</b>	<b>3,121,970</b>	<b>13,957</b>	<b>23,592</b>	<b>6,315</b>

(1) Risk-weighted Assets are reported after the impact of master netting agreements.

## IFRS

## DERIVATIVE INSTRUMENTS

Fair Value (\$ millions)	As at October 31, 2012			As at July 31, 2012			As at April 30, 2012			As at January 31, 2012			As at October 31, 2011		
	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net	Gross Assets	Gross Liabilities	Net
<b>TRADING</b>															
<b>Interest Rate Contracts</b>															
Swaps	36,040	(35,207)	833	38,325	(37,274)	1,051	32,854	(32,076)	778	38,852	(37,710)	1,142	34,848	(33,417)	1,431
Forward rate agreements	98	(104)	(6)	124	(130)	(6)	83	(88)	(5)	115	(110)	5	117	(116)	1
Futures	1	(3)	(2)	1	(4)	(3)	4	(4)	-	4	(2)	2	4	(12)	(8)
Purchased options	1,180	-	1,180	1,314	-	1,314	1,269	-	1,269	1,432	-	1,432	1,317	-	1,317
Written options	-	(1,208)	(1,208)	-	(1,394)	(1,394)	-	(1,443)	(1,443)	-	(1,776)	(1,776)	-	(1,630)	(1,630)
	37,319	(36,522)	797	39,764	(38,802)	962	34,210	(33,611)	599	40,403	(39,598)	805	36,286	(35,175)	1,111
<b>Foreign Exchange Contracts</b>															
Cross-currency swaps	1,159	(1,406)	(247)	1,190	(1,689)	(499)	1,310	(1,743)	(433)	1,341	(1,872)	(531)	1,381	(1,897)	(516)
Cross-currency interest rate swaps	4,408	(4,193)	215	5,084	(4,869)	215	4,241	(3,791)	450	4,989	(4,670)	319	5,139	(4,606)	533
Forward foreign exchange contracts	1,713	(1,768)	(55)	1,831	(2,222)	(391)	1,465	(1,686)	(221)	1,877	(2,338)	(461)	2,706	(3,165)	(459)
Purchased options	140	-	140	237	-	237	153	-	153	155	-	155	190	-	190
Written options	-	(109)	(109)	-	(220)	(220)	-	(142)	(142)	-	(153)	(153)	-	(164)	(164)
	7,420	(7,476)	(56)	8,342	(9,000)	(658)	7,169	(7,362)	(193)	8,362	(9,033)	(671)	9,416	(9,832)	(416)
<b>Commodity Contracts</b>															
Swaps	804	(1,180)	(376)	1,016	(1,422)	(406)	1,587	(1,527)	60	1,561	(1,673)	(112)	1,041	(1,173)	(132)
Purchased options	428	-	428	487	-	487	725	-	725	723	-	723	570	-	570
Written options	-	(561)	(561)	-	(624)	(624)	-	(771)	(771)	-	(794)	(794)	-	(667)	(667)
	1,232	(1,741)	(509)	1,503	(2,046)	(543)	2,312	(2,298)	14	2,284	(2,467)	(183)	1,611	(1,840)	(229)
	367	(2,268)	(1,901)	354	(2,208)	(1,854)	439	(2,029)	(1,590)	3,734	(2,679)	1,055	4,336	(2,398)	1,938
<b>Equity Contracts</b>															
<b>Credit Default Swaps</b>															
Purchased	237	-	237	330	-	330	389	-	389	549	-	549	715	-	715
Written	-	(156)	(156)	-	(294)	(294)	-	(324)	(324)	-	(553)	(553)	-	(880)	(880)
	237	(156)	81	330	(294)	36	389	(324)	65	549	(553)	(4)	715	(880)	(165)
Total fair value - trading derivatives	46,575	(48,163)	(1,588)	50,293	(52,350)	(2,057)	44,519	(45,624)	(1,105)	55,332	(54,330)	1,002	52,364	(50,125)	2,239
<b>HEDGING</b>															
<b>Interest Rate Contracts</b>															
Cash flow hedges - swaps	134	(146)	(12)	228	(162)	66	223	(281)	(58)	644	(148)	496	554	(164)	390
Fair value hedges - swaps	737	(396)	341	858	(569)	289	1,042	(532)	510	1,286	(635)	651	1,158	(570)	588
Total swaps	871	(542)	329	1,086	(731)	355	1,265	(813)	452	1,930	(783)	1,147	1,712	(734)	978
<b>Foreign Exchange Contracts</b>															
Cash flow hedges - Forward foreign exchange contracts	625	(31)	594	884	(51)	833	976	(35)	941	957	(44)	913	1,037	(75)	962
Total foreign exchange contracts	625	(31)	594	884	(51)	833	976	(35)	941	957	(44)	913	1,037	(75)	962
Total fair value - hedging derivatives	1,496	(573)	923	1,970	(782)	1,188	2,241	(848)	1,393	2,887	(827)	2,060	2,749	(809)	1,940
Total fair value	48,071	(48,736)	(665)	52,263	(53,132)	(869)	46,760	(46,472)	288	58,219	(55,157)	3,062	55,113	(50,934)	4,179
Less: Net impact of master netting agreements	(35,087)	35,087	-	(38,036)	38,036	-	(33,358)	33,358	-	(40,406)	40,406	-	(35,856)	35,856	-
Total	12,984	(13,649)	(665)	14,227	(15,096)	(869)	13,402	(13,114)	288	17,813	(14,751)	3,062	19,257	(15,078)	4,179

**INTEREST RATE GAP POSITION**  
**As at October 31, 2012**

(\$ millions)		0 to 3	4 to 6	7 to 12	Total	1 to 5	Over	Non-	Total
		months	months	months	within 1 year	years	5 years	interest sensitive	
Canadian Dollars									
	Assets	150,009	4,723	16,366	171,098	75,615	7,796	14,515	269,024
	Liabilities and Capital	116,131	9,243	17,626	143,000	79,884	11,557	34,583	269,024
	Off-Balance Sheet	(31,944)	1,734	3,124	(27,086)	19,523	7,563	-	-
<b>Gap - October 31, 2012</b>		<b>1,934</b>	<b>(2,786)</b>	<b>1,864</b>	<b>1,012</b>	<b>15,254</b>	<b>3,802</b>	<b>(20,068)</b>	<b>-</b>
Gap - July 31, 2012		584	(1,723)	1,246	107	15,789	3,510	(19,406)	-
Gap - April 30, 2012		(2,380)	(874)	2,665	(589)	16,105	3,103	(18,619)	-
Gap - January 31, 2012		1,532	(2,009)	1,652	1,175	13,574	3,386	(18,135)	-
Gap - October 31, 2011		2,405	552	(221)	2,736	11,282	3,560	(17,578)	-
U.S. Dollar and Other Currencies									
	Assets	201,061	10,417	11,805	223,283	28,798	3,651	693	256,425
	Liabilities and Capital	198,444	7,389	8,746	214,579	37,732	3,739	375	256,425
	Off-Balance Sheet	(6,489)	999	1,199	(4,291)	4,666	(375)	-	-
<b>Gap - October 31, 2012</b>		<b>(3,872)</b>	<b>4,027</b>	<b>4,258</b>	<b>4,413</b>	<b>(4,268)</b>	<b>(463)</b>	<b>318</b>	<b>-</b>
Gap - July 31, 2012		(3,674)	2,779	6,219	5,324	(5,273)	(428)	377	-
Gap - April 30, 2012		(1,908)	888	3,529	2,509	(1,851)	(1,092)	434	-
Gap - January 31, 2012		(2,239)	3,429	1,208	2,398	(1,590)	(1,110)	302	-
Gap - October 31, 2011		(4,033)	5,111	1,164	2,242	(2,357)	(417)	532	-

**Gap Position Major Assumptions - Deposits**
**Liabilities**

- Fixed rate, fixed term liabilities, such as investment certificates, are reported at scheduled maturity with estimated redemptions that reflect expected depositor behaviour.
- Interest bearing deposits on which the customer interest rate changes with the prime rate or other short-term market rates are reported in the 0 to 3 months category.
- Fixed rate and non-interest bearing liabilities with no defined maturity are reported based upon an assumed maturity profile that considers historical and forecasted trends in balances.

**Capital**

- Common shareholders' equity is reported as non-interest sensitive.

**Gap Position Major Assumptions - Assets**

- Fixed rate, fixed term assets, such as residential mortgage loans and consumer loans, are reported based upon the scheduled repayments and estimated prepayments that reflect expected borrower behaviour.
- Trading and Underwriting (mark-to-market) assets and interest bearing assets on which the customer interest rate changes with the prime rate or other short-term market rates are reported in the 0 to 3 months category.
- Goodwill, intangible and fixed assets are reported as non-interest sensitive.
- Other fixed rate and non-interest bearing assets with no defined maturity are reported based upon an assumed maturity profile that considers historical and forecasted trends in balances.

INTEREST RATE RISK SENSITIVITY (\$ millions)	100 Basis Point Increase						100 Basis Point Decrease					
	Earnings Sensitivity			Economic Value Sensitivity			Earnings Sensitivity			Economic Value Sensitivity		
	Money Market/ Available for			Money Market/ Available for			Money Market/ Available for			Money Market/ Available for		
	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total
October 31, 2012	20.1	(9.2)	10.9	(537.6)	(49.6)	(587.2)	(74.6)	(6.4)	(81.0)	402.9	8.6	411.5
July 31, 2012	16.5	(19.9)	(3.4)	(538.9)	(53.0)	(591.9)	(79.7)	5.2	(74.5)	402.5	17.4	419.9
April 30, 2012	26.1	(33.4)	(7.3)	(562.6)	(82.4)	(645.0)	(81.1)	16.0	(65.1)	307.1	43.2	350.3
January 31, 2012	19.3	(24.8)	(5.5)	(553.6)	(64.1)	(617.7)	(104.5)	12.6	(91.9)	364.3	34.4	398.7
October 31, 2011	24.8	(17.2)	7.6	(614.3)	(65.3)	(679.6)	(102.5)	8.3	(94.2)	441.8	43.8	485.6

INTEREST RATE RISK SENSITIVITY (\$ millions)	200 Basis Point Increase						200 Basis Point Decrease					
	Earnings Sensitivity			Economic Value Sensitivity			Earnings Sensitivity			Economic Value Sensitivity		
	Money Market/ Available for			Money Market/ Available for			Money Market/ Available for			Money Market/ Available for		
	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total	Structural	Sale (Accrual)	Total
October 31, 2012	27.2	(18.4)	8.8	(1,223.1)	(99.2)	(1,322.3)	(75.1)	(9.7)	(84.8)	783.6	6.4	790.0
July 31, 2012	24.2	(39.7)	(15.5)	(1,242.9)	(106.1)	(1,349.0)	(74.9)	4.0	(70.9)	806.7	16.4	823.1
April 30, 2012	43.0	(66.8)	(23.8)	(1,244.6)	(164.8)	(1,409.4)	(34.7)	16.7	(18.0)	724.6	48.3	772.9
January 31, 2012	52.6	(49.7)	2.9	(1,220.4)	(128.2)	(1,348.6)	(94.3)	12.8	(81.5)	667.0	34.8	701.8
October 31, 2011	69.3	(34.3)	35.0	(1,295.7)	(130.5)	(1,426.2)	(63.3)	8.5	(54.8)	829.4	50.9	880.3

**Earnings Sensitivity/Economic Value Sensitivity - Interest Rate Risk**

"Earnings Sensitivity" is the impact of change in interest rates on after tax twelve month net income, while, "Economic Value Sensitivity" is the impact of a change in interest rates on the before tax value of our assets and liabilities.

"100/200 Basis Point Increase/Decrease" is the impact on earnings and economic value of a one time increase/decrease of 100/200 basis points in interest rates, applied to our position at the period end. In all cases, interest rate scenarios did not fall below 0%. Calculations do not reflect the effect of actions which the bank may take to reduce risk.

Losses are in brackets and benefits are presented as positive amounts.

Structural Balance Sheet is primarily CAD/U.S. consumer, commercial and corporate loans and deposits, related wholesale funding structures and regulatory capital instruments. For these portfolios, risk measures reflect asset/liability interest rate mismatches, embedded options, including the expected impact of customer behaviour, and the impact of minimum rates on loans and deposits.

Money market/Available for Sale (accrual) exposures are bank placements and acceptances, repos and reverse repos, international loans and certain available-for-sale securities for major currencies. While categorized as trading and underwriting, these portfolios are accounted for using accrual accounting or are marked to market through Other Comprehensive Income, as appropriate, under GAAP.

For BMO's Insurance businesses, a 100 basis point increase in interest rates at October 31, 2012, results in an increase in earnings after tax of \$94 million and an increase in before tax economic value of \$560 million (\$101 million and \$646 million, respectively, at July 31, 2012; and \$88 million and \$436 million, respectively, at October 31, 2011). A 100 basis point decrease in interest rates at October 31, 2012, results in a decrease in earnings after tax of \$74 million and a decrease in before tax economic value of \$634 million (\$89 million and \$742 million, respectively, at July 31, 2012; and \$82 million and \$494 million, respectively, at October 31, 2011). These impacts are not reflected in the table above.

**ASSET LIQUIDITY AND DEPOSITS**

(\$ millions except as noted)

	IFRS								CGAAP	MIX	INC/(DEC) VS LAST YEAR
	2012 Q4	2012 Q3	2012 Q2	2012 Q1	2011 Q4	2011 Q3	2011 Q2	2011 Q1	2010 Q4		

**Asset Liquidity**

Canadian Dollar Cash and Securities												
Cash and cash equivalents	3,991	4,949	3,437	3,837	5,799	6,455	(513)	2,531	1,681	2.6 %	(1,808)	(31.2)%
Interest bearing deposits with banks	2,218	2,328	2,682	2,751	2,299	2,435	2,557	2,542	586	1.4 %	(81)	(3.5)%
Securities (1)												
Government debt	36,815	41,764	42,093	42,306	41,577	37,946	39,919	36,681	35,711	23.8 %	(4,762)	(11.5)%
Mortgage-backed securities and collateralized mortgage obligations (2)	613	837	922	1,028	1,081	204	204	205	8,443	0.4 %	(468)	(43.3)%
Corporate debt	11,787	11,312	11,614	10,640	10,373	12,179	10,738	10,422	11,715	7.6 %	1,414	13.6 %
Corporate equity	28,614	26,805	26,621	24,165	23,054	24,478	24,060	23,051	19,664	18.5 %	5,560	24.1 %
<b>Total securities</b>	<b>77,829</b>	<b>80,718</b>	<b>81,250</b>	<b>78,139</b>	<b>76,085</b>	<b>74,807</b>	<b>74,921</b>	<b>70,359</b>	<b>75,533</b>	<b>50.3 %</b>	<b>1,744</b>	<b>2.3 %</b>
<b>Total Canadian dollar cash and securities</b>	<b>84,038</b>	<b>87,995</b>	<b>87,369</b>	<b>84,727</b>	<b>84,183</b>	<b>83,697</b>	<b>76,965</b>	<b>75,432</b>	<b>77,800</b>	<b>54.3 %</b>	<b>(145)</b>	<b>(0.2)%</b>
U.S. Dollar and Other Currency Cash and Securities												
Cash and cash equivalents	15,950	28,643	30,680	35,716	13,877	26,671	25,013	18,238	15,687	10.3 %	2,073	14.9 %
Interest bearing deposits with banks	4,123	3,667	4,328	4,852	3,681	4,614	2,752	2,951	2,600	2.7 %	442	12.0 %
Securities (1)												
Government debt	29,436	28,991	25,793	24,875	24,653	26,203	22,535	29,161	31,097	19.0 %	4,783	19.4 %
Mortgage-backed securities and collateralized mortgage obligations (2)	7,348	7,612	6,808	7,529	7,170	7,799	3,471	722	1,538	4.8 %	178	2.5 %
Corporate debt	10,484	9,932	10,013	9,345	8,762	5,802	7,291	7,533	5,499	6.8 %	1,722	19.7 %
Corporate equity	3,227	2,966	3,255	6,500	5,445	6,011	6,721	10,970	9,732	2.1 %	(2,218)	(40.7)%
<b>Total securities</b>	<b>50,495</b>	<b>49,501</b>	<b>45,869</b>	<b>48,249</b>	<b>46,030</b>	<b>45,815</b>	<b>40,018</b>	<b>48,386</b>	<b>47,866</b>	<b>32.7 %</b>	<b>4,465</b>	<b>9.7 %</b>
<b>Total U.S. dollar and other currency cash and securities</b>	<b>70,568</b>	<b>81,811</b>	<b>80,877</b>	<b>88,817</b>	<b>63,588</b>	<b>77,100</b>	<b>67,783</b>	<b>69,575</b>	<b>66,153</b>	<b>45.7 %</b>	<b>6,980</b>	<b>11.0 %</b>
<b>Total Cash and Securities (3) (4)</b>	<b>154,606</b>	<b>169,806</b>	<b>168,246</b>	<b>173,544</b>	<b>147,771</b>	<b>160,797</b>	<b>144,748</b>	<b>145,007</b>	<b>143,953</b>	<b>100.0 %</b>	<b>6,835</b>	<b>4.6 %</b>
Securities borrowed or purchased under resale agreements	44,238	45,535	42,253	42,608	37,970	38,301	33,040	35,887	28,102			
NHA mortgage-backed securities (reported as loans at amortized cost) (2)	9,094	9,211	7,986	9,466	8,006	7,911	7,811	7,241	-			
<b>Liquid Assets (4) (5)</b>	<b>207,938</b>	<b>224,552</b>	<b>218,485</b>	<b>225,618</b>	<b>193,747</b>	<b>207,009</b>	<b>185,599</b>	<b>188,135</b>	<b>172,055</b>			
Cash and securities-to-total assets	29.4%	31.3%	32.0%	32.2%	29.5%	32.0%	32.9%	33.1%	35.0%			
Pledged assets included in total cash and securities (3)	46,623	52,290	53,124	52,958	40,569	55,994	49,766	48,084	50,506			
Pledged assets included in total securities borrowed or purchased under resale agreements	18,796	26,246	25,286	26,379	16,854	20,215	10,817	22,887	18,920			
Pledged other assets	43,229	45,717	48,062	47,667	45,534	46,402	44,498	45,462	9,946			
<b>Total pledged assets</b>	<b>108,648</b>	<b>124,253</b>	<b>126,472</b>	<b>127,004</b>	<b>102,957</b>	<b>122,611</b>	<b>105,081</b>	<b>116,433</b>	<b>79,372</b>			

(1) Average securities balances are shown on page 15.

(2) Under IFRS, NHA MBS that include BMO originated mortgages as the underlying collateral are classified as loans. Unencumbered NHA MBS securities have liquidity value and are included as liquid assets under the bank's liquidity and funding management frame. This amount is shown as a separate line item called NHA mortgage-backed securities in 2012 and 2011. Prior to 2011, these securities were reported as available-for-sale securities, and included as part of mortgage-backed securities and collateralized mortgage obligations.

(3) Included within liquid assets are cash and securities that have been pledged as security for securities borrowed, securities lent, securities sold under repurchase agreements and other secured liabilities. While pledged, these assets are not available to meet our liquidity risk.

Liquid assets do not include collateral received from clients that has been repledged in the bank's activities.

(4) Cash and securities and liquid assets do not include other significant sources of liquidity, including highly rated collateral received from third parties that may be rehypothecated or potential liquidity that could be realized under borrowing programs with central banks or other market sources. Total cash and securities also includes select holdings management believes are not readily available to support the liquidity requirements of the bank (e.g., minimum required deposits at central banks of \$1,059 million, securities held in

BMO's insurance subsidiary of \$5,865 million, structured investment vehicles of \$1,692 million, credit protection vehicle of \$2,180 million, and certain investments held in our merchant banking business of \$714 million).

(5) Liquid assets are primarily held in our trading business and in supplemental liquidity pools that are maintained for contingent liquidity risk management purposes.

**Deposits**

Canadian Dollar Deposits												
Banks	4,718	5,364	4,094	3,404	3,421	3,732	3,432	2,711	3,469	1.5 %	1,297	37.9 %
Businesses and governments	86,113	79,059	73,126	74,520	75,556	67,236	67,232	67,794	69,760	26.6 %	10,557	14.0 %
Individuals	82,091	82,296	81,146	81,165	81,286	79,320	79,053	77,860	78,601	25.3 %	805	1.0 %
<b>Total</b>	<b>172,922</b>	<b>166,719</b>	<b>158,366</b>	<b>159,089</b>	<b>160,263</b>	<b>150,288</b>	<b>149,717</b>	<b>148,365</b>	<b>151,830</b>	<b>53.4 %</b>	<b>12,659</b>	<b>7.9 %</b>
U.S. Dollar and Other Currency Deposits												
Banks	12,572	17,950	18,414	16,746	17,456	19,218	15,512	17,171	15,966	3.9 %	(4,884)	(28.0)%
Businesses and governments	99,069	104,639	98,413	99,332	83,653	81,612	68,898	66,434	61,013	30.6 %	15,416	18.4 %
Individuals	39,139	39,660	40,874	41,390	41,001	40,929	20,144	20,774	20,442	12.1 %	(1,862)	(4.5)%
<b>Total</b>	<b>150,780</b>	<b>162,249</b>	<b>157,701</b>	<b>157,468</b>	<b>142,110</b>	<b>141,759</b>	<b>104,554</b>	<b>104,379</b>	<b>97,421</b>	<b>46.6 %</b>	<b>8,670</b>	<b>6.1 %</b>
<b>Total Deposits</b>	<b>323,702</b>	<b>328,968</b>	<b>316,067</b>	<b>316,557</b>	<b>302,373</b>	<b>292,047</b>	<b>254,271</b>	<b>252,744</b>	<b>249,251</b>	<b>100.0 %</b>	<b>21,329</b>	<b>7.1 %</b>
Core deposits (6)	190,725	185,118	183,383	183,904	177,290	173,592	137,661	139,855	135,347			
Customer Deposits (7)	203,547	198,539	196,265	199,862	194,361	190,301	155,697	155,619	152,862			
<b>Customer Deposits and Capital-to-Total Loans Ratio (8)</b>	<b>93.6%</b>	<b>92.6%</b>	<b>94.6%</b>	<b>96.9%</b>	<b>96.5%</b>	<b>95.9%</b>	<b>91.4%</b>	<b>90.7%</b>	<b>104.1%</b>			

(6) Core deposits are comprised of customer operating and saving deposits and smaller fixed-date deposits (less than or equal to \$100,000).

(7) Customer Deposits are core deposits plus larger fixed-date deposits excluding wholesale customer deposits.

(8) Total loans exclude securities borrowed or purchased under resale agreements.

**BASEL II APPENDIX**

**AIRB (Advanced Internal Ratings Based approach):** The AIRB approach is the most advanced of the range of options for determining the capital requirements for credit risk. This option allows banks to use their own internal model to measure credit risk capital requirements, subject to regulatory approval. OSFI has indicated that it expects the Big Five Canadian Banks to adopt the AIRB approach.

**Capital Floor:** A capital floor based on Basel I is calculated by banks which use Basel II AIRB approach to credit risk, as required by our regulator, the Office of the Superintendent of Financial Institutions (OSFI).

**Commitments (Undrawn):** The EAD on the difference between the authorized and drawn amounts (e.g., the unused portion of a line of credit) before adjustments for credit risk mitigation.

**Credit Equivalent Amount (CEA) on Undrawn:** An estimate of the amount of credit risk exposure on off-balance items under the Standardized Approach for credit risk.

**Exposure at Default (EAD):** EAD for on-balance sheet amounts represents outstandings, grossed up by specific provisions and write-offs. EAD for Off balance sheet and Undrawn are estimates.

**Exposure at Default OTC Derivatives:** Represent the net gross positive replacement costs plus the potential credit exposure amount.

**HELOCs:** Home Equity Lines of Credit comprise lines of credit secured by equity in a residential property.

**Drawn:** The amount of funds invested or advanced to a customer. Does not include adjustments for credit risk mitigation.

**Other Off Balance Sheet Items:** All off-balance sheet arrangements other than derivatives and undrawn commitments such as Standby Letters of Credit and Documentary Credits.

**QRR (Qualifying Revolving Retail):** Includes exposures that are revolving, unsecured and uncommitted to individuals up to a maximum amount of \$125,000 to a single individual.

**Repo Style Transactions:** Includes repurchase and reverse repurchase agreements and securities lending and borrowing.

**Scaling Factor:** The scaling factor is applied to the risk weighted assets amount for credit risk assessed under the AIRB approach. The objective of the scaling factor is to broadly maintain the aggregate level of minimum capital requirements, while also providing incentives to adopt the more advanced risk-sensitive approaches of the Framework.

**Standardized Approach:** This approach is the least complicated of the range of options available to banks to measure credit risk capital requirements. This option allows banks to measure credit risk capital requirements by multiplying exposures by defined percentages based on the exposures product type and external credit rating (if applicable).

**Grandfathered Equity Securities in the Banking Book:** Under Basel II OSFI exempts equity investments held as of October 31, 2007 from the AIRB approach for a period of 10 years starting November 1, 2007 to October 31, 2017. During that time, these "grandfathered" holdings will be risk weighted at 100%.

**Adjusted EAD:** Represents EAD that has been redistributed to a more favourable PD band or a different Basel Asset Class as a result of collateral (Credit Risk Mitigation or CRM). All Basel II disclosures aggregated into PD bands use Adjusted EAD values.

**Exposure Weighted Average LGD** represents the  $(\sum (\text{Adjusted EAD of each exposure} \times \text{its LGD}))$  divided by the total Adjusted EAD.

**Exposure Weighted Average Risk Weight** is the  $(\sum \text{pre-scaled RWA for each exposure} / \text{Total Adjusted EAD})$ .